



Anif, 31.01.2022

## Report IBU Material distribution, Hochfilzen 2021 Development Department

The Material distribution project is a part of the Supplying Partner project carried out in cooperation with the Sport & Event Department.

The Sport & Event Department is responsible for:

1. Contracts and yearly meeting
2. Wax cabin and accreditation

The Development Department is responsible for:

1. Communication and advertising
2. Material distribution
3. Administration

### General principles

The IBU provides material support for all developing NF members through cooperation with IBU's Supplying Partners. The support goes to the B, C and D development category NFs. Each year, biathlon equipment that is needed to develop biathlon on a national level like skis, ski boots, bindings, poles, ammunition, rifle parts, ski uniforms, gloves, wax, roller skis and many other items are delivered.

The distribution is based on the wishlist (on request) provided by NFs. This year the platform „IBU Scope“ was used to ask the NFs for their wishes. The packages were prepared upfront.

**In season 2021/2022** according to IBU's current development structure all B-Nations (15) received 30% of the material, all C-Nations (23) received 65% of the material and all D- Nations (4) received 5% of the material in order to do the allocation in a fair and transparent way.

A-Nations (advanced structure) and E-Nations (provisional and inactive members) are excluded from the material distribution according to the IBU Development structure principles (2016).

In total 42 NFs were supported by materials from 29 Supplying partners. Additionally, we added remaining ammunition from the IBU development storage from last year. Most of the other remaining equipment in the storage was distributed during the IBU-IOC Camps 2021 in Pokljuka and Martell.



### 1. Place and date of the Material distribution

Place: Kulturhaus Hochfilzen, Schulgasse 1, 6395 Hochfilzen

Date: 06./07.12.2021 (Deliveries); 08./09.12.2021 (Distribution)

### 2. Project Manager: Theresa Jost

### 3. Supplying Partners 2021/2022

#### Deliveries for Material distribution

Partner	Products
Alpina	XC Boots
Anschütz	Vouchers, Rifle stocks
Atomic	Ski, Bindings, Poles
Barnett	Rifle bags, Arm slings, Voucher Ski tuning, Drink bags
Fischer	Ski, XC Boots, Bindings, Ski mounting, Ski tuning service
Holmenkol	Wax
HWK	Wax
Kästle	Ski, Bindings
Kinetixx	Gloves
KVplus	XC Clothing
Leki	Poles
Lapua	Ammunition
Madshus	Skis
Marwe	Roller Ski
Maplus	Wax
OneWay	Poles
Rex	Wax
Rode	Wax
Roeckl	Gloves
Rossignol	Skis, XC Boots, Bindings
Rottfella	Bindings



Salomon	Ski, XC Boots, Bindings
Schein	Orthopedic vouchers
SRB	Roller Skis, Bindings
Star Ski Wax	Wax
Swix	Wax
Toko	Wax
Vauhti	Wax

#### Deliveries for IBU internally

<b>Partner</b>	<b>Products</b>
Alpine Pro	Clothing
Atex	XC Clothing
Julbo	Goggles
Salomon	Shoes
Lapua	Ammunition (80.000 rounds)



## Overview Material delivery

Material	Amount	Unit
Wax boxes	247	pieces
Skis	249	pairs
Poles	191	pairs
Pole bags	10	pieces
XC Boots	61	pairs
Bindings	629	pairs
Ammunition	350.000	rounds
Roller Ski	83	pairs
Gloves	1.504	pairs
Ski Underwear	160	pieces
XC Clothing	88	pieces
Glasses	44	pieces
Arm slings	164	pieces
Rifle bags	224	pieces
Drink bags	150	pieces
Rifle stocks Anschütz	10	pieces
Voucher Anschütz (100€)	28	pieces
Voucher gait analysis	152	pieces
Voucher Ski tuning	60	pieces

## Overview development storage equipment

Material	Amount	Unit
Ammunition	26.000	rounds



#### 4. Pick-up overview NFs

Nation	Dev. category	Package value	Nation	Dev. category	Package value
ARG	C	14.455,00€	JPN	C	25.342,00€
AUS	C	12.230,00€	KAZ	B	28.818,00€
AUT	B	13.806,00€	KGZ	C	27.338,00€
BEL	C	20.008,00€	KOR	B	25.878,00€
BIH	C	25.383,00€	LAT	C	15.455,00€
BLR	B	15.331,00€	LTU	C	20.165,00€
BRA	C	11.441,00€	MDA	C	23.345,00€
BUL	C	24.965,00€	MGL	C	32.064,00€
CAN	B	7.926,00€	MKD	C	26.709,00€
CHN	C	2.565,00€	NED	D	13.169,00€
CRO	C	28.466,00€	NZL	D	6.122,00€
CZE	B	11.925,00€	POL	B	11.961,00€
DEN	C	25.510,00€	ROU	C	22.022,00€
ESP	D	11.805,00€	SLO	B	20.535,00€
EST	B	13.506,00€	SRB	C	27.318,00€
FIN	B	18.026,00€	SUI	B	6.656,00€
GBR	C	25.445,00€	SVK	B	20.500,00€
GEO	D	13.632,00€	TUR	C	29.666,00€
GRE	C	30.405,00€	UKR	B	16.088,00€
GRL	C	24.419,00€	USA	B	22.772,00€
HUN	C	26.651,00€			
ITA	B	6.367,00€			