

August 18, 2015

# Financial Technology Partners LP

## FT Partners Research – Transaction Profile

markit®

*Acquires*



*for Approximately \$200 million*

*Courtesy of:*



*The Only Investment Bank  
Focused Exclusively on Financial Technology*

**Financial Technology Partners**  
555 Mission St., 23<sup>rd</sup> Floor  
San Francisco, CA 94105  
Tel: 415.512.8700

[www.ftpartners.com](http://www.ftpartners.com)



**Steve McLaughlin**  
**Managing Partner**  
**Tel: 415.992.8880**  
[steve.mclaughlin@ftpartners.com](mailto:steve.mclaughlin@ftpartners.com)

**Highly Confidential and proprietary information. Unauthorized distribution without prior consent from Financial Technology Partners LP or FTP Securities LLC (together "FT Partners") is strictly prohibited.**  
This communication should not be regarded as an offer to sell or as a solicitation of an offer to buy any financial product or service, nor is it an official confirmation of any transaction, or representative of an official position or statement of Financial Technology Partners LP, FTP Securities LLC or any other related entity. FTP Securities LLC is a FINRA registered broker-dealer. © 2015

# Markit Acquires CoreOne Technologies

## Transaction Overview

### Transaction Overview

- On August 12, 2015, Markit announced an agreement to acquire CoreOne Technologies for \$200 mm
  - The consideration will be financed using cash on hand and Markit's credit facility
  - The transaction is expected to close in the fourth quarter of 2015
- Markit expects the deal to be immediately accretive to earnings per share
- CoreOne Technologies' key products, including RegOne, DeltaOne, VistaOne and PrimeOne, will be integrated into Markit's solution suite
- The acquisition is Markit's third in 2015 after acquiring Information Mosaic in June and Halifax House Price Index in March

### Commentary

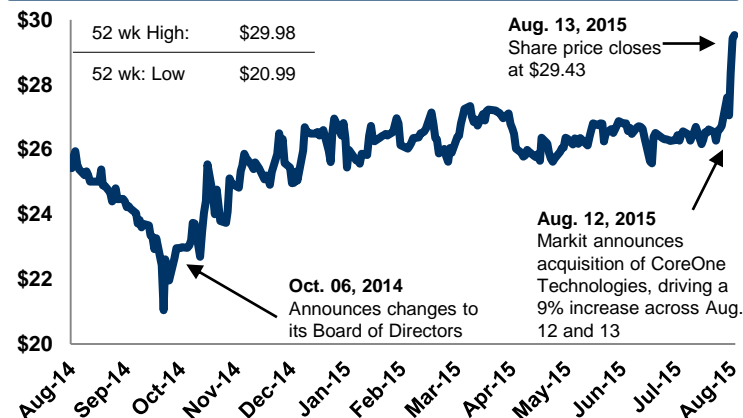
*"CoreOne is a great fit for Markit. I'm delighted to announce our acquisition of a highly regarded company with a dynamic, entrepreneurial culture similar to Markit. Their services will strengthen our offerings and will allow us to better serve our customers. The transaction is consistent with our long-term strategy to accelerate organic growth through acquisitions, and will enhance our position as a leading provider of financial information services."* – Lance Uggle, CEO of Markit

*"We're excited about joining Markit and the benefits this will bring to our customers and employees. We look forward to enhancing our offerings with Markit's datasets, analytics and global distribution capabilities as we continue to deliver best in class services to our customers."* – Rob Flatley, CEO of CoreOne

### Transaction Rationale

- CoreOne products will be enhanced by Markit's datasets, analytics and global distribution network
- Markit believes the acquisition will accelerate organic growth on top of the inorganic growth resulting from the acquisition
- RegOne's trade execution and regulatory reporting will complement Markit's equity transaction analysis
- DeltaOne's index and ETP coverage will be paired with Markit's index and ETP data management platform
- VistaOne's data warehouse, reporting and documentation tools will improve Markit's own enterprise data management features
- PrimeOne's prime brokerage services will be rolled into Markit's software offerings

### Markit Stock Price



**Symphony Technology Group, a tech-focused private equity firm, has owned CoreOne Technologies since 2008**





# Markit Acquires CoreOne Technologies

## CoreOne Technologies: Company Overview

### CoreOne Overview

- CEO:** Rob Flatley
- Founded:** 1997
- Headquarters:** New York, NY
- Employees:** 200
- **CoreOne Technologies provides technology for data creation, management and distribution by financial services companies**
    - Its comprehensive solutions are used across the front, middle and back office
  - **The Company's clients include asset managers, hedge funds, wealth managers, prime brokers, fund administrators and investment banks**
    - CoreOne provides services to over 500 financial institutions globally
  - **With offices in New York, London, Santa Clara, Bangalore and Hong Kong, CoreOne has a strong global presence**

### CoreOne Solutions

- |  |  |
|--|--|
| <p><b>Trading &amp; Finance</b></p> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  <p><b>DeltaOne Solutions</b></p> </div> <div style="text-align: center;">  <p><b>PrimeOne Solutions</b></p> </div> </div> <ul style="list-style-type: none"> <li>■ DelatOne delivers single-feed Global Index, ETF, dividend and corporate action data</li> <li>■ PrimeOne provides a full spectrum of prime broker application services</li> </ul> | <p><b>Reporting &amp; Analytics</b></p> <div style="display: flex; justify-content: space-around;"> <div style="text-align: center;">  <p><b>RegOne Solutions</b></p> </div> <div style="text-align: center;">  <p><b>VistaOne Solutions</b></p> </div> </div> <ul style="list-style-type: none"> <li>■ RegOne provides a platform for trade execution quality analysis and compliance</li> <li>■ VistaOne offers connections between corporate systems and data sources</li> </ul> |
|--|--|

### CoreOne's Financing History

Announce Date	Size (\$ mm)	Type	Buyer / Investors
01/31/08	na	M&A	
05/31/04	\$28	M&A	
11/29/01	15	Financing	
10/25/99	15	Financing	

### CoreOne's Selected Acquisitions

Announce Date	Size (\$ mm)	Type	Target
01/21/15	na	Acquisition	
09/04/13	na	Acquisition	Thomson Transaction Analytics
05/18/11	na	Acquisition	
01/31/08	na	Acquisition	CAPCO Reference Data Services
02/01/01	na	Acquisition	Montclair Financial Technology
11/03/00	\$5	Acquisition	Lightspeed Data Systems

# Markit Acquires CoreOne Technologies

## Markit: Company Overview

### Markit Overview

- CEO:** Lance Uggla
- Founded:** 2003
- Headquarters:** London, UK
- Ticker:** MRKT
- Employees:** 4,000+
- **Markit is a global provider of information services to the finance industry**
    - Its three main operating divisions are information, processing and solutions
    - The products enhance transparency while reducing risk and increasing operational efficiency
  - **The Company's customers include banks, hedge funds, asset managers, accounting firms, regulators, corporations, exchanges, banks and trading venues**
  - **Markit has 16 offices in 11 different countries**

### Key Financials <sup>(1)</sup>

Share Price	\$29.53
Market Cap	\$5,218 mm
Enterprise Value	\$5,677 mm
Revenue (LTM 06/30/15)	\$1,086 mm
EBITDA (LTM 06/30/15)	\$412 mm
Net Income (LTM 06/30/15)	\$195 mm
P / E	28.5x
EV / LTM Revenue:	5.2x
EV / LTM EBITDA:	13.78x

### Markit Business Description

- Markit offers independent data, valuations and trade processing across all asset classes to enhance transparency, reduce risk and improve operational efficiency
- **Analytics:** Provides clients with a host of market risk, credit risk, regulatory capital and credit valuation adjustment services
- **Data:** Provides data products and services to global financial institutions and market participants for risk control, mark-to-market, research, reference and forecasting
- **Distribution:** Enables clients to access financial information and communicate with peers; available content includes aggregated data, industry analysis, research, news and counterparty documentation
- **Enterprise Data Management:** Provides clients with a business intelligence solution to control various data and produce transparent and quantifiable views of positions, transactions, valuations, exposure and counterparties
- **Indices:** Used for performance benchmarking and as a basis for financial products, including ETFs
- **Portfolio Management:** Software for efficient management of bank loan portfolios and structured deals; offers access to real-time reference and transactional loan data
- **Research and Reports:** Provides clients with in-depth research on derivatives and global economics and a share analysis tool
- **Trade Processing:** Comprehensive electronic platform for derivative post-trade processing is the most widely used in the industry, processing over 300,000 trades per month
- **Valuations:** Tools incorporate consensus data and proprietary models for valuation of cash equities, listed and OTC derivatives and fixed income products

# Markit Acquires CoreOne Technologies

## Markit's Historical Acquisitions

Announcement Date	Target	Enterprise Value (\$ mm)	Brief Target Description
06/02/15	Information Mosaic	na	Post-trade securities processing and risk management
06/03/14	Compliance Technologies International	\$62	Global tax and information reporting technologies
03/10/15	Halifax House Price Index	na	Monthly housing price data covering the UK
01/14/14	Thinkfolio	103	Front-office portfolio management and OMS
06/17/13	Depository Trust & Clearing Corporation	na	Clearing, settlement and information services for various asset classes
04/05/13	MarkitSERV <sup>(1)</sup>	na	Post-trade processing for OTC derivatives transactions
05/01/12	Cadis	na	Enterprise data management platform
04/02/12	Data Explorers	na	Research and analysis for security lending fund flows
11/02/11	Quantitative Services Gr.	na	Independent equity research and trading analytics provider
01/12/11	QuIC Financial Tech.	na	Portfolio credit risk analytics solutions
07/09/10	Wall Street on Demand	na	Financial data visualization services provider
02/25/10	Storm Networks	na	Secondary market corporate loan automation services
10/29/09	ClearPar	72	Syndicated loan processing platform
01/29/09	NZX, TZ1 Registry	54	Carbon registry service provider
07/28/08	JP Morgan FCS Corp.	na	Loan market portfolio and risk mgmt. software and services
06/12/08	SwapsWire	na	Electronic trade confirmation network
04/30/08	NTC Economics	na	Macro-economic indicators in the United Kingdom
11/14/07	International Index Co.	na	Credit derivatives, fixed income and FX index business
11/14/07	CDS IndexCo.	na	Credit derivatives, structured finance and loan indices
01/09/07	ABSReports	na	Electronic reporting service for the securitization industry
09/04/06	MarketXS	na	Real-time market data technology and trading solutions
08/29/06	Chasen Enterprises	na	Analytics provider for the CMO and ABS market
05/10/06	Communicator	na	Counterparty mgmt. and secure communications solutions
05/05/04	Totem Market Valuations	na	Derivatives valuation services and market data
12/16/03	LoanX	na	US provider of syndicated loan data

Source: Company website, SEC Filings, Press Releases and Capital IQ.

(1) Markit and Depository Trust and Clearing Corporation ("DTCC") founded MarkitSERV in 2009 as a joint venture that combined the firms' electronic trade processing services for OTC derivatives; on April 5, 2013, Markit acquired the remaining 50% interest in MarkitSERV from DTCC.

# Overview of FT Partners

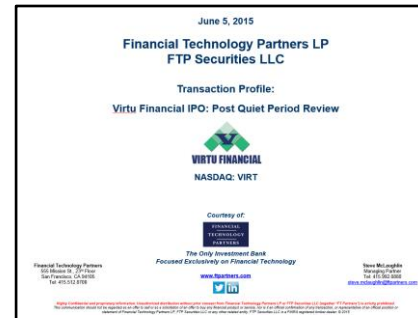
## Selected FT Partners' Capital Markets Technology Research (click to view)



Research Report: Innovations in Capital Markets Technology



Flow Traders Completes its IPO Raising ~\$581 mm



Virtu Financial IPO: Post Quiet Period Review



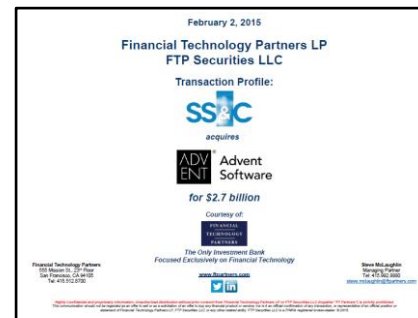
Northwestern Mutual Acquires LearnVest



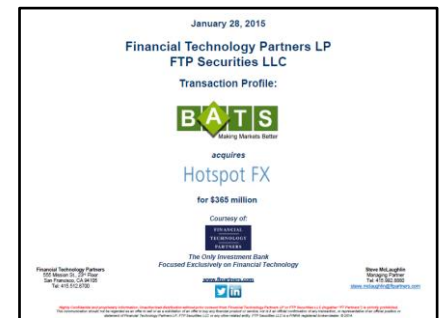
Dataminr Raises \$130 mm in Financing



Betterment Raises \$60 mm in Financing



SS&C Acquires Advent Software for \$2.7 bn



BATS Acquires Hotspot FX

*FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 13 years of exclusive focus on Financial Technology. Please visit our [subscription form](#) to subscribe to our exclusive monthly newsletter and receive our research reports.*



# Overview of FT Partners

## Significant Experience in Capital Markets Technology

### Wealth Management

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
Capital Markets & IPO Advisor to*

**ENVESTNET**

*In its*

**\$69,000,000**  
**Initial Public Offering**

*valuing the equity at approximately*

**\$ 300,000,000**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**EISI**

*In its sale to*

**ZYWAVE**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**FORTIGENT<sup>®</sup>**

*In its strategic capital raise with*

**AMG**

*for approximately*

**\$ 11,000,000**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

### Data / Analytics

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**Zephyr**  
ASSOCIATES, INC.

*In its sale to*

**informa**

*for total cash consideration of*

**\$ 62,000,000**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**THE MARKETS.com**

*in its sale to*

**Capital IQ**  
A Division of Standard & Poor's

*for total consideration of approximately*

**\$ 300,000,000**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**MERGENT**

*In the sale of its Index Business to*

**NASDAQ OMX**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

### High Frequency Trading

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**ATD**  
Automated Trading Partners, LLC

*in its sale to*

**citi**

*for cash and stock consideration of  
approximately*

**\$ 700,000,000**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**QUANTHOUSE**  
SOLUTIONS FOR YOUR FIRM

*In its growth financing with*

**ViewPoint.**  
Capital Partners

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC  
*is pleased to announce its exclusive role as  
sole strategic and financial advisor to*

**WOMBAT**  
FINANCIAL SOFTWARE

*in its sale to*

**NYSE Euronext**

*for total consideration of approximately*

**\$ 225,000,000**

**FINANCIAL TECHNOLOGY PARTNERS**  
The Only Investment Bank  
Focused Exclusively on Financial Technology

# Overview of FT Partners

## Significant Experience in Capital Markets Technology

### Trading Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
sole strategic and financial advisor to

 INVESTMENT  
TECHNOLOGY  
GROUP

In its acquisition of

 macgregor

for cash consideration of approximately

**\$ 230,000,000**

  
FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
sole strategic and financial advisor to


**TORA** 

TECHNOLOGY. TRADING. LIQUIDITY.™

In its minority capital raise with

 Goldman  
Sachs

 Bank of America  
Merrill Lynch

  
FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
sole strategic and financial advisor to

 TradingScreen  
SIMPLIFYING GLOBAL MARKETS®

In its minority recapitalization for

**\$ 110,000,000**

  
FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

### Other Capital Markets Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
sole strategic and financial advisor to

 MajesticResearch

In its sale to

 INVESTMENT  
TECHNOLOGY  
GROUP

for total consideration of approximately

**\$ 56,000,000**

  
FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
sole strategic and financial advisor to

**chi-x**

In its sale of a minority stake to

 Bank of America  
Merrill Lynch

 GETCO

 Goldman  
Sachs

 Morgan Stanley

 QUANTLIB FINANCIAL, LLC

  
FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
sole strategic and financial advisor to

**INSTINET**

In the sale of its stake in

CHIX EUROPE  
to

 BATS  
Trading Markets Better

for total consideration of approximately

**\$ 305,000,000**

  
FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology



# Overview of FT Partners

## Award-Winning Investment Banking Franchise Focused on Superior Client Results

*FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition*



M&A Advisor Awards

- |      |  |
|------|--|
| 2014 | <ul style="list-style-type: none"> <li>■ <b>Equity Financing Deal of the Year</b></li> <li>■ Professional Services Deal of the Year, Above \$100mm</li> </ul>  |
| 2012 | <ul style="list-style-type: none"> <li>■ <b>Dealmaker of the Year</b></li> <li>■ Professional Services Deal of the Year, Above \$100 mm</li> </ul>   |
| 2011 | <ul style="list-style-type: none"> <li>■ <b>Boutique Investment Bank of the Year</b></li> <li>■ Deal of the Decade</li> <li>■ <i>10 Deal of the Year Nominations Across 9 Categories</i></li> </ul>  |
| 2010 | <ul style="list-style-type: none"> <li>■ <b>Upper Middle Market Deal of the Year, Above \$500 mm</b></li> <li>■ IT Services Deal of the Year, Below \$500mm</li> <li>■ Cross-Border Deal of the Year, Below \$500mm</li> </ul>   |
| 2007 | <ul style="list-style-type: none"> <li>■ <b>Dealmaker of the Year – Steve McLaughlin</b></li> <li>■ Business to Business Services Deal of the Year</li> <li>■ Computer and Information Technology Deal of the Year, Above \$100mm</li> <li>■ Financial Services Deal of the Year, Above \$100mm</li> </ul> |



- |           |   |
|-----------|---|
| 2006-2008 | <ul style="list-style-type: none"> <li>■ Steve McLaughlin consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial Technology</li> </ul> |
|-----------|---|






Middle Market Financing Awards

- |      |  |
|------|--|
| 2008 | <ul style="list-style-type: none"> <li>■ <b>Equity Financing Dealmaker of the Year – Steve McLaughlin</b></li> <li>■ <b>Information Technology Deal of the Year</b></li> <li>■ <b>Financial Services Deal of the Year</b></li> </ul> |
| 2006 | <ul style="list-style-type: none"> <li>■ <b>Financing Professional of the Year – Steve McLaughlin</b></li> <li>■ <i>Financing Deal of the Year - Equity</i></li> <li>■ <i>Financing Deal of the Year - Debt</i></li> </ul>           |

# Overview of FT Partners

## The FT Partners Senior Banking Team

Name / Position	Prior Background	Experience / Education	Years of Experience
<b>Steve McLaughlin</b> <i>Founder, CEO and Managing Partner</i>		<ul style="list-style-type: none"> <li>Formerly with Goldman, Sachs &amp; Co. in New York and San Francisco from 1995-2002</li> <li>Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share)</li> <li>Wharton M.B.A.</li> </ul>	<b>20</b>
<b>Larry Furlong</b> <i>Managing Director</i>		<ul style="list-style-type: none"> <li>Formerly with Goldman, Sachs &amp; Co. in New York, London and Los Angeles beginning in 1995</li> <li>Wharton M.B.A.</li> </ul>	<b>20</b>
<b>Greg Smith</b> <i>Managing Director</i>		<ul style="list-style-type: none"> <li>Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Sterne Agee</li> <li>Recent coverage included DST, ENV, FISV, FIS, V, MA, GPN &amp; HPY among others</li> </ul>	<b>19</b>
<b>Tim Wolfe</b> <i>Managing Director</i>		<ul style="list-style-type: none"> <li>Formerly with Goldman, Sachs &amp; Co. beginning in 2000</li> <li>40 Under 40 M&amp;A Advisor Award Winner 2013</li> <li>Harvard M.B.A.</li> </ul>	<b>13</b>
<b>Andrew McLaughlin</b> <i>Managing Director, Research &amp; Business Development</i>		<ul style="list-style-type: none"> <li>Leads FT Partners' Research and Business Development Team</li> <li>Formerly with Deloitte Consulting</li> </ul>	<b>9</b>