FT PARTNERS FINTECH INDUSTRY RESEARCH

November 30, 2016

量化派 QuantGroup

QuantGroup raises approximately \$73 million in Series C financing from









The Only Investment Bank Focused Exclusively on FinTech

Overview of FT Partners

- Financial Technology Partners ("FT Partners") was founded in 2001 and is the only investment banking firm focused exclusively on FinTech
- FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 15 years of exclusive focus on Financial Technology

FT Partners' Advisory Capabilities



FT Partners' FinTech Industry Research





Named Silicon Valley's #1 FinTech Banker (2016) and ranked #2 Overall by The Information



Ranked #4 Most Influential Person in all of FinTech in *Institution Investors*"FinTech Finance 35"



Numerous Awards for Transaction Excellence including "Deal of the Decade"

Steve McLaughlin: Founder & CEO

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Transaction Summary

Transaction Summary

- On November 28, 2016, QuantGroup announced it had raised RMB 500 million (approximately \$73 million) in Series C financing led by Sunshine Insurance Group
 - Fosun Capital, Guosen Hongsheng Investment Co. and other undisclosed investors participated in the round
- Sunshine plans to work with QuantGroup on credit guarantees for its insurance products
- Fosun, which recently launched an Internet finance arm with online P2P lending and wealth management products, said it hopes QuantGroup will collaborate with its other FinTech portfolio companies

Previous Investors

2014: Series B







2014: Series A

Zhixin Capital





2014: Seed



Selected Large Chinese Alternative Lending Financings

Announced Date	Company		Amount (\$mm)	Research Profile
01/18/16	陆金所 Lufax.com	Lufax	\$1,200	VIEW
01/16/16	宗东金融 D Finance	JD Finance	1,000	VIEW
03/22/15	陆金所 Lufax.com	Lufax	489	
07/08/16	趣分期 Oufenqi.com	Qufenqi	449	VIEW
08/20/15	€ 点融网 Dianrong.com	Dianrong	207	VIEW
01/07/14	renrendai.com	Renrendai	130	
07/01/15	信而富 [®] China Rapid Finance	China Rapid Finance	100	
04/21/15	JillU 积木盒子	Jimu	84	VIEW
12/15/15	⑥ 凤凰金融 fengjr.com	fengjr.com	80	
12/14/15	Dashu	Dashu Finance	77	
11/28/16	量化派 QuantGroup	QuantGroup	73	
09/21/16	P 阿信理划 firstp2p.com	FirstP2P	70	VIEW
11/05/15	美利金融	Meili Jinrong	65	
07/23/14	副360 RONG360.COM	Rong360	60	
01/12/16	R 類 M www.duanrong.com	Duanrong	59	

QuantGroup Overview

Company Overview

量化派 QuantGroup

CEO:Zhou HaoHeadquarters:Beijing, China

Founded: 2014

- QuantGroup is a provider of online credit services for Chinese consumers
- The Company's proprietary credit engine analyzes traditional and alternative data sources, including transaction data, telecom data and true identity data to provide anti-fraud screening, credit rating and reporting services
- It uses its credit scoring technology to offer consumers access to loan products and lines of credit
- It has partnered with 48 financial institutions and Internet companies, covering hundreds of Chinese cities
 - Partners include traditional financial institutions, insurance companies, consumer finance companies and P2P lenders
- QuantGroup claims to have over 10 million cumulative users and approximately \$149 mm in monthly transaction volume

QuantGroup Products / Services



Credit Wallet

Mobile app where consumers can monitor their credit and access loan applications to various consumer financial products offered by partnering institutions



Bai Tiao

Line of credit for online shoppers, easily accessible through a mobile Taobao account



Open Platform

Partners can fully integrate all of QuantGroup's services and features through its open API and plug-in tools

Partners































Selected FT Partners' Research – Click to View



Nav Raises \$25 million in Series B Financing



Optimal Blue's Sale to GTCR



LendingClub IPO: Post Quiet Period Review



OnDeck IPO: Post Quiet Period Review



Symantec Acquires LifeLock



TIAA Acquires EverBank



51Credit Raises \$310 million in Series C Financing



Prosper Raises \$165 million in Series D Financing

VIEW MORE FT PARTNERS RESEARCH

Proven Track Record of Success Across the Banking Tech / Alternative Lending Sector











































FT Partners Advised on Three of the Largest Alternative Lending Transactions

Company	Investor(s)	Amount Raised	
SoFi	SoftBank	\$1,000,000,000	
AVANT	GENERAL TIGER B.A:M: REFERRE Ventures AUGUST CAPITAL	325,000,000	
GreenSky"	TPG DST ICONIQ WELLINGTON MANAGEMENT	300,000,000+	
AVANT	TIGER DFJ RRE Ventures KKR	225,000,000	
•• MOSAIC	WARBURG PINCUS CORE INGUNATION CAPITAL OBVIOUS VENTURES	220,000,000	
SoFi	THIRD POINT VENTURES SPRITTURES AUGUSTCAPITAL WELLINGTON MANAGEMENT STAR	200,000,000	
PROSPER	CREDIT SUISSE BBVA NEUBERGER BERMAN USAA DRAWFER CAPITAL	165,000,000	
Funding Circle	BLACKROCK TEMASEK DST SANDS CAPITAL HOLDINGS	150,000,000	
% Kabbage	RCP CAPITAL PARTNERS ING Sociabank*	135,000,000	
earnest	ADAMS STREET MAVEFOR	75,000,000	

In addition to recent rounds for Earnest, Kabbage and GreenSky, FT Partners has advised on a number of other prominent Lending Tech / Alt Lending transactions

























Significant Experience Advising Large Financing Rounds and "Unicorns"

FT Partners has a history of advising on some of the largest financing transactions in the FinTech space

Representing numerous FinTech "Unicorns" above \$1 billion valuations

Company	Amount Raised
MERCURY°	\$420,000,000+
GreenSky	300,000,000+
liquidnet:	250,000,000
square trade protection	238,000,000
∑avid xchange	235,000,000
nmi	150,000,000+
Kabbage	135,000,000
Tradingscreen SIMPLIFYING GLOBAL MARKETS*	110,000,000+
O YAPSTONE	110,000,000
CHROMERIVER	100,000,000
Credit Karma	85,000,000
earnest	75,000,000
taulia	60,000,000

Selected Prominent Investors in FT Partners Led Rounds



































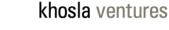




















Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition



Awards

2016	 Investment Banking Firm of the Year Cross Border Deal of the Year
2015	 Dealmaker of the Year Technology Deal of the Year
2014	 Equity Financing Deal of the Year Professional Services Deal of the Year, Above \$100mm
2012	 Dealmaker of the Year Professional Services Deal of the Year, Above \$100mm
2011	 Boutique Investment Bank of the Year Deal of the Decade 10 Deal of the Year Nominations Across 9 Categories
2010	 Upper Middle Market Deal of the Year, Above \$500 mm IT Services Deal of the Year, Below \$500mm Cross-Border Deal of the Year, Below \$500mm
2007	 Dealmaker of the Year – Steve McLaughlin Business to Business Services Deal of the Year Computer and Information Technology Deal of the Year, Above \$100mm Financial Services Deal of the Year, Above \$100mm
2015	Steve McLaughlin ranked #4 in Institutional Investor's FinTech 35 List



2006 - 2008 1

Consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial Technology



Middle Market Financing Awards 2008

- Equity Financing Dealmaker of the Year Steve McLaughlin
- Information Technology Deal of the Year
- Financial Services Deal of the Year

2006

- Financing Professional of the Year Steve McLaughlin
- Financing Deal of the Year Equity
- Financing Deal of the Year Debt

The FT Partners Senior Banker Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin Founder, CEO and Managing Partner	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York and San Francisco from 1995-2002 Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	21
Larry Furlong Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York, London and Los Angeles beginning in 1995 Wharton M.B.A. 	21
Greg Smith Managing Director	Merrill Lynch J.P.Morgan	 Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Sterne Agee Recent coverage included V, MA, TSS, GPN, HPY DST, ENV, FISV, FIS, JKHY, WU & EEFT among others 	20
Steve Stout Managing Director	J.P.Morgan	Formerly with J.P. Morgan and UBSFormerly Global Head of Strategy at First Data	18
Tim Wolfe Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. beginning in 2000 Started at FT Partners in 2002 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	14
Andrew McLaughlin Managing Director, Research & Business Development	Deloitte.	 Leads FT Partners' Research and Business Development Team Formerly with Deloitte Consulting 	10