January 5, 2016 Financial Technology Partners

FT Partners Research - Transaction Profile



acquires



for \$475 million

Courtesy of:



The Only Investment Bank Focused Exclusively on Financial Technology www.ftpartners.com



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CoreLogic Acquires FNC for \$475 million

Transaction Overview

Transaction Overview

- On December 17, 2015, CoreLogic announced that it had signed a definitive agreement to acquire FNC for \$475 million
- FNC provides real estate collateral information solutions that can simplify and improve the process of property appraisal ordering, documentation, tracking and final lender compliance review with government regulations
- CoreLogic is a provider of global property-related information, data analysis and services
- The transaction is expected to close before the end of the first quarter of 2015 and is subject to customary closing conditions, which include approval from regulatory agencies
- The full purchase price of \$475 million will be paid for with cash on hand and new debt
- The transaction price was approximately 13.5x pro forma 2016E adjusted EBITDA for FNC
- Following the close of the transaction, FNC is expected to be integrated into CoreLogic's Valuation Solutions Group (VSG) and will help stimulate growth of the product both domestically and globally

Transaction Rationale

- The combined entity will create a single integrated property valuation solution, backed up by CoreLogic's broad software suite of analytics and fulfillment solutions
- The transaction is expected to be accretive to CoreLogic in 2016

Selected Commentary

"We are very pleased to add the FNC management and staff to the CoreLogic family. FNC is a pioneer in developing unique collateral information and technology platforms for the U.S. lending ecosystem. Its business has been built around recurring, high-margin revenue streams. The acquisition of FNC is an important step in our development of a world-class property valuation solutions capability."

"FNC's platforms, together with our existing valuation-related assets and our recent acquisition of LandSafe Appraisal Services, allow us to gain operational scale and expand the value proposition of our VSG. We expect property valuation to be an area of significant future domestic and international growth."

- Anand Nallathambi, President and CEO of CoreLogic

"CoreLogic's VSG will be the conduit through which we will seamlessly deploy our broad suite of property valuation capabilities. The VSG will offer best-in-class content, analytics and workflow platforms which employ our Gen2 technology and mobility capabilities."

"Improving the quality and economics of property valuation is a major imperative for the real estate industry. Through the VSG, CoreLogic will be well positioned to bring comprehensive and compelling solutions to the marketplace."

- Frank Martell, CFO & COO of CoreLogic







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FNC Overview

FNC Overview



CEO: William Rayburn

Headquarters: Oxford, MS

Founded: 1994

Employees: 203

- FNC has developed a strong expertise in the areas of appraisal compliance, workflow best practices and mortgage process efficiency to companies operating in the lending, appraisal management, casualty insurance, and capital markets industries
- FNC's platform is fully integrated into 18 out of 20 of the largest U.S. bank's workflow systems and provides connectivity to about 80,000 appraisal, title and inspection vendors
- The Company offers mortgage origination, servicing, regulatory compliance solutions, appraisal management and consulting solutions
- FNC has offices predominantly in the United States, including Michigan, California, Texas and New York and one office outside the United States in Brazil

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 Solution covers point of sale, selection of vendor, valuation and end review / underwriting of residential-oriented loan

Solutions Offered

Servicing

Origination

 Consists of an efficient workflow solution to increase order and loan processing capabilities of workforce

Secondary and Capital Markets

 Solution provides increased transparency in the real estate collateral asset class down to the individual loans that comprise it

Regulatory Compliance

 Collateral Management System is a complete appraisal workflow and compliance platform to automate all compliance and federal financial institution requirements

Appraisal Management

 Solution covers appraisal ordering and management, automated appraisal review and includes a property information database

FNC Consulting

 Access to experts in compliance and integration to help implement FNC's solutions and ensure full compliance







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CoreLogic Overview

CoreLogic Overview



CEO: Anand Nallathambi

Market Cap: \$3.03 bn (1)

Headquarters: Irvine, CA

- CoreLogic provides data analytics and data-enabled services in the area of property information and management
- The Company provides solutions in two main segments: Technology and Processing Solutions, which is a full property management platform, and Data & Analytics, which owns / licenses loan and other associated information that can be used to generate informed investment decisions in the mortgage-backed securities asset class

Stock Performance (NYSE:CLGX)							
\$43							
\$41	^						
\$39	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1						
\$37	1 . A . MMM . /	M					
\$35	~~M ~~	" 7.					
\$33	LTM Trading Metrics						
\$31	LTM High (01/06/15)	42.18					
	LTM Low (7/16/15)	30.75					
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Recent Acquisitions							
Date	Size (\$ mm)	Target					
10/05/15	na	Cordell Our insight. Your edge.					
08/08/15	na	LandSafe, Real Estate Closing Services					
12/23/13	\$21	EQECAT					
07/18/13	63	Bank of America Flood Zone Determination and Tax Processing Services					
07/01/13	661	Marshall & Swift / Boeckh DataQuick Information Systems					
04/24/13	6	Fiserv, Case-Shiller Business					

78

01/18/13



Proven Track Record of Success Across the Alternative Lending / Banking Tech Sector



















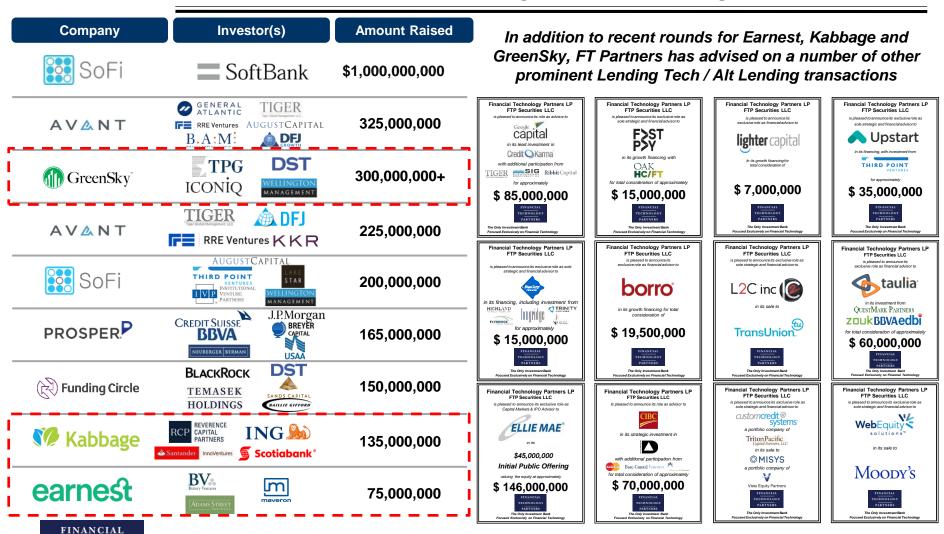








TECHNOLOGY PARTNERS FT Partners Advised on Three of the Largest Alternative Lending Transactions



FT Partners has Significant Experience Advising Large Financing Rounds

FT Partners has a history of advising on some of the largest financing transactions in the FinTech space

Representing numerous **FinTech** "Unicorns" above \$1 billion valuations

	<u> </u>	
Company	Amount Raised	Selected Prominent Investors in FT Partners Led Rounds
MERCURY [®]	\$420,000,000+	ACCEL DST TPG
GreenSky [*]	300,000,000+	PARTNERS • BEVERENCE WELLINGTON
liquidnet.~~	250,000,000	CAPITAL PARTNERS
square trade protection plans	238,000,000	BainCapital SUMMIT PARTNERS
	_	- BainCapital Ventures
avidxchange	225,000,000	CIBC Great Hill
nmi	150,000,000+	Tiy Ca
Kabbage	135,000,000	Google Capital Scotiabank® Scotiabank®
TradingScreen	440,000,000	- Capital ING
SIMPLIFYING GLOBAL MARKETS*	110,000,000+	_ KeyBank RV BB\/a
CHROMERIVER	100,000,000	乾源资本 BAttery Ventures BBVA
Credit \(\infty \text{Karma}^{\text{`}}	85,000,000	Adams Street Santander InnoVentures
		 khosla ventures edbi
earnest	75,000,000	_ QuestMark Partners 🛄
taulia	60,000,000	SILVERLAKE PARTHENON CAPITAL PARTNERS
O YAPSTONE POWERING PAYMENTS	50,000,000	— CAPITAL PARTNERS

























































Award-Winning Investment Banking Franchise Focused on Superior Client Results

FT Partners has been recognized as Investment Banking Firm of the Year and regularly achieves Merger and Financing Deal of the Year recognition





the top Bankers in Financial Technology



2008

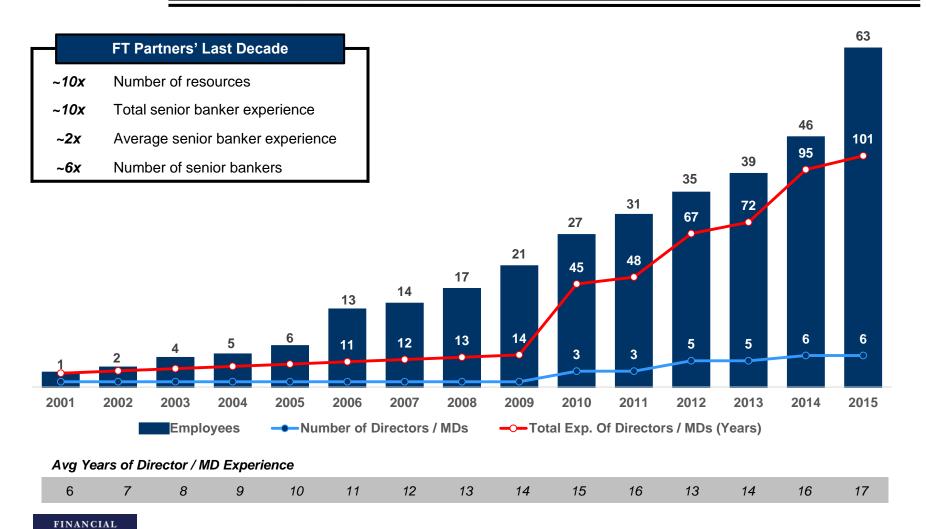
2006

- Equity Financing Dealmaker of the Year Steve McLaughlin
- Information Technology Deal of the Year
- Financial Services Deal of the Year
- Financing Professional of the Year Steve McLaughlin
- Financing Deal of the Year Equity
- Financing Deal of the Year Debt



TECHNOLOGY PARTNERS

Platform of Choice for Clients and Bankers Alike



The FT Partners Senior Banking Team

Name / Position	Prior Background	Experience / Education	Years of Experience
Steve McLaughlin Founder, CEO and Managing Partner	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York and San Francisco from 1995-2002 Formerly Co-Head of Goldman Sachs' Financial Technology Group (#1 market share) Wharton M.B.A. 	20
Larry Furlong Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. in New York, London and Los Angeles beginning in 1995 Wharton M.B.A. 	20
Greg Smith Managing Director	Merrill Lynch J.P.Morgan sterne agee	 Formerly award winning Equity Research Analyst at Merrill Lynch / J.P. Morgan / Sterne Agee Recent coverage included V, MA, DFS, FISV, FIS, JKHY, DST, ENV, GPN & HPY among others 	19
Tim Wolfe Managing Director	Goldman Sachs	 Formerly with Goldman, Sachs & Co. beginning in 2000 40 Under 40 M&A Advisor Award Winner 2013 Harvard M.B.A. 	13
Andrew McLaughlin Managing Director, Research & Business Development	Deloitte.	 Leads FT Partners' Research and Business Development Team Formerly with Deloitte Consulting 	9

