

February 3, 2020

FT PARTNERS TRANSACTION ANNOUNCEMENT

FINANCIAL
TECHNOLOGY
PARTNERS

The Only Investment Bank
Focused Exclusively
on FinTech

San Francisco • New York • London

FT Partners is Pleased to Announce
its Role as Exclusive Strategic and
Financial Advisor to

emailage[®]
The Email Risk Score Company

on its sale to

 **LexisNexis**[®]
RISK SOLUTIONS

a division of

 **RELX**

Landmark Transaction in the Fraud & Risk Sector



Overview of Transaction

- On February 3, 2020, RELX announced it has entered into an agreement to acquire Emailage Corp ("Emailage"), a global provider of fraud prevention and risk management solutions
 - Emailage will become a part of the Business Services group of LexisNexis Risk Solutions
- Founded in 2012 and based in the Phoenix metro area with offices across the globe, Emailage helps organizations reduce online fraud by building multi-dimensional profiles associated with customer email addresses to render predictive risk scores
- RELX (LSE:REL) is a global provider of information-based analytics and decision tools for professional and business customers, headquartered in London, United Kingdom with offices in about 40 countries

Significance of Transaction

- Emailage expands RELX's digital identity intelligence and fraud prevention capabilities, providing customers around the world with a more comprehensive view into consumers for predictive risk assessment
- Emailage's long-standing contributory network database will enhance the LexisNexis® Digital Identity Network®, which analyses an average of 39.9 billion transactions annually to provide organizations with actionable insight into the world's rapidly changing threat landscape

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Emailage
- The transaction is one of the largest in the sector and underscores FT Partners' successful track record in generating highly favorable outcomes for Fraud & Risk Management companies worldwide

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role
as strategic and financial advisor to*



on its sale to



a division of



*The Only Investment Bank
Focused Exclusively on Financial Technology*

Emailage Overview



Company Overview



CEO: Rei Carvalho

Headquarters: Chandler, AZ

- Emailage is a global leader in fraud prevention and digital identity validation
- Emailage combines state of the art machine learning with a global intelligence network to fight fraud globally
- Predictive risk scores are generated by analyzing hundreds of data elements, rooted in the identity verifying power of the email address
- ~200 employees with offices across the globe

Selected Financing History

Date	Type	Size (\$ in mm)	Investors
2017	Series B	\$10	Anthos Capital; Radian Capital; Wipro Ventures; Mucker Capital; Tallwave Capital
2014	Series A	5	Felicis Ventures; Mucker Capital; Double M Partners; Wipro Ventures

Source: Company website

Product Offerings



- Online fraud risk scoring uses email address metadata as a basis for transactional risk assessment and digital identity validation



- Built with Email Risk Intelligence at its core and designed to empower the new era of payments and eCommerce transactions



- Built on the foundation of the Email Risk Score, new layers of data, scoring and analytics create a holistic customer identity picture

Select Industries



eCommerce



Finance



Lending



Travel & Hospitality



Event Ticketing

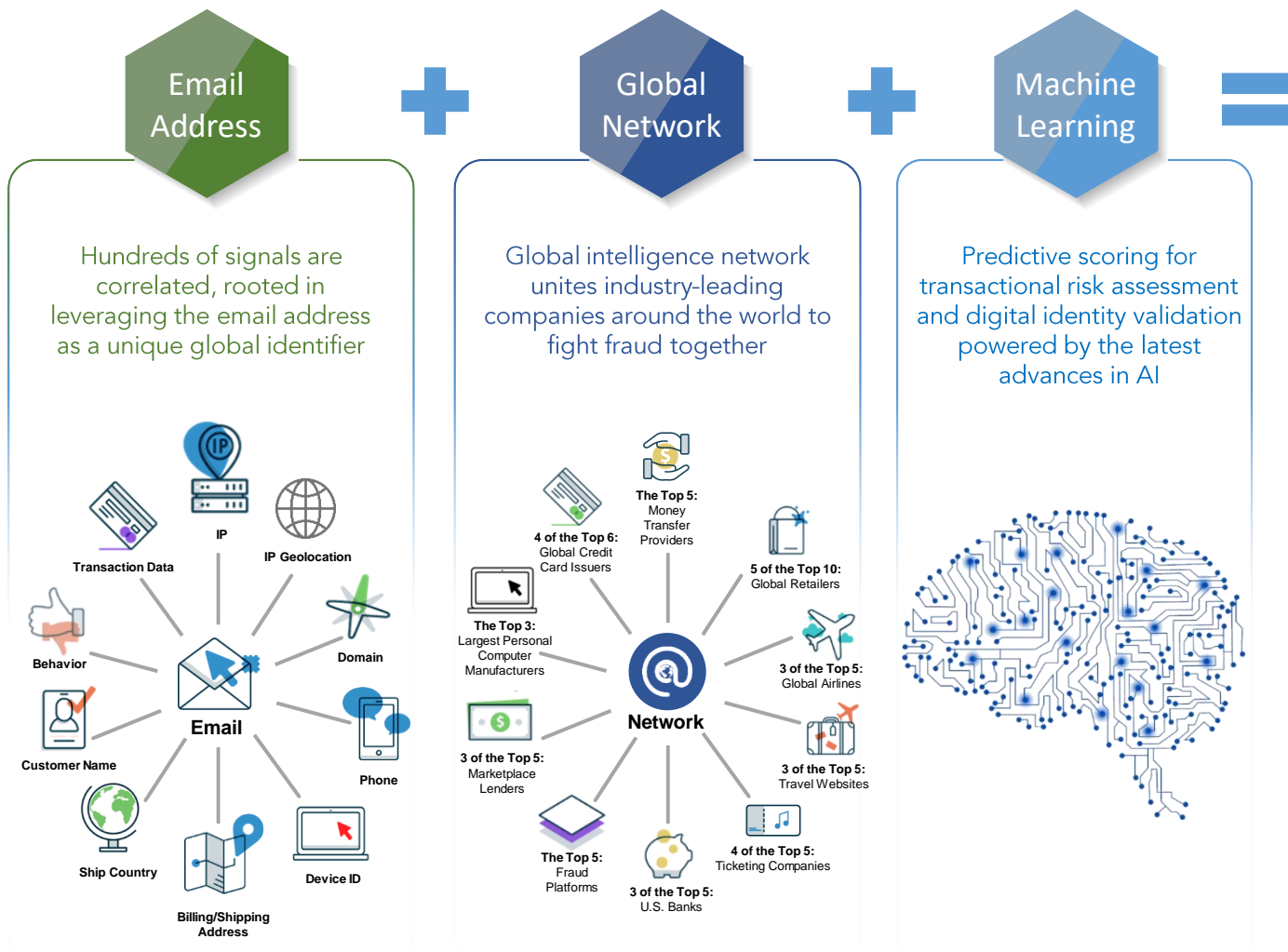


Gaming



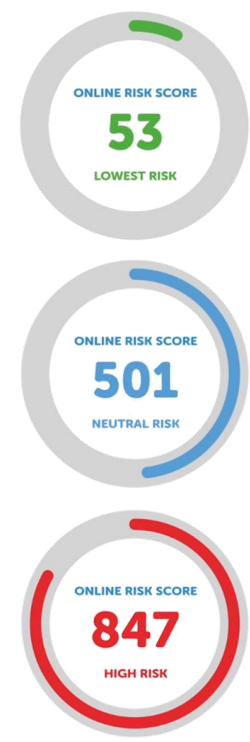
Technology

The Emailage Formula









Risk Score

Fast, accurate, predictive risk scoring enables companies to obtain a clear picture of who is behind a transaction to expedite approvals, prevent chargebacks, automate workflows and optimize manual review



Emailage Product Offerings



		
<p>Email Risk Score</p> <p>Email Risk Score offers online fraud risk scoring using email address metadata as a basis for transactional risk assessment and digital identity validation</p>  <p>Reduce Fraud Losses</p> <p>A fraud hit rate of up to 60% means customers can increase approvals, prevent chargebacks and reduce fraud losses</p>	<p>Rapid Risk Score</p> <p>Rapid Risk Score offers strong and accurate signals at the speeds required by payment processors and other companies with low SLAs</p>  <p>Fast Processing Time</p> <p>Average response rate is 30ms, 99% of calls are returned in 100ms or less</p>	<p>Digital Identity Score</p> <p>Digital Identity Score uses advanced machine learning to produce an easy to understand scoring matrix to uncover the online reputation of the individual</p>  <p>Maximize Approvals</p> <p>Supercharge the decisioning process and improve automatic approvals by focusing on examining only the riskiest parts of the riskiest transactions</p>

RELX Overview



Company Overview



CEO: Erik Engstrom
Headquarters: London, UK
Founded: 1903

- RELX (LSE:REL) is a global provider of information-based analytics and decision tools for professional and business customers
 - The Company operates through four primary segments: Scientific, Technical & Medical; Risk & Business Analytics; Legal; and Exhibitions
- RELX serves customers in more than 180 countries, and employs over 30,000 people across 40 countries
- The Company leverages a deep understanding of its customers to create innovative solutions that combine content and data with analytics and technology in global platforms

Stock Performance (LSE:REL)



LTM Financials (June 30, 2019) ⁽¹⁾

Market Cap ⁽²⁾	\$38.6 billion
Revenue	\$10.1 billion
EBITDA	\$3.1 billion
Net Income	\$2.0 billion

Selected Recent Transactions

Date	Company	Deal Amount (\$ in mm)	Type
01/13/20	'id:analytics.	\$375	M&A
01/29/18	ThreatMetrix	814	M&A

Company Leadership



Erik Engstrom
CEO



Nick Luff
CFO



Rick Trainor
CEO, Business Services,
LexisNexis Risk Solutions



Jelena Sevo
Chief Strategy
Officer

Felicis Ventures Overview



Overview



Aydin Senkut
Founder &
Managing Director



Niki Pezeshki
Partner



Sundeep Peechu
Managing Director



Wesley Chan
Managing Director



Victoria Treyger
General Partner &
Managing Director

Locations

- Palo Alto, CA (HQ)

About

- Founded in 2006 by Aydin Senkut, Felicis Ventures is a venture capital firm with over \$600 million in total committed assets
- Will invest anywhere from seed through Series C
- Primarily invests in the U.S., but does make international investments
- Has invested in over 150 companies and has had more than 80 M&A and IPO exits, including 27 companies that have achieved valuations of \$1bn+

Investment Preferences

Investment Criteria

Fund Size:	\$270mm
Fund Raised:	2018
Investment Range:	\$0.5 – 10mm
Revenue:	NA
EBITDA:	NA

General Preferences¹

Control:	Minority
Geography:	Global, with a focus on the U.S.
Transaction Type:	Seed, Venture
Industry Focus:	Mobile, E-Commerce, FinTech, Education, Enterprise, Health, Bioinformatics, Connected Devices, 3D Imaging, Artificial Intelligence

Selected Recent Investments / Exits

FinTech / Financial Services Investments²

Date	Company	Deal Amt. ³	Board Rep.	Sector
11/18	Hippo (Series C)	\$70	Victoria Treyger	InsurTech
01/18	Juniper Square (Series A)	6	NA	Cap Mkts
11/17	TrueAccord (Series B)	22	NA	Bnkg
04/17	Crunchbase (Series B)	18	NA	Cap Mkts
03/17	Fluxx (Series B)	16	NA	FMS
01/17	Earnin (Early Stage)	22	NA	Bnkg
12/16	Hyper Labs (Series A3)	18	NA	FMS
06/16	PredictSpring (Series A)	11	Aydin Senkut	Pymts
04/16	Emailage (Series A)*	6	Aydin Senkut	Pymts
04/15	PeerStreet (Seed)	6	NA	Bnkg
02/15	Pindrop Security (Series B)	35	Sundeep Peechu	Pymts
12/14	Adyen (Series B)**	250	Aydin Senkut	Pymts
09/14	Opendoor (Series A)	10	NA	Bnkg
07/14	Activehours (Seed)	4	NA	Bnkg
05/14	BitPay (Series A)	30	NA	Pymts
12/13	Shopify (Series C)**	100	Aydin Senkut	Pymts
07/13	Plaid (Seed)*	3	Sundeep Peechu	Bnkg

Source: Company website, PitchBook

1) Italics indicate preferred control / geography

3) Deal Amount in mm

2) * denotes M&A exit; ** denotes IPO exit

Anthos Capital Overview



Overview



Paul Farr
Co-Founder,
Managing partner



Bryan Kelly
Co-Founder,
Managing partner



John Hagerty
Co-Founder



Thomas Healey
Co-Founder

Locations

- Santa Monica, CA (HQ)
- Palo Alto, CA
- Seattle, WA

About

- Founded in 2007, Anthos Capital focuses on partnering with entrepreneurs who share common values of commitment, passion and ingenuity
- Anthos supports dynamic entrepreneurs building disruptive companies in a broad range of industries, including consumer services and products, technology, healthcare, business services, education, and financial services

Investment Preferences

Investment Criteria

Fund Size:	\$300 mm
Fund Raised:	2015
Investment Range:	<\$25 mm
Revenue:	NA
EBITDA:	NA

General Preferences ¹

Control:	Minority
Geography:	North America
Transaction Type:	Seed, Venture, Growth
Industry Focus:	Consumer Services and Products, Technology, Healthcare, Business Services, Education, Financial Services

Selected Recent Investments / Exits

FinTech / Financial Services Investments ²

Date	Company	Deal Amt. ³	Board Rep.	Sector
10/19	Attunely (Seed)	\$3	NA	FMS
07/19	U-Nest (Seed)	2	NA	Bnkg
03/19	PriorAuthNow (Series A)	6	NA	HCIT
06/18	Emailage (Series B)*	50	NA	Pymts
03/17	Honey (Series C)*	26	NA	Pymts

Other Technology Investments ²

Date	Company	Deal Amt. ³	Board Rep.	Sector
01/20	FrontApp (Series C)	\$59	NA	Software
01/20	dot.LA (Seed)	4	NA	Media
12/19	ProdPerfect (Series A)	13	NA	Software
12/19	TerraTrue (Seed)	5	NA	Software
04/19	ApplyBoard (Series B)	41	NA	EdTech
06/18	Actify Neurotherapies (Series A1)	2	Bryan Wolff	HCIT
06/16	GoPuff (VC)	8	NA	Software
01/16	FACEIT (Series A)	15	Alex Birns	Software
06/15	Aginity (Series A)	2	NA	Software
09/13	Munchery (Series A)	4	NA	Software

Radian Capital Overview



Overview



Jordan Bettman
Co-Founder



Weston Gaddy
Co-Founder



Aly Lovett
Partner



Dave Sack
Principal

Locations

- New York, NY (HQ)

About

- Radian Capital was founded in 2016 by Jordan Bettman and Weston Gaddy, former investors from Bain Capital Ventures
- Radian Capital is focused on B2B enterprise software and technology-enabled services
- The Firm makes minority or control investments and partners with companies across the U.S. and Canada

Investment Preferences

Investment Criteria

Fund Size:	\$150 mm
Fund Raised:	2017
Investment Range:	\$5 - 20 mm
Revenue:	\$5 – 30 mm
EBITDA:	NA

General Preferences ¹

Control:	Minority, Majority
Geography:	North America
Transaction Type:	Growth, Buyout
Industry Focus:	B2B Software, Tech-Enabled Services, HR Tech, Marketing Services

Selected Recent Investments / Exits

FinTech / Financial Services Investments ²

Date	Company	Deal Amt. ³	Board Rep.	Sector
05/18	BriteCore (Early Stage)	\$14	Jordan Bettman	InsurTech
08/17	Emailage (Series B)*	10	NA	Pymts

Other Technology Investments ²

Date	Company	Deal Amt. ³	Board Rep.	Sector
09/19	MURAL (Series A)	\$23	Weston Gaddy	Software
02/19	Vantage Point Logistics (Growth)	10	NA	Logistics
01/19	Lock8 Partners	NA	NA	PE
12/18	Orchestrated (Growth)	14	Jordan Bettman	Software
02/18	Ascension Gaming Network (Growth)	10	NA	Software
08/17	Blueday (Growth)	6	Weston Gaddy	Software

FT Partners – Focused Exclusively on FinTech

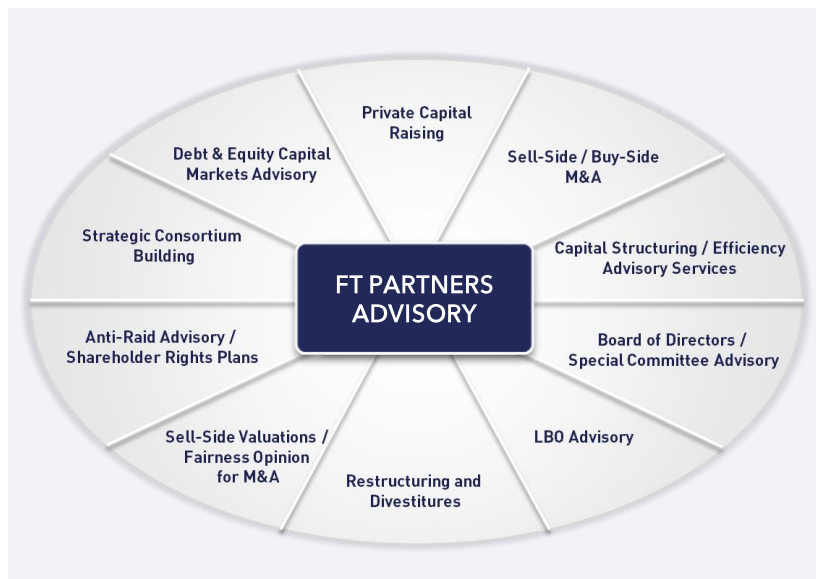
FT PARTNERS ADVISES

emailage
The Email Risk Score Company

Overview of FT Partners

- Financial Technology Partners ("FT Partners") was founded in 2001 and is the only investment banking firm focused exclusively on FinTech
- FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 18 years of exclusive focus on Financial Technology

FT Partners' Advisory Capabilities



FT Partners' FinTech Industry Research

FINTECH RESEARCH & INSIGHTS

- In-Depth Industry Research Reports
- Proprietary FinTech Infographics
- Monthly FinTech Market Analysis
- FinTech M&A / Financing Transaction Profiles



The Information

Named Silicon Valley's #1 FinTech Banker (2016) and ranked #2 Overall by The Information



Ranked #1 Most Influential Person in all of FinTech in Institutional Investors "FinTech Finance 40"



THE M&A ADVISOR

Numerous Awards for Transaction Excellence including "Deal of the Decade"

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FT Partners has advised on a number of significant sales to strategic buyers globally

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

Ebury

on its majority investment from

Santander

representing a 50.1% stake for
total consideration of

£350,000,000

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TECHNOLOGY
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

ASSURANCE

on its sale to

Prudential

for total consideration of up to

\$3,500,000,000

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

InstaMed

in its proposed sale to

**JPMORGAN
CHASE & CO.**

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role
as strategic and financial advisor to the Special
Committee of JetPay's Board of Directors

JetPay

in its sale to

NCR

for total consideration of approximately

\$ 184,000,000

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

**square
trade**

in its sale to

Allstate

for total consideration of

\$ 1,400,000,000

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TECHNOLOGY
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

iyzico

in its sale

PayU

for total consideration of

\$165,000,000

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TECHNOLOGY
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role
as strategic and financial advisor to

payworks

on its sale to

VISA

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TECHNOLOGY
PARTNERS

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

wave

on its sale to

H&R BLOCK

for total consideration of approximately

\$ 405,000,000

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

VaaS

in its sale to

**MOTOROLA
SOLUTIONS**

for total consideration of

\$445,000,000

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TECHNOLOGY
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

**Cambridge
Global Payments**

in its sale to

FLEETCOR

for total consideration of

C \$900,000,000

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TECHNOLOGY
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FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES

emailage®
The Email Risk Score Company

Leading Advisor in the Fraud & Risk Sector

Largest Authentication Network in the World

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to



in its sale to

VISA

for total consideration of

\$300,000,000



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Digital Identity Verification

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

SIGNICAT

in its sale to

NORDIC CAPITAL



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Credit Monitoring and Financing for Businesses

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive
role as financial advisor to

Nav

in its Series C financing led by



for total consideration of

\$ 44,800,000



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Alternative Data Credit Reporting

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
exclusive strategic and financial advisor to

DATAx

in its sale to

EQUIFAX



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Credit and Loan Management Tools

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

credit sesame

on its growth financing with participation from



for total consideration of

\$ 42,000,000



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Alternative Data Credit Scoring

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

L2C inc

in its sale to

TransUnion



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AI-Powered Fraud Prevention Solutions

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

feedzai

in its Series C financing

for a total consideration of

\$ 50,000,000



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Integrated Risk Management Solutions

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

riskconnect

in its sale to

THOMA BRAVO



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FT PARTNERS ADVISES

FT Partners' International / Cross-Border Capabilities (Selected Examples)

emailage®
The Email Risk Score Company

FT Partners' global presence offers capabilities reaching far beyond North America, as demonstrated by our numerous international clients and successful transactions with international firms & investors

Target	Buyer / Investor	International Aspect
 Currencycloud		
		
		
		
	  	
		
		
		
	 	
	 	
		
		
		
	  	
	  	
	 	
		
	 	
	  	

FT Partners Advises CardinalCommerce on its Strategic Sale to Visa



Overview of Transaction

- On December 1, 2016, CardinalCommerce announced its strategic sale to Visa in one of the largest payments deals of the year
- Headquartered in Cleveland, Ohio, CardinalCommerce is a pioneer and global leader in enabling authenticated payment transactions in the card-not-present payments industry and is the largest authentication network in the world
- Founded in 1999, CardinalCommerce's products are used globally: across 6 continents (Africa, Asia, Australia, Europe, North America and South America), in more than 200 countries and used with more than 180 different currencies

Significance of Transaction

- The acquisition will help accelerate the growth of Visa's digital commerce by enabling more secure, seamless payments, through browsers, mobile apps and connected devices
- As Visa plans to integrate tokenization into Visa Checkout over the next 18 months, the addition of CardinalCommerce will allow a more seamless integration of 3-D Secure and delivery of these new fraud mitigation capabilities to merchants

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to CardinalCommerce and its Board of Directors
- This transaction demonstrates FT Partners' continued leadership position as the "advisor of choice" to the highest quality FinTech companies

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as
sole strategic and financial advisor to*



in its sale to



for total consideration of approximately

\$ 300,000,000



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FT Partners Advises Signicat on its Sale to Nordic Capital



Overview of Transaction

- On April 11, 2019, Signicat announced its sale to Nordic Capital
 - Signicat was acquired from Secure Identity Holding¹ and other shareholders
 - Viking Venture, Signicat's other major shareholder, will re-invest all proceeds and continue as a minority owner, together with employee shareholders and with Nordic Capital as the majority owner
- Headquartered in Trondheim, Norway, Signicat is a SaaS verified digital identity hub, which enables its enterprise customers to seamlessly onboard and authenticate end-users as well as sign and store their documents
 - Signicat provides a single integration point providing customers access to the widest available pool of electronic IDs (eIDs), registry lookups, and ID document scanning solutions via a single interface
- Nordic Capital is a leading private equity firm based in Sweden with offices across the Nordics and Europe, which invests in large and middle-market companies globally with a primary focus in Northern Europe and the DACH region
- Viking Venture is a Norwegian venture capital firm that invests in growth companies in the technology sector
- This transaction is comprised of both primary and secondary capital from Nordic Capital, as well as reinvestment from Viking Venture and current management

Significance of Transaction

- This transaction will enable Signicat to expand into new markets across Europe, North America and globally through hiring and establishing local offices, entering into partnerships with digital identity players, and by supporting existing customers to expand into new geographies
- This transaction will also support Signicat's development of its proprietary platform and widen its product capabilities

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Signicat
- This transaction underscores FT Partners' expertise in sell-side advisory across a broad range of SaaS-based companies in the fraud and identity management space

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*is pleased to announce its role as
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SIGNICAT

in its sale to

NORDIC CAPITAL



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⁽¹⁾ SIH is an SPV owned by Kantega's shareholders, established when Signicat spun out of Kantega through a demerger in 2007; Kantega is a Norwegian IT company providing bespoke software services

FT Partners Advises Feedzai on its Series C Financing



Overview of Transaction

- On October 17, 2017 Feedzai announced it has raised \$50 million in its Series C financing round from an undisclosed investor with participation from existing investor Sapphire Ventures
- This new funding brings the total venture capital raised to \$82 million from nine major investors including Oak HC/FT, Capital One Growth Ventures, Citi Ventures and more.
- Founded in 2009 and headquartered in San Mateo, CA, Feedzai is a leader in using artificial intelligence to empower enterprises to manage risk and fight fraud in real-time
 - Feedzai's machine learning technology and its omnichannel fraud prevention solutions serve customers that transact in virtually every country in the world, across numerous use cases for leading banks and merchants

Significance of Transaction

- Feedzai will use the capital to continue its rapid growth trajectory
- The Company is on track to more than double its headcount this year from where it was at the end of 2016, planning to reach 300 employees by the end of 2017
- Additionally, Feedzai has added key sales leaders worldwide, including hiring former Box SVP Jim Priestley as Chief Revenue Officer

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Feedzai and its Board of Directors
- FT Partners also represented Feedzai on its [\\$17.5 million Series B financing](#) from Oak HC/FT, Sapphire Ventures and Espirito Ventures
- This transaction demonstrates FT Partners' continued leadership role advising world-class FinTech companies

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as
sole strategic and financial advisor to*



*in its Series C financing
for a total consideration of*

\$ 50,000,000



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FT Partners Advises DataX on its Sale to Equifax



Overview of Transaction

- DataX has been acquired by Equifax
- Headquartered in Las Vegas, NV, DataX is one of the fastest growing alternative data credit reporting agencies, offering premier financial management solutions to businesses through a suite of advanced products focused on mitigating risk and improving profitability
- Equifax (NYSE:EFX) uses unique data, analytics and technology to help organizations and individuals make more informed business decisions
- Through the acquisition, DataX and its employees are now part of the Equifax Banking and Lending division

Significance of Transaction

- DataX's data assets complement the Equifax core credit database adding alternative credit and payment data, analytics and identity solutions on underbanked consumers to the installment loan, rent-to-own and lease-to-own markets
- The acquisition of DataX also complements other unique Equifax data assets that help provide greater depth and reach to those seeking credit

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to DataX
- This transaction highlights FT Partners' versatility and expertise across the FinTech universe and exhibits its position as the "Advisor of Choice" to the highest quality FinTech Companies

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FT PARTNERS ADVISES

Award-Winning Investment Banking Franchise Focused on Superior Client Results



2018 Top Investment Bank in FinTech



Institutional Investor
Annual Ranking

2018 Steve McLaughlin Ranked #1 for the Second Year in a Row on Institutional Investor's FinTech 40 List

2017 Ranked #1 on Institutional Investor's FinTech 40 List

2015 & 2016 Ranked Top 5 on Institutional Investor's FinTech 35 List

2006 – 2008 Consecutively Ranked (2006, 2007 and 2008) among the Top Bankers on Institutional Investor's "Online Finance 40"



The Information

2016 Ranked #2 Top Technology Investment Banker on The Information's "Silicon Valley's Most Popular Dealmakers"



M&A Advisor
Awards

2019 Technology Deal of the Year

2018 Corporate / Strategic Deal of the Year

2018 Cross Border Deal of the Year

2017 Investment Banker of the Year

2016 Investment Banking Firm of the Year

2016 Cross Border Deal of the Year

2015 Dealmaker of the Year

2015 Technology Deal of the Year

2014 Equity Financing Deal of the Year

2014 Professional Services Deal of the Year, \$100 mm+

2012 Dealmaker of the Year

2012 Professional Services Deal of the Year, \$100 mm+

2011 Boutique Investment Bank of the Year

2011 Deal of the Decade

2010 Upper Middle Market Deal of the Year, \$500 mm+

2010 IT Services Deal of the Year, Below \$500 mm

2010 Cross-Border Deal of the Year, Below \$500 mm

2007 Dealmaker of the Year – Steve McLaughlin

2007 Business to Business Services Deal of the Year

2007 Computer & Information Tech Deal of the Year, \$100 mm+

2007 Financial Services Deal of the Year, \$100 mm+

2004 Investment Bank of the Year

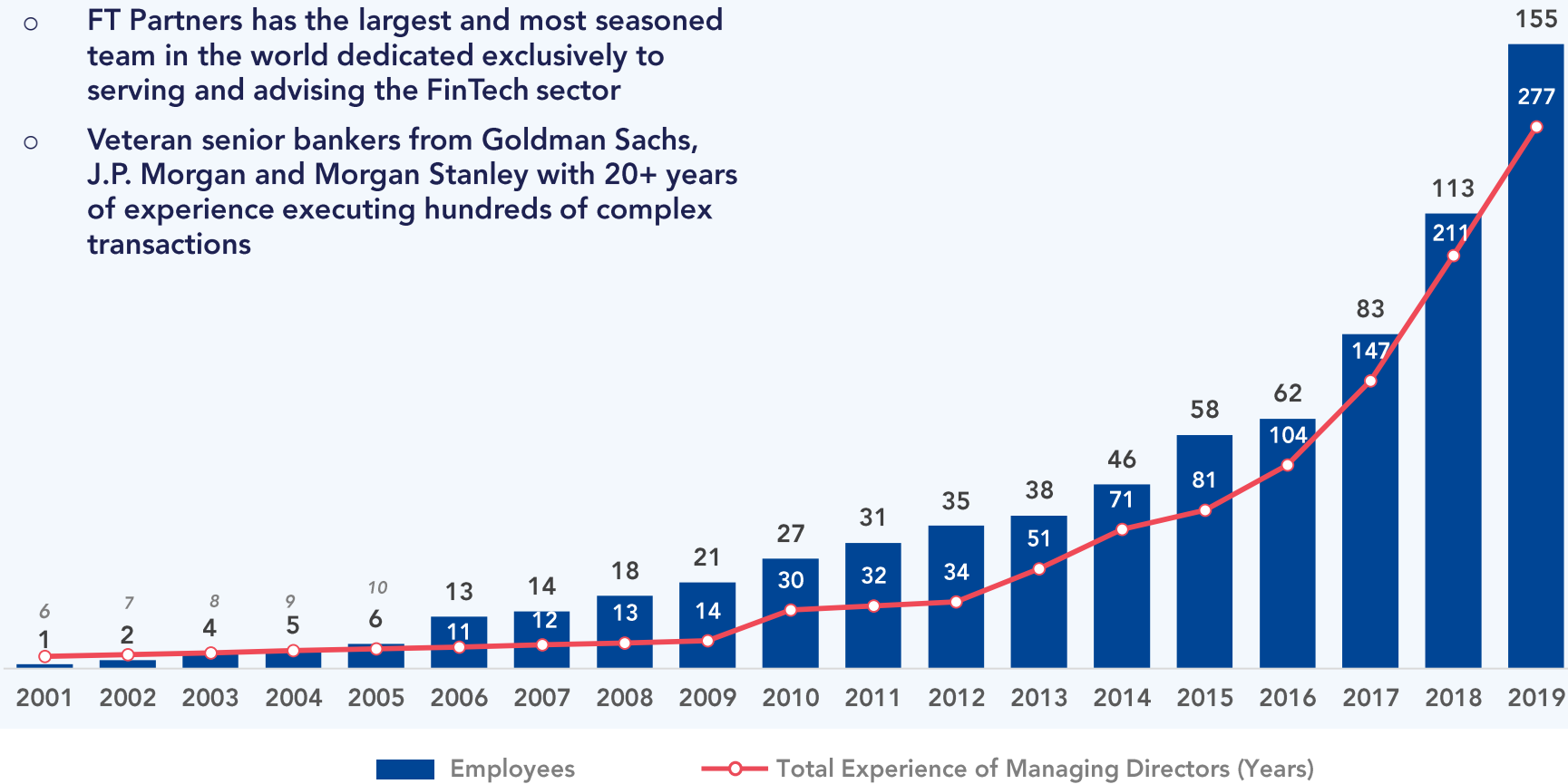
FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES

The Largest FinTech Advisory Practice in the World



- FT Partners has the largest and most seasoned team in the world dedicated exclusively to serving and advising the FinTech sector
- Veteran senior bankers from Goldman Sachs, J.P. Morgan and Morgan Stanley with 20+ years of experience executing hundreds of complex transactions



Average Experience of Managing Directors (Years)



The FT Partners Senior Banker Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin Founder, CEO and Managing Partner		<ul style="list-style-type: none"> Formerly with Goldman Sachs in New York and San Francisco from 1995-2002 Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	25
Mohit Agnihotri Managing Director	J.P.Morgan	<ul style="list-style-type: none"> Formerly Managing Director and Global Head of Payments Investment Banking at J.P. Morgan Wharton M.B.A. 	18
Kate Crespo Managing Director	RAYMOND JAMES®	<ul style="list-style-type: none"> Formerly with Raymond James' Technology & Services investment banking 13+ years of FinTech transaction execution experience Dartmouth M.B.A. 	18
Larry Furlong Managing Director		<ul style="list-style-type: none"> Formerly with Goldman Sachs in New York, London and Los Angeles from 1995-2004 Wharton M.B.A. 	24
Osman Khan Managing Director		<ul style="list-style-type: none"> Formerly Managing Director and Head of FIG M&A at Alvarez & Marsal 15+ years FIG deal, consulting and assurance experience at PwC 40 Under 40 M&A Advisor Award Winner in 2013 	23
Randall Little Managing Director	J.P.Morgan	<ul style="list-style-type: none"> 12 years as FIG / Capital Markets FinTech investment banker at J.P. Morgan 10 years as financial services technology consultant at Sun Microsystems and Ernst & Young NYU Stern M.B.A. (MBA w/Distinction) 	23
Andrew McLaughlin Managing Director	Deloitte.	<ul style="list-style-type: none"> 20+ years experience executing / implementing financial and operational strategy Formerly with Deloitte Consulting 	14
Amar Mehta Managing Director	J.P.Morgan	<ul style="list-style-type: none"> Formerly with J.P. Morgan's Technology (FinTech & Technology Services) team in New York 7+ years of FinTech transaction execution experience MBA from IIM-K (India), Bachelor's in Computer Engineering from NTU (Singapore) 	15
Mike Nelson Managing Director		<ul style="list-style-type: none"> Formerly head of FinTech M&A at SunTrust Robinson Humphrey Kellogg M.B.A. 	20
Timm Schipporeit Managing Director		<ul style="list-style-type: none"> Formerly with Morgan Stanley as Senior Executive Director of European Technology Investment Banking Team in London Formerly a Venture and Growth Investor focused on FinTech at Index Ventures 	17
Greg Smith Managing Director		<ul style="list-style-type: none"> Formerly award winning Equity Research Analyst at Merrill Lynch, J.P. Morgan and Hambrecht & Quist 20+ years of experience covering FinTech as both an Analyst and Investment Banker 	24
Tim Wolfe Managing Director		<ul style="list-style-type: none"> Formerly with Goldman Sachs from 2000-2002 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	18