



Anif, 30.01.2024

Report IBU Material distribution, Hochfilzen 2023 Development Department

The Material distribution project is a part of the Supplying Partner project carried out in cooperation with the Sport & Event Department.

The Sport & Event Department is responsible for:

1. Contracts and yearly meeting
2. Wax cabin and accreditation

The Development Department is responsible for:

1. Communication and advertising
2. Material distribution
3. Administration

General principles

The IBU provides material support for all developing NF members through cooperation with IBU's Supplying Partners. According to the current development principles, support is given to NFs from B, C, D, and E development categories, which have at least 4 athletes competing in a minimum of 2 IBU Competitions. A-Nations (advanced structure) are excluded from the material distribution. Each year, biathlon equipment that is needed to develop biathlon on a national level like skis, ski boots, bindings, poles, ammunition, rifle parts, ski uniforms, gloves, wax, and many other items are delivered.

The distribution is based on the wishlist (on request) provided by NFs. This year the platform „IBU Scope“ was used to ask the NFs for their wishes. The packages were prepared upfront.

In season 2023/2024 according to our current development structure, all B-Nations (17) received 48%, all C-Nations (15) received 43%, all D- Nations (4) received 8%, and the E-Nation (1) received 1% of the material to do the allocation fairly and transparently.

In total 37 NFs were supported by materials from 27 Supplying Partners. Additionally, we added the remaining equipment from the IBU development storage from last year. Most of the other remaining equipment in the storage was distributed during the IBU-IOC Camps 2023 in Ruhpolding and Pokljuka and was used for the IBU Academy Coach Education Courses.

In addition, Supplying Partners provided all the materials that are needed for common waxing. This includes the waxes as well as the equipment like wax tables, ski profiles, brushes, scrapers, and many other items.



1. Place and date of the Material distribution

Place: Kulturhaus Hochfilzen, Schulgasse 1, 6395 Hochfilzen

Date: 04-05 December 2023 (Deliveries); 06-07 December 2023 (Distribution)

2. Project Manager: Anna Kitzbichler

3. Supplying Partners 2023/2024

Deliveries for Material distribution

Partner	Products
Alpina	XC Boots
Anschütz	Vouchers, Rifle stocks
Atex	XC Clothing
Atomic	Ski, Bindings, Poles
Barnett	Rifle bags, Arm slings, Voucher Ski tuning, Harness, Helmets
Fischer	Ski, XC Boots, Bindings, Ski mounting, Ski tuning service
Holmenkol	Wax
HWK	Wax
Kästle	Ski, Bindings
Kinetixx	Gloves
KVplus	XC Clothing
Leki	Poles
Lapua	Ammunition
Madshus	Skis
Maplus	Wax
OneWay	Poles
Rex	Wax
Rode	Wax
Roeckl	Gloves
Rossignol	Skis, XC Boots, Bindings



Rottefella	Bindings
Salomon	Ski, Bindings, Poles
KIWI	Laser rifles
Star Ski Wax	Wax
Swix	Wax
Toko	Wax
Vauhti	Wax

Deliveries for IBU internally

Partner	Products
Alpine Pro	Clothing
Julbo	Glasses
Salomon	Shoes and bags
Lapua	Ammunition

Deliveries for Common Waxing

Partner	Products
Holmenkol	Wax and Wax Equipment
HWK	Wax
Maplus	Wax and Wax Equipment
Rex	Wax
Rode	Wax
Star Ski Wax	Wax and Wax Equipment
Swix	Wax and Wax Equipment
Toko	Wax and Wax Equipment
Vauhti	Wax



Overview Material delivery

Material	Amount	Unit
Wax boxes	189	packages
Skis	269	pairs
Poles	200	pairs
XC Boots	149	pairs
Bindings	623	pairs
Ammunition (Polar Biathlon)	300.000	rounds
Gloves	2.079	pairs
XC Clothing	653	pieces
Arm slings	240	pieces
Rifle bags	50	pieces
Laser rifles KIWI	24	pieces
Harness	60	pieces
Helmets	90	pieces
Rifle stocks Anschütz	10	pieces
Voucher Anschütz (100€)	73	pieces
Voucher Ski tuning	20	pieces



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4. Overview NFs Material package values

Support per NF

NF	Development Category	Value Package in EUR
AUS	C	27,348.93
AUT	B	15,298.58
BEL	C	29,288.75
BIH	C	29,908.12
BRA	D	12,662.93
BUL	B	13,728.57
CAN	B	31,464.77
CHI	D	17,204.20
CRO	C	22,384.44
CZE	B	18,086.59
DEN	C	17,615.26
ESP	C	20,805.69
EST	B	12,581.12
FIN	B	30,582.74
GBR	C	31,842.91
GRE	C	26,037.36
GRL	C	21,600.50
HUN	C	20,613.59
JPN	C	32,202.12

NF	Development Category	Value Package in EUR
KAZ	B	38,241.92
KGZ	D	22,991.75
KOR	B	30,774.89
LAT	B	26,850.74
LTU	B	27,666.49
MDA	C	28,480.51
MGL	C	22,347.32
MKD	D	17,878.80
POL	B	16,946.36
ROU	B	34,224.85
SLO	B	16,000.78
SRB	C	22,863.13
SUI	B	18,017.70
SVK	B	28,002.68
THA	E	3,585.20
TUR	C	25,812.83
UKR	B	28,762.47
USA	B	33,269.28

Total Value Material Packages

EUR 873,974.88

Support per Development Category

Development Category	Total Value in EUR	% of total	Average Value per Package	Number of NFs within Category
B	420,500.54	48.1%	24,735.33	17
C	379,151.47	43.4%	25,276.76	15
D	70,737.67	8.1%	17,684.42	4
E	3,585.20	0.4%	3,585.20	1
Total Value	873,974.88			

Note: All total values are calculated with retail prices.



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5. Overview Values - Material for Common Waxing

Materials will be used for Common Waxing for IBU Events (IBU Junior Cup, JOECH, YJWCH, Regional Events, YOG, EYOF)

	Total Value in EUR
Material for Common Waxing	86,658.50 €

6. Overview Values - Material for IBU Storage

Materials will be distributed to athletes during the IBU-IOC Camps 2024 and used for the IBU Academy Coach Education Courses.

	Total Value in EUR
Material for IBU Storage	39,381.69 €

Note: All total values are calculated with retail prices.