



Anif, 22.12.2020

Report IBU Material distribution, Hochfilzen 2020
Development Department

Material distribution project is a part of the supplying partner project carried out in cooperation with Sport & Event Department.

The Sport & Event is responsible for:

1. Contracts and yearly meeting
2. Wax cabin and accreditation

The Development department is responsible for:

1. Communication and advertising
2. Material distribution
3. Administration

General principles

The IBU provides material support for all developing NFs members through cooperation with the IBU's supplying partners. The support goes to the B, C, and D development category NFs. Each year biathlon equipment needed to develop biathlon on a national level like skis, ski boots, bindings, poles, ammunition, rifle parts, scopes, ski uniforms, gloves, waxes, roller skis, and many other items is delivered.

The distribution is based on the wish list (on request) provided by NFs. This year the SurveyMonkey questionnaire was used to collect the request. The packages were prepared upfront.

In season 2020/2021 to do the allocation in a fair and transparent way, we decided that according to our current development structure all B-Nations (15) should receive 30% of the material, all C-Nations (22) should receive 60% of the material and all D- Nations (7) should receive 10%.

A-Nations (advanced structure) and E-Nations (provisional and inactive members) are excluded from the material distribution according to the IBU Development structure principles (2016). As NF IRL belongs to the „Inactive members" they are normally excluded from the distribution but as they have at least 1 athlete competing in our IBU series the DD proposed to support them.

In total 43 NFs were supported by materials from 27 supplying partners. Additionally, we added the material that was collected in IBU storage from previous years. This equipment has been inventoried in August 2020 and included in the NFs packages.

1. Place and date of Material distribution

Place: Kulturhaus Hochfilzen, Schulgasse 1, 6395 Hochfilzen

Date: 07./08.12.2020 (Deliveries); 09./10./11.12.2020 (Distribution)

2. Project manager: Theresa Jost
3. Supplying Partners 2020/2021

Deliveries for Material distribution (NFs support)

Partner	Products
Alpina	XC Boots
Anschutz	Vouchers
Atomic	Ski, Bindings
Barnett	Biathlon bags, Helmets, Arm slings, Voucher Ski tuning
Fischer	Ski, XC Boots, Bindings, Ski mounting, Ski tuning service
Holmenkol	Wax
HWK	Wax
Kinetixx	Gloves
KVplus	XC Clothing
Leki	Poles
Lapua	Ammunition
Madshus	Skis
Marwe	Roller Ski
Maplus	Wax
OneWay	Poles
Rex	Wax
Rode	Wax
Roeckl	Gloves
Rossignol	Skis, XC Boots, Bindings
Rottefella	Bindings
Salomon	Ski, XC Boots, Bindings, Poles
Schein	Orthopedic vouchers
SRB	Roller Skis, Bindings
Star Ski Wax	Wax
Swix	Wax
Toko	Wax
Vauhti	Wax

Deliveries for IBU internally

Partner	Products
Alpine Pro	Clothing
Atex	XC Clothing
Julbo	Goggles
Salomon	Shoes
SRB	Disinfectants, Masks
Total	

Overview Material delivery 2020/2021

Material	Amount	Unit
Wax	231	boxes
Skis	172	pairs
Poles	159	pairs
XC Boots	73	pairs
Bindings	592	pairs
Ammunition	400.000	rounds
Roller Ski	65	pairs
Gloves	1629	pairs
XC Clothing	406	pieces
Helmets	25	pieces
Arm slings	250	pieces
Biathlon bags	100	pieces
Voucher Anschutz (100€)	130	pieces
Voucher gait analysis	152	pieces
Voucher Ski tuning	60	pieces

Overview of Development storage material distribution (from inventory)

Material	Amount	Unit
Skis	33	pairs
XC Boots	20	pairs
Bindings	170	pairs
Poles	11	pairs
Ski Underwear	430	pieces
Gloves	742	pairs
Helmets	6	pieces

4. Pick-up and value package overview

Nation	Pick-up	Value Package	NF cat.	Nation	Pick-up	Value Package	NF cat.
AUS	Hochfilzen	17,859.70 €	C	KAZ	Hochfilzen	22,746.00 €	B
AUT	Hochfilzen	10,617.00 €	B	KGZ	HQ Salzburg	30,257.70 €	C
BEL	Hochfilzen	23,437.70 €	C	KOR	Hochfilzen	22,770.00 €	B
BIH	HQ Salzburg	26,785.70 €	C	LAT	Hochfilzen	23,107.70 €	C
BLR	Hochfilzen	12,157.00 €	B	LTU	Hochfilzen	20,104.70 €	C
BRA	Hochfilzen	25,159.70 €	C	MDA	Hochfilzen	30,419.70 €	C
BUL	Hochfilzen	27,308.00 €	C	MGL	Hochfilzen	30,419.70 €	C
CAN	Hochfilzen	15,430.00 €	B	MKD	Hochfilzen	28,743.70 €	C
CHI	Hochfilzen	14,534.50 €	D	NED	Hochfilzen	11,317.10 €	D
CHN	-	6,207.00 €	C	NZL	Hochfilzen	9,172.50 €	D
CRO	Hochfilzen	27,462.70 €	C	POL	Hochfilzen	17,472.00 €	B
CZE	Hochfilzen	12,377.00 €	B	ROU	Hochfilzen	24,140.70 €	C
DEN	Hochfilzen	12,944.50 €	D	SLO	Hochfilzen	14,420.00 €	B
ESP	Hochfilzen	9,744.50 €	D	SRB	Hochfilzen	24,877.70 €	C
EST	Hochfilzen	15,516.00 €	B	SUI	Hochfilzen	6,307.00 €	B
FIN	Hochfilzen	11,581.00 €	B	SVK	Hochfilzen	18,446.00 €	B
GBR	Hochfilzen	14,782.70 €	C	TUR	HQ Salzburg	31,123.70 €	C
GEO	HQ Salzburg	14,317.10 €	D	UKR	Hochfilzen	14,106.00 €	B
GRE	Hochfilzen	27,840.70 €	C	USA	Hochfilzen	20,578.00 €	B
GRL	Hochfilzen	17,859.70 €	C				
HUN	Hochfilzen	20,550.70 €	C				
IRL	HQ Salzburg	11,992.10 €	E				
ITA	Hochfilzen	8,907.00 €	B				
JPN	Hochfilzen	25,389.70 €	C				