

FT PARTNERS FINTECH INDUSTRY RESEARCH

January 12, 2018



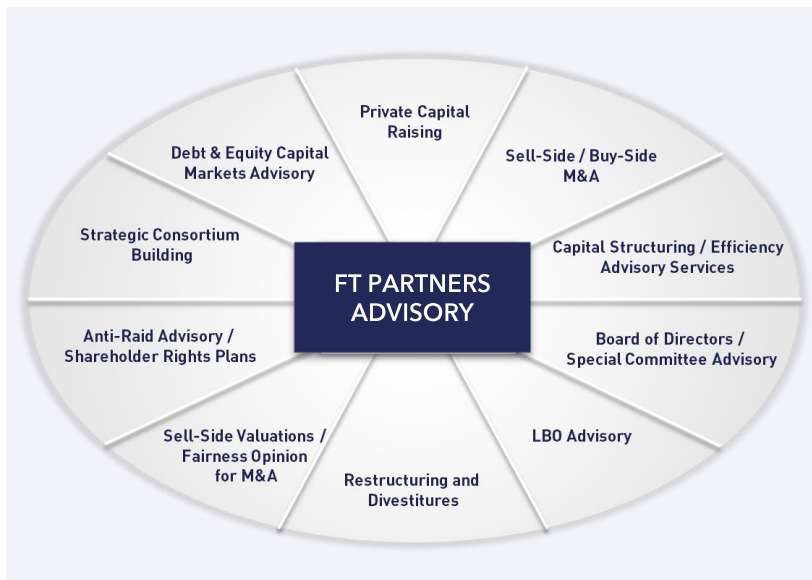
**SS&C (Nasdaq:SSNC) Acquires DST Systems (NYSE:DST)
for an Implied Enterprise Value of ~\$5.4 billion**



FT Partners Overview

- Financial Technology Partners ("FT Partners") was founded in 2001 and is the only investment banking firm focused exclusively on FinTech
- FT Partners regularly publishes research highlighting the most important transactions, trends and insights impacting the global Financial Technology landscape. Our unique insight into FinTech is a direct result of executing hundreds of transactions in the sector combined with over 15 years of exclusive focus on Financial Technology

FT Partners' Advisory Capabilities



FT Partners' FinTech Industry Research



The Information

Named Silicon Valley's #1 FinTech Banker (2016) and ranked #2 Overall by *The Information*



Ranked #1 Most Influential Person in all of FinTech in *Institutional Investors* "FinTech Finance 35"



THE M&A ADVISOR

Numerous Awards for Transaction Excellence including "Deal of the Decade"

SS&C Acquires DST Systems for \$5.4 billion

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Transaction Summary

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- On January 11, 2018, SS&C Technologies (Nasdaq:SSNC) has announced it entered into a definitive agreement to acquire DST Systems (NYSE:DST)
 - Under the terms of the agreement, SS&C will purchase DST in an all-cash transaction for \$84 per share plus the assumption of debt, equating to an enterprise value of approximately \$5.4 billion
- SS&C's and DST's Boards of Directors have approved the transaction
 - It is expected to close by the third quarter of this year, subject to DST's stockholder approval, clearances by the relevant regulatory authorities and other customary closing conditions
- SS&C plans to fund the acquisition and refinance existing debt through a combination of debt and equity
 - Pro forma net leverage is expected to be approximately 5x, with the Company planning to deleverage an estimated 0.7x every year
 - Credit Suisse and Morgan Stanley are fully committed to provide debt financing to SS&C for the transaction

Transaction Multiples

(\$ in mm)

Enterprise Value: \$5,400

2.3x

EV / LTM Revenue

LTM Revenue⁽¹⁾: \$2,331

11.8x

EV / LTM EBITDA

LTM EBITDA⁽¹⁾: \$459

Transaction Commentary

"The rate of change, the technology required and the requirements of integrated solutions in the investment and wealth management space are unprecedented. The combination of SS&C and DST is an exciting opportunity and will continue to deliver solutions, globally. We will, together, continue to build on the relationship since we acquired DST Global Solutions in 2014. We are also excited to have the DST employees from around the world join the SS&C team and look forward to having a continued local presence in Kansas City. Further, we look forward to partnering with DST's customers... The combination will position us to capitalize on the demand for outsourcing in financial services and better enable our clients to address increasing competitive and regulatory pressures."



Bill Stone
CEO & Chairman



"We are pleased to enter into this agreement with SS&C, which benefits DST shareholders and supports the continued success of our clients...SS&C has a rich history of delivering best-in-class technology that complements DST's existing solutions, and, as part of SS&C, we will be able to advance our extensive, multi-year strategic transformation. We thank all of our employees around the world for working hard to make this compelling combination possible."



Steve Hooley
CEO, President & Chairman



SS&C Acquires DST Systems for \$5.4 billion

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Transaction Rationale



Market Leader

- Creates a market leading position in investment and wealth management worldwide
- Combines largest SaaS-based retirement account serving solutions with wealth management technology platform
- Provides entry to \$25 trillion US retirement market through DST's retirement and wealth management solutions
- Leverage SS&C's software automation capabilities and wide range of middle office services across DST
- Enhanced investor services and reporting with leading transfer agency and shareholder recordkeeping solutions



Industry Dynamics

- Combined company will be able to capitalize on industry dynamics
- Clients within core markets beginning to look toward larger, scaled players to provide outsourced software solutions to help improve efficiency, automation and transparency
- Increased regulation, digitalization and globalization drive demand for 3rd party services



Value Creation Through M&A

- SS&C has a proven track record of integrating companies (48 completed acquisitions to date) and generating growth by consolidating platforms and exceeding synergy targets
- Previously acquired and integrated DST Global Solutions successfully
- Demonstrated ability to deleverage post acquisitions and continue with strong cash flow generation



Financially Compelling Transaction

- SS&C expects to double in size and generate significant annual run-rate cost savings (in operational, IT, G&A, marketing, facilities and public company costs)
- Expected to be immediately accretive to Adjusted EPS⁽¹⁾ before synergies
- 2019 earnings growth expected to be in the mid-teens
- Highly recurring revenue model with high client retention

Sources: Company Press Release, Investor Presentation, FT Partners' proprietary transaction database

(1) Based on adjusted diluted earnings per share using underlying consensus forecasts for SS&C and DST with pro forma adjustments for acquisition of DST. Adjusted diluted earnings per share represent net income and earnings per share before amortization of intangible assets and deferred financing costs, stock-based compensation, capital-based taxes and other unusual non-recurring items.

SS&C Acquires DST Systems for \$5.4 billion

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Combined Company

Combined Company Metrics

\$3.9 billion

Pro Forma Revenue⁽¹⁾

\$1.3 billion

Consolidated EBITDA⁽¹⁾

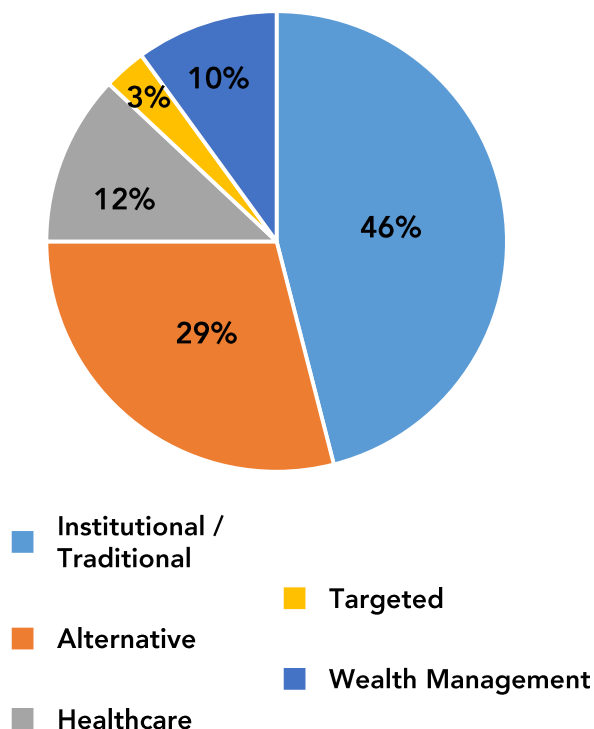
\$150 million

Annual Run-Rate Cost
Savings

13,000

Clients

Combined Entity – Expected Revenue Breakdown⁽¹⁾



- Over 90% of combined revenue is recurring revenue
- The acquisition of DST will add the Healthcare and Mutual Fund segments to the overall client footprint
- Adds over 110 million investor positions to DST Systems' client base

DST Systems: Key Facts



- Significant recurring revenue due to:
 - Long contracts with clients
 - Solutions already deeply embedded in client work flow
 - Significant switching costs for clients
- Average client tenure is over 19 years
- 6.1 million TA accounts, 44.5 million subaccounts
- Covers 21.6 million lives in healthcare services

Sources: Company Press Release, Investor Presentation, FT Partners' proprietary transaction database

(1) Based on compositions of SS&C 2016 and annualized DST Q3 2017 revenue and EBITDA; pro forma for DST's acquisition of BFDS / IFDS U.K. and consolidated EBITDA includes \$150 mm of run-rate synergies

SS&C Acquires DST Systems for \$5.4 billion

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DST Systems Overview

Company Overview



CEO: Steve Hooley

Headquarters: Kansas City, MO

Founded: 1968

Employees: 8,400

- DST Systems is a global provider of specialized technology, strategic advisory and business operations outsourcing to the financial services and healthcare industries
- The Financial Services segment holds 61.1 million mutual fund transfer agent accounts and 44.5 million brokerage subaccounts, serving 48 of the largest asset managers for distribution
- The Healthcare services segment covers 21.6 million people (as of 9/30/17) and processed ~500 million pharmacy claims for the year ending 9/30/17

Selected M&A Activity

Announce Date	Target	Amount (\$ in mm)
03/27/17	 INTERNATIONAL FINANCIAL DATA SERVICES	\$175
01/06/12	Innovative Output Solutions	18
10/31/11	 A DST Company	250
03/31/09	 A DST Company	57

LTM Company Financials (as of 09/30/17)

Market Cap ⁽¹⁾ \$4,969 million

Revenue \$2,331 million

EBITDA \$459 million

Net Income \$340 million

Diluted EPS \$6.66

Stock Performance (NYSE:DST)



Source: Company website, Capital IQ, Company Filings, FT Partners Proprietary Transaction Database

(1) As of January 18, 2018

SS&C Acquires DST Systems for \$5.4 billion

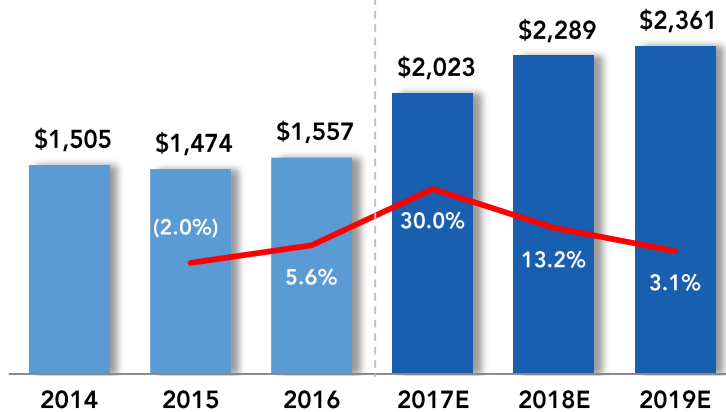
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DST Systems Financial Overview

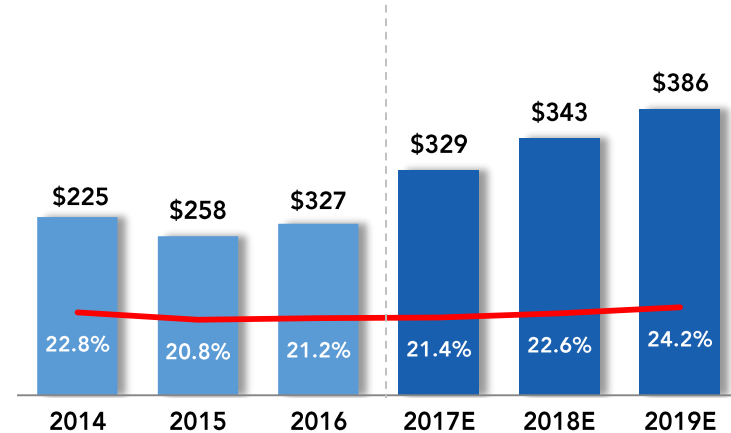
Total Revenue / % Growth

(\$ in mm)



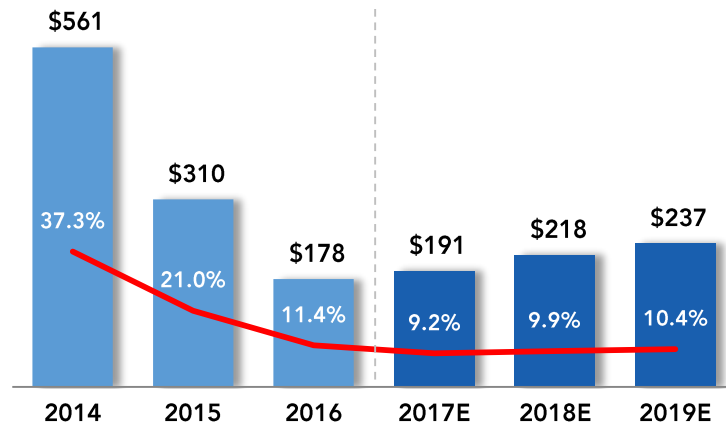
EBITDA / % Margin

(\$ in mm)

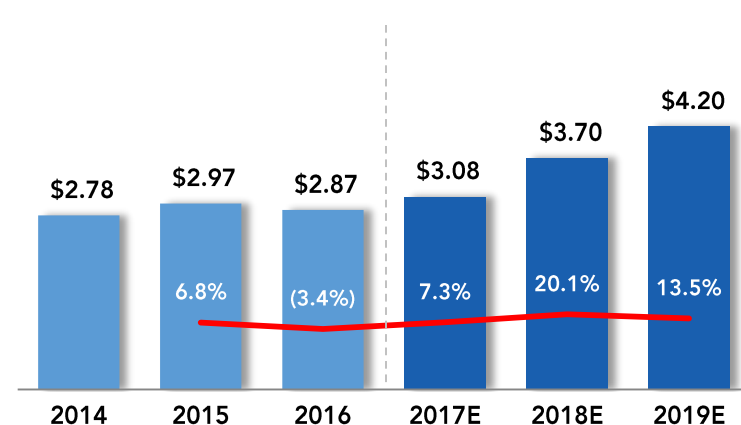


Net Income / % Margin

(\$ in mm)



EPS / % Growth



Source: SEC Filings, Capital IQ, Thomson One

Note: Financials are adjusted to not include discontinued operations, which consist of the North American Customer Communications business that was sold on July 1, 2016

SS&C Acquires DST Systems for \$5.4 billion

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SS&C Overview

Company Overview



CEO: Bill Stone

Headquarters: Windsor, CT

Founded: 1986

Employees: 8,200

- SS&C Technologies is a global provider of investment and financial software-enabled services and software for the global financial services industry
- The Company's products and services allow its clients to automate and integrate front-office functions, such as trading and modeling; middle-office functions comprising portfolio management and reporting; and back-office functions, including accounting and reporting

Selected M&A Activity

Announce Date	Target	Amount (\$ in mm)
10/13/17	COMMONWEALTH FUND SERVICES	na
12/15/16	Conifer Financial Services	\$89
09/14/15	PRIMATICS FINANCIAL	122
02/02/15	ADVENT	2,722

LTM Company Financials (as of 09/30/17)

Market Cap ⁽¹⁾ \$10,281 million

Revenue \$1,638 million

EBITDA \$610 million

Net Income \$221 million

Diluted EPS \$1.05

Stock Performance (Nasdaq:SSNC)



SS&C Acquires DST Systems for \$5.4 billion

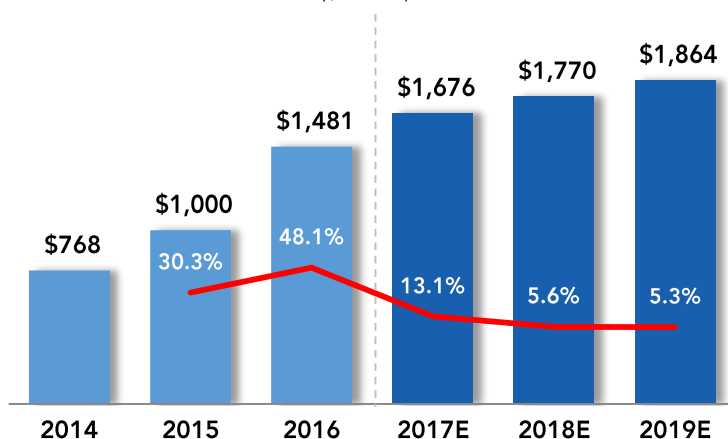
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SS&C Financial Overview



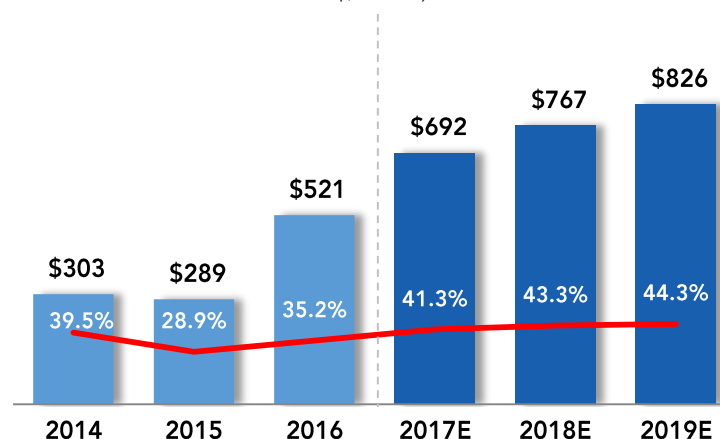
Revenue / % Growth

(\$ in mm)



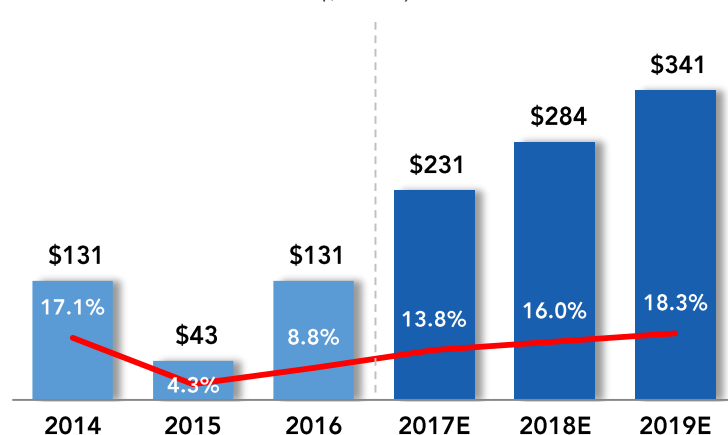
EBITDA / % Margin

(\$ in mm)

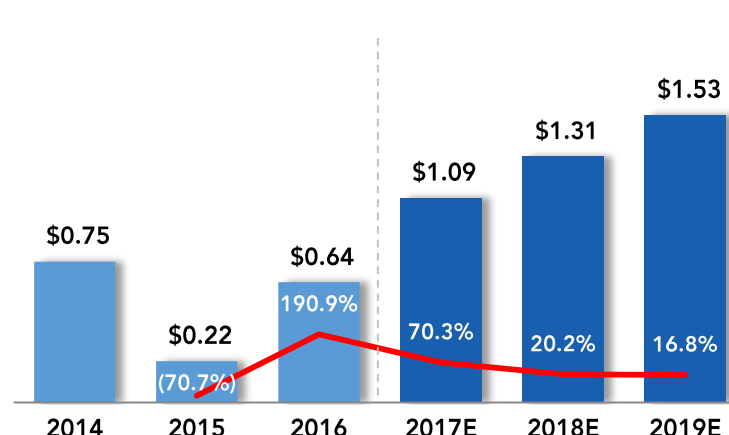


Net Income / % Margin

(\$ in mm)



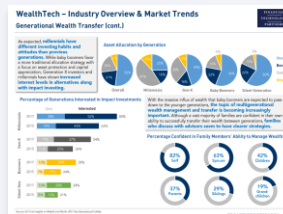
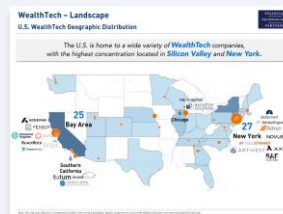
Diluted EPS / % Growth



Selected FT Partners Research – WealthTech

WEALTHTECH

The Digitization of Wealth Management



[FT Partners' 177-page report](#) is an in-depth examination of the dramatic changes sweeping across the wealth management industry. The traditional investment management and registered investment advisor ("RIA") industries are facing numerous threats, and while firms in the industry recognize the need to respond, technology-driven innovation is not a core expertise of most RIAs and investment managers. Consequently, there has been a groundswell of FinTech companies bringing digital capabilities to the traditional wealth management industries. Collectively, we label this segment of FinTech as WealthTech.

Additional highlights of the report include:

- Visual WealthTech industry landscape including multiple sub-categories
- Exclusive interviews of CEOs at notable disruptive companies
- Proprietary list of financing and M&A transactions in the space
- Detailed company profiles of both private and public players

[Click to View](#)

Selected FT Partners Research – *Click to View*



Research Report: Innovations in Capital Markets Technology



Moneyfarm Acquires the Technology Assets of Ernest



Addepar's \$140 million Series D Financing



TCA's \$275 million sale to E*TRADE



Netwealth Completes its IPO Raising A\$264 million



Euronext Acquires Irish Stock Exchange for \$160 million



Itiviti Acquires Ullink



Wealthfront Raises \$75 million in Financing

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FT Partners – Focused Exclusively on FinTech

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Selected FT Partners Capital Markets / WealthTech Transactions

M&A Transactions

<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as advisor to</p> <p>BLACKROCK</p> <p>in its 100% acquisition of</p> <p>FutureAdvisor</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>PENSIO TRUST COMPANY</p> <p>in its sale to</p> <p>OpusBank "BUILD YOUR MASTERPIECE"</p> <p>for total consideration of</p> <p>\$ 104,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as strategic and financial advisor to</p> <p>TRUST COMPANY OF AMERICA</p> <p>in its sale to</p> <p>EXTRADE</p> <p>for total consideration of</p> <p>\$ 275,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>ATD Assisted Trading Desk, LLC</p> <p>in its sale to</p> <p>citi</p> <p>for cash and stock consideration of approximately</p> <p>\$ 680,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>INSTINET</p> <p>in the sale of its stake in</p> <p>CHIX EUROPE</p> <p>to</p> <p>BATS</p> <p>for total consideration of approximately</p> <p>\$ 305,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>THE MARKETS.COM</p> <p>in its sale to</p> <p>Capital IQ A Division of Standard & Poor's</p> <p>for total consideration of approximately</p> <p>\$ 300,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>WOMBAT FINANCIAL SOFTWARE</p> <p>in its sale to</p> <p>NYSE Euronext</p> <p>for total consideration of approximately</p> <p>\$ 225,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>Alpha</p> <p>in its acquisition by</p> <p>CHIX EUROPE</p> <p>TMX Maple Group</p> <p>valued at approximately</p> <p>\$ 175,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>ITC INVESTMENT TECHNOLOGY CORPORATION</p> <p>in the acquisition of</p> <p>macgregor</p> <p>for cash consideration of approximately</p> <p>\$ 230,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>

Financing Transactions

<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as strategic and financial advisor to</p> <p>riskalyze</p> <p>in its growth equity investment led by</p> <p>FTV CAPITAL</p> <p>for total consideration of</p> <p>\$ 20,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>alphasense</p> <p>in its growth financing from</p> <p>Quantum Strategic Partners</p> <p>in private investment vehicle management by DELTA</p> <p>Triangle Peak TVP</p> <p>for total consideration of</p> <p>\$ 33,000,000+</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as strategic and financial advisor to</p> <p>ADDEPAR</p> <p>in its Series D financing co-led by</p> <p>VALOR 8VC EQUITY PARTNERS</p> <p>Harald McPike</p> <p>for total consideration of</p> <p>\$ 140,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as Capital Markets & IPO Advisor to</p> <p>ENVESTNET</p> <p>in its</p> <p>\$69,000,000 Initial Public Offering</p> <p>valuing the equity at approximately</p> <p>\$ 300,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>liquidnet</p> <p>in its financing for approximately</p> <p>\$ 250,000,000</p> <p>valued at approximately</p> <p>\$ 1,800,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>AXIAL</p> <p>in its financing led by</p> <p>Edison PARTNERS</p> <p>for total consideration of approximately</p> <p>\$ 14,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>
<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>TradingScreen SIMPLIFYING GLOBAL MARKETS</p> <p>in its minority recapitalization for</p> <p>\$ 110,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>ITC INVESTMENT TECHNOLOGY CORPORATION</p> <p>in its debt financing</p> <p>Senior Revolving Credit Facility Senior Term Loan</p> <p>of approximately</p> <p>\$ 205,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>	<p>Financial Technology Partners LP FTP Securities LLC</p> <p>is pleased to announce its exclusive role as sole strategic and financial advisor to</p> <p>MarketAcess</p> <p>in its minority capital raise with</p> <p>TCV TECHNOLOGY CAPITAL VENTURES</p> <p>for approximately</p> <p>\$ 35,000,000</p> <p>FINANCIAL TECHNOLOGY PARTNERS The Only Investment Bank Focused Exclusively on Financial Technology</p>

FT Partners has advised on some of the most prominent and groundbreaking transactions in the Securities / Capital Markets / Wealth Technology sectors

Award-Winning Investment Banking Franchise Focused on Superior Client Results

Institutional Investor
Institutional Investor
Annual Ranking

2017
2015 - 2016
2006 - 2008

- Ranked #1 Most Influential Executive on Institutional Investor's FinTech 35 List
- Steve McLaughlin Ranked Top 5 on Institutional Investor's FinTech 35 List
- Consecutively Ranked (2006, 2007 and 2008) among the Top Bankers on Institutional Investor's "Online Finance 40"

I The Information

2016

- Ranked #2 Top Technology Investment Banker on The Information's "Silicon Valley's Most Popular Dealmakers"



M&A Advisor
Awards

2015 - 2017

2010 - 2014

2004 - 2007

- Investment Banker of the Year – 2017
- Investment Banking Firm of the Year – 2016
- Cross Border Deal of the Year - 2016
- Dealmaker of the Year – 2015
- Technology Deal of the Year – 2015
- Equity Financing Deal of the Year - 2014
- Professional Services Deal of the Year, Above \$100 mm – 2014
- Dealmaker of the Year – 2012
- Professional Services Deal of the Year, Above \$100 mm – 2012
- Boutique Investment Bank of the Year – 2011
- Deal of the Decade – 2011
- Upper Middle Market Deal of the Year, Above \$500 mm – 2010
- IT Services Deal of the Year, Below \$500 mm – 2010
- Cross-Border Deal of the Year, Below \$500 mm – 2010
- Dealmaker of the Year – Steve McLaughlin – 2007
- Business to Business Services Deal of the Year - 2007
- Computer and Information Technology Deal of the Year, Above \$100 mm – 2007
- Financial Services Deal of the Year, Above \$100 mm – 2007
- Investment Bank of the Year – 2004



Middle Market
Financing Awards

2006 - 2008

- Equity Financing Dealmaker of the Year – Steve McLaughlin – 2008
- Information Technology Deal of the Year – 2008
- Financial Services Deal of the Year – 2008
- Financing Professional of the Year – Steve McLaughlin – 2006

The FT Partners Senior Banker Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin <i>Founder, CEO and Managing Partner</i>		<ul style="list-style-type: none"> Formerly with Goldman, Sachs & Co. in New York and San Francisco from 1995-2002 Former Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	23
Greg Smith <i>Managing Director</i>		<ul style="list-style-type: none"> Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Hambrecht & Quist 20+ years of experience covering FinTech as both an Analyst and Investment Banker 	22
Osman Khan <i>Managing Director</i>		<ul style="list-style-type: none"> Former Managing Director / Head of FIG M&A at Alvarez & Marsal 15+ years FIG deal, consulting and assurance experience at PwC 40 Under 40 M&A Advisor Award Winner in 2013 LSE (BSc w/Honors), MBS (MBA w/Distinction), ICAEW (FCA) 	21
Steve Stout <i>Managing Director</i>		<ul style="list-style-type: none"> Former Global Head of Strategy at First Data Formerly Led J.P. Morgan Payments Investment Banking Former Equity Research Analyst on #1 ranked team at UBS and Economist at the Federal Reserve Bank 	20
Tim Wolfe <i>Managing Director</i>		<ul style="list-style-type: none"> Formerly with Goldman, Sachs & Co. beginning in 2000 Started at FT Partners in 2002 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	16
Timm Schipporeit <i>Managing Director</i>		<ul style="list-style-type: none"> 11+ years with Morgan Stanley, Senior Executive Director of European Technology Investment Banking Team in London Formerly a Venture and Growth Investor focused on FinTech at Index Ventures 	15
Andrew McLaughlin <i>Managing Director</i>		<ul style="list-style-type: none"> 20+ years experience executing / implementing financial and operational strategy Formerly with Deloitte Consulting 	12