

Product data sheet: BusinessShop Plus

Customers want to integrate their key suppliers into their existing purchasing processes. Providers can respond by creating a BusinessShop Plus. When a provider receives a request from a specific customer, they upload a framework contract catalogue to Unite. The catalogue is then integrated

into the customer's Mercateo user interface. The BusinessShop Plus is only visible to the customer concerned. This approach allows the provider and customer to continue their individual business and contractual relationship.

Available on the following e-procurement systems:

Mercateo

- Product range and conditions can be adapted for individual customers
- Individual business and contractual relationships with customers continue
- Catalogue updates are approved by the customer

How to set up a BusinessShop Plus

- Complete a supplier registration form for each BusinessShop Plus
- Accept the terms of the selected transaction model
- Create a Mercateo and Unite account

Catalogue requirements

- → Create an individual catalogue for each BusinessShop Plus
- → Upload each catalogue in BMEcat format or as an CSV/TXT file
- Add categories and product data (photos, data sheets, safety sheets), delivery times and stock levels, and customer-specific labelling
- Based on the standard requirements for a <u>BusinessShop</u>

Price list

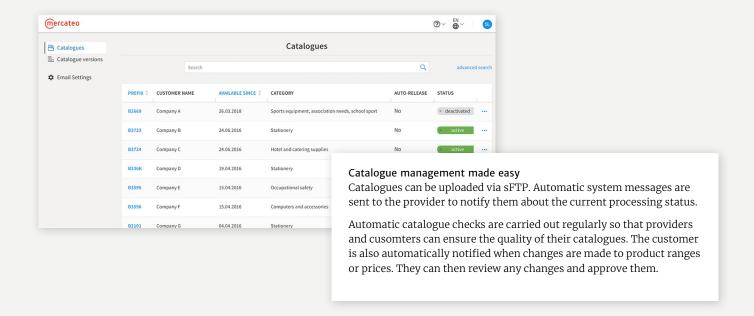
Costs
€500 (first BusinessShop/BusinessShop Plus)
€200 (each additional connection)
€50 (monthly for the first BusinessShop/BusinessShop Plus) €20 (monthly for each additional connection)
Subject to the transaction model

The prices shown are net prices and are exclusive of statutory VAT. Contact us for prices in other currencies.

Reach new customers with a BusinessShop

If a provider also wants to make its standard range of products and services available to other customers (including new ones), this can be done using a BusinessShop. This enables providers to open up a new, online sales channel.





Comparison of transaction models

	Order Forwarding	Agency Model	Commissionaire Model	Commissionaire Model Plus
Order digitisation	✓	✓	✓	✓
E-invoicing**		✓	✓	✓
Payment processing		✓	✓	✓
Single creditor		✓	✓	✓
Single debitor			✓	/
Credit guarantee***			✓	✓
Customer service				✓
Fee	€0.20 per order	1.7%*	3.5%*	6%*

^{*} Percentage of the net invoice amount including shipping costs

** Excluding additional services such as invoice signing and invoice delivery via central platforms

*** Mercateo performs a credit check and pays up to a defined amount set for each customer