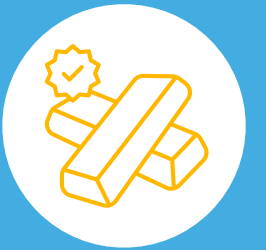


Maker to Multiplier

5 Questions Every Tech Lead Should Ask

1. THINK BACK TO LAST WEEK. HOW DID YOU ADD VALUE TO YOUR TEAM?

If your answer sounds like “Shipped tickets” or “Wrote lots of code,” you may be stuck in Maker mode. Multiplier activities grow your team and increase their impact.



2. WHEN SOMEONE BRINGS YOU A PROBLEM, HOW OFTEN DO YOU GIVE A SOLUTION VS ASK QUESTIONS?

Giving answers feels good because it shows your expertise. But when you provide solutions, others stop thinking and growing. Ask questions. Build others.



3. IF YOU WERE AWAY FOR TWO WEEKS FROM YOUR TEAM, WHAT WOULD SLOW DOWN OR BREAK?

If your absence would slow things down, you’re still a critical dependency.



4. ON A SCALE OF 1-10 (1=LOW, 10=HIGH), HOW SAFE DOES YOUR TEAM FEEL DISAGREEING WITH YOU?

In tech, no one is always right. It’s too complex. Strong teams rely on diverse perspectives. If you scored 7 or below, you have work to do. Multipliers create safety and invite healthy debate.



5. WHAT PERCENTAGE OF LAST WEEK DID YOU SPEND MAKING VS MULTIPLYING?

Review last week’s calendar. Label each activity “Maker” or “Multiplier.” Calculate your ratio. What does it tell you about how you approach your weekly work?

