



A Leading Network Provider: Driving Productivity with GitHub Copilot and **Opsera Insights**

A leading network provider has invested in 1,675 GitHub Copilot licenses, and the early results are clear: 17.23% productivity gains and \$2.07M saved every month. But with 32% of licenses unused and adoption gaps in key workflows, there's still massive untapped value. Opsera helps his enterprise measure, optimize, and accelerate Copilot adoption to capture the full \$36M–\$39M annual savings potential.

What the Data Shows

Developers at this organization are already seeing real results, but adoption challenges remain.

- **1,138 active users (68%)** out of 1,675 licenses
- **\$24.8M in annual savings** at current adoption
- **\$36M–\$39M in savings** if adoption and acceptance rates hit target
- **17.23% productivity gain** equal to 34,503 hours saved each month

Where the Opportunity Lies

Optimizing Copilot use means more than just switching on licenses—it's about behavior and workflows.

- **Boost acceptance rates:** A 5% jump = +\$2.6M annual savings
- **Reduce PR and cycle time:** Faster code reviews cut delivery times by ~9%
- **Prioritize high impact languages:** YAML (76% gain), TypeScript (36%), Python (25%)
- **Expand fine tuned model use:** Higher acceptance vs. default models

Challenges Faced

Even with momentum, common adoption hurdles slow progress.

- **537 inactive licenses** → lost ROI without targeted enablement
- **Low Copilot Chat adoption** → fewer developers using it for explanations & debugging
- **Developer hesitation** → training and gamification needed to build confidence

How Opsera Helps?

Opsera's Copilot Insights Dashboard gives the company the data to turn adoption into measurable ROI.

- Track license usage and adoption across teams
- Quantify productivity gains and code quality improvements
- Pinpoint underutilized features like Chat and high-impact languages
- Drive adoption with training, incentives, and workflow integration

The Payoff

With full Copilot adoption, this leading network provider can:

- **Save \$36M–\$39M annually**
- Cut cycle times by nearly **10%**
- Improve code quality and developer satisfaction

Next Step: Launch a 30 day adoption sprint targeting unused licenses, Copilot Chat, and high ROI languages.

Schedule a demo Opsera
to see how Copilot Insights
can unlock those gains.