

Product data sheet: BusinessShop Plus

Customers want to integrate their key suppliers into their existing purchasing processes. Providers can respond by creating a BusinessShop Plus. When a provider receives a request from a specific customer, they upload a framework contract catalogue to Unite. The catalogue is then integrated

into the customer's Mercateo user interface. The BusinessShop Plus is only visible to the customer concerned. This approach allows the provider and customer to continue their individual business and contractual relationship.

Available on the following e-procurement systems:

- ✓ Mercateo

- ✓ Product range and conditions can be adapted for individual customers
- ✓ Individual business and contractual relationships with customers continue
- ✓ Catalogue updates are approved by the customer

How to set up a BusinessShop Plus

- ✓ Complete a supplier registration form for each BusinessShop Plus
- ✓ Accept the terms of the selected transaction model
- ✓ Create a Mercateo and Unite account

Catalogue requirements

- Create an individual catalogue for each BusinessShop Plus
- Upload each catalogue in BMEcat format or as an CSV/TXT file
- Add categories and product data (photos, data sheets, safety sheets), delivery times and stock levels, and customer-specific labelling
- Based on the standard requirements for a [BusinessShop](#)

Price list

Position	Costs
BusinessShop Plus setup	€200
Hosting	€20
Transaction fees	Subject to the transaction model

The prices shown are net prices and are exclusive of statutory VAT. Contact us for prices in other currencies.

Reach new customers with a BusinessShop

If a provider also wants to make its standard range of products and services available to other customers (including new ones), this can be done using a [BusinessShop](#). This enables providers to open up a new, online sales channel.

PREFIX	CUSTOMER NAME	AVAILABLE SINCE	CATEGORY	AUTO-RELEASE	STATUS
B2669	Company A	26.03.2018	Sports equipment, association needs, school sport	No	deactivated
B3723	Company B	24.06.2016	Stationery	No	active
B3724	Company C	24.06.2016	Hotel and catering supplies	No	active
B336K	Company D	19.04.2016	Stationery		
B3595	Company E	15.04.2016	Occupational safety		
B3596	Company F	15.04.2016	Computers and accessories		
B2101	Company G	04.04.2016	Stationery		

Catalogue management made easy

Catalogues can be uploaded via sFTP. Automatic system messages are sent to the provider to notify them about the current processing status.

Automatic catalogue checks are carried out regularly so that providers and customers can ensure the quality of their catalogues. The customer is also automatically notified when changes are made to product ranges or prices. They can then review any changes and approve them.

Comparison of transaction models

	Order Forwarding	Agency Model	Commissionaire Model	Commissionaire Model Plus
Order digitisation	✓	✓	✓	✓
E-invoicing**		✓	✓	✓
Payment processing		✓	✓	✓
Single creditor		✓	✓	✓
Single debtor			✓	✓
Credit guarantee***			✓	✓
Customer service				✓
Fee	€0.20 per order	1.7%*	3.5%*	6%*

* Percentage of the net invoice amount including shipping costs

** Excluding additional services such as invoice signing and invoice delivery via central platforms

*** Mercateo performs a credit check and pays up to a defined amount set for each customer