

Budget



| <b>ELEVATIONS</b> |
|-------------------|
| CREDIT UNION      |

|   | May 2024              | Apr 2024              | MTD \$ Change   | Dec 2023              | \$ Change         | %           | May 2024              | \$ Variance   | %                   |
|---|-----------------------|-----------------------|-----------------|-----------------------|-------------------|-------------|-----------------------|---------------|---------------------|
| Accepto   | Way 2024              | Apr 2024              | y change        | 200 2023              | Ψ Onange          |             | Way 2024              | y variance    |                     |
| Assets  |                       |                       |                 |                       |                   | I           |                       |               |                     |
| Loans Outstanding   | 04.00==-              | ***                   | ***             | <b>A4 ==</b> 5 =: .   | A 4 2 5 - 1       | <b>7</b> 67 | A4 = = = = = =        | ***           | 451                 |
| 1 First Mortgages   | \$1,666,629           | \$1,642,171           | \$24,458        | \$1,558,596           | \$108,033         | 7%          | \$1,598,073           | \$68,556      | 4%                  |
| 2 Investment Mortgages  | 104,836               | 102,128               | 2,707           | 99,654                | 5,181             | 5%          | 110,979               | (6,144)       | -6%                 |
| 3 Residential Construction  | 14,201                | 15,795                | (1,594)         | 17,139                | (2,938)           | -17%        | 25,750                | (11,550)      | -45%                |
| 4 Second Mortgages  | 340,549               | 337,163               | 3,387           | 330,609               | 9,941             | 3%          | 354,938               | (14,388)      | -4%                 |
| 5 Business Loans  | 306,975               | 308,658               | (1,683)         | 282,854               | 24,121            | 9%          | 271,585               | 35,390        | 13%                 |
| 6 Automobile  | 84,514                | 85,219                | (705)           | 88,087                | (3,574)           | -4%<br>0%   | 86,626                | (2,112)       | -2%                 |
| 7 Credit Card   | 80,516                | 80,133                | 383             | 80,819                | (303)             | 0%<br>0%    | 79,264                | 1,252         | 2%                  |
| 8 Unsecured & Other Loans   | 36,292                | 36,134                | 158             | 36,235                | 57<br>140 518     | <u>0%</u>   | 37,327                | (1,035)       | -3%                 |
| 9 Total Portfolio Loans Outstanding   | 2,634,511             | 2,607,401             | 27,110          | 2,493,994             | 140,518<br>16 348 | 6%<br>233%  | 2,564,542             | 69,969        | 3%<br>125%          |
| 10 Mortgage Loans Held For Sale   | 23,377                | 15,983                | 7,393           | 7,029                 | 16,348            | 233%        | 10,373                | 13,004        | 125%                |
| <ul><li>11 Gross Loans Outstanding</li><li>12 Allowance for Loan Loss</li></ul> | 2,657,888<br>(18,955) | 2,623,385<br>(18,665) | 34,503<br>(289) | 2,501,022<br>(18,710) | 156,865<br>(245)  | 6%<br>1%    | 2,574,915<br>(19,372) | 82,973<br>417 | 3%<br>-2%           |
| 12 Allowance for Loan Loss 13 Net Loans Outstanding                             | 2,638,933             | 2,604,719             | 34,214          | 2,482,313             | 156,621           | 1%<br>6%    | 2,555,543             | 83,390        | -2%<br>3%           |
| · ·   | 1                     |                       | 11              |                       |                   |             |                       |               |                     |
| 14 Cash and Cash Equivalents  | 109,886               | 82,384                | 27,502          | 95,734                | 14,152            | 15%         | 51,559                | 58,327        | 113%                |
| 15 Investments  | 551,301               | 554,101               | (2,800)         | 659,421               | (108,120)         | -16%        | 546,538               | 4,763         | 1%                  |
| 16 Fixed Assets   | 56,788                | 56,992                | (204)           | 58,031                | (1,243)           | -2%         | 58,238                | (1,450)       | -2%                 |
| 17 Other Assets   | 122,766               | 120,060               | 2,706           | 115,786               | 6,980             | 6%          | 117,687               | 5,078         | 4%                  |
| 18 Total Assets   | \$3,479,674           | \$3,418,257           | \$61,417        | \$3,411,284           | \$68,390          | 2%          | \$3,329,567           | \$150,108     | 5%                  |
| Liabilities   |                       |                       |                 |                       |                   | ļ           |                       |               |                     |
| 19 Notes Payable  | \$497,661             | \$456,791             | \$40,870        | \$408,205             | \$89,457          | 22%         | \$0                   | \$497,661     | 0%                  |
| 20 Other Liabilities  | 85,744                | 105,904               | (20,160)        | 131,014               | (45,270)          | -35%        | 449,750               | (364,006)     | -81%                |
| Members' Deposits Outstanding   |                       |                       |                 |                       |                   |             |                       |               |                     |
| 21 Saving Accounts  | 736,636               | 731,484               | 5,152           | 763,236               | (26,600)          | -3%         | 723,949               | 12,687        | 2%                  |
| 22 Checking Accounts  | 685,788               | 665,900               | 19,887          | 693,548               | (7,761)           | -1%         | 654,984               | 30,804        | 5%                  |
| 23 Money Market Accounts  | 416,758               | 426,397               | (9,639)         | 461,816               | (45,057)          | -10%        | 424,556               | (7,798)       | -2%                 |
| Cartificate of Danasita   | 529,037               | 510,388               | 18,649          | 428,777               | 100,260           | 23%         | 533,544               | (4,507)       | -1%                 |
| 25 HSA & IRA Accounts   | 36,330                | 36,644                | (314)           | 39,009                | (2,679)           | -7%         | 37,448                | (1,118)       | -1%                 |
| 26 Business Deposits  | 166,392               | 163,092               | 3,300           | 174,542               | (8,150)           | -7 %<br>-5% | 188,722               | (22,330)      | -3 <i>%</i><br>-12% |
| 27 Total Deposits   | 2,570,941             | 2,533,906             | 37,035          | 2,560,928             | 10,013            | 0%          | 2,563,203             | 7,738         | 0%                  |
| •   |                       |                       | •               |                       | -                 |             |                       |               |                     |
| 28 Total Liabilities & Deposits   | 3,154,346             | 3,096,601             | 57,745          | 3,100,146             | 54,200            | 2%          | 3,012,954             | 141,392       | 5%                  |
| Members' Equity   |                       |                       |                 |                       |                   |             |                       |               |                     |
| 29 Regular Reserve  | 11,880                | 11,880                | 0               | 11,880                | 0                 | 0%          | 11,880                | 0             | 0%                  |
| 30 Undivided Earnings   | 318,815               | 316,777               | 2,038           | 305,344               | 13,471            | 4%          | 316,564               | 2,251         | 1%                  |
| 31 Capital Acquired in Merger   | 11,250                | 11,250                | 1 624           | 11,250                | 0                 | 0%          | 11,250                | 0             | 0%                  |
| 32 Unrealized Gain on Investments   | (16,617)              | (18,250)              | 1,634           | (17,335)              | 718               | -4%         | (23,081)              | 6,464         | -28%                |
| 33 Total Members' Equity  | 325,328               | 321,656               | 3,672           | 311,138               | 14,190            | 5%          | 316,613               | 8,715         | 3%                  |
| 34 Total Liabilities & Equity   | \$3,479,674           | \$3,418,257           | \$61,417        | \$3,411,284           | \$68,390          | 2%          | \$3,329,567           | \$150,108     | 5%                  |
| Key Ratios  |                       |                       |                 |                       |                   |             |                       |               |                     |
| *Loan Growth (YTD annualized)   | 13.6%                 | 13.8%                 | -0.2%           | 8.8%                  | 4.8%              | I           | 7.5%                  | 6.1%          |                     |
| Deposit Growth (YTD annualized)   | 0.9%                  | -3.2%                 | 4.1%            | -10.5%                | 11.4%             | I           | -3.6%                 | 4.5%          |                     |
| 37 Average Daily Deposit Growth   | -1.3%                 | 0.5%                  | -1.9%           | -0.9%                 | -0.4%             | I           |                       |               |                     |
| 38 *Total Loans/Total Shares  | 102.5%                | 102.9%                | -0.4%           | 97.4%                 | 5.1%              | I           | 100.1%                | 2.4%          |                     |
| 39 Net Worth/Total Assets   | 9.78%                 | 9.90%                 | -0.1%           | 9.58%                 | 0.2%              | I           | 10.15%                | -0.37%        |                     |
| 40 # of Members   | 178,591               | 178,725               | (134)           | 177,943               | 648               |             | 178,096               | 495           |                     |
|   |                       | · · · · · ·           | · 1             |                       |                   |             |                       |               |                     |

Risk Based Capital (RBC) as of 03/31/24 was 15.3%

\*Excludes Mortgage Loans Held For Sale Consolidated Statement of Financial Condition includes Elevations Foundation

Elevations CU