

FT PARTNERS FINTECH INDUSTRY RESEARCH

April 11, 2018



Symphony Raises \$67 million in Financing



FT Partners Overview

- Financial Technology Partners ("FT Partners") was founded in 2001 and is the only investment banking firm focused exclusively on FinTech
- FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 15 years of exclusive focus on Financial Technology

FT Partners' Advisory Capabilities



FT Partners' FinTech Industry Research

In-Depth Industry Research Reports

Proprietary FinTech Infographics

Monthly FinTech Market Analysis

FinTech M&A / Financing Transaction Profiles



Named Silicon Valley's #1 FinTech Banker (2016) and ranked #2 Overall by *The Information*



Ranked #1 Most Influential Person in all of FinTech in *Institutional Investors* "FinTech Finance 40"



THE M&A ADVISOR
Numerous Awards for Transaction Excellence including "Deal of the Decade"

Symphony Raises \$67 million in Financing



Transaction Summary

Transaction Summary

- **On April 10, 2018, Symphony Communication Services ("Symphony") announced it had secured \$67 million in financing**
 - New investors include Barclays, Bpifrance and CLSA
 - Existing Symphony investors also participated in the round
 - Symphony has raised a total of \$300 million to date
- **Symphony will use the new capital to accelerate global adoption, further develop its platform and expand into new data-sensitive market segments**
 - New industries include insurance, legal, healthcare services and government
- **The collaboration platform currently has over 300 firms and 320,000 users**

Management Commentary

"Investor interest in accelerating Symphony's growth has remained strong since our founding, and we are very pleased to welcome these institutions to our strategic investor community. Barclays, Bpifrance and CLSA provide both capital and strategic leverage which will enable Symphony to further accelerate the growth of our network, and create comprehensive workflow capabilities with our open and secure platform. As our enterprise customers increasingly migrate their users to Symphony, we are seeing a shift from legacy tools to our platform. Our customers are choosing Symphony to build their digital transformation initiatives, taking advantage of streamlined enterprise workflows."



David Gurlé
Founder, CEO



Investor Commentary

"We are excited to support the growth of Symphony with this investment. Symphony's unique, secure and compliant workflow platform has the potential to drive meaningful transformation in our industry for us and our clients."



Guy Saidenberg
Head of Distribution and Structuring



"The team at Symphony is revolutionizing the way the business world communicates. Symphony has received tremendous interest from every industry for its game-changing technology. We are excited to support Symphony's next stage of growth, in particular to ensure the success of its new research and development center in Sophia-Antipolis."



Paul-Francois Fournier
Executive Director of Innovation



"As the first Asia-headquartered institution to deploy Symphony across its global network, we have seen the benefits Symphony brings to improving communications throughout our business. We believe Symphony's workflow platform is highly differentiated and disruptive to the industry and for this reason we have invested into Symphony; to ensure the company's growth momentum and to actively contribute to the Symphony community in Asia."



Max Nam-Storm
Global CIO



Symphony Raises \$67 million in Financing



Symphony Overview

Company Overview



CEO: David Gurlé

Headquarters: Palo Alto, CA

Founded: 2014

- Symphony provides a secure, cloud-based communications platform that enables individuals to connect to markets
 - Symphony's solutions for financial institutions include tools for Sales & Trading, Research Analysts, Front & Middle Office Operations, Portfolio Managers, Hedge Funds and more
 - The Company promotes collaboration and increases workflow productivity, all while maintaining organizational compliance

Financing History

Date	Size (\$ mm)	Investor(s)
05/16/17	\$63	BNP Paribas; Google; Lakestar; Natixis; Societe Generale; UBS; Merus Capital; Bank of America Merrill Lynch; BlackRock; Citi; Deutsche Bank; Goldman Sachs; HSBC; JP Morgan
10/09/15	100	Google; Bank of America Merrill Lynch; BlackRock; Citi; Goldman Sachs; Lakestar; Merus Capital; Morgan Stanley; Natixis; Societe Generale; UBS
10/01/14	66	BlackRock; BNY Mellon; Citadel; Citi; Credit Suisse; Deutsche Bank; Goldman Sachs; HSBC; JP Morgan; Jefferies; Maverick; Morgan Stanley; Nomura; Wells Fargo

Products & Services Overview

Secure Enterprise Collaboration

- ✓ Communicate with teams
- ✓ Share documents and content
- ✓ Conduct meetings

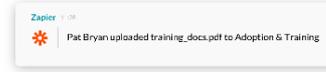


Trusted Global Director

- ✓ Access and expand your network
- ✓ Engage contacts both inside and outside your organization
- ✓ Maintain security and compliance

Tailored Signals

- ✓ Discover important information and insights
- ✓ #hashtags
- ✓ \$cashtags
- ✓ @mentions



Apps, Bots and Integrations

- ✓ Assign actions
- ✓ Track progress
- ✓ Handle alerts
- ✓ Streamline workflows

Symphony Raises \$67 million in Financing



Investors Overview



CEO: James Staley
Headquarters: London, UK
Founded: 1896

- Barclays provides banking and financial services to customers globally
- The Company's major businesses are:
 - UK Banking, Barclaycard, Barclays Capital, Barclays Global Investors, Barclays Wealth and International Retail and Commercial Banking
- Currently operates in over 60 countries for over 25 million customers

Selected FinTech Investments

Announce Date	Company	Amount (\$mm)	Sector
07/18/17	FORM3	\$5	Pymts
05/23/17	r3.	107	Fin. Mgmt. Solutions
10/12/16	Cloud9	30	CapMkts



CEO: Nicolas Dufourcq
Headquarters: Maisons-Alfort, France
Founded: 2012

- Bpifrance is a French investment bank
- Provides seed, early stage venture and grant investments
 - Preferred industries: biotechnology, environment technology, energy, industrial, communication, digital technology and IT

Selected FinTech Investments

Announce Date	Company	Amount (\$mm)	Sector
09/27/17	kyriba™	\$45	Fin. Mgmt. Solutions
09/18/17	younited credit.	49	Bnkg
03/30/17	OTHERWISE	2	Ins
02/20/17	famoco	12	Pymts



CEO: Jonathan Stone
Headquarters: Hong Kong, China
Founded: 1986

- CLSA, also known as Credit Lyonnais Securities Asia, is an Asia-Pacific brokerage, investment bank and private equity group
 - Products and services include: asset management, alternative investment, corporate finance, capital markets, securities and wealth management
- The Company focuses on Asia-Pacific businesses including those in Japan, but has a global presence, especially in London and New York

Selected FinTech Investments

Announce Date	Company	Amount (\$mm)	Sector
01/24/18	点融 DIANRONG	\$70	Bnkg
04/14/14	BTIG	NA	CapMkts

Selected FT Partners Research – *Click to View*

**Financial Technology Partners LP
FTP Securities LLC**

Innovations in Capital Markets Technology

Focusing on Open Source Communication Networks, Unstructured Data Analytics and Intelligent Search

Courtesy of:
FINANCIAL TECHNOLOGY PARTNERS
The Only Investment Bank Focused Exclusively on Financial Technology
www.ftpartners.com

Steve McLaughlin
Managing Partner
Tel: 415 774 2888
Tel: 415 774 2888
www.ftpartners.com

Research Report: Innovations in Capital Markets Technology

October 6, 2017

FT PARTNERS
TRANSACTION ANNOUNCEMENT

FT Partners is Pleased to Announce its Exclusive Role as Sole Strategic and Financial Advisor to

moneyfarm

in its acquisition of the technology assets of

Ernest

The Only Investment Bank Focused Exclusively on FinTech

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Steve McLaughlin, Founder & Managing Partner
www.ftpartners.com

Moneyfarm Acquires the Technology Assets of Ernest

June 8, 2017

FT PARTNERS
TRANSACTION ANNOUNCEMENT

FT Partners is Pleased to Announce its Exclusive Role as Sole Strategic and Financial Advisor to

ADDEPAR

in its Series D financing co-led by

VALOR 8VC
EQUITY PARTNERS

Harald McPike

for total consideration of

\$ 140,000,000

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San Francisco • New York • London

Steve McLaughlin, Founder & CEO
www.ftpartners.com

Addepar's \$140 million Series D Financing

October 19, 2017

FT PARTNERS
TRANSACTION ANNOUNCEMENT

FT Partners is Pleased to Announce its Exclusive Role as Sole Strategic and Financial Advisor to

TRUST COMPANY OF AMERICA

in its sale to

E*TRADE

for total cash consideration of

\$ 275,000,000

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Steve McLaughlin, Founder & Managing Partner
www.ftpartners.com

TCA's \$275 million sale to E*TRADE

FT PARTNERS FINTECH INDUSTRY RESEARCH

March 1, 2018

Featuring:

uphold

Exclusive CEO Interview
Adrian Strickland

Uphold Announces Financing, Key Partnership and Acquisition

- \$57.5 million Partnership with Greg Kidd / Hard Yaka
- Acquisition of Cortex MCP

HARD + YAKA **CORTEX MCP**

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Uphold Announces Financing, Partnership and Acquisition – includes CEO Interview

FT PARTNERS FINTECH INDUSTRY RESEARCH

March 6, 2018

KENSHO

S&P Global (NYSE:SPGI) Acquires Kensho for Approximately \$550 million

S&P Global

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S&P Global Acquires Kensho for Approximately \$550 million

FT PARTNERS FINTECH INDUSTRY RESEARCH

February 22, 2018

Wealthsimple

Wealthsimple Raises ~\$51 million in Financing From Power Financial (TSX:PWF)

POWER FINANCIAL CORPORATION

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Wealthsimple Raises \$51 million in Financing

FT PARTNERS FINTECH INDUSTRY RESEARCH

January 9, 2018

wealthfront

Wealthfront Raises \$75 million in Financing led by Tiger Global Management

TIGER
Tiger Global Management, LLC

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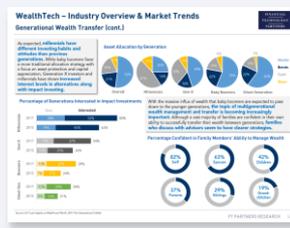
Wealthfront Raises \$75 million in Financing

[VIEW MORE FT PARTNERS RESEARCH](#)

Selected FT Partners Research – WealthTech

WEALTHTECH

The Digitization of Wealth Management



[FT Partners' 180+ page report](#) is an in-depth examination of the dramatic changes sweeping across the wealth management industry. The traditional investment management and registered investment advisor (“RIA”) industries are facing numerous threats, and while firms in the industry recognize the need to respond, technology-driven innovation is not a core expertise of most RIAs and investment managers. Consequently, there has been a groundswell of FinTech companies bringing digital capabilities to the traditional wealth management industries. Collectively, we label this segment of FinTech as WealthTech.

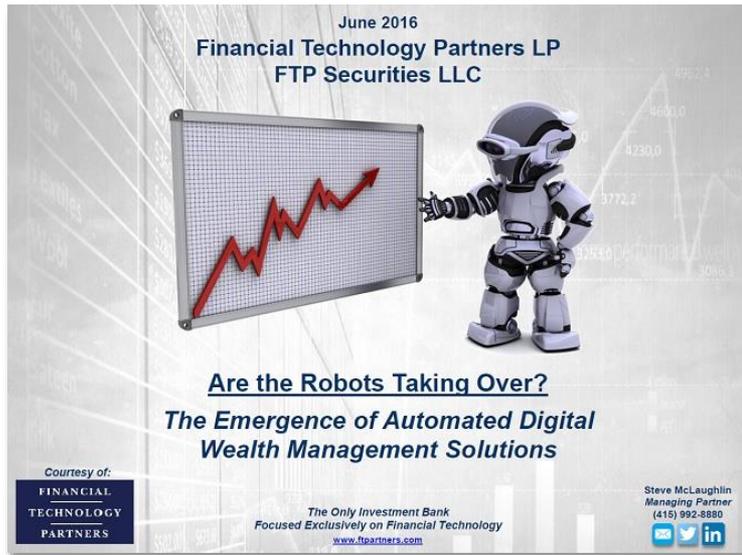
Additional highlights of the report include:

- Visual WealthTech industry landscape including multiple sub-categories
- Exclusive interviews of CEOs at notable disruptive companies
- Proprietary list of financing and M&A transactions in the space
- Detailed company profiles of both private and public players

[Click to View](#)

Selected FT Partners Research – Digital Wealth Management

Are the Robots Taking Over? The Emergence of Automated Digital Wealth Management Solutions



[Click to View](#)

[FT Partners' 150+ page report](#) provides a comprehensive overview of key industry trends driving innovation in the wealth management space and how the industry is reacting to the emergence of Robo Advisors and other Digital Wealth Management disruptors.

Additional highlights of the report include:

- A discussion of the different Automated Digital Wealth Management platforms and business models
- The responses of incumbents in the wealth management space, including the innovations, partnerships and acquisitions being made to stay ahead of the game
- Interviews with eight CEOs of leading Digital Wealth pioneers including Betterment, Link Pacific Advisors, MyVest, NextCapital, Nutmeg, Riskalyze, SigFig and Vanare
- A detailed industry landscape of Digital Wealth Management providers as well as other innovative, tangential companies, profiles of 28 companies and a comprehensive list of private equity financing and M&A transactions in the space

Selected FT Partners Capital Markets / WealthTech Transactions

M&A Transactions

Financing Transactions

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as advisor to

BLACKROCK

in its 100% acquisition of

FutureAdvisor

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

PENSICO TRUST COMPANY

in its sale to

OpusBank
"BUILD YOUR MASTERPIECE"

for total consideration of

\$ 104,000,000

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is pleased to announce its exclusive role as strategic and financial advisor to

TRUST COMPANY OF AMERICA

in its sale to

EXTRADE

for total consideration of

\$ 275,000,000

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as strategic and financial advisor to

riskalyze

in its growth equity investment led by

FTV CAPITAL

for total consideration of

\$ 20,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

alphasense

in its growth financing from

Quantum Strategic Partners

in private investment vehicle management by

Triangle Peak TVP

for total consideration of

\$ 33,000,000+

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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as strategic and financial advisor to

ADDEPAR

in its Series D financing co-led by

VALOR 8VC
EQUITY PARTNERS

Harald McPike

for total consideration of

\$ 140,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

ATD
Assisted Living Care, LLC

in its sale to

citi

for cash and stock consideration of approximately

\$ 680,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

INSTINET

in the sale of its stake in

CHIXEUROPE

to

BATS

for total consideration of approximately

\$ 305,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

THE MARKETS.COM

in its sale to

Capital IQ
A Division of Standard & Poor's

for total consideration of approximately

\$ 300,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as Capital Markets & IPO Advisor to

ENVESTNET

in its

\$69,000,000
Initial Public Offering

valuing the equity at approximately

\$ 300,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

liquidnet

in its financing for approximately

\$ 250,000,000

valued at approximately

\$ 1,800,000,000

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FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

AXIAL

in its financing led by

Edison PARTNERS

for total consideration of approximately

\$ 14,000,000

FINANCIAL TECHNOLOGY PARTNERS
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FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

WOMBAT
FINANCIAL SOFTWARE

in its sale to

NYSE Euronext

for total consideration of approximately

\$ 225,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

Alpha

in its acquisition by

CHIXEUROPE

TMX Maple Group

valued at approximately

\$ 175,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

ITC
INVESTMENT TECHNOLOGY

in the acquisition of

macgregor

for cash consideration of approximately

\$ 230,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

TradingScreen
SIMPLIFYING GLOBAL MARKETS™

in its minority recapitalization for

\$ 110,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

ITC
INVESTMENT TECHNOLOGY

in its debt financing

Senior Revolving Credit Facility
Senior Term Loan

of approximately

\$ 205,000,000

FINANCIAL TECHNOLOGY PARTNERS
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to

MarketAxess

in its minority capital raise with

TCV
TECHNOLOGY CREDIT VENTURES

for approximately

\$ 35,000,000

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FT Partners has advised on some of the most prominent and groundbreaking transactions in the Securities / Capital Markets / Wealth Technology sectors

FT Partners Advises TCA on its Sale to E*TRADE

Overview of Transaction

- On October 19, 2017, Trust Company of America (“TCA”) announced its sale to E*TRADE Financial Corporation (“E*TRADE”) (Nasdaq: ETFC) for \$275 million in cash
- Headquartered in Denver, CO, TCA is a leading provider of technology solutions and custody services to independent RIAs, helping them scale operations, more effectively manage client relationships and focus on growing their practice
- E*TRADE is a leading financial services company and a pioneer in the online brokerage industry, offering easy-to-use solutions for individual investors and stock plan participants
- The transaction is expected to close in the second quarter of 2018

Significance of Transaction

- The acquisition will allow E*TRADE to tap into the growing RIA segment in the industry and bolster its ability to attract and retain customers in need of higher-touch services
- Leverages E*TRADE’s brand to accelerate growth at TCA
- Creates additional upside opportunities over time through cross-selling of margin lending, securities-based lending, options, etc.

FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to TCA and its Board of Directors
- This transaction underscores FT Partners’ successful track record generating highly favorable outcomes for leading WealthTech companies

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as
sole strategic and financial advisor to*



in its sale to

E*TRADE®

for a total consideration of

\$ 275,000,000



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FT Partners Advises Addepar on its Series D Financing

Overview of Transaction

- On June 8, 2017, Addepar announced it has raised \$140 million in Series D financing co-led by Harald McPike, the founder of QuantRes, along with Valor Equity Partners and 8VC
- Headquartered in Mountain View, CA, Addepar is a leading provider of portfolio management and reporting software and services that seeks to become the infrastructure that will connect all aspects of global finance
- Harald McPike is the founder of QuantRes, a quantitative trading firm, and a global private investor with a focus on the financial and technology sectors
- Valor Equity Partners is an operational growth investment firm that does both minority and majority investments in high growth companies at various stages of development
- 8VC is a venture capital firm that makes seed to later stage investments with a focus on the technology industry

Significance of Transaction

- The financing capitalizes on Addepar's unprecedented growth — from \$300 billion to over \$650 billion assets on platform in less than 18 months — as top wealth managers embraced Addepar's category-defining client reporting software
- With the new capital, Addepar will continue investing significantly in R&D, expanding its product, platform and tech-enabled services to unlock more value for its clients while also serving a wider range of wealth and asset management firms

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Addepar
- Transaction demonstrates FT Partners' continued leadership position as the "advisor of choice" to the highest quality FinTech companies as well as its deep domain expertise and experience in the WealthTech space

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*



in its Series D financing co-led by



Harald McPike

for total consideration of

\$ 140,000,000



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FT Partners Advises AlphaSense in its \$33 million Growth Financing

Overview of Transaction

- On March 7, 2016, AlphaSense ("the Company") announced a financing round led by Triangle Peak Partners, Tribeca Venture Partners and Quantum Strategic Partners, a private investment vehicle managed by Soros Fund Management
- The round also includes notable individual investors, including Tom Glocer, former CEO of Thomson Reuters
- AlphaSense provides intelligent search and alerting capability across a vast library of disparate resources giving users an information edge
- The professional search functionality leverages sophisticated natural language processing and search technology that streamlines finding and tracking the most relevant information

Significance of Transaction

- AlphaSense will use the new capital to help fund its exceptional growth, as well as continue building out the platform with additional features and functionality
- Firmly positions the Company to expand its products and services and continue to disrupt the intelligent search / content aggregation space

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to AlphaSense and its Board of Directors
- Highlights FT Partners' continued success in achieving highly attractive outcomes for leading SaaS-based technology firms

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*is pleased to announce its exclusive role as
sole strategic and financial advisor to*



in its growth financing from

Quantum Strategic Partners

a private investment vehicle managed by



for total consideration of

\$ 33,000,000+



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FT Partners Advises Shareholder InSite on its Sale to Ipreo

Overview of Transaction

- On November 4th, 2014, Shareholder Insite, Inc. (“Shareholder Insite”) was acquired by Ipreo
- Shareholder InSite is the premier provider of shareholder data management, analytics, reporting and valuation solutions and services for venture capital and private equity investors and private companies in their portfolios
- Financial terms of the transaction were not disclosed

Significance of Transaction

- Blackstone and Goldman Sachs, provides a foundation for Ipreo’s new Alternative Assets business, leveraging its strengths in data management and capital-raising workflow with Shareholder InSite’s industry expertise and complementary industry-leading solutions
- Shareholder InSite’s marquee products, Qval and CapControls, are the industry standards for the administrative, deal modeling, and valuation needs for alternative asset managers; its suite of robust self-valuation solutions delivers financial insights, simplifies and accelerates audit processes, and improves the accuracy and defensibility of valuations

FT Partners’ Role

- FT Partners served as exclusive strategic and financial advisor to Shareholder Insite and its Board of Directors
- FT Partners leveraged its deep knowledge and extensive experience to help navigate significant inbound interest to find the right strategic partners for the business and achieve a highly favorable outcome for stakeholders
- Transaction demonstrates FT Partners' continued success in achieving highly attractive outcomes for entrepreneurs across the financial technology industry

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ShareholderInSite™

in its sale to

 IPREO

FINANCIAL
TECHNOLOGY
PARTNERS

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Award-Winning Investment Banking Franchise Focused on Superior Client Results

<p>Institutional Investor Institutional Investor Annual Ranking</p>	<p>2017 2015 - 2016 2006 - 2008</p>	<ul style="list-style-type: none"> • Ranked #1 Most Influential Executive on Institutional Investor's FinTech 40 List • Steve McLaughlin Ranked Top 5 on Institutional Investor's FinTech 35 List • Consecutively Ranked (2006, 2007 and 2008) among the Top Bankers on Institutional Investor's "Online Finance 40"
<p>I The Information</p>	<p>2016</p>	<ul style="list-style-type: none"> • Ranked #2 Top Technology Investment Banker on The Information's "Silicon Valley's Most Popular Dealmakers"
<p> M&A Advisor Awards</p>	<p>2015 - 2017 2010 - 2014 2004 - 2007</p>	<ul style="list-style-type: none"> • Investment Banker of the Year – 2017 • Investment Banking Firm of the Year – 2016 • Cross Border Deal of the Year - 2016 • Dealmaker of the Year – 2015 • Technology Deal of the Year – 2015 • Equity Financing Deal of the Year - 2014 • Professional Services Deal of the Year, Above \$100 mm – 2014 • Dealmaker of the Year – 2012 • Professional Services Deal of the Year, Above \$100 mm – 2012 • Boutique Investment Bank of the Year – 2011 • Deal of the Decade – 2011 • Upper Middle Market Deal of the Year, Above \$500 mm – 2010 • IT Services Deal of the Year, Below \$500 mm – 2010 • Cross-Border Deal of the Year, Below \$500 mm – 2010 • Dealmaker of the Year – Steve McLaughlin – 2007 • Business to Business Services Deal of the Year - 2007 • Computer and Information Technology Deal of the Year, Above \$100 mm – 2007 • Financial Services Deal of the Year, Above \$100 mm – 2007 • Investment Bank of the Year – 2004
<p> Middle Market Financing Awards</p>	<p>2006 - 2008</p>	<ul style="list-style-type: none"> • Equity Financing Dealmaker of the Year – Steve McLaughlin – 2008 • Information Technology Deal of the Year – 2008 • Financial Services Deal of the Year – 2008 • Financing Professional of the Year – Steve McLaughlin – 2006

The FT Partners Senior Banker Team

Name / Position	Prior Background	Experience / Education	Years of Experience
<p>Steve McLaughlin <i>Founder, CEO and Managing Partner</i></p>		<ul style="list-style-type: none"> Formerly with Goldman, Sachs & Co. in New York and San Francisco from 1995-2002 Former Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	<p>23</p>
<p>Greg Smith <i>Managing Director</i></p>		<ul style="list-style-type: none"> Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Hambrecht & Quist 20+ years of experience covering FinTech as both an Analyst and Investment Banker 	<p>22</p>
<p>Osman Khan <i>Managing Director</i></p>		<ul style="list-style-type: none"> Former Managing Director / Head of FIG M&A at Alvarez & Marsal 15+ years FIG deal, consulting and assurance experience at PwC 40 Under 40 M&A Advisor Award Winner in 2013 LSE (BSc w/Honors), MBS (MBA w/Distinction), ICAEW (FCA) 	<p>21</p>
<p>Steve Stout <i>Managing Director</i></p>		<ul style="list-style-type: none"> Former Global Head of Strategy at First Data Formerly Led J.P. Morgan Payments Investment Banking Former Equity Research Analyst on #1 ranked team at UBS and Economist at the Federal Reserve Bank 	<p>20</p>
<p>Tim Wolfe <i>Managing Director</i></p>		<ul style="list-style-type: none"> Formerly with Goldman, Sachs & Co. beginning in 2000 Started at FT Partners in 2002 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	<p>16</p>
<p>Timm Schipporeit <i>Managing Director</i></p>		<ul style="list-style-type: none"> 11+ years with Morgan Stanley, Senior Executive Director of European Technology Investment Banking Team in London Formerly a Venture and Growth Investor focused on FinTech at Index Ventures 	<p>15</p>
<p>Andrew McLaughlin <i>Managing Director</i></p>		<ul style="list-style-type: none"> 20+ years experience executing / implementing financial and operational strategy Formerly with Deloitte Consulting 	<p>12</p>