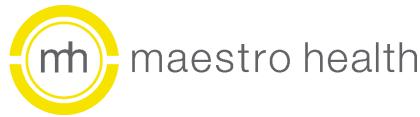
February 19, 2016 Financial Technology Partners

FT Partners Research - Transaction Profile



raises

\$53 million

in financing

Courtesy of:



The Only Investment Bank Focused Exclusively on Financial Technology

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Maestro Healthcare Technology Raises \$53 mm in Financing

Transaction Summary

Transaction Summary

- On February 12, 2016, Maestro Healthcare Technology announced that it raised \$53 million in a funding round from Oak Investment Partners, Oak HC/FT and SV Life Sciences Advisors and other investors
- This round was comprised of the following four tranches:
 - April 14, 2014: \$17 million
 - March 3, 2015: \$10 million
 - August 11, 2015: \$8 million
 - February 12, 2016: \$18 million

Transaction History

Date	\$ mm	Туре	Acquirer / Investor (s)
			Acquired:
06/30/15	NA	M&A	GROUP ASSOCIATES DRIVING BENEFITS SOLUTIONS
			Acquired:
09/23/14	NA	M&A	Workable

Company Overview



Founder & CEO:

Rob Butler

Headquarters:

Chicago, IL

Founded:

2013

- Maestro Healthcare Technology was founded in 2013 by Rob Butler with the goal of reimagining employee health benefits
- Maestro Health offers a single, all-in-one, technologymeets-service platform that is available for brokers and employers
 - The Company's all-in solution also offers a comprehensive, standalone Affordable Care Act compliance solution that can automate an employer's reporting requirements
 - Clients are also able to choose their needed integrations in an a la carte style
- Maestro Health's clients range from small employers to Fortune 1000 companies

Selected Customers

















Maestro Healthcare Technology Raises \$53 mm in Financing

Maestro Healthcare Technology Product Overview

Benefits

Enrollment

Benefits

Shopping

Cost Calculator

& Gap Analyzer

SHOP

maestroEDGE

MaestroEDGE is a comprehensive platform for employee health and benefits

The platform is powered by mBRAIN™, Maestro's data analytics machine that analyzes health history, ecommerce stats, demographics and lifestyle stats to recommend personalized plans









Benefits Accounts **Marketplace**

Healthcare Savings Account







Commuter **Accounts**

Debit Card Mobile App

Online Portal

Self-Funded Insurance



Self-funded private exchange

Medical TPA

Care Management

Compliance

Analytics

Group (small to large employers)



Individual (part timer, retirees)

- **Online / Telephone Enrollment**
- **Defined Contribution / Defined Benefit**
- Self-Funded / Fully-Insured
- Single-Carrier / Multi-Carrier (FI only)
- 1+ Plans Limitless Capacity

Other Features



Native (EDI)



User Interface



Voluntary Benefits



Dashboard



Billing Solution



Cloud-Based & Automated Scaling



Built-in Configuration Tool (Completely Modular)





FT Partners is the Leader in Financial Technology Investment Banking

FT Partners has advised on some of the most prominent transactions in the healthcare and insurance IT sectors









- Offers integrated SaaS technologies and services for healthcare premium billing, payment and workflow management
- Serves tens of thousands of US employers and millions of American families through private exchanges, state-based marketplaces and over 100 health plan and TPA customers
- Offers end-to-end Revenue Cycle Management, Quality and Care Coordination and Physician Advisory Services
- Differentiated solutions span the entire healthcare revenue cycle
- Infused management model integrates people, processes and technology

- Performs outsourced healthcare Payment Integrity and Recovery Services
- Medicare Recovery Audit Contractor ("RAC") for Region A (Northeast)
- Recovered ~\$482 mm in improper Medicare payments in 2012

- Largest wholesale broker in the U.S. by premiums placed (1)
- Group Benefits division develops, distributes and administers benefits products through 7 individual operating companies
- Division services approximately 843,000 member lives among 10,000 employer groups

- Provides technologyenabled content and communication, agency automation and business intelligence tools
- Serves the employee benefits and P&C insurance distribution industry
- Software and products are used by more than 2,600 agencies





FT Partners Advises Benaissance on its \$80 mm Sale to WEX

Transaction Overview and Rationale

Overview of Transaction

- On October 15, 2015, Benaissance, LLC ("Benaissance" or the "Company") announced it has entered into a definitive agreement to be acquired by WEX for \$80mm
- Headquartered in Omaha, NE, Benaissance is a leading provider of integrated Software-as-a-Service (SaaS) technologies and services for healthcare premium billing, payment and workflow management
 - Existing investors include Omaha-based, McCarthy Capital
- WEX is a leading, multi-channel provider of corporate payment solutions representing more than 9 million vehicles and serving a wide variety of business sectors
- The transaction is expected to close in the fourth quarter of 2015 and is subject to applicable regulatory approvals and other customary closing conditions

Significance of Transaction

- Represents a highly-attractive outcome for both Benaissance and WEX
- Combined resources and expertise of Benaissance and WEX position the Company extraordinarily well to further its leadership in the marketplace
- Enables WEX to provide an expanded and differentiated payments solution in order to grow its addressable market opportunity and wallet share in the healthcare market
- Benaissance will be integrated with WEX's existing Evolution1
 platform creating an opportunity for potential synergies as the
 businesses already share a number of mutual partners and
 customers

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Benaissance and its Board of Directors
- Transaction highlights FT Partners' continued success advising leading companies and generating highly successful outcomes in the Healthcare / Benefits IT and Services space

Financial Technology Partners LP FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



in its sale to



for a total consideration of

\$80,000,000



The Only Investment Bank
Focused Exclusively on Financial Technology





Selected FT Partners' Research (click to view)



New Mountain Capital Acquires Equian for \$225 million



PointClickCare Files for its IPO



Benaissance's Sale to WEX for \$80 million



Inovalon Acquires Avalere for \$140 million



Pamplona Acquires MedAssets for \$2.7 billion



PlanSource Raises \$70 million



FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 13 years of exclusive focus on Financial Technology. Please visit our subscription form to subscribe to our exclusive monthly newsletter and receive our research reports.



Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition



■ Financing Deal of the Year - Equity

■ Financing Deal of the Year - Debt





Middle Market

Financing Awards

2006

The FT Partners Senior Banking Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin Founder, CEO and Managing Partner	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York and San Francisco from 1995-2002 Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	21
Larry Furlong Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York, London and Los Angeles beginning in 1995 Wharton M.B.A. 	21
Greg Smith Managing Director	Merrill Lynch J.P.Morgan sterne agee	 Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Sterne Agee Recent coverage included WEX, WU, EEFT, DST, ENV, FISV, FIS, V, MA, GPN & HPY among others 	20
Fim Wolfe Managing Director Goldman Sachs		 Formerly with Goldman, Sachs & Co. beginning in 2000 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	14
Andrew McLaughlin Managing Director, Research & Business Development	Deloitte.	 Leads FT Partners' Research and Business Development Team Formerly with Deloitte Consulting 	10



