



Anif, 01.02.2023

## Report IBU Material distribution, Hochfilzen 2022 Development Department

The Material distribution project is a part of the Supplying Partner project carried out in cooperation with the Sport & Event Department.

The Sport & Event Department is responsible for:

1. Contracts and yearly meeting
2. Wax cabin and accreditation

The Development Department is responsible for:

1. Communication and advertising
2. Material distribution
3. Administration

### General principles

The IBU provides material support for all developing NF members through cooperation with IBU's Supplying Partners. The support goes to the B, C and D development category NFs. Each year, biathlon equipment that is needed to develop biathlon on a national level like skis, ski boots, bindings, poles, ammunition, rifle parts, ski uniforms, gloves, wax, roller skis and many other items are delivered.

The distribution is based on the wishlist (on request) provided by NFs. This year the platform „IBU Scope“ was used to ask the NFs for their wishes. The packages were prepared upfront.

**In season 2022/2023** according to our current development structure all B-Nations (13) received 30% of the material, all C-Nations (21) received 60% of the material and all D- Nations (7) received 10% of the material in order to do the allocation in a fair and transparent way.

A-Nations (advanced structure) and E-Nations (provisional and inactive members) are excluded from the material distribution according to the IBU Development structure principles (2016).

In total 40 NFs were supported by materials from 31 Supplying partners. Additionally, we added remaining equipment from the IBU development storage from last year. Most of the other remaining equipment in the storage was distributed during the IBU-IOC Camps 2022 in Antholz and Martell.



### 1. Place and date of the Material distribution

Place: Kulturhaus Hochfilzen, Schulgasse 1, 6395 Hochfilzen

Date: 05./06.12.2022 (Deliveries); 07./08.12.2022 (Distribution)

### 2. Project Manager: Theresa Jost

### 3. Supplying Partners 2022/2023

#### Deliveries for Material distribution

Partner	Products
Alpina	XC Boots
Anschütz	Vouchers, Rifle stocks
Atex	XC Clothing
Atomic	Ski, Bindings, Poles
Barnett	Rifle bags, Arm slings, Voucher Ski tuning, Harness, Rollerskis, Poles, Gloves, Helmets
Fischer	Ski, XC Boots, Bindings, Ski mounting, Ski tuning service
Holmenkol	Wax
HWK	Wax
Kästle	Ski, Bindings
Kinetixx	Gloves
KVplus	XC Clothing
Leki	Poles
Lapua	Ammunition
Madshus	Skis
Marwe	Roller Ski
Maplus	Wax
OneWay	Poles
Rex	Wax
Rode	Wax
Roeckl	Gloves



Rossignol	Skis, XC Boots, Bindings
Rottefella	Bindings
Salomon	Ski, Bindings, Poles
KIWI	Laser rifles
SRB	Roller Skis, Bindings
Star Ski Wax	Wax
Swix	Wax
Toko	Wax
Vauhti	Wax

### Deliveries for IBU internally

<b>Partner</b>	<b>Products</b>
Alpine Pro	Clothing
Atex	XC Clothing
Julbo	Glasses
Salomon	Shoes and bags
Lapua	Ammunition (80.000 rounds)



## Overview Material delivery

<b>Material</b>	<b>Amount</b>	<b>Unit</b>
Wax boxes	231	pieces
Skis	276	pairs
Poles	228	pairs
XC Boots	96	pairs
Bindings	670	pairs
Ammunition (Polar Biathlon)	300.000	rounds
Roller Ski	200	pairs
Gloves	1.526	pairs
Ski Underwear	66	pieces
XC Clothing	509	pieces
Glasses	25	pieces
Arm slings	220	pieces
Rifle bags	44	pieces
Laser rifles KIWI	25	pieces
Harness	44	pieces
Helmets	80	pieces
Rifle stocks Anschütz	10	pieces
Voucher Anschütz (100€)	73	pieces
Voucher Ski tuning	20	pieces



#### 4. Overview NFs Material package values

Nation	Dev. category	Package value	Nation	Dev. category	Package value
ARG	D	11.695,01€	JPN	C	33.412,06€
AUS	C	15.116,45€	KAZ	B	31.657,39€
AUT	B	15.167,02€	KGZ	C	11.474,26€
BEL	C	27.651,51€	KOR	B	31.182,81€
BIH	C	34.902,58€	LAT	C	18.392,26€
BLR	B	15.331,00€	LTU	C	24.179,30€
BRA	D	9.623,35€	MDA	C	34.220,64€
BUL	C	28.672,34€	MGL	C	29.444,96€
CAN	B	21.088,58€	MKD	C	10.937,77€
CHI	D	17.536,52€	NED	D	4.614,37€
CRO	C	33.412,06€	POL	B	20.740,26€
CZE	B	18.063,24€	ROU	C	29.799,85€
DEN	C	30.122,35€	SLO	B	13.714,78€
ESP	D	21.385,28€	SRB	C	22.704,42€
EST	B	23.941,99€	SUI	B	10.158,96€
FIN	B	17.456,85€	SVK	B	21.035,30€
GBR	C	36.224,39€	TUR	C	40.823,85€
GEO	D	9.369,39€	UKR	B	35.191,39€
GRE	C	31.489,20€	UKR*	B	61.622,68€
GRL	C	11.518,66€	USA	B	24.570,78€
HUN	C	31.347,56€			

\*UKR received extra support during Summer

**TOTAL VALUE MATERIAL PACKAGES: 958.009,58€ (Retail price)**