## Fiscal 2021 year to date results

(nine months ended March 31, 2021)

Ron Delia CEO

Michael Casamento
CFO

May 4, 2021 US May 5, 2021 Australia



#### **Disclaimers**

#### **Cautionary Statement Regarding Forward-Looking Statements**

This document contains certain statements that are "forward-looking statements" within the meaning of the safe harbor provisions of the U.S. Private Securities Litigation Reform Act of 1995. Forward-looking statements are generally identified with words like "believe," "expect," "target," "project," "may," "could," "would," "intend," "possible," "will," "should," "intend," "plan," "anticipate," "estimate," "potential," "outlook," or "continue," the negative of these words, other terms are meaning or the use of future dates. Such statements are based on the current expectations of the management of Amcor and are qualified by the inherent risks and uncertainties surrounding future expectations generally. Actual results could differ materially from those currently anticipated due to a number of risks and uncertainties. None of Amcor or any of its respective directors, executive officers or advisors provide any representation, assurance or guarantee that the occurrence of the events expressed or implied in any forward-looking statements will actually occur. Risks and uncertainties that could cause actual results to differ from expectations include, but are not limited to: the continued financial and operational impacts of the events expressed or implied in any forward-looking statements will actually occur. Risks and uncertainties that could cause actual results to differ from expectations include, but are not limited to: the continued financial and operational impacts of the events expressed or implied in any forward-looking statements will actually occur. Risks and uncertainties to differ from expectations include, but are not limited to: the continued financial and operational impacts of the events expressed or implied in any forward-looking statements will actually occur. Risks and uncertainties in any forward-looking statements will actually occur. Risks and uncertainties of the expectation in the expectation in the expectation in pacts of the expectations or shortages in the events of the expectations include

#### Presentation of non-GAAP information

Included in this release are measures of financial performance that are not calculated in accordance with U.S. GAAP. These measures include adjusted EBIT (calculated as earnings before interest and tax), adjusted net income, adjusted earnings per share, adjusted free cash flow, and net debt and comparable constant currency growth. In arriving at these non-GAAP measures, we exclude items that either have a non-recurring impact on the income statement or which, in the judgment of our management, are items that, either as a result of their nature or size, could, were they not singled out, potentially cause investors to extrapolate future performance from an improper base. While not all inclusive, examples of these items include:

- material restructuring programs, including associated costs such as employee severance, pension and related benefits, impairment of property and equipment and other assets, accelerated depreciation, termination payments for contracts and leases, contractual obligations and any other qualifying costs related to the restructuring plan;
- sales and earnings from disposed operations and any associated profit or loss on sale of businesses or subsidiaries;
- · consummated and identifiable divestitures agreed to with certain regulatory agencies as a condition of approval for Amcor's acquisition of Bemis;
- impairments in goodwill and equity method investments;
- material acquisition compensation and transaction costs such as due diligence expenses, professional and legal fees and integration costs;
- · material purchase accounting adjustments for inventory;
- amortization of acquired intangible assets from business combinations;
- · payments or settlements related to legal claims; and
- · impacts from hyperinflation accounting

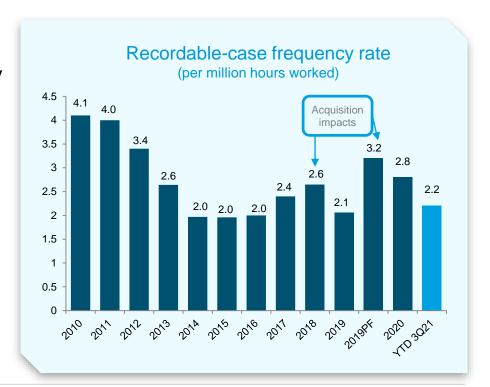
Management has used and uses these measures internally for planning, forecasting and evaluating the performance of the company's reporting segments and certain of the measures are used as a component of Amcor's board of directors' measurement of Amcor's performance for incentive compensation purposes. Amcor also evaluates performance on a comparable constant currency basis, which measures financial results assuming constant foreign currency exchange rates used for translation based on the rates in effect for the comparable prior-year period. In order to compute comparable constant currency results, we multiply or divide, as appropriate, current-year very dollar results by the current-year average foreign exchange rates and then multiply or divide, as appropriate, those amounts by the prior-year average foreign exchange rates. We then deduct the difference between sales or earnings in the current period and the prior period related to operations. Comparable constant currency net sales performance also excludes the impact from passing through movements in raw material costs. Amcor believes that these non-GAAP measures are useful to enable investors to disposed operations of current and historical performance of the company. For each of these non-GAAP financial measures, a reconciliation to the most directly comparable U.S. GAAP financial measure has been provided herein. These non-GAAP financial measures should not be construed as an alternative to results determined in accordance with U.S. GAAP. The company provides guidance on a non-GAAP basis as we are unable to predict with reasonable certainty the ultimate outcome and timing of certain significant forward-looking items without unreasonable effort. These items include but are not limited to the impact of foreign exchange translation, restructuring program costs, asset impairments, possible gains and losses on the sale of assets and certain tax related events. These items are uncertain, depend on various factors and could have a material impact on U.S. GAAP ea



### Safety

#### Committed to our goal of 'no injuries'

- Staying safe and healthy our first priority
- 27% reduction in number of injuries
- 54% of sites injury free for >12 months
- All business groups reporting fewer injuries





### Key messages for today

#### Demonstrating the strength of our investment case

- 1. Strong year to date result outstanding execution, continued momentum
- 2. FY21 guidance increased to 14-15% adjusted EPS growth (from 10-14%)
- 3. Investing for growth



### The Amcor investment case has never been stronger



Global industry leader with proven track record and clear strategy



Consistent growth from consumer and healthcare end markets



Attractive and growing dividend with current yield >4%



Strong balance sheet, substantial capacity to invest and many growth opportunities



Momentum building, organic growth plus synergies

**EPS** growth + Dividend yield = 10-15% per year



#### Proven track record of financial performance

Fiscal 2010 - 2020 >20 +8% +15% +6% **YEARS** 4.6% **TSR Adjusted** Average Investment **Adjusted EPS CAGR CAGR Dividend Yield** grade credit **EBITDA** (6% DPS CAGR) rating **CAGR** 



### Multiple drivers of organic growth

## Growing End Markets

# **Emerging Markets**

Innovation







**Continuous Mix Management: Products, Customers, Segments** 



### Investing for growth

#### Expanding capacity in high value segments and high growth markets

# Focus segments: Single serve coffee investment





Switzerland

Aluminium based flexible packaging capacity expansion (commissioning by June 2021)

# **Emerging markets:** China investment













Greenfield flexible packaging plant (commissioning by December 2022)



China



#### Accessing early stage, differentiated innovation

#### **Open Innovation and Corporate Venturing**

Learning and growing by sourcing innovation and/or making direct investment in new packaging:

- Products
- Processes
- Business models

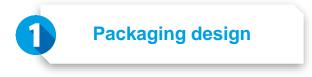
Amcor's first corporate venture investment is in ePac, a leader in high quality, short run length digital printing





#### Sustainability: Amcor's greatest opportunity for growth and differentiation

#### **Responsible Packaging:**













Amcor: Uniquely positioned with scale, resources and capabilities



#### Responsible Packaging: Innovating and collaborating for scalable solutions









Enabling chemically-recycled material for food-grade packaging



Elimination of PVC - healthcare blister packaging



In-store collection and recycling programs

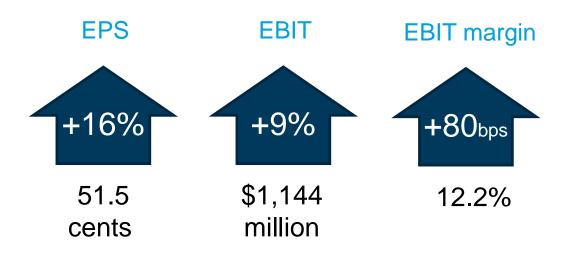




### Group result summary: nine months ended March 31, 2021

Strong result ahead of expectations.

Outstanding execution and continued momentum



- EBIT growth increasingly organic
- Outstanding cost management
- Strong cash flow
- >\$850 million cash returns to shareholders
  - Quarterly dividend 11.75 US cps
  - ~2% of shares repurchased



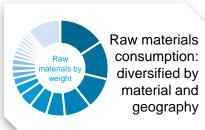
#### Flexibles segment result – nine months ended March 31, 2021

#### Strong earnings growth and margin expansion

	YTD 3Q20	YTD 3Q21	Δ
Net sales	7,280	7,350	+1%
Adjusted EBIT (\$m)	919	1,005	+9%
Adjusted EBIT margin	12.6%	13.7%	+110 bps



Recyclable functional paper



#### **Highlights**

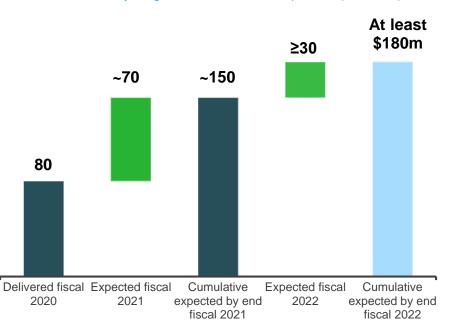
- Adjusted EBIT growth 9% on a comparable constant currency basis
  - 4% organic growth
  - 5% (\$45 million) synergy benefits
- Higher overall segment volumes of 1%
  - Lower healthcare volumes impact of ~1%
- Strong cost performance and management
- >300 new recycle ready product designs introduced in fiscal 21 year to date



### Bemis acquisition: enhancing financial performance

#### Exceeding cost synergy expectations and leveraging differentiated products

Annual cost synergies delivered and expected (\$ million)



- High quality acquired business contributing to organic margin expansion
- On track to deliver cost synergies of \$70 million in FY21 and a total of at least
   \$180 million by end of FY22
- Leveraging product portfolio and capabilities across regions







Leveraging differentiated packaging structures globally



#### Rigid Packaging segment result – nine months ended March 31, 2021

#### Strong consumer demand and earnings growth continues

	YTD 3Q20	YTD 3Q21	Δ
Net sales	2,047	2,059	+7%
Adjusted EBIT (\$m)	197	209	+9%
Adjusted EBIT margin	9.6%	10.1%	+50bps





#### **Highlights**

- Net sales growth of 7% and adjusted organic EBIT growth of 9% on a comparable constant currency basis
- Higher volumes and positive mix
  - North America volumes up
    - Beverage volumes up 7% hot fill up 13%
    - Specialty Container volumes higher
  - Latin America volumes higher & improving trends
- ~80% of Amcor NA sites producing product using PCR
- By end of fiscal 2021, expect to have doubled use of PCR since 2019



#### Nine months ended March 31, 2021 - strong cash flow & returns

#### On track to deliver Free Cash Flow of >\$1billion in fiscal 2021. Strong balance sheet and cash returns to shareholders

### Adjusted Free Cash Flow in line with expectations and on track to deliver >\$1 bn in fiscal 2021

Year to date cash flow (\$ million)	YTD 3Q20	YTD 3Q21
Adjusted EBITDA	1,378	1,455
Interest and tax payments	(247)	(297)
Capital expenditure	(313)	(335)
Movement in working capital	(428)	(451)
Other	(23)	(12)
Adjusted Free Cash Flow(1)(2)	367	360

## Strong investment grade balance sheet and significant cash returns to shareholders

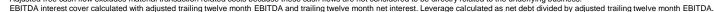
Balance sheet	March 2021
EBITDA interest cover (x)	13.4
Leverage: Net debt / LTM EBITDA (x)	3.0

>\$850 million year to date cash returns to shareholders through:

Higher dividends per share; and

~2% of outstanding shares repurchased

<sup>(2)</sup> Adjusted free cash flow excludes material transaction related costs because these cash flows are not considered to be directly related to the underlying business.





<sup>(1)</sup> Non-GAAP measures exclude items which management considers as not representative of ongoing operations. Further details related to non-GAAP measures and reconciliations to U.S. GAAP measures can be found in the appendix section.

### Raised EPS guidance for 2021 fiscal year

For fiscal 2021 the Company expects:

# Adjusted constant currency EPS growth of approximately 14 to 15% (previously 10 to 14%) compared with adjusted EPS of 64.2 cents in fiscal 2020

Includes an unfavorable EPS impact from disposed businesses of approximately 1%

Assuming current exchange rates prevail for the remainder of the year, it is estimated that currency would have no material impact on reported EPS.

#### Adjusted Free Cash Flow of approximately \$1.0 to \$1.1 billion

Amcor's guidance contemplates a range of factors, including the COVID-19 pandemic which creates a higher degree of uncertainty and additional complexity when estimating future financial results. Amcor's business has demonstrated resilience given that it plays an important role in the supply of essential consumer goods. While this is expected to continue, the level of earnings and free cash flow generated across the business could be impacted by COVID-19 related factors such as the extent and nature of any future operational disruptions across the supply chain, government imposed restrictions on consumer mobility and the pace of macroeconomic recovery in key global economies. The ultimate magnitude and duration of the pandemic's future impact on the business remains uncertain at this time.



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- 3. Investing for growth









### **Appendix slides**

Result for nine months ended March 31, 2021 – supplementary schedules and reconciliations



### FX translation impact

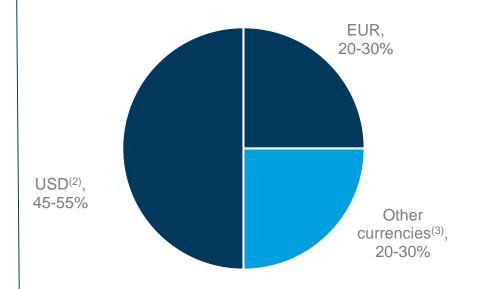
# Nine months ended March 31, 2021 currency impact

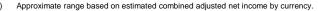
Total currency impact	\$ million
Adjusted EBIT	(4)
Adjusted net income	(3)

EUR:USD					
Euro strengthened vs USD, Average USD to EUR rate YTD 3Q21 0.8414 vs YTD 3Q20 0.9032	USD million impact on YTD 3Q21 adjusted net income				
7%	13				

Other currencies <sup>(3)</sup> :USD				
Other currencies weighted average vs USD weakened for YTD 3Q21 vs YTD 3Q20 average rates	USD million impact on YTD 3Q21 adjusted net income			
(9%)	(16)			

# Combined net income currency exposures<sup>(1)</sup>





<sup>(2)</sup> Includes all businesses effectively managed as USD functional currency businesses.



Includes all currencies other than USD and EUR.

#### Reconciliations of non-GAAP financial measures

Reconciliation of adjusted Earnings before interest, tax, depreciation and amortization (EBITDA), Earnings before interest and tax (EBIT), Net income and Earnings per share (EPS)

	Nine Months Ended March 31, 2020		Nine N	Nine Months Ended March 31, 20				
(\$ million)	EBITDA	EBIT	Net Income	EPS (Diluted US cents)	EBITDA	EBIT	Net Income	EPS (Diluted US cents)
Net income attributable to Amcor	433	433	433	26.9	684	684	684	43.8
Net income attributable to non-controlling interests	6	6			8	8		
(Income) loss from discontinued operations	8	8	8	0.5	_	_		
Tax expense	123	123			187	187		
Interest expense, net	140	140			103	103		
Depreciation and amortization	469				432			
EBITDA, EBIT, Net income and EPS	1,179	710	441	27.4	1,414	982	684	43.8
Material restructuring and related costs <sup>(1)</sup>	60	60	60	3.7	16	16	16	1.0
Net gain on disposals <sup>(2)</sup>	_	_	_	_	(9)	(9)	(9)	(0.6)
Material transaction and other costs <sup>(3)</sup>	116	116	116	7.2	17	17	17	1.1
Material impact of hyperinflation	23	23	23	1.5	17	17	17	1.1
Amortization of acquired intangibles <sup>(4)</sup>		150	150	9.3		121	121	7.7
Tax effect of above items			(71)	(4.4)			(41)	(2.6)
Adjusted EBITDA, EBIT, Net income and EPS	1,378	1,059	719	44.7	1,455	1,144	805	51.5
Reconciliation of adjusted growth to comparab		urrency gr	owtn			•	12	15
% growth - Adjusted EBITDA, EBIT, Net income	and EPS				6	8		
% disposed businesses					_	(1)	(1)	(1)
% currency impact								
% comparable constant currency growth					6	9	13	16

<sup>(1)</sup> The nine months ended March 31, 2021 includes a \$52 million gain realized upon disposal of a non-core European hospital supplies business as part of optimizing its portfolio under the Bemis Integration restructuring plan.



<sup>(2)</sup> Includes \$15 million gain realized upon disposal of AMVIG and losses on disposal of other non-core businesses.

<sup>(3)</sup> Includes costs associated with the Bemis acquisition. The nine months ended March 31, 2020 includes \$58 million of acquisition related inventory fair value step-up costs.

<sup>(4)</sup> The nine months ended March 31, 2020 includes \$26 million of sales backlog amortization related to the Bernis acquisition.

#### Reconciliations of non-GAAP financial measures

#### Reconciliation of adjusted EBIT by reporting segment

	Nine	Months Ended	d March 31, 2	020	Nine	Months Ended	March 31, 2	021
(\$ million)	Flexibles	Rigid Packaging	Other <sup>(1)</sup>	Total	Flexibles	Rigid Packaging	Other <sup>(1)</sup>	Total
Net income attributable to Amcor				433				684
Net income attributable to non- controlling interests				6				8
(Income) loss from discontinued operations				8				_
Tax expense				123				187
Interest expense, net				140				103
EBIT	655	154	(99)	710	810	174	(2)	982
Material restructuring and related costs <sup>(2)</sup>	42	14	4	60	63	13	(60)	16
Net (gain) / loss on disposals <sup>(3)</sup>	_	_	_	_	6	_	(15)	(9)
Material transaction and other costs <sup>(4)</sup>	76	2	38	116	9	1	7	17
Material impact of hyperinflation	_	23	_	23	_	17	_	17
Amortization of acquired intangibles <sup>(5)</sup>	146	4	_	150	117	4	_	121
Adjusted EBIT <sup>(6)</sup>	919	197	(57)	1,059	1,005	209	(70)	1,144
Adjusted EBIT / sales %	12.6 %	9.6 %		11.4 %	13.7 %	10.1 %		12.2 %
Reconciliation of adjusted growth	to comparabl	o constant our	ronov grouth					
% growth - Adjusted EBIT	to comparabl	e constant cur	rency growth		9	6		8
% disposed businesses					_	_		(1)
% currency impact					_	(3)		_
% comparable constant currency					9	9		9

<sup>(1)</sup> Other includes equity in income (loss) of affiliated companies, net of tax and general corporate expenses.



<sup>(2)</sup> The nine months ended March 31, 2021 includes a \$52 million net gain realized upon disposal of a non-core European hospital supplies business as part of optimizing its portfolio under the Bemis Integration restructuring plan. A loss of \$11 million and a gain of \$63 million has been recognized in the Flexibles and Other segments respectively.

<sup>(3)</sup> Includes \$15 million gain realized upon disposal of AMVIG and losses on disposal of other non-core businesses.

<sup>(4)</sup> Includes costs associated with the Bemis acquisition. The nine months ended March 31, 2020 includes \$58 million of acquisition related inventory fair value step-up costs.

<sup>(5)</sup> The nine months ended March 31, 2020 includes \$26 million of sales backlog amortization related to the Bemis acquisition.

<sup>(6)</sup> During the first quarter of fiscal 2021, the Company reported that it revised the presentation of the reportable segments adjusted EBIT to include an allocation of certain research and

do build be in a quality of in social 22d, in the Company reported unit in the second in presentation of the reportative segments adjusted a Lin of include an aniconation retrieval of the development and selling, general and administrative expenses that management previously reflected in Other. Prior periods have been recast to conform to the new cost allocation methodology.

#### Reconciliations of non-GAAP financial measures

#### Reconciliations of adjusted Free Cash Flow

Nine Months Ended March 31,

(\$ million)	2020	2021
Net cash provided from operating activities	470	617
Purchase of property, plant and equipment and other intangible assets	(313)	(335)
Proceeds from sale of property, plant and equipment and other intangible assets	5	6
Operating cash flow related to divested operations	60	_
Material transaction and integration related costs <sup>(1)</sup>	145	72
Adjusted Free Cash Flow <sup>(2)</sup>	367	360

<sup>(1)</sup> The nine months ended March 31, 2021 and 2020 includes cash restructuring and integration costs of approximately \$51 million and \$69 million respectively.

(2) Adjusted free cash flow excludes material transaction related costs because these cash flows are not considered to be directly related to the underlying business.

Nine Months Ended March 31,

(\$ million)	2020	2021
Adjusted EBITDA	1,378	1,455
Interest paid, net	(116)	(79)
Income tax paid <sup>(1)</sup>	(131)	(218)
Purchase of property, plant and equipment and other intangible assets	(313)	(335)
Proceeds from sale of property, plant and equipment and other intangible assets	5	6
Movement in working capital	(428)	(451)
Other	(28)	(18)
Adjusted Free Cash Flow <sup>(2)</sup>	367	360

<sup>(1)</sup> The nine months ended March 31, 2020 excludes tax cash paid of \$95 million related to disposal proceeds from divestments which were required by the European Commission and the U.S. Department of Justice at the time of approving Amcor's acquisition of Bemis.

#### Reconciliation of net debt

(\$ million)	June 30, 2020	March 31, 2021
Cash and cash equivalents	(743)	(690)
Short-term debt	195	94
Current portion of long-term debt	11	13
Long-term debt excluding current portion of long-term debt	6,028	6,497
Net debt	5,492	5,914



<sup>(2)</sup> Adjusted Free Cash Flow excludes material transaction related costs because these cash flows are not considered to be directly related to the underlying business.