

June 16, 2015

Financial Technology Partners LP

FTP Securities LLC

Transaction Profile:



secures

\$128,800,000

in financing from



Courtesy of:



The Only Investment Bank
Focused Exclusively on Financial Technology

www.ftpartners.com

Financial Technology Partners
555 Mission St., 23rd Floor
San Francisco, CA 94105
Tel: 415.512.8700

Steve McLaughlin
Managing Partner
Tel: 415.992.8880
steve.mclaughlin@ftpartners.com

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PropertyGuru Raises \$128.8 mm in Financing

Transaction Summary & PropertyGuru Overview

Transaction Summary

- On June 8, 2015, PropertyGuru announced that it raised approximately \$128.8 mm in financing from TPG, Emtek Group and Square Peg Capital
 - The investment is the largest tech investment in Southeast Asia this year
 - With its latest investment, PropertyGuru will focus on marketing, innovation and further expansion in the Southeast Asia region
 - Terms of the transaction were not disclosed
- Scout24, previously a minority shareowner, will exit the business to focus on its property and car online listing businesses in Europe
- Prior to this round, PropertyGuru raised approximately \$60 mm in June 2012 from Deutsche Telekom at an undisclosed valuation

Previous Equity Financings

Date	Size (\$ mm)	Lead Investor(s)
06/2012	\$60	
01/2008	na	

PropertyGuru Overview

- Co-Founder and CEO:** Steve Melhuish
- Headquarters:** Singapore
- Founded:** 2006
- PropertyGuru is a leading online property portal that focuses on the Southeast Asia region – mainly Singapore, Thailand and Indonesia
 - Users can receive alerts about new listings that fit their criteria and receive the latest property news / updates via email
 - The Company garners over 11 million monthly consumer visits, 104 million page views and experiences 28% traffic growth per year
 - Mobile makes up 52% of total traffic; the Company's app has been downloaded over 1.3 million times in the region
 - PropertyGuru generates 350,000 inquiries for real estate developer and agent advertisers every month
 - The value of real estate transactions through the PropertyGuru platform is estimated to be approximately \$10.3 bn per year, which is approximately 10% of all property transactions in the region
 - The Company also provides access to more than 900,000 property listings regionally

PropertyGuru Raises \$128.8 mm in Financing

PropertyGuru's Solution Overview

PropertyGuru's search platform has expanded across Southeast Asia

PropertyGuru has launched 15 mobile apps in four countries and three languages



PropertyGuru Raises \$128.8 mm in Financing

TPG Overview

Team Overview



Bill McGlashan
Co-Founder &
Managing Partner

Scott Gilbertson	Partner
Matt Hobart	Partner
Michael Fu	Partner
Bill Schwartz	Operating Partner
Will Hunsinger	Operating Partner
Jeff Wilson	Principal
Leung Hung	Principal



Bryan Taylor
Partner

Location(s)

- Ft. Worth, TX (HQ)
- San Francisco, CA
- Beijing, China
- Mumbai, India
- New York, NY
- Hong Kong
- Singapore

About

- Venture / growth equity platform of Texas Pacific Group ("TPG")
- Has raised over \$7 bn in committed capital since inception
- Focus on middle-market technology companies
- Fintech transactions often involve SaaS businesses in payments, banking and insurance sectors

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Investment Preferences

Investment Criteria

Fund Size: \$3,000 mm (Fund III)
\$2,000 mm (Fund II)

Fund Raised: 2015 (Fund III)
2011 (Fund II)

Equity Range: \$10 – 150 mm

Revenue: na

EBITDA: na

General Preferences

Control: Majority, Minority

Geography: Global, with particular focus in North America and Asia

Transaction Type: Venture, Growth Equity, LBO's, Buyouts, PIPE's

Industry Focus: Consumer, Retail, Technology, Internet, Healthcare, Cleantech and Renewables, Transportation, Industrials and Business Services

Select Recent Investments / Exits

Investments

Date	Company	Amount (mm)
05/12/15	Zenefits	\$500
05/05/15	Handy	15
07/07/14	Box	150
06/05/14	NorthStar Anesthesia	na
02/05/14	Domo	125
09/30/13	Evolent Health	100
08/22/13	Uber	258
01/09/13	Red Book Connect	na
06/11/12	iMDsoft	na
06/09/11	AGS Transact Technologies	32
10/07/10	Microgame	na
02/17/10	PowerPlan	na



Exits

Date	Company	Amount (mm)
02/11/15	PowerPlan (Thoma Bravo)	na
01/22/15	Box (IPO)	\$175
11/03/14	Fuze Network (Camden Partners)	na
08/22/12	MarketTools (MetrixLab)	na
07/09/12	CustomerSat (Confermit)	na
12/30/11	Starcite (Active Network)	na
12/03/11	SuccessFactors (SAP)	3,764

Source: FT Partner's proprietary database, Capital IQ.

PropertyGuru Raises \$128.8 mm in Financing

Emtek Group and Square Peg Capital Overview

Company	Summary Comments
 <p>Jakarta, Indonesia</p> <p>Sutanto Hartono <i>President Director</i></p>	<ul style="list-style-type: none"> Emtek Group primarily provides technology, media, and telecommunications services in Indonesia – the Company is the largest media business in Indonesia The Company has three main segments: Media, Telecommunications and IT Solutions, and Connectivity The Media division consists of two free-to-air TV channels; the Solutions division provides a range of infrastructure and information for the telecom, banking and retail payment industries; the Connectivity division consists of new initiatives under development in TV and internet services The Company is listed on the Jakarta Stock Exchange under the ticker JKSE:EMTK As of May 26, 2015, the Company had a market cap of \$4.8 bn and generated 2014 revenue and EBITDA of \$490 mm and \$156 mm, respectively
 <p>Melbourne, Australia</p> <p>Paul Bassat <i>Co-Founder and Partner</i></p>	<ul style="list-style-type: none"> Founded in 2012, Square Peg Capital is a venture capital firm specializing in venture and growth-stage technology companies The Firm has primarily invested in Asia Pacific-based companies, but in September 2014, it announced plans to invest up to \$100 mm per year on new investments in Israel and the U.S. Square Peg Capital's portfolio companies include Vend, BuyReply, Feedvisor and Allproperty Media

Overview of FT Partners

Strong Domain Expertise in Financial Technology

FT Partners has advised on the most prominent transactions in Financial Technology

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as strategic and financial advisor to

F2ST P2Y

in its growth financing with

OAK HC/FT

for total consideration of approximately

\$ 15,000,000

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

BlueTarp Financial

in its financing, including investment from

HIGHLAND CAPITAL PARTNERS
longridge
FLYBRIDGE
TRINITY VENTURES
VIRIDIAN

for approximately

\$ 15,000,000

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Financial Technology Partners LP
FTP Securities LLC

Is pleased to announce its role as advisor to

CIBC

in its strategic investment in

DYNEX

with additional participation from

MasterCard Bain Capital Ventures Adams Capital Management

for total consideration of approximately

\$ 70,000,000

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The Only Investment Bank Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as financial advisor to

borro

in its growth financing for total consideration of

\$ 19,500,000

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The Only Investment Bank Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

L2C inc

in its sale to

TransUnion

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as advisor to

Google capital

in its lead investment in

Credit Karma

with additional participation from

TIGER SIG Ribbit Capital

for approximately

\$ 85,000,000

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The Only Investment Bank Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as strategic and financial advisor to

MERCURY

in its cash sale to

vantiv

for total consideration of

\$ 1,650,000,000

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The Only Investment Bank Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

WebEquity solutions

in its sale to

Moody's

FINANCIAL TECHNOLOGY PARTNERS

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Overview of FT Partners

Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition



M&A Advisor Awards

- | | |
|------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2014 | <ul style="list-style-type: none"> ■ Equity Financing Deal of the Year ■ Professional Services Deal of the Year, Above \$100mm |
| 2012 | <ul style="list-style-type: none"> ■ Dealmaker of the Year ■ Professional Services Deal of the Year, Above \$100 mm |
| 2011 | <ul style="list-style-type: none"> ■ Boutique Investment Bank of the Year ■ Deal of the Decade ■ <i>10 Deal of the Year Nominations Across 9 Categories</i> |
| 2010 | <ul style="list-style-type: none"> ■ Upper Middle Market Deal of the Year, Above \$500 mm ■ IT Services Deal of the Year, Below \$500mm ■ Cross-Border Deal of the Year, Below \$500mm |
| 2007 | <ul style="list-style-type: none"> ■ Dealmaker of the Year – Steve McLaughlin ■ Business to Business Services Deal of the Year ■ Computer and Information Technology Deal of the Year, Above \$100mm ■ Financial Services Deal of the Year, Above \$100mm |



- | | |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2006-2008 | <ul style="list-style-type: none"> ■ Steve McLaughlin consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial Technology |
|-----------|---------------------------------------------------------------------------------------------------------------------------------------------------------------|



Middle Market Financing Awards

- | | |
|------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| 2008 | <ul style="list-style-type: none"> ■ Equity Financing Dealmaker of the Year – Steve McLaughlin ■ Information Technology Deal of the Year ■ Financial Services Deal of the Year |
| 2006 | <ul style="list-style-type: none"> ■ Financing Professional of the Year – Steve McLaughlin ■ <i>Financing Deal of the Year - Equity</i> ■ <i>Financing Deal of the Year - Debt</i> |

Note: **Bold** represents awards that FT Partners has won, *italics* represents nominations.