-	ace to the Fourth Edition nowledgments	xxix xxxi
1	Introduction	1
I.	Some Background Considerations	1
	A. Scope and Approach of This Book	1
	Note on IBT and International Trade Legal Skills	3
	B. Counsel in International Business	3
	1. Issues Faced by Lawyers	4
	2. Role of Counsel for an MNE	4
	3. Challenges for the International Lawyer	6
	Notes and Questions	8
	Problem 1-1	8
	Problem 1-2	9
	C. Cultural Concerns	9
	Notes and Questions	10
	Problem 1-3	11
	Problem 1-4	12
II.	The Growth of International Business Since the Second World War	12
III.	Modern Forms and Patterns of International Business and Commerce	14
	A. Trade in Goods	14
	B. Trade in Services	15
	C. Foreign Direct Investment	16
17.7	D. Technology Transfer Some Important New Developments	18 19
IV.	Some Important New Developments A. The Rise of China and East and South Asia	19
		22
	B. The Role of Multinational EnterprisesC. Globalization	23
	Notes and Questions	23
	Problem 1-5	25

xii Contents

V.		e Legal Framework for International Business Transactions	25
	A.	Introductory Considerations	25
	B.	International Conflicts of Law and Choice of Law	26
	C.	The New Lex Mercatoria ("Law Merchant")	27
		Sources of Law for International Business Transactions	28
	E.	International Forums and Institutions	29
		1. UNCITRAL	29
		2. UNIDROIT	30
		3. The International Chamber of Commerce	31
	F.	Major Categories of International Business Law	32
		1. Public International Law	32
		2. Regional Supranational Law	33
		3. Uniform Codes and Other Harmonizing Measures	33
		4. Domestic Law	34
		Problem 1-6	34
	G.	Relationship of Sources of International Law to Domestic Law	34
		Problem 1-7	36
		Problem 1-8	37
VI.	Tax	Considerations	37
	A.	U.SBased Enterprises	38
		1. Tax Strategies Under Prior Law	38
		2. The Tax Cut and Jobs Act (TCJA)	40
	В.	Foreign Companies Doing Business in the United States	44
		Problem 1-9	44
VII.	Int	ernational Economic Law: The Public Law Institutions and Rules That	
		cilitate and Regulate International Business	45
		Problem 1-10	46
	A.	The World Trade Organization	47
	В.	Preferential Trade Agreements	49
	C.	The North American Free Trade Agreement	50
		1. NAFTA Objectives	51
		2. NAFTA Administration and Dispute Settlement	51
		3. The United States-Mexico-Canada Agreement (USMCA)	52
	D.	Economic Nationalism	53
	E.	The European Union	54
	F.	Free Trade in Asia	56
		1. ASEAN	56
		2. APEC	57
	G	Free Trade in the Americas	57
		Developing Countries	58
	I.	The Organization for Economic Cooperation and Development	59
	J.	Trade Institutions and Policy in the United States	59
	J.	Notes and Questions	60
		1 to too and Suconomo	00

2	In	nternational Sale of Goods	61
I.	Ov	erview of the International Sales Transaction	61
	A.	Expectations of the Parties	61
	В.	The International Context	62
		Note on Trade Financing	64
		1. The Sales Contract	65
		Form 2-1 Letter of Inquiry	66
		Form 2-2 Pro Forma Invoice	67
		Form 2-3 Purchase Order	68
		Notes and Questions	69
		2. Letter of Credit	69
		Notes and Questions	70
		Form 2-4 Commercial Letter of Credit	71
		3. The Bill of Lading and the Contract of Affreightment	72
		Form 2-5 Bill of Lading	74
		Notes and Questions	75
		4. Overview of the Entire Documentary Sale Transaction	75
		Notes and Questions	77
		Note on International E-Trade	78
	C	Problem 2-1	78
	C.	Commercial Terms Under the ICC Incoterms Insectorms 2020: Pulse for Any Mode or Modes of Transport	79 82
		Incoterms 2020: Rules for Any Mode or Modes of Transport Problem 2-2	82 82
		INCOTERMS 2020: ICC Rules for Use of Domestic and	04
		International Trade Terms	83
		FOB	83
		Problem 2-3	86
		Incoterms 2020	86
		CIF	86
	D.	Interpretation of Commercial Terms	89
		Problem 2-4	89
		Biddell Brothers v. E. Clemens Horst Company	90
		E. Clemens Horst Company v. Biddell Brothers	93
		Notes and Questions	94
	E.	Documents of Title	94
		Problem 2-5	94
		Comptoir d'Achat et de Vente Du Boerenbond Belge	
		S/A v. Luis de Ridder Limitada (The Julia)	95
		Notes and Questions	98
	_	Problem 2-6	101
	F.	Contracts of Affreightment, Bills of Lading, and Insurance	102
		1. The Contract of Affreightment and the Bill of Lading	102
		Hague-Visby Rules	105
		2. COGSA: A Thumbnail Sketch	108
		3. Multimodal Carriage in Import and Export Transactions Norfolk Southern Paikuan Co. r. Vietn	109
		Norfolk Southern Railway Co. v. Kirby Kayyasahi Kisan Kaisha Ltd. v. Bagal Baloit Coxt	111
		Kawasaki Kisen Kaisha Ltd. v. Regal-Beloit Corp. (The "K" Line Case)	116
		Notes and Questions	122

xiv Contents

		4.	Liability Standards Under COGSA	124
			Steel Coils, Inc. v. M/V Lake Marion	124
			Notes and Questions	131
			Anvil Knitwear v. Crowley American Transport, Inc.	132
			Notes and Questions	135
			Problem 2-7	135
			Problem 2-8	136
		5.	Marine Insurance	136
			American National Fire Insurance Co. v. Mirasco, Inc.	137
			Notes and Questions	142
			Problem 2-9	143
II.	Th	e In	ternational Sales Contract and International Trade	
			onsiderations	143
	A.	$\mathbf{E}\mathbf{x}_{\mathbf{j}}$	port Trade Matters	144
			Problem 2-10	144
			Problem 2-11	144
			Problem 2-12	144
			U.S. Regulation of Exports: The Export Administration Act,	
			The Office of Foreign Assets Control, Anti-boycott Laws, The	
			Economic Espionage Act, and The Foreign Corrupt	
			Practices Act	145
			Notes and Questions	149
	В.	Im	port Trade Matters	149
			Problem 2-13	150
			Problem 2-14	151
			Problem 2-15	151
			Problem 2-16	152
			U.S. Regulation of Imported Goods: Classification, Valuation,	
			Rules of Origin, Marking, Free Trades Areas and Customs	
			Unions, and Other Import Restrictions	152
			Notes and Questions	163
		1.	Classification Issues	164
			North American Processing Co. v. United States	164
			JVC Co. of America v. United States	166
			Better Home Plastics Corp. v. United States	168
			Notes and Questions	169
			Problem 2-17	169
		2.	Valuation Issues	170
			Century Importers, Inc. v. United States	170
			Notes and Questions	173
		_	Problem 2-18	173
		3.	Rules of Origin	173
			Zuniga v. United States	173
			Notes and Questions	175
			Problem 2-19	175
		4.	Marking	176
			Bestfoods v. United States	176
			Notes and Questions	178
			Problem 2-20	178
			Note on International Trade Law and the Import/Export	- - -
			Sales Transaction	179

3	7	he Sales Contract	181
— I.	Ch	oice of Law	181
	011	Kristinus v. H. Stern Com. e Ind. S.A.	181
		Notes and Questions	183
II.	Th	e United Nations Convention on Contracts for the International	
	Sal	e of Goods	185
	A.	Basic Features of the CISG	186
	B.	Historical Origins	187
	C.	Cases on the CISG	187
		Note on the UNIDROIT Principles	187
	D.	Sphere of Application of the CISG: Articles 1–6	188
		1. Article 1(1)(a) and the Test of Internationality	188
		Problem 3-1	189
		2. Article 1(1)(b)	189
		Prime Start Ltd. v. Maher Forest Products Ltd.	190
		Notes and Questions	191
		Problem 3-2	192
		3. Other Issues Relating to Scope	193
		Problem 3-3	193
		Problem 3-4	193
		Amco Ukrservice & Prompriladamco v. American Meter Co. UNCITRAL CLOUT Case 131	194 198
		UNCITRAL CLOUT Case 151 UNCITRAL CLOUT Case 122	198
		Notes and Questions	198
		4. Interpreting the CISG: Articles 7–13	200
		Notes and Questions	201
		Problem 3-5	202
		UNCITRAL CLOUT Case 137: GPL Treatment, Ltd. v.	
		Louisiana-Pacific Corp.	203
		Notes and Questions	203
		Forestal Guarani S.A. v. Daros International Inc.	204
		5. Part II of the CISG: Formation of the Contract	206
		a. The Offer	207
		b. Acceptance, Withdrawal, and Revocation of an Offer	207
		Problem 3-6	208
		Problem 3-7	209
		c. Acceptance	209
		Problem 3-8	211
		Filanto, S.p.A. v. Chilewich International Corp.	212
		Notes and Questions	215
		Problem 3-9	216
		Notes and Questions	217
		d. Formation of the Complex Sales Contract Under the CISG	218

xvi Contents

	Problem 3-10	219
	United Technologies International Pratt & Whitney Commercial Engine	
	Business v. Malev Hungarian Airlines	219
	Notes and Questions	222
6.	Performance of the Contract	223
•	a. Delivery by Seller	223
	Problem 3-11	223
	Notes and Questions	223
	b. Conforming Goods	224
	Problem 3-12	225
	Problem 3-13	225
	Medical Marketing International, Inc. v. Internazionale	443
	Medico Scientifica, S.r.l.	225
	· ·	443
	BP Oil International, Ltd. v. Empresa Estatal Petroleos de Ecuador	227
		229
	Notes and Questions	230
	c. Payment by Buyer Problem 3-14	230
	Problem 3-14 Problem 3-15	230
	Unilex, D. 1995-1	230
	Problem 3-16	230
	d. Excused Performance	231
	(1) Article 79 Problem 3-17	231 232
		232
	Tsakiroglou & Co. Ltd. v. Noblee Thorl G.m.b.H.	
	(2) Performance Delegated to a Third Party	235
	Problem 3-18	235
	Unilex, D. 1996-3.4	236
-	Notes and Questions	236
7.	Remedies	237
	a. Remedies of the Seller	237
	Dingxi Longhai Dairy, Ltd. v. Becwood Technology	005
	Group, LLC	237
	Problem 3-19	238
	Notes and Questions	239
	Problem 3-20	239
	Problem 3-21	239
	b. Remedies of the Buyer	240
	Problem 3-22	240
	Problem 3-23	240
	Problem 3-24	241
	Problem 3-25	241
	c. Anticipatory Breach and Installment Contracts	241
	Problem 3-26	241
	Problem 3-27	242
	Notes and Questions	242

4	Letters of Credit	243
 I.	Sources of Letter of Credit Law	243
II.	Letter of Credit Basics	244
	Problem 4-1	248
	Problem 4-2	248
	Problem 4-3	249
	Problem 4-4	249
	Problem 4-5	249
	Problem 4-6	250
	Note on Status of Banks	250
III.	Basic Principles of Letter of Credit Law	250
	A. The Independence Principle	251
	Problem 4-7	251
	Urquhart Lindsay and Company, Ltd. v. Eastern Bank, Ltd.	252
	Notes and Questions	253
	Maurice O'Meara Co. v. National Park Bank of New York	254
	Notes and Questions	257
	B. Strict Compliance	258
	Problem 4-8	259
	J.H. Rayner and Company, Ltd. v. Hambro's Bank, Ltd.	259
	Hanil Bank v. PT. Bank Negara Indonesia	263
	Notes and Questions	266
	Problem 4-9	268
	Problem 4-10	268
	Note on Electronic Communications	268
	Problem 4-11	270
	C. The Fraud Exception to the Independence Principle and Enjoining	
	the Letter of Credit	270
	1. The Problem of Fraud	270
	2. Sources of Law	272
	3. Different Types of Innocent Parties	273
	4. Fraud Cases Not Involving Innocent Third Parties	274
	Problem 4-12	275
	Mid-America Tire, Inc. v. PTZ Trading Ltd.	275
	Notes and Questions	281
	5. Enjoining the Standby Letter of Credit	282
	a. The Standby Letter of Credit	283
	b. Sources of Law for the Standby Letter of Credit	284
	Notes and Questions	285
	Problem 4-13	286
	American Bell International, Inc. v. Islamic Republic of Iran	287
	Harris Corporation v. National Iranian Radio & Television	292
	Notes and Questions	297
	Problem 4-14	298

xviii Contents

5	\boldsymbol{A}	on-Establishment Forms of International Business: gency and Distributorships, Technology Transfer, Contract anufacturing, and Franchising	299
		Beyond the Sales Transaction	299
_		Non-Establishment Forms of Business Abroad	300
I.		ncy and Distributorships	301
	A.	Control	302
	В.	Competition Law Issues	303
	C.	Termination Issues	304
	D.	Intellectual Property Issues	305
	E.	Other Considerations	306 306
		Problem 5-1 Problem 5-2	307
		Problem 5-3	307
		Distribution Agreement	308
		Local and Regional Legal Requirements	312
		a. German Law	313
		Problem 5-4	313
		German Statutes Relating to Agency Agreements	314
		b. The European Union	316
		Problem 5-5	318
		Problem 5-6	318
		Treaty on the Functioning of the European Union	319
		Commission Regulation (EC) No. 330/2010 on the Application	
		of Article 101(3) of the Treaty to Categories of Vertical	
		Agreements and Concerted Practices	320
		Note on Key Elements of the EU Rules on Vertical Restraints	322
		Notes and Questions	324
II.	Tec	hnology Transfer and Licensing	325
		Beyond the Agency/Distributorship to Technology Transfer	326
	A.	What Is Technology Transfer and Why Is It Important?	326
		1. Technology Transfer in International Business	327
		2. Intellectual Property and World Economic Development	328
		3. Intellectual Property and Related Topics	328
	ъ	Notes and Questions	329
	В.	The International Intellectual Property Legal System	329
		1. Patents	331
		International Patent Treaties	332
		2. Trademarks	334
		International Trademark Treaties	335
		3. Copyright International Copyright Treaties	336 337
		4. Know-How and Trade Secrets	338
		International Treaties	339
		Notes and Ouestions	339

III.	Selected Issues in Licensing: The Patent License Agreement	340
	Problem 5-7	340
	Problem 5-8	340
	Problem 5-9	341
	Problem 5-10	341
	Patent License Agreement	342
	Commission Regulation (EU) No. 316/2014 of 21 March 2014	
	on the Application of Article 101(3) of the Treaty to	
	Categories of Technology Transfer Agreements	348
	Notes and Questions	352
IV.	Business Format Franchising	353
	Notes and Questions	354
	Problem 5-11	355
	Franchise Agreement	355
	Problem 5-12	361
	Pronuptia de Paris GmbH v. Pronuptia de Paris	362
	Notes and Questions	365
6	Foreign Direct Investment	367
I.	Introduction	367
	A. The Decision to Invest: Medtech Reaches a Crossroads	367
	1. Market Penetration	369
	2. Management and Control	369
	3. Intellectual Property	370
	4. Research and Development Abroad	370
	5. Global Competition	371
	B. Mergers and Acquisitions (M&A)	371
	Note on the U.S. Foreign Investment and National	a = a
	Security Act of 2007	373
II.	Global Trends in Foreign Direct Investment	374
	A. Recent Growth	374
	B. Role of FDI in Economic Development	375
	Notes and Questions	376
***	Problem 6-1	376
III.	International Investment Law	377
	A. The Traditional Framework for Protecting FDI: The International	050
	Court of Justice	378
	Anglo-Iranian Oil Co. Case (U.K. v. Iran)	378
	Case Concerning Barcelona Traction, Light and Power Company (The Barcelona Traction Case) (Belgium v. Spain),	
	Second Phase	379
	Case Concerning Elettronica Sicula S.p.A. (The ELSI Case)	
	(U.S. v. Italy)	379
	Notes and Questions	380

	В.	Mι	ultilateral and Bilateral Treaties	381
			Modern International Investment Law: Bilateral Investment	
			Treaties, Free Trade Agreements and Customs Unions, and the	
			Convention on the Settlement of Disputes Between States and	
			Nationals of Other States (the ICSID Convention)	382
			Notes and Questions	388
			Problem 6-2	389
			Lanco International, Inc. v. Argentine Republic	390
			Notes and Questions	395
			Wena Hotels, Ltd. v. Arab Republic of Egypt (May 25, 1999)	396
			Wena Hotels, Ltd. v. Arab Republic of Egypt (December 8, 2000)	401
			Notes and Questions	406
			Note on Reform of Investor-State Dispute Settlement	409
			Note on Investment Law, Human Rights, and Sustainable	
			Development	411
			LG&E Energy Corp., et al. v. Argentine Republic	412
			Notes and Questions	417
			Note on Enforcement of ICSID Awards	418
	C.	An	Example of a Regional Trade Agreement: NAFTA	420
			Marvin Feldman v. Mexico	422
			Notes and Questions	429
			Problem 6-3	431
	D.	Inv	vestment and the World Trade Organization	431
			Notes and Questions	433
IV.	Lir	nits	on Corporate Conduct in International Investment: The Foreign	
			ot Practices Act	434
		-	Problem 6-4	435
			Problem 6-5	435
			Problem 6-6	436
	A.	Ov	rerview of the FCPA	436
		1.	Persons Subject to the FCPA	436
		2.	Nexus with Interstate Commerce	437
		3.	Corrupt Intent	437
		4.	Proscribed Payments	437
		5.	Persons to Whom Payments Are Made	438
		6.	Purpose of the Payment	438
			Note on the OECD Bribery Convention and Other	
			International Treaties	438
			Notes and Questions	439
	В.	Ba	sic Issues Under the FCPA	440
			Problem 6-7	440
			United States v. Kay	440
			Stichting Ter behartiging Van de Belangen Van	
			Oudaandeelhouders in Het Kapitaal Van Saybolt	
			International B.V. v. Schreiber	448
			Problem 6-8	454
			United States v. Kozeny	454
			Notes and Questions	457

Contents xxi

Chin A. 1	Introduction
	Conceptual Outline and Checklist of Foreign Direct Investment Issues
	Foreign Investment in the European Union
	1. Access to the Internal Market of the EU: The Four Freedoms
	Problem 6-9
	Rewe-Zentral AG v. Bundesmonopolverwaltung für Branntwein
	Notes and Questions
	Problem 6-10
	Centros Ltd. v. Erhvervs-og Selskabsstyrelsen
	Notes and Questions
	Note on Protection of Intellectual Property in the EU
0	2. Establishment in the EU
	Problem 6-11
	An Overview of Company Establishment in Three European
	Legal Systems: The United Kingdom, France, and Germany
	Note on Employee Co-determination in Management Issues in
	France and Germany
	Notes and Questions
9	3. EU Competition Law Affecting Foreign Direct Investment
	a. Abuse of a Dominant Position
	Problem 6-12
	United Brands Company v. Commission of the European Communities
	Microsoft Corp. v. Commission of the European Communities
	Notes and Questions
	b. The EC Merger Regulation
	Tetra Laval BV v. Commission of the European Communities
	Notes and Questions
	Note on the Extraterritorial Application of EU Competition Law
C. I	Foreign Direct Investment in China
	1. China's Economic System
	Daniel C.K. Chow, The Legal System of the People's Republic of
	China in a Nutshell
	Notes and Questions
9	2. China's FDI Legal Regime and Foreign Investment
	Business Vehicles
	a. The Joint Venture
	b. The Wholly Foreign-Owned Enterprise
	Notes and Questions
	Note on a Gamble by an MNE That Paid Off
3	3. Establishing the Joint Venture
	a. Approval Process
	Problem 6-13
	b. Capital Investment
	c. Management Structure
	Problem 6-14
	Problem 6-15
	Problem 6-16
	Problem 6-17

xxii Contents

		Problem 6-18	506
		PRC Equity Joint Venture Law (2001)	506
		Equity Joint Venture Law Implementing Regulations	507
		Joint Venture Contract Between Beijing Seagull Detergent	
		Group Corp. and Acme (China), Ltd.	509
		Notes and Questions	525
	D.	Foreign Direct Investment in Brazil	526
		1. Brazil's Approach to FDI	527
		a. Policy Objectives	528
		b. Some Background Economic History and Considerations	528
		c. The Enactment of the Profits Remittance Law	530
		2. The Business Climate in Brazil	531
		Problem 6-19	531
		Brazil's Environment for Doing Business and for Foreign	
		Direct Investment	532
		3. Brazilian Laws Relating to Foreign Direct Investment and	
		Business Organizations	543
		a. Brazilian Business Organizations	543
		Problem 6-20	543
		Overview of Business Entities Available for Use in Foreign	~
		Direct Investment in Brazil	544
		b. Brazilian Laws Applicable to Foreign Direct Investment	548
		Problem 6-21	548
		Problem 6-22 Profits Remittance Law	548 548
			553
		Notes and Questions Note on Sovereign Debt Collection	555
7		Protecting Intellectual Property Rights	557
_		Tolecting Intellectual I Toperty Rights	
I.	Ov	erview of Commercial Piracy	558
	A.	Rise in Commercial Piracy	558
		Problem 7-1	560
	В.	Categories of Commercial Piracy	561
		1. Copyright Piracy	561
		Notes and Questions	563
		2. Trademark Counterfeiting	563
		Notes and Questions	566
		3. Patent Infringements	566
	0	Notes and Questions	567
	C.	1 / 8	569
		1. Commercial Piracy Statement of Professor Daniel Chay Refere the Senate	569
		Statement of Professor Daniel Chow Before the Senate	560
		Government Oversight and Management Subcommittee	569 570
		Notes and Questions Problem 7-2	570 572
		Problem 7-3	574
		1100iciii <i>1-</i> 3	374

Con	Contents	
	Problem 7-4	574
	Daniel C.K. Chow, Organized Crime, Local Protectionism, and the	374
	Trade in Counterfeit Goods in China	575
	Notes and Questions	582
	Note on Responses by MNEs and Foreign Governments	583
	Problem 7-5	584
	2. Forced Transfer of Technology	584
II.	TRIPs and the Protection of Intellectual Property Rights	586
11.	1 , 0	587
	A. Intellectual Property, TRIPs, and the WTO	588
	Notes and Questions B. Enforcement Obligations Under TRIPs Against Commercial Piracy	589
	8	589
	Notes and Questions	590
	2. Provisional Measures	590
	Problem 7-6	592
	C. TRIPs and the Access to Medicines Debate	592
	Notes and Questions	597
	Problem 7-7	597
	D. TRIPs and the Biopiracy Debate	598
	Problem 7-8	600
***	Problem 7-9	600
III.	Gray-Market Goods and Parallel Imports	600
	A. What Are Gray-Market Goods and Parallel Imports?	601
	Notes and Questions	602
	B. Gray-Market Goods Under U.S. Law	602
	Problem 7-10	605
	K-Mart Corp. v. Cartier, Inc.	605
	Lever Brothers Co. v. United States	608
	Notes and Questions	610
	Problem 7-11	611
	Quality King Distributors, Inc. v. L'anza Research	
	International, Inc.	611
	Kirtsaeng v. John Wiley & Sons, Inc.	614
	Notes and Questions	618
8	Dispute Resolution	619
 I.	Introduction	619
	Overview of International Business Dispute Resolution Issues	619
	Preliminary Issues	620
	Choice of Forum	620
	Choice of Law	621
	Jurisdiction	621
	Sovereign Immunity and the Act of State Doctrine	622
	Resolving Preliminary Issues by Agreement	623
	Dispute Resolution Other Than by Litigation	624
	Other Issues	625
	Cuici ioouco	040

xxiv Contents

II.	Arl	tration	625
	A.	Choosing Arbitration	625
		Susan Karamanian, The Road to the Tribunal and	
		Beyond: International Commercial Arbitration and the United States	
		Courts	626
		Note on Expanding Grounds to Vacate Arbitration Awards	629
		Negotiating and Structuring International Arbitration	
		Transactions, Using Model Arbitration Clauses, and Practical	
		Matters in Arbitration	629
		Notes and Questions	632
	В.	Enforcing the Agreement to Arbitrate	633
	2.	Problem 8-1	633
		Mitsubishi Motors Corp. v. Soler Chrysler-Plymouth, Inc.	634
		Notes and Questions	639
	C.	Judicial Review and Enforcement of the Award	639
	G.	Problem 8-2	639
		Problem 8-3	639
		Polytek Engineering Co., Ltd. v. Jacobson Companies	640
		, , , , , , , , , , , , , , , , , , , ,	644
		Stolt-Nielsen SA v. AnimalFeeds Int'l Corp.	649
		Stolt-Nielsen SA v. AnimalFeeds International Corporation	650
III.	T :4	Notes and Questions	651
111.		ration tration	652
			653
		ct Actions Against Insurers	654
	A.	Choice of Forum	
		Problem 8-4	654
		M/S Bremen v. Zapata Off-Shore Co.	655
		Gita Sports Ltd. v. SG Sensortechnik GmbH & Co. KG	659
		Notes and Questions	663
		Problem 8-5	664
		Problem 8-6	664
		Problem 8-7	664
	ъ	Note on the Hague Convention on Choice of Court Agreements	665
	В.	Choice of Law	666
		1. Choice of Law Approaches	667
		Amco Ukrservice v. American Meter Co.	667
		Notes and Questions	671
		2. Choice of Law Clauses	672
		Problem 8-8	672
		Problem 8-9	672
		The Restatement (Second) of Conflict of Laws (1971)	673
		Notes and Questions	673
	C.	Jurisdiction	674
		1. International Law	674
		Kathleen Hixson, Extraterritorial Jurisdiction Under the Third	
		Restatement of Foreign Relations Law of the United States	674
		Notes and Questions	677
		2. Domestic Adjudicative Jurisdiction: Subject Matter and Personal	
		Jurisdiction	677
		Problem 8-10	678

Contents xxv

		Asahi Metal Indus. Co., Ltd. v. Superior Court	679
		Note on Personal Jurisdiction Over a Foreign Business Entity	684
		Goodyear Dunlop Tires Operations, S.A. v. Brown	685
		Note on J. McIntyre Machinery Case	686
		Glencore Grain Rotterdam B.V. v. Shivnath Rai Harnarain Co.	687
		Notes and Questions	691
	3.	Sovereign Immunity	691
		Problem 8-11	692
		In re Arbitration Between: Trans Chem. Ltd. & China Nat'l	
		Mach. Import & Export Corp.	693
		Note on "Agency or Instrumentality"	695
	4.	The Act of State Doctrine	695
		Problem 8-12	695
		Optopics Lab. Corp. v. Savannah Bank of Nigeria, Ltd.	696
		FOGADE v. ENB Revocable Trust	699
		Notes and Questions	702
		Problem 8-13	702
	5.	International Comity and Forum Non Conveniens	703
		DeYoung v. Beddome	703
		Notes and Questions	706
	6.	Service of Process	707
		Conax Florida Corp. v. Astrium Ltd.	707
		Notes and Questions	711
	7.	Jurisdiction over Parent and Affiliated Companies	712
		Problem 8-14	712
		Itel Containers Int'l Corp. v. Atlanttrafik Express Serv. Ltd.	713
		Notes and Questions	717
		Problem 8-15	717
	8.	Conflicts of Jurisdiction: Multiple Proceedings in Different Forums	718
		Goss International Corp. v. Man Roland Druckmachinen AG	718
		Notes and Questions	721
		Finanz AG Zurich v. Banco Economico S.A.	721
		Ibeto Petrochemical Indus. Ltd. v. M/T Beffen	725
		Notes and Questions	728
D.	Evi	dence and Discovery	728
	1.	Obtaining Evidence Abroad	728
		Problem 8-16	729
		Tulip Computers Int'l B.V. v. Dell Computer Corp.	729
		Notes and Questions	733
	2.	Obtaining Evidence in the United States for Use in Foreign Courts	734
		In re Clerici	734
		Notes and Questions	737
E.	Rec	cognition and Foreign Enforcement of Foreign Judgments	738
		Problem 8-17	738
		Somportex Ltd. v. Philadelphia Chewing Gum Corp.	739
		Society of Lloyd's v. Siemon-Netto	743
		Notes and Ouestions	746

xxvi Contents

9	Corporate Social Responsibility	749
 I.	Introduction	749
	Problem 9-1	750
	Problem 9-2	750
	Jonathan I. Charney, Transnational Corporations and Developing	
	Public International Law	750
	Jordan J. Paust, Human Rights Responsibilities of Private Corporations	751
	Doe I v. Wal-Mart Stores, Inc.	755
	Notes and Questions	758
	Problem 9-3	759
II.	Codes and Standards of Conduct	760
	Problem 9-4	760
	Problem 9-5	760
	Organization for Economic Cooperation and Development:	
	The OECD Guidelines for Multinational Enterprises, 2011	761
	Note on Implementation of the OECD Guidelines for	
	Multinational Enterprises	765
	Note on the "Polluter Pays Principle" as the Basis of Encouraging	
	Multinational Companies to Engage in Sustainable	
	Development	767
	Problem 9-6	768
	Instituting a Corporate Environmental and Safety Management	
	System	768
	Environmental Liability Disclosure Obligations of Public	
	Companies	771
	Notes and Questions	772
	A Guide for the Perplexed: Creating a CSR Program for Your	
	Company	773
III.	Exporting Hazard: Legal and Ethical Considerations	774
	Problem 9-7	774
	H. Jeffrey Leonard, Confronting Industrial Pollution in Rapidly	
	Industrializing Countries: Myths, Pitfalls, and Opportunities	774
	Maureen A. Bent, Exporting Hazardous Industries: Should American	
	Standards Apply?	775
	Treaties Restricting Trade in Hazardous Materials	776
	Organization for Economic Cooperation and	
	Development: Council Recommendation on the Application of the	
	Polluter-Pays Principle to Accidental Pollution	777
	Note on U.S. Controls on Exports of Hazardous Wastes	778
13.7	Notes and Questions	779
IV.	Liability for Industrial Accidents	779
	Problem 9-8 Stocker C. McCoffeey, Assidents De Hattern Havenders Technology	779
	Stephen C. McCaffrey, Accidents Do Happen: Hazardous Technology	700
	and International Tort Litigation	780
	Problem 9-9	781

Contents	
In re Union Carbide Corp. Gas Plant Disaster at Bhopal, India in	
December 1984	781
Shyam Divan and Armin Rosencranz, The Bhopal Settlement	784
Note on the Bhopal Settlement and Its Tortuous Aftermath	788
Notes and Questions	789
V. The U.S. Alien Tort Statute	790
Abdullahi v. Pfizer, Inc.	792
Kiobel v. Royal Dutch Petroleum Company	800
Notes and Questions	801
Table of Cases	803
Index	