

TELUS CORPORATION

**CONDENSED INTERIM CONSOLIDATED
FINANCIAL STATEMENTS**

(UNAUDITED)

SEPTEMBER 30, 2014

condensed interim consolidated statements of income and
other comprehensive income

(unaudited)

| Periods ended September 30 (millions except per share amounts) Note | Three months | | Nine months | |
|---|----------------|----------|-----------------|----------|
| | 2014 | 2013 | 2014 | 2013 |
| OPERATING REVENUES | | | | |
| Service | \$ 2,801 | \$ 2,687 | \$ 8,252 | \$ 7,902 |
| Equipment | 199 | 168 | 560 | 506 |
| | 3,000 | 2,855 | 8,812 | 8,408 |
| Other operating income 6 | 28 | 19 | 62 | 48 |
| | 3,028 | 2,874 | 8,874 | 8,456 |
| OPERATING EXPENSES | | | | |
| Goods and services purchased | 1,333 | 1,237 | 3,823 | 3,613 |
| Employee benefits expense 7 | 630 | 602 | 1,836 | 1,776 |
| Depreciation | 363 | 342 | 1,057 | 1,033 |
| Amortization of intangible assets | 96 | 103 | 309 | 309 |
| | 2,422 | 2,284 | 7,025 | 6,731 |
| OPERATING INCOME | 606 | 590 | 1,849 | 1,725 |
| Financing costs 8 | 124 | 109 | 341 | 337 |
| INCOME BEFORE INCOME TAXES | 482 | 481 | 1,508 | 1,388 |
| Income taxes 9 | 127 | 125 | 395 | 384 |
| NET INCOME | 355 | 356 | 1,113 | 1,004 |
| OTHER COMPREHENSIVE INCOME 10 | | | | |
| Items that may subsequently be reclassified to income | | | | |
| Change in unrealized fair value of derivatives designated as cash flow hedges | (4) | 2 | (4) | (1) |
| Foreign currency translation adjustment arising from translating financial statements of foreign operations | 3 | (6) | 4 | — |
| Change in unrealized fair value of available-for-sale financial assets | 2 | 5 | (2) | (6) |
| | 1 | 1 | (2) | (7) |
| Item never subsequently reclassified to income | | | | |
| Employee defined benefit plans re-measurements | (14) | 152 | 207 | 243 |
| | (13) | 153 | 205 | 236 |
| COMPREHENSIVE INCOME | \$ 342 | \$ 509 | \$ 1,318 | \$ 1,240 |
| NET INCOME PER EQUITY SHARE 11 | | | | |
| Basic | \$ 0.58 | \$ 0.56 | \$ 1.80 | \$ 1.55 |
| Diluted | \$ 0.58 | \$ 0.56 | \$ 1.80 | \$ 1.55 |
| DIVIDENDS DECLARED PER EQUITY SHARE 12 | \$ 0.38 | \$ 0.34 | \$ 1.12 | \$ 1.00 |
| TOTAL WEIGHTED AVERAGE EQUITY SHARES OUTSTANDING | | | | |
| Basic | 613 | 633 | 617 | 646 |
| Diluted | 615 | 635 | 619 | 649 |

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

| As at (millions) | Note | September 30, 2014 | December 31, 2013 |
|--|-------|-----------------------|----------------------|
| ASSETS | | | |
| Current assets | | | |
| Cash and temporary investments, net | | \$ 226 | \$ 336 |
| Accounts receivable | 25(a) | 1,383 | 1,461 |
| Income and other taxes receivable | | 97 | 32 |
| Inventories | 25(a) | 306 | 326 |
| Prepaid expenses | | 259 | 168 |
| Current derivative assets | 4(e) | 11 | 6 |
| | | 2,282 | 2,329 |
| Non-current assets | | | |
| Property, plant and equipment, net | 16 | 8,846 | 8,428 |
| Intangible assets, net | 17 | 7,757 | 6,531 |
| Goodwill, net | 17 | 3,755 | 3,737 |
| Real estate joint ventures | 18 | 18 | 11 |
| Other long-term assets | 25(a) | 841 | 530 |
| | | 21,217 | 19,237 |
| | | \$ 23,499 | \$ 21,566 |
| LIABILITIES AND OWNERS' EQUITY | | | |
| Current liabilities | | | |
| Short-term borrowings | 19 | \$ 100 | \$ 400 |
| Accounts payable and accrued liabilities | 25(a) | 1,993 | 1,735 |
| Income and other taxes payable | | 4 | 102 |
| Dividends payable | 12 | 233 | 222 |
| Advance billings and customer deposits | 25(a) | 733 | 729 |
| Provisions | 20 | 79 | 110 |
| Current maturities of long-term debt | 21 | 155 | — |
| Current derivative liabilities | 4(e) | — | 1 |
| | | 3,297 | 3,299 |
| Non-current liabilities | | | |
| Provisions | 20 | 211 | 219 |
| Long-term debt | 21 | 9,180 | 7,493 |
| Other long-term liabilities | 25(a) | 612 | 649 |
| Deferred income taxes | | 2,056 | 1,891 |
| | | 12,059 | 10,252 |
| Liabilities | | 15,356 | 13,551 |
| Owners' equity | | | |
| Common equity | 22 | 8,143 | 8,015 |
| | | \$ 23,499 | \$ 21,566 |

Contingent Liabilities

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The accompanying notes are an integral part of these condensed interim consolidated financial statements.

| | | Common equity | | | | | | | |
|--|-------|-------------------------------|-----------------|----------------------------------|---------------|---------------------|-------------------|--|-----------------|
| | | Equity contributed | | | | Contributed surplus | Retained earnings | Accumulated other comprehensive income | Total |
| | | Equity share capital (Note22) | | Non-Voting Shares ⁽¹⁾ | | | | | |
| | | Common Shares | | Non-Voting Shares ⁽¹⁾ | | | | | |
| (millions except number of shares) | Note | Number of shares | Share capital | Number of shares | Share capital | | | | |
| Balance as at January 1, 2013 | | 349,821,092 | \$ 2,219 | 302,104,972 | \$ 3,360 | \$ 163 | \$ 1,904 | \$ 40 | \$ 7,686 |
| Net income | | — | — | — | — | — | 1,004 | — | 1,004 |
| Other comprehensive income | 10 | — | — | — | — | — | 243 | (7) | 236 |
| Dividends | 12 | — | — | — | — | — | (644) | — | (644) |
| Share option award expense | 13(a) | — | — | — | — | 4 | — | — | 4 |
| Shares issued pursuant to cash exercise of share options | 13(b) | — | — | 200 | — | — | — | — | — |
| Shares issued pursuant to use of share option award net-equity settlement feature | 13(b) | 2,339,576 | 16 | 152,160 | 2 | (18) | — | — | — |
| Shareholder-approved and court-approved exchange of shares | | 302,257,332 | 3,362 | (302,257,332) | (3,362) | — | — | — | — |
| Costs related to share transactions | | — | (19) | — | — | — | — | — | (19) |
| Normal course issuer bid purchase of Common Shares | | (31,180,612) | (266) | — | — | — | (734) | — | (1,000) |
| Balance as at September 30, 2013 | | 623,237,388 | \$ 5,312 | — | \$ — | \$ 149 | \$ 1,773 | \$ 33 | \$ 7,267 |
| Balance as at January 1, 2014 | | 623,432,398 | \$ 5,296 | | | \$ 149 | \$ 2,539 | \$ 31 | \$ 8,015 |
| Net income | | — | — | — | — | — | 1,113 | — | 1,113 |
| Other comprehensive income | 10 | — | — | — | — | — | 207 | (2) | 205 |
| Dividends | 12 | — | — | — | — | — | (691) | — | (691) |
| Share option award expense | 13(a) | — | — | — | — | 2 | — | — | 2 |
| Shares issued pursuant to use of share option award net-equity settlement feature | 13(b) | 1,261,183 | 10 | — | — | (10) | — | — | — |
| Normal course issuer bid purchase of Common Shares | 22(b) | (13,004,471) | (111) | — | — | — | (389) | — | (500) |
| Liability for automatic share purchase plan commitment pursuant to normal course issuer bids for Common Shares | 22(b) | — | 18 | — | — | — | 57 | — | 75 |
| Reversal of opening liability | | — | (17) | — | — | — | (58) | — | (75) |
| Recognition of closing liability | | — | — | — | — | — | (1) | — | (1) |
| Other | | — | — | — | — | — | — | — | — |
| Balance as at September 30, 2014 | | 611,689,110 | \$ 5,196 | | | \$ 141 | \$ 2,777 | \$ 29 | \$ 8,143 |

(1) At our annual and special meeting held May 9, 2013, our shareholders approved the elimination of the Non-Voting Shares from our authorized share structure and the elimination of all references to Non-Voting Shares from our Articles.

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

condensed interim consolidated statements of cash flows

(unaudited)

| Periods ended September 30 (millions) | Note | Three months | | Nine months | |
|---|--------------|--------------|---------|-------------|----------|
| | | 2014 | 2013 | 2014 | 2013 |
| OPERATING ACTIVITIES | | | | | |
| Net income | | \$ 355 | \$ 356 | \$ 1,113 | \$ 1,004 |
| Adjustments to reconcile net income to cash provided by operating activities: | | | | | |
| Depreciation and amortization | | 459 | 445 | 1,366 | 1,342 |
| Deferred income taxes | 9 | 37 | 15 | 88 | 21 |
| Share-based compensation expense | 13(a) | 20 | 21 | 59 | 46 |
| Net employee defined benefit plans expense | 14(a) | 21 | 27 | 65 | 81 |
| Employer contributions to employee defined benefit plans | | (22) | (7) | (73) | (173) |
| Other | | (16) | 3 | (59) | 2 |
| Net change in non-cash operating working capital | 25(b) | 183 | 224 | (69) | 197 |
| Cash provided by operating activities | | 1,037 | 1,084 | 2,490 | 2,520 |
| INVESTING ACTIVITIES | | | | | |
| Cash payments for capital assets, excluding spectrum licences | 25(b) | (587) | (482) | (1,719) | (1,490) |
| Cash payments for spectrum licences | | — | (67) | (1,143) | (67) |
| Cash payments for acquisitions and related investments | 25(b) | (6) | (3) | (46) | (32) |
| Real estate joint ventures advances and contributions | 18(c) | (14) | (5) | (39) | (16) |
| Real estate joint venture receipts | 18(c) | 1 | — | 2 | 1 |
| Proceeds on dispositions | | 2 | 6 | 7 | 7 |
| Other | | (7) | (1) | (17) | (5) |
| Cash used by investing activities | | (611) | (552) | (2,955) | (1,602) |
| FINANCING ACTIVITIES | | | | | |
| Dividends paid to holders of equity shares | 25(b) | (234) | (222) | (680) | (639) |
| Purchase of Common Shares for cancellation | 22(b), 25(b) | (164) | (762) | (500) | (1,000) |
| Issuance and repayment of short-term borrowings | 19 | (5) | 8 | (300) | 7 |
| Long-term debt issued | 21, 25(b) | 2,705 | 1,170 | 6,614 | 3,442 |
| Redemptions and repayment of long-term debt | 21, 25(b) | (2,552) | (965) | (4,766) | (2,790) |
| Other | | (7) | (1) | (13) | (13) |
| Cash provided (used) by financing activities | | (257) | (772) | 355 | (993) |
| CASH POSITION | | | | | |
| Increase (decrease) in cash and temporary investments, net | | 169 | (240) | (110) | (75) |
| Cash and temporary investments, net, beginning of period | | 57 | 272 | 336 | 107 |
| Cash and temporary investments, net, end of period | | \$ 226 | \$ 32 | \$ 226 | \$ 32 |
| SUPPLEMENTAL DISCLOSURE OF OPERATING CASH FLOWS | | | | | |
| Interest paid | 25(b) | \$ (98) | \$ (62) | \$ (283) | \$ (250) |
| Interest received | | \$ — | \$ — | \$ 1 | \$ 3 |
| Income taxes paid, net | | \$ (119) | \$ (88) | \$ (465) | \$ (318) |

The accompanying notes are an integral part of these condensed interim consolidated financial statements.

SEPTEMBER 30, 2014

TELUS Corporation is one of Canada's largest telecommunications companies, providing a wide range of telecommunications services and products, including wireless and wireline voice and data. Data services include: Internet protocol; television; hosting, managed information technology and cloud-based services; and certain healthcare solutions.

TELUS Corporation was incorporated under the *Company Act* (British Columbia) on October 26, 1998, under the name BCT.TELUS Communications Inc. (BCT). On January 31, 1999, pursuant to a court-approved plan of arrangement under the *Canada Business Corporations Act* among BCT, BC TELECOM Inc. and the former Alberta-based TELUS Corporation (TC), BCT acquired all of the shares of BC TELECOM Inc. and TC in exchange for Common Shares and Non-Voting Shares of BCT, and BC TELECOM Inc. was dissolved. On May 3, 2000, BCT changed its name to TELUS Corporation and in February 2005, TELUS Corporation transitioned under the *Business Corporations Act* (British Columbia), successor to the *Company Act* (British Columbia). TELUS Corporation maintains its registered office at Floor 5, 3777 Kingsway, Burnaby, British Columbia, V5H 3Z7.

The terms "TELUS", "we", "us", "our" or "ourselves" are used to refer to TELUS Corporation and, where the context of the narrative permits, or requires, its subsidiaries.

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1 condensed interim consolidated financial statements

The notes presented in our condensed interim consolidated financial statements include only significant events and transactions and are not fully inclusive of all matters normally disclosed in our annual audited financial statements; thus, our interim consolidated financial statements are referred to as condensed. Further, our condensed interim consolidated financial statements should be read in conjunction with our audited consolidated financial statements for the year ended December 31, 2013.

Our condensed interim consolidated financial statements are expressed in Canadian dollars and follow the same accounting policies and methods of their application as set out in our consolidated financial statements for the year ended December 31, 2013, other than as set out in *Note 2(a)*. The generally accepted accounting principles that we use are International Financial Reporting Standards as issued by the International Accounting Standards Board (IFRS-IASB) and Canadian generally accepted accounting principles; our condensed interim consolidated financial statements comply with International Accounting Standard 34, *Interim Financial Reporting* and reflect all adjustments (which are of a normal recurring nature) that are, in our opinion, necessary for a fair statement of the results for the interim periods presented.

Our condensed interim consolidated financial statements for the nine-month period ended September 30, 2014, were authorized by our Board of Directors for issue on November 6, 2014.

2 accounting policy developments

(a) Use of estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates that affect: the reported amounts of assets and liabilities at the date of the financial statements; and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Among the significant estimates that we make, one is in respect of the estimated useful lives of assets. Intangible assets with finite lives (intangible assets subject to amortization) are amortized on a straight-line basis over their estimated useful lives; estimated useful lives are reviewed at least annually and are adjusted as appropriate. During the nine-month period ended September 30, 2014, our review of software assets estimated useful lives resulted in our adjusting

the range to 3 to 7 years (December 31, 2013 – 3 to 5 years). Based upon our software assets balances as at September 30, 2014, we estimate that this life revision will result in a change in the related amortization expense through the next five fiscal years, relative to what it otherwise would have been, as set out in the following table:

| Years ending December 31 (millions) | Increase (decrease) ⁽¹⁾ |
|-------------------------------------|---------------------------------------|
| 2014 (balance of year) | \$ (18) |
| 2015 | (53) |
| 2016 | (20) |
| 2017 | 26 |
| 2018 | 45 |

(1) Excludes the effect of future capital expenditures on software assets, if any, which would be affected by a revision of estimated useful life from 5 years to 7 years.

(b) Initial application of standards, interpretations and amendments to standards and interpretations in the reporting period

The following standards are required to be applied for periods beginning on or after January 1, 2014, and, unless otherwise indicated, their effect(s) on our financial performance were not material:

- IAS 32, *Financial Instruments* (amended 2011).
- IFRIC 21, *Levies*.

(c) Standards, interpretations and amendments to standards not yet effective and not yet applied

Based upon current facts and circumstances, we do not expect to be materially affected by the application of the following standards, unless otherwise indicated, and are currently determining which date(s) we will select for initial compliance if earlier than the required compliance date.

- *Annual Improvements to IFRSs 2012-2014 Cycle*, which are required to be applied for years beginning on or after January 1, 2016.
- IFRS 9, *Financial Instruments*, is required to be applied for years beginning on or after January 1, 2018.
- IFRS 15, *Revenue from Contracts with Customers*, is required to be applied for years beginning on or after January 1, 2017. The International Accounting Standards Board and the Financial Accounting Standards Board of the United States worked on this joint project to clarify the principles for the recognition of revenue and to develop the common revenue standard. The new standard was released in May 2014 and supersedes existing standards and interpretations including IAS 18, *Revenue*. We are currently assessing the impacts and transition provisions of the new standard.

The effects of the new standard and the materiality of those effects will vary by industry and entity. We, like many other telecommunications companies, currently expect to be materially affected by its application, primarily in respect of the timing of revenue recognition and in respect of capitalization of costs of obtaining a contract with a customer and contract fulfilment costs. The timing of revenue recognition, and the classification of our revenues as either service or equipment, will be affected due to the allocation of consideration in multiple element arrangements (solutions for our customers that may involve the delivery of multiple services and products occurring at different points in time and/or over different periods of time) no longer being affected by limitation cap methodology.

The effects of the revenue recognition timing and the classification of revenue are expected to be most pronounced in our Wireless segment. Although the measurement of the total revenue recognized over the life of a contract will be largely unaffected by the new standard, the prohibition of the use of the limitation cap methodology will accelerate the recognition of such revenue, relative to both the associated cash inflows from customers and our current practice (using the limitation cap methodology). Although the underlying transaction economics would not differ, during sustained periods of growth in the number of wireless subscriber connection additions, assuming comparable contract-lifetime per unit cash inflows, revenues would appear greater than under current practice (using the limitation cap methodology). Wireline segment results arising from transactions that include the initial provision of subsidized hardware will be similarly affected.

Similarly, the measurement, over the life of a contract, of total costs of contract acquisition and contract fulfilment costs will be unaffected by the new standard. The new standard, which will affect both our Wireless and Wireline segments, will result in such costs of contract acquisition and contract fulfilment being capitalized and subsequently recognized as an expense over the life of a contract on a rational, systematic basis consistent with the pattern of the transfer of goods or services to which the asset relates. Although the underlying transaction economics would not differ, during sustained periods of growth in the number of customer connection additions, assuming comparable per

unit costs of acquisition and contract fulfilment, absolute profitability measures would appear greater than under the current practice of immediate expensing of such costs.

Our operations and associated systems are complex and the currently estimated time and effort necessary to develop and implement the accounting policies, estimates, judgments and processes (including incremental requirements of our information technology systems) to comply with the new standard is expected to span a period of time through to, at least, late 2015. As a result, at this time, it is not possible to make reasonable quantitative estimates of the effects of the new standard.

3 capital structure financial policies

Our objective when managing capital is to maintain a flexible capital structure that optimizes the cost and availability of capital at acceptable risk.

In the management of capital and in its definition, we include common equity (excluding accumulated other comprehensive income), long-term debt (including any associated hedging assets or liabilities, net of amounts recognized in accumulated other comprehensive income), cash and temporary investments and short-term borrowings arising from securitized trade receivables.

We manage our capital structure and make adjustments to it in light of changes in economic conditions and the risk characteristics of our telecommunications infrastructure. In order to maintain or adjust our capital structure, we may adjust the amount of dividends paid to holders of TELUS Corporation shares, purchase shares for cancellation pursuant to normal course issuer bids, issue new shares, issue new debt, issue new debt to replace existing debt with different characteristics and/or increase or decrease the amount of trade receivables sold to an arm's-length securitization trust.

We monitor capital utilizing a number of measures, including: net debt to earnings before interest, income taxes, depreciation and amortization – excluding restructuring and other like costs (EBITDA* – excluding restructuring and other like costs); and dividend payout ratios.

Net debt to EBITDA – excluding restructuring and other like costs is calculated as net debt at the end of the period divided by 12-month trailing EBITDA – excluding restructuring and other like costs. This measure, historically, is substantially similar to the leverage ratio covenant in our credit facilities. Net debt, EBITDA – excluding restructuring and other like costs and adjusted net earnings are measures that do not have any standardized meanings prescribed by IFRS-IASB and are therefore unlikely to be comparable to similar measures presented by other companies. The calculation of these measures is as set out in the following table. Net debt is one component of a ratio used to determine compliance with debt covenants.

The reported dividend payout ratio is calculated as the quarterly dividend declared per equity share, as recorded in the financial statements, multiplied by four and divided by the sum of basic earnings per share for the most recent four quarters for interim reporting periods (divided by annual basic earnings per share if the reported amount is in respect of a fiscal year). The reported dividend payout ratio of adjusted net earnings differs in that it excludes: long-term debt prepayment premium; income tax-related adjustments; and the ongoing impacts of share options with the net-cash settlement feature.

During 2014, our strategy, which was unchanged from 2013, included maintaining the financial measures set out in the table below. We believe that our financial policies and guidelines, which are reviewed annually, are currently at the optimal level and, by maintaining credit ratings in the range of BBB+ to A- or the equivalent, provide reasonable access to capital.

* EBITDA does not have any standardized meaning prescribed by IFRS-IASB and is therefore unlikely to be comparable to similar measures presented by other issuers; we define EBITDA as operating revenues less goods and services purchased and employee benefits expense. We have issued guidance on, and report, EBITDA because it is a key measure that management uses to evaluate the performance of our business and is also utilized in measuring compliance with certain debt covenants.

| As at, or 12-month periods ended, September 30 (\$ in millions) | Measure | 2014 | 2013 |
|--|----------------------------|----------|----------|
| Components of debt and coverage ratios | | | |
| Net debt ⁽¹⁾ | | \$ 9,253 | \$ 7,313 |
| EBITDA – excluding restructuring and other like costs ⁽²⁾ | | \$ 4,248 | \$ 4,069 |
| Net interest cost ⁽³⁾ | | \$ 418 | \$ 360 |
| Debt ratio | | | |
| Net debt to EBITDA – excluding restructuring and other like costs | 1.50 – 2.00 ⁽⁴⁾ | 2.18 | 1.80 |
| Coverage ratios | | | |
| Earnings coverage ⁽⁵⁾ | | 5.4 | 5.5 |
| EBITDA – excluding restructuring and other like costs interest coverage ⁽⁶⁾ | | 10.2 | 11.3 |
| Other measures | | | |
| Dividend payout ratio of adjusted net earnings ⁽⁷⁾ | | 67% | 68% |
| Dividend payout ratio | 65%–75% ⁽⁸⁾ | 67% | 69% |

(1) Net debt is calculated as follows:

| | 2014 | 2013 |
|---|----------|----------|
| Long-term debt (Note 21) | \$ 9,335 | \$ 6,904 |
| Debt issuance costs netted against long-term debt | 44 | 32 |
| Cash and temporary investments, net | (226) | (32) |
| Short-term borrowings | 100 | 409 |
| Net debt | \$ 9,253 | \$ 7,313 |

(2) EBITDA – excluding restructuring and other like costs is calculated as follows:

| | EBITDA (Note 5) | Restructuring and other like costs (Note 15) | EBITDA – excluding restructuring and other like costs |
|--|--------------------|---|---|
| Add | | | |
| Nine-month period ended September 30, 2014 | \$ 3,215 | \$ 49 | \$ 3,264 |
| Year ended December 31, 2013 | 4,018 | 98 | 4,116 |
| Deduct | | | |
| Nine-month period ended September 30, 2013 | (3,067) | (65) | (3,132) |
| 12-month period currently ended | \$ 4,166 | \$ 82 | \$ 4,248 |

- (3) Net interest cost is defined as financing costs, excluding employee defined benefit plans net interest and recoveries on long-term debt prepayment premium and repayment of debt, calculated on a 12-month trailing basis (expenses recorded for long-term debt prepayment premium, if any, are included in net interest cost).
- (4) Our long-term policy guideline for the debt ratio is from 1.50 – 2.00 times. The ratio as at September 30, 2014, is outside of the range of the long-term policy guideline as a result of funding the purchase of the 700 MHz spectrum licences; we expect to return to the range of the long-term policy guideline in the medium term. This debt ratio is substantially similar to the leverage ratio covenant in our credit facilities which state that we may not permit our net debt to operating cash flow ratio to exceed 4.00:1.00 (see Note 21(d)).
- (5) Earnings coverage is defined as net income before borrowing costs expense and income tax expense, divided by the expense for borrowing costs (interest on long-term debt; interest on short-term borrowings and other; and long-term debt prepayment premium).
- (6) EBITDA – excluding restructuring and other like costs interest coverage is defined as EBITDA – excluding restructuring and other like costs divided by net interest cost. This measure is substantially similar to the coverage ratio covenant in our credit facilities.
- (7) Adjusted net earnings attributable to equity shares is calculated as follows:

| 12-month periods ended September 30 | 2014 | 2013 |
|--|----------|----------|
| Net income | \$ 1,403 | \$ 1,267 |
| Long-term debt prepayment premium, after income tax | 10 | 17 |
| Income tax-related adjustments | (14) | 5 |
| Impacts of share options with the net-cash settlement feature, net of income taxes | — | (2) |
| Adjusted net earnings attributable to equity shares | \$ 1,399 | \$ 1,287 |

(8) Our target guideline for the dividend payout ratio is 65%–75% of sustainable earnings on a prospective basis.

Net debt to EBITDA – excluding restructuring and other like costs was 2.18 times at September 30, 2014, up from 1.80 times one year earlier, as the increase in net debt, due in part to funding the purchase of the 700 MHz spectrum licences (see Note 17(a)), was partly offset by growth in EBITDA – excluding restructuring and other like costs. The earnings coverage ratio for the twelve-month period ended September 30, 2014, was 5.4 times, down from 5.5 times one year; an increase in net interest costs reduced the ratio by 0.5, while growth in EBITDA – excluding restructuring and other like costs increased the ratio by 0.4. The EBITDA – excluding restructuring and other like costs interest coverage ratio for the twelve-month period ended September 30, 2014, was 10.2 times, down from 11.3 times one year earlier; an increase in net interest costs (including the September 2014 long-term debt prepayment premium) reduced the ratio by 1.6, while growth in EBITDA – excluding restructuring and other like costs increased the ratio by 0.5.

4 financial instruments

(a) Credit risk

Excluding credit risk, if any, arising from currency swaps settled on a gross basis (see (c)), the best representation of our maximum exposure (excluding income tax effects) to credit risk, which is a worst-case scenario and does not reflect results we expect, is as set out in the following table:

| As at (millions) | September 30, 2014 | December 31, 2013 |
|-------------------------------------|-----------------------|----------------------|
| Cash and temporary investments, net | \$ 226 | \$ 336 |
| Accounts receivable | 1,383 | 1,461 |
| Derivative assets | 16 | 15 |
| | \$ 1,625 | \$ 1,812 |

Cash and temporary investments

Credit risk associated with cash and temporary investments is managed by ensuring that these financial assets are placed with: governments; major financial institutions that have been accorded strong investment grade ratings by a primary rating agency; and/or other creditworthy counterparties. An ongoing review is performed to evaluate changes in the status of counterparties.

Accounts receivable

Credit risk associated with accounts receivable is inherently managed by our large and diverse customer base, which includes substantially all consumer and business sectors in Canada. We follow a program of credit evaluations of customers and limit the amount of credit extended when deemed necessary.

The following table presents an analysis of the age of customer accounts receivable for which an allowance has not been made as at the dates of the consolidated statements of financial position. As at September 30, 2014, the weighted average life of customer accounts receivable was 28 days (December 31, 2013 – 29 days) and the weighted average life of past-due customer accounts receivable was 64 days (December 31, 2013 – 63 days). Late payment charges are levied, at an industry-based market rate, on outstanding non-current customer account balances.

| As at (millions) | Note | September 30, 2014 | December 31, 2013 |
|--|-------|-----------------------|----------------------|
| Customer accounts receivable net of allowance for doubtful accounts | | | |
| Less than 30 days past billing date | | \$ 770 | \$ 852 |
| 30-60 days past billing date | | 167 | 204 |
| 61-90 days past billing date | | 49 | 63 |
| Greater than 90 days past billing date | | 65 | 53 |
| | | \$ 1,051 | \$ 1,172 |
| Customer accounts receivable | 25(a) | \$ 1,096 | \$ 1,212 |
| Allowance for doubtful accounts | | (45) | (40) |
| | | \$ 1,051 | \$ 1,172 |

We maintain allowances for potential credit losses related to doubtful accounts. Current economic conditions, historical information, reasons for the accounts being past-due and line of business from which the customer accounts receivable arose are all considered when determining whether allowances should be made for past-due accounts; the same factors are considered when determining whether to write off amounts charged to the allowance for doubtful accounts against the customer accounts receivable. The doubtful accounts expense is calculated on a specific-identification basis for customer accounts receivable over a specific balance threshold and on a statistically derived allowance basis for the remainder. No customer accounts receivable are written off directly to the doubtful accounts expense.

The following table presents a summary of the activity related to our allowance for doubtful accounts.

| Periods ended September 30 (millions) | Three months | | Nine months | |
|---------------------------------------|--------------|-------|-------------|-------|
| | 2014 | 2013 | 2014 | 2013 |
| Balance, beginning of period | \$ 43 | \$ 39 | \$ 40 | \$ 44 |
| Additions (doubtful accounts expense) | 9 | 8 | 31 | 31 |
| Net use | (7) | (9) | (26) | (37) |
| Balance, end of period | \$ 45 | \$ 38 | \$ 45 | \$ 38 |

Derivative assets (and derivative liabilities)

Counterparties to our share-based compensation cash-settled equity forward agreements and foreign exchange derivatives are major financial institutions that have all been accorded investment grade ratings by a primary rating agency. The dollar

amount of credit exposure under contracts with any one financial institution is limited and counterparties' credit ratings are monitored. We do not give or receive collateral on swap agreements and hedging items due to our credit rating and those of our counterparties. While we are exposed to potential credit losses due to the possible non-performance of our counterparties, we consider this risk remote. Our derivative liabilities do not have credit risk-related contingent features.

(b) Liquidity risk

As a component of our capital structure financial policies, discussed further in *Note 3*, we manage liquidity risk by:

- maintaining a daily cash pooling process that enables us to manage our liquidity surplus and liquidity requirements according to our actual needs;
- maintaining bilateral bank facilities (*Note 19*) and a syndicated credit facility (*Note 21(d)*);
- the sales of trade receivables to an arm's-length securitization trust (*Note 19*);
- maintaining a commercial paper program (*Note 21(c)*);
- continuously monitoring forecast and actual cash flows; and
- managing maturity profiles of financial assets and financial liabilities.

Our debt maturities in future years are as disclosed in *Note 21(e)*. As at September 30, 2014, we had exhausted our shelf prospectus, which was otherwise effective until December 2015, pursuant to which we could, and did, offer \$3 billion of debt securities (\$2.2 billion in the nine months ended September 30, 2014 and \$0.8 billion in the year ended December 31, 2013); subsequent to September 30, 2014, we filed a preliminary shelf prospectus, in effect until December 2016, pursuant to which we could offer \$3.0 billion of debt or equity if finalized. We believe that our investment grade credit ratings contribute to reasonable access to capital markets.

We closely match the derivative financial liability contractual maturities with those of the risk exposures they are being used to manage.

Our undiscounted financial liability expected maturities do not differ significantly from the contractual maturities, other than as noted below. Our undiscounted financial liability contractual maturities, including interest thereon (where applicable), are as set out in the following tables:

| As at September 30, 2014 (millions) | Non-derivative | | | | Derivative | | | Total |
|--|--|--------------------------------------|--|---|-------------|---|---------------|------------------|
| | Non-interest bearing financial liabilities | Short-term borrowings ⁽¹⁾ | Long-term debt ⁽¹⁾ (<i>Note 21</i>) | Construction credit facilities commitment (<i>Note 18</i>) ⁽²⁾ | Other | Currency swap agreement amounts to be exchanged | | |
| | | | | | | (Receive) | Pay | |
| 2014 (fourth quarter) | \$ 1,081 | \$ — | \$ 283 | \$ 104 | \$ — | \$ (118) | \$ 116 | \$ 1,466 |
| 2015 | 768 | 2 | 554 | — | — | (62) | 61 | 1,323 |
| 2016 | 6 | 102 | 1,011 | — | 2 | — | — | 1,121 |
| 2017 | 4 | — | 1,083 | — | — | — | — | 1,087 |
| 2018 | 4 | — | 365 | — | — | — | — | 369 |
| Thereafter | 6 | — | 11,042 | — | — | — | — | 11,048 |
| Total | \$ 1,869 | \$ 104 | \$ 14,338 | \$ 104 | \$ 2 | \$ (180) | \$ 177 | \$ 16,414 |

(1) Interest payment cash outflows in respect of short-term borrowings, commercial paper and amounts drawn under our credit facilities (if any) have been calculated based upon the interest rates in effect as at September 30, 2014.

(2) The drawdowns on the construction credit facilities are expected to occur as construction progresses through 2015.

| As at December 31, 2013 (millions) | Non-derivative | | | | Derivative | | | Total |
|------------------------------------|--|--------------------------------------|--|---|-----------------|---|------------------|-------|
| | Non-interest bearing financial liabilities | Short-term borrowings ⁽¹⁾ | Long-term debt ⁽¹⁾ (<i>Note 21</i>) | Construction credit facilities commitment (<i>Note 18</i>) ⁽²⁾ | Other | Currency swap agreement amounts to be exchanged | | |
| | | | | | | (Receive) | Pay | |
| 2014 | | | | | | | | |
| First quarter | \$ 1,116 | \$ 2 | \$ 60 | \$ 156 | \$ (72) | \$ 70 | \$ 1,332 | |
| Balance of year | 525 | 403 | 313 | — | (127) | 124 | 1,238 | |
| 2015 | 49 | — | 988 | — | — | — | 1,037 | |
| 2016 | 5 | — | 922 | — | — | — | 927 | |
| 2017 | 4 | — | 994 | — | — | — | 998 | |
| 2018 | 2 | — | 276 | — | — | — | 278 | |
| Thereafter | 5 | — | 7,505 | — | — | — | 7,510 | |
| Total | \$ 1,706 | \$ 405 | \$ 11,058 | \$ 156 | \$ (199) | \$ 194 | \$ 13,320 | |

(1) Interest payment cash outflows in respect of short-term borrowings, commercial paper and amounts drawn under our credit facilities (if any) have been calculated based upon the interest rates in effect as at December 31, 2013.

(2) The drawdowns on the construction credit facilities are expected to occur as construction progresses through 2015.

(c) Currency risk

Our functional currency is the Canadian dollar, but certain routine revenues and operating costs are denominated in U.S. dollars and some inventory purchases and capital asset acquisitions are sourced internationally. The U.S. dollar is the only foreign currency to which we have a significant exposure.

Our foreign exchange risk management includes the use of foreign currency forward contracts and currency options to fix the exchange rates on short-term U.S. dollar denominated transactions and commitments. Hedge accounting is applied to these short-term foreign currency forward contracts and currency options only on a limited basis.

Net income and other comprehensive income for the nine-month periods ended September 30, 2014 and 2013, could have varied if Canadian dollar: U.S. dollar exchange rates varied from the actual transaction date rates. The following Canadian dollar: U.S. dollar exchange rate sensitivity analysis is based upon a hypothetical change having been applied to all relevant condensed interim consolidated statement of income and other comprehensive income transactions in the reporting period. (This differs from the sensitivity analysis in (d), which isolates the statement of financial position date hypothetical effects.) Income tax expense, which is reflected net in the sensitivity analysis, reflects the applicable weighted average statutory income tax rates for the reporting periods.

| Nine-month periods ended September 30 (increase (decrease) in millions) | Net income and comprehensive income | | Capital expenditures | |
|---|-------------------------------------|---------|----------------------|---------|
| | 2014 | 2013 | 2014 | 2013 |
| 10% change in Cdn.\$: U.S.\$ exchange rate ⁽¹⁾ | | | | |
| Canadian dollar appreciates | \$ — | \$ 21 | \$ (20) | \$ (15) |
| Canadian dollar depreciates | \$ — | \$ (21) | \$ 20 | \$ 15 |

- (1) These sensitivities are hypothetical and should be used with caution. Changes in net income and comprehensive income generally cannot be extrapolated because the relationship of the change in assumption to the change in net income and comprehensive income may not be linear. In this table, the effect of a variation in the Canadian dollar: U.S. dollar exchange rate on the amount of net income and comprehensive income is calculated without changing any other analysis inputs; in reality, changes in the Canadian dollar: U.S. dollar exchange rate may result in changes in another factor (for example, increased strength of the Canadian dollar may result in more favourable market interest rates), which might magnify or counteract the sensitivities.

The sensitivity analysis assumes that we would realize the changes in exchange rates; in reality, the competitive marketplace in which we operate would have an effect on this assumption. The sensitivity analysis is prepared based on the simple average of the Canadian dollar: U.S. dollar exchange rate for the period.

In respect of U.S. dollar denominated inventory purchases, the current period's purchases have been included in the sensitivity analysis by assuming that all items are sold in the period purchased. Similarly, this sensitivity analysis is based on the assumption that all U.S. dollar denominated accounts receivable and accounts payable arising in the period are collected and paid, respectively, in the period.

In respect of U.S. dollar denominated capital expenditures, the current period's expenditures have been included in the sensitivity analysis by assuming one-half period's straight-line depreciation and amortization in the year of acquisition and an estimated useful life of 10 years; no consideration has been made for U.S. dollar denominated capital expenditures made in prior periods.

(d) Market risk

Net income and other comprehensive income for the nine-month periods ended September 30, 2014 and 2013, could have varied if the Canadian dollar: U.S. dollar exchange rates and our equity shares' prices varied by reasonably possible amounts from their actual statement of financial position date values.

The sensitivity analysis of our exposure to currency risk at the reporting date has been determined based upon a hypothetical change taking place at the relevant statement of financial position date (as contrasted with applying the hypothetical change to all relevant transactions during the reported periods – see (c)). The U.S. dollar denominated balances and derivative financial instrument notional amounts as at the statement of financial position dates have been used in the calculations.

The sensitivity analysis of our exposure to other price risk arising from share-based compensation at the reporting date has been determined based upon a hypothetical change taking place at the relevant statement of financial position date. The relevant notional number of shares at the statement of financial position date, which includes those in the cash-settled equity swap agreements, has been used in the calculations.

Income tax expense, which is reflected net in the sensitivity analysis, reflects the applicable weighted average statutory income tax rates for the reporting periods.

| Nine-month periods ended September 30 (increase (decrease) in millions) | Net income | | Other comprehensive income | | Comprehensive income | |
|--|------------|---------|----------------------------|---------|----------------------|---------|
| | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 |
| Reasonably possible changes in market risks ⁽¹⁾ | | | | | | |
| 10% change in Cdn.\$: U.S.\$ exchange rate | | | | | | |
| Canadian dollar appreciates | \$ (17) | \$ (15) | \$ — | \$ (12) | \$ (17) | \$ (27) |
| Canadian dollar depreciates | \$ 15 | \$ 15 | \$ — | \$ 12 | \$ 15 | \$ 27 |
| 25% ⁽²⁾ change in equity share price ⁽³⁾ | | | | | | |
| Price increases | \$ (8) | \$ (6) | \$ 15 | \$ 12 | \$ 7 | \$ 6 |
| Price decreases | \$ 7 | \$ 6 | \$ (15) | \$ (12) | \$ (8) | \$ (6) |

- (1) These sensitivities are hypothetical and should be used with caution. Changes in net income and/or other comprehensive income generally cannot be extrapolated because the relationship of the change in assumption to the change in net income and/or other comprehensive income may not be linear. In this table, the effect of a variation in a particular assumption on the amount of net income and/or other comprehensive income is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another, which might magnify or counteract the sensitivities. The sensitivity analysis assumes that we would realize the changes in exchange rates; in reality, the competitive marketplace in which we operate would have an effect on this assumption. No consideration has been made for a difference in the notional number of shares associated with share-based compensation awards made during the reporting period that may have arisen due to a difference in the equity share price.
- (2) To facilitate ongoing comparison of sensitivities, a constant variance of approximate magnitude has been used. Reflecting a 4.75-year data period and calculated on a monthly basis, which is consistent with the current assumptions and methodology, the volatility of our Common Share price as at September 30, 2014, was 13.7% (2013 – 16.8%); reflecting the nine-month data period ended September 30, 2014, the volatility was 13.7% (2013 – 22.2%).
- (3) The hypothetical effects of changes in the prices of our equity shares are restricted to those which would arise from our share-based compensation items that are accounted for as liability instruments and the associated cash-settled equity swap agreements.

(e) Fair values

General

The carrying values of cash and temporary investments, accounts receivable, short-term obligations, short-term borrowings, accounts payable and certain provisions (including restructuring accounts payable) approximate their fair values due to the immediate or short-term maturity of these financial instruments. The carrying values of short-term investments, if any, equal their fair value as they are classified as held for trading. The fair value is determined directly by reference to quoted market prices in active markets.

The carrying values of our investments accounted for using the cost method do not exceed their fair values. The fair value of our investments accounted for as available-for-sale is based on quoted market prices in active markets or other clear and objective evidence of fair value.

The fair value of our long-term debt is based on quoted market prices in active markets.

The fair values of the derivative financial instruments we use to manage exposure to currency risks are estimated based upon quoted market prices in active markets for the same or similar financial instruments or on the current rates offered to us for financial instruments of the same maturity, as well as the use of discounted future cash flows using current rates for similar financial instruments subject to similar risks and maturities (such fair values being largely based on Canadian dollar: U.S. dollar forward exchange rates as at the statement of financial position dates).

The fair values of the derivative financial instruments we use to manage our exposure to increases in compensation costs arising from certain forms of share-based compensation are based upon fair value estimates of the related cash-settled equity forward agreements provided by the counterparty to the transactions (such fair value estimates being largely based upon our equity share price as at the statement of financial position dates).

The financial instruments that we measure at fair value on a recurring basis in periods subsequent to initial recognition and the level within the fair value hierarchy used to measure them are as set out in the following table.

| As at (millions) | Fair value measurements at reporting date using | | | | | | | | |
|--|---|---------------|---|---------------|---|---------------|---|---------------|--|
| | Carrying value | | Quoted prices in active markets for identical items (Level 1) | | Significant other observable inputs (Level 2) | | Significant unobservable inputs (Level 3) | | |
| | Sept. 30, 2014 | Dec. 31, 2013 | Sept. 30, 2014 | Dec. 31, 2013 | Sept. 30, 2014 | Dec. 31, 2013 | Sept. 30, 2014 | Dec. 31, 2013 | |
| Assets | | | | | | | | | |
| Foreign exchange derivatives | \$ 2 | \$ 5 | \$ — | \$ — | \$ 2 | \$ 5 | \$ — | \$ — | |
| Share-based compensation derivatives | 14 | 10 | — | — | 14 | 10 | — | — | |
| Available-for-sale portfolio investments | 27 | 30 | 6 | 11 | 21 | 19 | — | — | |
| | \$ 43 | \$ 45 | \$ 6 | \$ 11 | \$ 37 | \$ 34 | \$ — | \$ — | |
| Liabilities | | | | | | | | | |
| Foreign exchange derivatives | \$ 2 | \$ 1 | \$ — | \$ — | \$ 2 | \$ 1 | \$ — | \$ — | |

Derivative

The derivative financial instruments that we measure at fair value on a recurring basis subsequent to initial recognition are as set out in the following table.

| As at (millions) | Designation | Maximum maturity date | September 30, 2014 | | December 31, 2013 | |
|---|--------------------|-----------------------|--------------------|--------------------------------|-------------------|--------------------------------|
| | | | Notional amount | Fair value and carrying amount | Notional amount | Fair value and carrying amount |
| Current Assets⁽¹⁾ | | | | | | |
| <i>Derivatives used to manage</i> | | | | | | |
| Currency risks arising from U.S. dollar denominated purchases | HFT ⁽²⁾ | 2015 | \$ 153 | \$ 2 | \$ 104 | \$ 3 |
| Currency risks arising from U.S. dollar denominated purchases | HFH ⁽³⁾ | 2014 | \$ — | — | \$ 57 | 2 |
| Currency risks arising from Euro denominated purchases | HFT ⁽²⁾ | 2015 | \$ — | — | \$ 1 | — |
| Currency risks arising from U.S. dollar revenues | HFT ⁽²⁾ | 2015 | \$ 3 | — | \$ — | — |
| Changes in share-based compensation costs (Note 13(c)) | HFH ⁽³⁾ | 2015 | \$ 32 | 9 | \$ 4 | 1 |
| | | | | \$ 11 | | \$ 6 |
| Other Long-Term Assets⁽¹⁾ | | | | | | |
| <i>Derivatives used to manage</i> | | | | | | |
| Changes in share-based compensation costs (Note 13(c)) | HFH ⁽³⁾ | 2015 | \$ 58 | \$ 5 | \$ 88 | \$ 9 |
| Current Liabilities⁽¹⁾ | | | | | | |
| <i>Derivatives used to manage</i> | | | | | | |
| Currency risks arising from U.S. dollar revenues | HFT ⁽²⁾ | 2015 | \$ 21 | \$ — | \$ 32 | \$ 1 |
| Changes in share-based compensation costs (Note 13(c)) | HFH ⁽³⁾ | 2014 | \$ 3 | — | \$ — | — |
| | | | | \$ — | | \$ 1 |
| Other Long-Term Liabilities⁽¹⁾ | | | | | | |
| Changes in share-based compensation costs (Note 13(c)) | HFH ⁽³⁾ | 2016 | \$ 67 | \$ 2 | \$ — | \$ — |

(1) Derivative financial assets and liabilities are not set off.

(2) Designated as held for trading (HFT) upon initial recognition; hedge accounting is not applied.

(3) Designated as held for hedging (HFH) upon initial recognition (cash flow hedging item); hedge accounting is applied.

Non-derivative

Our long-term debt, which is measured at amortized cost, and the fair value thereof, are as set out in the following table.

| As at (millions) | September 30, 2014 | | December 31, 2013 | |
|--------------------------|--------------------|------------|-------------------|------------|
| | Carrying amount | Fair value | Carrying amount | Fair value |
| Long-term debt (Note 21) | \$ 9,335 | \$ 9,855 | \$ 7,493 | \$ 7,935 |

(f) Recognition of derivative gains and losses

The following table sets out the gains and losses, excluding income tax effects, on derivative instruments classified as cash flow hedging items and their location within the condensed interim consolidated statements of income and other comprehensive income; There was no ineffective portion of derivative instruments classified as cash flow hedging items for the periods presented.

| Three-month periods ended September 30 (millions) | Amount of gain (loss) recognized in other comprehensive income (effective portion) (Note 10) | | Location | Gain (loss) reclassified from other comprehensive income to income (effective portion) (Note 10) | |
|---|--|--------|------------------------------|--|------|
| | 2014 | 2013 | | Amount | |
| | | | | 2014 | 2013 |
| Derivatives used to manage: | | | | | |
| Currency risks arising from U.S. dollar denominated purchases | \$ — | \$ (2) | Goods and services purchased | \$ — | \$ 3 |
| Changes in share-based compensation costs (Note 13(c)) | (6) | 13 | Employee benefits expense | (1) | 6 |
| | \$ (6) | \$ 11 | | \$ (1) | \$ 9 |

| Nine-month periods ended September 30 (millions) | Amount of gain (loss) recognized in other comprehensive income (effective portion) (Note 10) | | Location | Gain (loss) reclassified from other comprehensive income to income (effective portion) (Note 10) | |
|---|--|------|------------------------------|--|------|
| | 2014 | 2013 | | Amount | |
| | | | | 2014 | 2013 |
| Derivatives used to manage: | | | | | |
| Currency risks arising from U.S. dollar denominated purchases | \$ — | \$ 5 | Goods and services purchased | \$ 2 | \$ 4 |
| Changes in share-based compensation costs (Note 13(c)) | 4 | 2 | Employee benefits expense | 6 | 5 |
| | \$ 4 | \$ 7 | | \$ 8 | \$ 9 |

The following table sets out the gains and losses arising from derivative instruments that are classified as held for trading and that are not designated as being in a hedging relationship, and their location within the condensed interim consolidated statements of income and other comprehensive income.

| Periods ended September 30 (millions) | Location | Gain (loss) recognized in income on derivatives | | | |
|---|-----------------|---|--------|-------------|------|
| | | Three months | | Nine months | |
| | | 2014 | 2013 | 2014 | 2013 |
| Derivatives used to manage currency risks | Financing costs | \$ 8 | \$ (1) | \$ 2 | \$ 5 |

5 segmented information

General

The operating segments that are regularly reported to our Chief Executive Officer (our chief operating decision-maker) are Wireless and Wireline. Operating segments are components of an entity that engage in business activities from which they earn revenues and incur expenses (including revenues and expenses related to transactions with the other component(s)) and whose operating results are regularly reviewed by a chief operating decision-maker to make resource allocation decisions and to assess performance.

As we do not currently aggregate operating segments, our reportable segments are also Wireless and Wireline. The Wireless segment includes network revenues (data and voice) and equipment sales. The Wireline segment includes data (which includes Internet protocol; television; hosting, managed information technology and cloud-based services; and certain healthcare solutions), voice local, voice long distance, and other telecommunications services excluding wireless. Segmentation is based on similarities in technology, the technical expertise required to deliver the services and products, customer characteristics, the distribution channels used and regulatory treatment. Intersegment sales are recorded at the exchange value, which is the amount agreed to by the parties.

The following segmented information is regularly reported to our chief operating decision-maker.

| Three-month periods ended September 30 (millions) | Wireless | | Wireline | | Eliminations | | Consolidated | | |
|---|----------|----------|----------|----------|--------------|---------|-----------------------------------|----------|----------|
| | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | |
| Operating revenues | | | | | | | | | |
| External revenue | \$ 1,684 | \$ 1,563 | \$ 1,344 | \$ 1,311 | \$ — | \$ — | \$ 3,028 | \$ 2,874 | |
| Intersegment revenue | 13 | 12 | 46 | 43 | (59) | (55) | — | — | |
| | \$ 1,697 | \$ 1,575 | \$ 1,390 | \$ 1,354 | \$ (59) | \$ (55) | \$ 3,028 | \$ 2,874 | |
| EBITDA⁽¹⁾ | \$ 700 | \$ 680 | \$ 365 | \$ 355 | \$ — | \$ — | \$ 1,065 | \$ 1,035 | |
| CAPEX, excluding spectrum licences ⁽²⁾ | \$ 251 | \$ 194 | \$ 406 | \$ 361 | \$ — | \$ — | \$ 657 | \$ 555 | |
| EBITDA less CAPEX, excluding spectrum licences | \$ 449 | \$ 486 | \$ (41) | \$ (6) | \$ — | \$ — | \$ 408 | \$ 480 | |
| | | | | | | | | | |
| | | | | | | | Operating revenues (above) | \$ 3,028 | \$ 2,874 |
| | | | | | | | Goods and services purchased | 1,333 | 1,237 |
| | | | | | | | Employee benefits expense | 630 | 602 |
| | | | | | | | EBITDA (above) | 1,065 | 1,035 |
| | | | | | | | Depreciation | 363 | 342 |
| | | | | | | | Amortization | 96 | 103 |
| | | | | | | | Operating income | 606 | 590 |
| | | | | | | | Financing costs | 124 | 109 |
| | | | | | | | Income before income taxes | \$ 482 | \$ 481 |

- (1) Earnings before interest, income taxes, depreciation and amortization (EBITDA) does not have any standardized meaning prescribed by IFRS-IASB and is therefore unlikely to be comparable to similar measures presented by other issuers; we define EBITDA as operating revenues less goods and services purchased and employee benefits expense. We have issued guidance on, and report, EBITDA because it is a key measure that management uses to evaluate the performance of our business and is also utilized in measuring compliance with certain debt covenants.
- (2) Total capital expenditures (CAPEX); see *Note 25(b)* for a reconciliation of capital expenditures excluding spectrum licences to cash payments for capital assets, excluding spectrum licences reported on the condensed interim consolidated statement of cash flows.

| Nine-month periods ended September 30 (millions) | Wireless | | Wireline | | Eliminations | | Consolidated | | |
|---|----------|----------|----------|----------|--------------|----------|-----------------------------------|----------|----------|
| | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | 2014 | 2013 | |
| Operating revenues | | | | | | | | | |
| External revenue | \$ 4,843 | \$ 4,545 | \$ 4,031 | \$ 3,911 | \$ — | \$ — | \$ 8,874 | \$ 8,456 | |
| Intersegment revenue | 39 | 36 | 131 | 126 | (170) | (162) | — | — | |
| | \$ 4,882 | \$ 4,581 | \$ 4,162 | \$ 4,037 | \$ (170) | \$ (162) | \$ 8,874 | \$ 8,456 | |
| EBITDA⁽¹⁾ | \$ 2,098 | \$ 2,012 | \$ 1,117 | \$ 1,055 | \$ — | \$ — | \$ 3,215 | \$ 3,067 | |
| CAPEX, excluding spectrum licences ⁽²⁾ | \$ 644 | \$ 499 | \$ 1,145 | \$ 1,034 | \$ — | \$ — | \$ 1,789 | \$ 1,533 | |
| EBITDA less CAPEX, excluding spectrum licences | \$ 1,454 | \$ 1,513 | \$ (28) | \$ 21 | \$ — | \$ — | \$ 1,426 | \$ 1,534 | |
| | | | | | | | | | |
| | | | | | | | Operating revenues (above) | \$ 8,874 | \$ 8,456 |
| | | | | | | | Goods and services purchased | 3,823 | 3,613 |
| | | | | | | | Employee benefits expense | 1,836 | 1,776 |
| | | | | | | | EBITDA (above) | 3,215 | 3,067 |
| | | | | | | | Depreciation | 1,057 | 1,033 |
| | | | | | | | Amortization | 309 | 309 |
| | | | | | | | Operating income | 1,849 | 1,725 |
| | | | | | | | Financing costs | 341 | 337 |
| | | | | | | | Income before income taxes | \$ 1,508 | \$ 1,388 |

- (1) Earnings before interest, income taxes, depreciation and amortization (EBITDA) does not have any standardized meaning prescribed by IFRS-IASB and is therefore unlikely to be comparable to similar measures presented by other issuers; we define EBITDA as operating revenues less goods and services purchased and employee benefits expense. We have issued guidance on, and report, EBITDA because it is a key measure that management uses to evaluate the performance of our business and is also utilized in measuring compliance with certain debt covenants.
- (2) Total capital expenditures (CAPEX); see *Note 25(b)* for a reconciliation of capital expenditures excluding spectrum licences to cash payments for capital assets, excluding spectrum licences reported on the condensed interim consolidated statement of cash flows.

Geographical information

We attribute revenues from external customers to individual countries on the basis of the location of where the goods and/or services are provided. We do not have material revenues that we attribute to countries other than Canada (our country of domicile), nor do we have material amounts of property, plant, equipment, intangible assets and/or goodwill located outside of Canada; information about such non-material amounts is not regularly reported to our chief operating decision-maker.

6 other operating income

| Periods ended September 30 (millions) | Note | Three months | | Nine months | |
|--|-------|--------------|-------|-------------|-------|
| | | 2014 | 2013 | 2014 | 2013 |
| Government assistance, including deferral account amortization | | \$ 14 | \$ 13 | \$ 42 | \$ 42 |
| Interest income | 18(c) | — | — | 1 | — |
| Gain on disposal of assets and other | | 14 | 6 | 19 | 6 |
| | | \$ 28 | \$ 19 | \$ 62 | \$ 48 |

7 employee benefits expense

| Periods ended September 30 (millions) | Note | Three months | | Nine months | |
|---|-------|--------------|--------|-------------|----------|
| | | 2014 | 2013 | 2014 | 2013 |
| Employee benefits expense – gross | | | | | |
| Wages and salaries | | \$ 614 | \$ 581 | \$ 1,799 | \$ 1,712 |
| Share-based compensation | 13 | 29 | 30 | 86 | 76 |
| Pensions – defined benefit | 14(a) | 21 | 27 | 65 | 80 |
| Pensions – defined contribution | 14(c) | 22 | 21 | 64 | 60 |
| Other defined benefits | | — | — | — | 1 |
| Restructuring costs | 15(b) | 16 | 13 | 34 | 55 |
| Other | | 36 | 30 | 113 | 99 |
| | | 738 | 702 | 2,161 | 2,083 |
| Capitalized internal labour costs | | | | | |
| Property, plant and equipment | | (73) | (69) | (220) | (215) |
| Intangible assets subject to amortization | | (35) | (31) | (105) | (92) |
| | | (108) | (100) | (325) | (307) |
| | | \$ 630 | \$ 602 | \$ 1,836 | \$ 1,776 |

8 financing costs

| Periods ended September 30 (millions) | Note | Three months | | Nine months | |
|--|-------|--------------|--------|-------------|--------|
| | | 2014 | 2013 | 2014 | 2013 |
| Interest expense⁽¹⁾ | | | | | |
| Interest on long-term debt | | \$ 111 | \$ 90 | \$ 318 | \$ 270 |
| Interest on short-term borrowings and other | | 1 | 2 | 5 | 7 |
| Interest accretion on provisions | 20 | 2 | 2 | 6 | 6 |
| Long-term debt prepayment premium | 21(a) | 13 | — | 13 | 23 |
| | | 127 | 94 | 342 | 306 |
| Employee defined benefit plans net interest | 14(a) | 1 | 13 | 2 | 40 |
| Foreign exchange | | (4) | 2 | (2) | (2) |
| | | 124 | 109 | 342 | 344 |
| Interest income | | | | | |
| Interest on income tax refunds | | — | — | — | (4) |
| Other | | — | — | (1) | (3) |
| | | — | — | (1) | (7) |
| | | \$ 124 | \$ 109 | \$ 341 | \$ 337 |

(1) No financing costs were capitalized to property, plant, equipment and/or intangible assets during the three-month and nine-month periods ended September 30, 2014 and 2013.

9 income taxes

| Periods ended September 30 (millions) | Three months | | Nine months | |
|---|---------------|---------------|---------------|---------------|
| | 2014 | 2013 | 2014 | 2013 |
| Current income tax expense (recovery) | | | | |
| For current reporting period | \$ 90 | \$ 113 | \$ 307 | \$ 368 |
| Consequential adjustments from reassessment of prior year income tax issues | — | (3) | — | (5) |
| | 90 | 110 | 307 | 363 |
| Deferred income tax expense (recovery) | | | | |
| Arising from the origination and reversal of temporary differences | 37 | 13 | 90 | (4) |
| Revaluation of deferred income tax liability to reflect future statutory income tax rates | — | — | — | 22 |
| Consequential adjustments from reassessment of prior year income tax issues | — | 2 | (2) | 3 |
| | 37 | 15 | 88 | 21 |
| | \$ 127 | \$ 125 | \$ 395 | \$ 384 |

In 2014, we revised our interim reporting period estimation and presentation of current income tax expense, such impact being that current income tax expense would have otherwise been \$(74 million) and \$74 million (lesser) greater for the three-month and nine-month periods, respectively, ended September 30, 2014, with an equal and offsetting amount in deferred income tax expense. In respect of the three-month and nine-month periods ended September 30, 2013, \$(99 million) and \$98 million, respectively, has been reclassified (to) from current income tax expense (from) to deferred income tax expense to conform with the presentation adopted in the current year.

Our income tax expense differs from that calculated by applying statutory rates for the following reasons:

| Three-month periods ended September 30 (\$ in millions) | 2014 | | 2013 | |
|---|---------------|--------------|---------------|--------------|
| Basic blended income tax at weighted average statutory income tax rates | \$ 126 | 26.1% | \$ 126 | 26.1% |
| Revaluation of deferred income tax liability to reflect future statutory income tax rates | — | — | — | — |
| Income tax rate differential on, and consequential adjustments from, reassessment of prior year income tax issues | — | — | (1) | (0.1) |
| Other | 1 | 0.2 | — | — |
| Income tax expense per condensed interim consolidated statements of income and other comprehensive income | \$ 127 | 26.3% | \$ 125 | 26.0% |
| Nine-month periods ended September 30 (\$ in millions) | 2014 | | 2013 | |
| Basic blended income tax at weighted average statutory income tax rates | \$ 395 | 26.2% | \$ 362 | 26.1% |
| Revaluation of deferred income tax liability to reflect future statutory income tax rates | — | — | 22 | 1.6 |
| Income tax rate differential on, and consequential adjustments from, reassessment of prior year income tax issues | (2) | (0.1) | (2) | (0.1) |
| Other | 2 | 0.1 | 2 | 0.1 |
| Income tax expense per condensed interim consolidated statements of income and other comprehensive income | \$ 395 | 26.2% | \$ 384 | 27.7% |

Our basic blended weighted average statutory income tax rate is the aggregate of the following:

| Periods ended September 30 | Three months | | Nine months | |
|----------------------------------|--------------|--------------|--------------|--------------|
| | 2014 | 2013 | 2014 | 2013 |
| Basic federal rate | 14.8% | 14.7% | 14.7% | 14.7% |
| Weighted average provincial rate | 10.8 | 10.8 | 10.8 | 10.8 |
| Non-Canadian jurisdictions | 0.5 | 0.6 | 0.7 | 0.6 |
| | 26.1% | 26.1% | 26.2% | 26.1% |

10 other comprehensive income

| (millions) | Items that may subsequently be reclassified to income | | | | | | Item never reclassified to income | |
|--|---|---|--------|--|--|--------------------------------|---|--------------------|
| | Change in unrealized fair value of derivatives designated as cash flow hedges in current period (Note 4(f)) | | | Cumulative foreign currency translation adjustment | Change in unrealized fair value of available-for-sale financial assets | Accumulated other comp. income | Employee defined benefit plan re-measurements | Other comp. income |
| | Gains (losses) arising | Prior period (gains) losses transferred to net income | Total | | | | | |
| THREE-MONTH PERIODS ENDED | | | | | | | | |
| SEPTEMBER 30 | | | | | | | | |
| Accumulated balance as at July 1, 2013 | | | \$ — | \$ 10 | \$ 22 | \$ 32 | | |
| Other comprehensive income (loss) | | | | | | | | |
| Amount arising | \$ 11 | \$ (9) | 2 | (6) | 6 | 2 | \$ 206 | \$ 208 |
| Income taxes | \$ 2 | \$ (2) | — | — | 1 | 1 | 54 | 55 |
| Net | | | 2 | (6) | 5 | 1 | \$ 152 | \$ 153 |
| Accumulated balance as at September 30, 2013 | | | \$ 2 | \$ 4 | \$ 27 | \$ 33 | | |
| Accumulated balance as at July 1, 2014 | | | \$ 3 | \$ 9 | \$ 16 | \$ 28 | | |
| Other comprehensive income (loss) | | | | | | | | |
| Amount arising | \$ (6) | \$ 1 | (5) | 3 | 2 | — | \$ (19) | \$ (19) |
| Income taxes | \$ (1) | \$ — | (1) | — | — | (1) | (5) | (6) |
| Net | | | (4) | 3 | 2 | 1 | \$ (14) | \$ (13) |
| Accumulated balance as at September 30, 2014 | | | \$ (1) | \$ 12 | \$ 18 | \$ 29 | | |
| NINE-MONTH PERIODS ENDED | | | | | | | | |
| SEPTEMBER 30 | | | | | | | | |
| Accumulated balance as at January 1, 2013 | | | \$ 3 | \$ 4 | \$ 33 | \$ 40 | | |
| Other comprehensive income (loss) | | | | | | | | |
| Amount arising | \$ 7 | \$ (9) | (2) | — | (7) | (9) | \$ 320 | \$ 311 |
| Income taxes | \$ 1 | \$ (2) | (1) | — | (1) | (2) | 77 | 75 |
| Net | | | (1) | — | (6) | (7) | \$ 243 | \$ 236 |
| Accumulated balance as at September 30, 2013 | | | \$ 2 | \$ 4 | \$ 27 | \$ 33 | | |
| Accumulated balance as at January 1, 2014 | | | \$ 3 | \$ 8 | \$ 20 | \$ 31 | | |
| Other comprehensive income (loss) | | | | | | | | |
| Amount arising | \$ 4 | \$ (8) | (4) | 4 | (3) | (3) | \$ 280 | \$ 277 |
| Income taxes | \$ 1 | \$ (1) | — | — | (1) | (1) | 73 | 72 |
| Net | | | (4) | 4 | (2) | (2) | \$ 207 | \$ 205 |
| Accumulated balance as at September 30, 2014 | | | \$ (1) | \$ 12 | \$ 18 | \$ 29 | | |

As at September 30, 2014, our estimate of the net amount of existing gains arising from the unrealized fair value of derivatives designated as cash flow hedges that are reported in accumulated other comprehensive income and are expected to be reclassified to net income in the next twelve months, excluding income tax effects, is \$2 million.

11 per share amounts

Basic net income per equity share is calculated by dividing net income by the total weighted average number of equity shares outstanding during the period. Diluted net income per equity share is calculated to give effect to share option awards and restricted stock units.

The following table presents the reconciliations of the denominators of the basic and diluted per share computations. Net income equalled diluted net income for all periods presented.

| Periods ended September 30 (millions) | Three months | | Nine months | |
|--|--------------|------|-------------|------|
| | 2014 | 2013 | 2014 | 2013 |
| Basic total weighted average number of equity shares outstanding | 613 | 633 | 617 | 646 |
| Effect of dilutive securities | | | | |
| Share option awards | 2 | 2 | 2 | 3 |
| Diluted total weighted average number of equity shares outstanding | 615 | 635 | 619 | 649 |

For the three-month and nine-month periods ended September 30, 2014 and 2013, no outstanding share option awards were excluded in the computation of diluted net income per equity share.

12 dividends per share

Nine-month periods ended
September 30 (millions except per
share amounts)

| Equity share dividends | 2014 | | | | 2013 | | | |
|------------------------|---------------|-----------|-------------------------|--------|---------------|-----------|-------------------------|--------|
| | Declared | | Paid to shareholders | Total | Declared | | Paid to shareholders | Total |
| | Effective | Per share | | | Effective | Per share | | |
| Quarter 1 dividend | Mar. 11, 2014 | \$ 0.36 | Apr. 1, 2014 | \$ 224 | Mar. 11, 2013 | \$ 0.32 | Apr. 1, 2013 | \$ 209 |
| Quarter 2 dividend | Jun. 10, 2014 | 0.38 | Jul. 2, 2014 | 234 | Jun. 10, 2013 | 0.34 | Jul. 2, 2013 | 222 |
| Quarter 3 dividend | Sep. 10, 2014 | 0.38 | Oct. 1, 2014 | 233 | Sep. 10, 2013 | 0.34 | Oct. 1, 2013 | 213 |
| | | \$ 1.12 | | \$ 691 | | \$ 1.00 | | \$ 644 |

On November 5, 2014, the Board of Directors declared a quarterly dividend of \$0.40 per share on our issued and outstanding Common Shares payable on January 2, 2015, to holders of record at the close of business on December 11, 2014. The final amount of the dividend payment depends upon the number of Common Shares issued and outstanding at the close of business on December 11, 2014.

Reinvestment of dividends

We may, at our discretion, offer the equity shares at a discount of up to 5% from the market price. We opted to have the trustee acquire the equity shares in the stock market with no discount offered. In respect of equity share dividends declared during the three-month and nine-month periods ended September 30, 2014, \$11 million (2013 – \$13 million) and \$32 million (2013 – \$40 million), respectively, was to be reinvested in equity shares.

13 share-based compensation

(a) Details of share-based compensation expense

Reflected in the condensed interim consolidated statements of income and other comprehensive income as employee benefits expense and in the condensed interim consolidated statements of cash flows are the following share-based compensation amounts:

| Three-month periods ended September 30 (millions) | 2014 | | | 2013 | | |
|--|---------------------------------|---|---|---------------------------------|---|---|
| | Employee benefits expense | Associated operating cash outflows | Statement of cash flows adjustment | Employee benefits expense | Associated operating cash outflows | Statement of cash flows adjustment |
| Share option awards | \$ — | \$ — | \$ — | \$ 1 | \$ — | \$ 1 |
| Restricted stock units ⁽¹⁾ | 20 | — | 20 | 20 | — | 20 |
| Employee share purchase plan | 9 | (9) | — | 9 | (9) | — |
| | \$ 29 | \$ (9) | \$ 20 | \$ 30 | \$ (9) | \$ 21 |

(1) The expense arising from restricted stock units was net of cash-settled equity swap agreement effects (see Note 4(f)).

| Nine-month periods ended September 30 (millions) | 2014 | | | 2013 | | |
|---|---------------------------|------------------------------------|------------------------------------|---------------------------|------------------------------------|------------------------------------|
| | Employee benefits expense | Associated operating cash outflows | Statement of cash flows adjustment | Employee benefits expense | Associated operating cash outflows | Statement of cash flows adjustment |
| Share option awards | \$ 2 | \$ — | \$ 2 | \$ 4 | \$ — | \$ 4 |
| Restricted stock units ⁽¹⁾ | 57 | — | 57 | 46 | (4) | 42 |
| Employee share purchase plan | 27 | (27) | — | 26 | (26) | — |
| | \$ 86 | \$ (27) | \$ 59 | \$ 76 | \$ (30) | \$ 46 |

(1) The expense arising from restricted stock units was net of cash-settled equity swap agreement effects (see Note 4(f)).

For the three-month and nine-month periods ended September 30, 2014, the associated operating cash outflows in respect of restricted stock units are net of cash inflows arising from the cash-settled equity swap agreements of \$2 million (2013 – \$NIL) and \$5 million (2013 – \$NIL), respectively. For the three-month and nine-month periods ended September 30, 2014, the income tax benefit arising from share-based compensation was \$8 million (2013 – \$8 million) and \$22 million (2013 – \$19 million), respectively.

(b) Share option awards

The following table presents a summary of the activity related to our share option plan.

| Periods ended September 30, 2014 | Three months | | Nine months | |
|----------------------------------|-------------------------|-------------------------------------|-------------------------|-------------------------------------|
| | Number of share options | Weighted average share option price | Number of share options | Weighted average share option price |
| Outstanding, beginning of period | 5,290,801 | \$ 23.28 | 8,101,853 | \$ 23.03 |
| Exercised ⁽¹⁾ | (212,036) | \$ 21.41 | (2,886,330) | \$ 22.25 |
| Forfeited | (28,546) | \$ 27.57 | (93,852) | \$ 26.75 |
| Expired | (680) | \$ 26.84 | (72,132) | \$ 28.30 |
| Outstanding, end of period | 5,049,539 | \$ 23.33 | 5,049,539 | \$ 23.33 |

(1) The total intrinsic value of share option awards exercised for the three-month and nine-month periods ended September 30, 2014, was \$4 million (reflecting a weighted average price at the dates of exercise of \$39.03 per share) and \$49 million (reflecting a weighted average price at the dates of exercise of \$39.20 per share), respectively. The difference between the number of share options exercised and the number of shares issued (as reflected in the condensed interim consolidated statements of changes in owners' equity) is the effect of our choosing to settle share option award exercises using the net-equity settlement feature.

The following is a life and exercise price stratification of our share options outstanding, all of which are for Common Shares, as at September 30, 2014.

| Options outstanding | | | | | Options exercisable | |
|---|-----------|-----------|-----------|-----------|---------------------|------------------------|
| Range of option prices | Total | | | | Number of shares | Weighted average price |
| Low | \$ 14.91 | \$ 21.42 | \$ 28.56 | \$ 14.91 | | |
| High | \$ 20.78 | \$ 26.45 | \$ 31.69 | \$ 31.69 | | |
| Year of expiry and number of shares | | | | | | |
| 2014 | — | 2,030 | — | 2,030 | 2,030 | \$ 25.24 |
| 2015 | 22,000 | 640,731 | — | 662,731 | 662,731 | \$ 21.95 |
| 2016 | 546,251 | — | — | 546,251 | 546,251 | \$ 15.32 |
| 2017 | 834,960 | 48,970 | — | 883,930 | 883,930 | \$ 16.66 |
| 2018 | — | 1,044,103 | — | 1,044,103 | 1,022,533 | \$ 23.27 |
| 2019 | — | — | 1,910,494 | 1,910,494 | — | \$ — |
| | 1,403,211 | 1,735,834 | 1,910,494 | 5,049,539 | 3,117,475 | |
| Weighted average remaining contractual life (years) | 2.0 | 2.3 | 4.6 | 3.1 | | |
| Weighted average price | \$ 16.03 | \$ 22.79 | \$ 29.20 | \$ 23.33 | | |
| Aggregate intrinsic value ⁽¹⁾ (millions) | \$ 31 | \$ 27 | \$ 17 | \$ 75 | | |
| Options exercisable | | | | | | |
| Number of shares | 1,403,211 | 1,714,264 | — | 3,117,475 | | |
| Weighted average remaining contractual life (years) | 2.0 | 2.3 | — | 2.2 | | |
| Weighted average price | \$ 16.03 | \$ 22.75 | \$ — | \$ 19.72 | | |
| Aggregate intrinsic value ⁽¹⁾ (millions) | \$ 31 | \$ 27 | \$ — | \$ 58 | | |

(1) The aggregate intrinsic value is calculated based on the September 30, 2014, price of \$38.24 per Common Share.

(c) Restricted stock units

We use restricted stock units as a form of retention and incentive compensation. Each restricted stock unit is nominally equal in value to one equity share and is nominally entitled to the dividends that would have arisen thereon had it been an issued and outstanding equity share; the notional dividends are recorded as additional issuances of restricted stock

units during the life of the restricted stock unit. Due to the notional dividend mechanism, the grant-date fair value of restricted stock units equals the fair market value of the corresponding shares at the grant date. The restricted stock units generally become payable when vesting is completed. The restricted stock units typically vest over a period of 33 months (the requisite service period). The vesting method of restricted stock units, which is determined on or before the date of grant, may be either cliff or graded; the majority of restricted stock units outstanding have cliff vesting. The associated liability is normally cash-settled.

We have also awarded restricted stock units that largely have the same features as our general restricted stock units, but have a variable payout (0% - 200%) depending upon the achievement of our total customers connections performance condition (with a weighting of 25%) and the total shareholder return on our shares relative to an international peer group of telecommunications companies (with a weighting of 75%). The grant-date fair value of the notional subset of our restricted stock units affected by the total customer connections performance condition equals the fair market value of the corresponding shares at the grant date and thus the notional subset has been included with the presentation of our restricted stock units with only service conditions. The recurring estimation, which reflects a variable payout, of the fair value of the notional subset of our restricted stock units affected by the total shareholder return performance element is determined using a Monte Carlo simulation.

The following table presents a summary of our unvested restricted stock units outstanding.

| Unvested restricted stock units as at | September 30, 2014 | December 31, 2013 |
|---|-----------------------|----------------------|
| Restricted stock units without market performance conditions | | |
| Restricted stock units with only service conditions | 5,734,515 | 3,883,297 |
| Notional subset affected by total customer connections performance condition | 68,421 | — |
| | 5,802,936 | 3,883,297 |
| Restricted stock units with market performance conditions | | |
| Notional subset affected by relative total shareholder return performance condition | 205,263 | — |
| | 6,008,199 | 3,883,297 |

The following table presents a summary of the activity related to our restricted stock units without market performance conditions.

| Period ended September 30, 2014 | Three months | | | Nine months | | |
|----------------------------------|--|----------|---|--|-----------|---|
| | Number of restricted stock units ⁽¹⁾ | | Weighted average grant-date fair value | Number of restricted stock units ⁽¹⁾ | | Weighted average grant-date fair value |
| | Non-vested | Vested | | Non-vested | Vested | |
| Outstanding, beginning of period | | | | | | |
| Non-vested | 5,772,559 | — | \$ 34.88 | 3,833,297 | — | \$ 32.73 |
| Vested | — | 9,227 | \$ 32.13 | — | 18,759 | \$ 32.47 |
| Issued | | | | | | |
| Initial award | 41,310 | — | \$ 38.93 | 2,008,594 | — | \$ 38.85 |
| In lieu of dividends | 56,764 | 89 | \$ 38.24 | 162,199 | 259 | \$ 39.30 |
| Vested | (19,678) | 19,678 | \$ 35.27 | (103,512) | 103,512 | \$ 31.07 |
| Settled in cash | — | (19,902) | \$ 35.24 | — | (113,438) | \$ 31.96 |
| Forfeited and cancelled | (48,019) | — | \$ 34.97 | (97,642) | — | \$ 34.34 |
| Outstanding, end of period | | | | | | |
| Non-vested | 5,802,936 | — | \$ 34.91 | 5,802,936 | — | \$ 34.91 |
| Vested | — | 9,092 | \$ 32.14 | — | 9,092 | \$ 32.14 |

(1) Excluding the notional subset of restricted stock units affected by the total shareholder return performance element.

With respect to certain issuances of restricted stock units we have entered into cash-settled equity forward agreements that fix our cost; that information, as well as a schedule of our non-vested restricted stock units outstanding as at September 30, 2014, is set out in the following table.

| Vesting in years ending December 31 | Number of fixed-cost restricted stock units | Our fixed cost per restricted stock unit | Number of variable-cost restricted stock units | Total number of non-vested restricted stock units ⁽¹⁾ |
|-------------------------------------|--|--|---|---|
| 2014 | 139,000 | \$ 37.58 | 200,144 | 339,144 |
| 2015 | 2,711,000 | \$ 34.76 | 925,859 | 3,636,859 |
| 2016 | 1,572,000 | \$ 40.80 | 254,933 | 1,826,933 |
| | 4,422,000 | | 1,380,936 | 5,802,936 |

(1) Excluding the notional subset of restricted stock units affected by the total shareholder return performance element.

(d) Employee share purchase plan

| Periods ended September 30 (millions) | Three months | | Nine months | |
|---------------------------------------|--------------|-------|-------------|-------|
| | 2014 | 2013 | 2014 | 2013 |
| Employee contributions | \$ 21 | \$ 20 | \$ 74 | \$ 70 |
| Employer contributions | 9 | 9 | 27 | 26 |
| | \$ 30 | \$ 29 | \$ 101 | \$ 96 |

14 employee future benefits**(a) Defined benefit pension plans – expense (recovery)**

Our defined benefit pension plan expense (recovery) was as follows:

| Three-month periods ended September 30 (millions) | 2014 | | | | 2013 | | | |
|--|------------------------------------|--------------------------|------------------------------|-------|------------------------------------|--------------------------|------------------------------|----------|
| | Employee benefits expense (Note 7) | Financing costs (Note 8) | Other comp. income (Note 10) | Total | Employee benefits expense (Note 7) | Financing costs (Note 8) | Other comp. income (Note 10) | Total |
| Recognized in | | | | | | | | |
| Current service cost | \$ 20 | \$ — | \$ — | \$ 20 | \$ 26 | \$ — | \$ — | \$ 26 |
| Past service costs | — | — | — | — | — | — | — | — |
| Net interest; return on plan assets | | | | | | | | |
| Interest expense arising from accrued benefit obligations | — | 93 | — | 93 | — | 82 | — | 82 |
| Return, including interest income, on plan assets ⁽¹⁾ | — | (92) | 17 | (75) | — | (69) | (206) | (275) |
| | — | 1 | 17 | 18 | — | 13 | (206) | (193) |
| Administrative fees | 1 | — | — | 1 | 1 | — | — | 1 |
| Changes in the effect of limiting net defined benefit assets to the asset ceiling | — | — | 2 | 2 | — | — | — | — |
| | \$ 21 | \$ 1 | \$ 19 | \$ 41 | \$ 27 | \$ 13 | \$ (206) | \$ (166) |

(1) The interest income on plan assets included in the employee defined benefit plans net interest amount included in Financing costs reflects a rate of return on plan assets equal to the discount rate used in determining the accrued benefit obligations.

| Nine-month periods ended September 30 (millions) | 2014 | | | | 2013 | | | |
|--|------------------------------------|--------------------------|------------------------------|----------|------------------------------------|--------------------------|------------------------------|----------|
| | Employee benefits expense (Note 7) | Financing costs (Note 8) | Other comp. income (Note 10) | Total | Employee benefits expense (Note 7) | Financing costs (Note 8) | Other comp. income (Note 10) | Total |
| Recognized in | | | | | | | | |
| Current service cost | \$ 60 | \$ — | \$ — | \$ 60 | \$ 76 | \$ — | \$ — | \$ 76 |
| Past service costs | 1 | — | — | 1 | — | — | — | — |
| Net interest; return on plan assets | | | | | | | | |
| Interest expense arising from accrued benefit obligations | — | 279 | — | 279 | — | 247 | — | 247 |
| Return, including interest income, on plan assets ⁽¹⁾ | — | (277) | (360) | (637) | — | (207) | (320) | (527) |
| | — | 2 | (360) | (358) | — | 40 | (320) | (280) |
| Administrative fees | 4 | — | — | 4 | 4 | — | — | 4 |
| Changes in the effect of limiting net defined benefit assets to the asset ceiling | — | — | 80 | 80 | — | — | — | — |
| | \$ 65 | \$ 2 | \$ (280) | \$ (213) | \$ 80 | \$ 40 | \$ (320) | \$ (200) |

(1) The interest income on plan assets included in the employee defined benefit plans net interest amount included in Financing costs reflects a rate of return on plan assets equal to the discount rate used in determining the accrued benefit obligations.

(b) Employer contributions

The best estimate of fiscal 2014 contributions to our defined benefit plans are approximately \$90 million (December 31, 2013 – \$105 million).

(c) Defined contribution plans – expense

Our total defined contribution pension plan costs recognized were as follows:

| Periods ended September 30 (millions) | Three months | | Nine months | |
|--|--------------|-------|-------------|-------|
| | 2014 | 2013 | 2014 | 2013 |
| Union pension plan and public service pension plan contributions | \$ 7 | \$ 7 | \$ 21 | \$ 21 |
| Other defined contribution pension plans | 15 | 14 | 43 | 39 |
| | \$ 22 | \$ 21 | \$ 64 | \$ 60 |

15 restructuring and other like costs**(a) Details of restructuring and other like costs**

With the objective of reducing ongoing costs, we incur associated incremental, non-recurring restructuring costs, as discussed further in (b) following. We may also incur atypical charges when undertaking major or transformational changes to our business or operating models. We also include incremental external costs incurred in connection with business acquisition activity in other like costs.

Restructuring and other like costs are presented in the condensed interim consolidated statements of income and other comprehensive income as set out in the following table:

| Periods ended September 30 (millions) | Three months | | Nine months | |
|---------------------------------------|--------------|-------|-------------|-------|
| | 2014 | 2013 | 2014 | 2013 |
| Goods and services purchased | \$ 14 | \$ 2 | \$ 15 | \$ 10 |
| Employee benefits expense | 16 | 13 | 34 | 55 |
| | \$ 30 | \$ 15 | \$ 49 | \$ 65 |

(b) Restructuring provisions

Employee related provisions and other provisions, as presented in *Note 20*, include amounts in respect of restructuring activities. In 2014, restructuring activities included ongoing efficiency initiatives such as: business integrations; business process outsourcing; internal offshoring and reorganizations; procurement initiatives; and consolidation of real estate.

| Three-month periods ended September 30 (millions) | 2014 | | | 2013 | | |
|---|---------------------------------|----------------------|----------------------|---------------------------------|----------------------|----------------------|
| | Employee related ⁽¹⁾ | Other ⁽¹⁾ | Total ⁽¹⁾ | Employee related ⁽¹⁾ | Other ⁽¹⁾ | Total ⁽¹⁾ |
| Restructuring costs | | | | | | |
| Addition | \$ 16 | \$ 14 | \$ 30 | \$ 13 | \$ 2 | \$ 15 |
| Reversal | — | — | — | — | — | — |
| Expense | 16 | 14 | 30 | 13 | 2 | 15 |
| Use | (9) | (12) | (21) | (16) | (5) | (21) |
| Expenses greater (less) than disbursements | 7 | 2 | 9 | (3) | (3) | (6) |
| Restructuring provisions | | | | | | |
| Balance, beginning of period | 23 | 26 | 49 | 34 | 23 | 57 |
| Balance, end of period | \$ 30 | \$ 28 | \$ 58 | \$ 31 | \$ 20 | \$ 51 |

(1) The transactions and balances in this column are included in, and thus are a subset of, the transactions and balances in the column with the same caption in *Note 20*.

| Nine-month periods ended September 30 (millions) | 2014 | | | 2013 | | |
|--|---------------------------------|----------------------|----------------------|---------------------------------|----------------------|----------------------|
| | Employee related ⁽¹⁾ | Other ⁽¹⁾ | Total ⁽¹⁾ | Employee related ⁽¹⁾ | Other ⁽¹⁾ | Total ⁽¹⁾ |
| Restructuring costs | | | | | | |
| Addition | \$ 34 | \$ 16 | \$ 50 | \$ 57 | \$ 7 | \$ 64 |
| Reversal | — | (1) | (1) | (2) | — | (2) |
| Expense | 34 | 15 | 49 | 55 | 7 | 62 |
| Use | (39) | (20) | (59) | (57) | (13) | (70) |
| Expenses greater (less) than disbursements | (5) | (5) | (10) | (2) | (6) | (8) |
| Restructuring provisions | | | | | | |
| Balance, beginning of period | 35 | 33 | 68 | 33 | 26 | 59 |
| Balance, end of period | \$ 30 | \$ 28 | \$ 58 | \$ 31 | \$ 20 | \$ 51 |

(1) The transactions and balances in this column are included in, and thus are a subset of, the transactions and balances in the column with the same caption in *Note 20*.

These initiatives were intended to improve our long-term operating productivity and competitiveness. We expect that substantially all of the cash outflows in respect of the balance accrued as at the financial statement date will occur within twelve months thereof.

16 property, plant and equipment

| (millions) | Network assets | Buildings and leasehold improvements | Assets under finance lease | Other | Land | Assets under construction | Total |
|---|------------------|--------------------------------------|----------------------------|-----------------|--------------|---------------------------|------------------|
| At cost | | | | | | | |
| As at January 1, 2014 | \$ 25,119 | \$ 2,713 | \$ 2 | \$ 1,144 | \$ 55 | \$ 432 | \$ 29,465 |
| Additions | 430 | 14 | — | 36 | — | 981 | 1,461 |
| Additions arising from business acquisitions (Note 17(c)) | — | — | — | 1 | — | — | 1 |
| Dispositions, retirements and other | (380) | (52) | — | (41) | — | — | (473) |
| Assets under construction put into service | 571 | 58 | — | 47 | — | (676) | — |
| As at September 30, 2014 | \$ 25,740 | \$ 2,733 | \$ 2 | \$ 1,187 | \$ 55 | \$ 737 | \$ 30,454 |
| Accumulated depreciation | | | | | | | |
| As at January 1, 2014 | \$ 18,478 | \$ 1,734 | \$ 2 | \$ 823 | \$ — | \$ — | \$ 21,037 |
| Depreciation | 883 | 95 | — | 79 | — | — | 1,057 |
| Dispositions, retirements and other | (381) | (51) | — | (54) | — | — | (486) |
| As at September 30, 2014 | \$ 18,980 | \$ 1,778 | \$ 2 | \$ 848 | \$ — | \$ — | \$ 21,608 |
| Net book value | | | | | | | |
| As at December 31, 2013 | \$ 6,641 | \$ 979 | \$ — | \$ 321 | \$ 55 | \$ 432 | \$ 8,428 |
| As at September 30, 2014 | \$ 6,760 | \$ 955 | \$ — | \$ 339 | \$ 55 | \$ 737 | \$ 8,846 |

The gross carrying amount of fully depreciated property, plant and equipment that was still in use as at September 30, 2014, was \$2.9 billion (December 31, 2013 – \$2.9 billion).

As at September 30, 2014, our contractual commitments for the acquisition of property, plant and equipment were \$302 million over a period through to end of 2015 (December 31, 2013 – \$197 million over a period through to end of 2014).

17 intangible assets and goodwill

(a) Intangible assets and goodwill, net

| (millions) | Intangible assets subject to amortization | | | | | | Intangible assets with indefinite lives | | Total intangible assets | Goodwill ⁽¹⁾ | Total intangible assets and goodwill |
|--|---|--|-----------------|-----------------------------------|---------------------------|-----------------|---|------------------|-------------------------|-------------------------|--------------------------------------|
| | Subscriber base | Customer contracts, related customer relationships and leasehold interests | Software | Access to rights-of-way and other | Assets under construction | Total | Spectrum licences | | | | |
| At cost | | | | | | | | | | | |
| As at January 1, 2014 | \$ 245 | \$ 217 | \$ 3,207 | \$ 84 | \$ 189 | \$ 3,942 | \$ 5,168 | \$ 9,110 | \$ 4,101 | \$ 13,211 | |
| Additions | — | — | 8 | 2 | 318 | 328 | 1,143 | 1,471 | — | 1,471 | |
| Additions arising from business acquisitions (c) | — | 10 | 4 | — | — | 14 | 51 | 65 | 18 | 83 | |
| Dispositions, retirements and other | — | — | (193) | — | — | (193) | — | (193) | — | (193) | |
| Assets under construction put into service | — | — | 250 | — | (250) | — | — | — | — | — | |
| As at September 30, 2014 | \$ 245 | \$ 227 | \$ 3,276 | \$ 86 | \$ 257 | \$ 4,091 | \$ 6,362 | \$ 10,453 | \$ 4,119 | \$ 14,572 | |
| Accumulated amortization | | | | | | | | | | | |
| As at January 1, 2014 | \$ 84 | \$ 111 | \$ 2,335 | \$ 49 | \$ — | \$ 2,579 | \$ — | \$ 2,579 | \$ 364 | \$ 2,943 | |
| Amortization | 11 | 21 | 272 | 5 | — | 309 | — | 309 | — | 309 | |
| Dispositions, retirements and other | — | — | (192) | — | — | (192) | — | (192) | — | (192) | |
| As at September 30, 2014 | \$ 95 | \$ 132 | \$ 2,415 | \$ 54 | \$ — | \$ 2,696 | \$ — | \$ 2,696 | \$ 364 | \$ 3,060 | |
| Net book value | | | | | | | | | | | |
| As at December 31, 2013 | \$ 161 | \$ 106 | \$ 872 | \$ 35 | \$ 189 | \$ 1,363 | \$ 5,168 | \$ 6,531 | \$ 3,737 | \$ 10,268 | |
| As at September 30, 2014 | \$ 150 | \$ 95 | \$ 861 | \$ 32 | \$ 257 | \$ 1,395 | \$ 6,362 | \$ 7,757 | \$ 3,755 | \$ 11,512 | |

(1) Accumulated amortization of goodwill is amortization recorded prior to 2002; there are no accumulated impairment losses in the accumulated amortization of goodwill.

The gross carrying amount of fully amortized intangible assets subject to amortization that were still in use as at September 30, 2014, was \$706 million (December 31, 2013 – \$751 million).

As at September 30, 2014, our contractual commitments for the acquisition of intangible assets were \$76 million over a period through to end of 2018 (December 31, 2013 – \$43 million over a period through to end of 2018).

Industry Canada's 700 MHz spectrum auction occurred during the three-month period ended March 31, 2014. We were the successful auction participant on 30 spectrum licences for a purchase price of \$1.14 billion.

(b) Intangible assets subject to amortization

Estimated aggregate amortization expense for intangible assets subject to amortization, calculated for such assets held as at September 30, 2014, for each of the next five fiscal years is as follows:

| Years ending December 31 (millions) | |
|-------------------------------------|--------|
| 2014 (balance of year) | \$ 100 |
| 2015 | 343 |
| 2016 | 239 |
| 2017 | 150 |
| 2018 | 98 |

(c) Business acquisitions

During the nine-month period ended September 30, 2014, we acquired 100% ownership of businesses complementary to our existing lines of business. The primary factor that contributed to the recognition of goodwill was the earnings capacity of the acquired businesses in excess of the net tangible assets and net intangible assets acquired (such excess arising from: the low degree of tangible assets relative to the earnings capacity of the businesses; expected synergies; the benefits of acquiring established businesses with certain capabilities in the industry; and the geographic presence of the acquired businesses). A portion of the amount assigned to goodwill may be deductible for income tax purposes.

Acquisition-date fair values

The acquisition-date fair values assigned to assets acquired and liabilities assumed in the individually immaterial acquisitions and the immaterial adjustments made in the nine-month period ended September 30, 2014, to the fiscal 2013 Public Mobile Holdings Inc. acquisition preliminary purchase price allocations are as set out in the following table:

| Acquisition period | 2014 | | 2013 | |
|--|---|--|---------------------------|--------------------------------|
| | Various | Public Mobile Holdings Inc. | | |
| As at acquisition-date fair values (millions) | Purchase price amount assigned ⁽¹⁾ | Preliminary purchase price assigned ⁽²⁾ | Adjustment in fiscal 2014 | Purchase price amount assigned |
| Assets | | | | |
| Current assets | | | | |
| Cash | \$ 1 | \$ 21 | \$ — | \$ 21 |
| Accounts receivable ⁽³⁾ | 2 | — | — | — |
| Other | — | 10 | (3) | 7 |
| | 3 | 31 | (3) | 28 |
| Non-current assets | | | | |
| Property, plant and equipment | 1 | 5 | — | 5 |
| Intangible assets subject to amortization ⁽⁴⁾ | | | | |
| Customer contracts, customer relationships (including those related to customer contracts) and leasehold interests | 10 | — | — | — |
| Software | 4 | — | — | — |
| Other | — | 2 | — | 2 |
| Intangible assets with indefinite lives – spectrum licences | — | 225 | 51 | 276 |
| Deferred income taxes | — | 92 | (5) | 87 |
| | 15 | 324 | 46 | 370 |
| Total identifiable assets acquired | 18 | 355 | 43 | 398 |
| Liabilities | | | | |
| Current liabilities | | | | |
| Accounts payable and accrued liabilities; other | 1 | 46 | (1) | 45 |
| Advance billings and customer deposits | 3 | 4 | 1 | 5 |
| Provisions | — | 51 | 34 | 85 |
| | 4 | 101 | 34 | 135 |
| Non-current liabilities | | | | |
| Provisions | — | 15 | (1) | 14 |
| Other | 2 | — | — | — |
| | 2 | 15 | (1) | 14 |
| Total liabilities assumed | 6 | 116 | 33 | 149 |
| Net identifiable assets acquired | 12 | 239 | 10 | 249 |
| Goodwill | 29 | 11 | (11) | — |
| Net assets acquired | \$ 41 | \$ 250 | \$ (1) | \$ 249 |
| Acquisition effected by way of: | | | | |
| Cash consideration | \$ 36 | \$ 250 | \$ (1) | \$ 249 |
| Accounts payable and accrued liabilities | 5 | — | — | — |
| | \$ 41 | \$ 250 | \$ (1) | \$ 249 |

- (1) The purchase price allocation, specifically in respect of intangible asset valuation, had not been finalized as of the date of issuance of these condensed interim consolidated financial statements. As is customary in business acquisition transactions, until the time of acquisition of control, we did not have access to the acquired businesses' books and records. Upon having sufficient time to review the acquired businesses' books and records, we expect to finalize our purchase price allocation.
- (2) The purchase price allocation, specifically in respect of intangible asset valuation and provision measurement, had not been finalized as of the date of issuance of the consolidated financial statements for the year ended December 31, 2013; this column presents the preliminary purchase price assigned as at that date. As is customary in a business acquisition transaction, until the time of acquisition of control, we did not have full access to Public Mobile Holdings Inc.'s books and records. Upon having sufficient time to review Public Mobile Holdings Inc.'s books and records, we have finalized our purchase price allocation.
- (3) The fair value of the accounts receivable is equal to the gross contractual amounts receivable and reflects the best estimates at the acquisition dates of the contractual cash flows expected to be collected.

- (4) Customer contracts, customer relationships (including those related to customer contracts) and leasehold interests; software; and other are expected to be amortized over periods of six years; five years; and three years, respectively.

Pro forma disclosures

The difference between the results of operations currently presented and the pro forma operating revenues, net income and basic and diluted net income per equity share amounts reflecting the results of operations as if the business acquisitions noted above had been completed at the beginning of the fiscal year is immaterial (as are the post-acquisition operating revenues and net income for three-month and nine-month periods ended September 30, 2014, for the acquired businesses).

18 real estate joint ventures

(a) General

In 2011 we partnered, as equals, with an arm's-length party in a residential condominium, retail and commercial real estate redevelopment project, TELUS Garden, in Vancouver, British Columbia. The project will result in us, as one of the tenants, having new national headquarters. The new-build office tower, scheduled for completion in 2015, is to be built to the 2009 Leadership in Energy and Environmental Design (LEED) Platinum standard and the neighbouring new-build residential condominium tower, scheduled for completion in 2016, is to be built to the LEED Gold standard.

In 2013 we partnered, as equals, with two arm's-length parties (one of which is also the TELUS Garden arm's-length partner) in a residential, retail and commercial real estate redevelopment project, TELUS Sky, in Calgary, Alberta. The new-build tower, scheduled for completion in 2018, is to be built to the LEED Platinum standard.

(b) Real estate joint ventures – summarized financial information

| As at (millions) | September 30, 2014 | December 31, 2013 |
|---|-----------------------|----------------------|
| ASSETS | | |
| Current assets | | |
| Cash and temporary investments, net | \$ 2 | \$ 2 |
| Sales contract deposits held by arm's-length trustee | 33 | 46 |
| Other | 13 | 5 |
| | 48 | 53 |
| Non-current assets | | |
| Property under development | | |
| Residential condominiums (subject to sales contracts) | 93 | 70 |
| Investment property | 211 | 119 |
| | 304 | 189 |
| | \$ 352 | \$ 242 |
| LIABILITIES AND OWNERS' EQUITY | | |
| Current liabilities | | |
| Accounts payable and accrued liabilities | \$ 17 | \$ 10 |
| Non-current liabilities | | |
| Sales contract deposits | | |
| Payable | 32 | 19 |
| Held by arm's-length trustee | 33 | 46 |
| Construction credit facilities | 175 | 102 |
| Construction holdback liabilities | 10 | 5 |
| Other financial liabilities ⁽¹⁾ | 18 | 18 |
| | 268 | 190 |
| Liabilities | 285 | 200 |
| Owners' equity | | |
| TELUS ⁽²⁾ | 29 | 20 |
| Other partners | 38 | 22 |
| | 67 | 42 |
| | \$ 352 | \$ 242 |

(1) Non-current other financial liabilities are due to us; such amounts are non-interest bearing, are secured by an \$18 mortgage on the residential condominium tower, are payable in cash and are due subsequent to repayment of construction credit facilities.

(2) The equity amounts recorded by the real estate joint ventures differ from that recorded by us by the amount of the deferred gains on our real estate contributed.

During the three-month and nine-month periods ended September 30, 2014, the real estate joint ventures capitalized \$1 million (2013 –\$1 million) and \$3 million (2013 –\$2 million), respectively, of financing costs.

(c) Our transactions with the real estate joint ventures

| Three-month periods ended September 30 (millions) | 2014 | | | 2013 | | |
|--|------------------------------|--------|--------|------------------------------|--------|-------|
| | Loans and receivables; other | Equity | Total | Loans and receivables; other | Equity | Total |
| Related to real estate joint ventures' statements of financial position | | | | | | |
| <i>Items not affecting currently reported cash flows</i> | | | | | | |
| Our real estate contributed | \$ — | \$ 7 | \$ 7 | \$ — | \$ — | \$ — |
| Deferral of gain on our remaining interest in real estate contributed | — | (2) | (2) | — | — | — |
| Construction credit facilities financing costs charged by us and other | 2 | (1) | 1 | — | — | — |
| <i>Cash flows in the currently reported period</i> | | | | | | |
| Construction credit facilities | | | | | | |
| Amounts advanced | 13 | — | 13 | 5 | — | 5 |
| Financing costs paid to us | (1) | — | (1) | — | — | — |
| Funds we advanced or contributed, excluding construction credit facilities | — | 1 | 1 | — | — | — |
| Net increase | 14 | 5 | 19 | 5 | — | 5 |
| Accounts with real estate joint ventures | | | | | | |
| Balance, beginning of period | 92 | 13 | 105 | 55 | 11 | 66 |
| Balance, end of period | \$ 106 | \$ 18 | \$ 124 | \$ 60 | \$ 11 | \$ 71 |
| Nine-month periods ended September 30 (millions) | | | | | | |
| 2014 | | | 2013 | | | |
| | Loans and receivables; other | Equity | Total | Loans and receivables; other | Equity | Total |
| Related to real estate joint ventures' statements of financial position | | | | | | |
| <i>Items not affecting currently reported cash flows</i> | | | | | | |
| Our real estate contributed | \$ — | \$ 7 | \$ 7 | \$ — | \$ — | \$ — |
| Deferral of gain on our remaining interest in real estate contributed | — | (2) | (2) | — | — | — |
| Construction credit facilities financing costs charged by us and other | 3 | (1) | 2 | 1 | — | 1 |
| <i>Cash flows in the currently reported period</i> | | | | | | |
| Construction credit facilities | | | | | | |
| Amounts advanced | 36 | — | 36 | 16 | — | 16 |
| Financing costs paid to us | (2) | — | (2) | (1) | — | (1) |
| Funds we advanced or contributed, excluding construction credit facilities | — | 3 | 3 | — | — | — |
| Net increase | 37 | 7 | 44 | 16 | — | 16 |
| Accounts with real estate joint ventures | | | | | | |
| Balance, beginning of period | 69 | 11 | 80 | 44 | 11 | 55 |
| Balance, end of period | \$ 106 | \$ 18 | \$ 124 | \$ 60 | \$ 11 | \$ 71 |
| Accounts with real estate joint ventures | | | | | | |
| Non-current assets ⁽¹⁾ | \$ 106 | \$ 18 | \$ 124 | \$ 61 | \$ 11 | \$ 72 |
| Current and non-current liabilities | — | — | — | (1) | — | (1) |
| | \$ 106 | \$ 18 | \$ 124 | \$ 60 | \$ 11 | \$ 71 |

(1) Non-current loans and receivables are included in our consolidated statements of financial position as Other long-term assets (see Note 25(a)).

(d) Commitments and contingent liabilities*Construction commitments*

The TELUS Garden real estate joint venture is expected to spend a combined total of approximately \$470 million on the construction of an office tower and a residential condominium tower. As at September 30, 2014, the real estate joint venture's construction-related contractual commitments were approximately \$112 million through to 2016 (December 31, 2013 – \$146 million through to 2015).

The TELUS Sky real estate joint venture is expected to spend a combined total of approximately \$400 million on the construction of a mixed-use tower. As at September 30, 2014, the real estate joint venture's construction-related contractual commitments were approximately \$4 million through to 2017 (December 31, 2013 – \$8 million through to 2017).

Construction credit facilities – TELUS Garden

The real estate joint venture has credit agreements with two Canadian financial institutions (as 50% lender) and TELUS Corporation (as 50% lender) to provide \$381 million (December 31, 2013 – \$413 million) of construction financing for the TELUS Garden project. The facilities contain customary real estate construction financing representations, warranties and covenants and are secured by demand debentures constituting first fixed and floating charge mortgages over the underlying real estate assets. The facilities are available by way of bankers' acceptance or prime loan and bear interest at rates in line with similar construction financing facilities.

| As at (millions) | Note | September 30, 2014 | December 31, 2013 |
|--|-------|-----------------------|----------------------|
| Construction credit facilities commitment – TELUS Corporation | | | |
| Undrawn | 4(b) | \$ 104 | \$ 156 |
| Advances | 25(a) | 87 | 51 |
| | | 191 | 207 |
| Construction credit facilities commitment – other | | | |
| | | 190 | 206 |
| | | \$ 381 | \$ 413 |

Other – TELUS Garden

We are to receive 50% of the earnings from the sale of residential condominium tower units in excess of the first \$18 million of earnings; we are to receive 25% of the first \$18 million of earnings and the arm's-length co-owner is to receive 75%.

We have guaranteed the payment of 50% of the real estate joint venture's construction credit facility carrying costs and costs to complete. We have also provided an environmental indemnity in favour of the construction lenders. If we pay out under such guarantee or indemnity because the arm's-length co-owner has not paid its pro rata share of project costs, then we have recourse options available, including against the arm's-length co-owner's interest in the real estate joint venture.

As at September 30, 2014, we had no liability recorded in respect of real estate joint venture obligations and guarantees.

19 short-term borrowings

On July 26, 2002, one of our subsidiaries, TELUS Communications Inc., entered into an agreement with an arm's-length securitization trust associated with a major Schedule I bank under which TELUS Communications Inc. is able to sell an interest in certain trade receivables up to a maximum of \$500 million (December 31, 2013 – \$500 million). This revolving-period securitization agreement's current term ends December 31, 2016 (December 31, 2013 – August 1, 2014) and requires minimum cash proceeds from monthly sales of interests in certain trade receivables of \$100 million (December 31, 2013 – \$400 million). TELUS Communications Inc. is required to maintain at least a BB (December 31, 2013 – BBB (low)) credit rating by Dominion Bond Rating Service or the securitization trust may require the sale program to be wound down prior to the end of the term.

When we sell our trade receivables, we retain reserve accounts, which are retained interests in the securitized trade receivables, and servicing rights. As at September 30, 2014, we had transferred, but continued to recognize, trade receivables of \$114 million (December 31, 2013 – \$458 million). Short-term borrowings of \$100 million (December 31, 2013 – \$400 million) are comprised of amounts loaned to us by the arm's-length securitization trust pursuant to the sale of trade receivables.

The balance of short-term borrowings (if any) comprised amounts drawn on our bilateral bank facilities.

20 provisions

| (millions) | Asset retirement obligation | Employee related | Other | Total |
|---------------------------------|-----------------------------|------------------|---------------|---------------|
| As at July 1, 2014 | \$ 150 | \$ 22 | \$ 120 | \$ 292 |
| Additions | — | 16 | 24 | 40 |
| Use | (1) | (9) | (34) | (44) |
| Reversal | — | — | — | — |
| Interest effect ⁽²⁾ | 1 | — | 1 | 2 |
| As at September 30, 2014 | \$ 150 | \$ 29 | \$ 111 | \$ 290 |
| As at January 1, 2014 | \$ 155 | \$ 49 | \$ 125 | \$ 329 |
| Additions ⁽¹⁾ | — | 34 | 68 | 102 |
| Use | (2) | (54) | (82) | (138) |
| Reversal ⁽¹⁾ | (8) | — | (1) | (9) |
| Interest effect ⁽²⁾ | 5 | — | 1 | 6 |
| As at September 30, 2014 | \$ 150 | \$ 29 | \$ 111 | \$ 290 |
| Current | \$ 10 | \$ 29 | \$ 40 | \$ 79 |
| Non-current | 140 | — | 71 | 211 |
| As at September 30, 2014 | \$ 150 | \$ 29 | \$ 111 | \$ 290 |

(1) Other additions include \$41 and asset retirement obligation reversal includes \$8 arising from adjustments made to the preliminary purchase price allocation of a business, as disclosed in *Note 17(c)*.

(2) The difference, if any, between the interest effect in this table and the amount disclosed in *Note 8* is in respect of any change in the discount rate applicable to the provision, such difference being included in the cost of the associated asset(s).

Asset retirement obligation

We recognize liabilities associated with the retirement of property, plant and equipment when those obligations result from the acquisition, construction, development and/or normal operation of the assets. We expect that the cash outflows in respect of the balance accrued as at the financial statement date will occur proximate to the dates these long-term assets are retired.

Employee related

The employee related provisions are largely in respect of restructuring activities (as discussed further in *Note 15*). The timing of the cash outflows in respect of the balance accrued as at the financial statement date is substantially short-term in nature.

Other

The provision for other includes: legal disputes; non-employee related restructuring activities (as discussed further in *Note 15*); and written put options, contract termination costs and onerous contracts related to business acquisitions. Other than as set out following, we expect that the cash outflows in respect of the balance accrued as at the financial statement date will occur over an indeterminate multi-year period.

As discussed further in *Note 23*, we are involved in a number of legal disputes and are aware of certain other possible legal disputes. In respect of legal disputes, we have established provisions, when warranted, after taking into account legal assessment, information presently available, and the expected availability of insurance or other recourse. The timing of cash outflows associated with legal claims cannot be reasonably determined.

In connection with business acquisitions, we have provided for contingent consideration, written put options in respect of non-controlling interests, contract termination costs and onerous contracts acquired. Cash outflows for the written put options are not expected to occur prior to their initial exercisability in December 2015. The majority of cash outflows in respect of contract termination costs and onerous contracts acquired are expected to occur in 2014.

21 long-term debt

(a) Details of long-term debt

| As at (\$ in millions) | | | September 30, 2014 | December 31, 2013 |
|--------------------------------------|-----------------------|---------------------------|-----------------------|----------------------|
| Series | Rate of interest | Maturity | | |
| TELUS Corporation Notes | | | | |
| CD | 4.95% ⁽¹⁾ | March 2017 | \$ 696 | \$ 695 |
| CE | 5.95% ⁽¹⁾ | April 2015 ⁽²⁾ | — | 499 |
| CG | 5.05% ⁽¹⁾ | December 2019 | 994 | 993 |
| CH | 5.05% ⁽¹⁾ | July 2020 | 995 | 995 |
| CI | 3.65% ⁽¹⁾ | May 2016 | 598 | 597 |
| CJ | 3.35% ⁽¹⁾ | March 2023 | 497 | 497 |
| CK | 3.35% ⁽¹⁾ | April 2024 | 1,089 | 1,088 |
| CL | 4.40% ⁽¹⁾ | April 2043 | 595 | 595 |
| CM | 3.60% ⁽¹⁾ | January 2021 | 397 | 397 |
| CN | 5.15% ⁽¹⁾ | November 2043 | 395 | 395 |
| CO | 3.20% ⁽¹⁾ | April 2021 | 496 | — |
| CP | 4.85% ⁽¹⁾ | April 2044 | 496 | — |
| CQ | 3.75% ⁽¹⁾ | January 2025 | 794 | — |
| CR | 4.75% ⁽¹⁾ | January 2045 | 395 | — |
| | | | 8,437 | 6,751 |
| TELUS Corporation Commercial Paper | | | | |
| | 1.19% | Through November 2014 | 155 | — |
| TELUS Communications Inc. Debentures | | | | |
| 2 | 11.90% ⁽¹⁾ | November 2015 | 125 | 125 |
| 3 | 10.65% ⁽¹⁾ | June 2021 | 174 | 174 |
| 5 | 9.65% ⁽¹⁾ | April 2022 | 246 | 245 |
| B | 8.80% ⁽¹⁾ | September 2025 | 198 | 198 |
| | | | 743 | 742 |
| Long-term debt | | | \$ 9,335 | \$ 7,493 |
| Current | | | \$ 155 | \$ — |
| Non-current | | | 9,180 | 7,493 |
| Long-term debt | | | \$ 9,335 | \$ 7,493 |

(1) Interest is payable semi-annually.

(2) On August 7, 2014, we exercised our right to early redeem, on September 8, 2014, all of our 5.95% Notes, Series CE. The long-term debt prepayment premium recorded in the three-month period ended September 30, 2014, was \$13 million before income taxes (see Note 8).

(b) TELUS Corporation Notes

The notes are our senior, unsecured and unsubordinated obligations and rank equally in right of payment with all of our existing and future unsecured, unsubordinated obligations, are senior in right of payment to all of our existing and future subordinated indebtedness, and are effectively subordinated to all existing and future obligations of, or guaranteed by, our subsidiaries.

The indentures governing the notes contain certain covenants which, among other things, place limitations on our ability and the ability of certain of our subsidiaries to: grant security in respect of indebtedness; enter into sale-leaseback transactions; and incur new indebtedness.

| Series | Issued | Maturity | Issue price | Principal face amount | | Redemption present value spread | |
|---------------------------------------|----------------|---------------|-------------|-----------------------|---|---------------------------------|----------------|
| | | | | Originally issued | Outstanding at financial statement date | Basis points | Cessation date |
| 4.95% Notes, Series CD | March 2007 | March 2017 | \$999.53 | \$700 million | \$700 million | 24 ⁽¹⁾ | n/a |
| 5.05% Notes, Series CG ⁽²⁾ | December 2009 | December 2019 | \$994.19 | \$1.0 billion | \$1.0 billion | 45.5 ⁽¹⁾ | n/a |
| 5.05% Notes, Series CH ⁽²⁾ | July 2010 | July 2020 | \$997.44 | \$1.0 billion | \$1.0 billion | 47 ⁽¹⁾ | n/a |
| 3.65% Notes, Series CI ⁽²⁾ | May 2011 | May 2016 | \$996.29 | \$600 million | \$600 million | 29.5 ⁽¹⁾ | n/a |
| 3.35% Notes, Series CJ ⁽²⁾ | December 2012 | March 2023 | \$998.83 | \$500 million | \$500 million | 40 ⁽³⁾ | Dec. 15, 2022 |
| 3.35% Notes, Series CK ⁽²⁾ | April 2013 | April 2024 | \$994.35 | \$1.1 billion | \$1.1 billion | 36 ⁽³⁾ | Jan. 2, 2024 |
| 4.40% Notes, Series CL ⁽²⁾ | April 2013 | April 2043 | \$997.68 | \$600 million | \$600 million | 47 ⁽³⁾ | Oct. 1, 2042 |
| 3.60% Notes, Series CM ⁽²⁾ | November 2013 | January 2021 | \$997.15 | \$400 million | \$400 million | 35 ⁽¹⁾ | n/a |
| 5.15% Notes, Series CN ⁽²⁾ | November 2013 | November 2043 | \$995.00 | \$400 million | \$400 million | 50 ⁽³⁾ | May 26, 2043 |
| 3.20% Notes, Series CO ⁽²⁾ | April 2014 | April 2021 | \$997.39 | \$500 million | \$500 million | 30 ⁽³⁾ | Mar. 5, 2021 |
| 4.85% Notes, Series CP ⁽²⁾ | April 2014 | April 2044 | \$998.74 | \$500 million | \$500 million | 46 ⁽³⁾ | Oct. 5, 2043 |
| 3.75% Notes, Series CQ ⁽²⁾ | September 2014 | January 2025 | \$997.75 | \$800 million | \$800 million | 38.5 ⁽³⁾ | Oct. 17, 2024 |
| 4.75% Notes, Series CR ⁽²⁾ | September 2014 | January 2045 | \$992.91 | \$400 million | \$400 million | 51.5 ⁽³⁾ | July 17, 2044 |

- (1) The notes are redeemable at our option, in whole at any time, or in part from time to time, on not fewer than 30 and not more than 60 days' prior notice. The redemption price is equal to the greater of (i) the present value of the notes discounted at the Government of Canada yield plus the redemption present value spread, or (ii) 100% of the principal amount thereof. In addition, accrued and unpaid interest, if any, will be paid to the date fixed for redemption.
- (2) This series of notes requires us to make an offer to repurchase the notes at a price equal to 101% of their principal amount plus accrued and unpaid interest to the date of repurchase upon the occurrence of a change in control triggering event, as defined in the supplemental trust indenture.
- (3) At any time prior to the respective maturity dates set out in the table, the Notes are redeemable at our option, in whole at any time, or in part from time to time, on not fewer than 30 and not more than 60 days' prior notice. The redemption price is equal to the greater of (i) the present value of the notes discounted at the Government of Canada yield plus the redemption present value spread, or (ii) 100% of the principal amount thereof. In addition, accrued and unpaid interest, if any, will be paid to the date fixed for redemption. On or after the respective redemption present values spread cessation dates set out in the table, the Notes are redeemable at our option, in whole, but not in part, on not fewer than 30 and not more than 60 days' prior notice, at redemption prices equal to 100% of the principal amounts thereof.

(c) TELUS Corporation commercial paper

TELUS Corporation has an unsecured commercial paper program, which is backstopped by our \$2.25 billion syndicated credit facility (see (d)), enabling us to issue commercial paper up to a maximum aggregate amount of \$1.2 billion, which is to be used for general corporate purposes, including capital expenditures and investments. Commercial paper debt is due within one year and is classified as a current portion of long-term debt as the amounts are fully supported, and we expect that they will continue to be supported, by the revolving credit facility, which has no repayment requirements within the next year.

(d) TELUS Corporation credit facility

As at September 30, 2014, TELUS Corporation had an unsecured, revolving \$2.25 billion bank credit facility, expiring on May 31, 2019, with a syndicate of financial institutions, which is to be used for general corporate purposes, including the backstop of commercial paper.

TELUS Corporation's credit facility bears interest at prime rate, U.S. Dollar Base Rate, a bankers' acceptance rate or London interbank offered rate (LIBOR) (all such terms as used or defined in the credit facility), plus applicable margins. The credit facility contains customary representations, warranties and covenants, including two financial quarter-end financial ratio tests. The financial ratio tests are that we may not permit our net debt to operating cash flow ratio to exceed 4.00:1.00 and we may not permit our operating cash flow to interest expense ratio to be less than 2.00:1.00, each as defined under the credit facility.

Continued access to TELUS Corporation's credit facility is not contingent on TELUS Corporation maintaining a specific credit rating.

| As at (millions) | September 30, 2014 | December 31, 2013 |
|------------------------------|--------------------|-------------------|
| Net available | \$ 2,095 | \$ 2,000 |
| Backstop of commercial paper | 155 | — |
| Gross available | \$ 2,250 | \$ 2,000 |

We had \$150 million of letters of credit outstanding as at September 30, 2014 (December 31, 2013 – \$1 million), issued under various uncommitted facilities; such letter of credit facilities are in addition to the ability to provide letters of credit pursuant to our committed bank credit facility. We had committed letter of credit facilities expire in 2014 (December 31, 2013 – \$114 million committed facilities expiring mid-2014, all of which was utilized). In addition we had arranged incremental letters of credit of \$404 million that allowed us to participate in Industry Canada's 700 MHz auction

held in 2014, as discussed further in *Note 17(a)*; concurrent with funding the purchase of the 700 MHz spectrum licences on April 2, 2014, these incremental letters of credit were extinguished.

(e) Long-term debt maturities

Anticipated requirements to meet long-term debt repayments, calculated upon such long-term debts owing as at September 30, 2014, for each of the next five fiscal years are as follows:

| Years ending December 31 (millions) | |
|---|-----------|
| 2014 (balance of year) | \$ 155 |
| 2015 | 125 |
| 2016 | 600 |
| 2017 | 700 |
| 2018 | — |
| Thereafter | 7,824 |
| Future cash outflows in respect of long-term debt principal repayments | 9,404 |
| Future cash outflows in respect of associated interest and like carrying costs ⁽¹⁾ | 4,934 |
| Undiscounted contractual maturities (<i>Note 4(b)</i>) | \$ 14,338 |

(1) Future cash outflows in respect of associated interest and like carrying costs for commercial paper and amounts drawn under our credit facilities (if any) have been calculated based upon the rates in effect as at September 30, 2014.

22 equity share capital

(a) General

Our authorized share capital is as follows:

| As at | September 30, 2014 | December 31, 2013 |
|-------------------------|-----------------------|----------------------|
| First Preferred Shares | 1 billion | 1 billion |
| Second Preferred Shares | 1 billion | 1 billion |
| Common Shares | 2 billion | 2 billion |

Only holders of Common Shares may vote at our general meetings with each holder of Common Shares being entitled to one vote per Common Share held at all such meetings. With respect to priority in payment of dividends and in the distribution of assets in the event of our liquidation, dissolution or winding-up, whether voluntary or involuntary, or any other distribution of our assets among our shareholders for the purpose of winding up our affairs, preferences are as follows: First Preferred Shares; Second Preferred Shares; and finally Common Shares.

As at September 30, 2014, approximately 49 million Common Shares were reserved for issuance, from Treasury, under a share option plan (see *Note 13(b)*).

(b) Purchase of shares for cancellation pursuant to normal course issuer bid

As referred to in *Note 3*, we may purchase our shares for cancellation pursuant to normal course issuer bids in order to maintain or adjust our capital structure. During the nine-month period ended September 30, 2014, we purchased for cancellation, through the facilities of the Toronto Stock Exchange, the New York Stock Exchange and/or alternative trading platforms or otherwise as may be permitted by applicable securities laws and regulations, including privately negotiated block purchases, approximately 13 million of our Common Shares, reaching the bid maximum cost of \$500 million on September 23, 2014, pursuant to a normal course issuer bid which was to run until December 31, 2014. The excess of the purchase price over the average stated value of shares purchased for cancellation is charged to retained earnings. We cease to consider shares outstanding on the date of our purchase of the shares, although the actual cancellation of the shares by the transfer agent and registrar occurs on a timely basis on a date shortly thereafter.

On September 29, 2014, we announced that we had received approval for a normal course issuer bid to purchase and cancel up to 16 million Common Shares (up to a maximum amount of \$500 million) from October 1, 2014, to September 30, 2015. Additionally, we had entered into an automatic share purchase plan with a broker for the purpose of permitting us to purchase our Common Shares under the normal course issuer bid at such times when we would not be permitted to trade in our own shares during internal blackout periods, including during regularly scheduled quarterly blackout periods. Such purchases will be determined by the broker in its sole discretion based on parameters we have established. We record a liability and charge share capital and retained earnings for purchases that may occur during such blackout periods based upon the parameters of the normal course issuer bid as at the statement of financial position date.

In respect of our 2015 normal course issuer bid, during the month ended October 31, 2014, 604,600 of our Common Shares were purchased by way of the automatic share purchase plan at a cost of \$24 million.

23 contingent liabilities

Claims and lawsuits

General

A number of claims and lawsuits (including class actions) seeking damages and other relief are pending against us. As well, we have received or are aware of certain possible claims (including intellectual property infringement claims) against us and, in some cases, numerous other wireless carriers and telecommunications service providers.

It is not currently possible for us to predict the outcome of such claims, possible claims and lawsuits due to various factors, including: the preliminary nature of some claims; uncertain damage theories and demands; an incomplete factual record; uncertainty concerning legal theories, procedures and their resolution by the courts, both at the trial and the appeal level; and the unpredictable nature of opposing parties and their demands.

However, subject to the foregoing limitations, management is of the opinion, based upon legal assessment and information presently available, that it is unlikely that any liability, to the extent not provided for through insurance or otherwise, would have a material effect on our financial position and the results of our operations, with the exception of the following items.

Certified class actions

Certified class actions against us include a 2004 class action brought in Saskatchewan, against a number of past and present wireless service providers including us and a 2012 class action brought in Quebec alleging that we improperly unilaterally amended customer contracts to increase various wireless rates for optional services. The 2004 claim alleged breach of contract, misrepresentation, unjust enrichment and violation of competition, trade practices and consumer protection legislation across Canada in connection with the collection of system access fees. In September 2007, a national class was certified by the Saskatchewan Court of Queen's Bench in relation to the unjust enrichment claim only; all appeals of this decision have now been exhausted.

We believe that we have good defences to these actions. Should the ultimate resolution of these actions differ from management's assessments and assumptions, a material adjustment to our financial position and the results of our operations could result; management's assessments and assumptions include that a reliable estimate of the exposure cannot be made considering the continued uncertainty about the cause of action.

Uncertified class actions

Uncertified class actions against us include:

- Two 2005 class actions brought against us in B.C. and Alberta respectively, alleging that we have engaged in deceptive trade practices in charging incoming calls from the moment the caller connects to the network, and not from the moment the incoming call is connected to the recipient;
- A 2008 class action brought in Saskatchewan alleging that, among other things, Canadian telecommunications carriers have failed to provide proper notice of 9-1-1 charges to the public and have been deceitfully passing them off as government charges. A virtually identical class action was filed in Alberta at the same time, but the Court has declared that that class action expired as of 2009;
- A 2008 class action brought in Ontario alleging that we have misrepresented our practice of "rounding up" wireless airtime to the nearest minute and charging for the full minute;
- A 2013 class action brought in British Columbia against us, other telecommunications carriers, and cellular telephone manufacturers alleging that prolonged usage of cellular telephones causes adverse health effects;
- 2014 class actions brought in Quebec and Ontario against us on behalf of Public Mobile's customers, alleging that changes to the technology, services and rate plans made by us contravene our statutory and common law obligations;
- A number of class actions alleging various causes of action against Canadian telecommunications carriers in connection with the collection of system access fees, including:
 - Companion class actions to the certified 2004 Saskatchewan class action, filed in eight of the nine other Canadian provinces. The class actions filed in British Columbia and Manitoba have been dismissed or stayed, and an application is pending to dismiss the Ontario class action. An application to stay the Nova Scotia class action was unsuccessful, but has been appealed. The remaining class actions have not proceeded;
 - A second class action filed in 2009 in Saskatchewan by plaintiff's counsel acting in the certified 2004 Saskatchewan class action, following the enactment of opt-out class action legislation in that province. This claim makes substantially the same allegations as the certified 2004 Saskatchewan class action, and was

stayed by the court in December 2009 upon an application by the defendants to dismiss it for abuse of process, conditional on possible future changes in circumstance. The plaintiff's separate applications to appeal and lift the stay were denied in 2013;

- A class action filed in 2011 in B.C., alleging misrepresentation and unjust enrichment. On June 5, 2014, the B.C. Supreme Court dismissed the Plaintiff's application for certification of this class action; the Plaintiff has appealed that dismissal; and
- A class action filed in 2013 in Alberta by plaintiff's counsel acting in the certified 2004 Saskatchewan class action. This class action appears to be a nullity, and plaintiff's counsel filed a replacement class action in 2014.

We believe that we have good defences to these actions. Should the ultimate resolution of these actions differ from management's assessments and assumptions, a material adjustment to our financial position and the results of our operations could result. Management's assessments and assumptions include that a reliable estimate of the exposure cannot be made considering the continued uncertainty about the causes of action.

Intellectual property infringement claims

Claims and possible claims received by us include notice of one claim that certain wireless products used on our network infringe two third-party patents. The potential for liability and magnitude of potential loss cannot be readily determined at this time.

24 related party transactions

(a) Transactions with key management personnel

Our key management personnel have authority and responsibility for overseeing, planning, directing and controlling our activities and consist of our Board of Directors (including our Executive Chair) and our Executive Leadership Team.

Total compensation expense for key management personnel, and the composition thereof, is as follows:

| Periods ended September 30 (millions) | Three months | | Nine months | |
|---|--------------|-------|-------------|-------|
| | 2014 | 2013 | 2014 | 2013 |
| Short-term benefits | \$ 3 | \$ 3 | \$ 8 | \$ 8 |
| Post-employment pension ⁽¹⁾ and other benefits | — | 1 | 3 | 2 |
| Share-based compensation ⁽²⁾ | 5 | 9 | 20 | 17 |
| | \$ 8 | \$ 13 | \$ 31 | \$ 27 |

- (1) Our Executive Chair and our Executive Leadership Team members are either: members of our *Pension Plan for Management and Professional Employees of TELUS Corporation* and non-registered, non-contributory supplementary defined benefit pension plans; or members of one of our defined contribution pension plans.
- (2) For the three-month and nine-month periods ended September 30, 2014, share-based compensation is net of \$NIL (2013 – \$2) and \$2 (2013 – \$2), respectively, of the effects of derivatives used to manage share-based compensation costs (*Note 13(c)*). For the three-month and nine-month periods ended September 30, 2014, \$(2) (2013 – \$4) and \$1 (2013 – \$2), respectively, is included in share-based compensation representing restricted stock unit and deferred share unit expense arising from changes in the fair market value of the corresponding shares, which is not affected by derivatives used to manage share-based compensation costs.

As disclosed in *Note 13*, we made awards of share-based compensation in fiscal 2014 and 2013. In respect of our key management personnel, for the three-month and nine-month periods ended September 30, 2014, the total fair value, at date of grant, of restricted stock units awarded was \$NIL (2013 – \$1 million) and \$22 million (2013 – \$19 million), respectively; no share options were awarded to our key management personnel in fiscal 2014 or 2013. As most of these awards are cliff-vesting or graded-vesting and have multi-year requisite service periods, the expense will be recognized ratably over a period of years and thus only a portion of the fiscal 2014 and 2013 awards are included in the amounts in the table above.

During the three-month period ended September 30, 2014, key management personnel (including retirees) exercised NIL share options (2013 – 322,822 share options) which had an intrinsic value of \$NIL (2013 – \$5 million) at the time of exercise, reflecting a weighted average price at the date of exercise of \$NIL (2013 – \$34.92). During the nine-month period ended September 30, 2014, key management personnel (including retirees) exercised 181,700 share options (2013 – 1,655,410 share options) which had an intrinsic value of \$4 million (2013 – \$28 million) at the time of exercise, reflecting a weighted average price at the date of exercise of \$39.77 (2013 – \$35.36).

The liability amounts accrued for share-based compensation awards to key management personnel are as follows:

| As at (millions) | September 30, 2014 | December 31, 2013 |
|-------------------------------------|-----------------------|----------------------|
| Restricted stock units | \$ 39 | \$ 20 |
| Deferred share units ⁽¹⁾ | 30 | 31 |
| | \$ 69 | \$ 51 |

- (1) Our *Directors' Deferred Share Unit Plan* provides that, in addition to his or her annual equity grant of deferred share units, a director may elect to receive his or her annual retainer and meeting fees in deferred share units, equity shares or cash. Deferred share units entitle directors to a specified number of, or a cash payment based on the value of, our equity shares. Deferred share units are paid out when a director ceases to be a director, for any reason, at a time elected by the director in accordance with the *Directors' Deferred Share Unit Plan*, during the three-month and nine-month periods ended September 30, 2014, \$2 (2013 – \$1) and \$6 (2013 – \$1), respectively, was paid out.

Our key management personnel receive telecommunications services from us, which are immaterial and domestic in nature.

Employment agreements with members of the Executive Leadership Team typically provide for severance payments if an executive's employment is terminated without cause: 18 - 24 months of base salary, benefits and accrual of pension service in lieu of notice and 50% of base salary in lieu of an annual cash bonus. The Executive Chair's employment agreement also provides for severance payments if his employment is terminated without cause. In the event of a change in control, the Executive Leadership Team members and the Executive Chair are not entitled to treatment any different than that given to our other employees with respect to unvested share-based compensation.

(b) Transactions with defined benefit pension plans

During the three-month and nine-month periods ended September 30, 2014, we provided management and administrative services to our defined benefit pension plans; the charges for these services were on a cost recovery basis and amounted to \$2 million (2013 – \$2 million) and \$4 million (2013 – \$4 million), respectively.

(c) Transactions with real estate joint ventures

During the three-month and nine-month periods ended September 30, 2014 and 2013, we had transactions with the real estate joint ventures, which are related parties, as set out in *Note 18*.

25 additional financial information

(a) Statements of financial position

| As at (millions) | Note | September 30, 2014 | December 31, 2013 |
|---|-------|-----------------------|----------------------|
| Accounts receivable | | | |
| Customer accounts receivable | 4(a) | \$ 1,096 | \$ 1,212 |
| Accrued receivables – customer | | 154 | 123 |
| Allowance for doubtful accounts | 4(a) | (45) | (40) |
| | | 1,205 | 1,295 |
| Accrued receivables – other | | 178 | 166 |
| | | \$ 1,383 | \$ 1,461 |
| Inventories⁽¹⁾ | | | |
| Wireless handsets, parts and accessories | | \$ 258 | \$ 286 |
| Other | | 48 | 40 |
| | | \$ 306 | \$ 326 |
| Other long-term assets | | | |
| Pension assets | | \$ 574 | \$ 325 |
| Construction credit facilities advances | 18(d) | 87 | 51 |
| Advance to real estate joint venture secured by mortgage on the residential condominium tower | 18(b) | 18 | 18 |
| Investments | | 48 | 48 |
| Other | | 114 | 88 |
| | | \$ 841 | \$ 530 |

| As at (millions) | Note | September 30, 2014 | December 31, 2013 |
|---|------|-----------------------|----------------------|
| Accounts payable and accrued liabilities | | | |
| Accrued liabilities | | \$ 874 | \$ 759 |
| Payroll and other employee related liabilities | | 379 | 367 |
| Restricted stock units liability | | 53 | 8 |
| | | 1,306 | 1,134 |
| Trade accounts payable | | 508 | 458 |
| Interest payable | | 122 | 82 |
| Other | | 57 | 61 |
| | | \$ 1,993 | \$ 1,735 |
| Advance billings and customer deposits | | | |
| Advance billings | | \$ 672 | \$ 661 |
| Regulatory deferral accounts | | 19 | 25 |
| Deferred customer activation and connection fees | | 21 | 23 |
| Customer deposits | | 21 | 20 |
| | | \$ 733 | \$ 729 |
| Other long-term liabilities | | | |
| Pension and other post-retirement liabilities | | \$ 325 | \$ 362 |
| Other | | 124 | 122 |
| Restricted stock units and deferred share units liabilities | | 103 | 87 |
| | | 552 | 571 |
| Regulatory deferral accounts | | 21 | 33 |
| Deferred customer activation and connection fees | | 39 | 44 |
| Deferred gain on sale-leaseback of buildings | | — | 1 |
| | | \$ 612 | \$ 649 |

(1) Cost of goods sold for the three-month and nine-month periods ended September 30, 2014 was \$400 (2013 – \$361) and \$1,113 (2013 – \$1,035), respectively.

(b) Statements of cash flow

| Periods ended September 30 (millions) | Note | Three months | | Nine months | |
|--|-------|-----------------|-----------------|-------------------|-------------------|
| | | 2014 | 2013 | 2014 | 2013 |
| Net change in non-cash operating working capital | | | | | |
| Accounts receivable | | \$ (23) | \$ 55 | \$ 80 | \$ 150 |
| Inventories | | (19) | 4 | 17 | 32 |
| Prepaid expenses | | 53 | 64 | (91) | (62) |
| Accounts payable and accrued liabilities | | 217 | 96 | 143 | 52 |
| Income and other taxes receivable and payable, net | | (36) | 25 | (163) | 34 |
| Advance billings and customer deposits | | (7) | (15) | — | (5) |
| Provisions | | (2) | (5) | (55) | (4) |
| | | \$ 183 | \$ 224 | \$ (69) | \$ 197 |
| Cash payments for capital assets, excluding spectrum licences | | | | | |
| Capital asset additions, excluding spectrum licences | | | | | |
| Capital expenditures | | | | | |
| Property, plant and equipment | 16 | \$ (537) | \$ (437) | \$ (1,461) | \$ (1,219) |
| Intangible assets | 17 | (120) | (118) | (328) | (314) |
| | | (657) | (555) | (1,789) | (1,533) |
| Non-cash items included above | | | | | |
| Change in associated non-cash investing working capital | | 70 | 73 | 70 | 43 |
| | | \$ (587) | \$ (482) | \$ (1,719) | \$ (1,490) |
| Cash payments for acquisitions and related investments | | | | | |
| Acquisitions and related investments | 17(c) | \$ (6) | \$ (3) | \$ (41) | \$ (37) |
| Cash acquired | | — | — | 1 | — |
| Change in associated non-cash investing working capital and non-current provisions | | — | — | (6) | 5 |
| | | \$ (6) | \$ (3) | \$ (46) | \$ (32) |
| Dividends paid to holders of equity shares | | | | | |
| Current period dividends | | | | | |
| Declared | | \$ (233) | \$ (213) | \$ (691) | \$ (644) |
| Of which was payable at end of period | | 233 | 213 | 233 | 213 |
| | | — | — | (458) | (431) |
| Dividends declared in a previous fiscal period, payable in current fiscal period | | (234) | (222) | (222) | (208) |
| | | \$ (234) | \$ (222) | \$ (680) | \$ (639) |

| Periods ended September 30 (millions) | Note | Three months | | Nine months | |
|--|------|--------------|----------|-------------|------------|
| | | 2014 | 2013 | 2014 | 2013 |
| Purchase of Common Shares for cancellation (excluding changes in liability for automatic share purchase plan) | | | | | |
| Normal course issuer bid purchase of Common Shares | | \$ (151) | \$ (719) | \$ (500) | \$ (1,000) |
| Change in associated non-cash financing working capital | | (13) | (43) | — | — |
| | | \$ (164) | \$ (762) | \$ (500) | \$ (1,000) |
| Long-term debt issued | | | | | |
| TELUS Corporation Commercial Paper | | \$ 1,390 | \$ 1,170 | \$ 3,387 | \$ 1,750 |
| TELUS Corporation credit facility | | 120 | — | 1,034 | — |
| TELUS Corporation Notes | | 1,195 | — | 2,193 | 1,692 |
| | | \$ 2,705 | \$ 1,170 | \$ 6,614 | \$ 3,442 |
| Redemptions and repayment of long-term debt | | | | | |
| TELUS Corporation Commercial Paper | | \$ (1,932) | \$ (965) | \$ (3,232) | \$ (1,790) |
| TELUS Corporation credit facility | | (120) | — | (1,034) | — |
| TELUS Corporation Notes | | (500) | — | (500) | (1,000) |
| | | \$ (2,552) | \$ (965) | \$ (4,766) | \$ (2,790) |
| Interest paid | | | | | |
| Amount paid in respect of interest expense | | \$ (85) | \$ (62) | \$ (270) | \$ (227) |
| Amount paid in respect of long-term debt prepayment premium | | (13) | — | (13) | (23) |
| | | \$ (98) | \$ (62) | \$ (283) | \$ (250) |