September 14, 2016 Financial Technology Partners

FT Partners Research - Transaction Profile



acquires



for approximately

\$275 million

Courtesy of:



The Only Investment Bank Focused Exclusively on Financial Technology

www.ftpartners.com



Financial Technology Partners

555 Mission St., 23rd Floor San Francisco, CA 94105 Tel: 415.512.8700 Steve McLaughlin

Managing Partner

Tel: 415.992.8880

steve.mclaughlin@ftpartners.com



Atos Acquires Anthelio Healthcare Solutions for \$275 mm

Transaction Overview

Transaction Summary

- On September 12, 2016, Atos announced a definitive agreement to acquire Anthelio Healthcare Solutions for approximately \$275 mm
 - The purchase price estimate equates to an 8.5x multiple on estimated post-synergy 2017 EBIT
 - The acquisition will be financed with cash on hand
- The acquisition uniquely positions Atos to reach a broader customer base in the US healthcare market by strengthening the scale and scope of its services
- Anthelio brings an additional \$200 mm of revenue and 1,700 employees; post acquisition, Atos will generate approximately \$0.4 bn revenue in healthcare IT with \$2.5 bn total revenue in North America
- The newly formed US healthcare practice expects to reach double digit organic growth in 2018
- Atos is acquiring Anthelio from Actis, a growth markets investment firm and McLaren Health Care corporation, a fully integrated health network and Anthelio's largest customer
- The transaction is expected to close before the end of September 2016

Transaction Commentary

"We are pleased to welcome the Anthelio team to Atos. With their strong and loyal customer base and our combined commitment to providing a world-class customer experience, our ambition with Anthelio is to reinforce our Healthcare footprint in the U.S. and to become the leader in digital healthcare solutions. I am pleased that Asif Ahmad, a recognized leader in the healthcare technology sector, currently CEO of Anthelio Healthcare Solutions, will lead our newly formed healthcare practice in the US"



Michel-Alain Proch CEO of North American Operations

"This is an exciting development for Anthelio and its customers. Our vision has always been to drive high value for healthcare organizations by solving complex clinical and business problems. Combining Atos' leadership in global digital services with Anthelio's leadership in Healthcare Technology and Revenue Cycle Management is unprecedented. This acquisition addresses the many core clinical and financial processes that hospitals and physicians are faced with today."



Asif Ahmad CEO





Atos Acquires Anthelio Healthcare Solutions for \$275 mm

Anthelio Healthcare Solutions Overview

Ranked #1 in Black Book 2016 IT Infrastructure **Outsourcing** Solutions

Ranked #1 in Black Book 2015 HIM Outsourcing **Solutions**

Achieves Highest Score in Coder Quality in KLAS Outsourced **Coding Report**



Headquarters: Dallas, TX Founded: 1999 **Employees:** 1.001

Anthelio Healthcare Solutions Overview

- Anthelio Healthcare Solutions is a provider of information technology and business process outsourcing services to hospitals, healthcare providers and other businesses
- The Company's information technology services include application hosting, co-location, electronic off-site data back-up and vaulting, business continuity solutions, disaster recovery services, systems integration services and managed services

Selected M&A Transactions Size (\$ mm) Target Date Acquired: 07/24/15 NA Pyramid Acquired by: 11/01/10 \$250 THE CONJOIN GROUP



Pyramid HALO Revenue Cycle Management Services

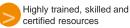


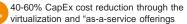
Improves all aspects of HIM performance for a wide variety of healthcare customers, including academic medical centers, community hospitals, oncology research centers and trauma facilities

AntheliOs Healthcare IT Services

Drives quality patient care at reduced costs, ensuring reliable IT performance and adherence to compliance, security and regulatory requirements

Reduced costs/greater profitability gained from IT efficiencies







Adherence to regulatory and security mandates



Atos Acquires Anthelio Healthcare Solutions for \$275 mm

Atos Overview

Atos

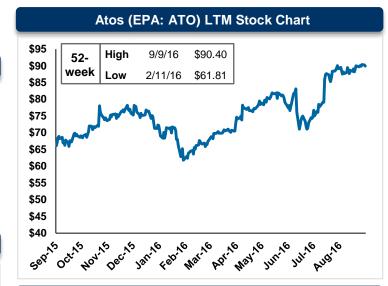
Atos Overview

Headquarters:Bezons, FranceFounded:1997Employees:100,000

- Atos is a provider of information technology services
- The Company offers digital services, consulting, systems integration and managed services to deliver business outcomes globally

Selected M&A Transactions

Date	Size (\$ mm)	Target
06/11/12	NA	QUALITY EQUIPMENT
08/26/10	NA	VENTURE INFOTEK Changing The Way India Transacts ^M
07/20/08	NA	Bank Card Company SA
12/11/07	\$400	Liffe. NYSE Euronext
07/20/06	NA	BankSys Management Incorporated



Key Financial Statistics (LTM as of 12/31/15)				
Total Revenue (mm)	\$11,630			
Growth Over Prior Year	4.3%			
Gross Profit (mm)	\$3.273			
Margin %	28.1%			
EBITDA (mm)	\$1,161			
Margin %	10%			
Net Income (mm)	\$442			
Margin %	3.8%			
Diluted EPS	\$1.33			



Source: Company website, S&P Capital IQ.

FT Partners is the Leader in Financial Technology Investment Banking

FT Partners has advised on some of the most prominent transactions in the Healthcare and Insurance IT sectors

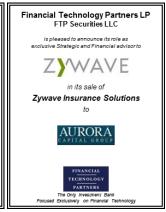




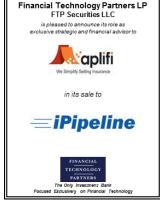




Financial Technology Partners LP















FT Partners Advises on \$80,000,000 Sale of Benaissance

Transaction Overview and Rationale

Overview of Transaction

- On October 15, 2015, Benaissance, LLC ("Benaissance" or the "Company") announced it has entered into a definitive agreement to be acquired by WEX for \$80mm
- Headquartered in Omaha, NE, Benaissance is a leading provider of integrated Software-as-a-Service (SaaS) technologies and services for healthcare premium billing, payment and workflow management
 - Existing investors include Omaha-based, McCarthy Capital
- WEX is a leading, multi-channel provider of corporate payment solutions representing more than 9 million vehicles and serving a wide variety of business sectors
- The transaction is expected to close in the fourth quarter of 2015 and is subject to applicable regulatory approvals and other customary closing conditions

Significance of Transaction

- Represents a highly-attractive outcome for both Benaissance and WEX
- Combined resources and expertise of Benaissance and WEX position the Company extraordinarily well to further its leadership in the marketplace
- Enables WEX to provide an expanded and differentiated payments solution in order to grow its addressable market opportunity and wallet share in the healthcare market
- Benaissance will be integrated with WEX's existing Evolution1 platform creating an opportunity for potential synergies as the businesses already share a number of mutual partners and customers

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Benaissance and its Board of Directors
- Transaction highlights FT Partners' continued success advising leading companies and generating highly successful outcomes in the Healthcare / Benefits IT and Services space

Financial Technology Partners LP FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its sale to



for a total consideration of

\$80,000,000



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Selected FT Partners' Research (click to view)



ClearCare Raises \$60 mm in Financing



Accolade Raises \$70 mm in Additional Series E Financing



Evolent Health Acquires Valence Health for \$145 mm



McKesson and Change Healthcare form new HCIT Company



MedData Acquires Cardon Outreach for \$400 mm



Cotiviti Completes its IPO Raising ~\$237 mm



Clover Raises \$160 mm in Series C Financing



Benaissance's Sale to WEX for \$80 million



FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 13 years of exclusive focus on Financial Technology. Please visit our <u>subscription form</u> to subscribe to our exclusive monthly newsletter and receive our research reports.

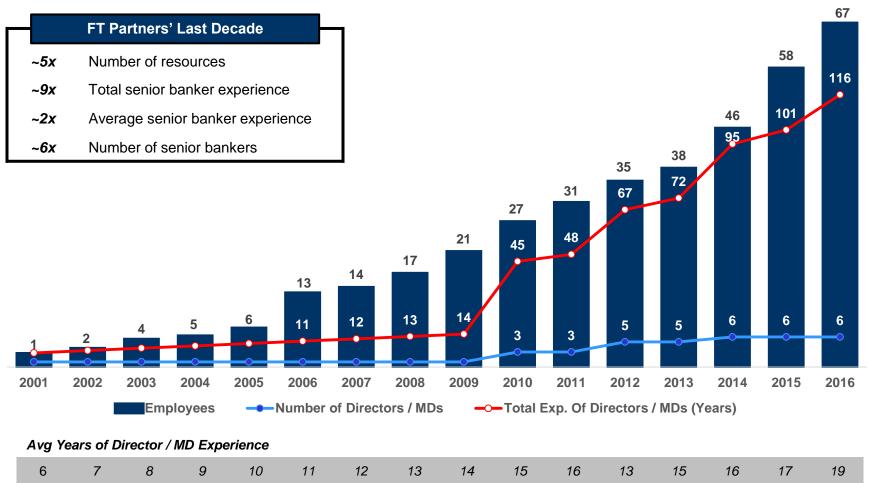
Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition

		■ Investment Banking Firm of the Year	
	2016	■ Cross Border Deal of the Year	
		■ Dealmaker of the Year	
	2015	■ Technology Deal of the Year	
		Technology Dear of the Tear	
2016	204.4	■ Equity Financing Deal of the Year	
- 2004	2014	■ Professional Services Deal of the Year, Above \$100mm	
ANNUAL AWARDS			
	2012	■ Dealmaker of the Year	
		■ Professional Services Deal of the Year, Above \$100mm	
Winner		■ Boutique Investment Bank of the Year	
	2011	■ Deal of the Decade	
M&A Advisor	2011	■ 10 Deal of the Year Nominations Across 9 Categories	
Awards		a 10 Deal of the Year Normhadon's Across 5 Oategories	
		■ Upper Middle Market Deal of the Year, Above \$500 mm	
	2010	■ IT Services Deal of the Year, Below \$500mm	
		■ Cross-Border Deal of the Year, Below \$500mm	
		■ Dealmaker of the Year – Steve McLaughlin	
		■ Business to Business Services Deal of the Year	
	2007	■ Computer and Information Technology Deal of the Year, Above \$100mm	
		■ Financial Services Deal of the Year, Above \$100mm	
		Timalicial Services Deal of the Teal, Above \$100mm	
Institutional Investor	2015	■ Steve McLaughlin ranked #4 in Institutional Investor's FinTech 35 List	
Institutional Investor	2006-2008	■ Consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial	
Annual Ranking	2000-2000	Technology	
A A		- Favilty Financing Reclarates of the Very Stays Mel cyclic	
	2000	■ Equity Financing Dealmaker of the Year – Steve McLaughlin ■ Information Technology Deal of the Year	
	2008	■ Financial Services Deal of the Year	
WINNER		2 Thansa Golffood Boar of the Tour	
		■ Financing Professional of the Year – Steve McLaughlin	
Middle Market	2006	■ Financing Deal of the Year - Equity	
Financing Awards		■ Financing Deal of the Year - Debt	- 8
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Platform of Choice for Clients and Bankers Alike





The FT Partners Senior Banking Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin Founder, CEO and Managing Partner	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York and San Francisco from 1995-2002 Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	21
Larry Furlong Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York, London and Los Angeles beginning in 1995 Wharton M.B.A. 	21
Greg Smith Managing Director	Merrill Lynch J.P.Morgan	 Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Sterne Agee Recent coverage included WU, EEFT, DST, ENV, FISV, FIS, V, MA, GPN & HPY among others 	20
Steve Stout Managing Director	J.P.Morgan	Formerly with J.P. Morgan and UBSFormerly Global Head of Strategy at First Data	18
Tim Wolfe Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. beginning in 2000 Started at FT Partners in 2002 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	14
Andrew McLaughlin Managing Director, Research & Business Development	Deloitte.	 Leads FT Partners' Research and Business Development Team Formerly with Deloitte Consulting 	10

