

Product data sheet: BusinessShop Plus

Available on the following
e-procurement systems:

- ✓ Mercateo

Customers want to integrate their key suppliers into their existing purchasing processes. Providers can respond by creating a BusinessShop Plus. When a provider receives a request from a specific customer, they upload a framework contract catalogue to Unite. The catalogue is then integrated

into the customer's Mercateo user interface. The BusinessShop Plus is only visible to the customer concerned. This approach allows the provider and customer to continue their individual business and contractual relationship.

- ✓ Product range and conditions can be adapted for individual customers
- ✓ Individual business and contractual relationships with customers continue
- ✓ Catalogue updates are approved by the customer

How to set up a BusinessShop Plus

- ✓ Complete a supplier registration form for each BusinessShop Plus
- ✓ Accept the terms of the selected transaction model
- ✓ Create a Mercateo and Unite account

Catalogue requirements

- Create an individual catalogue for each BusinessShop Plus
- Upload each catalogue in BMEcat format or as an CSV/TXT file
- Add categories and product data (photos, data sheets, safety sheets), delivery times and stock levels, and customer-specific labelling
- Based on the standard requirements for a [BusinessShop](#)

Price list

| Position | Costs |
|-------------------------|--|
| BusinessShop Plus setup | €500 (first BusinessShop/BusinessShop Plus) €200 (each additional connection) |
| Hosting | €50 (monthly for the first BusinessShop/BusinessShop Plus) €20 (monthly for each additional connection) |
| Transaction fees | Subject to the transaction model |

The prices shown are net prices and are exclusive of statutory VAT. Contact us for prices in other currencies.

Reach new customers with a BusinessShop

If a provider also wants to make its standard range of products and services available to other customers (including new ones), this can be done using a [BusinessShop](#). This enables providers to open up a new, online sales channel.

| PREFIX | CUSTOMER NAME | AVAILABLE SINCE | CATEGORY | AUTO-RELEASE | STATUS |
|--------|---------------|-----------------|---|--------------|-------------|
| B2669 | Company A | 26.03.2018 | Sports equipment, association needs, school sport | No | deactivated |
| B3723 | Company B | 24.06.2016 | Stationery | No | active |
| B3724 | Company C | 24.06.2016 | Hotel and catering supplies | No | active |
| B336K | Company D | 19.04.2016 | Stationery | | |
| B3595 | Company E | 15.04.2016 | Occupational safety | | |
| B3596 | Company F | 15.04.2016 | Computers and accessories | | |
| B2101 | Company G | 04.04.2016 | Stationery | | |

Catalogue management made easy

Catalogues can be uploaded via sFTP. Automatic system messages are sent to the provider to notify them about the current processing status.

Automatic catalogue checks are carried out regularly so that providers and customers can ensure the quality of their catalogues. The customer is also automatically notified when changes are made to product ranges or prices. They can then review any changes and approve them.

Comparison of transaction models

| | Order Forwarding | Agency Model | Commissionaire Model | Commissionaire Model Plus |
|---------------------|------------------|--------------|----------------------|---------------------------|
| Order digitisation | ✓ | ✓ | ✓ | ✓ |
| E-invoicing** | | ✓ | ✓ | ✓ |
| Payment processing | | ✓ | ✓ | ✓ |
| Single creditor | | ✓ | ✓ | ✓ |
| Single debtor | | | ✓ | ✓ |
| Credit guarantee*** | | | ✓ | ✓ |
| Customer service | | | | ✓ |
| Fee | €0.20 per order | 1.7%* | 3.5%* | 6%* |

* Percentage of the net invoice amount including shipping costs

** Excluding additional services such as invoice signing and invoice delivery via central platforms

*** Mercateo performs a credit check and pays up to a defined amount set for each customer