



Anif, 02.02.2026

Report IBU Material Distribution, Hochfilzen 2025 Development Department

The Material distribution project is a part of the Supplying Partner project carried out in cooperation with the Sport & Event Department.

The Sport & Event Department is responsible for:

1. Contracts and yearly meeting
2. Wax cabin and accreditation

The Development Department is responsible for:

1. Communication and Advertising
2. Material distribution
3. Administration

1. General principles

The IBU provides material support for all developing NF members through cooperation with IBU's Supplying Partners. According to the current development principles, support is given to NFs from B, C, D, and E development categories, which have at least 4 athletes competing in a minimum of 2 IBU Competitions. A-Nations (advanced structure) are excluded from the material distribution. Each year, biathlon equipment that is needed to develop biathlon on a national level like skis, ski boots, bindings, poles, ammunition, rifle parts, XC clothing, gloves, wax, and many other items are delivered.

The distribution is based on the wishlist (on request) provided by NFs. This year the platform „IBU Scope 2.0“ was used to ask the NFs for their wishes. The packages were prepared upfront.

The value of the equipment package is **based on:**

- the **number of athletes** participating in IBU Events from the previous season;
- **wishlist** from NF (submitted via IBU Scope);
- **available equipment** from Partner & Suppliers.



In season 2025/2026 according to our current development structure, B-Nations (17) received 54%, C-Nations (15) received 38%, and D- Nations (5) received 8% of the material to do the allocation fairly and transparently.

In total, 37 NFs were supported with material from 28 Supplying Partners. Ski rollers (SRB and Marwe) used for the Summer Biathlon World Championships and the LOOP ONE Festival were also distributed to NFs. In addition, some of the material provided by the Supplying Partners is used for the IBU-IOC Camps, Biathlon4All, and the IBU Academy Coach Education Courses.

Additionally, Supplying Partners provided all the materials that are needed for common waxing. This includes the waxes as well as the equipment like wax machines, ski profiles, brushes, and many other items.

2. Place and date of the Material distribution

Place: Kulturhaus Hochfilzen, Schulgasse 1, 6395 Hochfilzen

Date: 9 December 2025 (Deliveries); 10-11 December 2025 (Distribution)

3. Project Manager: Anna Kitzbichler

4. Supplying Partners 2025/2026

Deliveries for Material distribution

Partner	Products
Alpina	XC Boots
Anschütz	Arm slings, Rifle bags, Harnesses, Vouchers
Atomic	Ski, Bindings, Poles
Barnett	Rifle bags, Arm slings, Harness, Helmets, Gloves, Ski Rollers
Fischer	Skis, XC Boots, Bindings, Ski mounting, Ski grinding service
Holmenkol	Wax
HWK	Wax
Kästle	Skis, Bindings
Kinetixx	Gloves
KIWI	Laser rifles
KVplus	XC Clothing, XC Boots
Lapua	Ammunition



Leki	Poles, Rifle bags
Madshus	Skis
Maplus	Wax
OneWay	Poles
Rex	Wax
Rode	Wax
Roeckl	Gloves
Rossignol	Skis, XC Boots, Bindings
Rottefella	Bindings
Salomon	Skis, Bindings, Poles
SRB	Roller skis
Star Ski Wax	Wax
Swix	Wax
Toko	Wax
Vauhti	Wax
Vola	Wax

**The Marwe roller skis were distributed as part of the equipment supplied for the Summer Biathlon World Championships and the LOOP ONE Festival.*

Deliveries for IBU internally

Partner	Products
Alpine Pro	Clothing
Julbo	Glasses
Salomon	Shoes and bags



Deliveries for Common Waxing

Partner	Products
Holmenkol	Wax and Wax Equipment
HWK	Wax
Rex	Wax
Rode	Wax and Wax Equipment
Star Ski Wax	Wax and Wax Equipment
Swix	Wax and Wax Equipment
Toko	Wax and Wax Equipment
Vauhti	Wax
Vola	Wax and Wax Equipment

Overview Material delivery

Material	Amount	Unit
Wax boxes	252	packages
Skis	265	pairs
Poles	240	pairs
XC Boots	161	pairs
Bindings	444	pairs
Bindings (Roller Skis)	140	pairs
Rifle stock	14	pieces
Ammunition (Polar Biathlon)	225.000	rounds
Ammunition (Standard Plus)	280.000	rounds
Gloves	1.656	pairs
XC Clothing	195	pieces
Arm slings	250	pieces
Rifle bags	47	pieces
Laser rifles KIWI	22	pieces



Harness	85	pieces
Helmets	16	pieces
Voucher Anschütz (50€)	45	pieces
Roller Skis	204	pieces

Overview Material from IBU storage

Material	Amount	Unit
Ski Rollers (SRB)	100	pairs
Ski Rollers (Marwe)	100	pairs



5. Overview NFs Material package values

Support per NF – Material Distribution

NF	Development Category	Value Package in EUR
ARG	D	15.984,84
AUS	C	33.684,75
AUT	B	13.041,26
BEL	B	31.005,15
BIH	C	33.237,24
BRA	C	23.959,64
BUL	B	38.425,65
CAN	B	15.144,35
CHI	D	17.238,19
CHN	C	20.731,48
CRO	C	17.091,66
CZE	B	24.816,99
DEN	C	27.170,82
ESP	C	22.111,23
EST	B	27.625,89
FIN	B	14.634,46
GBR	C	35.184,99
GRE	C	28.154,27
GRL	C	14.668,53

NF	Development Category	Value Package in EUR
HUN	C	23.194,11
JPN	C	21.287,54
KAZ	B	37.766,72
KGZ	D	15.407,24
KOR	B	30.209,46
LAT	B	28.748,18
LBN	D	13.604,77
LTU	B	27.709,78
MDA	C	24.389,88
MKD	C	22.708,90
POL*	B	32.116,56
ROU	B	33.611,41
SLO*	B	32.212,08
SRB	D	13.846,20
SVK	B	37.140,00
TUR*	C	21.155,01
UKR*	B	60.309,31
USA	B	36.351,06

Total Value Material Packages

EUR 965.679,60

* received laser rifles from Kiwi Precision.



Support per Development Category

Development Category	Total Value in EUR	% of total	Average value per package	Number of NFs within category
B	520.868,33	53,9%	30.639,31	17
C	368.730,05	38,2%	24.582,00	15
D	76.081,23	7,9%	15.216,25	5
Total	965.679,60 €			

Material for Biathlon4All – Support Laser Rifles

NF	Development Category	Material	Amount	Unit	Value Package in EUR
POL	B	Laser rifles KIWI	5	pieces	12.450,00
SLO	B	Laser rifles KIWI	5	pieces	13.500,00
TUR	C	Laser rifles KIWI	2	pieces	5.400,00
UKR	B	Laser rifles KIWI	10	pieces	27.000,00

Note: All values are calculated with retail prices.



6. Overview Values – Material for Common Waxing

Materials will be used for Common Waxing for IBU Events (IBU Junior Cup, JOECH, YJWCH, Regional Events, YOG, EYOF)

	Total Value in EUR
Material for Common Waxing	57.571,50 €

7. Overview Values – Material for IBU Storage

Materials will be distributed to athletes during the IBU-IOC Camps and used for the Biathlon4All project as well as the IBU Academy Coach Education Courses.

	Total Value in EUR
Material for IBU Storage	8.042,62 €

Note: All values are calculated with retail prices.