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Consumer survey: How online shopping habits are changing in 2022

In a June 2022 survey, over 1500 US consumers shared insights on how their shopping habits are changing year-over-year, how they rate companies' digital experiences by industry, and their most frustrating online shopping experiences. **Here are 4 key takeaways from their responses–or** <u>click</u> <u>here for the full report</u>.

Consumers will spend less on travel

Nearly 60% of US consumers surveyed say they will spend less at hotels and airlines in the next three months compared to last year, while 35% plan to purchase the same amount.



Q: In the next 3 months, do you plan to purchase more, less, or the same at

the following types of businesses as compared to last year?

Online shopping continues to grow in importance as the economy changes



51%

Will research more carefully online before making a purchase

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Poor digital experiences are still a major setback for retailers

55%

74%

Say they trust a company less after experiencing an issue with their site or app.

This is lower than 2021, when 65% of respondents said they trust a business less after experiencing a DX issue.

Are likely or very likely to leave without completing a transaction after experiencing an issue on a site or app.

This is slightly lower than 2021, when 77% of respondents said the same.



55%

Are unlikely or very unlikely to return for future purchases after experiencing an issue on a site or app.

This is the same as in 2021.



Small DX issues lead to big frustration

The top five reasons survey respondents leave a site or app without completing their purchase are:



57% The page is too



45%

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39%

Inhibitive popups or overlays



dead links

slow to load

Confusing page navigation

A waiting cursor or spinning pinwheel

42%

