

FT PARTNERS FINTECH INDUSTRY RESEARCH

November 9, 2017



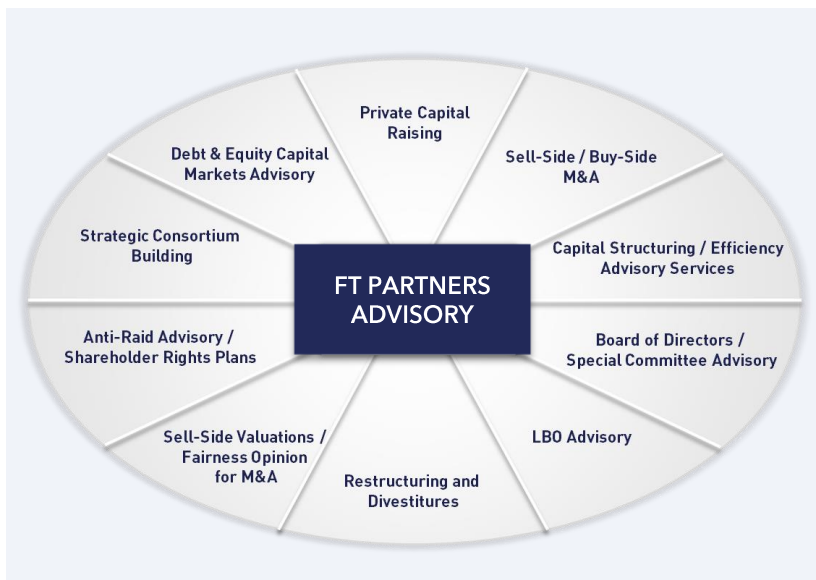
**Monzo Raises £71 million (~\$93 million) in
Financing Led By Goodwater Capital**

GOODWATER
CAPITAL

Overview of FT Partners

- Financial Technology Partners ("FT Partners") was founded in 2001 and is the only investment banking firm focused exclusively on FinTech
- FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 15 years of exclusive focus on Financial Technology

FT Partners' Advisory Capabilities



FT Partners' FinTech Industry Research

In-Depth Industry Research Reports

Proprietary FinTech Infographics

Monthly FinTech Market Analysis

FinTech M&A / Financing Transaction Profiles



The Information

Named Silicon Valley's #1 FinTech Banker (2016) and ranked #2 Overall by *The Information*



Ranked #4 Most Influential Person in all of FinTech in *Institution Investor's* "FinTech Finance 35"



Numerous Awards for Transaction Excellence including "Deal of the Decade"

Steve McLaughlin: *Founder & CEO*

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Monzo Raises £71 million in Financing

Transaction Summary

Transaction Summary

- On November 7, 2017, Monzo announced that it has closed its latest fundraising round, raising £71 million (approximately \$93 million) in financing led by Goodwater Capital with participation from payments company, Stripe and Michael Moritz
 - This latest financing round values Monzo at a post money valuation of approximately £280 million (~\$367 million) ⁽¹⁾
 - The Company has reserved £1.5 million to allow its existing crowdfunding investors to increase their investment
 - The round also included existing investors Passion Capital, Thrive Capital and Orange Digital Ventures
- Monzo is a Challenger Bank that utilizes smartphones to manage an individual's banking activities
 - Over the past year, the Company has received a full U.K. Banking License and added 370,000 new users
 - The Company stated losses of £6.7 million in FY 2017*, which increased from £1.5 million in the prior year
- This round of financing will be used to boost the company's hiring efforts, as the team continues to move customers to its current account and built out marketplace offerings

Transaction Commentary

"We want to make it as easy as possible for people to manage and make the most of their money, to give people total visibility and control over all of their finances, and offer them their pick of the best products that the market has to offer. To help us achieve our ambition, we will continue to hire talented people, focus on building the best product, and bring Monzo to as many people as possible."



Tom Blomfield
CEO



"Monzo's growth in the UK has been incredible, and the fact that it's been driven by word of mouth makes it even more exciting."



Chi-Hua Chien
Managing Partner



Selected Financing History

Date	Size (\$ in mm)	Investors
11/07/17	\$93	GOODWATER CAPITAL, stripe, THRIVE CAPITAL, Orange Digital Ventures, passion capital, Michael Moritz
02/23/17	24	THRIVE CAPITAL, Orange Digital Ventures, passion capital
10/20/16	6	passion capital
02/15/16	7	passion capital

Source: Company website, [Tech Crunch](#), [Business Insider](#), Companies House, FT Partners' proprietary transaction database

*Note: Company's Fiscal Year ends February 28

(1) [TechCrunch](#)

Monzo Raises £71 million in Financing



Monzo Overview

Company Overview

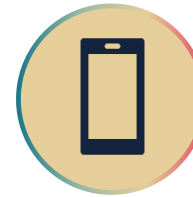


CEO: Tom Blomfield
Headquarters: London, U.K.
Founded: 2015

- Monzo offers a digital, mobile bank account for individuals to spend, transfer and exchange money
- Monzo is one of several new “challenger banks” offering digital banking products to consumers in the United Kingdom and Europe
- The Company originally operated through a mobile app as a prepaid debit card, however in April 2017 it received a full U.K. Banking License
 - Following gaining its license, the Company has recently launched the Monzo Current Account, which provides users with account numbers, direct debits, standing orders, Mastercard debit card as well as FSCS protection
- The Company currently has 470,000 active users and 200 employees
 - In 2017 so far, the Company has added 370,000 users and targets a total userbase of 500,000+ by the start of 2018
- Since its 2015 Launch, Monzo users have spent more than £250 million in over 130 countries

Products and Services

Mobile Application



- Offers instant payment notifications
- Offers budget breakdowns and spending categorization to enable users to track expenditures
- Enables users to make payments instant and split bills between individuals
- In-app chat connects users with support staff

Current Account



- Sort Code and Account Number enables users to send and receive money and salary through fully functional account
- Direct Debit allows users to pay bills and utilities
- Standing Orders enables users to set up recurring payments from bank account
- FSCS Protection up to total of £85,000

Issued Cards



- The Company's Mastercard debit card enables users to transact at all locations that accept Mastercard around the world
- Enables users to make free purchases with Monzo card in the U.K. and abroad
- Enables users to instantly freeze card with one tap in the event of a lost / stolen card

Monzo Raises £71 million in Financing



Selected Recent “Challenger Bank” Financings

Announced Date	Company	Country	Selected Buyers / Investors	Amount (\$mm)
11/06/17	monzo	U.K.	Goodwater Capital; Stripe; Passion Capital; Thrive Capital; Orange Digital	\$93
11/03/17	OakNorth	U.K.	Toscafund Asset Management; Coltrane Asset Management; The Clermont Group, GIC	321
10/06/17	talkbank	Russia	Internet Initiatives Development Fund; Undisclosed Investors	1
09/27/17	chime	USA	Cathay Innovation; Northwestern Mutual Future Ventures; Omidyar Network; Crosslink Capital; Aspect Ventures; Forerunner Ventures; Homebrew	18
09/25/17	KOHO	Canada	Portag3 Ventures	8
09/06/17	paytm payments bank	India	Undisclosed Investors	9
07/11/17	Revolut	U.K.	Index Ventures; Balderton Capital; Ribbit Capital; Undisclosed Investors	66
07/11/17	Shine	France	Daphni; Kima Ventures; Undisclosed Investors	3
07/06/17	Koosmik	Luxembourg	Undisclosed Investors	1
07/03/17	qonto	France	Valar Ventures; Alven Capital	11
06/29/17	FOLIO	U.K.	Undisclosed Investors	1
06/21/17	SOLD O	U.K.	Accel Partners; Connect Ventures; InReach Ventures; U-Start; R204 Partners	11
05/29/17	Cube	India	Undisclosed Investors	na
05/19/17	ChimpChange	USA	Undisclosed Investors	10
03/21/17	Dreams	Sweden	Undisclosed Investors	3
03/08/17	QINKY	U.K.	Undisclosed Investors	1
03/03/17	Atom	U.K.	BBVA Group; Toscafund Asset Management; Woodford Investment Management	102
02/23/17	monzo	U.K.	Thrive Capital; Passion Capital; Orange Digital Ventures	24
01/17/17	qonto	France	Alven Capital; Valar Ventures; Undisclosed Investors	2
01/03/17	monese	U.K.	Exponential Ventures; Korea Investment Partners; STE Capital	10

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How Monzo Compares to Other European Challenger Banks

	Challenger Banks							
	Atom	monese	monzo	N26	Pocket	Revolut	STARLING BANK	TANDEM
HQ	Durham, U.K.	London, U.K.	London, U.K.	Berlin, Germany	London, U.K.	London, U.K.	London, U.K.	London, U.K.
Pricing	None	£4.95 / month, select fees per transaction	None	£0 / month (standard) £6.99 / month (Black)	99p fees for select transactions	£0 / month (standard) £6.99 / month (premium)	No monthly / ATM / foreign fees	None
Revenue (in mm)	FY17: £0.7	FY16: £0.3	FY17: £0.1	na	na	FY16: £2.4	FY16: £0.1	FY16: £0.0
Gross Profit (in mm)	FY17: £(1.0)	FY16: £(2.9)	FY17: £(7.9)	na	na	FY16: £(5.4)	FY16: £(4.3)	FY16: £(0.2)
Net Income (in mm)	FY17: £(42.2)	FY16: £(2.5)	FY17: £(6.7)	na	na	FY16: £(7.0)	FY16: £(4.3)	FY16: £(0.2)
No. of Countries Covered	1 (U.K.)	Europe	1 (U.K.)	Europe (17 Countries) ⁽¹⁾	1 (U.K.)	All of Europe	2 (U.K. & Ireland)	1 (U.K.)
Customer Accounts	17k+	40k+	470k+	500k+	175k	855k	na	na
Full Banking License	✓	✗	✓	✓	✗	Applied in Lithuania	✓	✓ ⁽²⁾
Last Funding Round (in mm)	\$102 March 2017	\$10 Jan. 2017	\$93 Nov. 2017	\$40 June 2016	\$4 April 2017	\$66 July 2017	\$70 Jan. 2016	\$5 Aug. 2017
Cumulative Funding (in mm)	\$260+	\$12	\$130+	\$54	\$6	\$103+	\$70	\$35
Latest Post Money Valuation (in mm)	\$322	\$23	\$367	na	na	\$393 ⁽³⁾	na	\$95
Research Profile	VIEW					VIEW	VIEW	

Source: Company websites, management estimates and publicly available information, FT Partners' Proprietary Transaction Database, PitchBook

(1) Stated plans to expand in to the U.S. and U.K.

(2) Regained through acquisition of Harrods Bank

(3) Rumored from [Sky News](#)

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Goodwater Capital Overview

Overview

GOODWATER
CAPITAL



Chi-Hua Chien
Co-Founder &
Managing Partner



Eric Kim
Co-Founder &
Managing Partner

Locations

- San Mateo, CA (HQ)

About

- The Firm was founded in 2014 with the mission to empower exceptional entrepreneurs
- Invests in early stage consumer technology companies, primarily focused on Series A and B rounds
- Prior to co-founding Goodwater, Chi-Hua was a General Partner at Kleiner Perkins Caufield & Byers
- Chi-Hua has invested in or served on the Board of many companies including imoji, Stash, Tilt, Weee and Zumper
- Prior to co-founding Goodwater, Eric Kim was a Managing Director at Maverick Capital
- Eric has led investments in leading consumer and mobile technology companies such as Kakao, Musical.ly, Zenefits and Upsight

Investment Preferences

Investment Criteria

Fund Size:	\$250 mm
Fund Raised:	2017
Investment Range:	NA
Revenue:	NA
EBITDA:	NA

General Preferences¹

Control:	Minority
Geography:	Global
Transaction Type:	Seed, Venture, Growth
Industry Focus:	Consumer Tech

Selected Recent Investments / Exits

FinTech / Financial Services Investments²

Date	Company	Deal Amt. ³	Board Rep.	Sector
11/17	Monzo (Later Stage VC)	\$93	Chi-Hua Chien	Bnkg
07/17	Dosh (Series A)	8	na	Pymts
07/17	Stash Invest (Series C)	42	Chi-Hua Chien	CapMkts
03/17	Toss (Series C)	48	na	Pymts
12/16	Stash Invest (Series B)	25	Chi-Hua Chien	CapMkts
10/16	Zumper (Series B)	17	na	Bnkg
04/16	Toss (Series B)	23	na	Pymts
10/15	Xendit (Early Stage VC)	2	na	Pymts
07/15	Tilt.com (Airbnb)*	30	na	CapMkts

Other Technology Investments²

Date	Company	Deal Amt. ³	Board Rep.	Sector
01/17	Flirtey (Series A)	\$16	na	Logistics
12/16	Amino (Series B)	19	na	Software
12/16	Memebox (Series C)	126	Eric Kim	Int. Retail
07/16	Tophatter (Series B)	15	na	Int. Retail
05/16	Weee (Series A)	6	na	Int. Retail
10/15	Retrica (Series A)	6	na	App
07/15	Pager (Series A)	14	Eric Kim	Software
07/15	Musical.ly (Series B)	17	na	Software

Source: Company website, PitchBook

1) Italics indicate preferred control / geography

2) * denotes M&A exit; ** denotes IPO exit

3) Deal Amount in mm

Selected FT Partners' Research – *Click to View*



Credit Sesame's \$42 million Financing



Prosper's Series G Financing



OakNorth Raises £244 million in Financing (includes interview with Co-Founder)



Navient Acquires Earnest for \$155 million



Neyber Raises £100 mm in Equity and Debt Financing



ZPG Acquires Money for £140 million



SalaryFinance Raises £40 million in Financing



Blend Raises \$100 million in Series D Financing

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Track Record of Success in the Banking Technology Space ...

Online Banking

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to



CORILLIAN

in its sale to

CheckFree

for approximately

\$ 245,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology

Mortgage Technology

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
financial advisor to



in its sale to

GTCR



The Only Investment Bank
Focused Exclusively on Financial Technology

Product Related Data / Analytics

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role
as sole strategic and financial advisor to



in its strategic minority financing from

accenture



The Only Investment Bank
Focused Exclusively on Financial Technology

Card-Issuing / Processing Platform

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to



in its minority financing led by



with participation from



for total consideration of

\$ 25,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology

Mortgage Technology

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
Capital Markets & IPO Advisor to



in its

\$45,000,000

Initial Public Offering

valuing the equity at approximately

\$ 146,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology

Online Bill Payment

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole debt capital advisor to



in its acquisition of



for total consideration of approximately

\$ 300,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology

SaaS-based Loan Origination

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to



in its sale to

MOODY's



The Only Investment Bank
Focused Exclusively on Financial Technology

Deposit Automation

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to



in its sale to



for approximately

\$ 42,500,000



The Only Investment Bank
Focused Exclusively on Financial Technology

... and Across the Alternative Lending Ecosystem

Student / Personal Loan

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive
role as sole strategic and financial

earnest

in its Series B minority financing led by



for total consideration of

\$ 75,000,000



The Only Investment Bank
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Consumer Home Improvement Financing

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive
role as financial advisor to

GreenSky

in its minority investment from



for total consideration of

\$ 300,000,000



The Only Investment Bank
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Consumer Marketing / Credit Lead Generation

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as advisor to

capitalG

in its lead investment in

credit karma

with additional participation from



for approximately

\$ 85,000,000



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Contract Financing

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole
strategic and financial advisor to



in its financing, including investment from



for approximately

\$ 15,000,000



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Peer-to-Peer Lending

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

PROSPER

in its loan purchase agreement with a
consortium of institutional investors

Affiliates of



for up to

\$ 5,000,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology

SaaS-based Loan Origination

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to

WebEquity
solutions™

in its sale to

MOODY'S



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SMB Financing

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its
role as advisor to

Kabbage

in its Series E minority financing led by



for total consideration of

\$ 135,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology

Supplier Finance Solutions

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
financial advisor to

taulia

in its investment from



























for total consideration of approximately

\$ 65,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology

FT Partners Has Advised on Many of the Largest Alternative Lending Transactions

Company	Investor(s)	Amount Raised
	Affiliates of  Jefferies 	\$5,000,000,000 Loan Commitment
		2,000,000,000 Loan Commitment 50,000,000 Investment
	   	300,000,000
	    	135,000,000
	  	75,000,000
	QUESTMARK PARTNERS   	65,000,000

In addition to these large rounds, FT Partners has advised on a number of other prominent Lending Tech / Alt Lending transactions

<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>capitalG</p> <p>in its lead investment in</p> <p>credit karma</p> <p>with additional participation from</p> <p>TIGER SIG Rabbit Capital</p> <p>for total consideration of approximately</p> <p>\$ 85,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>F2ST PSY</p> <p>in its growth financing from</p> <p>OAK HC/FT</p> <p>for total consideration of approximately</p> <p>\$ 15,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>lighter capital</p> <p>in its growth financing for total consideration of</p> <p>\$ 9,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>Upstart</p> <p>in its Series C financing led by</p> <p>THIRD POINT</p> <p>with additional participation from</p> <p>khosla ventures</p> <p>for approximately</p> <p>\$ 35,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>Bluebird</p> <p>in its financing, including investment from</p> <p>HIGHLAND TRINITY</p> <p>for approximately</p> <p>\$ 15,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>borro</p> <p>in its growth financing for total consideration of</p> <p>\$ 19,500,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>L2C inc</p> <p>in its sale to</p> <p>TransUnion</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>nav</p> <p>in its minority investment from</p> <p>Experian</p> <p>KPCB CROSSLINK CAPITAL</p> <p>for total consideration of</p> <p>\$ 25,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>ELLIE MAE</p> <p>in its</p> <p>\$45,000,000 Initial Public Offering</p> <p>valuing the equity at approximately</p> <p>\$ 146,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>CIBC</p> <p>in its strategic investment in</p> <p>Base Capital Ventures</p> <p>for total consideration of approximately</p> <p>\$ 70,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>customcredit systems</p> <p>specialty company of</p> <p>Triton Pacific Capital Partners, LLC</p> <p>in its sale to</p> <p>MISYS</p> <p>specialty company of</p> <p>Vista Equity Partners</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>WebEquity solutions</p> <p>in its sale to</p> <p>Moody's</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>















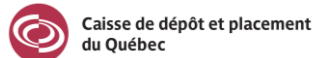



































FT Partners – Focused Exclusively on FinTech

FT PARTNERS RESEARCH

Significant Experience Advising Large Financing Rounds and “Unicorns”

FT Partners has a history of advising on some of the largest financing transactions in the FinTech space

Representing numerous FinTech “Unicorns” above \$1 billion valuations

Company	Amount Raised	Selected Prominent Investors in FT Partners Led Rounds
 MERCURY®	\$420,000,000+	   
 GreenSky™	300,000,000+	  
 avidxchange	300,000,000	 
 avidxchange	253,000,000	 
 liquidnet	250,000,000	 
 square trade protection plans	238,000,000	 
 nmi	150,000,000+	
 ADDEPAR	140,000,000	
 Kabbage®	135,000,000	 
 Remitly	115,000,000	
 TradingScreen SIMPLIFYING GLOBAL MARKETS®	110,000,000+	 
 YAPSTONE® POWERING PAYMENTS	110,000,000	  
 CHROMERIVER	100,000,000	  
 credit karma	85,000,000	 
 earnest	75,000,000	 
 taulia	65,000,000	 

Note: FT Partners represented investors in Dynamics (CIBC) and Credit Karma (Google Capital); some transactions include a combination of equity and smaller amount of debt financing.

Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition



M&A Advisor Awards



Middle Market Financing Awards

2016	<ul style="list-style-type: none"> Investment Banking Firm of the Year Cross Border Deal of the Year
2015	<ul style="list-style-type: none"> Dealmaker of the Year Technology Deal of the Year
2014	<ul style="list-style-type: none"> Equity Financing Deal of the Year Professional Services Deal of the Year, Above \$100mm
2012	<ul style="list-style-type: none"> Dealmaker of the Year Professional Services Deal of the Year, Above \$100mm
2011	<ul style="list-style-type: none"> Boutique Investment Bank of the Year Deal of the Decade <i>10 Deal of the Year Nominations Across 9 Categories</i>
2010	<ul style="list-style-type: none"> Upper Middle Market Deal of the Year, Above \$500 mm IT Services Deal of the Year, Below \$500mm Cross-Border Deal of the Year, Below \$500mm
2007	<ul style="list-style-type: none"> Dealmaker of the Year – Steve McLaughlin Business to Business Services Deal of the Year Computer and Information Technology Deal of the Year, Above \$100mm Financial Services Deal of the Year, Above \$100mm
2015	<ul style="list-style-type: none"> Steve McLaughlin ranked #4 in Institutional Investor's FinTech 35 List
2006 - 2008	<ul style="list-style-type: none"> Consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial Technology
2008	<ul style="list-style-type: none"> Equity Financing Dealmaker of the Year – Steve McLaughlin Information Technology Deal of the Year Financial Services Deal of the Year
2006	<ul style="list-style-type: none"> Financing Professional of the Year – Steve McLaughlin <i>Financing Deal of the Year - Equity</i> <i>Financing Deal of the Year - Debt</i>