June 16, 2015 Financial Technology Partners LP FTP Securities LLC

Transaction Profile:



secures

\$128,800,000

in financing from







Courtesy of:



The Only Investment Bank Focused Exclusively on Financial Technology

www.ftpartners.com

Steve McLaughlin
Managing Partner
Tel: 415.992.8880
steve.mclaughlin@ftpartners.com

Financial Technology Partners

555 Mission St., 23rd Floor San Francisco, CA 94105 Tel: 415.512.8700



Transaction Summary & PropertyGuru Overview

Transaction Summary

- On June 8, 2015, PropertyGuru announced that it raised approximately \$128.8 mm in financing from TPG, Emtek Group and Square Peg Capital
 - The investment is the largest tech investment in Southeast Asia this year
 - With its latest investment, PropertyGuru will focus on marketing, innovation and further expansion in the Southeast Asia region
 - Terms of the transaction were not disclosed
- Scout24, previously a minority shareowner, will exit the business to focus on its property and car online listing businesses in Europe
- Prior to this round, PropertyGuru raised approximately \$60 mm in June 2012 from Deutsche Telekom at an undisclosed valuation

Previous Equity Financings			
Date	Size (\$ mm)	Lead Investor(s)	
06/2012	\$60	Deutsche Telekom	
01/2008	na	UPSTREAM VENTURES TIGRIS CAPITAL time for new ideas	

PropertyGuru Overview

Co-Founder and CEO: Steve Melhuish

Headquarters: Singapore

Founded: 2006

- PropertyGuru is a leading online property portal that focuses on the Southeast Asia region – mainly Singapore, Thailand and Indonesia
- Users can receive alerts about new listings that fit their criteria and receive the latest property news / updates via email
- The Company garners over 11 million monthly consumer visits, 104 million page views and experiences 28% traffic growth per year
 - Mobile makes up 52% of total traffic; the Company's app has been downloaded over 1.3 million times in the region
 - PropertyGuru generates 350,000 inquiries for real estate developer and agent advertisers every month
- The value of real estate transactions through the PropertyGuru platform is estimated to be approximately \$10.3 bn per year, which is approximately 10% of all property transactions in the region
- The Company also provides access to more than 900,000 property listings regionally





PropertyGuru's Solution Overview

PropertyGuru's search platform has expanded across Southeast Asia

PropertyGuru
has launched 15
mobile apps in
four countries
and three
languages







TPG Overview

Team Overview





Managing Partner Michael Fu



Bryan Taylor

Scott Gilbertson Partner Matt Hobart Partner Partner Bill Schwartz Operating Partner Operating Partner Will Hunsinger Jeff Wilson Principal

Location(s)

- San Francisco, CA
- Beijing, China
- Mumbai, India

Leung Hung Principal

- Ft. Worth, TX (HQ) New York, NY
 - Hong Kong
 - Singapore

About

- Venture / growth equity platform of Texas Pacific Group
- Has raised over \$7 bn in committed capital since inception
- Focus on middle-market technology companies
- Fintech transactions often involve SaaS businesses in payments, banking and insurance sectors

FINANCIAL TECHNOLOGY PARTNERS

Investment Preferences

Investment Criteria

Fund Size: \$3,000 mm (Fund III) \$2,000 mm (Fund II)

Fund Raised: 2015 (Fund III) 2011 (Fund II)

Equity Range: \$10 - 150 mm

Revenue: na

EBITDA: na

General Preferences

Control: Majority, Minority

Geography: Global, with particular focus in North America

and Asia

Transaction Type: Venture, Growth Equity,

LBO's, Buyouts, PIPE's

Industry Focus: Consumer, Retail,

> Technology, Internet, Healthcare, Cleantech and

Renewables,

Transportation, Industrials and Business Services

Select Recent Investments / Exits

Investments

Date	Company	Amount (mm)
05/12/15	Zenefits	\$500
05/05/15	Handy	15
07/07/14	Box	150
06/05/14	NorthStar Anesthesia	na
02/05/14	Domo	125
09/30/13	Evolent Health	100
08/22/13	Uber	258
01/09/13	Red Book Connect	na
06/11/12	iMDsoft	na
06/09/11	AGS Transact Technologies	32
10/07/10	Microgame	na
02/17/10	PowerPlan	na

Exits

Date	Company	Amount (mm)
02/11/15	PowerPlan (Thoma Bravo)	na
01/22/15	Box (IPO)	\$175
11/03/14	Fuze Network (Camden Partners)	na
08/22/12	MarketTools (MetrixLab)	na
07/09/12	CustomerSat (Confirmit)	na
12/30/11	Starcite (Active Network)	na
12/03/11	SuccessFactors (SAP)	3,764



Emtek Group and Square Peg Capital Overview

Company	Summary Comments	
	 Emtek Group primarily provides technology, media, and telecommunications services in Indonesia – the Company is the largest media business in Indonesia 	
Emtek	■ The Company has three main segments: Media, Telecommunications and IT Solutions, and Connectivity	
Jakarta, Indonesia	■ The Media division consists of two free-to-air TV channels; the Solutions division provides a range of infrastructure and information for the telecom, banking and retail payment industries; the Connectivity division consists of new initiatives under development in TV and internet services	
Sutanto Hartono	■ The Company is listed on the Jakarta Stock Exchange under the ticker JKSE:EMTK	
President Director	 As of May 26, 2015, the Company had a market cap of \$4.8 bn and generated 2014 revenue and EBITDA of \$490 mm and \$156 mm, respectively 	
SquarePeg	■ Founded in 2012, Square Peg Capital is a venture capital firm specializing in venture and growth-stage technology companies	
Melbourne, Australia	■ The Firm has primarily invested in Asia Pacific-based companies, but in September 2014, it announced plans to invest up to \$100 mm per year on new investments in Israel and the U.S.	
Paul Bassat Co-Founder and Partner	 Square Peg Capital's portfolio companies include Vend, BuyReply, Feedvisor and Allproperty Media 	



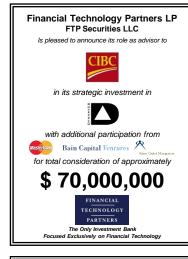
Overview of FT Partners

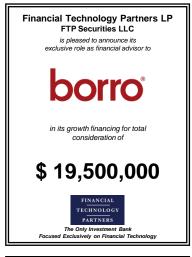
Strong Domain Expertise in Financial Technology

FT Partners has advised on the most prominent transactions in Financial Technology



















Overview of FT Partners

Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition



M&A Advisor **Awards**

■ Equity Financing Deal of the Year 2014

■ Professional Services Deal of the Year, Above \$100mm

Dealmaker of the Year 2012

■ Deal of the Decade

■ Professional Services Deal of the Year, Above \$100 mm

■ Boutique Investment Bank of the Year

■ 10 Deal of the Year Nominations Across 9 Categories

■ Upper Middle Market Deal of the Year, Above \$500 mm

■ IT Services Deal of the Year, Below \$500mm

■ Cross-Border Deal of the Year, Below \$500mm

■ Dealmaker of the Year – Steve McLaughlin

■ Business to Business Services Deal of the Year

■ Computer and Information Technology Deal of the Year, Above \$100mm

■ Financial Services Deal of the Year, Above \$100mm

Institutional **Institutional Investor Annual Ranking**

2006-2008

2011

2010

2007

■ Steve McLaughlin consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial Technology



2008

2006

- Equity Financing Dealmaker of the Year Steve McLaughlin
- Information Technology Deal of the Year
- Financial Services Deal of the Year

■ Financing Professional of the Year – Steve McLaughlin

- Financing Deal of the Year Equity
- Financing Deal of the Year Debt



