## Se fullstory

# Unlock the power of behavioral data

Behavioral data helps you go beyond the 'what' by revealing the 'why' behind customer actions, empowering you to create better, more personalized experiences that drive real results.

#### **THE PROBLEM**

You've got mountains of data telling you what your customers do, but without behavioral data, you don't know why they do it.

of leaders say taking action based on insights from data is a challenge.



"Fullstory enables teams to understand issues faster, resolve customer problems more quickly, and make data-driven decisions when problems arise."

**Patrick McBride** 

Head of Mission Control (Digital Ops), Gap, inc.







#### **Missed opportunities**

Roughly "30% of clicks on a website lead to an error.

#### Costly errors

14% of customers abandon purchases after encountering an error.

#### Limited customer engagement

44% of customers bounce from a website after viewing just one page.

#### **THE SOLUTION**

Behavioral data helps you see beyond surface-level metrics and uncover the sentiment behind customer actions.



Data teams can spur digital transformation with sentiment-centric context. By linking customer behavior with sentiment, they can prioritize actions that drive engagement and loyalty.



Product teams can make trustworthy, datadriven product decisions. Behavioral data helps them focus on features users love, ensuring updates align with real-world needs.

#### **UNLOCK NEW POSSIBILITIES WITH** A BEHAVIORAL DATA PROGRAM



### **DETECT FRAUDULENT ACTIVITY**





#### **FOSTER A DATA-DRIVEN CULTURE**