



## TELUS Corporation

*Second Quarter, 2004*

### *Supplemental Investor Information*

(UNAUDITED)

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**TELUS Corporation**  
**Selected Consolidated Data**

<i>\$ millions except per share amounts</i>	Quarterly						2004	2003
	Q2/04	Q1/04	Q4/03	Q3/03	Q2/03	Q1/03	June YTD	Annual
Net income	\$172.3	\$101.3	\$47.8	\$114.1	\$73.0	\$89.5	\$273.6	\$324.4
Common share and Non-Voting share income	\$171.5	\$100.4	\$46.9	\$113.2	\$72.2	\$88.6	\$271.9	\$320.9
Basic earnings per share (\$)	\$0.48	\$0.28	\$0.13	\$0.32	\$0.21	\$0.26	\$0.76	\$0.92
Dividends declared per share (\$)	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.15	\$0.30	\$0.60
Return on common equity <sup>1</sup>	6.7%	5.2%	5.1%	2.1%	-1.4%	-2.4%	6.7%	5.1%
EBITDA interest coverage ratio <sup>2</sup>	4.9	4.7	4.5	4.4	4.0	3.8	4.9	4.5
Free cash flow <sup>3</sup>	\$229.5	\$443.3	\$71.5	\$440.3	\$65.5	\$267.6	\$672.8	\$844.9
Net debt <sup>4</sup>	\$7,223.2	\$7,297.8	\$7,570.5	\$7,539.8	\$8,054.8	\$8,216.2	\$7,223.2	\$7,570.5
Net debt : Total capitalization	51.9%	52.7%	53.7%	53.7%	55.7%	56.3%	51.9%	53.7%
Net debt : EBITDA ratio <sup>5</sup>	2.4	2.5	2.7	2.7	3.0	3.2	2.4	2.7
Outstanding shares at end of period <sup>6</sup>	354.7	353.7	351.8	350.4	349.0	347.3	354.7	351.8
Basic weighted average shares outstanding <sup>7</sup>	354.3	353.1	351.5	350.1	348.6	346.8	353.7	349.3

**Notes:**

<sup>1</sup> For quarterly figures, Return on common equity is common share and non-voting share 12-month trailing income over the average quarterly equity for the 12-month period.

<sup>1</sup> For annual figures, Return on common equity is common share and non-voting share income over the average equity for the 12-month period.

<sup>2</sup> EBITDA interest coverage is defined as EBITDA (excluding restructuring) divided by Net interest cost. This measure is substantially the same as the Coverage Ratio covenant in TELUS' new credit facilities.

<sup>3</sup> Free cash flow is calculated as EBITDA, adding Restructuring and workforce reduction costs, cash interest received and excess of share compensation expense over share compensation payments, subtracting cash interest paid, cash taxes, capital expenditures, and cash restructuring payments.

<sup>4</sup> Net debt is defined as Long-term debt plus current maturities of long-term debt and cheques outstanding less Cash and temporary investments plus cross currency foreign exchange hedge liability (less cross currency foreign exchange hedge asset) related to U.S. dollar notes

<sup>5</sup> Net debt to EBITDA is defined as net debt as at the end of the period divided by 12-month trailing EBITDA (excluding restructuring). This measure is substantially the same as the Leverage Ratio covenant in TELUS' credit facilities.

<sup>6</sup> Outstanding shares in millions.

<sup>7</sup> Basic weighted average shares outstanding in the period, shares in millions.

**TELUS Corporation**  
**Segmented Data**

<i>\$ millions</i>	Qtr 2				June YTD			
	2004	2003	Change	% Change	2004	2003	Change	% Change
<b>Revenues</b>								
TELUS Communications	\$ 1,211.1	\$ 1,232.6	\$ (21.5)	-1.7%	\$ 2,407.2	\$ 2,464.5	\$ (57.3)	-2.3%
TELUS Mobility	682.2	568.0	114.2	20.1%	1,319.5	1,104.1	215.4	19.5%
Less: Intersegment revenue	(27.7)	(27.3)	(0.4)	-1.5%	(57.3)	(54.4)	(2.9)	-5.3%
Operating revenues	1,865.6	1,773.3	92.3	5.2%	3,669.4	3,514.2	155.2	4.4%
<b>EBITDA</b>								
TELUS Communications	\$ 498.6	\$ 515.2	\$ (16.6)	-3.2%	\$ 972.1	\$ 1,000.9	\$ (28.8)	-2.9%
TELUS Mobility	286.2	201.3	84.9	42.2%	534.0	379.9	154.1	40.6%
Total	784.8	716.5	68.3	9.5%	1,506.1	1,380.8	125.3	9.1%
<b>EBITDA margin</b>								
TELUS Communications	41.2%	41.8%	(0.6)		40.4%	40.6%	(0.2)	
TELUS Mobility	42.0%	35.4%	6.6		40.5%	34.4%	6.1	
Consolidated	42.1%	40.4%	1.7		41.0%	39.3%	1.7	
<b>Capital expenditures</b>								
TELUS Communications	\$ 267.7	\$ 227.4	\$ 40.3	17.7%	\$ 527.1	\$ 380.9	146.2	38.4%
TELUS Mobility	78.4	78.1	0.3	0.4%	128.7	132.4	(3.7)	-2.8%
Capital expenditures	346.1	305.5	40.6	13.3%	655.8	513.3	142.5	27.8%
<b>Capital expenditure intensity<sup>1</sup></b>								
TELUS Communications	22.1%	18.4%	3.7		21.9%	15.5%	6.4	
TELUS Mobility	11.5%	13.8%	(2.3)		9.8%	12.0%	(2.2)	
Consolidated	18.6%	17.2%	1.4		17.9%	14.6%	3.3	
<b>EBITDA less capex</b>								
TELUS Communications	\$ 230.9	\$ 287.8	(56.9)	-19.8%	\$ 445.0	\$ 620.0	(175.0)	-28.2%
TELUS Mobility	207.8	123.2	84.6	68.7%	405.3	247.5	157.8	63.8%
Consolidated	438.7	411.0	27.7	6.7%	850.3	867.5	(17.2)	-2.0%
<b>Total employees</b>								
TELUS Communications					19,640	19,459	181	0.9%
TELUS Mobility					5,766	5,254	512	9.7%
					25,406	24,713	693	2.8%
<b>Full Time Equivalent (FTE) employees</b>								
TELUS Communications					19,036	18,923	113	0.6%
TELUS Mobility					5,485	5,033	452	9.0%
					24,521	23,956	565	2.4%

**Notes:**

<sup>1</sup> Capital expenditures as a percentage of revenues.

**TELUS Corporation**  
**Segmented Data - Historical Trend**

<i>\$ millions</i>	Quarterly						2004	2003
	Q2/04	Q1/04	Q4/03	Q3/03	Q2/03	Q1/03	June YTD	Annual
<b>Revenues</b>								
TELUS Communications	\$ 1,211.1	\$ 1,196.1	\$ 1,205.5	\$ 1,210.9	\$ 1,232.6	\$ 1,231.9	\$ 2,407.2	\$ 4,880.9
TELUS Mobility	682.2	637.3	647.3	623.9	568.0	536.1	1,319.5	2,375.3
Less: Intersegment revenue	(27.7)	(29.6)	(27.2)	(28.6)	(27.3)	(27.1)	(57.3)	(110.2)
Operating revenues	1,865.6	1,803.8	1,825.6	1,806.2	1,773.3	1,740.9	\$ 3,669.4	7,146.0
<b>EBITDA</b>								
TELUS Communications	\$ 498.6	\$ 473.5	\$ 492.8	\$ 506.7	\$ 515.2	\$ 485.7	\$ 972.1	\$ 2,000.4
TELUS Mobility	286.2	247.8	190.0	245.5	201.3	178.6	534.0	815.4
Total	784.8	721.3	682.8	752.2	716.5	664.3	\$ 1,506.1	2,815.8
<b>EBITDA margin</b>								
TELUS Communications	41.2%	39.6%	40.9%	41.8%	41.8%	39.4%	40.4%	41.0%
TELUS Mobility	42.0%	38.9%	29.4%	39.3%	35.4%	33.3%	40.5%	34.3%
Consolidated	42.1%	40.0%	37.4%	41.6%	40.4%	38.2%	41.0%	39.4%
<b>Capital expenditures</b>								
TELUS Communications	\$ 267.7	\$ 259.4	\$ 303.0	\$ 208.9	\$ 227.4	\$ 153.5	\$ 527.1	\$ 892.8
TELUS Mobility	78.4	50.3	132.4	95.1	78.1	54.3	128.7	359.9
Capital expenditures	346.1	309.7	435.4	304.0	305.5	207.8	655.8	1,252.7
<b>Capital expenditure intensity<sup>1</sup></b>								
TELUS Communications	22.1%	21.7%	25.1%	17.3%	18.4%	12.5%	21.9%	18.3%
TELUS Mobility	11.5%	7.9%	20.5%	15.2%	13.8%	10.1%	9.8%	15.2%
Consolidated	18.6%	17.2%	23.8%	16.8%	17.2%	11.9%	17.9%	17.5%
<b>EBITDA less capex</b>								
TELUS Communications	\$ 230.9	\$ 214.1	\$ 189.8	\$ 297.8	\$ 287.8	\$ 332.2	\$ 445.0	\$ 1,107.6
TELUS Mobility	207.8	197.5	57.6	150.4	123.2	124.3	405.3	455.5
Consolidated	438.7	411.6	247.4	448.2	411.0	456.5	850.3	1,563.1
<b>Total employees</b>								
TELUS Communications	19,640	19,197	19,029	19,497	19,459	19,734	19,640	19,029
TELUS Mobility	5,766	5,688	5,690	5,404	5,254	5,292	5,766	5,690
	25,406	24,885	24,719	24,901	24,713	25,026	25,406	24,719
<b>Full Time Equivalent (FTE) employees</b>								
TELUS Communications	19,036	18,522	18,430	18,937	18,923	19,215	19,036	18,430
TELUS Mobility	5,485	5,370	5,387	5,175	5,033	5,021	5,485	5,387
	24,521	23,892	23,817	24,112	23,956	24,236	24,521	23,817

**Notes:**

<sup>1</sup> Capital expenditures as a percentage of revenues.

## TELUS Communications Operations

<i>\$ millions</i>	Qtr 2				June YTD			
	2004	2003	Change	% Change	2004	2003	Change	% Change
<b>Revenues</b>								
Voice - local	\$ 543.8	\$ 541.3	\$ 2.5	0.5%	\$ 1,072.7	\$ 1,080.1	\$ (7.4)	-0.7%
Voice - long distance	228.5	239.2	(10.7)	-4.5%	458.1	490.3	(32.2)	-6.6%
Data	345.7	352.4	(6.7)	-1.9%	685.5	695.2	(9.7)	-1.4%
Other	71.0	76.3	(5.3)	-6.9%	143.8	152.1	(8.3)	-5.5%
<b>Total external revenue</b>	1,189.0	1,209.2	(20.2)	-1.7%	2,360.1	2,417.7	(57.6)	-2.4%
Intersegment revenue	22.1	23.4	(1.3)	-5.6%	47.1	46.8	0.3	0.6%
<b>Total operating revenues</b>	1,211.1	1,232.6	(21.5)	-1.7%	2,407.2	2,464.5	(57.3)	-2.3%
<b>Total operating expense</b>	712.5	717.4	(4.9)	-0.7%	1,435.1	1,463.6	(28.5)	-1.9%
<b>EBITDA</b>	498.6	515.2	(16.6)	-3.2%	972.1	1,000.9	(28.8)	-2.9%
<b>EBITDA margin</b>	41.2%	41.8%	(0.6)		40.4%	40.6%	(0.2)	
<b>Capital expenditures</b>	\$ 267.7	\$ 227.4	\$ 40.3	17.7%	\$ 527.1	\$ 380.9	\$ 146.2	38.4%
<b>Capital expenditure intensity</b>	22.1%	18.4%	3.7		21.9%	15.5%	6.4	
<b>EBITDA less capex</b>	\$ 230.9	\$ 287.8	\$ (56.9)	-19.8%	\$ 445.0	\$ 620.0	\$ (175.0)	-28.2%

<i>Non-ILEC Operations<sup>1</sup> (\$ millions)</i>	Qtr 2				June YTD			
	2004	2003	Change	% Change	2004	2003	Change	% Change
Revenues	\$ 130.6	\$ 138.6	\$ (8.0)	-5.8%	\$ 259.0	\$ 279.3	\$ (20.3)	-7.3%
EBITDA	(13.8)	(6.1)	(7.7)	-126.2%	(22.9)	(20.6)	(2.3)	-11.2%
Capital expenditures	44.1	35.0	9.1	26.0%	86.4	53.6	32.8	61.2%

**Notes:**

<sup>1</sup> Non-ILEC Operations included in Operations above.

## TELUS Communications Operations - Historical Trend

<i>\$ millions</i>	Quarterly						2004	2003
	Q2/04	Q1/04	Q4/03	Q3/03	Q2/03	Q1/03	June YTD	Annual
<b>Revenues</b>								
Voice - local	\$ 543.8	\$ 528.9	\$ 537.7	\$ 542.9	\$ 541.3	\$ 538.8	\$ 1,072.7	\$ 2,160.7
Voice - long distance	228.5	229.6	232.3	238.5	239.2	251.1	458.1	961.1
Data	345.7	339.8	341.0	331.9	352.4	342.8	685.5	1,368.1
Other	71.0	72.8	71.4	73.0	76.3	75.8	143.8	296.5
<b>Total external revenue</b>	<b>1,189.0</b>	<b>1,171.1</b>	<b>1,182.4</b>	<b>1,186.3</b>	<b>1,209.2</b>	<b>1,208.5</b>	<b>2,360.1</b>	<b>4,786.4</b>
Intersegment revenue	22.1	25.0	23.1	24.6	23.4	23.4	47.1	94.5
<b>Total operating revenues</b>	<b>1,211.1</b>	<b>1,196.1</b>	<b>1,205.5</b>	<b>1,210.9</b>	<b>1,232.6</b>	<b>1,231.9</b>	<b>2,407.2</b>	<b>4,880.9</b>
<b>Total operating expense</b>	<b>712.5</b>	<b>722.6</b>	<b>712.7</b>	<b>704.2</b>	<b>717.4</b>	<b>746.2</b>	<b>1,435.1</b>	<b>2,880.5</b>
<b>EBITDA</b>	<b>\$ 498.6</b>	<b>\$ 473.5</b>	<b>\$ 492.8</b>	<b>\$ 506.7</b>	<b>\$ 515.2</b>	<b>\$ 485.7</b>	<b>\$ 972.1</b>	<b>\$ 2,000.4</b>
<b>EBITDA margin</b>	<b>41.2%</b>	<b>39.6%</b>	<b>40.9%</b>	<b>41.8%</b>	<b>41.8%</b>	<b>39.4%</b>	<b>40.4%</b>	<b>41.0%</b>
<b>Capital expenditures</b>	<b>\$ 267.7</b>	<b>\$ 259.4</b>	<b>\$ 303.0</b>	<b>\$ 208.9</b>	<b>\$ 227.4</b>	<b>\$ 153.5</b>	<b>\$ 527.1</b>	<b>\$ 892.8</b>
<b>Capital expenditure intensity</b>	<b>22.1%</b>	<b>21.7%</b>	<b>25.1%</b>	<b>17.3%</b>	<b>18.4%</b>	<b>12.5%</b>	<b>21.9%</b>	<b>18.3%</b>
<b>EBITDA less capex</b>	<b>\$ 230.9</b>	<b>\$ 214.1</b>	<b>\$ 189.8</b>	<b>\$ 297.8</b>	<b>\$ 287.8</b>	<b>\$ 332.2</b>	<b>\$ 445.0</b>	<b>\$ 1,107.6</b>

<i>Non-ILEC Operations<sup>1</sup> (\$ millions)</i>	Quarterly						2004	2003
	Q2/04	Q1/04	Q4/03	Q3/03	Q2/03	Q1/03	June YTD	Annual
Revenues	\$ 130.6	\$ 128.4	\$ 137.7	\$ 138.4	\$ 138.6	\$ 140.7	\$ 259.0	\$ 555.4
EBITDA	(13.8)	(9.1)	(2.1)	(6.0)	(6.1)	(14.5)	(22.9)	(28.7)
Capital expenditures	44.1	42.3	46.8	22.4	35.0	18.6	86.4	122.8

**Notes:**

<sup>1</sup> Non-ILEC Operations included in Operations above.

## TELUS Communications Operating Statistics

	Qtr 2				June YTD			
	2004	2003	Change	% Change	2004	2003	Change	% Change
<b>Internet subscriber net adds (000s)<sup>1</sup></b>								
Dial-up	(8.4)	(20.3)	11.9	58.6%	(19.1)	(39.9)	20.8	52.1%
High-speed	19.1	26.7	(7.6)	-28.5%	62.7	58.8	3.9	6.6%
<b>Total</b>	<b>10.7</b>	<b>6.4</b>	<b>4.3</b>	<b>67.2%</b>	<b>43.6</b>	<b>18.9</b>	<b>24.7</b>	<b>130.7%</b>
<b>Internet subscribers (000s)<sup>1</sup></b>								
Dial-up					300.7	351.8	(51.1)	-14.5%
High-speed					624.3	468.8	155.5	33.2%
<b>Total</b>					<b>925.0</b>	<b>820.6</b>	<b>104.4</b>	<b>12.7%</b>
<b>Network access lines (000s)</b>								
Business					1,774	1,791	(17)	-0.9%
Residential					3,053	3,096	(43)	-1.4%
<b>Total</b>					<b>4,827</b>	<b>4,887</b>	<b>(60)</b>	<b>-1.2%</b>
<b>Total employees</b>					<b>19,640</b>	<b>19,459</b>	<b>181</b>	<b>0.9%</b>
<b>Full Time Equivalent (FTE) employees</b>					<b>19,036</b>	<b>18,923</b>	<b>113</b>	<b>0.6%</b>

**Notes:**

<sup>1</sup> Internet net additions and subscriber counts for 2003 are net of reductions of approximately 6,400 dial-up subscribers and approximately 3,000 high-speed Internet subscribers as a result of a post-implementation review following billing system conversions.

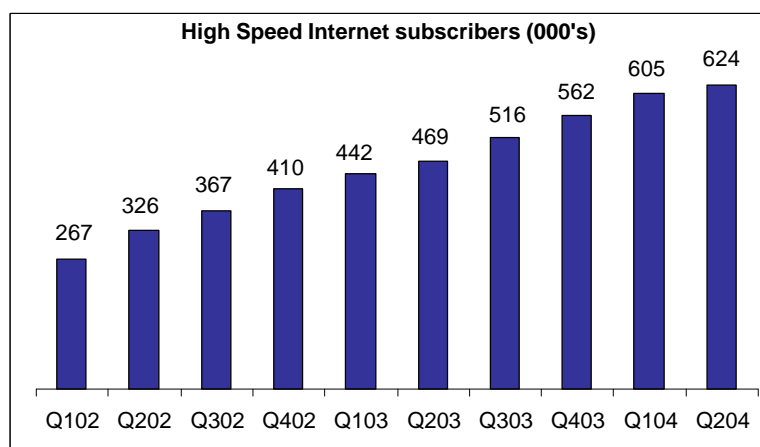
## TELUS Communications

### Operating Statistics - Historical Trend

	Quarterly						2004	2003
	Q2/04	Q1/04	Q4/03	Q3/03	Q2/03	Q1/03	June YTD	Annual
<b>Internet subscriber net adds (000s)<sup>1</sup></b>								
Dial-up	(8.4)	(10.7)	(13.9)	(18.1)	(20.3)	(19.6)	(19.1)	(71.9)
High-speed	19.1	43.6	45.5	47.2	26.7	32.1	62.7	151.6
Total	10.7	32.9	31.6	29.1	6.4	12.5	43.6	79.7
<b>Internet subscribers (000s)<sup>1</sup></b>								
Dial-up	300.7	309.1	319.8	333.7	351.8	372.1	300.7	319.8
High-speed	624.3	605.2	561.6	516.0	468.8	442.1	624.3	561.6
Total	925.0	914.3	881.4	849.7	820.6	814.2	925.0	881.4
<b>Network access lines (000s)</b>								
Business	1,774	1,773	1,784	1,784	1,791	1,793	1,774	1,784
Residential	3,053	3,075	3,086	3,099	3,096	3,120	3,053	3,086
Total	4,827	4,848	4,870	4,883	4,887	4,913	4,827	4,870
<b>Total employees</b>	19,640	19,197	19,029	19,497	19,459	19,734	19,640	19,029
<b>Full Time Equivalent (FTE) employees</b>	19,036	18,522	18,430	18,937	18,923	19,215	19,036	18,430

**Notes:**

<sup>1</sup> Internet net additions and subscriber counts for 2003 are net of reductions of approximately 6,400 dial-up subscribers and approximately 3,000 high-speed Internet subscribers as a result of a post-implementation review following billing system conversions.



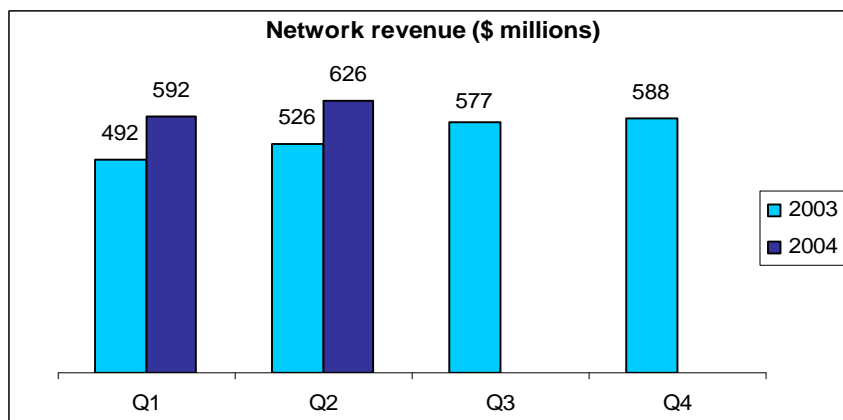


## TELUS Mobility Operations

<i>\$ millions</i>	Qtr 2				June YTD			
	2004	2003	Change	% Change	2004	2003	Change	% Change
<b>Revenues</b>								
Network revenue	\$ 625.5	\$ 526.4	\$ 99.1	18.8%	\$ 1,217.9	\$ 1,018.5	\$ 199.4	19.6%
Equipment revenue	51.1	37.7	13.4	35.5%	91.4	78.0	13.4	17.2%
<b>Total external revenue</b>	676.6	564.1	112.5	19.9%	1,309.3	1,096.5	212.8	19.4%
Intersegment revenue	5.6	3.9	1.7	43.6%	10.2	7.6	2.6	34.2%
<b>Total operating revenues</b>	682.2	568.0	114.2	20.1%	1,319.5	1,104.1	215.4	19.5%
<b>Total operating expense</b>	396.0	366.7	29.3	8.0%	785.5	724.2	61.3	8.5%
<b>EBITDA</b>	\$ 286.2	\$ 201.3	\$ 84.9	42.2%	\$ 534.0	\$ 379.9	\$ 154.1	40.6%
<b>Acquisition COA expense</b>	\$ 97.0	\$ 96.0	\$ 1.0	1.0%	\$ 185.3	\$ 183.5	\$ 1.8	1.0%
<b>EBITDA excluding Acquisition COA</b>	\$ 383.2	\$ 297.3	\$ 85.9	28.9%	\$ 719.3	\$ 563.4	\$ 155.9	27.7%
<b>EBITDA margin (total revenue)</b>	42.0%	35.4%	6.6		40.5%	34.4%	6.1	
<b>EBITDA margin (network revenue)</b>	45.8%	38.2%	7.6		43.8%	37.3%	6.5	
<b>Retention spend % network revenue</b>	4.9%	4.7%	0.2		4.9%	4.1%	0.8	
<b>Capital expenditures</b>	78.4	78.1	0.3	0.4%	128.7	132.4	(3.7)	-2.8%
<b>Capital expenditure intensity</b>	11.5%	13.8%	(2.3)		9.8%	12.0%	(2.2)	
<b>EBITDA less capex</b>	\$ 207.8	\$ 123.2	\$ 84.6	68.7%	\$ 405.3	\$ 247.5	\$ 157.8	63.8%

## TELUS Mobility Operations - Historical Trend

<i>\$ millions</i>	Quarterly						2004	2003
	Q2/04	Q1/04	Q4/03	Q3/03	Q2/03	Q1/03	June YTD	Annual
<b>Revenues</b>								
Network revenue	\$ 625.5	\$ 592.4	\$ 587.8	\$ 577.4	\$ 526.4	\$ 492.1	\$ 1,217.9	\$ 2,183.7
Equipment revenue	51.1	40.3	55.4	42.5	37.7	40.3	91.4	175.9
<b>Total external revenue</b>	676.6	632.7	643.2	619.9	564.1	532.4	1,309.3	2,359.6
Intersegment revenue	5.6	4.6	4.1	4.0	3.9	3.7	10.2	15.7
<b>Total operating revenues</b>	682.2	637.3	647.3	623.9	568.0	536.1	1,319.5	2,375.3
<b>Total operating expense</b>	396.0	389.5	457.3	378.4	366.7	357.5	785.5	1,559.9
<b>EBITDA</b>	\$ 286.2	\$ 247.8	\$ 190.0	\$ 245.5	\$ 201.3	\$ 178.6	\$ 534.0	\$ 815.4
<b>Acquisition COA expense</b>	\$ 97.0	\$ 88.3	\$ 146.0	\$ 95.1	\$ 96.0	\$ 87.5	\$ 185.3	\$ 424.6
<b>EBITDA excluding Acquisition COA</b>	\$ 383.2	\$ 336.1	\$ 336.0	\$ 340.6	\$ 297.3	\$ 266.1	\$ 719.3	\$ 1,240.0
<b>EBITDA margin (total revenue)</b>	42.0%	38.9%	29.4%	39.3%	35.4%	33.3%	40.5%	34.3%
<b>EBITDA margin (network revenue)</b>	45.8%	41.8%	32.3%	42.5%	38.2%	36.3%	43.8%	37.3%
<b>Retention spend % network revenue</b>	4.9%	5.0%	6.4%	3.9%	4.7%	3.4%	4.9%	4.7%
<b>Capital expenditures</b>	\$ 78.4	\$ 50.3	\$ 132.3	\$ 93.7	\$ 78.1	\$ 54.3	\$ 128.7	\$ 358.4
Spectrum	-	-	0.1	1.4	-	-	-	1.5
<b>Total capital expenditures</b>	78.4	50.3	132.4	95.1	78.1	54.3	128.7	359.9
<b>Capital expenditure intensity</b>	11.5%	7.9%	20.5%	15.2%	13.8%	10.1%	9.8%	15.2%
<b>EBITDA less capex</b>	\$ 207.8	\$ 197.5	\$ 57.6	\$ 150.4	\$ 123.2	\$ 124.3	\$ 405.3	\$ 455.5



## TELUS Mobility Operating Statistics

<i>population coverage in millions</i>	Qtr 2				June YTD			
	2004	2003	Change	% Change	2004	2003	Change	% Change
<b>Subscriber net adds (000s)</b>								
Postpaid	103.6	81.1	22.5	27.7%	168.3	124.4	43.9	35.3%
Prepaid	10.1	21.7	(11.6)	-53.5%	21.5	45.1	(23.6)	-52.3%
Total	113.7	102.8	10.9	10.6%	189.8	169.5	20.3	12.0%
<b>Digital subscribers (000s)<sup>1</sup></b>								
End of period					3,228.7	2,644.8	583.9	22.1%
Percentage of total subscribers					89.3%	83.6%	5.7	
<b>Subscribers (000s)<sup>1</sup></b>								
Postpaid					2,980.1	2,615.0	365.1	14.0%
Prepaid					633.7	550.1	83.6	15.2%
Total					3,613.8	3,165.1	448.7	14.2%
<b>ARPU (\$) <sup>2</sup></b>	\$59	\$56	\$3	5.4%	\$58	\$55	\$3	5.5%
<b>Churn rate <sup>2</sup></b>	1.32%	1.30%	0.02		1.40%	1.41%	(0.01)	
<b>Average minutes of use (MOU) per subscriber <sup>2</sup></b>	390	342	48	14.0%	376	329	47	14.3%
<b>Acquisition COA, per gross addition (\$)</b>	\$381	\$428	(\$47)	-11.0%	\$382	\$427	(\$45)	-10.5%
<b>Population coverage - digital incl. roaming/resale <sup>3</sup></b>					29.7	28.0	1.7	6.1%
<b>Total employees</b>					5,766	5,254	512	9.7%
<b>Full Time Equivalent (FTE) employees</b>					5,485	5,033	452	9.0%

**Notes:**

<sup>1</sup> Digital subscriber figures are included in the subscriber totals

<sup>2</sup> Based on combined postpaid and prepaid figures

<sup>3</sup> TELUS Mobility has not activated all digital roaming regions. In Q2 2004, TELUS Mobility PCS Digital Population Coverage was 22.4 million (excluding the roaming/resale agreements) and 29.7 million (including the roaming/resale agreements principally with Bell Mobility and Aliant Telecom Wireless).

## TELUS Mobility Operating Statistics - Historical Trend

<i>population coverage in millions</i>	Quarterly						2004	2003
	Q2/04	Q1/04	Q4/03	Q3/03	Q2/03	Q1/03	June YTD	Annual
<b>Subscriber net adds (000s)</b>								
Postpaid	103.6	64.7	120.4	76.4	81.1	43.3	168.3	321.2
Prepaid <sup>1</sup>	10.1	11.4	45.6	24.2	21.7	23.4	21.5	109.9
Total	113.7	76.1	166.0	100.6	102.8	66.7	189.8	431.1
<b>Digital subscribers (000s)<sup>2</sup></b>								
End of period	3,228.7	3,085.0	2,977.8	2,780.7	2,644.8	2,507.7	3,228.7	2,977.8
Percentage of total subscribers	89.3%	88.1%	87.0%	85.2%	83.6%	81.9%	89.3%	87.0%
<b>Subscribers (000s)<sup>2</sup></b>								
Postpaid	2,980.1	2,876.5	2,811.8	2,691.4	2,615.0	2,533.9	2,980.1	2,811.8
Prepaid <sup>1</sup>	633.7	623.6	612.2	574.2	550.1	528.3	633.7	612.2
Total	3,613.8	3,500.1	3,424.0	3,265.6	3,165.1	3,062.2	3,613.8	3,424.0
<b>ARPU (\$) <sup>3</sup></b>	\$59	\$57	\$59	\$60	\$56	\$54	\$58	\$57
<b>Churn rate<sup>1,3</sup></b>	1.32%	1.49%	1.58%	1.38%	1.30%	1.53%	1.40%	1.46%
<b>Average minutes of use (MOU) per subscriber<sup>3</sup></b>	390	362	373	367	342	315	376	350
<b>Acquisition COA, per gross addition (\$)</b>	\$381	\$383	\$452	\$406	\$428	\$425	\$382	\$430
<b>Population coverage - digital incl. roaming/resale</b>	29.7	29.5	29.5	29.0	28.0	27.9	29.7	29.5
<b>Total employees</b>	5,766	5,688	5,690	5,404	5,254	5,292	5,766	5,690
<b>Full Time Equivalent (FTE) employees</b>	5,485	5,370	5,387	5,175	5,033	5,021	5,485	5,387

**Notes:**

<sup>1</sup> Based on an audit of the prepaid platform in the fourth quarter of 2003, a one-time adjustment was made to the prepaid subscriber base. Cumulative subscribers were reduced by approximately 7,600 in the period. Of the 7,600, net additions as recorded for 2003 reflected a 5,000 adjustment for deactivations in 2003. Management believes the deactivations related to the prior period are immaterial and therefore net additions have not been restated. Furthermore, 2003 churn was calculated to reflect the 5,000 deactivations in 2003.

<sup>2</sup> Digital subscriber figures are included in the subscriber totals

<sup>3</sup> Based on combined postpaid and prepaid figures

