

November 2, 2020

FT PARTNERS TRANSACTION ANNOUNCEMENT

FINANCIAL
TECHNOLOGY
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FT Partners is Pleased to Announce its
Exclusive Role as Strategic and
Financial Advisor to

smart2pay

on its sale to

nuvei

Smart2Pay's Sale to Nuvei

smart2pay

Overview of Transaction

- On November 2, 2020, Nuvei Corporation (TSX: NVEI and NVEI.U), the global payment technology partner of thriving brands, today announced it has completed the previously announced acquisition of Coöperatieve Vereniging Smart2Pay Global Services U.A. ("Smart2Pay")
- Headquartered in Amsterdam, Netherlands, Smart2Pay provides merchants, marketplaces, banks and PSPs access to a broad suite of alternative and international payment methods through its one stop shop payment solution
 - Smart2Pay's API connection allows customers to seamlessly integrate with its platform and get access to 200+ payment methods globally and collect funds in 80+ countries
- Nuvei is a global provider of payment technology solutions to merchants and partners in North America, Europe, Asia Pacific and Latin America
 - Nuvei's proprietary platform offers direct connections to all major payment card schemes and alternative payment methods in nearly 150 currencies, processing more than \$35 billion transactions annually for its 50,000 customers

Significance of Transaction

- The acquisition is highly strategic and will strengthen Nuvei's presence in high-growth digital commerce verticals and further expands the Company's geographic footprint in additional regions
- Furthermore, the transaction creates one of the largest and most complete alternative payment method (APM) solution providers in the world, with 450 APMs supporting online merchants in more than 200 global markets.

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Smart2Pay
- This transaction underscores FT Partners' deep Payments domain expertise and its successful track record advising cross-border transactions

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as
strategic and financial advisor to*

smart2pay

on its sale to

nuvei

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Smart2Pay Overview

smart2pay

Company Overview

smart2pay

Headquarters: Amsterdam, Netherlands

Founded: 2002

- Smart2Pay is a one stop shop payment solution for merchants, marketplaces, banks and PSPs providing them access to a broad suite of alternative and international payment methods, collection, reconciliation, settlement, and reporting / risk management
- Smart2Pay offers these services to three main types of customers:
 - Merchants that want to offer online payments and give their customers access to Smart2Pay's suite of payment methods
 - Banks and PSPs with limited online or APM capabilities to support worldwide collection and processing of payments of their merchants (white label solution)
 - Online marketplaces that encompass many individual merchants

Select Merchants & Partners



Select Payment Methods Offered



Offering Overview:



Online payment processing

- Single API for merchants to connect with 200+ global payment methods
- Processing services for merchants, Banks, PSPs and marketplaces
- Recurring and direct debit functionality
- Multi (local) card acquiring routing functionality



Integration

- 1 contract
- 1 week of integration; <1 week via plug-in or direct
- Marketplace automated boarding
- Instant API onboarding for merchants of banks and PSPs
- HPP/semi-hosted/host2host simultaneously via 1 API for all methods



Security & monitoring

- Fraud prevention
- Customizable anti-fraud engine
- Machine learning transaction monitoring
- Dynamic 3D Secure
- Conversion analytics
- Secure processing



Additional services

- Dynamic currency conversion
- Customizable UI
- Tokenization
- Collection and reconciliation
- Shopping cart plugins
- Refund functionality
- White label / localized Marketplace platform
- Flexible invoicing

Nuvei Overview

Company Overview



CEO: Philip Fayer
Headquarters: Montreal, Canada
Founded: 2003

- Nuvei is a global provider of payment technology solutions to merchants and partners in North America, Europe, Asia Pacific and Latin America
- The Company's proprietary technology platform provides a single point of connectivity for in-app, eCommerce, in-store and mobile payments
- The Company has 450+ local and alternative payment methods, 150+ currencies and connections to 200+ global acquiring partners
- Nuvei serves industries such as Financial Services, Social Gaming, Digital Media, Online Marketplaces, Regulated Gaming and Travel

Key Metrics

200	50,000	800+
Global Markets	Customers	Employees
450	150	\$35 billion
Payment Methods	Currencies	Annual Total Volume

Solutions Overview

Nuvei's Fully Integrated Payments Engine



Global Gateway

- ✓ Gateway
- ✓ Global Tokenization
- ✓ Smart Routing Tool



Payout

- ✓ Payout
- ✓ Instant Disbursement



Risk Management & Compliance

- ✓ Identity Manager
- ✓ Fraud Management Tools
- ✓ Smart 3Ds
- ✓ Chargeback Management



Acquiring & APMs

- ✓ Front-End Processing
- ✓ Alternative Payment Methods
- ✓ PayLink
- ✓ Back-End Processing



Currency Management

- ✓ Multi-Currency Pricing
- ✓ Dynamic Currency Conversion



Other Value-Added Services

- ✓ Recurring Billing Tools
- ✓ Decline Recovery
- ✓ Split Funding
- ✓ Reconciliation Manager

Novacap Overview

Overview



Pascal Tremblay
President,
Managing Partner



Francois LaFlamme
Senior Partner



Michel Cote
Senior Partner



Ted Mocarski
Senior Partner



David Lewin
Partner



David Brassard
Vice President

Locations

- Quebec City, Quebec (HQ)
- Toronto, Canada

About

- Founded in 1981, Novacap is a buyout and growth equity firm based in Montreal with \$1.6 billion in AUM
- Novacap considers almost all industries as well as having a specialized group focused solely on TMT
- Employs a strict value-add approach with each of its portfolio companies in everything from global market expansion and building a strong management team to maximizing operations and growth
- The investment team commits to long term capital support in order to fully realize maximum growth potential for portfolio companies

Investment Preferences

Investment Criteria

Fund Size:	\$840mm
Fund Raised:	2017
Investment Range:	\$25 – 120mm
Revenue:	NA
EBITDA:	\$8mm+

General Preferences¹

Control:	Majority, Minority
Geography:	North America
Transaction Type:	Growth, Buyout
Industry Focus:	Technology, Media, Telecommunication, Consumer Services, Healthcare Services, Logistics, Chemicals, Energy, Software, Retail, Restaurants, IT Services

Selected Recent Investments / Exits

FinTech / Financial Services Investments²

Date	Company	Deal Amt. ³	Board Rep.	Sector
12/19	Nuvei (Growth)**	\$270	NA	Pymts
09/17	Nuvei (Growth)**	NA	NA	Pymts
07/16	Firmex (BDC Capital, VERTU Capital)*	NA	NA	BPO
10/05	Tenrox (Early)	4	NA	FMS

Other Notable Investments²

Date	Company	Deal Amt. ³	Board Rep.	Sector
01/19	<i>EmeraldCube Solutions (LBO)</i>	NA	NA	Software
11/18	<i>Clario (LBO)</i>	NA	NA	Software
06/18	<i>Horizon Telecom (LBO)</i>	NA	NA	TMT
02/18	<i>Mailhot Industries (LBO)</i>	NA	NA	Energy
04/17	<i>Core Services (MBO)</i>	NA	NA	IT
06/16	<i>Syntax Systems (Growth)</i>	NA	NA	Cloud Platform
02/16	<i>Intelerad Medical Systems (Growth)</i>	NA	Pascal Tremblay	HCIT
12/15	<i>Host.net (Secondary)</i>	NA	Samuel Nasso Stephane Tremblay	Cloud Platform
11/15	<i>Onstream Pipeline Inspection Services (Growth)</i>	NA	David Lewin Pascal Tremblay	Comm Services
09/15	<i>Smyth Companies (Growth)</i>	NA	NA	Design

Source: Company website, PitchBook

1) Italics indicate preferred control / geography

3) Deal Amount in mm

2) * denotes M&A exit; ** denotes IPO exit

Caisse de dépôt et placement du Québec (CDPQ) Overview

Overview



**Caisse de dépôt et placement
du Québec**



Michael Sabia
President & CEO



Charles Émond
Executive VP,
Private Equity and
Strategic Planning



Jean Potvin
Managing Director,
Funds, Private
Equity



**Stephanie
Desrosiers**
Managing Director,
Strategy &
Execution

Locations

- Quebec City, Quebec (HQ)
- Montreal, Quebec
- New York, NY
- Paris, France
- Dongcheng, China
- Mumbai, India

About

- Founded in 1965 by the Quebec government to manage the funds of the Quebec Pension Plan
- Employs a wide investment mandate with strategies including private and public equities, fixed-income and real estate
- Manages more than \$300 bn in total assets and has invested in nearly 4,000 companies
- Participates and leads transactions across all stages of company development, from late-stage venture to large buyout

Investment Preferences

Investment Criteria

AUM:	\$309,500 mm
Fund Raised:	NA
Investment Range:	\$75 – 150mm (Growth), \$750mm+ (Buyout)
Revenue:	NA
EBITDA:	NA

General Preferences ¹

Control:	Minority, Majority
Geography:	Global
Transaction Type:	Venture, Growth, Buyout/LBO, PIPE, Secondary
Industry Focus:	Agnostic

Selected Recent Investments / Exits

FinTech / Financial Services Investments ²

Date	Company	Deal Amt. ³	Board Rep.	Sector
12/19	Nuvei (Growth)**	\$270	NA	Pymts
10/19	Constellation Insurance Holdings (Platform Creation)	500	NA	Ins
09/19	Element AI (Series B)	151	NA	Ins
07/19	AlayaCare (Secondary - Private)	14	NA	HCIT
07/19	AlayaCare (Later VC)	25	NA	HCIT
06/19	Dialogue (Series B)	30	NA	HCIT
11/18	Plusgrade (Growth)	152	NA	FMS
12/17	Innocap (Buyout)	NA	NA	CapMkts
12/17	Hyperion Insurance Group (Minority)	400	NA	Ins
10/17	LightSpeed POS (Later VC)**	166	NA	Pymts
09/17	Nuvei (Growth)	NA	NA	Pymts
06/17	AvidXchange (Growth)	300	NA	FMS
09/16	Sedgwick Claims Management Services (Growth)	500	NA	Ins
09/15	LightSpeed POS (Growth)**	61	NA	Pymts
05/12	CGI Group (Late Stage)	1,000	NA	BPO

Overview of Transaction

- On September 26, 2017, Pivotal Payments announced that it has received a strategic investment from Novacap and Caisse de Depot et Placement du Quebec (CDPQ) which values the Company at approximately C\$525 million
- Founded in 2003 and headquartered in Montreal, Canada, Pivotal Payments is a leading provider of technology-driven, end-to-end payment processing solutions
 - With operations throughout North America and Europe, Pivotal serves more than 50,000 merchants and enables over \$14 billion in transactions on its various platforms every year
- Novacap is a leading Canadian private equity firm with \$2.26 billion of assets under management
- Caisse de dépôt et placement du Québec (CDPQ) is a long-term institutional investor that manages funds primarily for public and parapublic pension and insurance plans

Significance of Transaction

- The new shareholders, who have extensive expertise in international business expansion, will enable Pivotal to pursue its plan to acquire new payment and FinTech solutions and expand into new markets
- Pivotal Payments represents the second transaction completed between FT Partners and CDPQ in 2017 and represents CDPQ's ongoing investment in tech-enabled businesses

FT Partners' Role

- FT Partners has served as the exclusive strategic and financial advisor to Pivotal Payments and its board of directors for over eight years, advising the Company through several acquisitions and other financial processes
- This transaction further supports FT Partners' continued success advising prominent companies in the Payments and Merchant Acquiring space and highlights the long-term nature of many of the Firm's advisory relationships

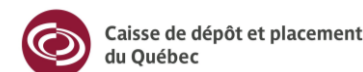
Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role
as sole strategic and financial advisor to*



in its strategic investment from

NOVACAP 



valuing the company at approximately

C \$525,000,000



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- On September 17, 2020, Nuvei raised \$700 million in its IPO
 - The Company priced the offering at \$26 per share, above the initial filing range of \$20-22 per share, valuing the Company at approximately \$3.3 billion
 - The Company's stock soared roughly 31% on its first day of trading and closed at \$34.14, valuing the company at approximately \$4.3 billion
- Nuvei listed its stock on the Toronto Stock Exchange under the ticker NVEI
 - The Company plans to use net proceeds from the offering to repay debt
 - Nuvei's IPO is the largest Canadian technology IPO in the history of the TSX
- Nuvei completed a \$270 million equity financing deal in December from its existing shareholders, Canadian private equity firm Novacap and Caisse de dépôt et placement du Québec, one of the largest Canadian institutional investors
 - The deal valued the Company at \$2 billion and enabled Nuvei to accelerate its growth

Nuvei IPO Case Study: IPO Overview

Key IPO Statistics

CEO:	Philip Fayer
Headquarters:	Montreal, Canada
Founded:	2003
Employees:	765
<hr/>	
Prospectus File Date:	September 1, 2020
Ticker:	TSX:NVEI
Proceeds:	\$625 million (including \$75 million Secondary Offering) ⁽¹⁾
Shares:	26,923,077
Filing Range	\$20.00 – \$22.00
Listing Date:	September 17, 2020
Offer Price:	\$26.00

Use of Proceeds

Nuvei intends to use the net proceeds to deleverage the Company's financial position by repaying term loans under the First Lien Credit Facilities and Second Lien Credit Facility and repaying indebtedness outstanding under its revolving credit facility.

Source: Company website, prospectus

(1) Excluding greenshoe

The Stock Exchange of
Toronto Limited

Application Proof of

Nuvei Corp.

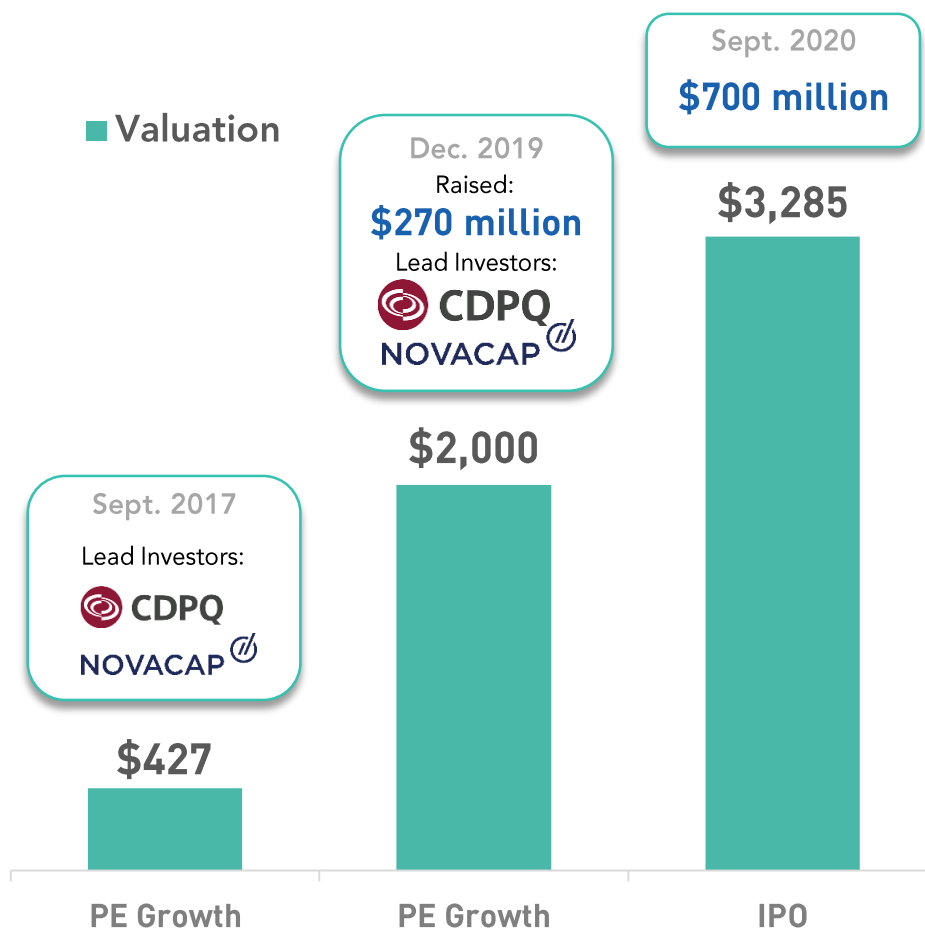
nuvei

Philip Fayer
Chief Executive Officer
1100 René-Lévesque Blvd W,
Montreal, Quebec H3B 4N4
Canada

Nuvei's Post-Money Valuation History

(\$ in million)

Valuation



Nuvei's Selected Recent FinTech Acquisitions

Country	Company	Amount (\$ mm)	Date
	smart2pay	NA	May 2020*
	SafeCharge	\$889	August 2019
	cpn	NA	March 2014
	VISION BANKCARD	NA	January 2010
	Tangerine	12	March 2009

*Expected to close in the second half of 2020

Nuvei IPO Case Study: Management Team

Philip Fayer

Chief Executive Officer



- Philip Fayer founded Nuvei, then called Pivotal Payments, in 2003 to make payment processing more accessible to small and mid-sized businesses
- Philip Fayer was named one of Canada's Top 40 Under 40 for 2009 and received the Ernst & Young award for Emerging Business in 2003

David Schwartz

Chief Financial Officer



- David Schwartz joined Nuvei in 2018 to serve as Chief Financial Officer
- Prior to Nuvei, David held multiple CFO positions, first at Optimal Payments, then TouchTunes Music Corporation, then Aldo Group until 2018
- Before that, he served as a Director of M&A at BCE Emergis and Manager of Financial Advisory services at PWC

Mark Pyke

President, North America



- Mark Pyke is responsible for Nuvei's revenue, product and M&A activities in North America
- Prior to joining Nuvei in 2018, Mark held multiple President positions at Strategic Consulting, TSYS, Payments Acquisitions Management and Bank of America Merchant Services
- Mark graduated from Northeastern University with a BSBA in Finance Accounting and received his MBA from the University of Michigan

Yuval Ziv

Managing Director, Digital Payments



- Yuval Ziv currently services as Managing Director of Digital Payments in the Bulgaria office
- Prior to his current role, Yuval served as the Managing Director of Global Acquiring, COO, VP of Business Development at Nuvei
- Before Nuvei, Yuval was the VP of Operations & Business Development at Gate2shop

Keith Birdsong

Chief Technology Officer



- Keith Birdsong has served as Nuvei's Chief Technology Officer for the last 10 years
- Prior to joining Nuvei, Keith held roles at United American Insurance, KLJC and Heartland Payment Systems
- Keith started his career at EDS, where he developed his skills as a Systems Engineer

Phil Atherton

Global Compliance Officer



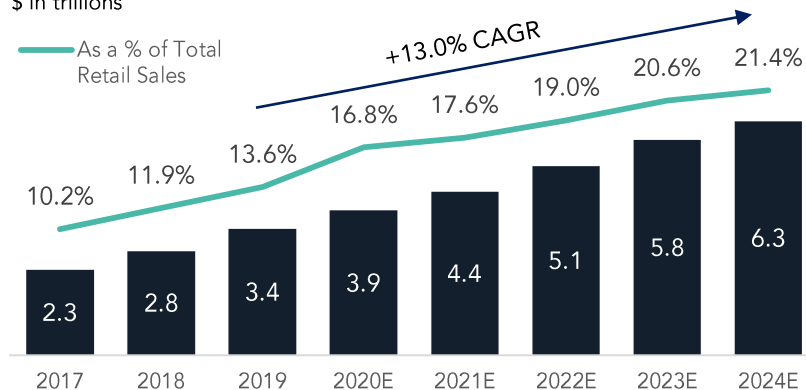
- Phil Atherton serves as the Global Compliance Officer at Nuvei
- Prior to his current role, Phil served as the Chief Risk Officer
- Before joining Nuvei in 2016, Phil was the Payments Networks Director at Barclaycard, the Head of Scheme Compliance & Management at WorldPay and the Head of Compliance & Scheme Management at RBS Worldpay

Nuvei IPO Case Study: Market Opportunity

I. Accelerated Growth in Mobile Commerce and eCommerce

- The global mobile commerce and eCommerce market is expected to increase from \$3.4 trillion in 2019 to \$6.3 trillion in 2024, representing a CAGR of ~13% ⁽¹⁾

Global Online Retail Sales ⁽¹⁾
\$ in trillions



II. Dominance of Online Marketplaces and the Globalization of Commerce

- Sales on marketplace websites accounted for 57% of global online sales in 2019
- The top 100 online marketplaces, including Amazon, eBay and Alibaba, among others, accounted for approximately \$2.0 trillion in sales globally
- Nuvei is one of the only payment providers with an end-to-end suite of solutions for online marketplaces that includes global payout, split funding and currency management

III. Multiple Catalysts of Growth in Regulated Online Gaming and Other Regulated Verticals

- The growth in regulated online gaming is accelerating due to the ongoing shift away from brick and mortar casinos and betting shops towards online and mobile platforms
- According to Grand View Research, the regulated online gaming market is expected to grow at a CAGR of 15.8% from 2020 to exceed \$173 billion by 2027
- Payment technology providers who can address the evolving needs of merchants in these verticals and serve merchants that are planning to expand into the U.S. and other new markets, are well positioned to continue to win market share

IV. Global Expansion of the Social Gaming Market

- The global social gaming market is large and growing, and is expected to generate ~\$159 billion in revenue in 2020, representing a 9.3% increase compared to 2019, according to Newzoo's Global Games Market Report
- According to Newzoo, by the end of 2020, there are expected to be 2.7 billion players across the globe, an increase of 135 million players compared to 2019
- Nuvei's expertise in the social gaming vertical and its ability to seamlessly and securely process in-app purchases, global ticket sales and membership fees and other related transactions can attract more software, game developers and other related merchants to its platform

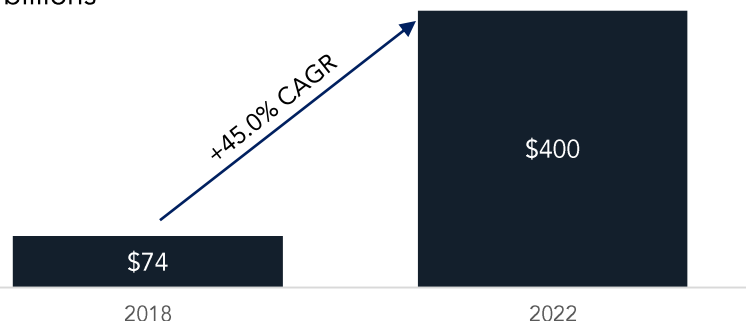
Nuvei IPO Case Study: Market Opportunity (cont.)

V. Rise of Alternative Payment Methods

- New technology developments are resulting in a proliferation of alternative payment methods (APMs) that are transforming the customer experience
- New APMs, including e-Wallets such as Apple Pay, Google Pay, WeChat Pay, Alipay and Paytm, and functionalities such as NFC, QR codes and zero- or one-click checkouts, are fueling global commerce today
- A 2018 report from McKinsey estimated that in-person use of digital wallets in the United States will increase at a 45% compound annual growth rate to reach \$400 billion in annual flows by 2022
- Nuvei's omnichannel technology platform, which provides access to 450 APMs, enables merchants to capitalize on these emerging commerce opportunities

Annual Transactions by Digital Wallets

\$ in billions



VI. Increasing Demand for Integrated Payments Solutions

- The software-as-a-service ("SaaS") delivery model has led to lower cost and easier access to complex technology solutions, including payment solutions, for businesses of varying forms and sizes
- At the same time, the proliferation of APIs has enabled integration between platforms offering payments and broader software offerings
- Businesses can now rely on a single integrated solution to manage various stages of the transaction cycle and back-end operations

VI. Continued Consolidation in the Payments Industry

- Benefits of scale have led to an increasing level of M&A activity in the electronic payments industry, involving both small and large-scale payments technology providers
- Strategic, financial and non-traditional buyers have been active in the payments sector, targeting businesses that provide access to new verticals and markets, expand distribution and add new solutions and capabilities
- Nuvei has a successful record of identifying, executing and integrating acquisitions, and intends to continue to pursue acquisitions through a highly disciplined approach

Nuvei IPO Case Study: Competitive Strengths





Grow with Existing Merchants in High Growth Verticals

Nuvei intends to grow alongside existing merchants and expect to benefit from sales growth and strong retention within selected high-growth end-markets, including regulated online gaming / sports betting, regulated FX trading, social gaming and online marketplaces. Nuvei merchants will adopt more solutions from the Native Commerce Platform as they enter into new markets and expand across emerging commerce channels. This provides Nuvei with significant cross-selling opportunities and should allow the Company to win more wallet share.



Win New Merchants in Existing and New Geographies

Nuvei has significant experience in serving SMBs in North America and large enterprises in Europe. The Company intends to capture more market share in these merchant segments, as well as broaden its merchant base to include SMBs in Europe and large enterprises that have a presence in multiple markets.



Accelerate Pace of Product Innovation

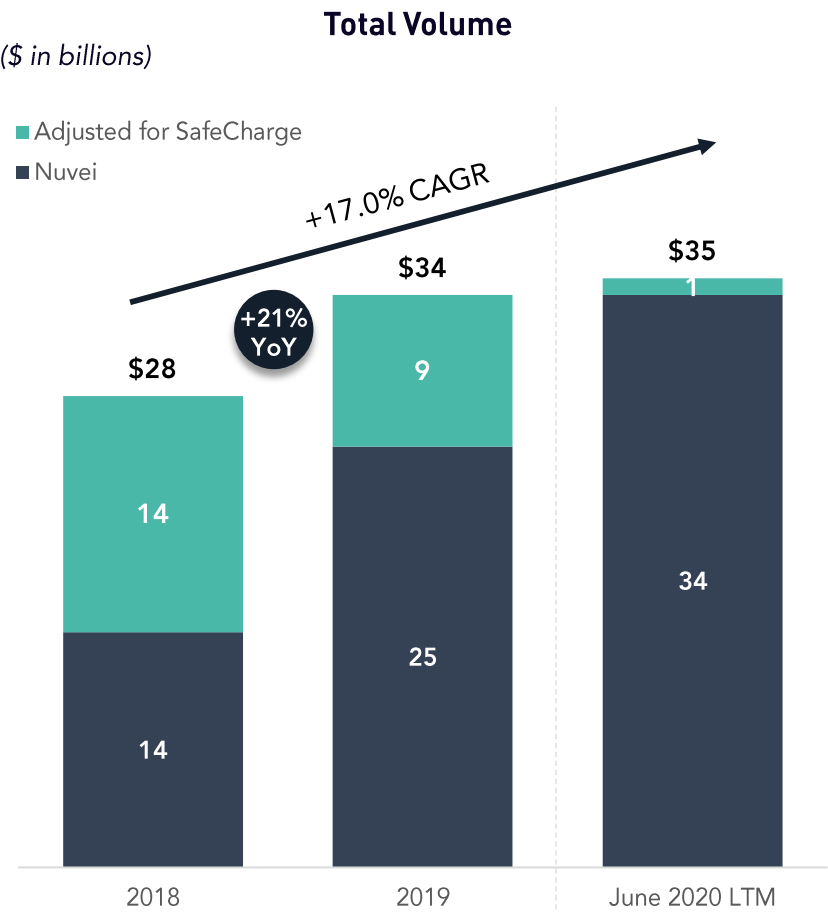
Nuvei plans to maintain its position as a leading provider of global payments solutions by offering innovative and comprehensive technology-driven solutions to its merchants.



Pursue Strategic Acquisitions

Nuvei has an established track record of successfully identifying, acquiring and integrating highly complementary businesses through a highly disciplined approach. The Company intends to target businesses that enhance its existing solutions, increase its presence within existing markets and verticals, add new resources and capabilities, grant the Company access to new markets and verticals, and expand its global direct and indirect distribution.

Nuvei IPO Case Study: Key Metrics

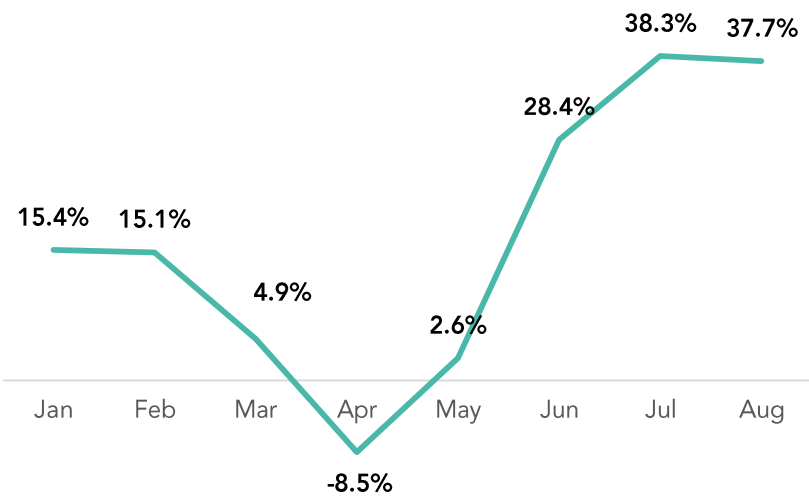


Mobile + eCommerce transactions account for 71% of the \$35 bn LTM total transaction volume

Impact of COVID-19:

As a result of the COVID-19 pandemic and its impact on many of Nuvei's customers, the Company's year-over-year volume growth slowed in March 2020. However, the Total Volume growth recovered in June 2020 and stabilized at a rate well above the prior year's YoY growth.

YoY Change in Total Volume (Jan 2020 – Jul 2020) ⁽¹⁾



Source: Company prospectus

(1) Comparative period presented on a combined basis including SafeCharge as if the SafeCharge Transaction has occurred at the beginning of the period.

FT Partners Advises Smart2Pay on its Sale to Nuvei

FT PARTNERS ADVISES

smart2pay

Nuvei IPO Case Study: Financial Overview

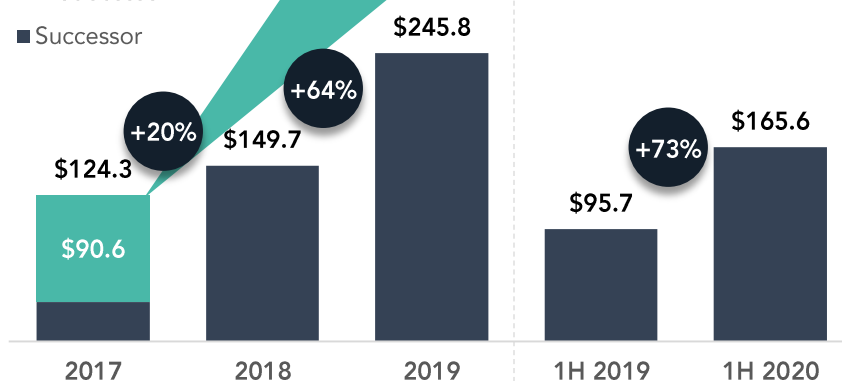
Revenue

(\$ in millions)

■ Predecessor

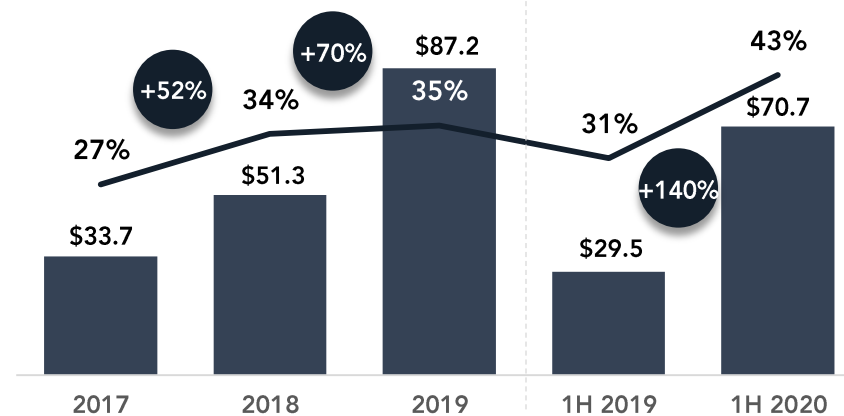
■ Successor

Nuvei acquired 100% of its Predecessor, Pivotal Payments, on September 21st, 2017



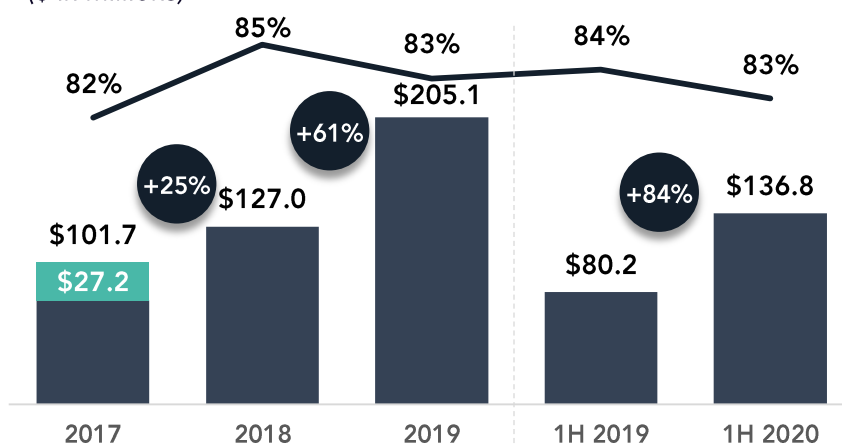
Adjusted EBITDA / % Margin ⁽¹⁾

(\$ in millions)



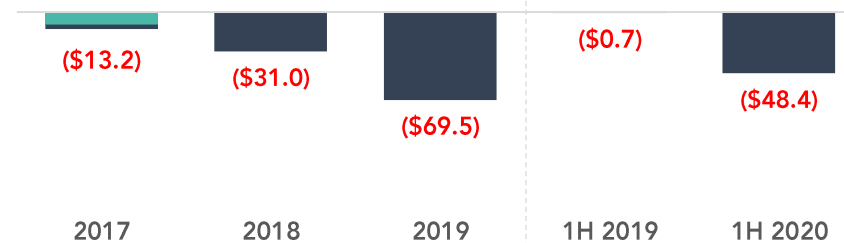
Gross Profit / % Margin

(\$ in millions)



Net Loss

(\$ in millions)



Source: Company prospectus; Fiscal year ends on December 31

(1) Adjusted EBITDA is defined as net loss before finance costs, finance income, income taxes, depreciation and amortization, acquisition, integration and severance costs, share-based compensation expense, gain / loss on foreign exchange, settlement costs related to legal proceedings and other various costs.

FT Partners Advises Smart2Pay on its Sale to Nuvei

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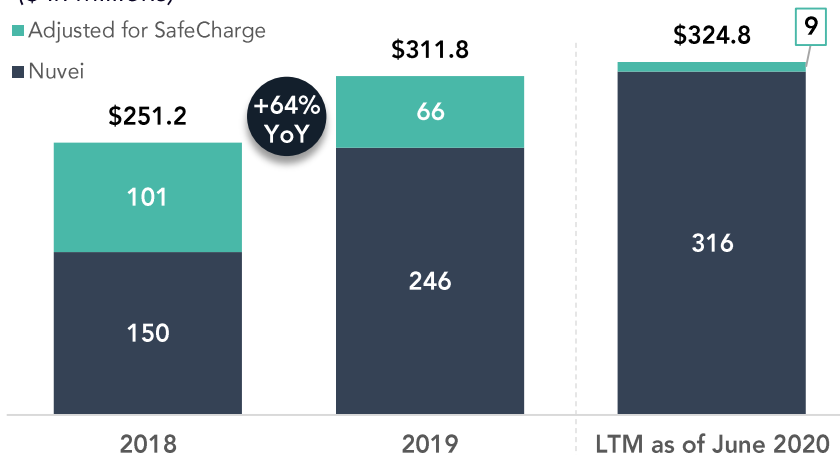
Nuvei IPO Case Study: Pro Forma Financial Overview

Pro Forma Adjusted Revenue ⁽¹⁾

(\$ in millions)

■ Adjusted for SafeCharge

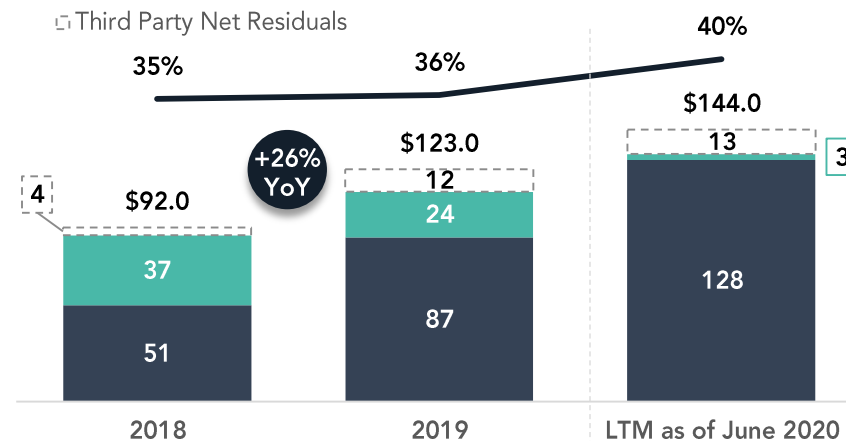
■ Nuvei



Pro Forma Adjusted EBITDA ⁽²⁾

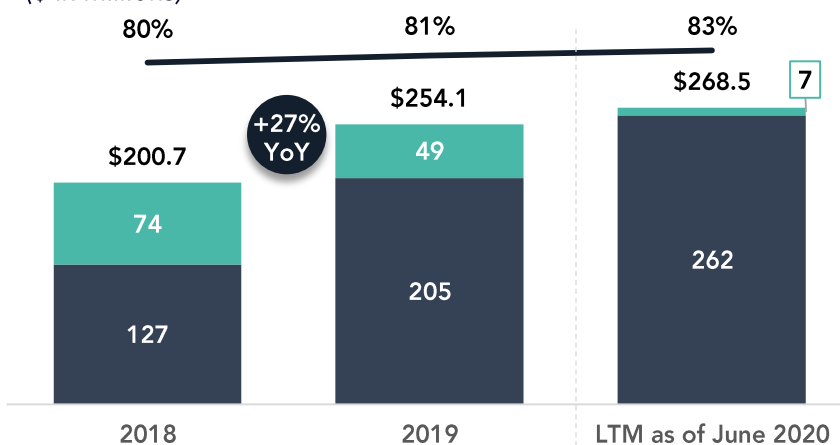
(\$ in millions)

□ Third Party Net Residuals



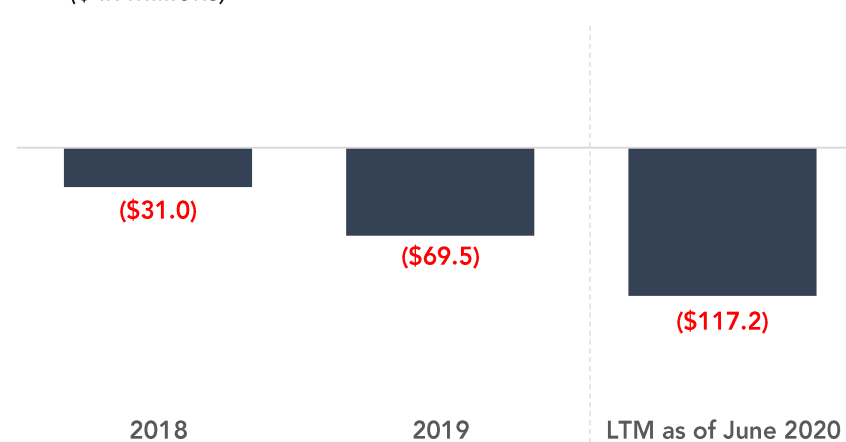
Pro Forma Gross Profit / % Margin ⁽¹⁾

(\$ in millions)



Net Loss

(\$ in millions)



Source: Company prospectus; Fiscal year ends on December 31

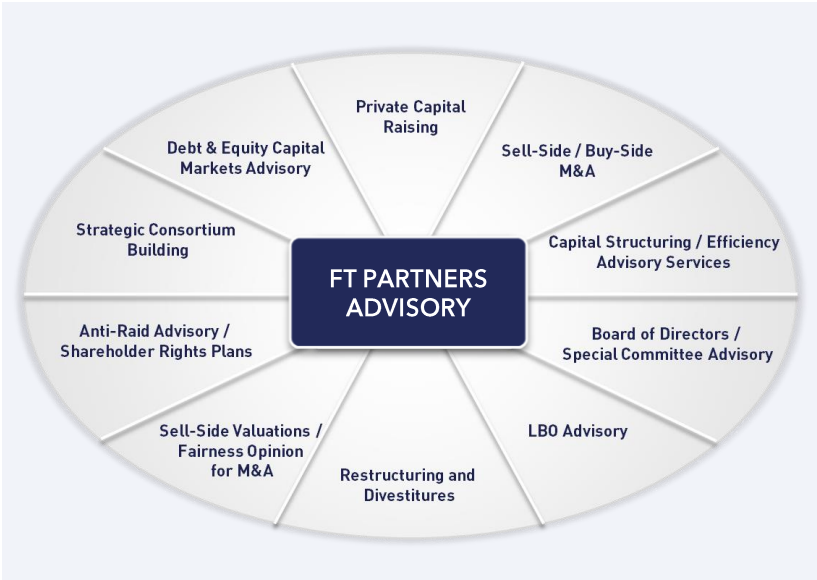
(1) Pro Forma Transaction Adjusted metrics are shown on a combined basis, including the Company's 2019 acquisition of SafeCharge as if it had occurred at the beginning of each period.

(2) Margin figures exclude Third Party Net Residuals. Pro Forma Transaction Adjusted EBITDA is a non-IFRS measure.

Overview of FT Partners

- Financial Technology Partners ("FT Partners") was founded in 2001 and is the only investment banking firm focused exclusively on FinTech
- FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 18 years of exclusive focus on Financial Technology

FT Partners' Advisory Capabilities



FT Partners' FinTech Industry Research

In-Depth Industry Research Reports

Proprietary FinTech Infographics

Monthly FinTech Market Analysis

FinTech M&A / Financing Transaction Profiles



The Information

Named Silicon Valley's #1 FinTech Banker (2016) and ranked #2 Overall by The Information



Ranked #1 Most Influential Person in all of FinTech in Institutional Investors "FinTech Finance 40"



THE M&A ADVISOR

Numerous Awards for Transaction Excellence including "Deal of the Decade"

















































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FT Partners' International / Cross-Border Capabilities (Selected Examples) **smart2pay**

FT Partners' global presence offers capabilities reaching far beyond North America, as demonstrated by our numerous international clients and successful transactions with international firms & investors

Target	Buyer / Investor	International Aspect
smart2pay	nuvei	 
KSNET	payletter. STONEBRIDGE	
 Currencycloud	VISA	
Interswitch 	VISA	
Ebury	 Santander	 
 fawry	actis   بنك مصر BANQUE MISR	 
 payworks	VISA	
iyzico	PayU	 
 allpago	ppro	 
 checkout.com	INSIGHT PARTNERS DST	 
GOCARDLESS	ADAMS STREET PARTNERS G/	
nutmeg	 CONVOY 康宏	 
stone^{co.}	 ANT FINANCIAL	 
 DEPOSIT SOLUTIONS	VITRUVIAN PARTNERS	 
ppro	citi VENTURES  PayPal HPE Growth Capital.	
 moneyfarm	Allianz   endeavor CATALYST  Fondazione di Sardegna	 
ContaAzul	TIGERGLOBAL  endeavor CATALYST	
 PAYVISION Global Card Processing	ING 	

FT Partners – Focused Exclusively on FinTech

Strong Presence Across EMEA

FT PARTNERS ADVISES

smart2pay

FT Partners has advised on a number of landmark transactions across EMEA

<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive financial and strategic advisor to:</p> <p>InterSwitch on its strategic minority investment from</p> <p>VISA for a total enterprise value of</p> <p>\$1,000,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>Ebury on its majority investment from</p> <p>Santander representing a 50.1% stake for total consideration of</p> <p>£350,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive IPO Advisor to:</p> <p>Fawry on its</p> <p>~\$100,000,000 Initial Public Offering</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>Currencycloud on its Series E Financing with new investors including</p> <p>VISA IFC SCB with participation from</p> <p>OMP PARIBAS SBF investment for a total amount of</p> <p>\$80,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>moneyfarm on its Series C financing led by</p> <p>Posteitaliane with participation from</p> <p>Allianz CD for a total consideration of</p> <p>£36,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>nutmeg in its Series E Financing from</p> <p>goldman Sachs CONVOY 建宏 for total consideration of</p> <p>£45,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>OakNorth and to</p> <p>Indiabulls on the sale of a minority stake for</p> <p>\$250,000,000+</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>smart2pay on its sale to</p> <p>nuvei</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>checkout.com in its Series A Financing led by</p> <p>INSIGHT DST with participation from</p> <p>GIC EDGEWELL KKR for total consideration of</p> <p>\$230,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>SIGNICAT on its Sale to</p> <p>NORDIC CAPITAL</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>HELIOS Investment Partners & Crown Agents Bank on the acquisition of</p> <p>SEGOVIA</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>ppro on its financing led by</p> <p>Sprints Capital with participation from</p> <p>citi VENTURES for a total amount of</p> <p>\$50,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>payworks on its sale to</p> <p>VISA</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>GPS global processing services in its minority financing by</p> <p>Dunedin for total consideration of</p> <p>£ 44,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>iyzico in its sale</p> <p>PayU for total consideration of</p> <p>\$165,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>ppro on its acquisition of</p> <p>allpago</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>VITRUVIAN in its minority investment in</p> <p>DEPOSIT SOLUTIONS with participation from new and existing investors</p> <p>for total consideration of</p> <p>\$100,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>ING in its acquisition of</p> <p>PAYVISION Global Card Processing at a total valuation of approximately</p> <p>€360,000,000 (\$447,000,000)</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>CVC Capital Partners in its acquisition of</p> <p>OANDA</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>moneyfarm in its Series B Financing from</p> <p>Allianz CD with participation from</p> <p>ENPEAVOR CD Fondazione di Sardegna for approximately</p> <p>£40,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>GOCARDLESS in its Series E Financing led by</p> <p>ADAMS STREET PARTNERS</p> <p>G/ for total consideration of</p> <p>\$75,500,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>payworks in its Series B Financing with participation from</p> <p>COMMERZ VENTURES CD in its sale to</p> <p>VISA for total consideration of</p> <p>\$14,500,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>Currencies Direct in its sale to</p> <p>Palamon CORSAIR CAPITAL for total consideration of</p> <p>\$ 310,000,000+</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to:</p> <p>GPS global processing services on its strategic financing from</p> <p>VISA</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>

FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES

Advisor of Choice for Leading FinTech Companies and Strategics

smart2pay

FT Partners has an extensive history advising on multi-billion dollar transactions, as well as representing numerous FinTech “Unicorns” with \$1 billion+ valuations

Selected Billion Dollar + Clients



Selected Transactions with Multi-Billion-Dollar Valuations

Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
strategic and financial advisor to

GreenSky™
in its
\$1,010,000,000
Initial Public Offering
for a total enterprise value of
\$4,500,000,000

FINANCIAL
TECHNOLOGY
PARTNERS
The Only Investment Bank
Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

Heartland
in its sale to
globalpayments
for total consideration of
\$ 4,500,000,000

FINANCIAL
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PARTNERS
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

ASSURANCE
on its sale to
Prudential
for total consideration of up to
\$ 3,500,000,000

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PARTNERS
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its exclusive role as
sole strategic and financial advisor to

Liquidnet
in its financing for approximately
\$ 250,000,000
valued at approximately
\$ 1,800,000,000

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Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its exclusive role as
strategic and financial advisor to

OpenLending
on its merger with
Nebula Acquisition Corporation
(NASDAQ: NEBU)
sponsored by
TRUE WIND
for total consideration of up to approximately
\$1,700,000,000

FINANCIAL
TECHNOLOGY
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
strategic and financial advisor to

MERCURY®
in its cash sale to
vantiv
for total consideration of
\$ 1,650,000,000

FINANCIAL
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Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

TRANSFIRST
in its sale to
Vista Equity Partners
from
WCAS
for total consideration of
\$ 1,500,000,000

FINANCIAL
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

squaretrade
in its sale to
Allstate
for total consideration of
\$ 1,400,000,000

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PARTNERS
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

stone^{co}
in its
\$1,400,000,000
Initial Public Offering

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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its exclusive role as
strategic and financial advisor to

AmWINS
Group, Inc.
in its growth recapitalization by
NAC
New Mountain Capital LLC
valued at approximately
\$ 1,300,000,000

FINANCIAL
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PARTNERS
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Focused Exclusively on Financial Technology

Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its exclusive role as
sole strategic and financial advisor to

CAYAN
in its sale to
TSYS®
for total consideration of approximately
\$1,050,000,000

FINANCIAL
TECHNOLOGY
PARTNERS
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

Finicity
on its sale to
mastercard
for total consideration of up to
~\$1,000,000,000

FINANCIAL
TECHNOLOGY
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

Interswitch
on its strategic minority investment from
VISA
for a total enterprise value of
\$1,000,000,000

FINANCIAL
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

aavidxchange
on its growth financing
with new investors
NEUBERGER BERMAN **LONE PINE CAPITAL**
SCHONFELD
for a total amount of
\$388,000,000

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TECHNOLOGY
PARTNERS
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Financial Technology Partners LP
FTP Securities LLC
is pleased to announce its role as
exclusive strategic and financial advisor to

checkout.com
in its Series A Financing led by
INSIGHT **DST**
with participation from
GIC **SEGVICOR** **QIAGEN**
for total consideration of
\$230,000,000

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FT PARTNERS ADVISES

Timeline of Selected FT Partners Payments Transactions

smart2pay

FT Partners has a history of executing on many of the most ground-breaking Payments transactions in the last 15+ years

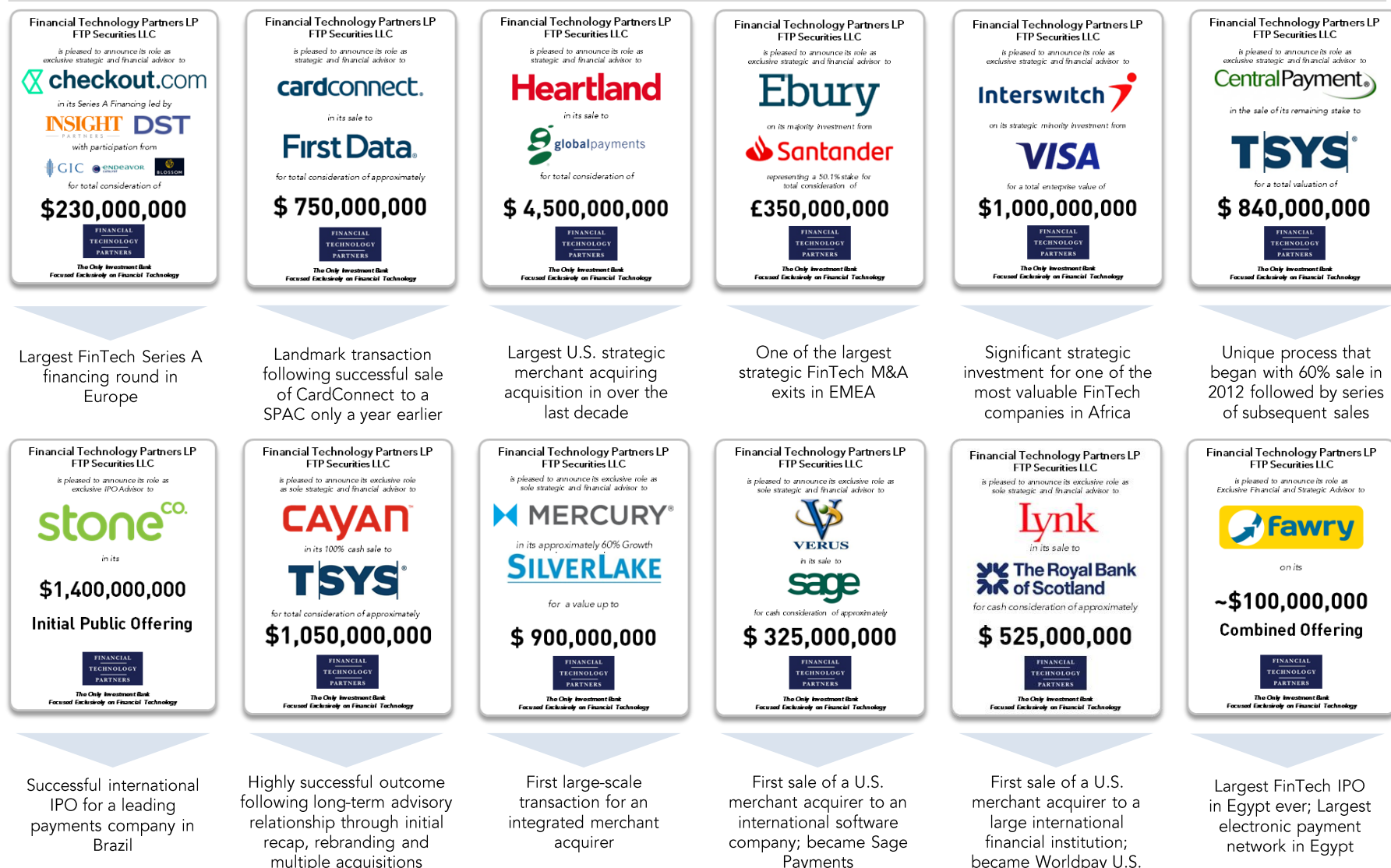


FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES

Ground-Breaking Payments Transactions Pioneered by FT Partners

smart2pay



FT Partners Advises Interswitch on its Strategic Minority Investment by Visa **smart2pay**

Overview of Transaction

- On November 12, 2019, Interswitch, an Africa-focused integrated digital payments company, and Visa (NYSE: V), announced a strategic partnership that will further advance the digital payments ecosystem across Africa
- As part of the agreement, Visa will acquire a significant minority equity stake in Interswitch at a total company valuation of \$1 billion
- Headquartered in Lagos, Nigeria, Interswitch is a leading tech-driven company focused on the digitization of payments in Nigeria and other African countries
- Founded in 2002, Interswitch disrupted the traditional cash-based payments value chain in Nigeria by introducing electronic payments processing and switching services
- Today, Interswitch is a leading player in Nigeria's developing financial ecosystem with omni-channel capabilities across the payments value chain, processing over 500 million transactions per month in May 2019
- In addition to its switching and processing services, Interswitch owns Verve, the largest domestic debit card scheme in Africa with more than 19 million cards activated on its network as of May 2019; Interswitch also operates Quickteller, a leading multichannel consumer payments platform, driving financial inclusion across Nigeria

Significance of Transaction

- The investment makes Interswitch one of the most valuable FinTech companies in Africa
- The partnership will create an instant acceptance network across Africa to benefit consumers and merchants and facilitate greater connectivity for communities

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Interswitch
- This transaction underscores FT Partners' unparalleled domain expertise in the Payments space and successful track record of executing deals in emerging markets

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive financial and strategic advisor to*

Interswitch 

on its strategic minority investment from

VISA

for a total enterprise value of

\$1,000,000,000



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FT Partners Advises AvidXchange on its \$388 million Growth Financing

smart2pay

Overview of Transaction

- On April 23, 2020, AvidXchange announced it has raised \$128 million in additional equity financing in an oversubscribed round, which brings it to a total of \$388 million, after raising \$260 million in January of this year
- Participating investors include a number of the foremost capital management firms, including new investors Neuberger Berman, on behalf of clients, Lone Pine Capital, and Schonfeld Strategic Advisors, along with existing investors
- AvidXchange is a best-in-class business-to-business payments company that is revolutionizing how companies pay their bills by automating the invoice and payment processes for middle market companies
 - The Company focuses on serving mid-market clients and spans multiple industries including Real Estate, Financial Services, Home Owners Associations (HOA), Healthcare Facilities / Social Services, and Construction

Significance of Transaction

- The new capital will fuel AvidXchange's continued growth and innovation, allowing the Company to invest in its solutions for both buyers and suppliers while reaching more customers in the middle market
- The transaction firmly positions the Company for its next phase of growth

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to AvidXchange
- FT Partners has been AvidXchange's advisor since 2009, working with the Company on multiple capital raises, as well as a number of acquisitions
- Transaction underscores the long-term nature of many of FT Partners' relationships, as well as our deep expertise in advising leading Financial Management Solution providers

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as
strategic and financial advisor to*



*on its growth financing
with new investors*



for a total amount of

\$ 388,000,000



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FT Partners Advises Checkout.com on its \$230 million Series A Financing

smart2pay

Overview of Transaction

- On May 2, 2019, Checkout.com announced it has raised \$230 million in Series A financing led by Insight Partners and DST Global with participation from GIC, Endeavor Catalyst, Blossom Capital and other strategic investors
- This is the first financing round for Checkout.com since its foundation in 2012
- Headquartered in London, UK, Checkout.com offers the world's most comprehensive cross-border payment solution for digital commerce
 - The Company specializes in accepting, acquiring and processing international and local payments and also provides fraud management tools, analytics and comprehensive reporting features for merchants
 - Checkout.com is a direct acquirer of all major card schemes, accepting international cards, local card schemes and many of the most popular global alternative payment methods
 - Checkout.com handles every step of the payment process on a proprietary technology platform, so merchants benefit from feature parity across regions, faster processing speeds, greater reliability, and full data visibility

Significance of Transaction

- This financing will enable Checkout.com to continue its rapid growth in Europe, the US and the Middle East, with further expansion into Asia and Latin America
- This transaction is the largest ever Series A Financing round for a Technology or FinTech company in Europe

FT Partners' Role

- FT Partners served as sole strategic and financial advisor to Checkout.com
- This transaction underscores FT Partners' unparalleled track record in the Payments space and highlights the Firm's strong capabilities in finding the best investors for our clients worldwide

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*



in its Series A Financing led by



with participation from



for total consideration of

\$230,000,000



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FT Partners Advises iyzico on its \$165 million Sale to PayU

smart2pay

Overview of Transaction

- On June 11, 2019, PayU announced the acquisition of iyzico for a total consideration of \$165 million
 - The transaction is expected to close in the coming months, subject to regulatory approval
- Headquartered in Istanbul, Turkey, iyzico provides secure payments to over 300 marketplace merchants (with over 400,000 subsellers of different sizes) as well as 30,000 online merchants which are using its checkout solution
- PayU, the FinTech and electronic payments arm of internet and media conglomerate Naspers (JSE: NPN), is the leading online payment service provider in 18 high growth markets, dedicated to creating a fast, simple and efficient payment process for merchants and buyers
- With more than 250 payment methods, PayU has more than 1,800 payment specialists based in local markets supporting PayU's 300,000+ merchants and the millions of consumers making online payments

Significance of Transaction

- Complementing PayU's own digital offering, the deal will allow PayU to not only strengthen its presence in Turkey but accelerate its SMB business with iyzico's automated solutions and cross-border product suite
- The acquisition, which adds to PayU's \$500 million investment portfolio, is a further step in the Company's mission to become both the number one payments provider in every market in which it operates and the world's leading FinTech investor
- The acquisition will also allow PayU to consolidate its position as a leader in the Turkish payments space and accelerate scale and efficiency across its payments business in Europe, the Middle East and Africa (EMEA)
- iyzico's Series A round investors, including Speedinvest, realized an 11x return on their investment through the acquisition

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to iyzico
- The transaction highlights FT Partners' continued success advising leading Payments companies across emerging markets

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*

iyzico

in its sale to

PayU

for total consideration of

\$165,000,000

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FT Partners Advises Currencycloud on its \$80 million Series E Financing

smart2pay

Overview of Transaction

- On January 27, 2020, Currencycloud announced it has raised \$80 million in a Series E financing round with new investors including Visa, IFC, BNP Paribas, SBI Group, and Siam Commercial Bank
 - Existing investors Notion Capital, GV, Sapphire Ventures, Accomplix, Anthemis and others also participated in the round
- Launched in 2012, Currencycloud is a comprehensive B2B cross-border infrastructure solution with 85 different APIs across four modules – collect, convert, manage and pay
- Currencycloud is headquartered in London and regulated in Europe, the U.S. and Canada and has processed more than \$50 billion to over 180 countries
 - With innovative APIs and a full-stack technology platform, Currencycloud removes the complexity from international transactions and allows businesses to focus on their core operations
 - Currencycloud serves more than 400 institutional clients including the largest traditional banks, digital challenger banks, FinTech and FX firms and has recently added Visa, Bottomline, and Dwolla as customers

Significance of Transaction

- The new capital will enable Currencycloud to strengthen its position as the market leader in embedded cross-border payments, by expanding its portfolio of emerging payment methods and developing its partner ecosystem
- The transaction demonstrates strong recognition for Currencycloud across the industry from payment leaders, traditional banks and technology investors

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Currencycloud
- This transaction underscores FT Partners' strong domain expertise and unrivaled track record in the FX / Cross Border Payments space

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*



Currencycloud

on its Series E Financing with new investors including



for a total amount of

\$80,000,000



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Overview of Transaction

- On February 18, 2019, GoCardless announced it has raised \$75.5 million in Series E financing led by Adams Street Partners and GV (Google Ventures) with participation from new investor Salesforce Ventures along with existing investors Accel, Balderton Capital, Notion Capital, and Passion Capital
 - This financing brings GoCardless's total funding to \$122.5 million
- Headquartered in London, UK, GoCardless is a global payments platform offering cloud-based solutions that enable customers to seamlessly take recurring payments through bank debit
 - With clients ranging from small businesses to household names such as Thomas Cook, TripAdvisor and the Guardian, GoCardless brings together a range of bank debit schemes globally
 - GoCardless's API-based software platform makes it easy for customers to take online recurring payments, such as invoices, subscriptions and installments through bank debit

Significance of Transaction

- This financing will enable GoCardless to expand into new markets across North America, Europe, and Australia and New Zealand, grow its talent base, and invest in product and partner development as the Company executes on its vision to become the global leader in recurring payments

FT Partners' Role

- FT Partners served as sole strategic and financial advisor to GoCardless
- This transaction underscores FT Partners' unparalleled track record in the Payments space with another great outcome for our client and highlights the Firm's strong capabilities in finding the right investors for our clients worldwide

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*

GOCARDLESS

*in its Series E Financing
led by*

ADAMS STREET
PARTNERS



for total consideration of

\$75,500,000



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FT Partners Advises Marqeta on its Financial Investment From Mastercard **smart2pay**

Overview of Transaction

- On October 8, 2020, Marqeta announced it has secured a financial investment from Mastercard in conjunction with an extended global partnership between the two companies to expand into new geographies, open access to new products, and launch additional card programs together
 - Since 2014, Marqeta and Mastercard have been working together to help FinTech companies, digital banks and commerce disruptors across North America and Europe bring innovative card products and programs to market
- Founded in 2010, Marqeta is the first global modern card issuer, powered by an issuer processor platform

Significance of Transaction

- Beginning in Asia Pacific, the two companies will expand their collaboration into multiple new geographies, optimizing for global scale and driving efficiencies across their businesses to better serve the market
- Additionally, Mastercard will help expedite Marqeta's international expansion by streamlining its global network certification process

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to Marqeta and its board of directors
- This transaction demonstrates the long-term nature of many of FT Partners' client relationships and highlights our deep domain expertise and transactional excellence across FinTech and the Payments sector

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*



on its financial investment from



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Focused Exclusively on Financial Technology*

FT Partners’ Recent Awards and Recognition

Bloomberg

Bloomberg

- FT Partners’ Steve McLaughlin was featured on Bloomberg / Bloomberg TV
- View the [full article](#) and watch the live [TV interview](#)



M&A Advisor Awards

- Technology Deal of the Year (2019)
- Cross Border Deal of the Year and Corporate / Strategic Deal of the Year (2018)
- Investment Banker of the Year (2017) – Steve McLaughlin, CEO & Managing Partner of FT Partners
- Investment Banking Firm of the Year (2016) – FT Partners



LendIt FinTech Industry Awards 2018:

- FT Partners wins Top Investment Bank in FinTech

Institutional Investor



The FinTech Finance 40:

- Steve McLaughlin ranked #1 in 2017 and 2018

The Information

A chart titled "Silicon Valley's Most Popular Dealmakers" showing a list of names and their titles. Steve McLaughlin is listed as the top dealmaker.

Name	Title	Company
Steve McLaughlin	Managing Director	FT Partners
Michael Bishop	Managing Director	Goldman Sachs
Paul Rosen	Managing Director	Wells Fargo
Quincy Smith	Partner	Goldman Sachs

The Information's "Silicon Valley's Most Popular Dealmakers"

- Ranked as the #2 top Technology Investment Banker by The Information subscribers (2016)
- Only FinTech focused investment banking firm and banker on the list

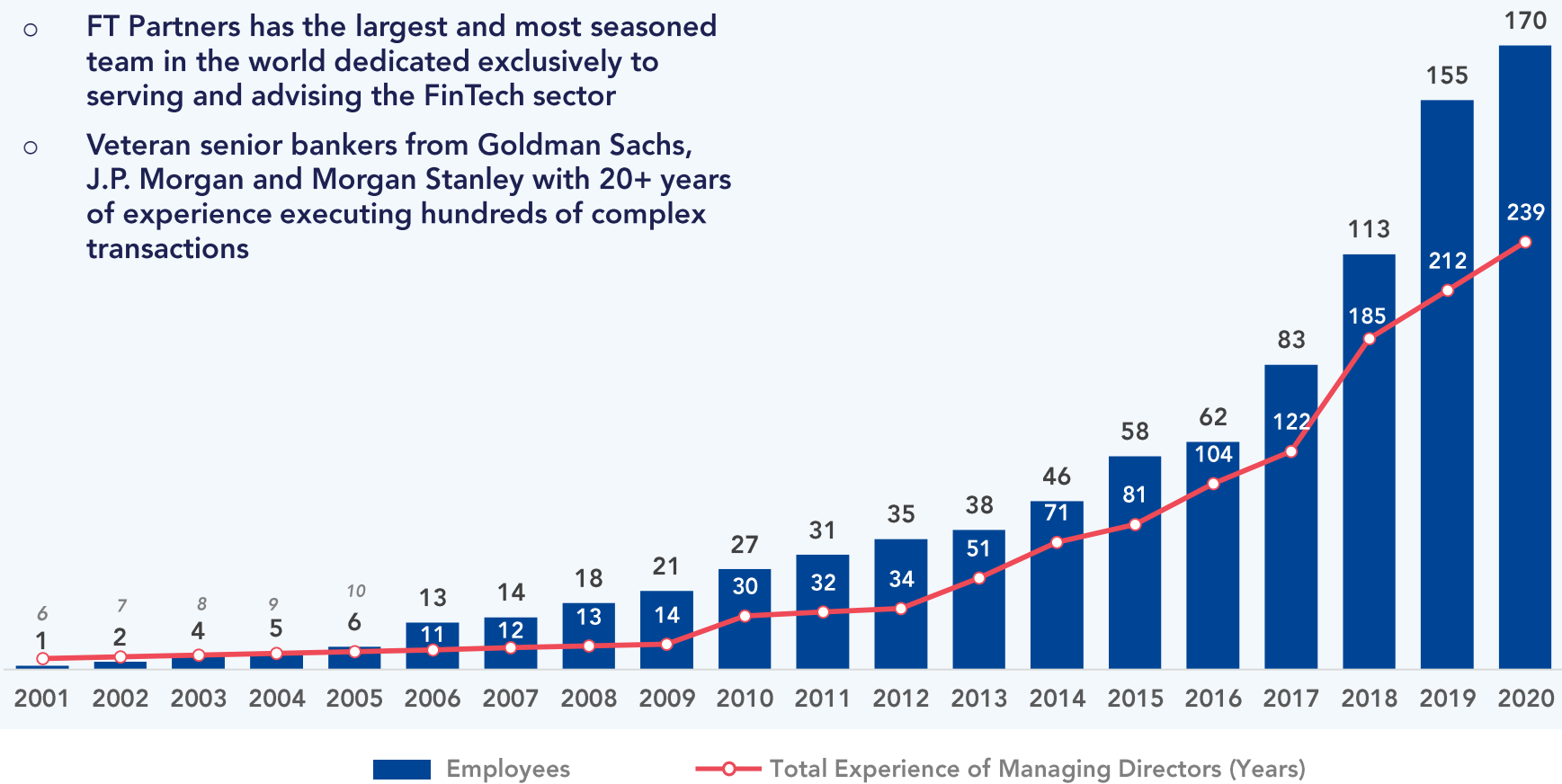
FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES

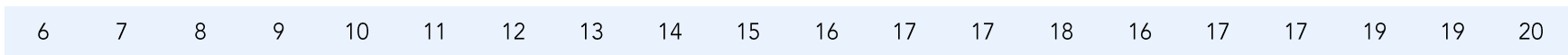
The Largest FinTech Advisory Practice in the World

smart2pay

- FT Partners has the largest and most seasoned team in the world dedicated exclusively to serving and advising the FinTech sector
- Veteran senior bankers from Goldman Sachs, J.P. Morgan and Morgan Stanley with 20+ years of experience executing hundreds of complex transactions



Average Experience of Managing Directors (Years)



The FT Partners Senior Banker Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin Founder, CEO and Managing Partner		<ul style="list-style-type: none"> Formerly with Goldman Sachs in New York and San Francisco from 1995-2002 Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	25
Mohit Agnihotri Managing Director	J.P.Morgan	<ul style="list-style-type: none"> Formerly Managing Director and Global Head of Payments Investment Banking at J.P. Morgan Wharton M.B.A. 	18
Kate Crespo Managing Director	RAYMOND JAMES®	<ul style="list-style-type: none"> Formerly with Raymond James' Technology & Services investment banking 14+ years of FinTech transaction execution experience Dartmouth M.B.A. 	18
Larry Furlong Managing Director		<ul style="list-style-type: none"> Formerly with Goldman Sachs in New York, London and Los Angeles from 1995-2004 Wharton M.B.A. 	24
Osman Khan Managing Director		<ul style="list-style-type: none"> Formerly Managing Director and Head of FIG M&A at Alvarez & Marsal 15+ years FIG deal, consulting and assurance experience at PwC 40 Under 40 M&A Advisor Award Winner in 2013 	23
Randall Little Managing Director	J.P.Morgan	<ul style="list-style-type: none"> 12 years as FIG / Capital Markets FinTech investment banker at J.P. Morgan 10 years as financial services technology consultant at Sun Microsystems and Ernst & Young NYU Stern M.B.A. (MBA w/Distinction) 	23
Andrew McLaughlin Managing Director	Deloitte.	<ul style="list-style-type: none"> 20+ years experience executing / implementing financial and operational strategy Formerly with Deloitte Consulting 	14
Amar Mehta Managing Director	J.P.Morgan	<ul style="list-style-type: none"> Formerly with J.P. Morgan's Technology (FinTech & Technology Services) team in New York 7+ years of FinTech transaction execution experience MBA from IIM-K (India), Bachelor's in Computer Engineering from NTU (Singapore) 	15
Mike Nelson Managing Director		<ul style="list-style-type: none"> Formerly head of FinTech M&A at SunTrust Robinson Humphrey Kellogg M.B.A. 	20
Timm Schipporeit Managing Director		<ul style="list-style-type: none"> Formerly with Morgan Stanley as Senior Executive Director of European Technology Investment Banking Team in London Formerly a Venture and Growth Investor focused on FinTech at Index Ventures 	17
Greg Smith Managing Director		<ul style="list-style-type: none"> Formerly award winning Equity Research Analyst at Merrill Lynch, J.P. Morgan and Hambrecht & Quist 20+ years of experience covering FinTech as both an Analyst and Investment Banker 	24
Tim Wolfe Managing Director		<ul style="list-style-type: none"> Formerly with Goldman Sachs from 2000-2002 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	18