

FT PARTNERS FINTECH INDUSTRY RESEARCH

July 29, 2021



Riskified Completes its IPO Raising \$368 million (NYSE: RSKD)



- On July 1, 2021, Riskified, a provider of a next-generation eCommerce risk management platform, filed to go public via an initial public offering on the New York Stock Exchange under the symbol "RSKD"
- On July 28, 2021 Riskified announced it had raised \$368 million in gross proceeds after pricing at \$21 per share, above its range of \$18 – 20
- After the Company's first day of trading, the stock closed at \$26.00, with a market cap of nearly \$4.1 billion
- Riskified offers an eCommerce fraud management platform that makes it easier for online merchants to accept high-risk credit card transactions; the Company reviews, approves and guarantees transactions that merchants might otherwise decline, and its solutions also increase bank authorization rates, protect customer accounts from misuse and allow merchants to offer shoppers alternate payment methods
- The Company's merchants include some of the largest eCommerce brands in the world, including Wayfair, Macy's, and StockX, and it operates in a variety of verticals, including multiline retail and marketplaces, travel, fashion, digital goods and luxury
 - While Riskified serves merchants of all sizes, from multi-billion dollar global omnichannel retailers to small pure play merchants on Shopify, the Company's focus is on supporting enterprise merchants, which is defined as merchants generating over \$75 million in online sales per year
- The Company generated approximately \$170 million in revenue and \$93 million in adjusted gross profit during the twelve months ending December 31, 2020

Riskified Completes its IPO



IPO Overview

Key IPO Statistics

CEO:	Eido Gal
Headquarters:	Tel Aviv, Israel and New York, NY
Founded:	2012
Employees:	615
<hr/>	
Prospectus File Date:	July 1, 2021
Ticker:	NYSE: RSKD
Gross Proceeds:	\$367,500,000
Shares:	17,500,000
Pricing Range:	\$18 - 20
Listing Date:	July 29, 2021
Offer Price:	\$21

Use of Proceeds

Riskified intends to use the net proceeds from this offering for working capital purposes and general corporate purposes, including advertising and marketing, technology development, new product development, expansion into additional geographic markets, operating expenses and capital expenditures.

Source: Company website, prospectus

UNITED STATES
SECURITIES & EXCHANGE COMMISSION

Form F-1

Riskified Inc.



Eido Gal
Chief Executive Officer
220 5th Avenue, 2nd Floor
New York, NY 10001



Riskified Overview

Company Overview



CEO: Eido Gal

Headquarters: Tel Aviv, Israel

Founded: 2012

- Riskified provides e-commerce fraud-prevention technology
- The Company's solutions utilize machine learning algorithms and proprietary behavioral analytics to protect the bottom line and customer experience, as well as to offer an adaptive approach to stay ahead of the constantly changing fraud landscape
- In addition to preventing fraud, Riskified protects shoppers' retail accounts, increases bank-authorization rates, and improves communication between merchants and financial institutions
- Riskified has reviewed hundreds of millions of transactions and approved billions of dollars of revenue for merchants across virtually all industries, including many Fortune 500 companies

Management Team Overview



Eido Gal
Co-Founder &
CEO



Assaf Feldman
Co-Founder &
CTO



Aglika Dotcheva
CFO



Naama Ofek-Arad
COO



Peter Elmgren
Chief Revenue
Officer

Products Overview

Chargeback Guarantee

- Automatically approves or denies online orders with guaranteed performance levels that vary by online merchant
- Machine learning models analyze hundreds of attributes per transaction, generating accurate decisions instantaneously

Policy Protect

- Policy Protect identifies consumers that may be taking advantage of the merchant's policies in ways that defraud the merchant and harm them financially
- Policy Protect covers several common use cases including refund abuse, reseller abuse, promotions abuse, and referral abuse

Deco

- Deco helps merchants combat bank authorization failures during the checkout process
- If a consumer is declined by a bank, and Riskified recognizes that consumer as legitimate, we offer that consumer the ability to complete their purchase through Riskified

Account Secure

- Account Secure prevents bad actors from gaining unauthorized access to a consumer's account at the merchant's online store

PSD2 Optimize

- Riskified PSD2 Optimize enables merchants to minimize the effect of the EU's PSD2 regulations on their business

Key Metrics (Year Ending December 31, 2020)

- **\$60 bn+** GMV
- **~\$170 mm** Revenue
- **50%+** Revenue CAGR over 2018-2020
- **117%** Net Dollar Retention Rate

Selected Management Team (cont.)

Eido Gal

Co-Founder & Chief Executive Officer



- Eido Gal is Riskified's Co-Founder and has served as Chief Executive Officer and as a member of the board of directors since inception
- Prior to co-founding Riskified, Mr. Gal served as an Analyst at BillGuard from January 2011 to January 2013 and as an Analyst at PayPal Holdings, Inc. from January 2009 to January 2011

Assaf Feldman

Co-Founder & Chief Technology Officer



- Assaf Feldman is Riskified's Co-Founder and has served as Chief Technology Officer and as a member of the board of directors since inception
- Prior to co-founding Riskified, Mr. Feldman served as an Algorithm Engineer at BillGuard from September 2011 to November 2012, Head of Research Technologies at Kinetic Global Markets from April 2009 to August 2011, and held various other roles

Aglika Dotcheva

Chief Financial Officer



- Aglika Dotcheva has served as Riskified's Chief Financial Officer since 2015 and previously as Vice President of Finance since October 2014
- Prior to joining Riskified, Ms. Dotcheva served as Associate Director at the New York University Central Office of Budget and Financial Planning from 2006 to 2011

Naama Ofek Arad

Chief Operations Officer



- Naama Ofek Arad has served as Riskified's Chief Operations Officer since April 2017 and previously as Head of Sales Operations since January 2017
- Prior to joining Riskified, Ms. Ofek Arad served as a Consultant with The Boston Consulting Group from July 2014 to December 2016 and as an Operations Manager with the Israeli Air Force from 2006 to 2014

Peter Elmgren

Chief Revenue Officer



- Peter Elmgren has served as Riskified's Chief Revenue Officer since February 2021
- Prior to joining Riskified, Mr. Elmgren served as Senior Vice President of Business Development at SAP from April 2019 to February 2021 and as General Manager, Sales for the Americas at Microsoft from December 2016 to April 2019

Key Industry Trends & Market Opportunity



Rapid Growth of eCommerce Led by Large Online Merchants:

- Global eCommerce sales grew 28% to approximately **\$4.3 trillion in 2020** compared to 2019 and are expected to grow to approximately **\$6.4 trillion by 2024**, representing a CAGR of 13.8% over the five-year period since 2019
- Fueling this trend in part is the growing prevalence of omnichannel commerce, which is increasingly incorporating elements of eCommerce (e.g. buy-online-pickup-in-store).



eCommerce is Difficult to Execute, Especially on a Global Scale:

- Online merchants face numerous fraud-related risks, which include stolen payment credentials, compromised consumer accounts and illegitimate refund claims
- Fraudsters can easily impersonate legitimate customers, resulting in large financial losses and damaged brand reputations



Online Merchants Often Need to Make Rapid Decisions with Imperfect Information:

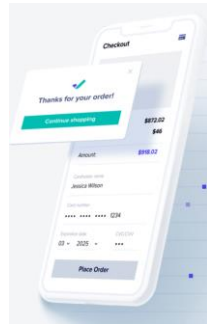
- Avoiding consumers that appear risky limits a merchant's exposure to fraud and abuse, but it comes at the cost of lost revenue from potentially legitimate consumers
- Embracing risky consumers can result in fraud, which can lead to consumer frustration and ultimately defections if legitimate consumers become victims of fraud due to the merchant's lax policies



Consumers Increasingly Demand Frictionless eCommerce Experiences, Which Further Complicates Merchants' Ability to Distinguish Legitimate Transactions

- Legacy risk assessment systems used to identify fraudsters often introduce multiple friction points, including lengthy credentialing and registration processes and authentication requirements, such as two-factor authentication, or even forced customer support inquiries
- These requirements can be highly disruptive to the consumer shopping experience, often resulting in abandoned shopping carts and, ultimately, lower sales, and diverted volume to competitors

Competitive Strengths



Generates Substantial Return on Investment for its Merchants

- On average, the 10 largest merchants that provided data of their pre-Riskified performance by billings experienced an 8% increase in revenue after integrating with the eCommerce risk management platform
- On average, those same merchants experienced a 39% decrease in fraud-related operating costs and chargeback expenses, net of Riskified's fees

Powerful Flywheel Effect:

- Each transaction Riskified reviews enhances the Company's data sets and ability to identify similar characteristics between transactions on its network

Compounding Data Advantages:

- Since Riskified's founding, the Company has accumulated over 1 billion historical transactions from the merchant network with hundreds of data variables per transaction
- As a result, the Company's machine learning models create powerful, real-time predictive insights that are difficult to replicate

Strong Expertise Serving the Enterprise Market:

- Riskified's eCommerce risk management platform is highly customizable to meet each merchant's unique requirements
- Unlike many eCommerce enablement platforms, Riskified does not compete with its merchants to own the consumer relationship through mobile apps or other touch points

Entrepreneurial Culture Leads to Innovation:

- Riskified empowers team members to learn and grow, and the Company makes a conscious effort to promote people from within, offer varied development opportunities, and create space for people to try new things and utilize their unique skill sets

Growth Strategies



Growth with Company's merchants

As the Company's merchants continue to grow, Riskified benefits by processing increased transaction volume. The platform is highly scalable and can continue to support merchants as they expand, regardless of whether it's in existing or novel markets, products, or geographies.



Winning new merchants

Riskified actively invests in go to market channels in order to win new merchants. The Company's sales force works to pinpoint use cases for new clients, especially given the ease of integration with a wide range of potential merchants.



Continued land and expand

Riskified plans to continue with a "land and expand" strategy. In a new merchant relationship, the Riskified offering consists of a proof-of-concept phase. Once deemed effective, the Company works with merchants to review a greater percentage of transaction volumes over time.



New customer categories

Riskified is looking beyond online merchants and believes the Company's products are suited for any company assuming liability for potentially fraudulent online orders. Many payment products with embedded anti-fraud offerings fall into this space, among others.



New products innovation

Using data from existing clients, Riskified's machine learning capabilities can be employed to extend the platform to new use cases. For example, the Company can offer new insights regarding consumer behavior prior to checkout.

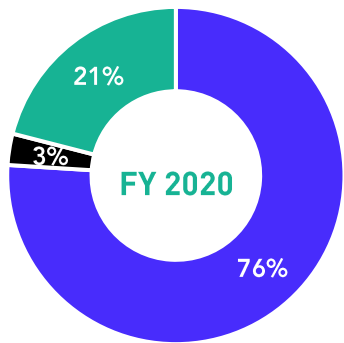
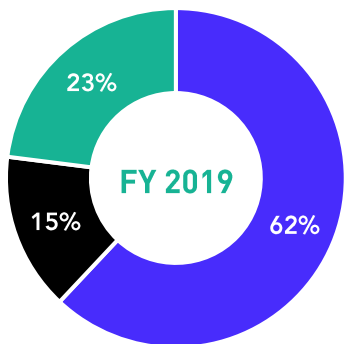
Riskified Completes its IPO



Key Metrics

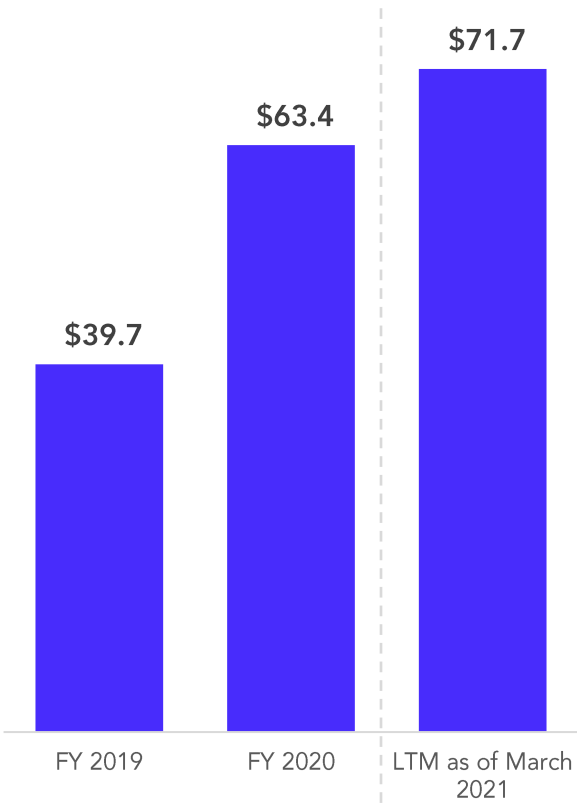
Geographic Revenue Breakdown⁽¹⁾

■ United States ■ Netherlands ■ Other Countries



Gross Merchandise Volume (\$ in bn)

Gross Merchandise Volume represents the gross total dollar value of orders received by the Company's merchants and reviewed through Riskified's platform



Selected Clients



Source: Company prospectus
(1) The categorization of revenue by geographical location is determined based on merchant billing addresses

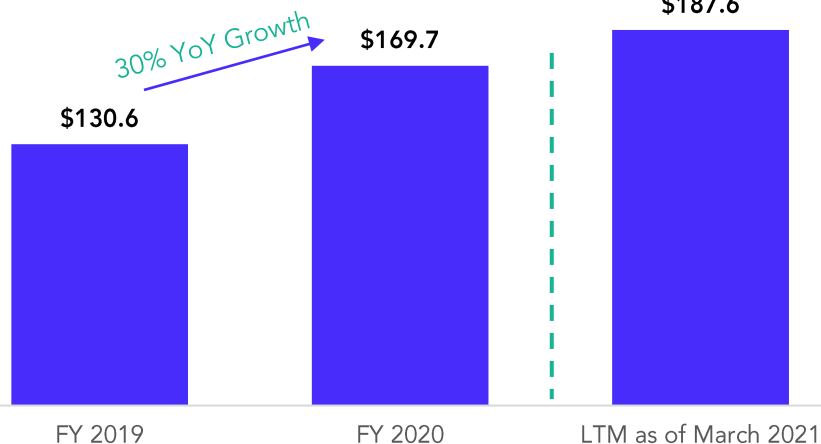
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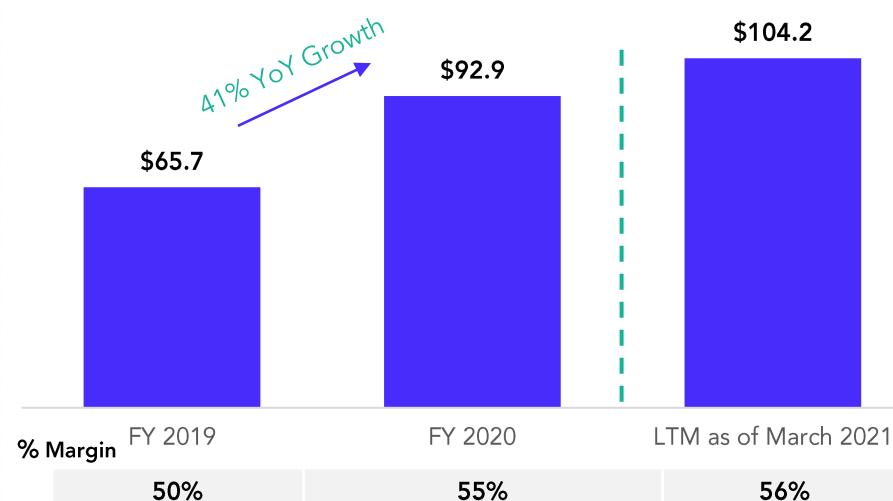
Financial Overview – Annual



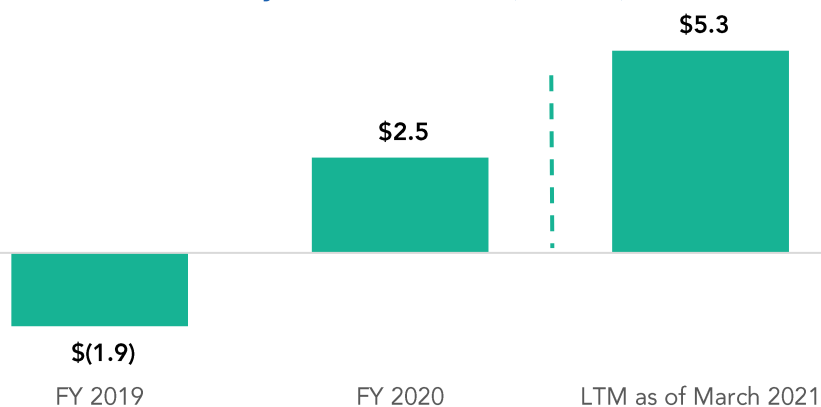
Revenue (\$ in mm)



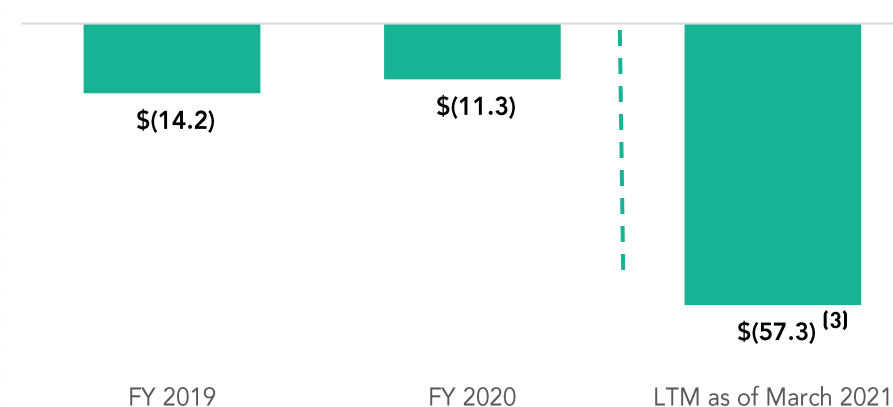
Adjusted Gross Profit ⁽¹⁾ (\$ in mm)



Adjusted EBITDA ⁽²⁾ (\$ in mm)



Net Income (Loss) (\$ in mm)



Source: Company prospectus

(1) Adjusted Gross Profit defined as GAAP gross profit excluding the impact of depreciation and amortization and share-based compensation expense included in cost of revenue

(2) Adjusted EBITDA defined as net profit (loss) adjusted to remove the effects of the provision for income taxes, interest income, net, other income (expense), net, depreciation and amortization, and share-based compensation expense

(3) Decrease primarily due to increased expenses regarding \$45.2 mm in remeasurement losses related to convertible preferred share warrant liabilities and convertible preferred share tranche rights

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Financial Overview – Quarterly

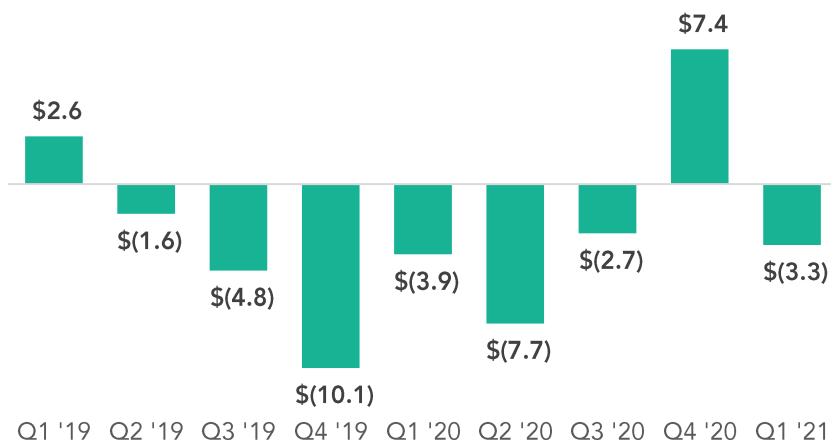
Revenue (\$ in mm)



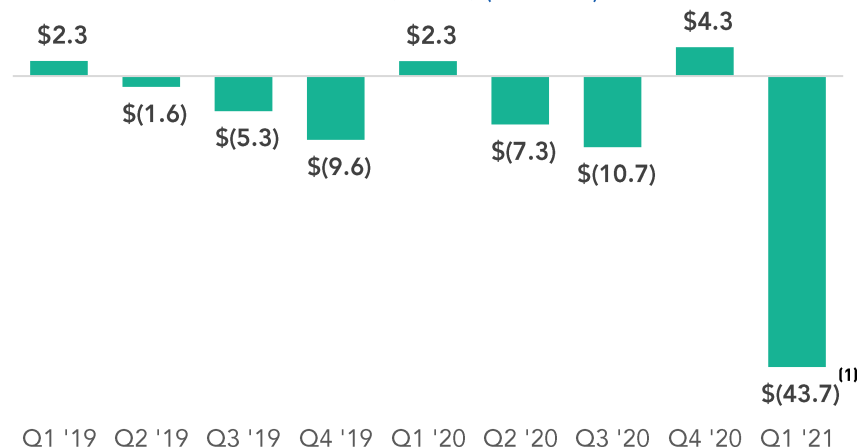
Gross Profit (\$ in mm)



Income (Loss) from Operations (\$ in mm)



Net Income (Loss) (\$ in mm)



Source: Company prospectus

(1) Decrease primarily due to increased expenses regarding \$45.2 mm in remeasurement losses related to convertible preferred share warrant liabilities and convertible preferred share tranche rights

Riskified Completes its IPO



Publicly Traded Comparables

Company Name	Price 07/29/21	% MTD Change	% LTM High	Market Value (\$ mm)	Enterprise Value (\$ mm)	Price / Earnings		Multiples			EV / Revenue			Growth Rates			Margins		P / E / G CY 21E
						CY 21E	CY 22E	LTM	CY 21E	CY 22E	LTM	CY 21E	CY 22E	CY 21E	CY 22E	LT	CY 21E	CY 22E	
CREDIT / FRAUD / IDENTITY																			
Equifax	\$ 260.61	8 %	100 %	\$ 31,978	\$ 35,440	35.2 x	29.4 x	24.5 x	21.5 x	18.8 x	7.6 x	7.4 x	7.0 x	17 %	6 %	13 %	34 %	37 %	2.7 x
Verisk Analytics	187.81	6	89	31,604	34,696	36.7	32.0	27.0	24.0	22.2	12.3	11.7	10.9	7	6	7	48	49	4.9
Experian	31.70	12	99	28,962	33,209	27.8	24.0	20.6	16.4	14.8	6.2	5.6	5.1	14	11	13	34	34	2.2
TransUnion	119.86	9	99	23,017	26,060	32.4	29.2	23.8	21.3	19.6	8.9	8.5	8.0	12	7	17	40	41	1.9
Fair Isaac Corp.	527.78	5	95	15,277	16,103	45.0	38.4	37.8	30.1	26.4	12.1	12.1	11.2	2	8	16	40	43	2.8
Dun & Bradstreet	20.75	(2)	70	8,952	12,518	19.9	17.9	22.9	14.8	13.8	6.8	5.8	5.6	24	4	12	39	40	1.7
Riskified	26.00	na	89	4,094	3,613	na	na	nm	na	na	19.3	na	na	na	na	na	na	na	na
CRISIL	38.12	10	85	2,779	2,730	52.5	44.0	40.8	35.1	30.2	9.6	9.3	8.4	10	10	na	26	28	na
GB Group	12.01	3	86	2,408	2,384	41.1	39.8	34.8	31.4	29.7	7.8	8.0	7.5	0	7	na	25	25	na
Ping Identity	22.53	(3)	60	1,898	1,903	nm	78.2	nm	77.4	60.8	7.6	7.1	6.3	11	13	6	9	10	na
OneSpan	25.13	(1)	75	1,010	910	nm	89.8	nm	nm	54.1	4.3	4.1	3.8	2	10	18	nm	7	na
Intelligence	8.97	6	58	169	157	nm	36.9	nm	69.5	31.1	15.0	10.4	7.0	41	48	30	15	22	na
Median		6 %	88 %			36.0 x	36.9 x	25.8 x	27.1 x	26.4 x	8.4 x	8.0 x	7.0 x	11 %	8 %	13 %	34 %	34 %	2.5 x
Mean		5	84			36.3	41.8	29.0	34.2	29.2	9.8	8.2	7.3	13	12	15	31	31	2.7

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Selected Digital Identity & Authentication Landscape



Digital Identity



ID Verification



Digital Data Attributes



Mobile Identity & Device



Digital Signature



KYC/AML



Account Access Management



Background Checks



Income / Employment Verification



Selected Fraud Management Landscape



Fraud Decisioning / Scoring (Merchant-Focused)

Fraud Decisioning / Scoring (Bank-Focused)

Biometrics & Behavioral Analytics

Fraud / Chargeback Guarantee

Chargeback Management

Selected FT Partners' Research (click to view)



AvidXchange's \$388 million Financing



Divvy's \$2.5 billion Sale to Bill.com



ContaAzul's \$30 million Series D Financing



Feedzai's \$200 million Series D Financing



Socure Raises \$100 million in Series D Financing



Paymentus Raises \$210 million in its IPO



Trulioo Raises \$394 million in Series D Financing



Melio Raises \$110 million in Series C2 Financing

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FT Partners' Superior Industry Knowledge and Execution History



Leading Advisor in the Fraud & Risk Sector

Largest Authentication Network in the World

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FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to



in its sale to



for total consideration of

\$300,000,000



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Digital Identity Verification

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Alternative Data Credit Reporting

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Digital Identity Verification

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Alternative Data Credit Scoring

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AI-Powered Fraud Prevention Solutions

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on its Series D financing led by



for a total amount of

\$200,000,000

at a valuation of

>\$1,000,000,000



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Integrated Risk Management Solutions

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FT Partners Advises CardinalCommerce on its Strategic Sale to Visa

Overview of Transaction

- On December 1, 2016, CardinalCommerce announced its strategic sale to Visa in one of the largest payments deals of the year
- Headquartered in Cleveland, Ohio, CardinalCommerce is a pioneer and global leader in enabling authenticated payment transactions in the card-not-present payments industry and is the largest authentication network in the world
- Founded in 1999, CardinalCommerce's products are used globally: across 6 continents (Africa, Asia, Australia, Europe, North America and South America), in more than 200 countries and used with more than 180 different currencies

Significance of Transaction

- The acquisition will help accelerate the growth of Visa's digital commerce by enabling more secure, seamless payments, through browsers, mobile apps and connected devices
- As Visa plans to integrate tokenization into Visa Checkout over the next 18 months, the addition of CardinalCommerce will allow a more seamless integration of 3-D Secure and delivery of these new fraud mitigation capabilities to merchants

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to CardinalCommerce and its Board of Directors
- This transaction demonstrates FT Partners' continued leadership position as the "advisor of choice" to the highest quality FinTech companies

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sole strategic and financial advisor to*



in its sale to



for total consideration of approximately

\$ 300,000,000



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FT Partners Advises Feedzai on its Series D Financing

Overview of Transaction

- On March 24, 2021, Feedzai announced it has raised \$200 million of capital in its Series D financing at a valuation in excess of \$1 billion
- The investment was led by KRR with participation from existing investors Sapphire Ventures & Citi Ventures
- Founded in 2009 and headquartered in San Mateo, CA, Feedzai is the market leader in fighting financial crime with today's most advanced cloud-based risk management platform, powered by machine learning and artificial intelligence
 - Feedzai has one mission: to make banking and commerce safe by combining fraud prevention and anti-money laundering under one platform to manage financial crime

Significance of Transaction

- The new investment will be used to accelerate the company's global expansion, further develop its product offerings, and boost its partner strategy to strengthen its position as one of the most comprehensive financial crime prevention and risk management solutions in the market

FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to Feedzai
- FT Partners previously advised Feedzai on its [\\$50 million Series C financing](#) in 2017, and its [\\$17.5 million Series B financing](#) in 2015
- This transaction highlights FT Partners' deep domain expertise in the Fraud Prevention and Risk Management sector, as well as its successful track record generating highly favorable outcomes for high-growth, unicorn FinTech companies globally

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feedzai

on its Series D financing led by

KKR

for a total amount of

\$200,000,000

at a valuation of

>\$1,000,000,000

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FT Partners Advises IdentityMind on its Sale to Acuant

Overview of Transaction

- On March 31, 2020, Acuant announced it has acquired IdentityMind, a global provider of trusted digital identities and risk management solutions
 - In 2019, IdentityMind announced a strategic partnership with Acuant
- Founded in 2013 and based in the Palo Alto, CA, IdentityMind is a SaaS platform for online risk management and compliance automation that helps companies to reduce client onboarding fraud, transaction fraud and improve AML, sanctions screening and KYC
 - By continuously building, validating and risk scoring digital identities through its eDNA™ technology, IdentityMind ensures global business safety and compliance from customer onboarding and throughout the customer lifecycle
- Acuant provides identity verification solutions, including government-issued identity document and chip authentication and biometric facial recognition, for businesses in all industries

Significance of Transaction

- Expanding its reach across the digital identity lifecycle, Acuant will combine its award-winning Trusted Identity Platform for identity proofing and verification with IdentityMind's Digital Identity Platform for identity creation, risk scoring, transaction monitoring and regulatory compliance (KYC and AML)
- The combination results in an advanced orchestration hub that provides accurate risk decisioning, allowing businesses to move faster and deliver the best user experience across all channels

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to IdentityMind
- The transaction underscores FT Partners' successful track record in the Fraud & Risk Management space

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FT Partners Advises Emailage on its Sale to RELX

Overview of Transaction

- On February 3, 2020, RELX announced it has entered into an agreement to acquire Emailage Corp (“Emailage”), a global provider of fraud prevention and risk management solutions
 - Emailage will become a part of the Business Services group of LexisNexis Risk Solutions
- Founded in 2012 and based in the Phoenix metro area with offices across the globe, Emailage helps organizations reduce online fraud by building multi-dimensional profiles associated with customer email addresses to render predictive risk scores
- RELX (LSE:REL) is a global provider of information-based analytics and decision tools for professional and business customers, headquartered in London, United Kingdom with offices in about 40 countries

Significance of Transaction

- Emailage expands RELX’s digital identity intelligence and fraud prevention capabilities, providing customers around the world with a more comprehensive view into consumers for predictive risk assessment
- Emailage’s long-standing contributory network database will enhance the LexisNexis® Digital Identity Network®, which analyses an average of 39.9 billion transactions annually to provide organizations with actionable insight into the world’s rapidly changing threat landscape

FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to Emailage
- The transaction is one of the largest in the sector and underscores FT Partners’ successful track record in generating highly favorable outcomes for Fraud & Risk Management companies worldwide

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*is pleased to announce its exclusive role
as strategic and financial advisor to*

emailage®
The Email Risk Score Company

on its sale to

 **LexisNexis®**
RISK SOLUTIONS

a division of

 **RELX**

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FT Partners Advises Signicat on its Sale to Nordic Capital

Overview of Transaction

- On April 11, 2019, Signicat announced its sale to Nordic Capital
 - Signicat was acquired from Secure Identity Holding¹ and other shareholders
 - Viking Venture, Signicat's other major shareholder, will re-invest all proceeds and continue as a minority owner, together with employee shareholders and with Nordic Capital as the majority owner
- Headquartered in Trondheim, Norway, Signicat is a SaaS verified digital identity hub, which enables its enterprise customers to seamlessly onboard and authenticate end-users as well as sign and store their documents
 - Signicat provides a single integration point providing customers access to the widest available pool of electronic IDs (eIDs), registry lookups, and ID document scanning solutions via a single interface
- Nordic Capital is a leading private equity firm based in Sweden with offices across the Nordics and Europe, which invests in large and middle-market companies globally with a primary focus in Northern Europe and the DACH region
- Viking Venture is a Norwegian venture capital firm that invests in growth companies in the technology sector
- This transaction is comprised of both primary and secondary capital from Nordic Capital, as well as reinvestment from Viking Venture and current management

Significance of Transaction

- This transaction will enable Signicat to expand into new markets across Europe, North America and globally through hiring and establishing local offices, entering into partnerships with digital identity players, and by supporting existing customers to expand into new geographies
- This transaction will also support Signicat's development of its proprietary platform and widen its product capabilities

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Signicat
- This transaction underscores FT Partners' expertise in sell-side advisory across a broad range of SaaS-based companies in the fraud and identity management space

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*is pleased to announce its role as
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SIGNICAT

in its sale to

NORDIC CAPITAL

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⁽¹⁾ SIH is an SPV owned by Kantega's shareholders, established when Signicat spun out of Kantega through a demerger in 2007; Kantega is a Norwegian IT company providing bespoke software services

FT Partners Advises DataX on its Sale to Equifax

Overview of Transaction

- DataX has been acquired by Equifax
- Headquartered in Las Vegas, NV, DataX is one of the fastest growing alternative data credit reporting agencies, offering premier financial management solutions to businesses through a suite of advanced products focused on mitigating risk and improving profitability
- Equifax (NYSE:EFX) uses unique data, analytics and technology to help organizations and individuals make more informed business decisions
- Through the acquisition, DataX and its employees are now part of the Equifax Banking and Lending division

Significance of Transaction

- DataX's data assets complement the Equifax core credit database adding alternative credit and payment data, analytics and identity solutions on underbanked consumers to the installment loan, rent-to-own and lease-to-own markets
- The acquisition of DataX also complements other unique Equifax data assets that help provide greater depth and reach to those seeking credit

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to DataX
- This transaction highlights FT Partners' versatility and expertise across the FinTech universe and exhibits its position as the "Advisor of Choice" to the highest quality FinTech Companies

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*

The DataX logo features the word "DATA" in a bold, blue, sans-serif font, followed by "X" in a larger, stylized blue font. A yellow and orange swoosh graphic is positioned behind the "X".

in its sale to

The Equifax logo consists of the word "EQUIFAX" in a bold, red, italicized, sans-serif font.The logo for Financial Technology Partners is a dark blue rectangle with the words "FINANCIAL", "TECHNOLOGY", and "PARTNERS" stacked vertically in white, uppercase, sans-serif font.

*The Only Investment Bank
Focused Exclusively on Financial Technology*

FT Partners’ Recent Awards and Recognition

Bloomberg

Bloomberg

- FT Partners’ Steve McLaughlin was featured on Bloomberg / Bloomberg TV
- View the [full article](#) and watch the live [TV interview](#)



M&A Advisor Awards

- Technology Deal of the Year (2019)
- Cross Border Deal of the Year and Corporate / Strategic Deal of the Year (2018)
- Investment Banker of the Year (2017) – Steve McLaughlin, CEO & Managing Partner of FT Partners
- Investment Banking Firm of the Year (2016) – FT Partners



LendIt FinTech Industry Awards 2018:

- FT Partners wins Top Investment Bank in FinTech

Institutional Investor



The FinTech Finance 40:

- Steve McLaughlin ranked #1 in 2017 and 2018

The Information

Silicon Valley's Most Popular Dealmakers

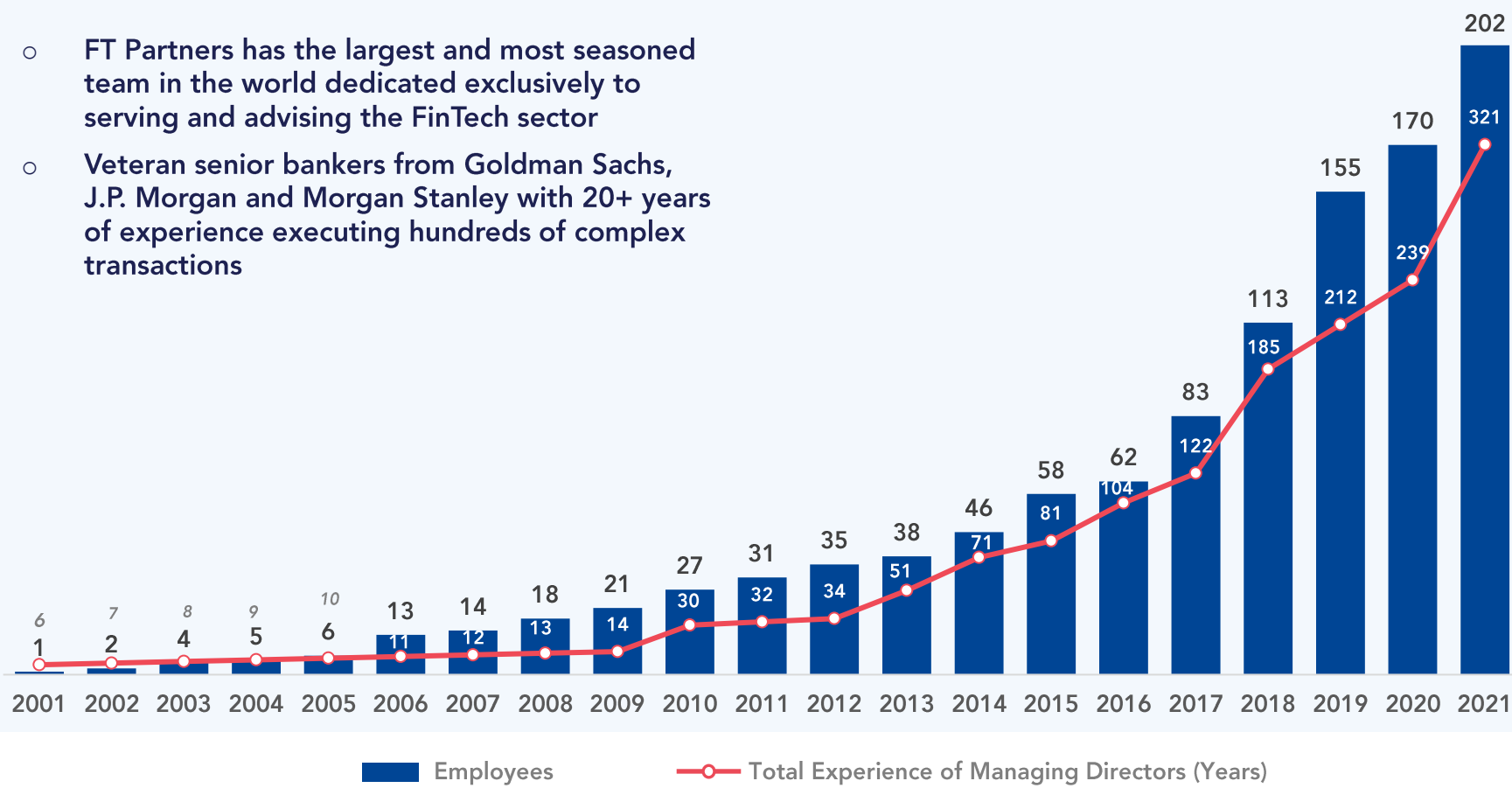
Name	Title	Company
Sam Smith	Managing Director	Golden Gate
Steve McLaughlin	Managing Partner	FT Partners
Michael Bishop	Managing Director	Golden Gate
Paul Winkler	Managing Director	FT Partners
Paul Kwan	Managing Director	Golden Gate
Quincy Smith	Partner	Golden Gate

The Information's "Silicon Valley's Most Popular Dealmakers"

- Ranked as the #2 top Technology Investment Banker by The Information subscribers (2016)
- Only FinTech focused investment banking firm and banker on the list

The Largest FinTech Advisory Practice in the World

- FT Partners has the largest and most seasoned team in the world dedicated exclusively to serving and advising the FinTech sector
- Veteran senior bankers from Goldman Sachs, J.P. Morgan and Morgan Stanley with 20+ years of experience executing hundreds of complex transactions



Average Experience of Managing Directors (Years)

