



## **LUKASZ KARPINSKI**

### **Commercial Head Italy, DACH, Special Sales & Boutiques**

Lukasz Karpinski (born in Warsaw in 1980) joined Safilo in 2014, covering different roles within the Global Key Accounts Channel and focusing on Travel Retail and GV Account business for EMEA and America Regions. In May 2018 he joined the Italian market team as Head of Top Accounts and Buying Groups, being ultimately appointed as Country Manager Italy in July 2019. In April 2024, Lukasz got in charge also of the DACH region as well as the Special Sales & Boutiques channel, becoming Commercial Head Italy, DACH, Special Sales & Boutiques.

After a degree in International Business Management from the University of Pavia, in 2007 he began an international career in SABMiller Plc. covering the Italian market as an On-Trade Key Account. In 2010 he joined the International Team in SABMiller Brands Europe, based in Prague, in the role of Business Development Manager and contributing to the acceleration of Premium Brands' growth in many European countries.

Following SABMiller in 2012 he joined the Indesit Company in Milan as International Key Account Manager, and as such was responsible for the main wholesalers of the Eastern European Countries.

He speaks Italian and Polish (mother tongue), and English (fluent).