

### **TELUS Corporation**

# First Quarter, 2005 Supplemental Investor Information

(UNAUDITED)

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### **TELUS Corporation**

#### **Selected Consolidated Data**

			Quarterly			2005	2004
\$ millions except shares and per share amounts	Q1/05	Q4/04	Q3/04	Q2/04	Q1/04	March YTD	Annual
Net income	\$242.2	\$135.6	\$156.6	\$172.3	\$101.3	\$242.2	\$565.8
Common share and Non-Voting share income	\$242.2	\$135.6	\$156.5	\$171.5	\$100.4	\$242.2	\$564.0
Basic earnings per share (\$)	\$0.67	\$0.38	\$0.44	\$0.48	\$0.28	\$0.67	\$1.58
Dividends declared per share (\$)	\$0.20	\$0.20	\$0.15	\$0.15	\$0.15	\$0.20	\$0.65
Return on common equity <sup>1</sup>	10.3%	8.4%	7.2%	6.7%	5.2%	10.3%	8.4%
EBITDA interest coverage ratio <sup>2</sup>	5.4	5.1	4.9	4.9	4.7	5.4	5.1
Free cash flow <sup>3</sup>	\$566.6	\$121.9	\$502.6	\$229.5	\$443.3	\$566.6	\$1,297.3
Net debt <sup>4</sup>	\$6,127.6	\$6,477.7	\$6,749.4	\$7,223.2	\$7,297.8	\$6,127.6	\$6,477.7
Net debt : Total capitalization	46.2%	47.9%	49.7%	51.9%	52.7%	46.2%	47.9%
Net debt : EBITDA ratio <sup>5</sup>	1.9	2.1	2.2	2.4	2.5	1.9	2.1
Outstanding shares at end of period (M)	358.4	358.5	356.3	354.7	353.7	358.4	358.5
Basic weighted average shares outstanding (M) <sup>6</sup>	360.2	358.0	355.7	354.3	353.1	360.2	355.3

<sup>&</sup>lt;sup>1</sup> For quarterly figures, Return on common equity is common share and non-voting share 12-month trailing income over the average quarterly equity for the 12-month period.

<sup>&</sup>lt;sup>1</sup> For annual figures, Return on common equity is common share and non-voting share income over the average equity for the 12-month period.

<sup>&</sup>lt;sup>2</sup> EBITDA interest coverage is defined as EBITDA (excluding restructuring), divided by Financing costs before gains on redemption and repayment of debt, calculated on a 12-month trailing basis. This measure is substantially the same as the Coverage Ratio covenant in TELUS' new credit facilities.

<sup>&</sup>lt;sup>3</sup> Free cash flow is calculated as EBITDA, adding Restructuring and workforce reduction costs, cash interest received and excess of share compensation expense over share compensation payments, less cash interest paid, cash taxes, capital expenditures, and cash restructuring payments.

<sup>&</sup>lt;sup>4</sup> Net debt is defined as Long-term Debt plus current maturities of Long-term Debt and cheques outstanding less Cash and temporary investments plus cross currency foreign exchange hedge liability (less cross currency foreign exchange hedge asset) related to U.S. dollar notes.

<sup>&</sup>lt;sup>5</sup> Net debt to EBITDA is defined as Net debt as at the end of the period divided by the 12-month trailing EBITDA (excluding restructuring). This measure is substantially the same as the Leverage Ratio covenant in TELUS' credit facilities.

<sup>&</sup>lt;sup>6</sup> Basic weighted average shares outstanding in the period.

### TELUS Corporation Segmented Data

			Qtr	1				March	ΥT	D	
\$ millions		2005	2004	(	Change	% Change	2005	2004	(	Change	% Change
Revenues											
TELUS Communications	\$	1,244.8	\$ 1,196.1	\$	48.7	4.1%	\$ 1,244.8	\$ 1,196.1	\$	48.7	4.1%
TELUS Mobility		758.3	637.3		121.0	19.0%	758.3	637.3		121.0	19.0%
Less: Intersegment revenue		(28.4)	(29.6)		1.2	4.1%	(28.4)	(29.6)		1.2	4.1%
Operating revenues		1,974.7	1,803.8		170.9	9.5%	1,974.7	1,803.8		170.9	9.5%
EBITDA											
TELUS Communications	\$	518.8	\$ 473.5	\$	45.3	9.6%	\$ 518.8	\$ 473.5	\$	45.3	9.6%
TELUS Mobility		337.4	247.8		89.6	36.2%	337.4	247.8		89.6	36.2%
Total		856.2	721.3		134.9	18.7%	856.2	721.3		134.9	18.7%
EBITDA margin											
TELUS Communications		41.7%	39.6%		2.1		41.7%	39.6%		2.1	
TELUS Mobility		44.5%	38.9%		5.6		44.5%	38.9%		5.6	
Consolidated		43.4%	40.0%		3.4		43.4%	40.0%		3.4	
Capital expenditures											
TELUS Communications	\$	213.6	\$ 259.4	\$	(45.8)	-17.7%	\$ 213.6	\$ 259.4	\$	(45.8)	-17.7%
TELUS Mobility		59.6	50.3		9.3	18.5%	59.6	50.3		9.3	18.5%
Capital expenditures		273.2	309.7		(36.5)	-11.8%	273.2	309.7		(36.5)	-11.8%
Capital expenditure intensity <sup>1</sup>											
TELUS Communications		17.2%	21.7%		(4.5)		17.2%	21.7%		(4.5)	
TELUS Mobility		7.9%	7.9%		-		7.9%	7.9%		-	
Consolidated		13.8%	17.2%		(3.4)		13.8%	17.2%		(3.4)	
EBITDA less capex											
TELUS Communications	\$	305.2	\$ 214.1	\$	91.1	42.6%	\$ 305.2	\$ 214.1	\$	91.1	42.6%
TELUS Mobility		277.8	197.5		80.3	40.7%	277.8	197.5		80.3	40.7%
Consolidated		583.0	411.6		171.4	41.6%	583.0	411.6		171.4	41.6%
Total employees <sup>2</sup>											
TELUS Communications							22,172	19,197		2,975	15.5%
TELUS Mobility							6,284	5,688		596	10.5%
•							28,456	24,885		3,571	14.4%
Full Time Equivalent (FTE) employees							•	•			
TELUS Communications							21,519	18,522		2,997	16.2%
TELUS Mobility							5,892	5,370		522	9.7%
•							27,411	23,892		3,519	14.7%
	Щ										

<sup>&</sup>lt;sup>1</sup> Capital expenditures as a percentage of revenues.

<sup>&</sup>lt;sup>2</sup> 2,591 of the 2,672 increase in TELUS Communications employees since December 31, 2004, are as a result of the acquisition of Ambergris Solutions Inc. in the first quarter of 2005.

### **TELUS Corporation Segmented Data - Historical Trend**

				Q	uarterly				2	2005	2004
\$ millions	Q1/05		Q4/04	_	Q3/04	Q2/04	Q1/04			ch YTD	nnual
Revenues											
TELUS Communications	\$ 1,244.8	\$	1,233.9	\$	1,224.8	\$ 1,211.1	\$ 1,196.1		\$ 1	1,244.8	\$ 4,865.9
TELUS Mobility	758.3		761.9		752.0	682.2	637.3			758.3	2,833.4
Less: Intersegment revenue	(28.4)		(30.9)		(29.9)	(27.7)	(29.6)			(28.4)	(118.1)
Operating revenues	1,974.7		1,964.9		1,946.9	1,865.6	1,803.8		1	1,974.7	7,581.2
EBITDA											
TELUS Communications	\$ 518.8	\$	481.9	\$	494.4	\$ 498.6	\$ 473.5		\$	518.8	\$ 1,948.4
TELUS Mobility	337.4		284.7		323.5	286.2	247.8			337.4	1,142.2
Total	856.2		766.6		817.9	784.8	721.3			856.2	3,090.6
EBITDA margin											
TELUS Communications	41.7%		39.1%		40.4%	41.2%	39.6%			41.7%	40.0%
TELUS Mobility	44.5%		37.4%		43.0%	42.0%	38.9%			44.5%	40.3%
Consolidated	43.4%		39.0%		42.0%	42.1%	40.0%			43.4%	40.8%
Capital expenditures											
TELUS Communications	\$ 213.6	\$	220.8	\$	216.4	\$ 267.7	\$ 259.4		\$	213.6	\$ 964.3
TELUS Mobility	59.6		122.6		103.4	78.4	50.3			59.6	354.7
Capital expenditures	273.2		343.4		319.8	346.1	309.7			273.2	1,319.0
Capital expenditure intensity <sup>1</sup>											
TELUS Communications	17.2%		17.9%		17.7%	22.1%	21.7%			17.2%	19.8%
TELUS Mobility	7.9%		16.1%		13.8%	11.5%	7.9%			7.9%	12.5%
Consolidated	13.8%		17.5%		16.4%	18.6%	17.2%			13.8%	17.4%
EBITDA less capex											
TELUS Communications	\$ 305.2	\$	261.1	\$	278.0	\$ 230.9	\$ 214.1		\$	305.2	\$ 984.1
TELUS Mobility	277.8		162.1		220.1	207.8	197.5			277.8	787.5
Consolidated	583.0		423.2		498.1	438.7	411.6			583.0	1,771.6
Total employees <sup>2</sup>											
TELUS Communications	22,172		19,500		19,493	19,640	19,197			22,172	19,500
TELUS Mobility	6,284		6,298		5,971	5,766	5,688			6,284	6,298
	28,456		25,798		25,464	25,406	24,885			28,456	25,798
Full Time Equivalent (FTE) employees											
TELUS Communications	21,519		18,839		18,857	19,036	18,522			21,519	18,839
TELUS Mobility	5,892		5,915		5,681	5,485	5,370			5,892	5,915
	27,411		24,754		24,538	24,521	23,892			27,411	24,754
		<u> </u>						l			

**Notes:**<sup>1</sup> Capital expenditures as a percentage of revenues.

<sup>&</sup>lt;sup>2</sup>2,591 of the 2,672 increase in TELUS Communications employees since December 31, 2004, are as a result of the acquisition of Ambergris Solutions Inc. in the first quarter of 2005.

## TELUS Communications Operations

	Qtr 1								
\$ millions		2005		2004	(	Change	% Change		
Revenues									
Voice - local	\$	552.8	\$	528.9	\$	23.9	4.5%		
Voice - long distance		226.4		229.6		(3.2)	-1.4%		
Data		377.6		339.8		37.8	11.1%		
Other		65.4		72.8		(7.4)	-10.2%		
Total external revenue	1	,222.2	1	1,171.1		51.1	4.4%		
Intersegment revenue		22.6		25.0		(2.4)	-9.6%		
Total operating revenues	1	,244.8	1	1,196.1		48.7	4.1%		
Total operating expense		726.0		722.6		3.4	0.5%		
EBITDA		518.8		473.5		45.3	9.6%		
EBITDA margin		41.7%		39.6%		2.1			
Capital expenditures	\$	213.6	\$	259.4	\$	(45.8)	-17.7%		
Capital expenditure intensity		17.2%		21.7%		(4.5)			
EBITDA less capex	\$	305.2	\$	214.1	\$	91.1	42.6%		

	March	ı Y	TD	
2005	2004		Change	% Change
\$ 552.8	\$ 528.9	\$	23.9	4.5%
226.4	229.6		(3.2)	-1.4%
377.6	339.8		37.8	11.1%
65.4	72.8		(7.4)	-10.2%
1,222.2	1,171.1		51.1	4.4%
22.6	25.0		(2.4)	-9.6%
1,244.8	1,196.1		48.7	4.1%
726.0	722.6		3.4	0.5%
518.8	473.5		45.3	9.6%
41.7%	39.6%		2.1	
\$ 213.6	\$ 259.4	\$	(45.8)	-17.7%
17.2%	21.7%		(4.5)	
\$ 305.2	\$ 214.1	\$	91.1	42.6%

Non-ILEC Operations <sup>1</sup>	(\$ millions)
Revenues	
EBITDA	
Capital expenditures	

	Qtr 1									
l		2005		2004		Change	% Change			
ĺ	\$	159.5	\$	128.4	\$	31.1	24.2%			
		7.9		(9.1)		17.0	186.8%			
l		21.4		42.3		(20.9)	-49.4%			

	March	۱Y	TD	
2005	2004		Change	% Change
\$ 159.5	\$ 128.4	\$	31.1	24.2%
7.9	(9.1)		17.0	186.8%
21.4	42.3		(20.9)	-49.4%

<sup>&</sup>lt;sup>1</sup>Non-ILEC Operations included in Operations above.

# **TELUS Communications Operations - Historical Trend**

	Quarterly									
\$ millions	Q	1/05		Q4/04		Q3/04		Q2/04		Q1/04
Revenues										
Voice - local	\$ 55	52.8	\$	534.4	\$	538.3	\$	543.8	\$	528.9
Voice - long distance	22	26.4		229.7		233.5		228.5		229.6
Data	37	77.6		372.8		358.1		345.7		339.8
Other	6	55.4		72.4		70.0		71.0		72.8
Total external revenue	1,22	22.2	1	,209.3	1	,199.9	1	,189.0	1	,171.1
Intersegment revenue	2	22.6		24.6		24.9		22.1		25.0
Total operating revenues	1,24	14.8	1	,233.9	1	,224.8	1	,211.1	1	,196.1
Total operating expense	72	26.0		752.0		730.4		712.5		722.6
EBITDA	\$ 51	18.8	\$	481.9	\$	494.4	\$	498.6	\$	473.5
EBITDA margin	41	.7%		39.1%		40.4%		41.2%		39.6%
Capital expenditures	\$ 21	13.6	\$	220.8	\$	216.4	\$	267.7	\$	259.4
Capital expenditure intensity	17	7.2%		17.9%		17.7%		22.1%		21.7%
EBITDA less capex	\$ 30	05.2	\$	261.1	\$	278.0	\$	230.9	\$	214.1

	2005	:	2004					
Ma	rch YTD	Α	nnual					
\$	552.8	\$ 2	2,145.4					
	226.4		921.3					
	377.6	•	1,416.4					
	65.4		286.2					
	1,222.2	4	4,769.3					
	22.6		96.6					
	1,244.8	4	4,865.9					
	726.0	2,917.						
			•					
\$	518.8	\$ '	1,948.4					
	41.7%		40.0%					
\$	213.6	\$	964.3					
	17.2%		19.8%					
	•		2.270					
\$	305.2	\$	984.1					
Ψ	300.2	Ψ	301					

Non-ILEC Operations <sup>1</sup>	(\$ millions)
Revenues	
EBITDA	
Capital expenditures	

Quarterly										
Q1/05		Q4/04		Q3/04		Q2/04		Q1/04		
\$ 159.5	\$	156.4	\$	145.3	\$	130.6	\$	128.4		
7.9		3.7		(3.0)		(13.8)		(9.1)		
21.4		19.4		32.1		44.1		42.3		

	2005		2004
Ма	rch YTD	Α	nnual
\$	159.5	\$	560.7
	7.9		(22.2)
	21.4		137.9

<sup>&</sup>lt;sup>1</sup>Non-ILEC Operations included in Operations above.

## TELUS Communications Operating Statistics

	Qtr 1						
	2005	2004	Change	% Change			
Internet subscriber net adds (000s)							
Dial-up	(11.2)	(10.7)	(0.5)	4.7%			
High-speed	22.2	43.6	(21.4)	-49.1%			
Total	11.0	32.9	(21.9)	-66.6%			
Internet subscribers (000s)							
Dial-up							
High-speed							
Total							
Network access lines (000s)							
Business							
Residential							
Total							
Total employees <sup>1</sup>							
Full Time Equivalent (FTE) employees							
Business Residential Total  Total employees <sup>1</sup>							

	March YTD										
2005	2004	Change	% Change								
	<u> </u>										
(11.2)	(10.7)	(0.5)	4.7%								
22.2	43.6	(21.4)	-49.1%								
11.0	32.9	(21.9)	-66.6%								
270.4	309.1	(38.7)	-12.5%								
711.9	605.2	106.7	17.6%								
982.3	914.3	68.0	7.4%								
1,760	1,773	(13)	-0.7%								
3,033	3,075	(42)	-1.4%								
4,793	4,848	(55)	-1.1%								
22,172	19,197	2,975	15.5%								
21,519	18,522	2,997	16.2%								

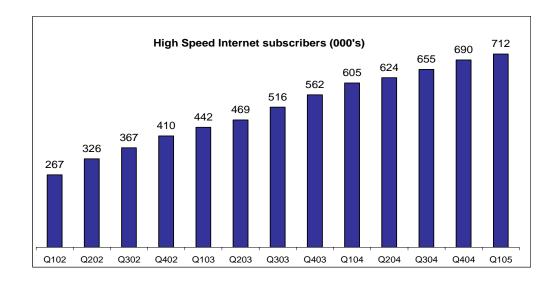
<sup>12,591</sup> of the 2,672 increase in TELUS Communications employees since December 31, 2004, are as a result of the acquisition of Ambergris Solutions Inc. in the first quarter of 2005.

# **TELUS Communications Operating Statistics - Historical Trend**

		C	2005	2004			
	Q1/05	Q4/04	Q3/04	Q2/04	Q1/04	March YTD	Annual
Internet subscriber net adds (000s)							
Dial-up	(11.2)	(11.1)	(8.0)	(8.4)	(10.7)	(11.2)	(38.2)
High-speed	22.2	34.8	30.6	19.1	43.6	22.2	128.1
Total	11.0	23.7	22.6	10.7	32.9	11.0	89.9
Internet subscribers (000s)							
Dial-up	270.4	281.6	292.7	300.7	309.1	270.4	281.6
High-speed	711.9	689.7	654.9	624.3	605.2	711.9	689.7
Total	982.3	971.3	947.6	925.0	914.3	982.3	971.3
Network access lines (000s)							
Business	1,760	1,761	1,759	1,774	1,773	1,760	1,761
Residential	3,033	3,047	3,058	3,053	3,075	3,033	3,047
Total	4,793	4,808	4,817	4,827	4,848	4,793	4,808
Total employees <sup>1</sup>	22,172	19,500	19,493	19,640	19,197	22,172	19,500
Full Time Equivalent (FTE) employees	21,519	18,839	18,857	19,036	18,522	21,519	18,839

#### Notes:

<sup>1</sup> 2,591 of the 2,672 increase in TELUS Communications employees since December 31, 2004, are as a result of the acquisition of Ambergris Solutions Inc. in the first quarter of 2005.



### TELUS Mobility Operations

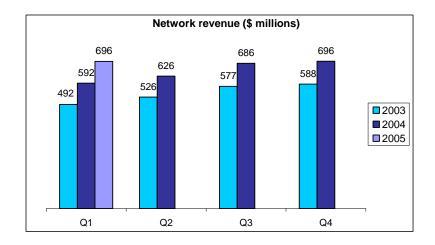
	Qtr 1							
\$ millions		2005		2004	C	Change	% Change	
Revenues								
Network revenue	\$	695.5	\$	592.4	\$	103.1	17.4%	
Equipment revenue		57.0		40.3		16.7	41.4%	
Total external revenue		752.5		632.7		119.8	18.9%	
Intersegment revenue		5.8		4.6		1.2	26.1%	
Total operating revenues		758.3		637.3		121.0	19.0%	
Total operating expense		420.9		389.5		31.4	8.1%	
EBITDA	\$	337.4	\$	247.8	\$	89.6	36.2%	
COA expense	\$	89.8	\$	88.3	\$	1.5	1.7%	
EBITDA excluding COA	\$	427.2	\$	336.1	\$	91.1	27.1%	
EBITDA margin (total revenue)		44.5%		38.9%		5.6		
EBITDA margin (network revenue)		48.5%		41.8%		6.7		
Retention spend % network revenue		5.5%		5.0%		0.5		
Capital expenditures		59.6		50.3		9.3	18.5%	
Capital expenditure intensity		7.9%		7.9%		-		
EBITDA less capex	\$	277.8	\$	197.5	\$	80.3	40.7%	

March YTD											
2005		2004		Change	% Change						
\$ 695.5	\$	592.4	\$		17.4%						
57.0		40.3		16.7	41.4%						
752.5		632.7		119.8	18.9%						
5.8		4.6		1.2	26.1%						
758.3		637.3		121.0	19.0%						
420.9		389.5		31.4	8.1%						
\$ 337.4	\$	247.8	\$	89.6	36.2%						
\$ 89.8	\$	88.3	\$	1.5	1.7%						
\$ 427.2	\$	336.1	\$	91.1	27.1%						
44.5%		38.9%		5.6							
48.5%		41.8%		6.7							
5.5%		5.0%		0.5							
59.6		50.3		9.3	18.5%						
7.9%		7.9%		-							
\$ 277.8	\$	197.5	\$	80.3	40.7%						

# TELUS Mobility Operations - Historical Trend

• "						22121				
\$ millions		Q1/05		Q4/04		Q3/04		Q2/04		Q1/04
Revenues			_		_		_		_	
Network revenue	\$	695.5	\$	696.0	\$	686.0	\$	625.5	\$	592.4
Equipment revenue		57.0		59.6		61.0		51.1		40.3
Total external revenue		752.5		755.6		747.0		676.6		632.7
Intersegment revenue		5.8		6.3		5.0		5.6		4.6
Total operating revenues		758.3		761.9		752.0		682.2		637.3
Total operating expense		420.9		477.2		428.5		396.0		389.5
EBITDA	\$	337.4	\$	284.7	\$	323.5	\$	286.2	\$	247.8
COA expense	\$	89.8	\$	144.4	\$	106.1	\$	97.0	\$	88.3
EBITDA excluding COA	\$	427.2	\$	429.1	\$	429.6	\$	383.2	\$	336.1
EBITDA margin (total revenue)		44.5%		37.4%		43.0%		42.0%		38.9%
EBITDA margin (network revenue)		48.5%		40.9%		47.2%		45.8%		41.8%
Retention spend % network revenue		5.5%		6.2%		4.1%		4.9%		5.0%
·										
Capital expenditures	\$	59.6	\$	122.6	\$	103.4	\$	78.4	\$	50.3
Capital expenditure intensity		7.9%		16.1%		13.8%		11.5%		7.9%
						· ·				
EBITDA less capex	\$	277.8	\$	162.1	\$	220.1	\$	207.8	\$	197.5
	*		*		Ψ		Ψ	_00	Ψ	

	2005		2004
Ma	rch YTD	Α	nnual
\$	695.5	\$	2,599.9
	57.0		212.0
	752.5		2,811.9
	5.8		21.5
	758.3		21.5 2,833.4
	420.9		1,691.2
\$	337.4	\$	1,142.2
\$	89.8	\$	435.8
\$	427.2	\$	1,578.0
	44.5%		40.3%
	48.5%		43.9%
	<b>5 5</b> 0/		<b>5</b> 40/
	5.5%		5.1%
Φ.	50.0	Φ	0543
\$	59.6	Ъ	354.7
	7.9%		12.5%
	1.9%		12.5%
\$	277.8	\$	787 5
Ψ	211.0	Ψ	101.5



### **TELUS Mobility Operating Statistics**

		Qt	r 1	
population coverage in millions	2005	2004	Change %	√ Change
Subscriber net adds (000s)				
Postpaid	74.8	64.7	10.1	15.6%
Prepaid	5.4	11.4	(6.0)	-52.6%
Total	80.2	76.1	4.1	5.4%
Digital subscribers (000s) <sup>1</sup>				
End of period				
Percentage of total subscribers				
Subscribers (000s) <sup>1</sup>				
Postpaid				
Prepaid				
Total				
ARPU (\$) <sup>2</sup>	\$58	\$57	\$1	1.8%
Churn rate <sup>2</sup>	1.45%	1.49%	(0.04)	
Average minutes of use (MOU) per subscriber <sup>2</sup>	371	362	9	2.5%
COA, per gross addition (\$)	\$355	\$383	(\$28)	-7.3%
Population coverage - digital incl. roaming/resale <sup>3</sup>				
Total employees				
Full Time Equivalent (FTE) employees				

	March	YTD	
2005	2004		% Change
74.8	64.7	10.1	15.6%
5.4	11.4	(6.0)	-52.6%
80.2	76.1	4.1	5.4%
3,720.8	3,085.0	635.8	20.6%
92.6%	88.1%	4.5	
3,315.1	2,876.5	438.6	15.2%
701.5	623.6	77.9	12.5%
4,016.6	3,500.1	516.5	14.8%
\$58	\$57	\$1	1.8%
1.45%	1.49%	(0.04)	
371	362	9	2.5%
\$355	\$383	(\$28)	-7.3%
30.2	29.5	0.7	2.4%
6,284	5,688	596	10.5%
5,892	5,370	522	9.7%

<sup>&</sup>lt;sup>1</sup> Digital subscriber figures are included in the subscriber totals.

<sup>&</sup>lt;sup>2</sup> Based on combined postpaid and prepaid figures.

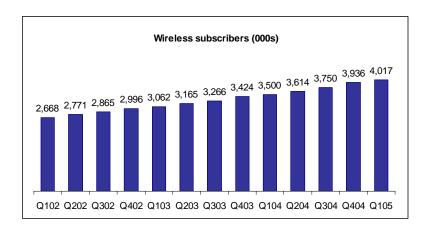
<sup>&</sup>lt;sup>3</sup> Includes expanded coverage due to roaming/resale agreements principally with Bell Mobility and Aliant Telecom Wireless of approximately 7.5 million PCS POPs.

### **TELUS Mobility**

### **Operating Statistics - Historical Trend**

						2005	2004
population coverage in millions	Q1/05	Q4/04	Q3/04	Q2/04	Q1/04	March YTD	Annual
Subscriber net adds (000s)							
Postpaid	74.8	144.8	115.4	103.6	64.7	74.8	428.5
Prepaid	5.4	41.6	20.8	10.1	11.4	5.4	83.9
Total	80.2	186.4	136.2	113.7	76.1	80.2	512.4
Digital subscribers (000s) <sup>1</sup>							
End of period	3,720.8	3,606.3	3,389.1	3,228.7	3,085.0	3,720.8	3,606.3
Percentage of total subscribers	92.6%	91.6%	90.4%	89.3%	88.1%	92.6%	91.6%
Subscribers (000s) <sup>1</sup>							
Postpaid	3,315.1	3,240.3	3,095.5	2,980.1	2,876.5	3,315.1	3,240.3
Prepaid	701.5	696.1	654.5	633.7	623.6	701.5	696.1
Total	4,016.6	3,936.4	3,750.0	3,613.8	3,500.1	4,016.6	3,936.4
ARPU (\$) <sup>2</sup>	\$58	\$61	\$62	\$59	\$57	\$58	\$60
Churn rate <sup>2</sup>	1.45%	1.45%	1.34%	1.32%	1.49%	1.45%	1.40%
Average minutes of use (MOU) per subscriber <sup>2</sup>	371	390	393	390	362	371	384
COA, per gross addition (\$)	\$355	\$410	\$374	\$381	\$383	\$355	\$389
Population coverage - digital incl. roaming/resale <sup>3</sup>	30.2	30.0	29.7	29.7	29.5	30.2	30.0
Total employees	6,284	6,298	5,971	5,766	5,688	6,284	6,298
Full Time Equivalent (FTE) employees	5,892	5,915	5,681	5,485	5,370	5,892	5,915

<sup>&</sup>lt;sup>3</sup> Includes expanded coverage due to roaming/resale agreements principally with Bell Mobility and Aliant Telecom Wireless of approximately 7.5 million PCS POPs.



<sup>&</sup>lt;sup>1</sup> Digital subscriber figures are included in the subscriber totals.

<sup>&</sup>lt;sup>2</sup> Based on combined postpaid and prepaid figures.