

(\$ in Thousands)



ELEVATIONS CREDIT UNION

							Du-l4		
	May 2022	Apr 2022	MTD \$ Change	Dec 2021	YTD \$ Change	%	May 2022	<b>Budget</b> \$ Variance	%
Assets				-	-		-		
Loans Outstanding									
1 1st Mortgages, Residential Construction	\$1,224,481	\$1,155,256	\$69,225	\$1,110,444	\$114,037	10%	\$1,104,711	\$119,770	11%
2 2nd Mortgages	211,571	205,827	5,744	197,129	14,443	7%	201,751	9,821	5%
3 Business Loans	318,928	309,115	9,812	275,734	43,194	16%	322,625	(3,698)	-1%
3 Automobile - Direct	54,102	52,974	1,128	51,713	2,389	5%	57,726	(3,624)	-6%
4 Automobile - Indirect	32,206	32,269	(62)	33,532	(1,325)	-4%	36,438	(4,232)	-12%
5 Credit Card	69,764	68,445	1,319	71,400	(1,636)	-2%	70,878	(1,114)	-2%
6 Student, Unsecured & Other Loans	30,913	30,871	42	31,523	(609)	-2%	30,874	39	0%
<sup>7</sup> Total Portfolio Loans Outstanding	1,941,965	1,854,756	87,209	1,771,474	170,491	10%	1,825,003	116,962	6%
<sup>8</sup> Mortgage Loans Held For Sale	37,072	39,879	(2,807)	56,705	(19,633)	-35%	53,187	(16,115)	-30%
Gross Loans Outstanding	1,979,037	1,894,635	84,402	1,828,179	150,858	8%	1,878,190	100,847	5%
10 Allowance for Loan Loss	(10,134)	(10,116)	(19)	(10,729)	594	-6%	(10,629)	495	-5%
11 Net Loans Outstanding	1,968,903	1,884,520	84,383	1,817,450	151,453	8%	1,867,561	101,342	5%
12 Cash and Cash Equivalents	317,572	624,246	(306,675)	865,221	(547,649)	-63%	656,371	(338,799)	-52%
13 Investments	857,510	722,210	135,300	386,258	471,251	122%	489,967	367,543	75%
14 Fixed Assets	64,605	64,908	(303)	66,570	(1,965)	-3%	66,188	(1,582)	-2%
15 Other Assets	119,548	125,823	(6,275)	108,873	10,675	10%	89,729	29,819	33%
Other Assets	119,540		(0,273)	100,073			03,723	29,019	
16 Total Assets	\$3,328,137	\$3,421,706	(\$93,569)	\$3,244,373	\$83,765	3%	\$3,169,815	\$158,323	5%
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Liabilities	<b>CO</b>	¢0	¢o.	¢ο	¢ο	00/	<b>C</b> O	¢0	00/
17 Notes Payable 18 Other Liabilities	\$0 84,655	\$0 109,054	\$0 (24,400)	\$0 101,693	\$0 (17,039)	0% -17%	\$0 82,500	\$0 2,155	0% 3%
	04,000	109,004	(24,400)	101,093	(17,009)	-11/0	02,300	2,100	378
Members' Deposits Outstanding									
19 Saving Accounts	988,733	980,903	7,830	924,587	64,145	7%	925,859	62,873	7%
20 Checking Accounts	751,733	788,761	(37,029)	743,757	7,975	1%	721,694	30,039	4%
21 Money Market Accounts	856,313	837,109	19,204	773,847	82,466	11%	758,262	98,052	13%
22 Certificate of Deposits	99,285	99,880	(595)	104,270	(4,985)	-5%	104,338	(5,053)	-5%
23 HSA & IRA Accounts	45,646	45,295	351	42,393	3,253	8%	42,762	2,885	7%
24 Business Deposits	209,794	270,618	(60,824)	250,784	(40,989)	-16%	240,944	(31,150)	-13%
<sub>25</sub> Total Deposits	2,951,504	3,022,567	(71,063)	2,839,638	111,866	4%	2,793,858	157,646	6%
26 Total Liabilities & Deposits	3,036,159	3,131,621	(95,462)	2,941,332	94,827	3%	2,876,357	159,801	6%
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Members' Equity									
<sup>27</sup> Regular Reserve	11,880	11,880	0	11,880	0	0%	11,880	0	
28 Undivided Earnings	275,914	275,998	(84)	278,902	(2,988)	-1%	268,611	7,303	3%
29 Capital Acquired in Merger	11,250	11,250	0	11,250	0	0%	11,250	0	0%
30 Unrealized Gain on Investments	(7,065)	(9,042)	1,977	1,009	(8,074)		1,717	(8,782)	
31 Total Members' Equity	291,979	290,085	1,894	303,041	(11,062)	-4%	293,458	(1,479)	-1%
32 Total Liabilities & Equity	\$3,328,137	\$3,421,706	(\$93,569)	\$3,244,373	\$83,765	3%	\$3,169,815	\$158,323	5%
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Key Ratios									
³³ *Loan Growth (YTD annualized)	23.3%	14.3%	9.0%	10.7%	12.7%		10.8%	12.5%	
34 Deposit Growth (YTD annualized)	9.5%	19.3%	-9.9%	17.5%	-8.0%		4.0%	5.5%	
35 Average Daily Deposit Growth	-1.3%	1.6%	-2.9%	1.7%	-3.0%				
36 *Total Loans/Total Shares	65.8%	61.4%	4.4%	62.4%	3.4%		65.3%	0.5%	
37 Net Worth/Total Assets	8.94%	8.69%	0.2%	9.26%	-0.3%		9.15%	-0.2%	
38 # of Members	175,444	175,422	22	175,133	311		177,533	(2,089)	
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Risk Based Capital (RBC) as of 3/31/22 was 17.7%

\*\*Excludes Mortgage Loans Held For Sale

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Consolidated Statement of Financial Condition includes Elevations Foundation
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