

creating
leaders

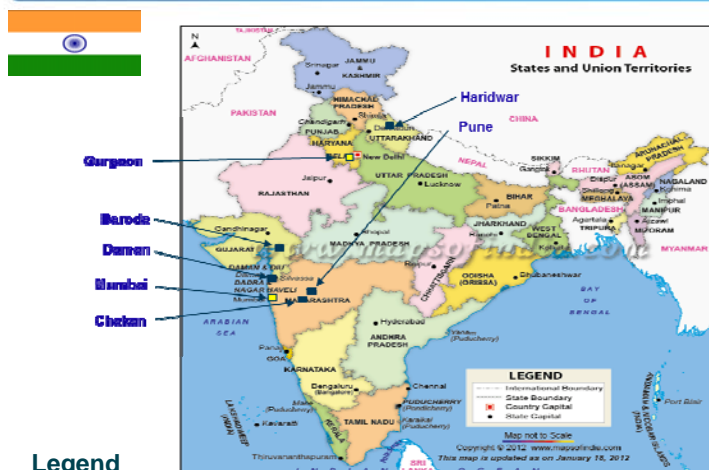
passionately & relentlessly



Amcor 2014 Asia analyst trip
Delhi Wednesday 21 May 2014

Flexibles Asia Pacific

Amcor Flexibles India overview



Legend

- Amcor plant
- Amcor office



Overview

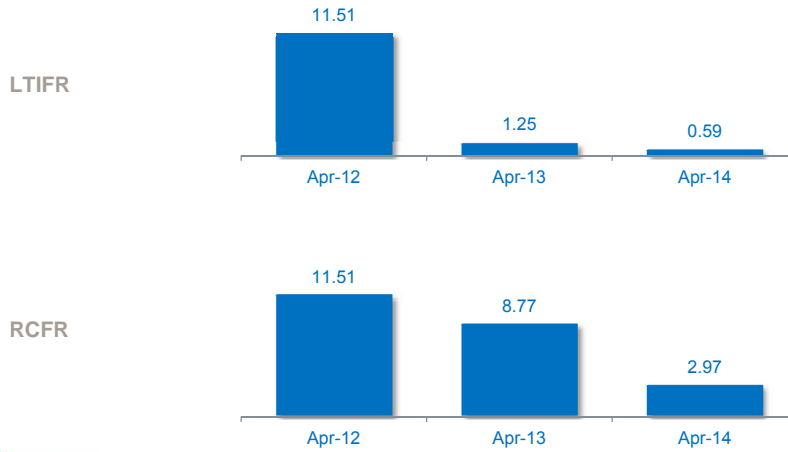
- 5 plants
- 666 co workers
- Present since 2002
- Broad offerings on food, beverage, pharma and HPC to MNC's and leading locals

End game aspiration

- Growth in targeted segments
- Rated tier 1 supplier by global MNC's and large locals securing a brand premium
- Affordable innovations and product safety core differentiators
- Targeted exports to Middle East and African markets

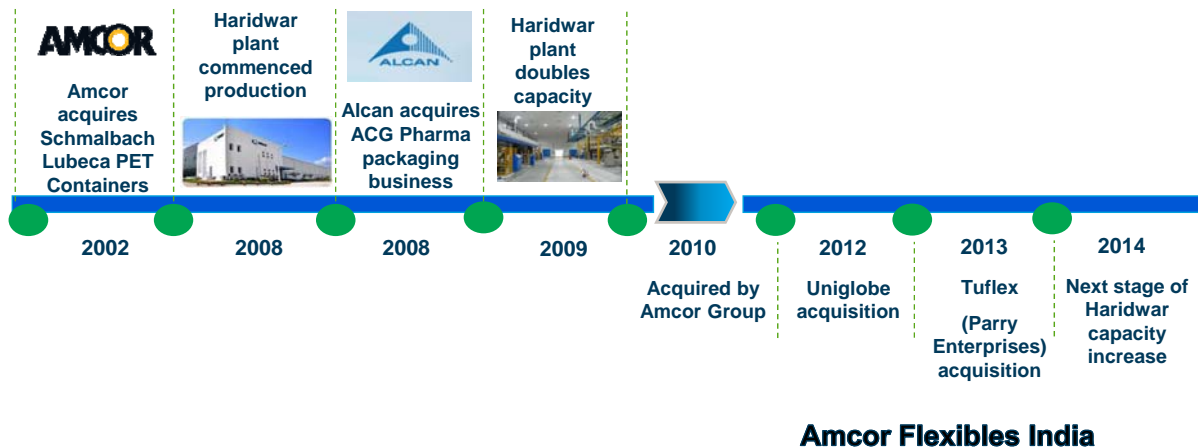
Safety Performance – Our Journey to Zero Accident

Safety Performance – April (R12)



3

Amcor Flexibles India journey so far



4

Recent acquisitions

UNIGLOBE

Key acquisition metrics:

- Completed November 2012
- 1 site near Mumbai
- Operating in food, personal care and health care end markets servicing large multi-national customers

Acquisition rationale:

- Expands AFAP's footprint in a strategic high growth market
- Strong management team and track record of significant annual sales growth

Tuflex (Parry Enterprises)

Key acquisition metrics:

- Completed in November 2013

Acquisition rationale:

- High quality equipment base to further the growth of Amcor India



5

Amcor India capabilities

Pune	Haridwar	Daman	Baroda	Chakan
Key Capabilities PET preforms Single stage stretch blown bottles	Key Capabilities Gravure Printing Extrusion Lamination Adhesive Lamination Slitting / Rewinding	Key Capabilities Gravure Printing Extrusion Lamination Adhesive Lamination Slitting /Rewinding Bag making	Key Capabilities Gravure Printing Adhesive Lamination Slitting / Rewinding Blown film Pouching	Key Capabilities Gravure Printing Extrusion Lamination Adhesive Lamination Slitting / Rewinding Pouching
Key Markets CSD & Water Hot fill Beer Milk	Key Markets Snack Foods Confectionery HPC	Key Markets HPC Foods Industrial	Key Markets HPC Foods	Key Markets Pharma Medical
Accreditations ISO 9001 - 2008 FSSC 22000 - 2011	Accreditations ISO 9001-2000 ISO 22000:2005 ISO 14000 OHSAS	Accreditations 5 S ISO 9001 - 2008	Accreditations ISO 9001-2008 ISO 22000:2005	Accreditations ISO 9001-2000 ISO 22000:2005 ISO 14000 OHSAS



6

Amcor Flexibles India sales by Market Segment



■ Food ■ Pharma ■ HPC

Amcor is quickly becoming a leading flexibles packaging supplier in India

Market Served | Business Portfolio

Food

- Snack foods
- Confectionary

Household and Personal Care

- Personal Care
- Hygiene products
- Household Products

Pharma

- Forming products
- Strip foil products
- Laminates
- Lidding

Products



7

Indian macro environment

India, a core BRIC nation that has been at the forefront of emerging market discussions for years, is an incredibly diverse country and one of two billion-plus populations worldwide

ECONOMY GLOBAL RANK⁽¹⁾

POPULATION RANK

URBAN POPULATION

MIDDLE CLASS HOUSEHOLDS

GDP PER CAPITA (usd)

CITIES WITH POPULATION > 1 MILLION

TODAY

NEXT 20 YEARS

10th

3rd

2nd

1st

377 MILLION (31%)

590 MILLION (39%)

22 MILLION

91 MILLION

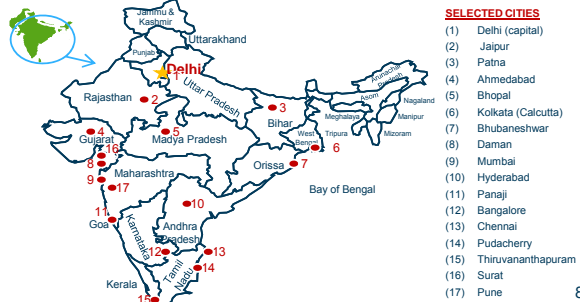
1,592

2,428⁽²⁾

42

68

MAP OF INDIA AND SELECT STATES / TERRITORIES



- India is a highly complex country with a geographically diverse population spread across 28 states and 7 union territories
- Economic reform over the past several years has increased investment and growth in the country
- India's population is young and rapidly growing
 - Further, this population is highly mobile and eager to build wealth, recognizing the potential to improve their lives
- Next to China, urbanization will hit India with the most force in the coming years, thereby presenting key opportunities and extraordinary growth potential

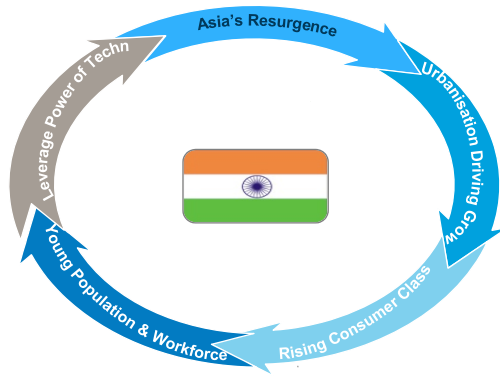


(1) HSBC Global Research Department.
(2) 2017 figure

8

Key Growth Drivers

A core “BRIC” member, India is at the center of the world’s emerging market stage. Its population will overtake China’s within 15 years and is urbanising rapidly securing long-term growth



Asia's Resurgence

- Economic transformation is creating unprecedented regional prosperity
- Urbanisation is a major driver for India – urbanisation and GDP/capita grow in tandem
- Exports have played an increasingly large role in India's commercial presence, with distribution to the Middle East, Africa, Europe and major global economies (China, U.S.) rising

Urbanisation Driving Growth

- India's population will flock to its urban centers at a rate matched only by China globally
- Unique to India, this trend will spread across India, impacting almost every state
- Fast-growing and productive cities will drive a near fourfold increase in per capita income

Rising Consumer Class

- Largely a bi-product of the urbanisation phenomenon, the number of households earning less than \$1,500 per year will fall below 20% for the first time in its history
- Similarly, the number of middle class households (earning between \$1,500 and \$15,000) will increase from 32m to 147m, increasing wealth and driving rapid consumption growth

Young Population / Workforce

- Population will overtake China's in the next 15 years and is very young comparatively
- As a result, this young population will be predominantly working age (83% are under the age of 30), thereby creating massive employment opportunities across a broad spectrum

Infrastructure, Reform, and FDI Relationships

- A core component of India's economic growth is its ability to ensure that it meets infrastructure needs amid its transforming internal environment
- Additionally, the ability to institute meaningful political reform, thereby opening the (already strong) floodgates for FDI, will be an instrumental growth measure

