



Full Year Results Presentation

August 2008

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- 2.changes in behaviour of Amcor's major customers;
- 3.changes in behaviour of Amcor's major competitors;
- 4.the impact of foreign currency exchange rates; and
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Investor Presentation

- Overview of Results - Ken MacKenzie
- The Way Forward - Ken MacKenzie
- PET /Sunclipse/Asia - Leslie Desjardins
- Australasia /Flexibles - Ken MacKenzie
- Finance - Leslie Desjardins
- Summary - Ken MacKenzie
- Q & A - All



Full Year Profit Results

	<u>06/07</u>	<u>07/08</u>	<u>Δ %</u>
PBITDA	1,198.9	1,070.1	(10.7)
PBIT(\$m)	731.9	657.0	(10.2)
PAT(\$m)	397.0	369.1	(7.0)
EPS(c)	44.2	42.9	(2.9)
PBIT/AFE(%)	11.3	11.8	
Dividend(c)	34.0	34.0	
Significant Items (\$m)	136.7	(110.3)	



Profit after tax \$369 million
Returns improved from 11.3% to 11.8%

Continuing PBIT on Constant Currency

\$m	<u>06/07</u>	<u>07/08</u>	<u>Δ %</u>
Total PBIT in constant currency (\$m)	731.9	705.3	(3.6)
Discontinued PBIT(\$m)	94.2	7.6	
Continuing PBIT(\$m)	637.7	697.7	9.4

Positive earnings momentum for the past 18 months

Continuing Business PBIT Performance

\$m	<u>06/07</u>	<u>07/08</u>	<u>Δ %</u>	PET
PET (USD)	153.7	198.8	29	Excellent performance
Australasia (AUD)	193.7	188.5	(3)	Growth in high value add custom containers
Flexibles (€)	119.3	115.9	(3)	Australasia
Sunclipse (USD)	49.8	55.0	10	Solid results in the glass & flexibles operations
Asia (SGD)	42.6	47.2	11	

Solid improvement in all major business segments except tobacco packaging and Australasia fibre.

Beverage can down on lower volumes in the second half

Operational inefficiencies and rising input costs in the fibre business

Continuing Business PBIT Performance

\$m	<u>06/07</u>	<u>07/08</u>	<u>Δ %</u>
PET (USD)	153.7	198.8	29
Australasia (AUD)	193.7	188.5	(3)
Flexibles (€)	119.3	115.9	(3)
Sunclipse (USD)	49.8	55.0	10
Asia (SGD)	42.6	47.2	11

Flexibles

Good results in Food & Healthcare

Restructuring program progressing well

Overtrading in tobacco packaging had a significant impact on earnings

Startup costs for plants in Poland and Ukraine

Sunclipse

Solid performance

Asia

Continued strong performance

Overall sound operating performance

Cash Flow

\$m	<u>06/07</u>	<u>07/08</u>
PBITDA	1,198.9	1,070.1
Operating cash flow	643.9	418.2
Dividends	(319.2)	(305.8)
Free cash flow	324.7	112.4
Divestments	79.6	973.3
Growth capital	(165.7)	(192.5)
Movement in share capital	(310.7)	(330.0)
Reduction in debt	(77.8)	540.3

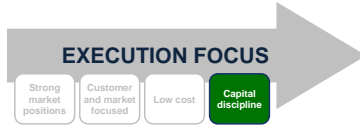
Strong second half operating cash flow of \$325 million

Free cash flow \$112 million

Well positioned with a strong balance sheet and solid cash flow

The Way Forward

Capital Discipline



Capital discipline continues to improve and is embedded in the culture

Capital Expenditure

Base capital \$244 million

Gross spending \$394 million compares to depreciation and amortisation of \$413 million

Disposals \$151 million

Growth capital \$193 million

The Way Forward

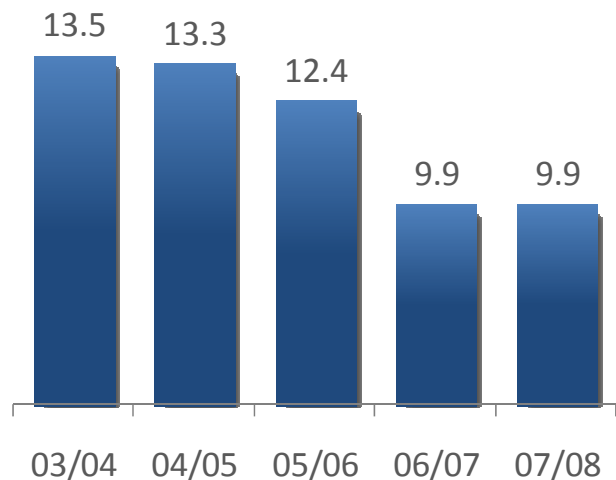
Capital Discipline



Working capital reduction \$45 million

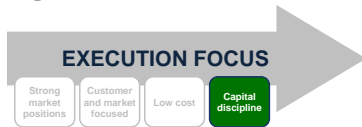
Over 3 years working capital has reduced by \$425 million

Average Working Capital to Sales (%)



The Way Forward

Agenda 2006 - 2008



Getting the company fit and ensuring business fundamentals are embedded

Strong market positions

- Divested \$1.25 billion in assets
- Defined "high growth" segments
- Completing the restructuring in Flexibles Europe & Fibre packaging

Developed Core Capabilities

- Customer and market focus
- Low cost
- Capital discipline
- Talent management

Established improving earnings trend

- Improved earnings for the past 18 months

AMCOR BUSINESS DRIVERS

Customer & Market Focus

- Low Cost
- Capital Discipline
- Talent

Value Pricing

Customer Driven Innovation

Voice of the Customer

Upgrade Sales Team

Product & Customer Profitability

Intensive Sales Training

AMCOR BUSINESS DRIVERS

Customer & Market Focus
Low Cost
Capital Discipline
Talent

Existing Platform

Lean

Procurement

AMCOR BUSINESS DRIVERS

Customer & Market Focus
Low Cost
Capital Discipline
Talent

Capital Expenditure

Working Capital

Supply Chain
Management

AMCOR BUSINESS DRIVERS

Customer & Market Focus
Low Cost
Capital Discipline
Talent

Co-worker
Engagement

People Development

Performance Management

Transition to Faster Growth

AMCOR BUSINESS DRIVERS

Customer & Market Focus
Low Cost
Capital Discipline
Talent

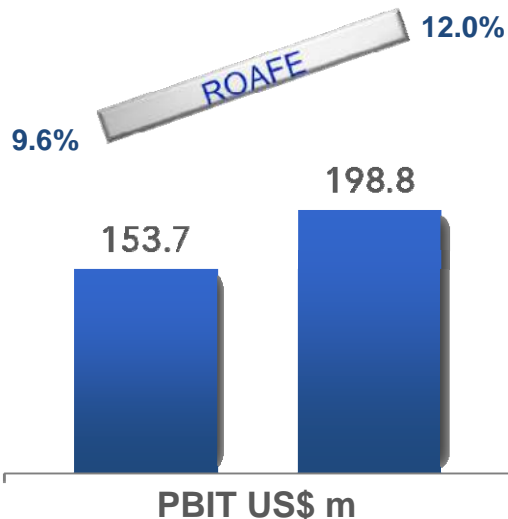
GROWTH SEGMENTS

Custom PET
Flexibles & Tobacco
Packaging
Beverage in Australasia

BOTTOM LINE BENEFITS

Earnings Growth
Returns
Cash flow

Amcor PET Packaging



US\$m	06/07	07/08
Sales	2,411	2,636
PBIT	153.7	198.8
AFE	1,601	1,651
PBIT/AFE%	9.6	12.0
Cash Flow	383	230

All data continuing operations, except cash flow

**Excellent performance
with PBIT up 29%**

Returns up from 9.6% to 12.0%

Amcor PET Packaging

Volumes

Million Units	06/07	07/08
North America	19,002	19,243
Latin America	8,725	9,316
BG/India	(84)	112
Total	27,643	28,671
CSD/Water	20,287	19,573
Custom	7,356	9,098



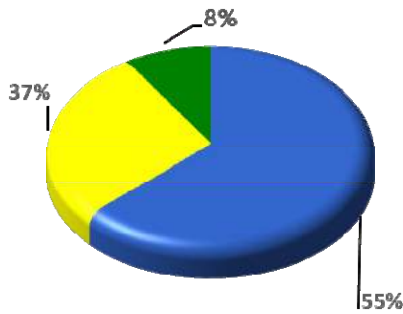
**24% volume growth of
custom containers**

Changing Product

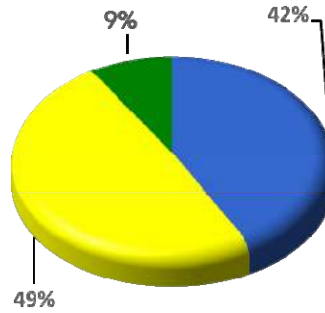
Mix – Value Breakdown

■ CSDW ■ Custom Beverage
■ DP (Diversified Products)

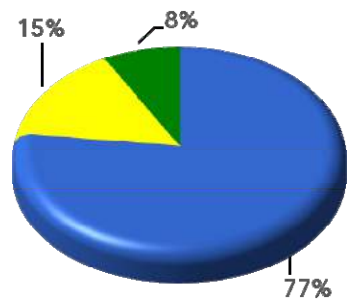
Total Sales:
US\$m 2,636



North America Sales
US\$m 1,687



Latin America Sales
US\$m 856

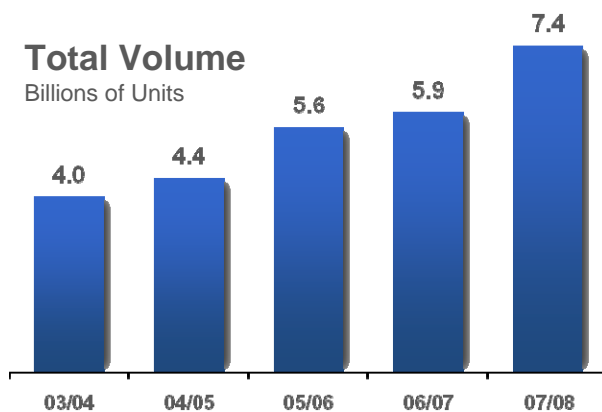


45% of total sales are in the custom and diversified products market

Amcor's Custom Container Growth

North America

Total Volume
Billions of Units



Wytheville Plant

First full year of operation 2007/08

Capacity over 1 billion units

Adjacent to PepsiCo filling location

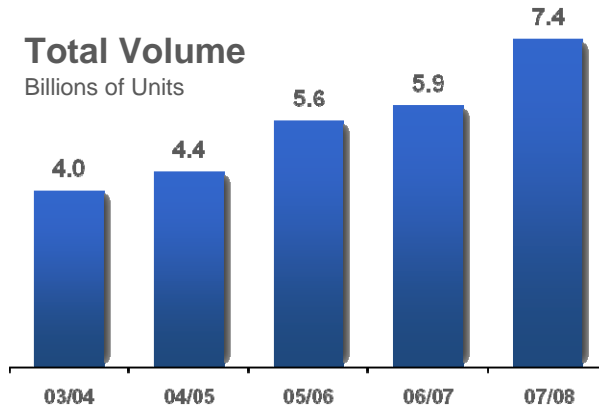
Compound average growth rate over the past 4 years of 17%

Amcor's Custom Container Growth

North America

Total Volume

Billions of Units



Growth above the industry average



Powerflex™

Patented technology

275% volume growth in 07/08

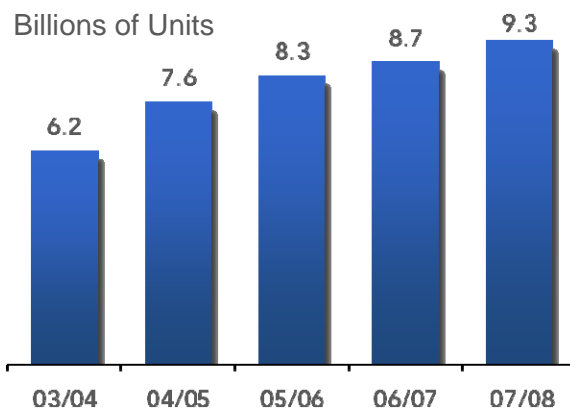
Over twenty products

Two national brands

Latin America

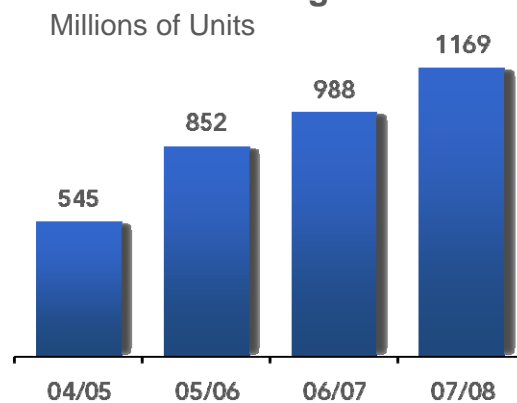
Total Volumes

Billions of Units



Custom Beverage Volumes

Millions of Units



In 2007/08 total volumes were up 6.8% and custom containers up 15.5%

Latin America

Strong performance in Mexico:

US\$16 million improvement over the past two years

Focus for Latin America:

- Operational improvement
- Cost reduction initiatives
- Selective growth



Ancor has strong market positions and can leverage technology, manufacturing excellence and customer relationships

PET Packaging - Strategy

Custom PET

Grow with national and regional customers

Leverage innovation

Investment greater than depreciation

Diversified Products

Grow participation outside beverage markets

Target segments / customers to leverage innovation capabilities

Accelerate growth



PET Packaging - Strategy

CSD/Water

Maintain a presence where appropriate

Invest only with strategic partners in advantaged markets supported by strong commercial agreements

Investment in injection favoured over blowmolding



PET Packaging - Outlook

Continued growth in custom beverage

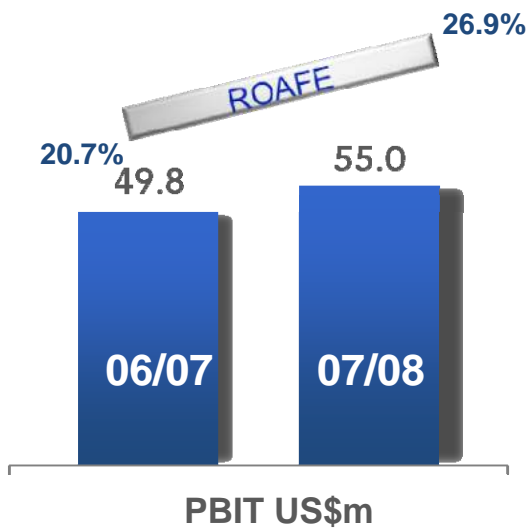
Further improvements from footprint rationalisation in Latin America

Higher inflationary costs need to be recovered in selling prices

Overall higher earnings but more moderate growth than 2007/08



Amcor Sunclipse



US\$m	06/07	07/08
Sales	984	995
PBIT	49.8	55.0
AFE	240	204
PBIT/AFE%	20.7	26.9
Cash Flow	73	92

Stable margins
Strong cash generation
Improvement in working capital

Amcor Sunclipse

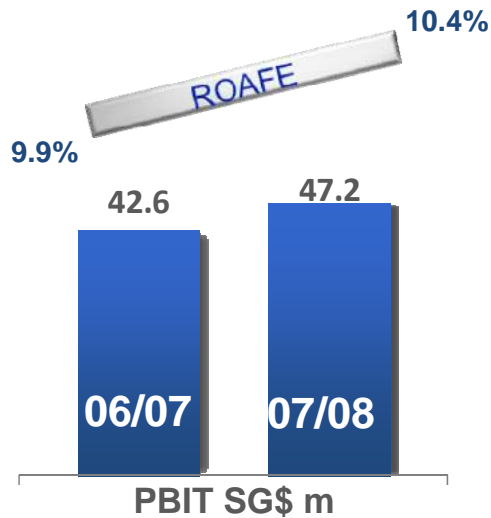
Sales

US\$m	06/07	07/08
Distribution	761	765
Man. Products	224	221
Corrugated	186	190
Eliminations	(187)	(181)
Total	984	995

Solid performance
Slower economic conditions
in the second half



Amcor Asia



SG\$ m	06/07	07/08
Sales	149	152
PBIT	42.6	47.2
AFE	429	455
PBIT/AFE%	9.9	10.4
Cash Flow	22	15

Earnings growth of 11%

Amcor Asia

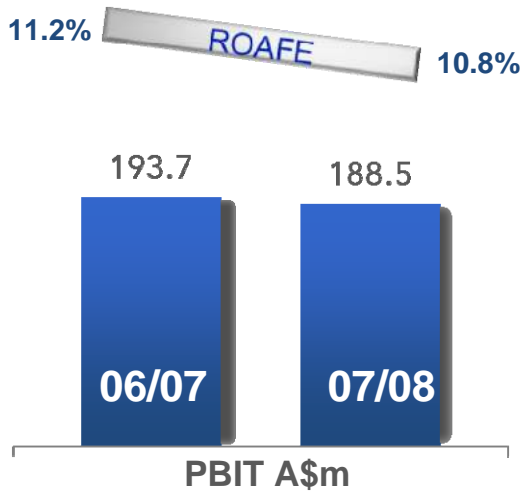
AMVIG Earnings

HK\$ m	06/07	07/08
PAT	306.1	449.6
Amcor's Equity Profit	123.8	162.6

AMVIG is China's leading tobacco packaging manufacturer



Amcor Australasia

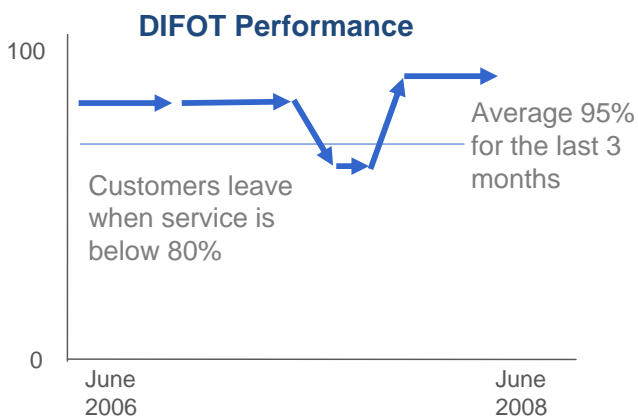


A\$m	06/07	07/08
Sales	2,275	2,215
PBIT	193.7	188.5
AFE	1,734	1,744
PBIT/AFE%	11.2	10.8
Cash flow	256	251

All data continuing operations, except cash flow

Solid performance in glass and flexibles

Fibre Packaging



Operational Summary

Volumes down 4% for the year after being 8% lower in the first half

Significant improvement in customer service in the second half of the year

Higher customer service levels led to increased operating costs for most of the second half

Customer service issues resolved in the second half

Corrugated Price Increase

Total input cost increases of \$70 million over the past three years

Wastepaper up more than 50%

Starch, energy and freight all up between 15% to 20%

Price increase of 12% to all customers

Effective October 1 for non-contract customers

Previous increases will be taken into consideration

High inflationary cost increases need to be recovered

New Recycled Paper Mill

Key suppliers

Metso as machine supplier

Poyry as design engineering

Startup second quarter 2010/11

World Scale Machine

345,000 tonnes per annum

Low cost manufacturer

Lightweight papers to 80 gsm

Net Capital Cost \$230 million

Initial savings \$40 million per annum



A world class platform to meet changing customer needs

Beverage Can & Flexibles

Beverage Cans

Volumes flat for the year

Down 3% in the second half

Operational inefficiencies at Queensland plant during upgrade

Product innovation and improved operational efficiencies to drive earnings in 2008/09

Flexibles

Solid year

Improved earnings and returns

Benefits from capital expenditure

Poor dairy season in New Zealand and Australia

Successful closure of plant in New Zealand

Sale of commodity stretch wrap business

Outlook

**Improved performance in beverage cans
Steady performance for the continuing
businesses in flexibles**

Glass

Strong year

Higher volumes / favourable mix

Sound operational performance

New \$150 million investment

Supported by customer agreements

Required to meet ongoing industry growth

**Outlook for continued solid
performance**



Australasian – Summary

Strategy

Good industry structures

Amcor number one or two in each segment

Flexibles, Glass and Beverage Can growing markets and businesses well capitalised

Sound strategy in fibre

New recycled paper machine will substantially improve the cost base and deliver a strong integrated business

Australasia generates solid cash flow

Outlook

Steady performance in glass and continuing flexibles

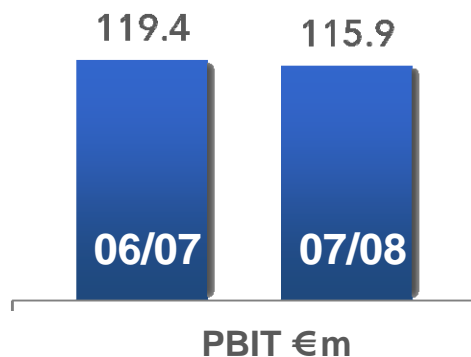
Improved performance in beverage cans

Lower earnings in fibre due to under recovery of input cost increases

Higher input cost & lower earnings in Australasia

Amcor Flexibles

13.2% **ROAFE** 13.2%

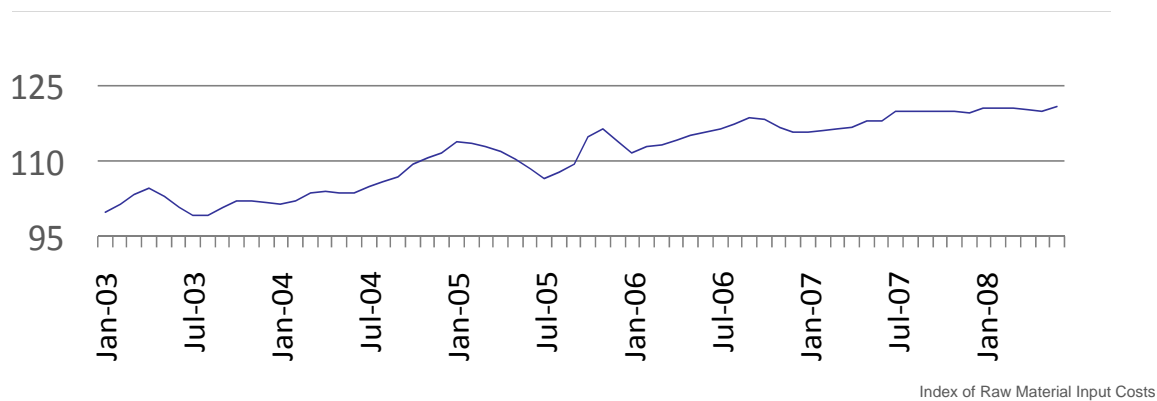


€m	06/07	07/08
Sales	1,809	1,753
PBIT	119.4	115.9
AFE	902	878
PBIT/AFE%	13.2	13.2
Cash Flow	138	76

Good performance in Food and Healthcare
Full year returns 13.2%

Amcor Flexibles

Raw Material Input Costs



**Raw material input costs increased in 2007/08.
Short term cost outlook is for stability at current high levels.**

European Restructure

**Overall program to reduce
number of sites by 25%**

Headcount reduction of 900

**Scale plants with focused
technology**

Nine film extrusion sites to three

40% decrease in the number of lines
with no loss of capacity



Significant restructuring of the flexibles business in Europe

European Restructure

Announced

Consolidation of the conversion facilities

Closure of film extrusion operations at Barcelona, UK and Denmark

€28 million euros investment in new extrusion equipment

€25 million euros investment in Poland to increase capacity

Sale of commodity film businesses in Sweden and the UK

Substantial progress in the past 12 months

European Restructure

Benefits of €30 million per annum to be realised

Approximately one third to be achieved in 2008/09

Further announcements over the next 6 months



Project is ahead of schedule and further benefits evident in the 2008/09 year

Food Flexibles



Improved product mix

Forgoing of unprofitable volumes

Improving operational performance

Plant efficiencies

Lower SG&A costs

Restructuring benefits

Solid improvement in earnings for both the Food and Healthcare businesses

Healthcare Flexibles

Focus on improving product mix

Benefits from capital spending in the US

Negative impact of strong Euro against the US dollar



Solid improvement in earnings for both the Food and Healthcare businesses

Tobacco Packaging

Overtrading in Eastern Europe and Russia

More complex product mix with higher value add products

Earnings down €8 million

€5 million operational

€3 million plant start-ups

Invested €22 million in Poland and Russia

Earnings rebound in 2008/09

Solid start to the current year

Plant start-up costs not repeated

Benefits from:

New plant in Ukraine

Capital expenditure in Russia and Poland

Outlook for strong earnings growth in 2008/09

Flexibles – Strategy

Healthcare

Attractive market segment

Focus is on establishing global approach to customers and sourcing

Food

Focus on growing attractive segments and restructuring to improve competitive position

Tobacco Packaging

Attractive market segment

Growth in emerging markets

Amcor well positioned



Flexibles – Outlook

Healthcare and Food flexibles

- Benefits from flexibles restructuring
- First year of new plant in Poland
- Improving product mix in Healthcare
- Slowing economic conditions

Tobacco Packaging

- Strong rebound from difficult 2007/08 year
- Benefits from capital expenditure



Strong improvement in earnings in 2008/09

Financial Highlights

- Results and significant items
- Cash flow and working capital
- Capital structure

A blurred image of a financial data table, likely a stock market or financial performance table. The table has multiple columns and rows of data. The numbers are in various colors (red, green, black) and some are followed by percentage signs and arrows, indicating changes or trends. The overall appearance is that of a busy financial data display.

Results All Operations – Before Significant Items

A\$m	<u>June 07</u>	<u>June 08</u>	
Sales	10,875.2	9,316.8	
PBITDA	1,198.9	1,070.1	(128.8)

From:

Discontinued Operations	(130.5)
Translation Impact	(69.0)
Continuing Operations	<u>70.7</u>
	(128.8)

Continuing businesses PBITDA up \$71 million on a constant currency basis

Results All Operations – Before Significant Items

A\$m	<u>June 07</u>	<u>June 08</u>	<u>% Change</u>
Sales	10,875.2	9,316.8	(14.3)
PBITDA	1,198.9	1,070.1	(10.7)
PBIT	731.9	657.0	(10.2)
Borrowing costs	(214.9)	(179.4)	16.5
PBT	517.0	477.6	(7.6)
Tax and minorities	(120.0)	(108.5)	9.6
PAT	397.0	369.1	(7.0)
Basic EPS (cents)	44.2	42.9	(2.9)
Weighted Ave No. of Shares (m)	897.7	860.0	(4.2)
ROAFE (%)	11.3	11.8	4.4
Dividend per share (cents)	34	34	

Earnings Growth

Normalised for Discontinued Ops, Share Buy Back & Constant Currency

A\$m	First Half	Second Half	Full Year
PAT 06/07	185	212	397
Disc ops (PBIT)	(28)	(59)	(87)
Interest Savings on Cash Received	20	23	43
Tax	<u>2</u>	<u>8</u>	<u>10</u>
Net Impact of Disc Ops (after tax)	(6)	(28)	(34)
PAT 06/07 – Adjusted for Disc Ops	179	184	363
<i>Share Buy Back Cash</i>	<i>169 mil</i>	<i>181mil</i>	<i>350mil</i>
Share Buy Back Impact on Interest (after tax)	(2)	(9)	(11)
PAT 06/07 – Adjusted for Disc Ops & Share buy-back	177	175	352 → \$49m
PAT 07/08	185	184	369 ↑
Constant Currency FX adjustment	16	16	32 } \$401m

Significant Items – All Operations

A\$m	June 08
Gains on disposal of businesses	11.7
Flexibles market sector rationalisation	(117.0)
Australasia Fibre / restructuring	(51.4)
Goodwill adjustment - recognition of acquired tax losses	(16.0)
Other	(2.6)
Significant items	(175.3)
Tax Effect	65.0
Net significant items	(110.3)

Cash Flow - All Operations

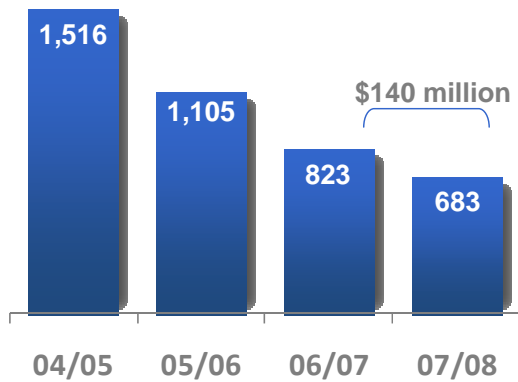
A\$m	<u>June 07</u>	<u>June 08</u>	
PBITDA	1,198.9	1,070.1	Disc ops & FX impact
Interest	(203.5)	(192.4)	Lower average debt
Tax	(80.1)	(62.8)	Maintaining low tax rate
Base net capital expenditure	(300.6)	(243.5)	
Cash significant items	(106.2)	(136.6)	Restructures
Movement in working capital	256.7	44.6	Positive
Other	(121.3)	(61.2)	Pensions/provisions
Operating cash flow	643.9	418.2	

Cash Flow - All Operations

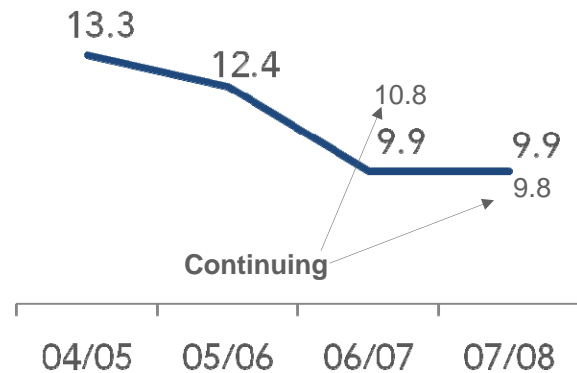
A\$m	<u>June 07</u>	<u>June 08</u>	
Operating cash flow	643.9	418.2	
Dividends	(319.2)	(305.8)	Maintained
Free cash flow	324.7	112.4	
Divestments	79.6	973.3	PET Europe, Food Can
Growth capital expenditure / acquisitions	(165.7)	(192.5)	Growth Initiatives
Payment for shares bought back	(310.7)	(350.0)	Share buy-back
Proceeds from share issues	-	11.0	
Proceeds on capital contribution from MI	-	9.0	
Foreign exchange rate changes	(5.7)	(22.9)	
Movement in net debt	(77.8)	540.3	

Working Capital Performance

A\$m Period End Working Capital



Average Working Capital to Sales %



All operations, before factoring

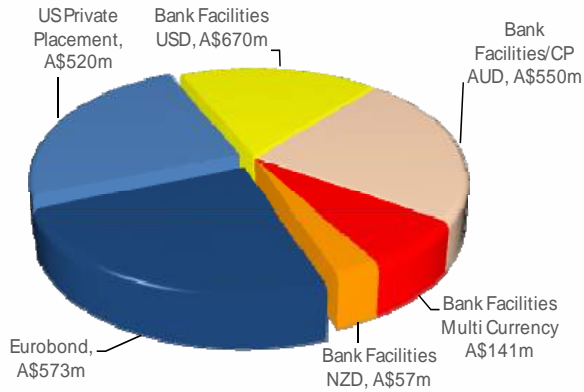
Capital Structure



A\$m	<u>June 07</u>	<u>June 08</u>	<u>+/-</u>
Equity	3,581	3,003	(578)
Net debt	2,884	2,252	(632)
Balance sheet capital	6,465	5,255	(1,210)
OBS items*	453	420	(33)
Total capital	6,918	5,675	(1,243)
Gearing on balance sheet (%)	44.6	42.9	(1.7)
Gearing + OBS items * (%)	48.2	47.1	(1.1)
PBITDA interest cover (times)	5.6	6.0	0.4

*Mainly operating leases

Debt Profile



Fixed Rate 44% Floating Rate 56%

Debt Maturity Profile

A\$m	Drawn	Undrawn	Total
< 1 year	680	271	951
1 -2 years	255	65	320
> 2 years	1,576	266	1,842
Total	2,511	602	3,113

Average Maturity on Non-Current Drawn Debt 3.6 years
Investment Grade Rating BBB

Transition to Faster Growth

AMCOR BUSINESS DRIVERS

Customer & Market Focus
Low Cost
Capital Discipline
Talent

GROWTH SEGMENTS

Custom PET
Flexibles & Tobacco
Packaging
Beverage in Australasia

BOTTOM LINE BENEFITS

Earnings Growth
Returns
Cash flow



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