



End of Professional Services Offerings

Termination of Sierra Wireless Professional Services

With the move to the Cloud accelerating, Sierra Wireless has decided to put an end to its Professional Services offerings.

The period between August 1st and October 28th 2022 will be used to ramp down the activities and ensure existing active engagements are finalized in a satisfactory way for all parties involved. If you have any doubt, please contact your Sierra Wireless Channel Business Manager or Sales contact.

The ramp down will have the following schedule:

- Q4 2022 Price list will be updated to remove all professional Services SKUs
 - Includes SKU #s 9010275, 9010267, 9010273, 9010214, 9010215, 9010135, 9010222, 9010223, 9010224, 9010261, 9010262
- July 29th 2022 - References to Professional services will be removed from Sierra corporate website at www.sierrawireless.com
- August 1st 2022 - Professional Services POs will go through a review to decide if they can be accepted or must be declined. If your order requires attention, please contact your Channel Business Manager
 - This approach will ensure existing programs with actual POs can be finalized in a satisfactory way by October 28th
- October 28th, 2022 – End of Professional Services by Sierra Wireless
 - No more Professional Services activities offered

Sierra Wireless will train and support any channel partner interested in offering these professional services activities directly, whether it is AM / AMM or ACM installation & configuration services.

Sierra Wireless intends to develop a Partner eco-system that would support existing and future capabilities available on AirLink end-to-end Solutions.

Please contact you Sierra Wireless representative if you have any question or concerns