September 23, 2015 Financial Technology Partners

FT Partners Research - Transaction Profile



Acquires



for Approximately \$122,000,000

Courtesy of:



The Only Investment Bank Focused Exclusively on Financial Technology

www.ftpartners.com



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Primatics was

approximately

revenues and

acquired for

2.4x 2014

10.2x 2014

EBITDA

SS&C Acquires Primatics Financial for Approximately \$122 mm

Transaction Overview

Transaction Overview

- On September 14, 2015, SS&C announced its acquisition of Primatics Financial for approximately \$122 mm on a cash and debt free basis from The Carlyle Group
 - The acquisition is expected to close in the fourth quarter of 2015
 - SS&C prides itself in employing a disciplined and focused acquisition strategy aimed at increasing the breadth and depth of its products and service, and capitalizing on evolving market opportunities

Transaction Rationale

- SS&C will integrate EVOLV, a cloud-based platform that integrates risk and finance solutions designed to assist with the end-to-end process challenges that impact all loan lifecycle events that financial institutions face
 - By integrating Primatics' platform, SS&C aims to create a comprehensive solution for all financial institutions, insurance companies, or institutional asset managers that require integrated accounting, statutory and entity reporting

Deal Commentary

"SS&C has seen a marked increase in the use of all loan asset classes. We are leaders in complex loan accounting, compliance and reporting. SS&C is determined to build or acquire best in class technology to meet and exceed our customers' expectations."

Bill Stone, Chairman & CEO of SS&C Technologies



Jeff Sant, Co-Found and EVP at Primatics



PRIMATICS'

"Under Carlyle's ownership, Primatics invested significant capital and resources to build a full-suite solution and comprehensive platform, fostering its strong growth and positioning it well to join an excellent permanent home like SS&C."

Steve Bailey, Managing Director, The Carlyle Group



THE CARLYLE GROUP









SS&C Acquires Primatics Financial for Approximately \$122 mm

Primatics Overview

Primatics Overview



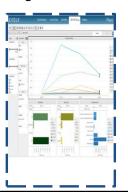
CEO: Kevin Hesselbirg

Headquarters: McLean, VA

Founded: 2004

- Primatics is a provider of accounting, forecasting, regulatory reporting, reserving and stress testing solutions to financial institutions holding or acquiring loans
 - The Company has over 4,600 employees
 - 2014 annual revenues of \$51 million and adjusted EBITDA of \$12 million
- The Company's main offering, EVOLV, is a cloud-based, integrated risk and finance solution designed to facilitate the end-to-end process difficulties that impact loan lifecycle events facing financial institutions







EVOLV for Finance

Professionals

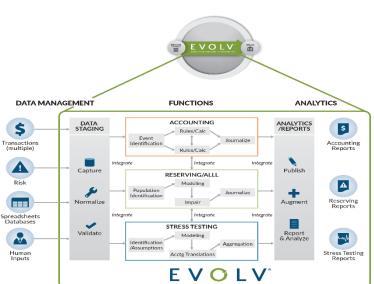
EVOLV for Risk Professionals



EVOLV Platform

 Offers full management for the entire lifecycle of the loan, from accounting treatment identification to termination and automates key manual processes

 Provides a centralized platform that automates the end-to-end reserving process and captures necessary credit information for use and analysis







SS&C Acquires Primatics Financial for Approximately \$122 mm

Product Overview - EVOLV

EVENT ENGINE

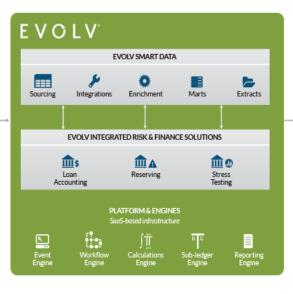
Built around the concept of responding and processing against identified financial instrument lifecycle events like payments, draws, exits, charge-offs, or modifications

EVOLV understands how the combination of events within the lifecycle warrants certain calculations to be applied



WORKFLOW ENGINE

EVOLV fits into the business processes of a financial institution by providing workflow orchestration that allows EVOLV to be driven and controlled by a larger workflow process like initiate data loads, kick off accounting or forecasting runs, receive notifications and alerts and assign users to review and approve results



CALCULATIONS ENGINE

EVOLV expresses mathematical computations in one central area that is integrated with all the other engines; this enables EVOLV to adapt to changes

REPORTING ENGINE

This engine integrates with EVOLV's data capture layer within SMART Data

Users gain access to the underlying data model enabling users to perform ad-hoc reporting, dash-boarding, drill-downs, and multi-dimensional analytics

Enterprise Results

SUB-LEDGER ENGINE

EVOLV maintains a sub-ledger system where all entries are tracked against a series of natural accounts

EVOLV's sub-ledger architecture represents accounting entries and maintains parallel views of all balances from the borrower, servicing, accounting and tax perspectives





SS&C Acquires Primatics Financial for Approximately \$122 mm

SS&C Overview

SS&C Overview

SS&C

CEO: Nasdag: SSNC William C. Stone

Headquarters: Windsor, CT

Founded: 1986

- SS&C Technologies Holdings is a leading provider of cloudbased services and software for global financial service companies around the world
 - The Company has over 4,600 employees
- For the 12 months ended June 31, 2015, SS&C reported revenue of \$811.8 mm, \$309.7 mm of EBITDA and \$142.8 mm of net income

Selected Products & Services

Loan Accounting Services

 Services cover loan requests, application processing, commitment processing, loan disposition servicing and accounting

Regulatory Reporting

Services automate key processes to facilitate report generation

 Meets requirements for a wide range of reporting requirements

Precision LM

- Comprehensive commercial loan origination and servicing system
- Provides single database application for commercial loan management

\$72.00 LTM Trading Metric \$72.00 LTM High (8/18/2015) \$72.08 LTM Low (10/16/2014) \$41.91 \$64.00 \$48.00 \$40.00 \$ep-2014 Jan-2015 May-2015 Sep-2015

Recent Acquisitions				
Announced Date	Size (\$ mm)	Company		
08/18/2015	\$425	Alternative Investor Services		
02/02/2015	2,586	ADVENT		
12/01/2014	95	DST GLOBAL SOLUTIONS		



Significant Experience in Capital Markets Technology

Wealth Management

ta / Analytics

High Frequency Trading





















Significant Experience in Capital Markets Technology

Trading Technology

> Other Capital Markets Technology















Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition



M&A Advisor **Awards**

■ Equity Financing Deal of the Year 2014

■ Deal of the Decade

■ Professional Services Deal of the Year, Above \$100mm

Dealmaker of the Year 2012

■ Professional Services Deal of the Year, Above \$100 mm

■ Boutique Investment Bank of the Year

■ 10 Deal of the Year Nominations Across 9 Categories

■ Upper Middle Market Deal of the Year, Above \$500 mm

■ IT Services Deal of the Year, Below \$500mm

■ Cross-Border Deal of the Year, Below \$500mm

■ Dealmaker of the Year - Steve McLaughlin

■ Business to Business Services Deal of the Year

■ Computer and Information Technology Deal of the Year, Above \$100mm

■ Financial Services Deal of the Year, Above \$100mm

Institutional **Institutional Investor Annual Ranking**

2006-2008

2011

2010

2007

■ Steve McLaughlin consecutively ranked (2006, 2007 and 2008) among the top Bankers in Financial Technology



2008

2006

- Equity Financing Dealmaker of the Year Steve McLaughlin
- Information Technology Deal of the Year
- Financial Services Deal of the Year

■ Financing Professional of the Year – Steve McLaughlin

- Financing Deal of the Year Equity
- Financing Deal of the Year Debt





The FT Partners Senior Banking Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin Founder, CEO and Managing Partner	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York and San Francisco from 1995-2002 Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	20
Larry Furlong Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York, London and Los Angeles beginning in 1995 Wharton M.B.A. 	20
Greg Smith Managing Director	Merrill Lynch J.P.Morgan sterne agee	 Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Sterne Agee Recent coverage included V, MA, DFS, FISV, FIS, JKHY, DST, ENV, GPN & HPY among others 	19
Tim Wolfe Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. beginning in 2000 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	13
Andrew McLaughlin Managing Director, Research & Business Development	Deloitte.	 Leads FT Partners' Research and Business Development Team Formerly with Deloitte Consulting 	9

