



WORTHINGTON INDUSTRIES

Learn how our Material Support & Solutions team solved this customer material issue:

Understanding Part Specifications



THE PROBLEM:

Customer is unable to meet a restrictive hardness specification after forming steel into their required shape. The customer is considering other options but, is receiving push-back from suppliers, which could lead to elimination of supplying the part.

THE ANALYSIS:

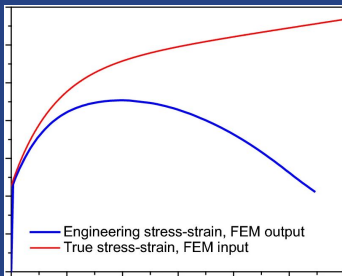
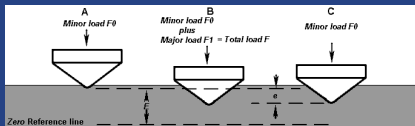
Using Worthington's connections with the final OEM, Worthington confirms the root OEM and industry specification that the shape falls under.

THE SOLUTION:

The industry specifications confirm that the hardness specification is much less restrictive. The customer is now able to engage their customer on the issue, and are able to use a more flexible chemistry range to meet property requirements.

THE ACTION:

When you have trouble with material specifications, contact the Material Support & Solution team at Worthington.



CALL US AT 1-800-944-2255

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