FT PARTNERS FINTECH INDUSTRY RESEARCH

October 22, 2021



Republic Raises \$150 million in Series B Financing Led by Valor Equity Partners





The Only Investment Bank Focused Exclusively on FinTech

Republic

Transaction Summary

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- On October 19, 2021, Republic, a tech-enabled private investment platform, announced that it has raised \$150 million in Series B financing led by Valor Equity Partners
 - The round included participation from existing investors such as Galaxy Interactive, Motley Fool Ventures, HOF Capital, Tribe Capital, and CoinFund, as well as new investor Pillar VC and several individual investors
 - As part of the transaction, Vivek Pattipati, a Partner at Valor, will join Republic's board of directors
 - The Company has raised around \$200 million in financing to date
- Republic is a financial technology company that operates a multiasset retail investment platform that has raised capital for over 500 transactions, a private capital division that has nearly \$1 billion in assets under management, and a blockchain consultancy business that provides technical, financing, distribution, and tokenization services
 - The Company currently has two affiliated closed-end funds investing capital into startups and crypto projects, as well as a digital asset investment arm focused on NFTs and metaverses
- Republic plans to use the new capital to continue to scale its platform, expand geographically, and develop new investment products

Transaction Commentary

"We are deeply grateful to have Valor Equity Partners lead our Series B financing. With their investment comes operational expertise that has turned many growth-stage companies into household brands. Republic stands alone at the intersection of blockchain technology, retail investing, and traditional capital markets. In this position, there is no better partner than Valor to work side-by-side with us in this next phase of growth."



Republic

Kendrick Nguyen CEO



"Valor has a history of investing in innovative industry disruptors and believes Republic is a natural fit for our portfolio. We are aligned with Republic's vision to transform the private investing marketplace and usher in a new era of venture capital. Valor looks forward to working closely with this exceptional team."



Vivek Pattipati Partner



Republic Overview



Company Overview



Republic

CEO & Co-Founder: Kendrick Nguyen

Headquarters: New York, NY

Founded: 2016

- Republic is a FinTech company that operates a retail investment platform, a nearly \$1 billion private capital arm, and a blockchain consultancy business
- Republic's investing platform enables retail investors to invest in startups, real estate, crypto and videogames
- The Company's ecosystem has facilitated over \$700 million in investments, supported over 600 companies, and has a base of over 1 million users across 100 countries

Selected Financing History

Date	Amount (\$ mm)	Selected Investors
10/19/21	\$150	Valor Equity Partners; HOF Capital; Motley Fool Ventures; Pillar; Brevan Howard; Atreides Management; Galaxy Interactive; Tribe Capital; CoinFund; Undisclosed Investors
03/17/21	36	Galaxy Interactive; Tribe Capital; Motley Fool Ventures; Broadhaven Capital Partners; Prosus Ventures
06/28/18	12	Binance; NEO Global Capital; East Chain Co.; Oyster Ventures; FBG Capital; Hazoor Capital; zk Capital; ZhenFun; Undisclosed Investors

Products / Services Overview

Serving All Sides of the Investment Market



Individual Investors

Individual investors can invest with as little as \$10 or as much as \$107.000



Accredited Investors

The platform also has a curated investor portal for unique private investment opportunities for accredited investors



Entrepreneurs

Entrepreneurs can seek funding from a wider base of investors while simultaneously growing a loyal base and leveraging Republic's private investment network



Republic Note

The first ever profit-sharing token that pays out when certain startups and private equities that raise with Republic sell or go public.

Selected Investment Products



Startups

Investors can browse through startups that have been carefully selected and reviewed by Republic



Video Games

With Fig Portfolio Shares, investors can invest in the success of all the games that Fig funds



Real Estate

Republic curates real estate investment products for growth-focused investors



Crypto

Republic enables investors to invest in some of the world's most anticipated crypto projects

Selected FT Partners Research - Click to View



Circle's \$25 million Financing



Say's \$140 million Sale to Robinhood



Trumid's \$200 million Financing



FT PARTNERS RESEARCH

Forge's \$2 billion SPAC Merger



Stronghold Completes its IPO



Bullish Merges with a SPAC



Celsius Network Raises \$400 million in Financing



DriveWealth Raises \$450 million in Series D Financing

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Selected FT Partners Capital Markets / WealthTech Transactions

M&A Transactions













Financing Transactions





































FT Partners has advised on some of the most prominent and groundbreaking transactions in the Securities / Capital Markets / Wealth Technology sectors

FT Partners Advises Abra on its Series C Financing

Overview of Transaction

- On September 15, 2021, Abra announced it has raised \$55 million in Series C financing led by IGNIA and Blockchain Capital with participation from new investors Kingsway Capital and Tiga Investments
- Additional participation in the round came from existing investors including Amex Ventures, Arbor Ventures, Lerer Hippeau, and Kenetic Advisors
- Founded by Bill Barhydt in 2014, Abra is the leading wealth management platform in the crypto space, allowing hundreds of thousands of users to earn yield on crypto assets, trade over 100 virtual currencies, and borrow against crypto holdings
 - Abra has processed over \$1 billion in crypto-backed loans and paid millions of dollars in interest to retail and institutional clients
 - Abra Earn offers users to earn competitive interest rates on crypto assets, including up to 8% interest on stablecoins, compounded daily
 - Abra's cross-border lending platform matches developed market investors with developing market borrowers to capitalize on a massive yield arbitrage opportunity

Significance of Transaction

- The investment will fuel Abra's rapid user base growth and support its continued commitment to expanding the product suite and capabilities
- Abra's Series C financing will allow the company's world-class development team to further expand its product suite for wealth management, trading, and payments, with a focus on offerings for high-net-worth clients and institutions

FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to Abra
- This transaction highlights FT Partners' industry-leading expertise within the burgeoning crypto space, as well as its successful track record of generating highly favorable outcomes for high-growth FinTech companies globally

Financial Technology Partners LP **FTP Securities LLC**

is pleased to announce its role as exclusive strategic and financial advisor to



on its Series C financing led by





for a total consideration of

\$55,000,000



FT Partners Advises Circle on its \$25 million Financing

Overview of Transaction

- On July 30, 2020, Circle announced it has raised \$25 million in financing from
 Digital Currency Group as part of a strategic partnership with Genesis aimed at
 enhancing Circle's new suite of products for businesses and developers with
 USDC-based yield and lending services
 - Digital Currency Group is the parent company of Genesis
- Circle is a global FinTech firm that enables businesses of all sizes to harness the power of digital currencies and blockchains for payments, commerce and financial applications
 - Circle is the pioneer of USDC, the fastest growing, regulated digital currency backed by the US Dollar
- In Q2 2020, Circle launched its new suite of Platform Services, providing businesses with a comprehensive suite of products and APIs for integrating and implementing stablecoins for payments, global commerce, and financial applications

Significance of Transaction

- Through the partnership, Circle and Genesis will offer market solutions for businesses and developers who are seeking to generate strong positive yield from their own or customer USDC holdings
- The partnership will also provide access to USDC-based credit for businesses and merchants that are using USDC for treasury operations and business payments
- Circle and Genesis have established a leadership position providing core infrastructure supporting a new global financial system

FT Partners' Role

- FT Partners served as exclusive financial advisor to Circle
- This transaction highlights FT Partners' deep domain expertise in the digital asset and and blockchain sectors, as well as its successful track record generating highly favorable outcomes for high-growth FinTech companies globally

FTP Securities LLC

is pleased to announce its role as exclusive financial advisor to



on its financing from

DIGITAL CURRENCY GROUP

for a total amount of

\$25,000,000



FT Partners Advises Forge on its Merger with Motive Capital Corp.

Overview of Transaction

- On September 13, 2021, Forge announced its merger with Motive Capital Corp.
- Upon completion of the transaction, the combined company is expected to have a pro forma fully diluted equity value of approximately \$2.0 billion (1)
 - Expected gross proceeds are \$532.5 million, prior to the payment of transaction expenses and up to \$100 million of cash consideration
 - The combination is further supported by a \$50 million commitment under Motive Partners' Forward Purchase Agreement and a \$68.5 million PIPE anchored by ION Group's \$50 million commitment and contributions from Temasek and Adit Ventures
- Forge's digital platform streamlines liquidity for hundreds of unicorn issuers and thousands of institutional and retail investors from around the world
 - Leveraging its robust technology, operations and trust infrastructure,
 Forge delivers a suite of services that includes trading, custody, data and company solutions
- Since inception, Forge has completed more than \$10 billion in transactions in more than 400 private companies

Significance of Transaction

- The confidence demonstrated by Motive Capital Corp, and other investors is a testament to Forge's business model, management and market opportunity
- Motive Partners intends to be a long-term strategic partner to Forge, accelerating growth and innovation in a market with substantial tailwinds

FT Partners' Role

- FT Partners served as strategic and financial advisor to Forge
- FT Partners previously advised Forge on its \$150 million financing in May 2021, its merger with SharesPost in May 2020, its acquisition of IRA Services in October 2019, and its \$70 million Series B financing in July 2018
- This transaction highlights FT Partners' deep domain expertise within Capital Markets Tech, as well as its successful track record generating highly favorable outcomes for high-growth FinTech companies globally

FTP Securities LLC

is pleased to announce its role as strategic and financial advisor to



on its merger with



MOTIVE CAPITAL CORP

(NYSE: MOTV)

for total consideration of

\$2,000,000,000



FT Partners Advises Revolut on its \$800 million Series E Financing

Overview of Transaction

- On July 15, 2021, Revolut announced that it has raised \$800 million in financing from Softbank and Tiger Global, valuing the business at ~\$33 billion
- SoftBank and Tiger Global join existing investors including Balderton Capital, DST, Ribbit Capital, TCV and TSG Consumer Partners
- Revolut is building the world's first truly global financial superapp to help people get more from their money
 - In 2015, Revolut launched in the UK offering money transfer and exchange; Today, more than 16 million customers around the world use dozens of Revolut's innovative products to make more than 150 million transactions a month

Significance of Transaction

- The investment will enable the Company to further its growth plans, in particular
 its ongoing product innovation aimed at meeting customers' everyday financial
 needs and aspirations, from quick and easy global transfers, to managing
 everything from savings to insurance to democratizing wealth and trading
- It will also support the expansion of Revolut's offering to US customers and its entry to India and other international markets
- Revolut is now the most valuable financial superapp and the 4th most valuable private FinTech company globally

FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to Revolut
- This transaction underscores FT Partners' deep expertise in the Consumer FinTech and Banking Tech space, as well as our successful track record generating highly favorable outcomes for high-growth, unicorn FinTech companies globally

Financial Technology Partners LP FTP Securities LLC

is pleased to announce its role as exclusive strategic and financial advisor to

Revolut

on its Series E financing led by



for a total amount of

\$800,000,000

at a valuation of

~\$33,000,000,000



FT Partners Advises Say Technologies on its \$140 million Sale to Robinhood

Overview of Transaction

- On August 10, 2021, Robinhood (NASDAQ:HOOD) announced it had agreed to acquire Say Technologies for approximately \$140 million
- Say is a mission-driven company that has built an innovative communication platform making it easier for investors to exercise their ownership rights
 - Say's proxy processing technology helps broker-dealers give their customers seamless access to their vote, and its Q&A platform lets everyday shareholders participate in events like earnings by asking and upvoting questions
- Robinhood is an online broker that offers commission-free investing in US securities and cryptocurrencies, fractional trading, and cash management
 - Robinhood's mission is to democratize finance and make investing accessible with education and information, fractional shares, IPO access, and more

Significance of Transaction

- As part of Robinhood, Say will be able to further its goal of creating a new ecosystem of ownership and engagement to benefit all investors and companies
- Together the companies will find new ways to expand what it means to be an investor through new products and experiences that democratize shareholder access

FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to Say Technologies
- This transaction underscores FT Partners' deep Wealth & Capital Markets
 Tech domain expertise and successful track record of generating favorable
 outcomes for leading companies globally

FTP Securities LLC

is pleased to announce its role as exclusive strategic and financial advisor to



on its sale to



for approximately

\$140,000,000



FT Partners' Recent Awards and Recognition

Bloomberg

Bloomberg

- o FT Partners' Steve McLaughlin was featured on Bloomberg / Bloomberg TV
- o View the full article and watch the live TV interview



M&A Advisor Awards

- Technology Deal of the Year (2019)
- o Cross Border Deal of the Year and Corporate / Strategic Deal of the Year (2018)
- Investment Banker of the Year (2017) Steve McLaughlin, CEO & Managing Partner of FT Partners
- o Investment Banking Firm of the Year (2016) FT Partners



LendIt FinTech Industry Awards 2018:

o FT Partners wins Top Investment Bank in FinTech

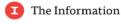
Institutional Investor





The FinTech Finance 40:

Steve McLaughlin ranked #1 in 2017 and 2018





The Information's "Silicon Valley's Most Popular Dealmakers"

- Ranked as the #2 top Technology Investment Banker by The Information subscribers (2016)
- o Only FinTech focused investment banking firm and banker on the list

The Largest FinTech Advisory Practice in the World

