



GNX Lead Times

OVERVIEW

DATE ISSUED:	January 31, 2020
ISSUED BY:	Sierra Wireless GNX Product Management
PRODUCTS AFFECTED:	All GNX SKUs
FOR DISTRIBUTION TO:	All GNX Customers
SUMMARY:	<p>Global Supply Constraints</p> <p>As you may be aware, the global electronics supply chain is experiencing unprecedented challenges due to several factors relating to COVID-19. Sierra has +25 years of experience in managing supply chains and will continue to do what we can to insulate our customers from these challenges. Sierra has a history of mitigating the challenges by using alternate sources, alternate parts, large risk-purchases and other means. Some of our suppliers are now quoting us 50+ week component lead times.</p> <p>How may this affect GNX customers?</p> <p>Historically, our GNX products are built to the aggregated forecast of our total GNX product demand and mix. This has generally worked well for us and our customers as this method normally provides acceptable lead times. At this point in time, we ask that you work with your account representative to firm up your 2021 forecast and place orders where you can. Customers that place orders will, of course, have their orders prioritized. Customers that are not able to provide orders or a forecast may end up being disappointed in the lead times that are now in 16-20-week range and increasing. It is possible that we may have to move to “build to order” in place of our current “build to forecast” rhythm.</p>

CONTACT

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REVISION HISTORY

31-JAN-2020	Initial Release
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