

Case Study



Client

Calii is a Monterey, Mexico-based marketplace that automates the food supply chain, connecting producers to restaurants and end consumers—from farm to city. Though it's a Latin American owned and operated company, Calii has roots in Silicon Valley. Its founders graduated from Stanford University, took Calii through the well known Y Combinator start-up incubator, and secured funding from top US based investors.

Region

Monterey, Guadalajara, and Mexico City, Mexico

Industries

E-Commerce

Goal

Focus on core competencies and offload security overhead to the experts. Get payment functionality and compliance in place quickly as Calii expands their offerings.

The Challenge

Set up a secure, compliant, and automated way to process B2B payments, like ACH transactions.

The Solution

By using Very Good Security's infrastructure, Calii was able to automate ACH transactions for B2B customers, with enterprise-grade security and PCI Level 2 compliance.

The Results

Not only did Calii save time and accelerate their product development since they didn't need to hire data security engineers or maintain compliant infrastructure, but they were also able to save money and resources they could put back into the business.



**Maurizio Caló Caligaris, Chief
Technology Officer**

"VGS' value was clear. It would give us the business payment tools we needed, with enterprise-grade security and compliance, and we could get it up and running quickly and easily—it was a no brainer."