OPSERA

How Leading Insurer Unlocked $1.9M in Monthly Savings with GitHub Copilot + Opsera

This insurer put AI driven development to the test across 2,288 licensed developers, and the results speak for themselves. In just 30 days, Opsera's Copilot Insights uncovered millions in monthly value, highlighted top-performing teams, and laid out a clear roadmap to unlock even more savings.

Real Impact in 30 Days

Opsera Copilot Insights shows the measurable difference AI brings when deployed at scale. Within one month, teams unlocked both hard savings and productivity lift that would normally take quarters to realize.

- **$1.93M monthly savings** from AI-assisted coding
- **55,000+ developer hours saved each month**
- **69% activation rate** (1,588 active devs)
- **22% acceptance rate** across 11 programming languages
- **30% faster code delivery** and a **45% faster learning curve** for new developers

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What's Working

Not all teams adopt at the same pace, but early leaders set the benchmark. The CSharp team proved what's possible with Copilot, turning small adoption into big productivity gains.

- **CSharp leads the way** with a 31% acceptance rate and highest productivity gains
- **Go and JavaScript teams** are strong contenders, showing 30% and 29% acceptance rates
- **Python and Java** teams offer massive upside—hundreds of developers, already seeing double-digit adoption

Untapped Potential

Nearly a third of licensed developers have yet to activate Copilot. That's not just idle capacity, it's real money left on the table. Every inactive seat represents immediate savings that can be captured.

- **700 inactive developers** represent an immediate **$850K per month opportunity**
- Lifting acceptance rates from 22% to 31% could push savings toward **$42M annually**
- Every inactive day costs ~$2.8K in lost value

Quick Wins on the Table

Scaling success isn't about waiting years, it's about doubling down on what already works. Small process changes, shared best practices, and targeted coaching can compound into millions of dollars saved each month.

- Expand CSharp/Go practices org-wide
- Target underperforming Java and Shellscript teams
- Launch weekly "Copilot Excellence Sessions" to spread knowledge
- Cut PR cycle times from 16 to 12 days and reduce review effort by 35%

Why Does This Matter?

This isn't just a cost play, it's a competitive advantage. Moving to GitHub Enterprise Cloud with Copilot unlocks faster delivery, higher developer satisfaction, and zero infrastructure overhead. For a company of multi-billion-dollar insurance business size, the financial upside is massive.

- +75% productivity gain → $12.5M more value
- +152% deployment frequency → faster feature delivery
- +35% developer satisfaction → better retention
- Zero infra overhead → $1.4M annual savings

The Takeaway

This insurer has already proven the value of Copilot. The next step is activating the untapped 30% of developers and raising acceptance rates. With Opsera Unified Insights, they can move confidently toward $40M+ in annual savings and industry leadership in AI-driven development.

Let's build the roadmap together
https://www.opsera.io/schedule-a-demo

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