



illimity 1Q19 results

May 13, 2019

This is the **illimity's first quarterly results presentation**

On **March 5, 2019 illimity was born** from the merger between SPAXS and Banca Interprovinciale and **listed on the MTA**

This presentation refers to illimity 2018-2023 Business plan as updated and released on March 6, 2019⁽¹⁾

illimity: **Key messages**






The **results** of the first few months
confirm Business Plan targets



illimity **fully on track** in building
sustainable competitive advantages

illimity has developed a **robust Business Plan**

		2020	2023
	Total Assets	€3.5 – 4.3 bn	€6.6 bn
	Net Profit	€55 – 70 mln	€280 mln
	ROE	9 – 10%	25%
	CET1 ratio	>15%	>15%

illimity: first months **results** are very **encouraging**



Business **gaining momentum** and **robust pipeline ahead**



€5.9 mln net loss in 1Q19, in line with the business plan and not yet benefiting from operating leverage or earn-out components of the turnaround business



Strong 1Q19 capital (CET1) **and liquidity position** (LCR and NSFR)

illimity: **business momentum** is gaining traction

Data in €mln

Customer loans where not otherwise stated

Non accounting figures



**SME
Division**



**NPL I&S
Division**

Total Originated Business (excluding Servicing)



Cross-over & Acq.Fin.



Turnaround



Invoice Lending



NPL Investments



Senior Financing



Servicing⁽⁷⁾ AUM (GBV)

Originated Business ⁽¹⁾
inception to date
(April 30 2019)

Terms
agreed⁽²⁾ to
be signed

Advanced
pipeline⁽³⁾

Target 2020

~745

~290

~550

~3,000-3,500

70 +132 (BIP Core SME)

46

~130

~300⁽⁴⁾

75⁽⁵⁾

~2

~45

600-700

14

88

32⁽⁶⁾

~300

318

38

~320

1,700-2,000

136

118

~20

100-200

2,000

~80

1,500

5,100-6,300

Note: (1) Non accounting figures. This aggregate includes both the SME loans granted/purchased and the NPL investments booked in the period and thus already income-producing and the value of the deals signed but yet to be booked, owing to a settlement structure based on multiple tranches or to a time lag between the signing of the master agreement and the date of loan disbursement/onboarding. This aggregate additionally includes part of the net loans to existing customers of Banca Interprovinciale, due to their features considered consistent with illimity's SME segment; (2) Deals in final stage of the formalization of the agreement/contractual terms; (3) Specific business opportunities for which the bank envisages there is a reasonable expectation to close the transactions in the forthcoming months; (4) Including BIP Core SME loans; (5) It also includes financial instruments, such as quasi-equity instruments, which are included in the balance sheet item "20. c) Other financial assets mandatorily at fair value" for accounting purposes; (6) Credit line to be granted; (7) Servicing unit will be part of the illimity banking group upon authorization of the Supervisory Authority

illimity is **fully on track** on its journey

- 🎯 Raised €560 mln **equity** to fully fund illimity's 2018-2023 business plan through 
- 🎯 Acquired a small-size bank (Banca Interprovinciale) to be fully licensed rapidly and all divisions **in business from September 2018** (branches rapidly closed)
- 🎯 Attracted top talents: **strong team** with nearly **240 illimiters** and a **close-knit top management**
- 🎯  illimity credit machine[®] and  illimity.AI[®] already at full speed
- 🎯 Launched  neprix, a **unique innovative servicing platform** for Corporate NPL
- 🎯 **Completed migration** of core banking systems to a **new open architecture fully on cloud**

illimity **next milestones**

TODAY

Launched today the **European Open banking platform with  raisin.** to gather retail deposits in Germany

ON-TRACK

New fully-digital IT platform: ongoing testing phase from May 6 -
Completion by June 2019







ON-TRACK

Launch of the **Direct Banking** offer by June 2019

 illimity is the first Italian “new paradigm bank” and is building **sustainable competitive advantages**



illimity is the first Italian “new paradigm bank” **specialized** in high-potential, underserved markets

				<u>Market size⁽¹⁾</u>
	SME Specialist Lender	<ul style="list-style-type: none">• Restructuring• Cross-over• Acquisition finance• Invoice lending	➤ Stock	 ~€310-350 bn
	Corporate NPL Specialist	<ul style="list-style-type: none">• Investments• SPV Financing• Servicing• Remarketing	➤ Transactions expected	 ~€135 bn
	State-of-the-art Direct Bank	<ul style="list-style-type: none">• Sight & term deposits• Payments• third-party products	➤ Private and corporate customers	 ~20 mln clients

Note: rounded figures; (1) Size of the addressable market based on public information, on 2018-2023 business plan estimates and on CheBanca! Digital Banking index

1Q19 Financial review

Francesco Mele, CFO & Head of Central Functions



illimity: 1Q19 in a nutshell

**Business
booked
1Q19**

€217 mln

€340 mln⁽¹⁾
4Q18

**Originated
business
inception to date
Apr 30, 2019**

~€745mln⁽²⁾

€340 mln⁽¹⁾
4Q18

Revenues

~€9 mln

€2.6 mln
4Q18

**Customer
loans**

€513 mln

€484 mln
4Q18

People

**~240
illimiters**

138
4Q18

Net result

-€5.9 mln

-€15.7 mln
4Q18

Note: (1) All business booked in the last four months of 2018; (2) Non accounting figures. This aggregate includes both the SME loans granted/purchased and the NPL investments booked in the period and thus already income-producing and the value of the deals signed but yet to be booked, owing to a settlement structure based on multiple tranches or to a time lag between the signing of the master agreement and the date of loan disbursement/onboarding. This aggregate additionally includes part of the net loans to existing customers of Banca Interprovinciale, due to their features considered consistent with illimity's SME segment

illimity: 1Q19 key trends



Revenue stream gradual build-up through solid commercial results



Robust pipeline



Strong liquidity and capital to support entire business plan growth



Negative net result ahead of business plan and **consistent with start-up phase: no contribution yet from operating leverage or earn-out components** of turnaround business

illimity: Reclassified Profit & Loss

	4Q18 ⁽¹⁾	1Q19	QoQ €mln	QoQ %
<i>Data in €mln</i>				
1 Net interest income	4.7	7.2	2.5	53%
Net fees and commissions	0.1	0.6	0.5	603%
2 Net result from trading	(2.1)	0.9	3.0	n.s.
Net other income/expenses	(0.1)	0.3	0.4	n.s.
Operating income	2.6	9.0	6.4	245%
3 Operating costs	(17.4)	(16.9)	0.6	-3%
Operating profit	(14.8)	(7.9)	7.0	n.s.
Loan loss provisions	(3.3)	0.0	3.3	n.s.
4 <i>of which loan loss provision charges</i>	<i>(4.6)</i>	<i>(1.4)</i>	<i>3.2</i>	<i>-70%</i>
5 <i>of which value adjustments on NPL portfolios</i>	<i>1.3</i>	<i>1.4</i>	<i>0.1</i>	<i>7%</i>
Other net provisions	(0.1)	(0.2)	(0.1)	n.s.
Provisions for risks and charges	(2.4)	(0.2)	2.2	n.s.
Profit before tax	(20.7)	(8.3)	12.3	n.s.
Income tax	4.8	2.4	(2.5)	n.s.
Minorities	0.1	-	(0.1)	n.s.
Net result	(15.7)	(5.9)	9.8	n.s.

Note: (1) The comparative figures in the reclassified income statement for the fourth quarter refer to the consolidated results for SPAXS as of 31.12.2018. Any failure to reconcile the stated figures arise exclusively from rounding.

1

NPL cash collection significantly higher than expected

5

Additional contribution from €1.4 mln positive value adjustments from periodic review of NPL portfolio cashflow projections

2

Positive net trading result of €0.9 mln from disposal of around €65 mln of sovereign debt

3

€6.5 mln personnel cost owing to new hirings

Other operating costs include **€2.6 mln one-off components** related to the migration to the core IT system and listing expenses and material advisory costs

~€0.3 mln annual contribution to the Resolution Fund

4

€1.4 mln loan loss provision charges

illimity: Reclassified Balance sheet

	4Q18 ⁽¹⁾	1Q19	QoQ €mln	QoQ %
<i>Data in €mln</i>				
1 Cash and cash equivalent	68	171	103	151%
Due from banks	372	137	(235)	-63%
2 Customer loans	484	513	30	6%
- NPL	138	156	18	13%
- SME ⁽²⁾	198	219	21	10%
- Non-core former Banca Interprovinciale	148	139	(9)	-6%
Financial Assest Hold To Collect (HTC) ³	114	117	3	3%
3 Financial Assest Hold To Collect & Sell (HTCS) ⁴	108	78	(30)	-28%
Attività finanziarie valutate al FVTPL ⁵	29	17	(12)	-42%
Goodwill	22	22	-	-
Intangible assets	0	6	5,384	n.m.
Other assets	39	60	21	54%
Total assets	1,235	1,120	(115)	-9%
Due to banks	109	71	(37)	-34%
4 Customer deposits	454	383	(71)	-16%
Debt securities in issue	81	64	(18)	-22%
Shareholders' Equity	557	552	(5)	-1%
Other liabilities	34	50	16	46%
Total liabilities	1,235	1,120	(115)	-9%
Common Equity Tier 1 Capital	527	494	(33)	-6%
Risk Weighted Assets	587	598	11	2%

1 **€290 mln cash and net adjusted interbank position**
Other **liquidity buffers** available for **~€140 mln** worth of High Quality Liquid Assets and other marketable securities

Substantially unencumbered balance sheet

2 **€513 mln loans to customers, up 6% in the quarter**, with more to come once the business signed is disbursed/onboarded

3 Additional **downsizing** and **diversification** of the securities portfolio

4 **Decline in customer deposits** consistent with transformation of operating banking model and **in line with expectations**

No contribution yet from pan-European open banking deposit platform and illimity proprietary digital deposit platform

Note: (1) The comparative figures in the reclassified balance sheet refer to the consolidated results of SPAXS at 31.12.2018. (2) The figures include part of the net loans to existing customers of Banca Interprovinciale, which due to their features are considered consistent with illimity's SME segment. (3) HTC: Financial assets at amortised cost. (4) HTCS: Financial assets at fair value through comprehensive income. This item includes participating financial instruments valued at approximately €7 mln, purchased as part of a turnaround deal.

(5) FVTPL: other financial assets at fair value through profit or loss. Any failure to reconcile the stated figures arise exclusively from rounding.

illimity: 1Q19 KPIs

	4Q18 ⁽¹⁾	1Q19	Target 2020
Cost-Income	685%	187%	<50%
Cost of Risk (bps) annualised	~464 bps	~124 bps	185 – 225 bps
Gross Organic NPE ratio ⁽²⁾	8.2% ⁽³⁾	8.2%	5 - 7%
CET1 ratio	~90%	~83%	>15%
LCR	491%	813%	>130%

- **Cost-Income** progressive **normalisation**
- **Organic NPE ratio** substantially **stable**
- **Marginal reduction in regulatory capital** due to net loss, intangibles and computation of special shares suspended until relevant authorisation is received

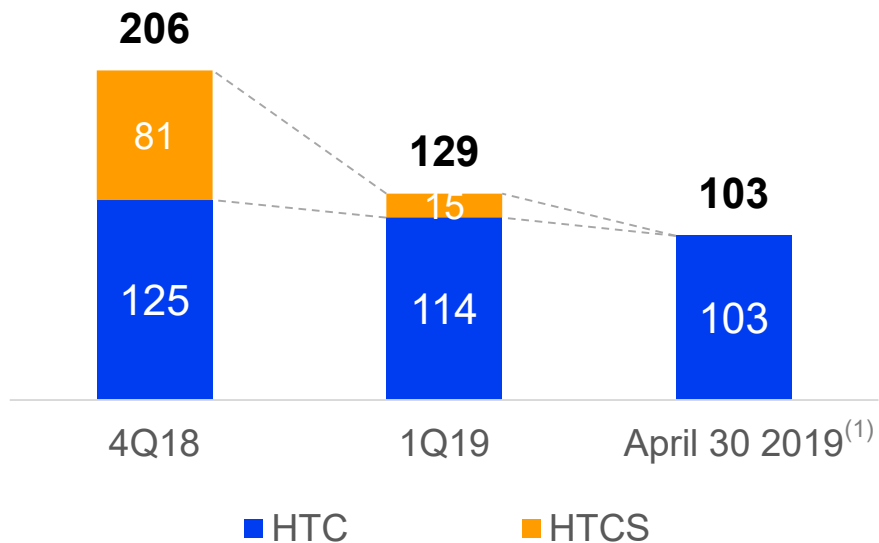
Note: (1) The comparative figures for the fourth quarter refer to the consolidated results for SPAXS as of 31.12.2018 and as of 4Q18. (2) Ratio of gross NPE to total gross loans to customers from invoice lending, cross-over, new finance, BIP and senior financing to non-bank NPL investors - thus excluding UTP loans purchased as part of the restructuring and refinancing business; (3) Adjusted to reflect reclassification to NPE completed in early January with relevant coverage already factored in year-end figures (reported data of 7.4%). Any failure to reconcile the stated figures arise exclusively from rounding.

illimity: diversification of the securities portfolio

Further downsizing of the Italian Government bond portfolio

Portfolio composition by accounting value – Italy focus

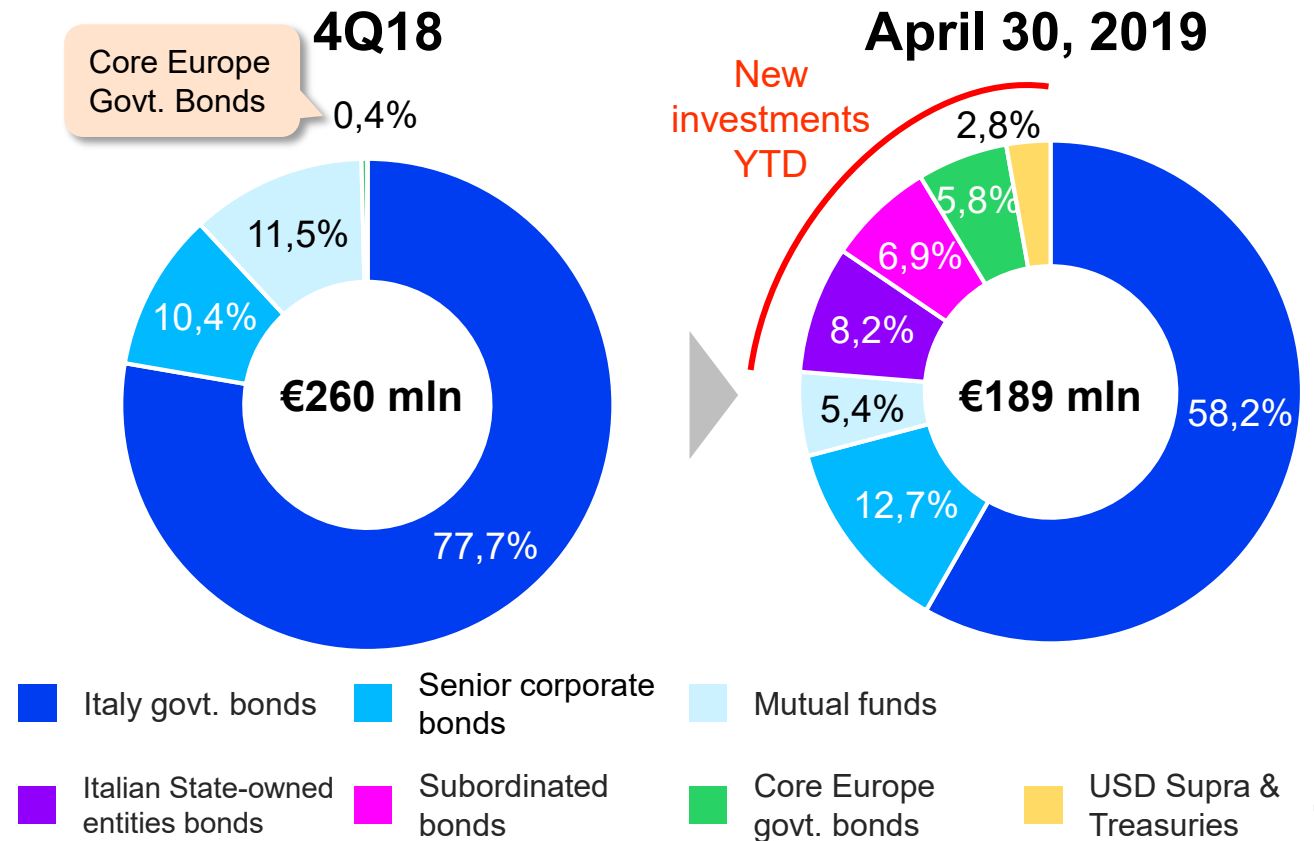
€ mln



Note: rounded figures; (1) Non accounting figures

Securities portfolio diversification has taken off


Portfolio composition by notional amount



illimity: securities portfolio characteristics



€ mln	1Q19	April 30, 2019
Unrealised gains/losses from MtM of HTC portfolio	€1.3 mln	€1.2 mln
Unrealised gains/losses from MtM of HTCS portfolio	€0.9 mln	€1.0 mln
Average yield to maturity ⁽¹⁾	~ 2.2%	~ 2.2%
Duration ⁽¹⁾	3.2 years	3.2 years
CR01 ⁽¹⁾	€112k	€99k

- 
- **Unrealised gains** from MTM of HTC and HTCS portfolios in 1Q19 and as of April 30 2019
 - **~2.2% yield to maturity**
 - Short **duration** of **3.2 years**

Note: (1) Securities portfolio classified as HTC and HCTS.
Non-accounting figures.

illimity: **today launch** of European deposit platform:

TODAY

Key highlights



- **Pan-European fintech and leader marketplace** for online saving and investment products in Europe



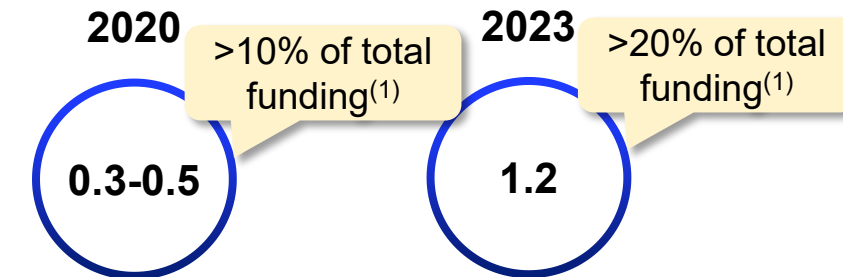
- Agreement for the initial **distribution of term deposits in Germany**, with the possibility to extend it to other countries, subject to authorization



- **Local presence in the main EU countries**, including Germany, Spain and UK, with **over 175k clients** in 31 countries

Key strategic fit

Target term deposits
(€ bn)



Distribution channels



Fully digital



Note: (1) as % of end of period interest-bearing liabilities

SME Division

Enrico Fagioli



Up & running: each business at its own speed

Deal focus

- **#129 deals analysed** since inception **worth ~€1.55bn** in nominal value
- **#55 deals declined** worth **~€497 mln**
- **5 deals with terms agreed and to be signed shortly** worth **~€48 mln**
- **18 deals** currently under evaluation in **advanced status** worth **~€175 mln**
- **Other opportunities** identified for additional **~€676 mln**

10 deals signed since inception

Data in €mln
Customer loans unless otherwise stated
Non accounting figures



Cross-over & Acq. Finance



Turnaround⁽⁵⁾



Invoice Lending

Total SME Originated business

Originated business⁽¹⁾

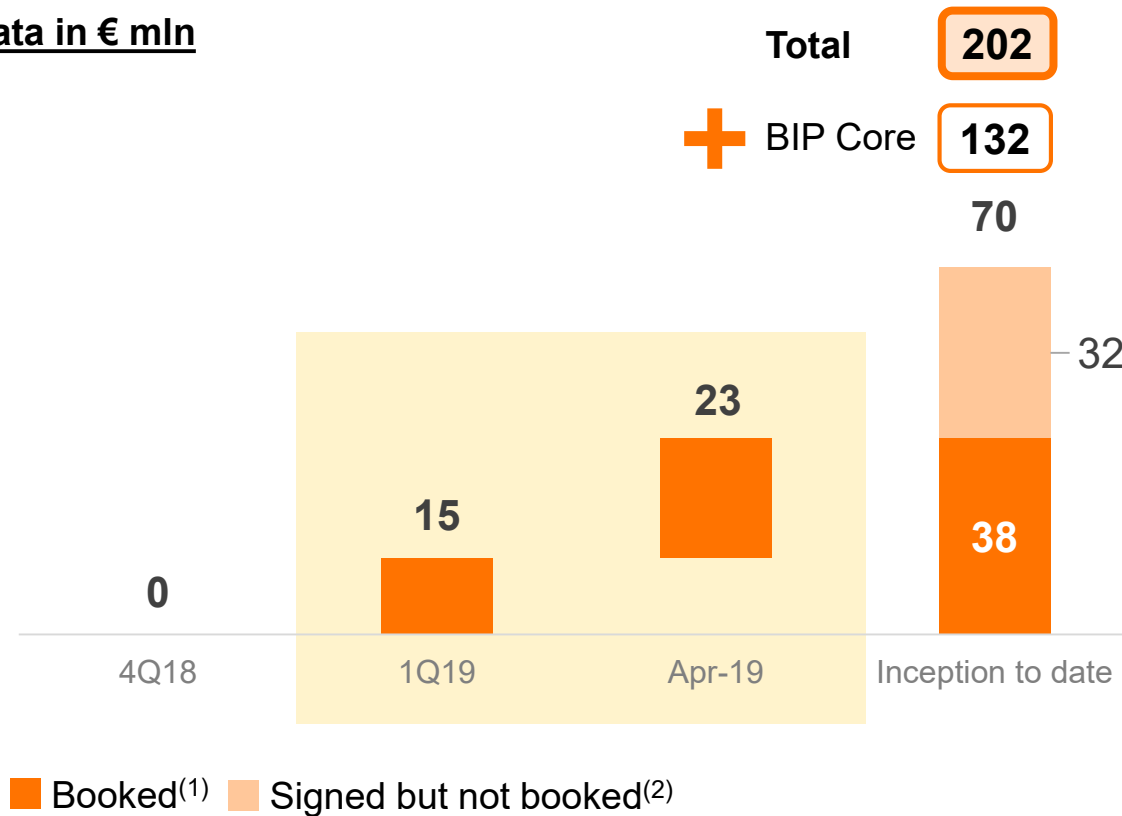
1Q19	Inception to date (April 30, 2019)	Terms agreed ⁽²⁾ to be signed	Advanced pipeline ⁽³⁾	Target 2020
15 + 136 (Core BIP SME)	70 + 132 (Core BIP SME)	46	~130	~300 ⁽⁴⁾
34	75	~2	~45	600 - 700
9	14	88	32 ⁽⁶⁾	~300
193	291	~136	~207	~1,200-1,300

Note: (1) This aggregate includes the loans originated/purchased in the period, thus already income-producing, and deals signed but yet to be booked, owing to a settlement structure in multiple tranches or to a time lag between the signing of the master agreement and the date of loan disbursement/onboarding; (2) Deals in final stage of the formalization of the agreement/contractual terms; (3) Specific business opportunities for which the bank envisages there is a reasonable expectation to close the transactions in the forthcoming months; (4) Including BIP core SME; (5) It also includes financial instruments, such as quasi-equity instruments, which are included in "20. c) Other financial assets mandatorily at fair value" for accounting purposes; (6) Credit line to be granted.

illimity SME Division: Cross-over & Acq. Finance

Originated business

Data in € mln



Deal features

- Avg. ticket size €5 - 10 mln
- **Mandate lead arranger on Acquisition Finance deals**
- **#4 Cross-over deals** signed since inception
- **#3 Acquisition Finance deals** signed since inception
- **Industrial sectors:** construction, food, industrial, pharma and shipping



#4 deals with **terms agreed to be signed worth ~€46 mln**



~€130 mln additional pipeline at advanced stage

illimity SME Division: Turnaround

Originated business

Data in € mln



Deal features

- Avg. ticket size **€15 - 25 mln**
- **Additional potential revenues⁽³⁾ Up to €15 mln**

- **#3 deals** signed since inception
- **Industrial sectors:**
 - Steel
 - IT payments
 - Automotive



#1 deal with **terms agreed and to be signed worth ~€2 mln**

~€45 mln additional pipeline at advanced stage

Note: (1) income-producing gross loans origination, including new finance, acquired credit and related instruments. It includes ~€7 mln of financial instruments, such as quasi-equity instruments, which are included in "20. c) Other financial assets mandatorily at fair value" for accounting purposes; (2) deals signed but not yet booked, owing to a time lag between the signing of the master agreement and the date of loan disbursement; (3) To be booked only when cashed

illimity SME Division: Invoice Lending

Originated business

Data in € mln

Outstanding

0.2

9

14

Turnover

0.2

14

11

25

4Q18

1Q19

Apr-19

Inception to date

*Just started invoice
lending activities*

Key features

- # **6 suppliers** for a total credit line granted of up to €37mln
- Industrial sector: mainly energy and steel, mechanics, publishing, logistics

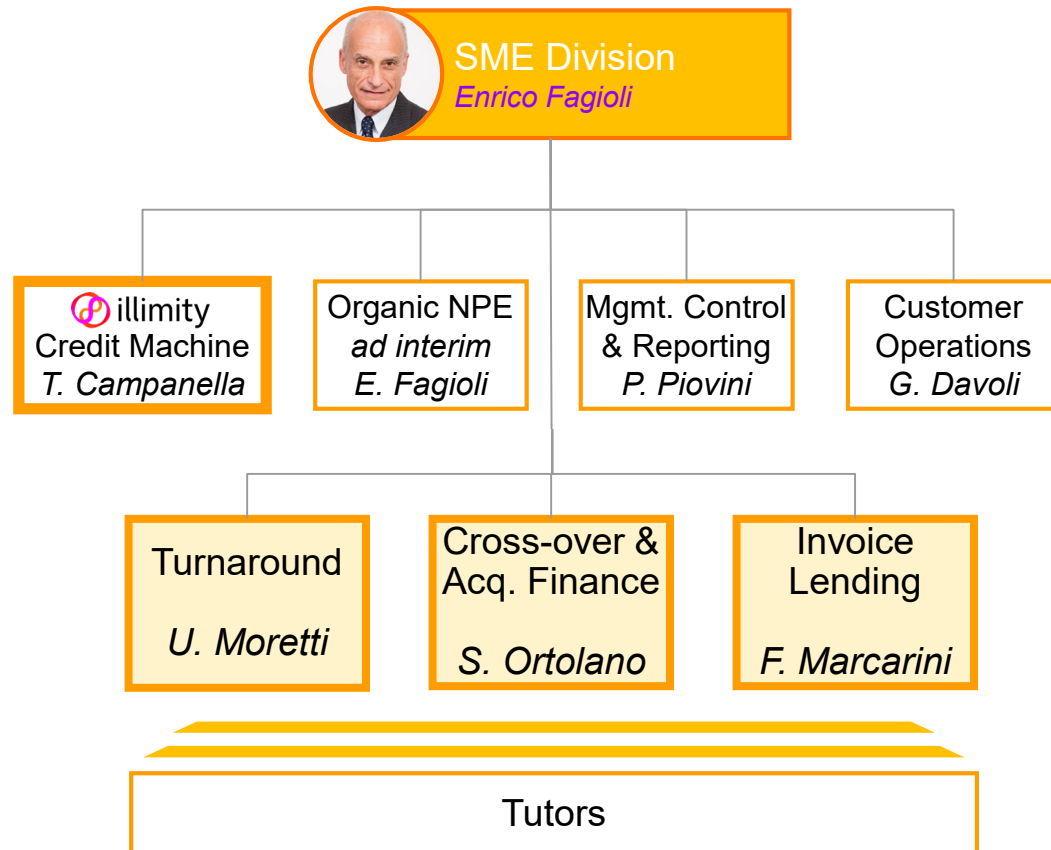


€88 mln credit line granted

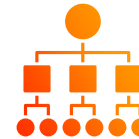


~€32 mln additional pipeline at advanced stage

Organisation chart completed and being strengthened



Main achievements



- Second line of management on board with >60 FTEs



- First 8 Tutors + additional 4 Tutors on demand with significant industrial experience⁽¹⁾

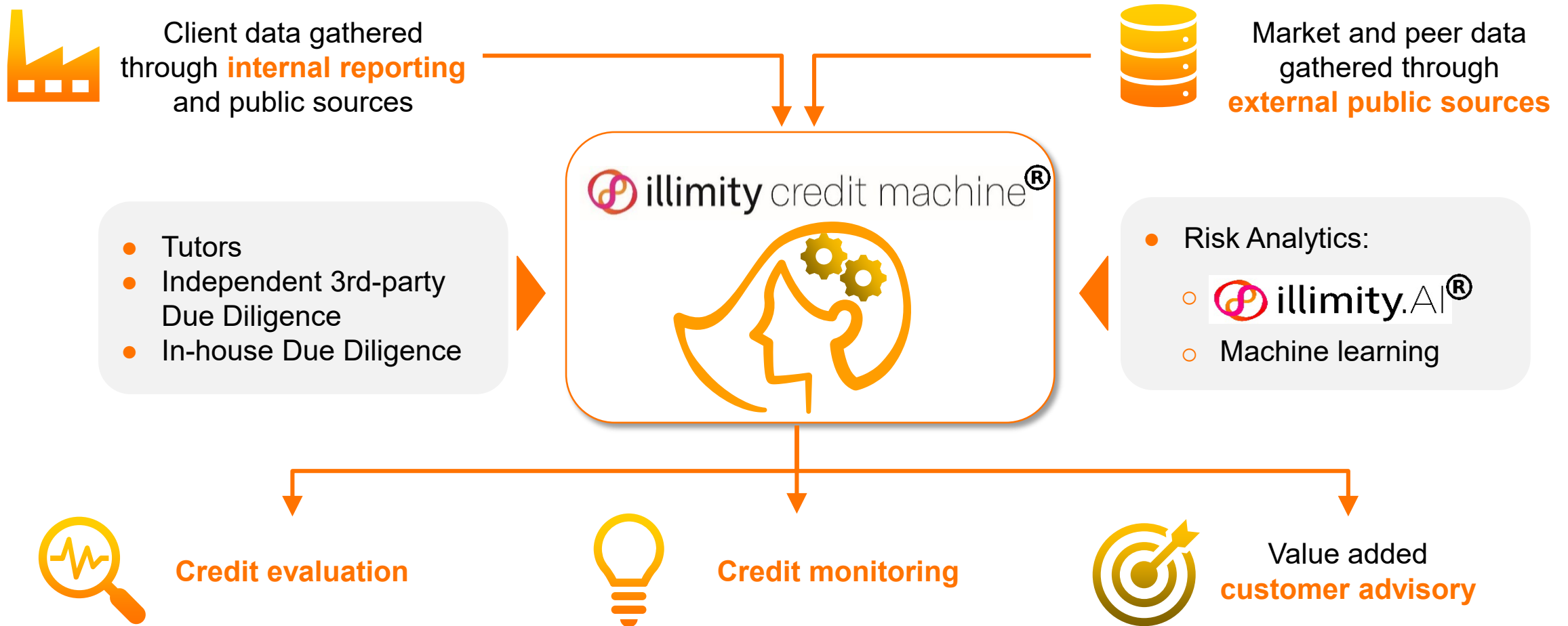


-  illimity Credit Machine at full steam



See focus on next page

Top technologies to improve credit activities



NPL I&S Division

Andrea Clamer



Up & running

Deal focus: NPL Investment

- ~ €30 bn of GBV analysed since inception
- ~ €20 bn of GBV declined/lost
- ~ €2 bn of GBV signed since inception
- ~ €8 bn of GBV currently under evaluation

Data in €mln
Customer loans unless otherwise stated
Non accounting figures



NPL Investment



Senior Financing

**Total NPL
Originated business**



Servicing⁽⁴⁾
AUM (GBV)

Originated business⁽¹⁾

	1Q19	Inception to date (April 30, 2019)	Terms agreed ⁽²⁾ to be signed	Advanced pipeline ⁽³⁾	Target 2020
NPL Investment	21	318	38	~320	1,700-2,000
Senior Financing	3	136	118	~20	100-200
Total NPL Originated business	24	454	156	~340	1,800-2,200
Servicing⁽⁴⁾ AUM (GBV)	~1,200	~2,000	~80	1,500	5,100-6,300

Note: (1) This aggregate includes the origination/purchase of income-producing loans and NPL investments, and deals signed but yet to be booked, owing to a settlement structure in multiple tranches or to a time lag between the signing of the master agreement and the date of loan disbursement/onboarding; (2) Deals in final stage of the formalization of the agreement/contractual terms; (3) Specific business opportunities for which the bank envisages there is a reasonable expectation to close the transactions in the forthcoming months; (4) Servicing unit will be part of the illimity banking group upon authorization of the Supervisory Authority

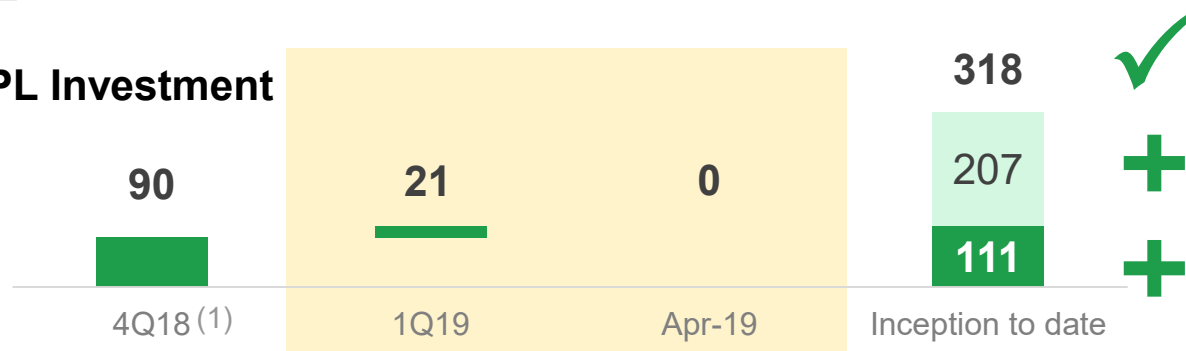
illimity NPL Division: NPL I&S and Senior Financing

Originated business

Data in € mln



NPL Investment



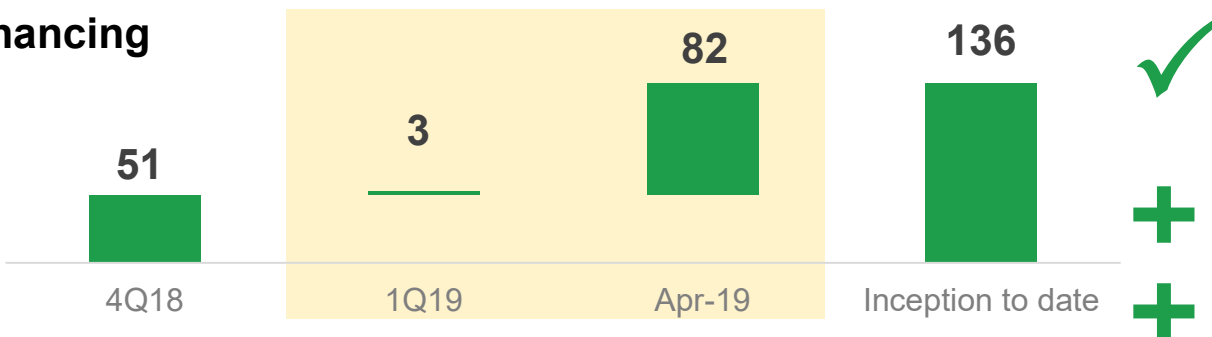
- #15 deals signed since inception

#2 deal terms agreed to be signed worth ~€38 mln

~€320 mln additional pipeline at advanced stage



Senior Financing



- #3 deals signed since inception, with the following KPIs⁽²⁾

- Loan Weighted Average Life: 2.6 years
- GBV of underlying NPL portfolios: €1.9 bn
- LTV: ~64%

#1 deal with terms agreed to be signed worth ~€118 mln

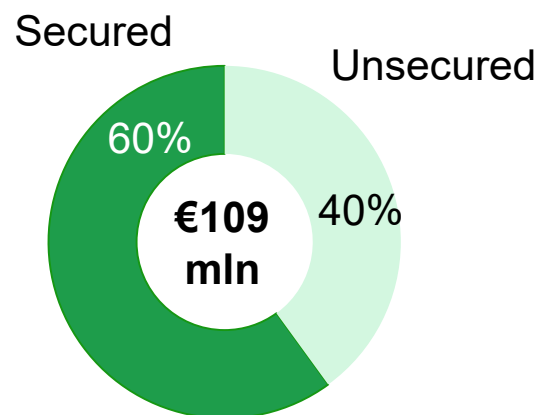
~€20 mln additional pipeline at advanced stage

■ Booked⁽³⁾ ■ Signed but not booked⁽⁴⁾

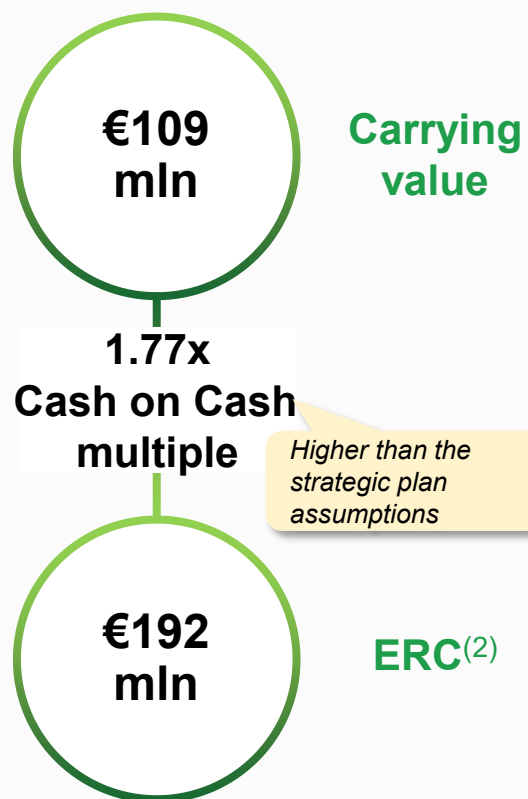
Note: rounded figures. (1) Including September 2018; (2) As of April 30 2019; (3) Income-producing gross loans origination (NPL senior financing) and NPL investments (portfolios including leasing and single name); (4) Deals signed but not yet booked, owing to a settlement structure in multiple tranches or to a time lag between the signing of the master agreement and the date of loan disbursement/purchase

NPL Investment: Booked portfolio as of 1Q19

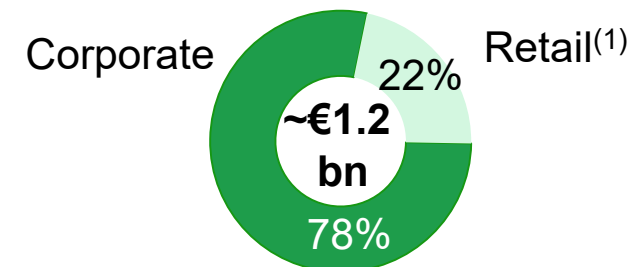
NBV breakdown by type of guarantee



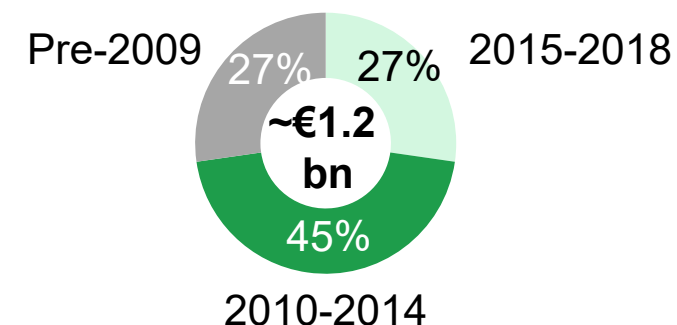
KPIs



GBV breakdown by type of borrower



GBV breakdown by vintage



NPL Leasing: Focus on Ace Leasing

On April 16, 2019 illimity reached an **agreement with Banco BPM** for the purchase of an **NPL Leasing portfolio** with a **Gross Book Value of €650 mln**

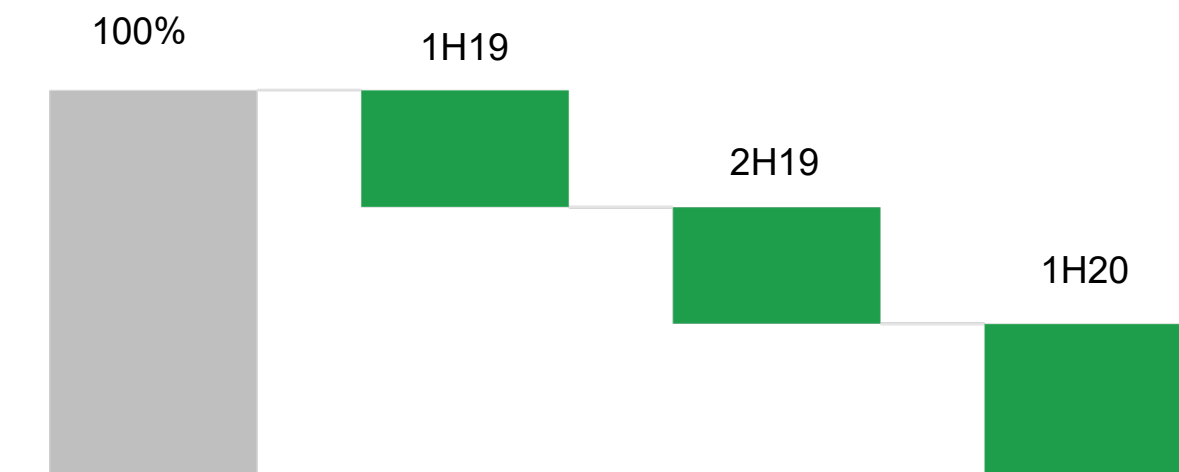
Portfolio features

- **Portfolio Type:** secured
- **Borrower Type:** corporate
- **Asset Type:** industrial, commercial and, for a residual part, capital goods



Portfolio **in line** with
our strategic plan

Estimated timeline for the Closing

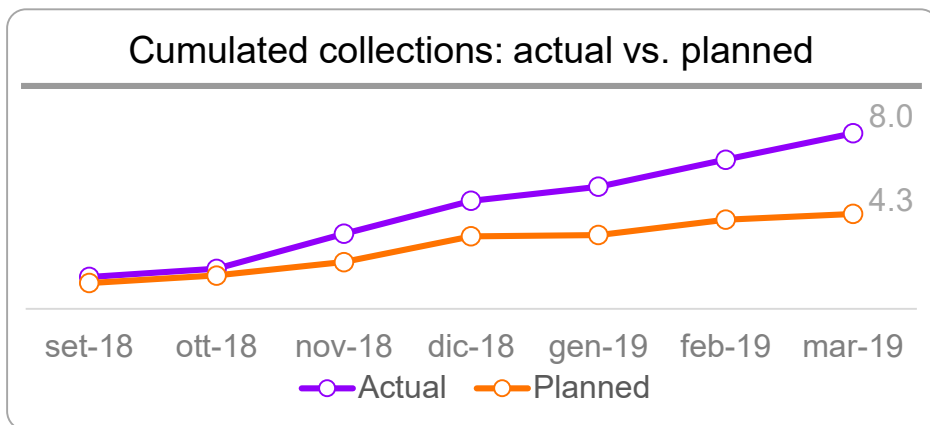


The **closing of the transaction** will take place in **multiple stages**, starting from June 30, 2019 in accordance with the **estimated timeline**

Focus on **cash collections** and **accounting**

Cash Flow view

Data in € mln

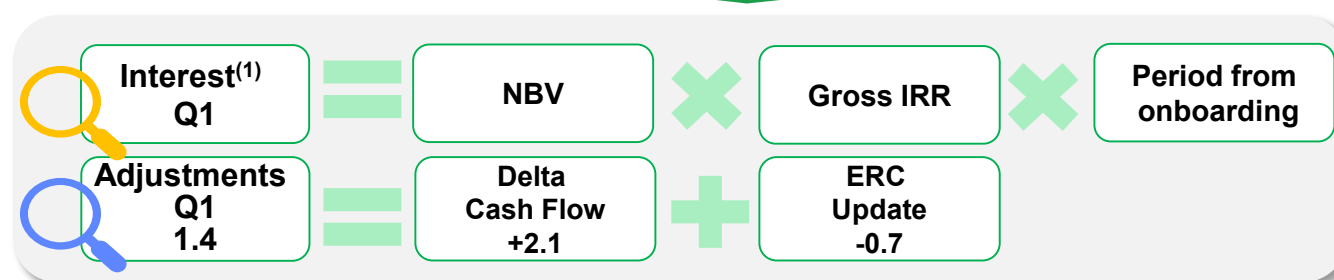


	Actual Cash Flows	Expected Cash Flows	Delta Cash Flows
Q1 19	3.1	1.0	+ 2.1
Cumulative	8.0	4.3	+ 3.7

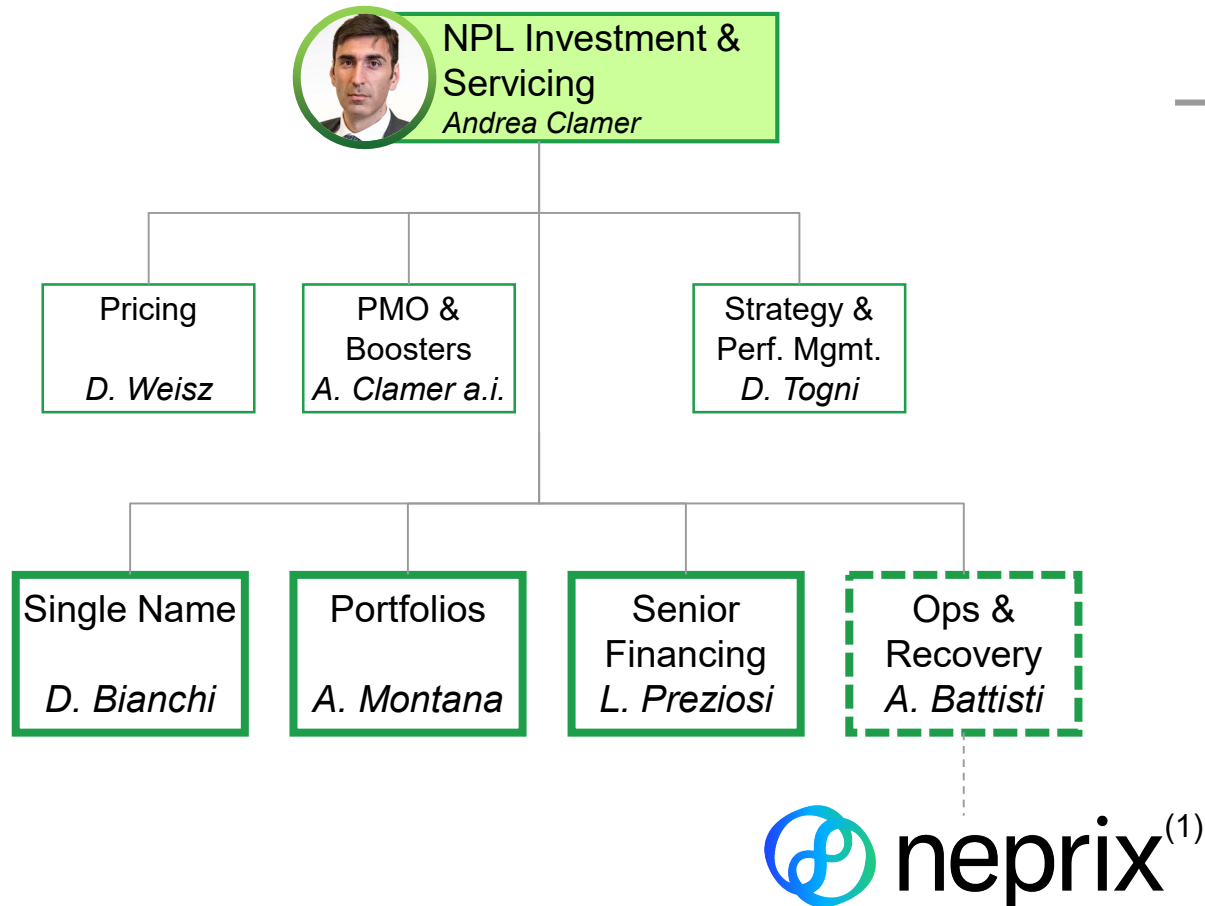
Economic view

Data in € mln

	Interest ⁽¹⁾ Q1	Adjustments ⁽²⁾ Q1	Revenues Q1
NPL Investment	4.2	1.4	5.6
Senior Financing ⁽³⁾	0.6 ⁽⁴⁾	-	0.6
Total	4.8 ⁽⁴⁾	1.4	6.2



Organisation chart completed



Main achievements



- First and second line of NPL Investment team **fully operational** with **~25** dedicated FTEs

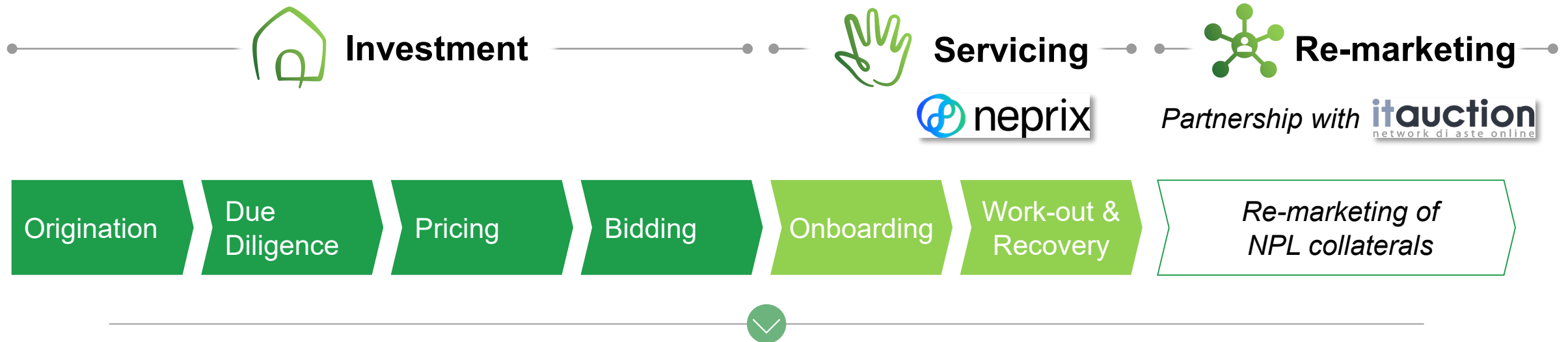


- Servicing unit – Neprix – has **already started operations** with **~30** resources engaged in a few months



See focus on
next pages

Distinctive business model **covering the entire NPL value chain**



- Neprix to become the **first truly-integrated servicing player**, completing the servicing value chain from origination to remarketing
- **Enhancement of asset recoverable value**: faster recovery, higher value

NPL **servicing platform**: neprix

neprix **Key highlights**



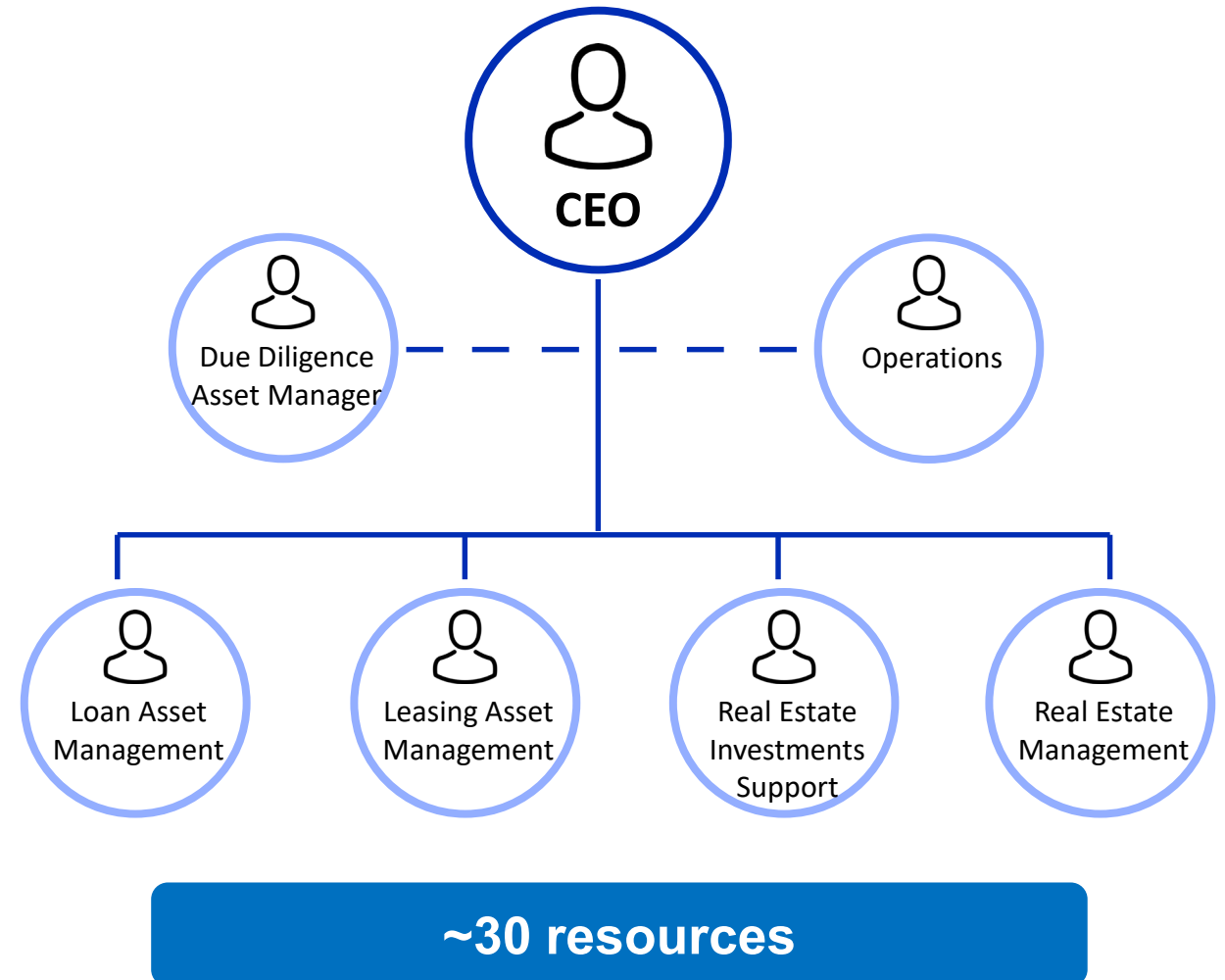
- Servicing platform (art. 115 TULPS) specializing in **corporate NPLs** purchased directly by the Bank as well as for third parties



- **Fully-owned** by **illimity** **subject to authorization** by Supervisory Authorities



- **Specialist skills** in the **leasing** and the **real estate** segments



Our **partner** in the **re-marketing** of collateral:

Key highlights



- Leading specialist in the **management and commercialization of property and capital goods** arising from insolvency proceedings and foreclosures

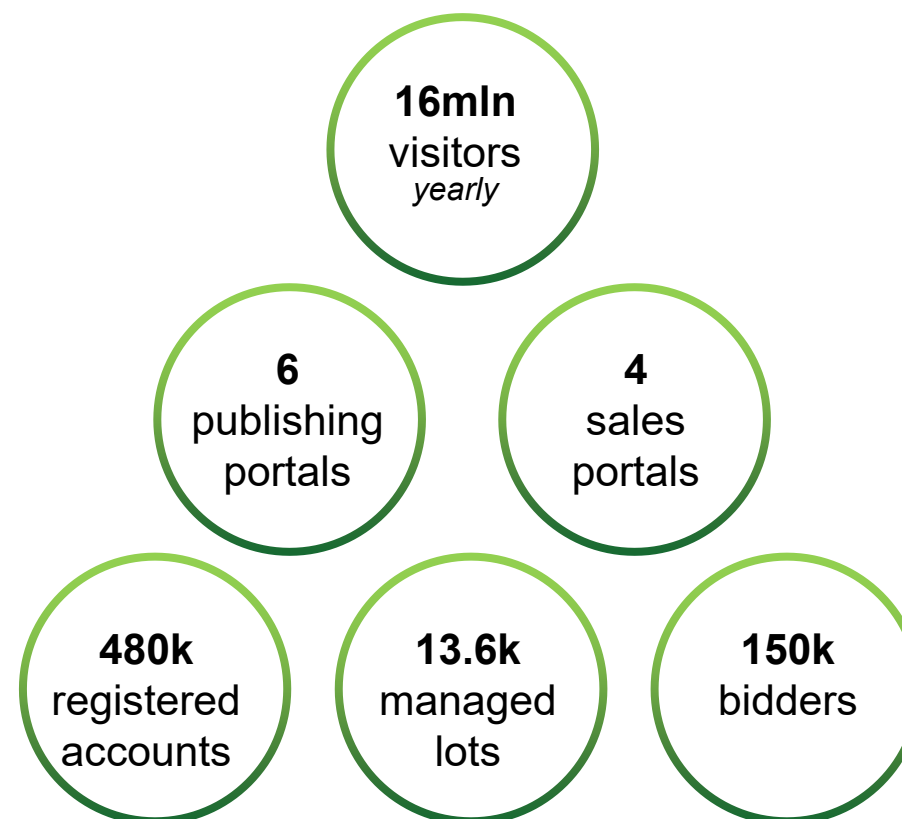


- **Own network of online platforms/auctions** and a network of professionals across Italy



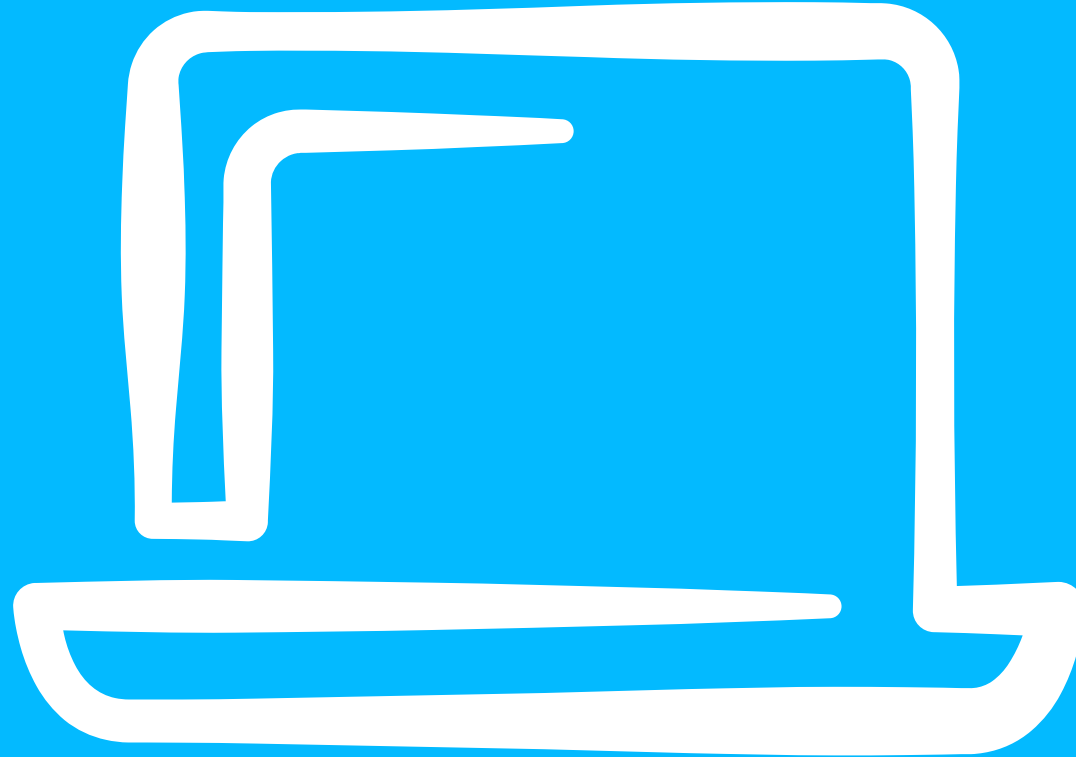
- **Team of 100+ resources**, including a commercial **network of 35 professionals** across Italy

Key capabilities



Digital Operations

Carlo Panella



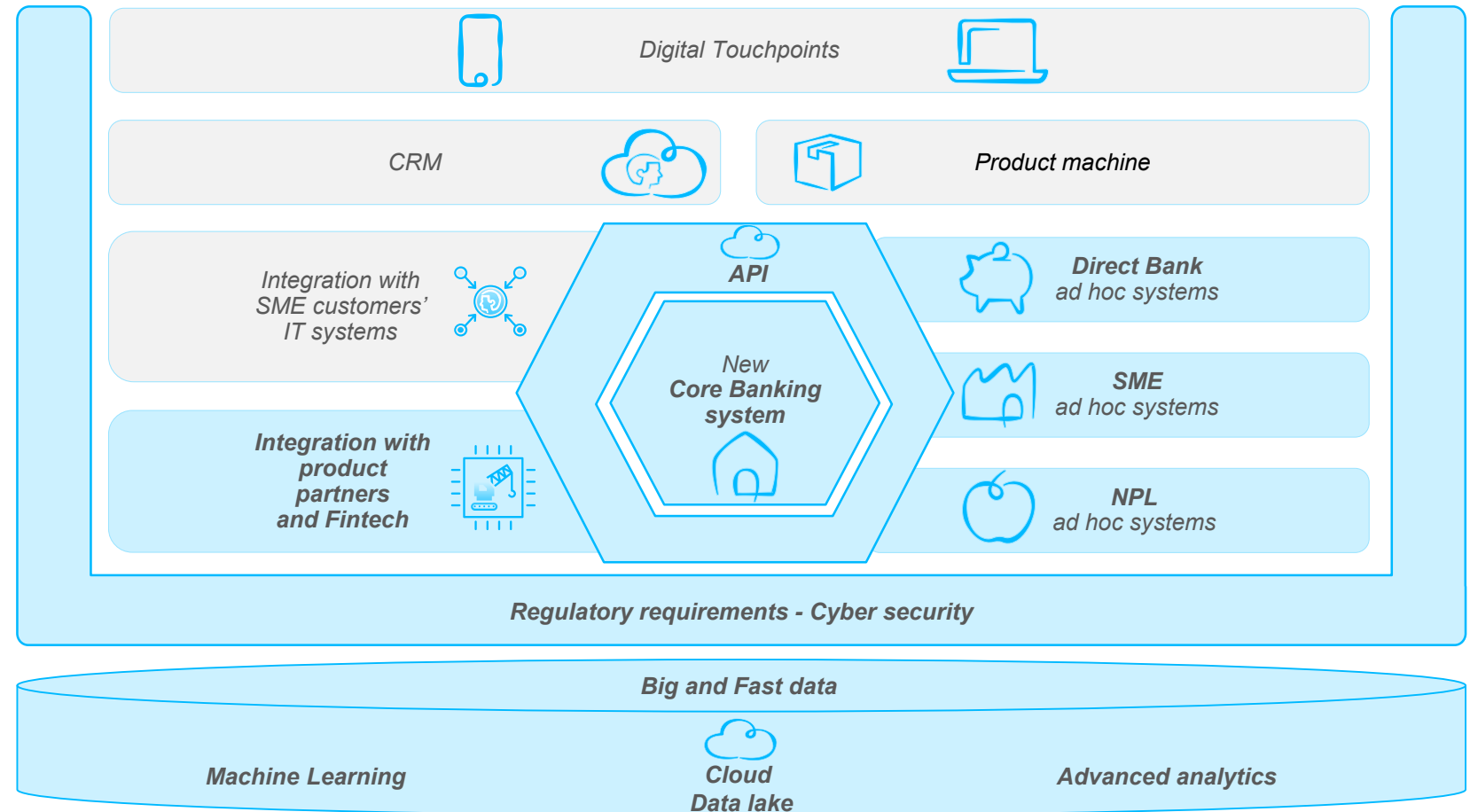
IT Architecture ready – **Migration** from legacy to **new open core banking system completed**

Main modules run

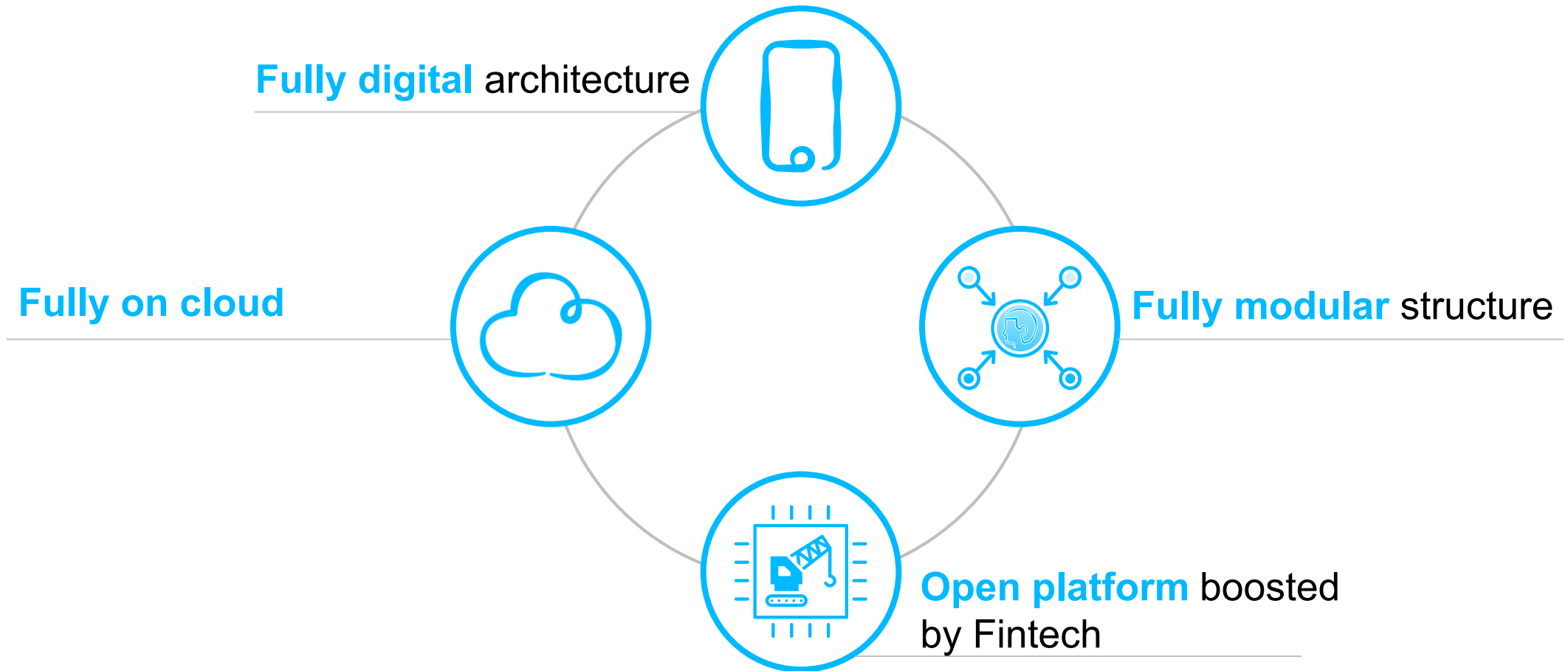
- ✓ New Core banking
- ✓ Cloud infrastructure
- ✓ Data lake
- ✓ API layer
- ✓ NPL tools (also Leasing)
- ✓ SME Factoring

Other forthcoming modules

- Digital Touchpoints (web & APP) by June 2019
- CRM, Product machine and Integration with SME customers' IT systems completion by 2019



By **June 2019** illimity will deploy a **state-of-the-art IT platform**



Illimity IT Platform: digital, modular and cloud by design

The first **Fully Cloud Italian Bank**



Fast because data driven and agile developed



Scalable thanks to Cloud easy upgrade of machines, space and power



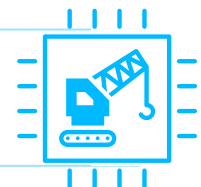
Flexible as all main software platforms can be set up and run in cloud



Intelligent because it uses several AI tools to manage different areas (security, AML, communication)



Open and modular through the proprietary API layer



Direct Bank

Carlo Panella



Direct Bank: a growing community

- Through a **web community** of more than **36,000 people**, we have prototyped and tested a large number of **direct bank solutions for individuals and corporates**



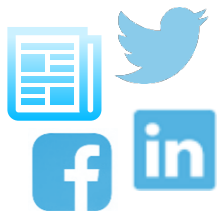



Direct Bank ready by 2Q19

Key strategic highlights

- ✓ **Product offer** defined, leveraging illimity's business model in order to build a USP
- ✓ **Product architecture & best-in-class User Experience** designed
- ✓ **Fast Onboarding** process set up
- ✓ **Customer Centre**, key for illimity's human touch approach, up and running



Next steps

-  Direct Bank: launch of customer acquisition campaign seeking for loyalty and stickiness as opposed to *blitz-scaling*
-  Digital Touchpoints deployment
-  Third parties services integration
-  Customer Engagement implementation in order to position illimity as primary bank

Direct Bank on the air in June 2019!

Organization chart completed

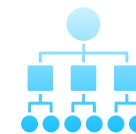
Main achievements



- ~12 FTEs dedicated to **User Experience** and **service design** hired from different industries



- 6 people dedicated to **product development** and 7 people to **communication**



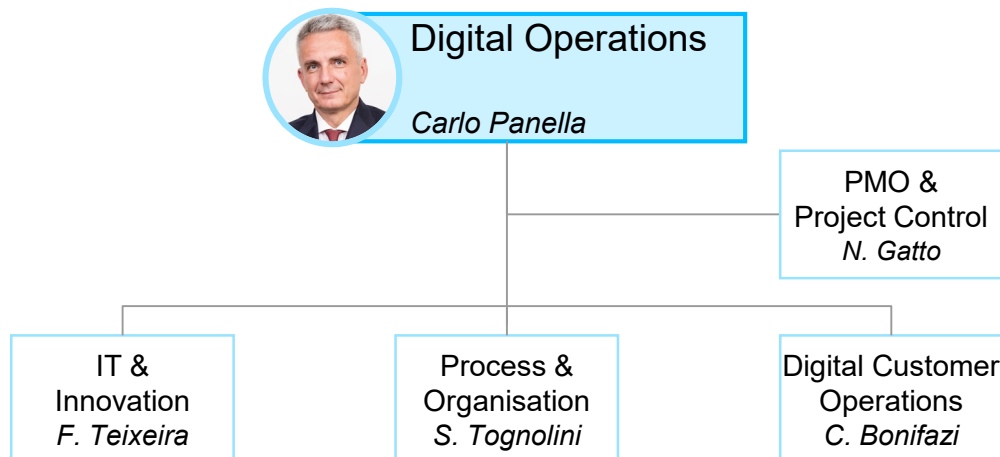
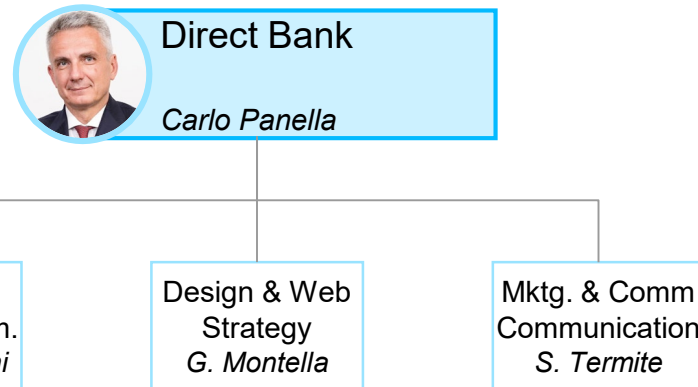
- **IT department fully operational** with ~30 FTEs onboarded



- **Customer Centre** up and running



- New Digital operating model up & running

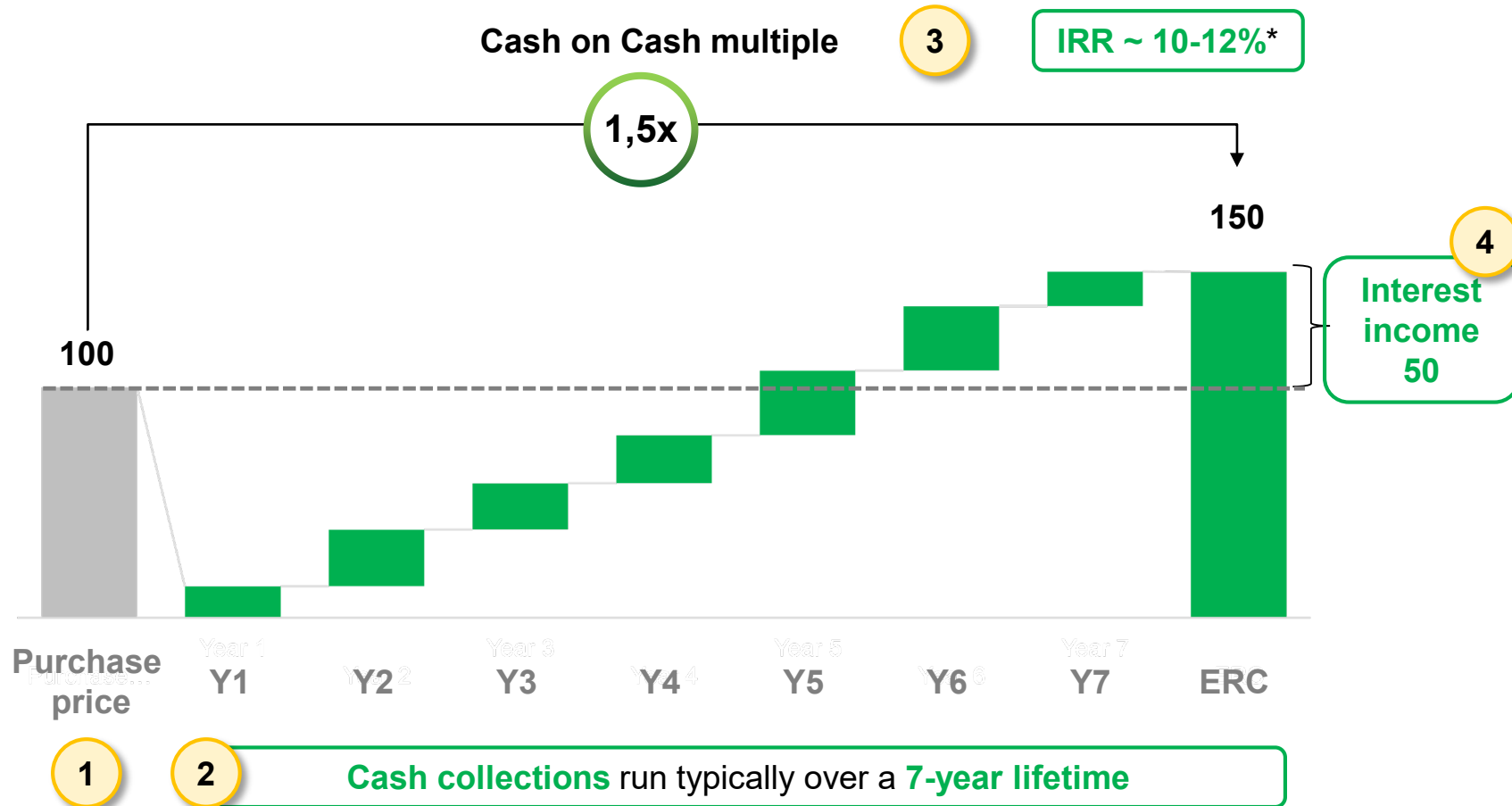




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Annex I

NPL accounting explained



*Calculated on annual cash flows

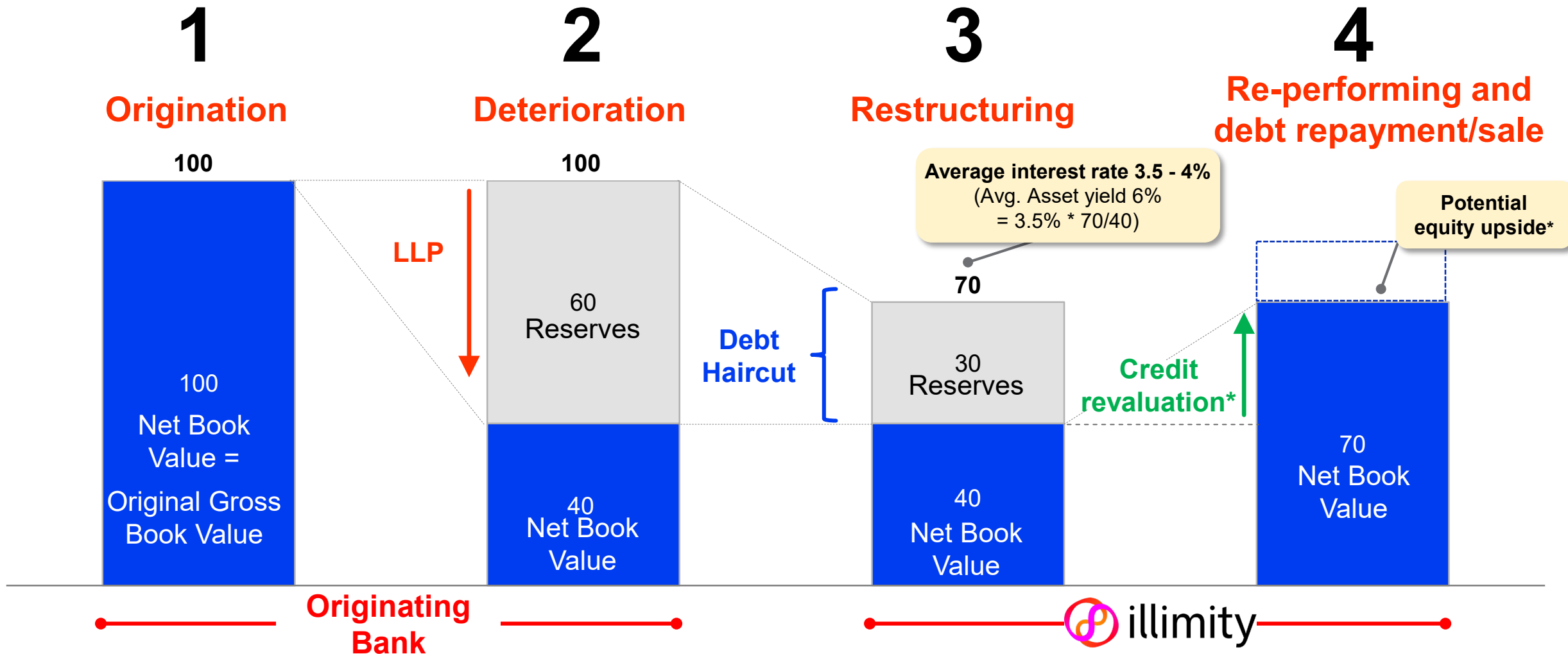
NPL accounting – key accounting elements



- 1** **Interest income** is calculated based on the amortised cost method:
- Carrying value of the NPL portfolio \times IRR of the portfolio
- The **carrying value** of the NPL portfolio in each period is equal to:
- Carrying amount of the previous period
 $+$ interest income
 $-$ cash collections

In this example, in the first two years Gross Cash Collections are slightly below net interest income and become higher from year 3

Four steps to understanding Restructuring accounting



Note: (1) Not included in interest income at amortised cost

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