

June 22, 2021

FT PARTNERS TRANSACTION ANNOUNCEMENT

FINANCIAL
TECHNOLOGY
PARTNERS

The Only Investment Bank
Focused Exclusively
on FinTech

San Francisco • New York • London

FT Partners is Pleased to Announce
its Role as Exclusive Financial and
Strategic Advisor to

mollie

on its financing led by

Blackstone

with participation from

ALKEON
CAPITAL MANAGEMENT

IEQT



GENERAL
ATLANTIC



TCV

for total consideration of

\$800,000,000

at a valuation of

\$6,500,000,000

Mollie's Financing

mollie

Overview of Transaction

- On June 22, 2021, Mollie announced that it raised \$800 million in financing from global investors including Blackstone Growth (BXG), EQT Partners, General Atlantic, HMI Capital and Alkeon Capital Management
- TCV who led the Series B investment in September 2020 also participated in the funding round
- Mollie is one of the fastest growing and largest PSPs in Europe, serving more than 120,000 monthly active merchants across the continent
- In 2020, Mollie processed more than 10 billion Euros in transactions and is on track to handle more than 20 billion Euros during 2021
- Mollie's best-in-class products, simple and transparent pricing and excellent customer service, alongside its no lock-in contracts, have driven rapid growth both during the pandemic and the months following relaxation of lockdown restrictions across Europe
- Today, Mollie has around 480 employees and plans to hire 300 new team members in the next six-to-nine months

Significance of Transaction

- The funding will fuel Mollie's continuous expansion within Europe and beyond, and support the investments in its technology platform and expansion of its product portfolio beyond payments into financial services for SMEs
- Mollie is now one of the top five most valuable FinTechs in Europe, and one of the top 20 most valuable FinTechs in the world

FT Partners' Role

- FT Partners acted as exclusive financial and strategic advisor to Mollie
- This transaction underscores FT Partners' deep Payments domain expertise and successful track record of generating favorable outcomes for leading companies in the space

Financial Technology Partners LP FTP Securities LLC

is pleased to announce its role as exclusive financial and strategic advisor to

mollie

on its financing led by

Blackstone

with participation from

ALKEON
CAPITAL MANAGEMENT

EQT

GENERAL
ATLANTIC

HMI
CAPITAL

TCV

for total consideration of

\$800,000,000

at a valuation of

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**FINANCIAL
TECHNOLOGY
PARTNERS**

*The Only Investment Bank
Focused Exclusively on Financial Technology*



TOP 5

most valuable FinTechs
in Europe

TOP 20

most valuable FinTechs in
the world

A large light gray circle with a black border. Inside the circle, at the top, is the word "mollie" in a large, bold, black sans-serif font. Below it, in a smaller italicized black font, is the text "Backed by". Underneath that is a black rectangular box with the word "Blackstone" in white. Below the box is a row of five logos: "TCV" in blue, "EQT" in orange, a blue circle with a white double-slash symbol, "GENERAL ATLANTIC" in blue, and "HMI CAPITAL" in blue. To the right of these is "ALKEON CAPITAL MANAGEMENT" in orange. Below this row, in a smaller italicized black font, is the text "Advised by". Underneath that is a dark blue rectangular box with the words "FINANCIAL", "TECHNOLOGY", and "PARTNERS" stacked vertically in white.

#4 largest
FinTech capital raise
in Europe

#1 largest
payment processing
capital raise in Europe

Mollie Overview



Company Overview

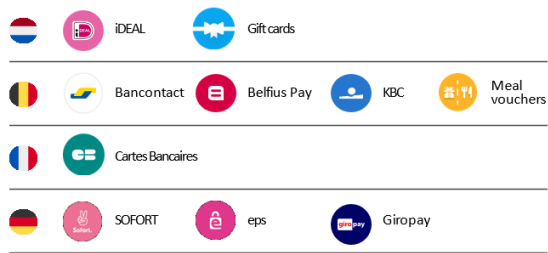


CEO:	Shane Happach
Headquarters:	Amsterdam, Netherlands
Founded:	2004

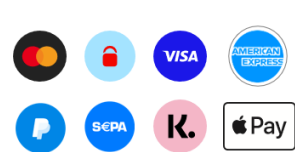
- Launched in 2004, Mollie is one of the largest PSPs in Europe, serving more than 120,000 monthly active merchants across the continent
- In 2020, Mollie processed more than 10 billion Euros in transactions and is on track to handle more than 20 billion Euros during 2021
- Mollie’s best-in-class products, simple and transparent pricing and excellent customer service, alongside its no lock-in contracts, have driven rapid growth both during the pandemic and the months following relaxation of lockdown restrictions across Europe
- Mollie counts Deliveroo, Gymshark, Wickey and Otrium as customers

Payment Method Portfolio (selected)

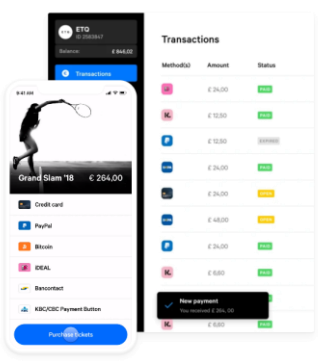
LOCAL PAYMENT METHODS



MULTI-GEO PAYMENT METHODS



Products and Services Overview

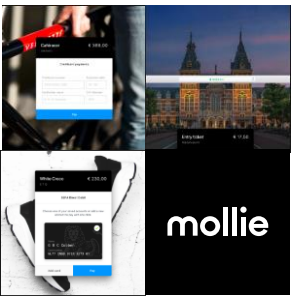
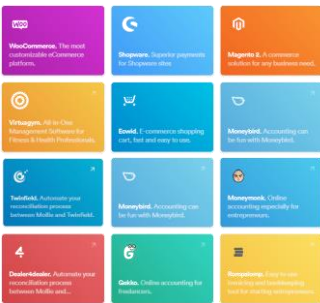


Payments

Fast integration with all major payment methods using Mollie’s free plugins, or design payment product with Mollie’s simple API

Integrations

Accounting, hotel & booking, checkout, customer relationship management, ticketing, invoicing, subscription and webshop integrations available for merchants



Checkout solution

Professional, on-brand checkout experience with one-click payments for returning customers, and localised payment methods and language settings








FT Partners Advises Mollie on its Financing

FT PARTNERS ADVISES

Lead Round Investor – Blackstone Growth (BXG) – The Blackstone Group

mollie

Selected Contact(s)

	Jon Korngold Global Head of BXG		Paul Morrissey Head of BXG Europe		Vini Letteri Global Head of BXG Financial Services
	Moez Gharbi Principal		Mathilde Gault Senior Associate		
	Giorgia Caruso Associate		Vincent Danielsson Analyst		

Selected Location(s)

- New York, NY (HQ)
- London, UK
- San Francisco, CA
- Tel Aviv, Israel

About

- Founded in 1985, the Blackstone Group is one of the largest global publicly-traded asset managers with \$649bn of AUMs and various investing strategies including private equity, growth equity, real estate, hedge funds, credit and life sciences
- BXG closed its first fund in March 2021 with \$4.5bn in commitments
- BXG aims to take significant minority or majority stakes in fast-growing companies poised to be global leaders within the financial services, enterprise software, consumer and healthcare sectors
- BXG looks to invest over \$100m into businesses and takes an active approach to partnership, helping their Companies expand their potential through the power of the global Blackstone platform
- Blackstone offers entrepreneurs access to 100+ operating professionals and advisors, 30+ Data Scientists, 850+ million square feet of eCommerce logistics assets, a centralized procurement program that reaches \$100+ billion of revenue, 500,000+ employees and over \$2bn in annual technology spend, among other strategic forms of help

Selected Recent Investments

Blackstone	BXG Investments	Investment Date
Consumer	Consumer networking app	 November-19
	Plant-based dairy alternative	 July-20
	Royalty-free music library	 March-21
Software	Contractor and supplier management software	 December-20
	Geolocation and compliance software	 March-21
	AI-driven network detection	 April-21
Healthcare	Healthcare Tech / Telehealth	 March-21
	Tech-enabled behavioral healthcare	 March-21
FinTech	Payment services	 June-21

FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES

Leading Advisor to High-Growth FinTech Companies

mollie

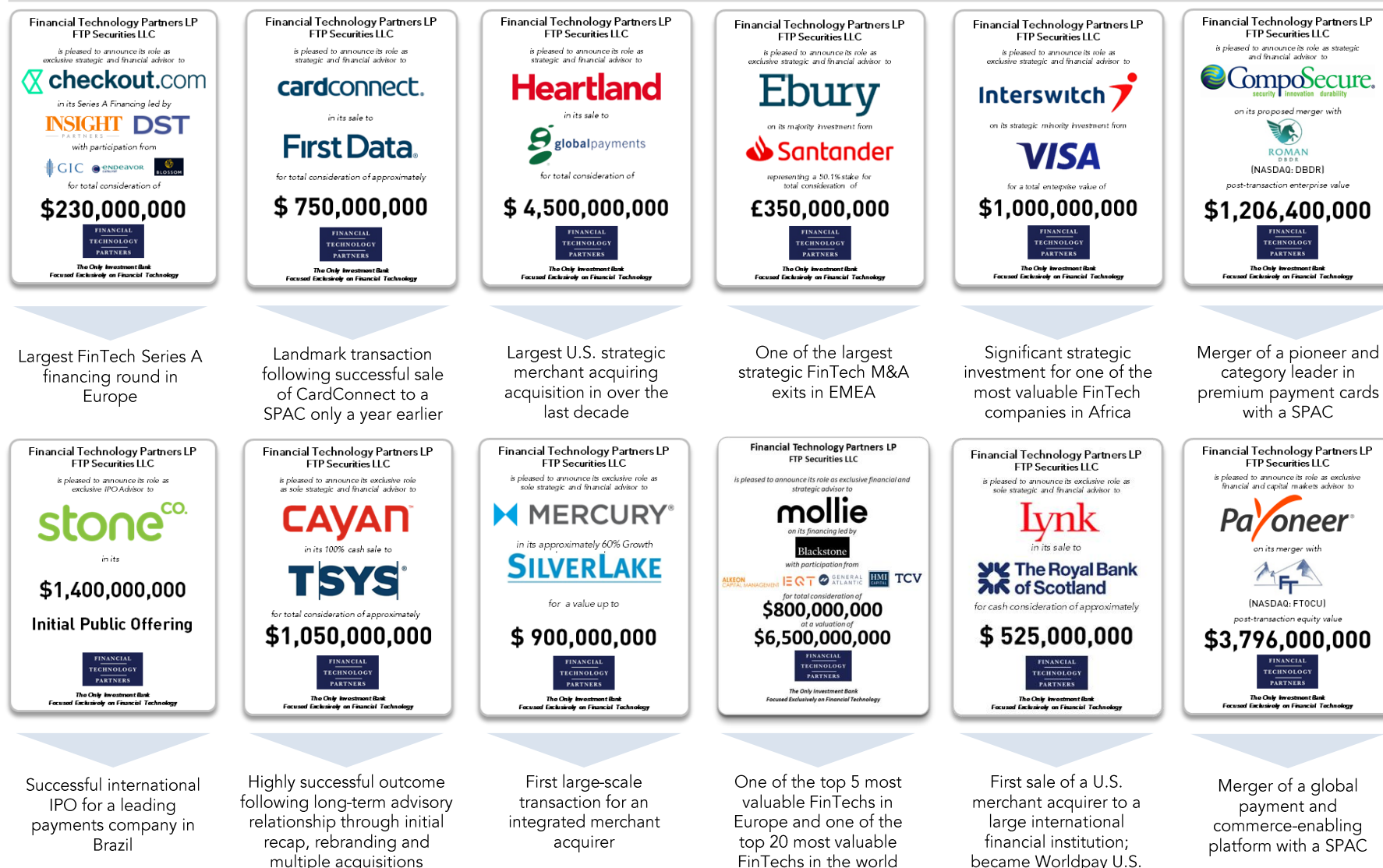
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>Divvy</p> <p>on its sale to</p> <p>bill.com</p> <p>for total consideration of</p> <p>~\$2,500,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>ASSURANCE</p> <p>on its sale to</p> <p>Prudential</p> <p>for total consideration of up to</p> <p>\$3,500,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>mollie</p> <p>on its financing led by</p> <p>Blackstone</p> <p>with participation from</p> <p>AIKON CAPITAL MANAGEMENT IEQT GENERAL ATLANTIC HMI CAPITAL TCV</p> <p>for total consideration of</p> <p>\$800,000,000</p> <p>at a valuation of</p> <p>\$6,500,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>cloudwalk</p> <p>on its Series E financing led by</p> <p>COATUE</p> <p>for a total amount of</p> <p>\$190,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>ppro</p> <p>on its growth financing by</p> <p>eurazeo Sprints Capital WELLINGTON MANAGEMENT One of the world's largest asset managers</p> <p>for a total amount of</p> <p>\$180,000,000</p> <p>at a valuation of</p> <p>\$1,000,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>Payoneer</p> <p>on its merger with</p> <p>FT</p> <p>(NASDAQ: FTOCU)</p> <p>post-transaction equity value</p> <p>\$3,796,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>MAMBU</p> <p>on its Series D financing led by</p> <p>TCV</p> <p>with participation from new investors</p> <p>ARENA TIGERGLOBAL</p> <p>for a total primary amount of</p> <p>\$135,000,000</p> <p>at a valuation of</p> <p>~\$2,000,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>Finicity</p> <p>on its sale to</p> <p>mastercard</p> <p>for total consideration of up to</p> <p>~\$1,000,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>checkout.com</p> <p>in its Series A Financing led by</p> <p>INSIGHT PARTNERS DST</p> <p>with participation from</p> <p>GIC ENDEAVOR BLOSSOM</p> <p>for total consideration of</p> <p>\$230,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its role as exclusive strategic and financial advisor to</p> <p>MARQETA</p> <p>in its Series E financing led by</p> <p>COATUE</p> <p>with participation from new investors</p> <p>VITRUVIAN SPARK GEODESIC</p> <p>LONE PINE CAPITAL</p> <p>for total consideration of</p> <p>\$260,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS</p> <p>The Only Investment Bank Focused Exclusively on Financial Technology</p>

FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES

Ground-Breaking Payments Transactions Pioneered by FT Partners

mollie



FT Partners – Focused Exclusively on FinTech

Strong Presence Across EMEA

FT PARTNERS ADVISES

mollie

FT Partners has advised on a number of landmark transactions across EMEA



Valued >\$1bn

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FT PARTNERS ADVISES

Significant Experience Advising Large Financing Rounds and “Unicorns”

mollie

FT Partners has a history of advising on some of the largest financing transactions in the FinTech space in EMEA, and representing numerous FinTech “Unicorns” above \$1 billion valuations













Company	Amount Raised (\$)	Selected Prominent Investors in FT Partners Led Rounds
mollie	~\$800,000,000	
Ebury	~\$500,000,000	
ppro	~370,000,000 ⁽¹⁾	
OakNorth	270,000,000	
checkout.com	230,000,000	
MAMBU	135,000,000 ⁽²⁾	
moneyfarm	104,000,000 ⁽¹⁾	
fawry	100,000,000	
Currencycloud	80,000,000	
GOCARDLESS	75,500,000	
Interswitch	na ⁽³⁾	

(1) Total includes multiple financing rounds

(2) Primary amount

(3) Raised financing at a \$1 billion valuation

Recent FT Partners-advised \$100mm+ Capital Raises

Date		Transaction
06/22/2021		\$800 million Series C Financing Led by Blackstone
05/27/2021		\$125 million Series D Financing
05/18/2021		\$175 million Series D Financing
05/11/2021		\$190 million Series B Financing Led by Coatue
05/04/2021		\$150 million Financing
04/13/2021		\$200 million Series D Financing
04/12/2021		\$150 million Series D Financing
03/24/2021		\$200 million Series D Financing
01/19/2021		\$180 million Financing
01/07/2021		\$135 million Series D Financing
01/05/2021		\$165 million Series D Financing
08/12/2020		\$200 million Growth Financing Led by Dragoneer

FT Partners Advises PPRO on its \$90 million Growth Financing

mollie

Overview of Transaction

- On March 25, 2021, PPRO announced new investment of \$90 million from JPMorgan Chase & Co. and Eldridge Industries
- The latest financing follows \$180 million in financing, announced January 19, 2021, from global investors including Eurazeo Growth, Sprints, Wellington and one of the world's largest asset managers, bringing the round to a total of \$270 million
- PPRO is the most trusted infrastructure provider in the cross-border payments space, powering international growth for payment service providers and platforms such as Citi, Elavon, Mastercard PGS, Mollie, PayPal, Worldpay and others
 - PPRO's local payments platform and expert services help its customers get the industry's best conversion rates in markets around the world by allowing online shoppers to pay with their preferred payment method
 - PPRO doubled its year-on-year transaction volumes in Q4 2020 and expanded its global team by 60% in the last twelve months
- JPMorgan relies on PPRO's infrastructure to accept payments from consumers all over the world; beyond offering access to a comprehensive payments portfolio, PPRO's technology and value-added services help it deliver the industry's best conversion rates to its global customers

Significance of Transaction

- JP Morgan's significant investment is a testament to the unique value of PPRO's offering and validates PPRO's reputation as the most trusted provider of local payments infrastructure
- The Company will continue to focus on delivering and scaling its high-quality integrations to local payment methods across Europe, APAC and the Americas

FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to PPRO and its Board of Directors
- FT Partners previously advised PPRO on its [\\$180 million financing](#) in 2021, [\\$50 million financing](#) in 2020, [\\$50 million financing](#) in 2018, and its [acquisition of allpage](#) in 2019
- This transaction underscores FT Partners' deep Payments domain expertise and successful track record of executing deals across developed and emerging markets

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*

ppro

on its extension growth financing by

J.P. Morgan



ELDRIDGE

for a total amount of

\$90,000,000



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FT Partners Advises PPRO on its \$180 million Growth Financing

Overview of Transaction

- On January 19, 2021, PPRO announced that it raised \$180 million in financing from global investors including Eurazeo Growth, Sprints, Wellington and one of the world's largest asset managers who had one of the biggest investments in the deal
- PPRO is the most trusted infrastructure provider in the cross-border payments space, powering international growth for payment service providers and platforms such as Citi, Elavon, Mastercard PGS, Mollie, PayPal, Worldpay and others
 - PPRO's local payments platform and expert services help its customers get the industry's best conversion rates in markets around the world by allowing online shoppers to pay with their preferred payment method
 - PPRO doubled its year-on-year transaction volumes in Q4-2020 and expanded its global team by 60% in the last twelve months
- The financing round highlights the exponential opportunities for cross-border e-commerce amidst Covid-19 pandemic with PPRO developing new strategic partnerships with local payment methods in high-growth APAC and LatAm markets
- PPRO has [recently entered](#) the Indonesian market and integrated with e-wallet leaders Doku and Ovo, tapping on Southeast Asia's largest e-commerce market

Significance of Transaction

- The funding will fuel PPRO's continued global expansion and support the innovative development of its payment technology and services
- The Company will continue to focus on delivering and scaling its high-quality integrations to local payment methods across Europe, APAC and the Americas

FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to PPRO and its Board of Directors
- FT Partners previously advised PPRO on its [\\$50 million financing](#) in 2018, its [acquisition of allpage](#) in 2019 and its latest [\\$50 million financing](#) round in 2020
- This transaction underscores FT Partners' deep Payments domain expertise and successful track record of executing deals across developed and emerging markets

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*



on its growth financing by



*One of the
world's largest
asset managers*

J.P. Morgan

ELDRIDGE

for a total amount of

\$180,000,000+

at a valuation of

\$1,000,000,000+



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FT Partners Advises Mambu on its \$135 million Series D Financing

mollie

Overview of Transaction

- On January 7, 2021, Mambu announced it has raised \$135 million of new capital in its Series D financing at a valuation of ~\$2 billion. The investment is led by TCV with participation from existing investors, including Acton Capital Partners, Bessemer Venture Partners, Runa Capital, as well as new investors Arena Holding and Tiger Global
- Mambu is a SaaS cloud banking platform empowering its customers to easily and flexibly build and expand their banking products. Mambu is the originator of the composable banking approach, which prioritizes rapid, flexible assembly of independent, best-for-purpose systems
- Since launching in May 2011, Mambu has grown its client portfolio to more than 160 banks, FinTech providers, and corporates across more than 50 countries

Significance of Transaction

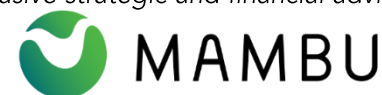
- The transaction values Mambu at ~\$2 billion, underscoring the company's leadership position in redefining the global core banking technology market
- With this new round of financing, Mambu will continue to accelerate its rapid growth by deepening its footprint in the more than 50 countries in which it already operates and continuing to expand both the breadth and depth of its platform

FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to Mambu
- This transaction highlights FT Partners' deep domain expertise in a broad range of Banking Tech companies, as well as its successful track record generating highly favorable outcomes for high-growth, unicorn FinTech companies globally

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*



on its Series D financing led by

TCV

with participation from new investors

ARENA TIGERGLOBAL

for a total primary amount of

\$135,000,000

at a valuation of

~\$2,000,000,000



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Overview of Transaction

- On May 2, 2019, Checkout.com announced it has raised \$230 million in Series A financing led by Insight Partners and DST Global with participation from GIC, Endeavor Catalyst, Blossom Capital and other strategic investors
- This is the first financing round for Checkout.com since its foundation in 2012
- Headquartered in London, UK, Checkout.com offers the world's most comprehensive cross-border payment solution for digital commerce
 - The Company specializes in accepting, acquiring and processing international and local payments and also provides fraud management tools, analytics and comprehensive reporting features for merchants
 - Checkout.com is a direct acquirer of all major card schemes, accepting international cards, local card schemes and many of the most popular global alternative payment methods
 - Checkout.com handles every step of the payment process on a proprietary technology platform, so merchants benefit from feature parity across regions, faster processing speeds, greater reliability, and full data visibility

Significance of Transaction

- This financing will enable Checkout.com to continue its rapid growth in Europe, the US and the Middle East, with further expansion into Asia and Latin America
- This transaction is the largest ever Series A Financing round for a Technology or FinTech company in Europe

FT Partners' Role

- FT Partners served as sole strategic and financial advisor to Checkout.com
- This transaction underscores FT Partners' unparalleled track record in the Payments space and highlights the Firm's strong capabilities in finding the best investors for our clients worldwide

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as
exclusive strategic and financial advisor to*



in its Series A Financing led by



with participation from



for total consideration of

\$230,000,000



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FT Partners Advises AvidXchange on its \$388 million Growth Financing

mollie

Overview of Transaction

- On April 23, 2020, AvidXchange announced it has raised \$128 million in additional equity financing in an oversubscribed round, which brings it to a total of \$388 million, after raising \$260 million in January of this year
- Participating investors include a number of the foremost capital management firms, including new investors Neuberger Berman, on behalf of clients, Lone Pine Capital, and Schonfeld Strategic Advisors, along with existing investors
- AvidXchange is a best-in-class business-to-business payments company that is revolutionizing how companies pay their bills by automating the invoice and payment processes for middle market companies
 - The Company focuses on serving mid-market clients and spans multiple industries including Real Estate, Financial Services, Home Owners Associations (HOA), Healthcare Facilities / Social Services, and Construction

Significance of Transaction

- The new capital will fuel AvidXchange's continued growth and innovation, allowing the Company to invest in its solutions for both buyers and suppliers while reaching more customers in the middle market
- The transaction firmly positions the Company for its next phase of growth

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to AvidXchange
- FT Partners has been AvidXchange's advisor since 2009, working with the Company on multiple capital raises, as well as a number of acquisitions
- Transaction underscores the long-term nature of many of FT Partners' relationships, as well as our deep expertise in advising leading Financial Management Solution providers

Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its exclusive role as
strategic and financial advisor to*



*on its growth financing
with new investors*



for a total amount of

\$ 388,000,000



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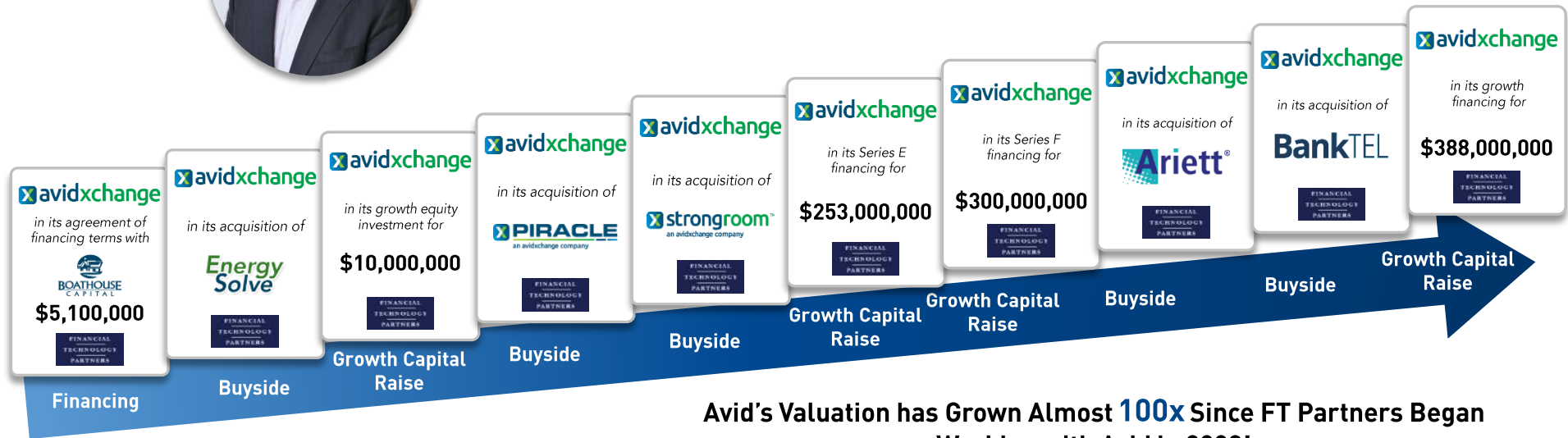
FT Partners’ Long-Term Relationship with AvidXchange



“We hired FT Partners back in 2009, and our Board feels that hiring FT Partners was one of the most strategic decisions we could have made along this journey. They have been tremendous partners for us, and we are delighted with them on every level. I would highly recommend FT Partners to any CEO or Board of Directors looking for a world-class investment bank – as they are much more than just a banking partner – they are truly a strategic partner in helping us grow our business.”



Michael Praeger
Chief Executive Officer and Co-Founder, AvidXchange



Avid’s Valuation has Grown Almost **100x** Since FT Partners Began Working with Avid in 2009!

FT Partners’ Recent Awards and Recognition

Bloomberg

Bloomberg

- FT Partners’ Steve McLaughlin was featured on Bloomberg / Bloomberg TV
- View the [full article](#) and watch the live [TV interview](#)



M&A Advisor Awards

- Technology Deal of the Year (2019)
- Cross Border Deal of the Year and Corporate / Strategic Deal of the Year (2018)
- Investment Banker of the Year (2017) – Steve McLaughlin, CEO & Managing Partner of FT Partners
- Investment Banking Firm of the Year (2016) – FT Partners



LendIt FinTech Industry Awards 2018:

- FT Partners wins Top Investment Bank in FinTech

Institutional Investor



The FinTech Finance 40:

- Steve McLaughlin ranked #1 in 2017 and 2018

The Information

Silicon Valley's Most Popular Dealmakers

Name	Title	Company
Steve McLaughlin	Managing Director	FT Partners
Michael Hedges	Managing Director	Goldman Sachs
Russ Wirtz	Managing Director	JP Morgan
Paul Rosen	Managing Director	Wells Fargo
Quincy Smith	Partner	Credit Suisse

The Information’s “Silicon Valley’s Most Popular Dealmakers”

- Ranked as the #2 top Technology Investment Banker by The Information subscribers (2016)
- Only FinTech focused investment banking firm and banker on the list

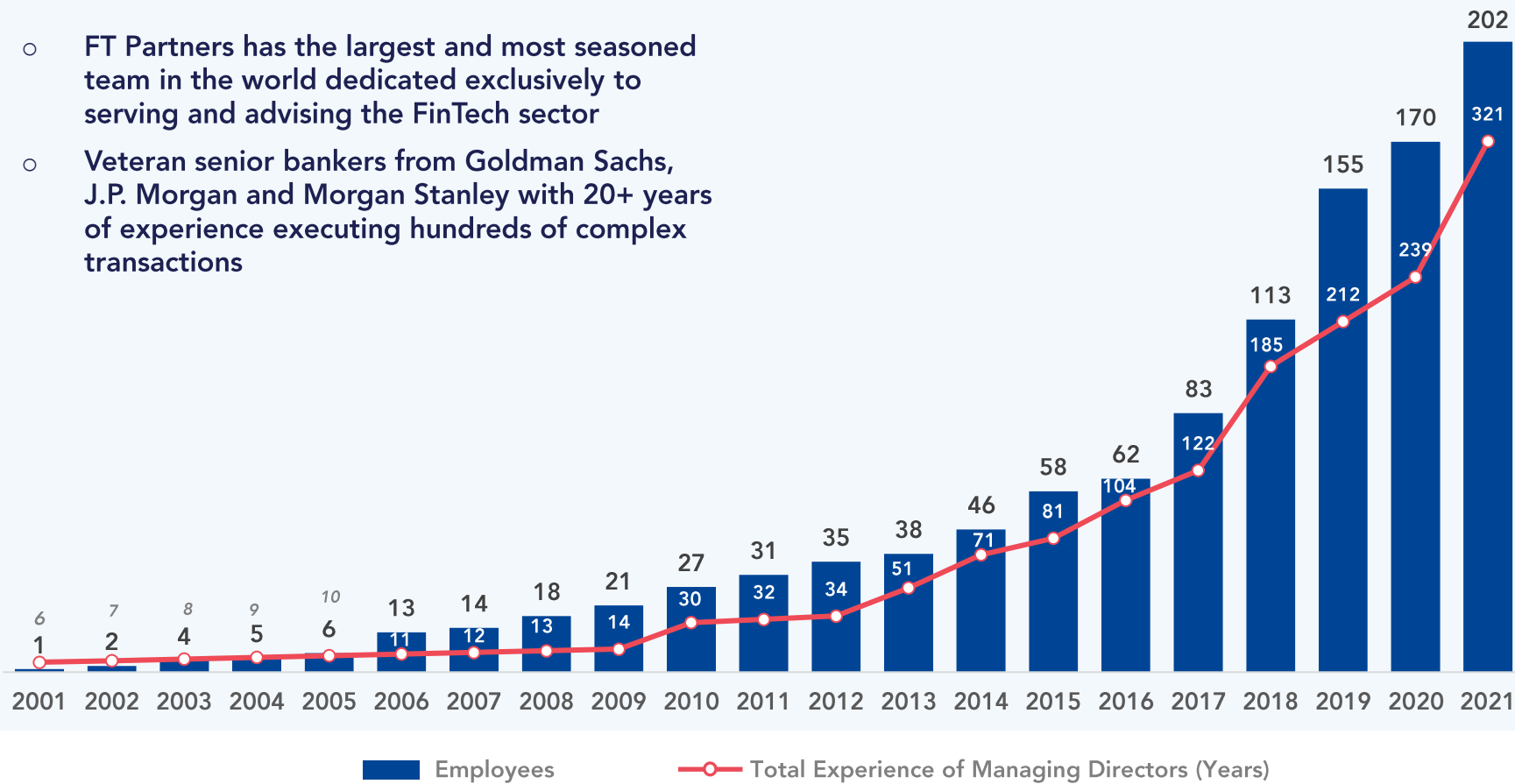
FT Partners – Focused Exclusively on FinTech

FT PARTNERS ADVISES



The Largest FinTech Advisory Practice in the World

- FT Partners has the largest and most seasoned team in the world dedicated exclusively to serving and advising the FinTech sector
- Veteran senior bankers from Goldman Sachs, J.P. Morgan and Morgan Stanley with 20+ years of experience executing hundreds of complex transactions



Average Experience of Managing Directors (Years)

