Amcor Rigid Plastics Argentina

June 2016

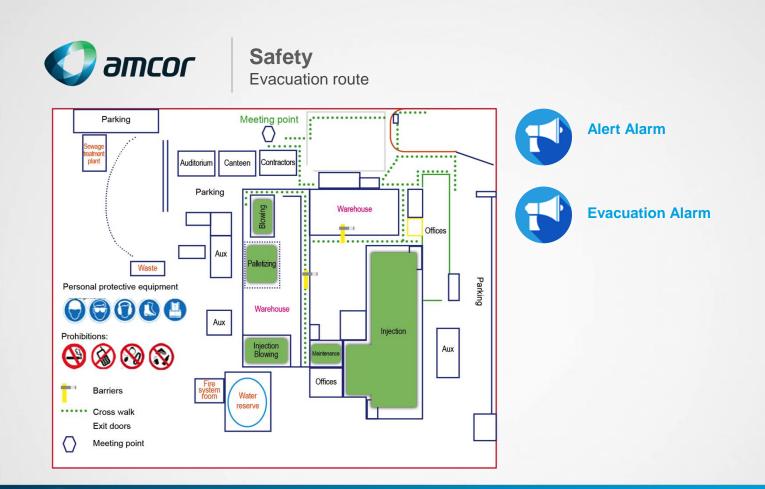


Safety Briefing

- Introduction to ARP Argentina
 - Where we are
 - What we do
 - 3 Strategy
- 3 Looking forward
- 4 Pilar plant
 - Wrap up

5

Oamcor







2

5

Safety Briefing

Introduction to ARP Argentina

Where we are

What we do

- 8 Strategy
- 3 Looking forward
- 4 Pilar plant
 - Wrap up

Oamcor



Amcor in Argentina

ATP, ARP & Flexibles Latin America

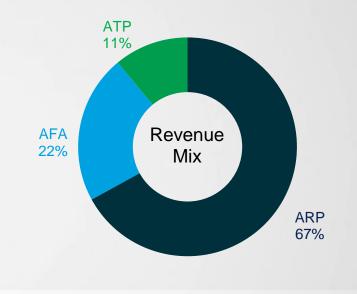
5 sites4 plants800 employees

Rigid Plastics 3 manufacturing plants

Tobacco Packaging 1 manufacturing plant

Flexibles Americas 1 manufacturing plant









Key messages

Outstanding safety performance aligned with Amcor culture



Robust growth and financial performance despite adverse market conditions

- Clear leader in Argentina PET packaging market
- Outpaced GDP and industry growth rates
- Strong growth in Diversified Products and Custom Beverage segments driving business diversification
- Successful self manufacturing exits achieved



Local management team with in-depth understanding of country dynamics

- Strong and highly-experienced management with fast speed adaptation to new situations
- Anticipate and prepare to benefit from market /political /economic changes
- Developed strong, long-term relationships with major customers and key suppliers



Organized to pursue growth in a challenging environment

- Disciplined investment agenda to drive productivity and efficiency
- New Business Development function created and staffed
- Innovation focus to differentiate from competition





Successfully implemented world-class safety culture

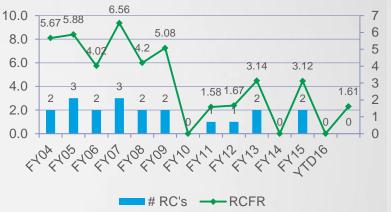




Achievements:

- 10 years without a LTI in the Pilar Plant
- 3 years without a LTI in the Ushuaia Plant

RCFR - ARG

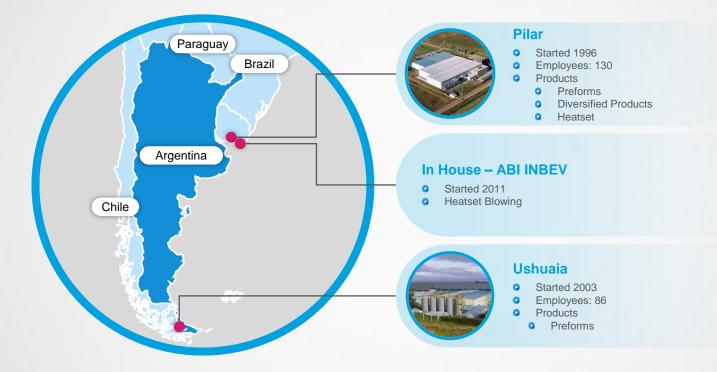


LTIR – Lost Time Incident Rate RCFR – Recordable Case Frequency Rate





ARP has three plants in Argentina with 216 employees







Argentina Leader Profiles



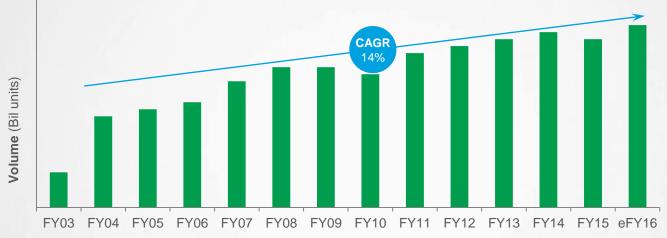
	M. Darmandrail Business Dvp Mgr	P. Moyano Operations Mgr (Pilar)	G. Suarez Operations Mgr (Ushuaia)	J. Cazes General Mgr	N. Sylvester Human Resources Mgr	A. Cappelletti Finance Mgr	N. Denegri Supply Chain Mgr	M. Suarez Commercial Mgr
Time in Amcor	13	9	6	16	8	1	3	0.6
Work Experience (years)	37	12	17	42	22	26	16	16
Previous Employment	Blockbuster, Commercial Mgr	Amcor, Production Jr Mgr	Unilever, Production Mgr	Petco, General Mgr	Pepsico, Human Resources Mgr	Unilever Finance Mgr.	Loreal, Supply Chain Mgr	The Clorox Company Commercial Mgr
Education	BA, Business Administration	Engineer	Engineer	Engineer	Lawyer	Public Accountant Executive MBA	Engineer	Public Accountant Finance Ms

Experienced team with CPG knowledge





ARP Argentina Sales Volume Trend



Comments:

- Very seasonal market.
- 80% of sales volume protected under long-term agreements
- Country's GDP growth in the same period was 4%





ARP Argentina Sales by Segment and Customer





Amcor Rigid Plastics Argentina volume is approximately 2.5 billion units annually





Argentina CSDW Demand and Competitive Landscape

Argentina Market for CSDW: 4,600 Million units per year



Opportunities exist to grow the business through self manufacturing exits and acquisition





Safety Briefing

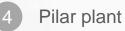
Introduction to ARP Argentina

Where we are

What we do

Strategy

Looking forward



3

5

Wrap up





Forward Looking

New government positive / significant changes in macro-economics & politics

- New rules driving towards a friendly business environment
- No price controls
- Free market (E/R, imports / exports)
- Country default status over
- Good market expectations
- Customers are beginning to analyze new growth projects
- High GDP expectations after to 4-5 years recession

Amcor Argentina growth

- New Business Development area completely focused in growth
- Several high potential projects in the pipeline
- Leading market position and best R&D capabilities to leverage growth
- Capable and motivated team aligned with our growth strategy





Argentina Macro-economic Indicators

	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016e
GDP	8.4%	3.9%	-3.9%	9.4%	6.5%	-0.4%	3.3%	-1.8%	1.3%	-1.1%
Inflation (Dec - Dec)	23.9%	23.5%	15.3%	26.6%	21.9%	24.5%	27.2%	37.7%	29.2%	37.8%
Unemployment	8.6%	8.2%	10.6%	9.1%	9.0%	10.2%	9.6%	10.5%	11.1%	12.2
Exchange rate (ARS/USD) exit	3.14	3.42	3.81	3.98	4.29	4.88	6.32	8.55	11.43	17.44
Salary inflation (Dec - Dec)	22.4%	19.3%	15.6%	27.1%	28.6%	23.1%	25.4%	32.0%	29.8%	31.1%
Utilities inflations (Dec – Dec)	21.4%	23.6%	12.7%	21.7%	20.7%	22.3%	25.7%	35.7%	28.2%	37.2%

Overall business conditions are challenging

Source: Ecolatina





Business Environment

	KIRCHNER GOVERNMENT (CONTROLLED ECONOMY)	MACRI GOVERNMENT (CONTROLLED TO FREE)	MACRI GOVERNMENT (FREE ECONOMY)
	FY 13 to FY 16	TRANSITION (FY ´17)	FUTURE (FY 18 on)
Macro Issues	 High inflation, over devaluation External Debt default Import Restrictions Foreign exchange and Capital Control YoY declining Resin Price 	 High devaluation, over inflation External debts negotiation / Payments Import restrictions elimination Control elimination process Very low resin price 	 Inflation / devaluation stabilized Normalized External debts No Import restrictions No Capital Control Resin price recovery
Macro concequences	 Stagflation High interest rate No external financing No infrastructure investment 	 Stagflation High interest rate External financing recovery process Investment attractiveness 	 Consumption recovery in a low inflation context Low interest rate External financing recovered Higher Investment attractiveness

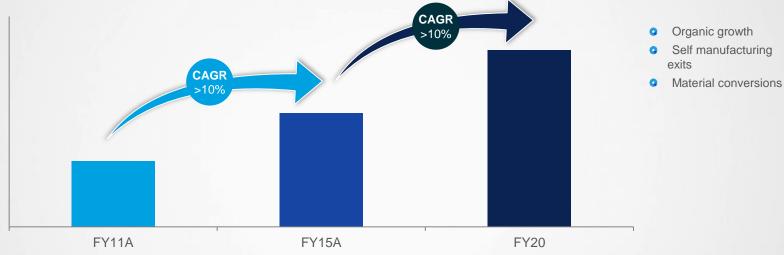
ARP management monitors changing government climate to ensure business success.





Growth Opportunities through 2020

PBIT in US\$ million







Innovation The pillar of Amcor's value proposition



Description

 Capture current glass volume and increase preform sales throughout the country with a premium PET bottle replacement.

Description

- Migration of 1L pouch to PET bottle
- Option 1: fresh yogurt
- Option 2: aseptic filling non refrigerated

Description

• Develop 6.25 L / 4.5 L lightweight preform for competitive gain.





Safety Briefing

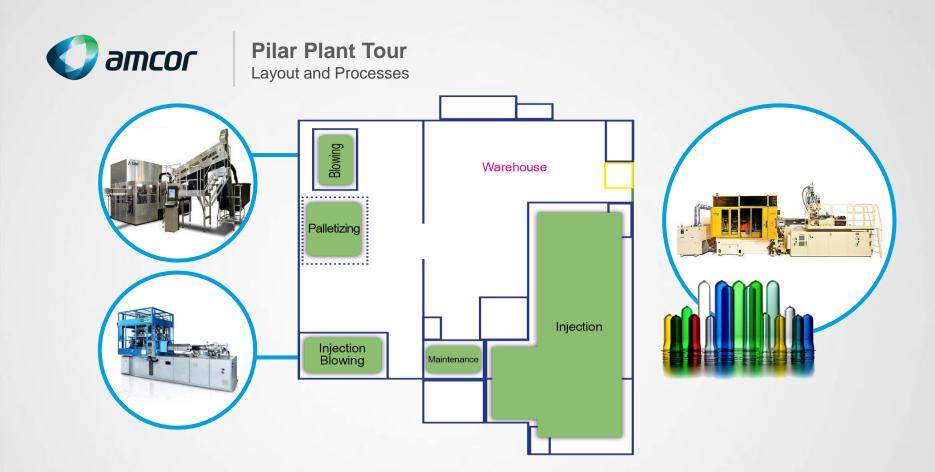
- Introduction to ARP Argentina
 - Where we are
 - What we do
 - 3 Strategy
- 3 Looking forward
 - Pilar plant

4

5

Wrap up









Staying safe on the shop floor Required safety behaviors for visitors

Take Action, Take Care! is Amcor's safety philosophy and a cornerstone of staying safe in our site.

If you see something you think is unsafe during your visit, **Take Action** by telling your guide. **Take Care** of yourself and others by staying with your guide at all times, not touching anything, and following a few basic rules:



Listen to your guide and pay attention to signs. Obey all instructions (verbal or written)



No jewelery Consult your guide in case of concern



Mobile phones are not allowed on the shop floor



No cameras allowed on site Except by special permission



Pay attention to vehicles and stay in pedestrian walkways Make eye contact with drivers before crossing pathways



Don't touch machinery or equiment



Hold the handrails on stairs





Safety Briefing

- Introduction to ARP Argentina
 - Where we are
 - What we do
 - 3 Strategy
- 3 Looking forward
 - 4 Pilar plant
 - Wrap up

5





Key messages

Outstanding safety performance aligned with Amcor culture



Robust growth and financial performance despite adverse market conditions

- Clear leader in Argentina PET packaging market
- Outpaced GDP and industry growth rates
- Strong growth in Diversified Products and Custom Beverage segments driving business diversification
- Successful self manufacturing exits achieved



Local management team with in-depth understanding of country dynamics

- Strong and highly-experienced management with fast speed adaptation to new situations
- Anticipate and prepare to benefit from market /political /economic changes
- Developed strong, long-term relationships with major customers and key suppliers



Organized to pursue growth in a challenging environment

- Disciplined investment agenda to drive productivity and efficiency
- New Business Development function created and staffed
- Innovation focus to differentiate from competition

