

TELUS Corporation

Second Quarter, 2018 Supplemental Investor Information

(UNAUDITED)

Financial information presented according to International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (IASB)

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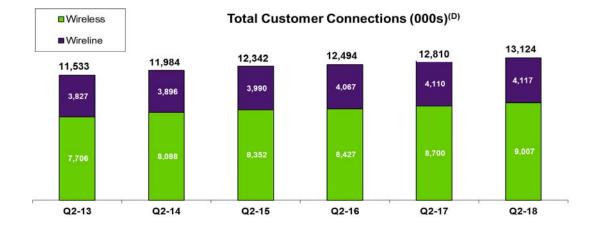
TELUS Corporation Selected Consolidated Data

\$ millions except shares, per share amounts, ratios and			Qua	arterly			June YTD	Annual
total customer connections	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	2018	2017
Net Income	397	412	354	406	396	422	809	1,578
Adjusted Net Income ^(A)	414	435	396	417	412	418	849	1,643
Basic earnings per share (\$)	0.66	0.69	0.59	0.68	0.66	0.70	1.34	2.63
Adjusted Basic earnings per share (\$) ^(A)	0.70	0.73	0.66	0.70	0.70	0.71	1.42	2.77
Dividends declared per share (\$)	0.5250	0.5050	0.5050	0.4925	0.4925	0.48	1.0300	1.97
Return on common equity ^{1(B)}	17.5%	17.5%	17.8%	15.3%	15.2%	16.0%	17.5%	17.8%
EBITDA interest coverage ratio ^{2 (B)(C)}	8.5	8.5	8.7	8.5	8.6	8.5	8.5	8.7
Free cash flow ³	329	443	274	215	260	217	772	966
Net debt ⁴	13,667	13,785	13,422	13,394	13,404	13,054	13,667	13,422
Net debt : EBITDA (times) ^{5(B)}	2.72	2.77	2.73	2.76	2.79	2.73	2.72	2.73
Outstanding shares at end of period (M)	596	595	595	594	593	591	596	595
Basic weighted average shares outstanding (M)	596	595	595	594	592	591	595	593
Total customer connections (000s) ^(D)	13,124	13,067	13,050	12,942	12,810	12,683	13,124	13,050

⁽A) Adjusted Net income and Adjusted EPS exclude the effects of restructuring and other costs, net gains and equity income or net losses and equity losses related to real estate

joint venture developments, income tax-related adjustments, and the MTS net recovery described in section 1.2 of the Q4 2017 Management's Review of Operations.

(B) We have not recast comparative amounts for purposes of managing capital; as set out in Note 2(a) of the interim consolidated financial statements, a practical expedient that we are using in transitioning to IFRS 15 is that we are not recasting for contracts that were completed as at January 1, 2017, or earlier. Accordingly, amounts prior to fiscal 2017 included in the comparative 12 month period ended June 30, 2017, have not been prepared on a basis including IFRS 9 and IFRS 15. For purposes of assessing results compared to the prior period, we have excluded the effects of implementing IFRS 9 and IFRS 15 from our fiscal 2018 results. (c) EBITDA excluding restructuring and other costs.



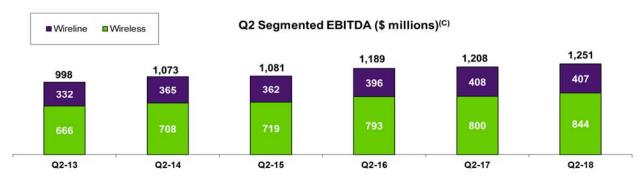
⁽D) Customer Connections may not balance due to rounding alignment to YTD figures. Effective April 1, 2017, postpaid subscribers, total subscribers and associated operating statistics (gross additions, net additions, ABPUARPU and churn) were adjusted to include an estimated migration of 85,000 MTS subscribers (see section 1.3 of the Q2 2017 Management's Discussion and Analysis for additional details) in the opening subscriber balances. Subsequent to this, on October 1, 2017, total subscribers and associated operating statistics were adjusted to reduce estimated migrations of MTS subscribers by 11,000 to 74,000. In addition, effective April 1, 2018 and on a prospective basis, we have adjusted Wireline cumulative subscriber connections to remove approximately 68,000 TELUS TV subscribers as we have ceased marketing our Satellite TV product.

TELUS Corporation Segmented Data

		Quarte	er 2			June Y	TD T	
\$ millions	2018	2017	Change	% Change	2018	2017	Change	% Change
Revenues								
TELUS Wireless	1,941	1,874	67	3.6%	3,842	3,657	185	5.1%
TELUS Wireline	1,574	1,469	105	7.1%	3,113	2,932	181	6.2%
Less: Intersegment revenue	(62)	(63)	11	(1.6%)	(125)	(126)	1	(0.8%)
Operating revenues	3,453	3,280	173	5.3%	6,830	6,463	367	5.7%
EBITDA								
TELUS Wireless	844	800	44	5.5%	1,680	1,597	83	5.2%
TELUS Wireline	407	408	(1)	(0.2%)	840	846	(6)	(0.7%)
Consolidated	1,251	1,208	43	3.6%	2,520	2,443	77	3.1%
EBITDA margin								
TELUS Wireless	43.5%	42.8%	0.7 pts		43.7%	43.7%	- 1	ots.
TELUS Wireline	25.9%	27.8%	(1.9) pts		27.0%	28.9%	(1.9)	ots.
Consolidated	36.2%	36.8%	(0.6) pts		36.9%	37.8%	(0.9)	ots.
Capital expenditures								
TELUS Wireless	243	259	(16)	(6.2%)	425	508	(83)	(16.3%)
TELUS Wireline	548	551	(3)	(0.5%)	1,016	1,026	(10)	(1.0%)
Consolidated	791	810	(19)	(2.3%)	1,441	1,534	(93)	(6.1%)
Capital expenditure intensity ⁶								
TELUS Wireless	13%	14%	(1) pts	S.	11%	14%	(3)	pts.
TELUS Wireline	35%	38%	(3) pts	S.	33%	35%	(2)	pts.
Consolidated	23%	25%	(2) pts	S.	21%	24%	(3)	pts.
EBITDA less capex								
TELUS Wireless	601	541	60	11.1%	1,255	1,089	166	15.2%
TELUS Wireline	(141)	(143)	2	1.4%	(176)	(180)	4	2.2%
Consolidated	460	398	62	15.6%	1,079	909	170	18.7%
Adjusted EBITDA ^(A)								
TELUS Wireless	851	823	28	3.3%	1,697	1,621	76	4.6%
TELUS Wireline	435	623 418	17	4.0%	892	859	33	3.9%
Consolidated	1,286	1,241	45	3.6%	2,589	2,480	109	4.4%
	1,200	1,241	45	3.0 %	2,309	2,400	109	4.4 /0
Adjusted EBITDA margin ^(B)								
TELUS Wireless	43.8%	44.0%	(0.2) pts		44.2%	44.4%	(0.2)	
TELUS Wireline	27.7%	28.5%	(0.8) pts		28.7%	29.3%	(0.6)	
Consolidated	37.2%	37.9%	(0.7) pts		37.9%	38.4%	(0.5)	ots.

 $^{^{\}rm (A)}\,{\sf EBITDA}$ has been adjusted to exclude restructuring and other costs.

⁽B) Adjusted EBITDA margin is Adjusted EBITDA divided by Operating revenues, where the calculation of the Operating revenues excludes the net gains and equity income or net losses and equity losses related to real estate joint venture developments.



⁽C) Periods prior to 2017 have not been adjusted for adoption of IFRS15 and IFRS9 accounting standards; accordingly, they are not comparable to 2017 and 2018 results.

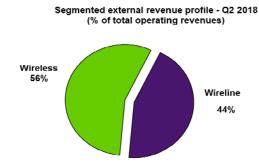
TELUS Corporation Segmented Data - Historical Trend

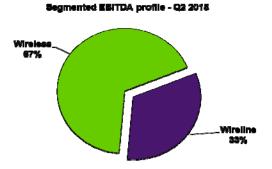
		Quarterly						Annual
\$ millions	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	June YTD 2018	2017
Revenues								
TELUS Wireless	1,941	1,901	2,066	1,991	1,874	1,783	3,842	7,714
TELUS Wireline	1,574	1,539	1,536	1,475	1,469	1,463	3,113	5,943
Less: Intersegment revenue	(62)	(63)	(61)	(62)	(63)	(63)	(125)	(249
Operating revenues	3,453	3,377	3,541	3,404	3,280	3,183	6,830	13,408
	3,433	3,377	3,541	3,404	3,200	3,103	0,030	13,400
Revenues % change on prior year								
TELUS Wireless	3.6%	6.6%					5.1%	
TELUS Wireline	7.1%	5.1%					6.2%	
Operating revenues	5.3%	6.0%					5.7%	
EBITDA								
TELUS Wireless	844	836	811	842	800	797	1,680	3,250
TELUS Wireline	407	433	412	402	408	438	840	1,660
Consolidated	1,251	1,269	1,223	1,244	1,208	1,235	2,520	4,910
EBITDA % change on prior year								
TELUS Wireless	5.5%	4.9%					5.2%	
TELUS Wireline	(0.2%)	(1.2%)					(0.7%)	
Consolidated	3.6%	2.7%					3.1%	
EBITDA margin								
TELUS Wireless	43.5%	44.0%	39.2%	42.3%	42.8%	44.7%	43.7%	42.1%
TELUS Wireline	25.9%	28.1%	26.7%	27.4%	27.8%	29.9%	27.0%	27.9%
Consolidated	36.2%	37.6%	34.5%	36.5%	36.8%	38.8%	36.9%	36.6%
Capital expenditures								
TELUS Wireless	243	182	233	237	259	249	425	978
TELUS Wireline	548	468	506	584	551	475	1,016	2,116
Consolidated	791	650	739	821	810	724	1,441	3,094
Capital expenditure intensity ⁶								
TELUS Wireless	13%	10%	11%	12%	14%	14%	11%	13%
TELUS Wireline	35%	30%	33%	40%	38%	32%	33%	36%
Consolidated	23%	19%	21%	24%	25%	23%	21%	23%
EBITDA less capex								
TELUS Wireless	601	654	578	605	541	548	1,255	2,272
TELUS Wireline	(141)	(35)	(94)	(182)	(143)	(37)	(176)	(456)
Consolidated	460	619	484	423	398	511	1,079	1,816
Adjusted EBITDA ^(A)								
TELUS Wireless	851	846	812	853	823	798	1,697	3,286
TELUS Wireline	435	457	446	414	418	441	892	1,719
Consolidated	1,286	1,303	1,258	1,267	1,241	1,239	2,589	5,005
Adjusted EBITDA (A) % change on prior year		•						
TELUS Wireless	3.3%	6.0%					4.6%	
TELUS Wireline	4.0%	3.7%					3.9%	
Consolidated	3.6%	5.2%					4.4%	
Adjusted EBITDA margin ^(B)								
TELUS Wireless	43.8%	44.5%	39.7%	42.8%	44.0%	44.7%	44.2%	42.7%
TELUS Wireline	27.7%	29.7%	28.9%	28.2%	28.5%	30.1%	28.7%	28.9%
Consolidated	37.2%	38.6%	35.7%	37.3%	37.9%	38.9%	37.9%	37.4%
	07.270	33.370	55 70	0070	31.570	33.570	3070	37.470

⁽A) EBITDA has been adjusted to exclude restructuring and other costs, net gains and equity income or net losses and equity losses related to real estate joint venture developments, and the MTS net recovery (see

Historical Trend pages for Wireless and Wireline).

(B) Adjusted EBITDA margin is Adjusted EBITDA divided by Operating revenues, where the calculation of the Operating revenues excludes the net gains and equity income or net losses and equity losses related to real estate joint venture developments and the MTS net recovery.



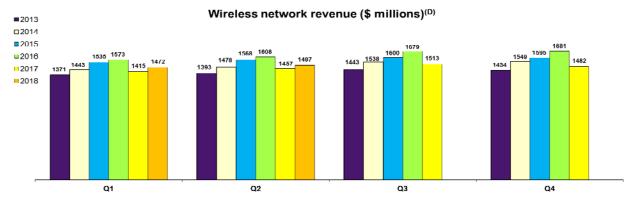


TELUS Wireless Operations^(A)

	Quarter 2			
\$ millions	2018	2017	Change	% Change
Revenues				
Network revenue	1,497	1,457	40	2.7%
Equipment and other service revenue	424	408	16	3.9%
Revenues arising from contracts with customers	1,921	1,865	56	3.0%
Other operating income	8	(2)	10	n.m.
Total external revenue	1,929	1,863	66	3.5%
Intersegment network revenue	12	11	1	9.1%
Total operating revenues	1,941	1,874	67	3.6%
Goods and services purchased	928	910	18	2.0%
Employee benefits expense ^(B)	169	164	5	3.0%
Total operating expense	1,097	1,074	23	2.1%
EBITDA	844	800	44	5.5%
EBITDA margin (total revenue)	43.5%	42.8%	0.7	pts.
Capital expenditures	243	259	(16)	(6.2%)
Capital expenditure intensity ⁶	13%	14%	(1)	pts.
EBITDA less capex	601	541	60	11.1%
Add: Restructuring and other costs included in total operating expense	7	24	(17)	(70.8%)
Deduct: Net gains and equity income related to real estate joint venture developments	-	(1)	1	n.m.
Adjusted EBITDA	851	823	28	3.3%
Adjusted EBITDA margin ^(C)	43.8%	44.0%	(0.2)	pts.

	June Y	TD.	
2018	2017		% Change
			_
2,969	2,872	97	3.4%
835	763	72	9.4%
3,804	3,635	169	4.6%
15	-	15	n.m
3,819	3,635	184	5.1%
23	22	1	4.5%
3,842	3,657	185	5.1%
4 000	4 700		= 00/
1,822	1,736	86	5.0%
340	324	16 102	4.9%
2,162	2,060	102	5.0%
1,680	1,597	83	5.2%
43.7%	43.7%	- 1	pts.
425	508	(83)	(16.3%
11%	14%	(3)	pts.
1,255	1,089	166	15.2%
17	25	(8)	(32.0%)
-	(1)	1 70	n.m
1,697	1,621	76	4.6%
44.2%	44.4%	(0.2)	pts.

⁽c) Adjusted EBITDA margin is Adjusted EBITDA divided by Operating revenues, where the calculation of the Operating revenues excludes the net gains and equity income or net losses and equity losses related to real estate joint venture developments.



⁽D)Periods prior to 2017 have not been adjusted for adoption of IFRS15 and IFRS9 accounting standards; accordingly, they are not comparable to 2017 and 2018 results.

^(A)May not balance due to rounding alignment to YTD figures.

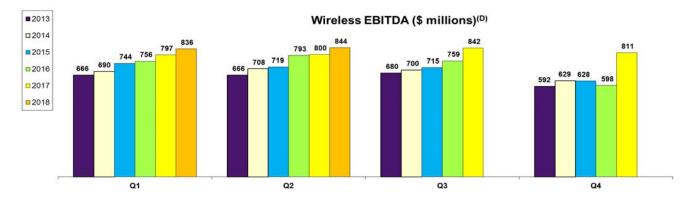
⁽B) Includes restructuring and other costs.

TELUS Wireless Operations - Historical Trend^(A)

			Quart	erly			June YTD	Annual
\$ millions	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	2018	2017
Revenues								
Network revenue	1,497	1,472	1,482	1,513	1,457	1,415	2,969	5,867
Equipment and other service revenue	424	411	543	462	408	355	835	1,768
Revenues arising from contracts with customers	1,921	1,883	2,025	1,975	1,865	1,770	3,804	7,635
Other operating income	8	7	31	5	(2)	2	15	36
Total external revenue	1,929	1,890	2,056	1,980	1,863	1,772	3,819	7,671
Intersegment network revenue	12	11	10	11	11	11	23	43
Total operating revenues	1,941	1,901	2,066	1,991	1,874	1,783	3,842	7,714
Network revenue % change on prior year	2.7%	4.0%					3.4%	
Total external revenue % change on prior year	3.5%	6.7%					5.1%	
	000	894	4.000	000	040	000	4 000	0.040
Goods and services purchased Employee benefits expense ^(B)	928 169	894 171	1,082 173	992 157	910 164	826 160	1,822 340	3,810
Total operating expense	1,097	1,065	1,255	1,149	1,074	986	2,162	654 4,464
EBITDA	844	836	811	842	800	797	1,680	3,250
			811	842	800	797		3,250
EBITDA % change on prior year	5.5%	4.9%					5.2%	
EBITDA margin (total revenue)	43.5%	44.0%	39.2%	42.3%	42.8%	44.7%	43.7%	42.1%
Capital expenditures	243	182	233	237	259	249	425	978
Capital expenditure intensity ⁶	13%	10%	11%	12%	14%	14%	11%	13%
EBITDA less capex	601	654	578	605	541	548	1,255	2,272
Add: Restructuring and other costs included in total operating expense	7	10	21	11	24	1	17	57
Deduct: Net gains and equity income related to real estate joint venture developments	-	-	1	-	(1)	-	-	-
Deduct: MTS net recovery	_	-	(21)	-	-	-	-	(21)
Adjusted EBITDA	851	846	812	853	823	798	1,697	3,286
Adjusted EBITDA % change on prior year	3.3%	6.0%					4.6%	
Adjusted EBITDA margin ^(C)	43.8%	44.5%	39.7%	42.8%	44.0%	44.7%	44.2%	42.7%

⁽A) May not balance due to rounding alignment to YTD figures.
(B) Includes restructuring and other costs.

⁽C) Adjusted EBITDA margin is Adjusted EBITDA divided by Operating revenues, where the calculation of the Operating revenues excludes the net gains and equity income or net losses and equity losses related to real estate joint venture developments, and the MTS net recovery.



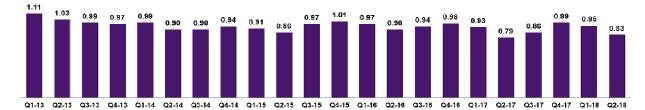
⁽⁰⁾ Periods prior to 2017 have not been adjusted for adoption of IFRS15 and IFRS9 accounting standards; accordingly, they are not comparable to 2017 and 2018 results.

TELUS Wireless Operating Statistics^{(A)(B)}

	Quarter 2				
	2018	2017	Change	% Change	
Subscriber gross adds (000s)					
Postpaid	278	262	16	6.1%	
Prepaid	84	80	4	5.0%	
Total	362	342	20	5.8%	
Subscriber net adds (000s)					
Postpaid	87	99	(12)	(12.1%)	
Prepaid	4	(16)	20	n.m.	
Total	91	83	8	9.6%	
Subscribers (000s)					
Postpaid	8,113	7,753	360	4.6%	
Prepaid	894	947	(53)	(5.6%)	
Total	9,007	8,700	307	3.5%	
ABPU (\$) ⁷	\$67.24	\$66.87	\$0.37	0.6%	
ARPU (\$) ⁸	\$56.18	\$56.55	(\$0.37)	(0.7%)	
Churn, per month (%) ⁹					
Blended Churn	1.01%	1.00%	0.01	pts.	
Postpaid Churn	0.83%	0.79%	0.04	pts.	

June YTD										
2018	2017	Change	% Change							
522	487	35	7.2%							
148	150	(2)	(1.3%)							
670	637	33	5.2%							
135	143	(8)	(5.6%)							
(39)	(69)	30	43.5%							
96	74	22	29.7%							
8,113	7,753	360	4.6%							
894	947	(53)	(5.6%)							
9,007	8,700	307	3.5%							
\$66.88	\$66.20	\$0.68	1.0%							
ψ00.00	¥00.20	ψ0.00	1.070							
\$55.87	\$56.03	(\$0.16)	(0.3%)							
,		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	()							
1.07%	1.09%	(0.02)	pts.							
0.89%	0.86%	0.03								

Postpaid Churn (%)



^(A)May not balance due to rounding alignment to YTD figures.

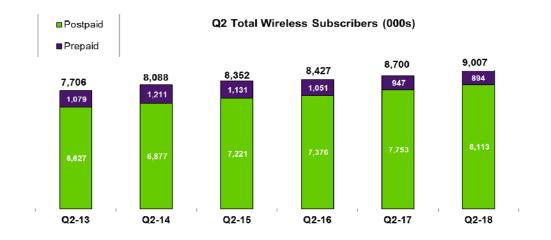
⁽B) Effective April 1, 2017, postpaid subscribers, total subscribers and associated operating statistics (gross additions, net additions, ABPU/ARPU and churn) were adjusted to include an estimated migration of 85,000 MTS subscribers (see section 1.3 of the Q2 2017 Management's Discussion and Analysis for additional details) in the opening subscriber balances. Subsequent to this, on October 1, 2017, total subscribers and associated operating statistics were adjusted to reduce estimated migrations of MTS subscribers by 11,000 to 74,000.

TELUS Wireless Operating Statistics - Historical Trend^{(A)(B)}

			Quart	erly			June YTD	Annual
	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	2018	2017
Subscriber gross adds (000s)								
Postpaid	278	244	347	306	262	225	522	1,140
Prepaid	84	64	77	93	80	70	148	320
Total	362	308	424	399	342	295	670	1,460
Subscriber net adds (000s)								
Postpaid	87	48	121	115	99	44	135	379
Prepaid	4	(43)	(23)	9	(16)	(53)	(39)	(83)
Total	91	5	98	124	83	(9)	96	296
Subscribers (000s)								
Postpaid	8,113	8,026	7,978	7,868	7,753	7,594	8,113	7,978
Prepaid	894	890	933	956	947	982	894	933
Total	9,007	8,916	8,911	8,824	8,700	8,576	9,007	8,911
ABPU (\$) ⁷	\$67.24	\$66.51	\$67.27	\$68.67	\$66.87	\$65.53	\$66.88	\$67.05
ABPU % change on prior year	0.6%	1.5%	1.6%	3.0%	3.9%	3.9%	1.0%	3.0%
ARPU (\$) ⁸	\$56.18	\$55.55	\$56.33	\$57.97	\$56.55	\$55.50	\$55.87	\$56.55
ARPU % change on prior year	(0.7%)	0.1%					(0.3%)	
Churn, per month (%) ⁹								
Blended Churn	1.01%	1.14%	1.23%	1.05%	1.00%	1.18%	1.07%	1.11%
Postpaid Churn	0.83%	0.95%	0.99%	0.86%	0.79%	0.93%	0.89%	0.90%

⁽A)May not balance due to rounding alignment to YTD figures.

⁽in Effective April 1, 2017, postpaid subscribers, total subscribers and associated operating statistics (gross additions, net additions, ABPU/ARPU and churn) were adjusted to include an estimated migration of 85,000 MTS subscribers (see section 1.3 of the Q2 2017 Management's Discussion and Analysis for additional details) in the opening subscriber balances. Subsequent to this, on October 1, 2017, total subscribers and associated operating statistics were adjusted to reduce estimated migrations of MTS subscribers by 11,000 to 74,000.

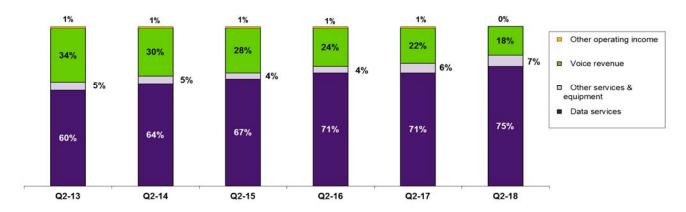


TELUS Wireline Operations^(A)

		Quarte	r 2	
\$ millions	2018	2017	Change	% Change
Revenues				
Data services	1,131	1,001	130	13.0%
Voice service (local and long distance)	277	308	(31)	(10.1%)
Other service and equipment	111	92	19	20.7%
Revenues arising from contracts with customers	1,519	1,401	118	8.4%
Other operating income	5	16	(11)	(68.8%)
Total external revenue	1,524	1,417	107	7.6%
Intersegment revenue	50	52	(2)	(3.8%)
Total operating revenues	1,574	1,469	105	7.1%
Goods and services purchased	625	576	49	8.5%
Employee benefits expense ^(B)	542	485	57	11.8%
Total operating expense	1,167	1,061	106	10.0%
EBITDA	407	408	(1)	(0.2%)
EBITDA margin	25.9%	27.8%	(1.9) μ	ots.
Capital expenditures	548	551	(3)	(0.5%)
Capital expenditure intensity ⁶	35%	38%	(3) µ	ots.
EBITDA less capex	(141)	(143)	2	1.4%
Add: Restructuring and other costs included in total operating expense	28	12	16	n.m.
Deduct: Net gains and equity income related to real estate joint venture deve		(2)	2	n.m.
Adjusted EBITDA	435	418	17	4.0%
Adjusted EBITDA margin ^(C)	27.7%	28.5%	(0.8)	ots.

June YTD						
2018	2017	Change ⁶	% Change			
2,220	1,993	227	11.4%			
558	624	(66)	(10.6%)			
209	184	25	13.6%			
2,987	2,801	186	6.6%			
24	27	(3)	(11.1%)			
3,011	2,828	183	6.5%			
102	104	(2)	(1.9%)			
3,113	2,932	181	6.2%			
1,202	1,137	65	5.7%			
1,071	949	122	12.9%			
2,273	2,086	187	9.0%			
840	846	(6)	(0.7%)			
0.0	0.0	(0)	(0.1 70)			
27.0%	28.9%	(1.9) pt	s.			
1,016	1,026	(10)	(1.0%)			
33%	35%	(2) pt	s.			
(176)	(180)	4	2.2%			
(-,	(/					
52	15	37	n.m.			
-	(2)	33	n.m.			
892	859	33	3.9%			
28.7%	29.3%	(0.6) pt	S.			

Q2 Wireline revenue profile - (% of total external wireline revenue)(D)



⁽D) Periods prior to 2017 have not been adjusted for adoption of IFRS15 and IFRS9 accounting standards; accordingly, they are not comparable to 2017 and 2018 results.

^(A)May not balance due to rounding alignment to YTD figures.

⁽B) Includes restructuring and other costs.

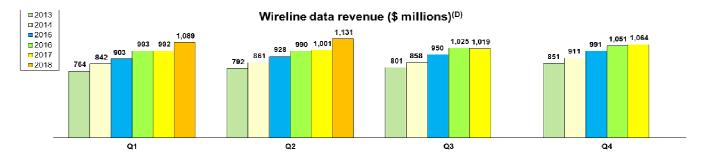
⁽C) Adjusted EBITDA margin is Adjusted EBITDA divided by Operating revenues, where the calculation of the Operating revenues excludes the net gains and equity income or net losses and equity losses related to real estate joint venture developments.

TELUS Wireline Operations - Historical Trend^(A)

	Quarterly						June YTD
\$ millions	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	2018
Revenues							
Data services	1,131	1,089	1,064	1,019	1,001	992	2,220
Voice service (local and long distance)	277	281	290	302	308	316	558
Other service and equipment	111	98	98	96	92	92	209
Revenues arising from contracts with customers	1,519	1,468	1,452	1,417	1,401	1,400	2,987
Other operating income	5	19	33	7	16	11	24
Total external revenue	1,524	1,487	1,485	1,424	1,417	1,411	3,011
Intersegment revenue	50	52	51	51	52	52	102
Total operating revenues	1,574	1,539	1,536	1,475	1,469	1,463	3,113
Data service and equipment revenue % change on prior year	13.0%	9.8%					11.4%
Total external revenue % change on prior year	7.6%	5.4%					6.5%
Goods and services purchased	625	577	614	592	576	561	1,202
Employee benefits expense ^(B)	542	529	510	481	485	464	1,071
Total operating expense	1,167	1,106	1,124	1,073	1,061	1,025	2,273
EBITDA	407	433	412	402	408	438	840
EBITDA % change on prior year	(0.2%)	(1.2%)					(0.7%)
EBITDA margin	25.9%	28.1%	26.7%	27.4%	27.8%	29.9%	27.0%
Capital expenditures	548	468	506	584	551	475	1,016
Capital expenditure intensity ⁶	35%	30%	33%	40%	38%	32%	33%
EBITDA less capex	(141)	(35)	(94)	(182)	(143)	(37)	(176)
Add: Restructuring and other costs included in total operating expense	28	24	33	12	12	3	52
Deduct: Net gains and equity income related to real estate joint venture developments	-	-	1	-	(2)	-	-
Adjusted EBITDA	435	457	446	414	418	441	892
Adjusted EBITDA % change on prior year	4.0%	3.7%					3.9%
Adjusted EBITDA margin ^(C)	27.7%	29.7%	28.9%	28.2%	28.5%	30.1%	28.7%

^(A)May not balance due to rounding alignment to YTD figures.

⁽C) Adjusted EBITDA margin is Adjusted EBITDA divided by Operating revenues, where the calculation of the Operating revenues excludes the net gains and equity income or net losses and equity losses related to real estate joint venture developments.



⁽⁰⁾ Periods prior to 2017 have not been adjusted for adoption of IFRS15 and IFRS9 accounting standards; accordingly, they are not comparable to 2017 and 2018 results.

4,076 1,216 378 5,670 67 5,737 206 5,943

> 2,343 1,940 4,283 1,660

> 27.9%

36% (456)

(1) 1,719

28.9%

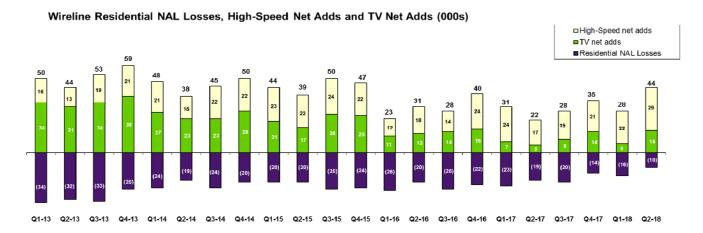
 $^{^{\}left(\mathrm{B}\right) }$ Includes restructuring and other costs.

TELUS Wireline Operating Statistics^(A)

	Quarter 2					
thousands (000s)	2018	2017	Change	% Change		
High Speed Internet Subscriber net additions (losses)	29	17	12	70.6%		
High Speed Internet Subscribers	1,794	1,703	91	5.3%		
TV subscriber net adds ¹⁰	15	5	10	n.m.		
TV subscribers ^{(B)10}	1,051	1,075	(24)	(2.2%)		
Residential NAL net additions (losses)	(10)	(19)	9	47.4%		
Residential Network access lines (NAL)	1,272	1,332	(60)	(4.5%)		
Total Wireline net additions	34	3	31	n.m.		
Total Wireline Subscribers ^(B)	4,117	4,110	7	0.2%		

June YTD							
2018	2017	Change	% Change				
51	41	10	24.4%				
1,794	1,703	91	5.3%				
21	12	9	75.0%				
1,051	1,075	(24)	(2.2%)				
(26)	(42)	16	38.1%				
1,272	1,332	(60)	(4.5%)				
46	11	35	n.m.				
4,117	4,110	7	0.2%				

⁽B) Effective April 1, 2018 and on a prospective basis, we have adjusted cumulative subscriber connections to remove approximately 68,000 TELUS TV subscribers as we have ceased marketing our Satellite TV product.



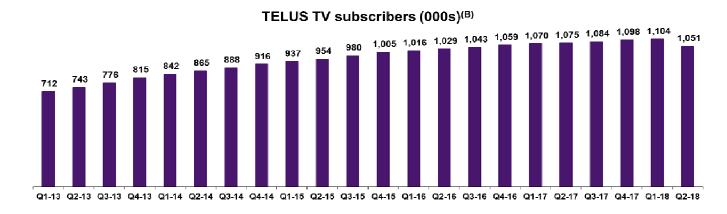
 $[\]ensuremath{^{(A)}}\!\text{May}$ not balance due to rounding alignment to YTD figures.

TELUS Wireline
Operating Statistics - Historical Trend^(A)

	<u>Quarterly</u>						June YTD	
thousands (000s)	Q2/18	Q1/18	Q4/17	Q3/17	Q2/17	Q1/17	2018	
High Speed Internet Subscriber net additions (losses)	29	22	21	19	17	24	51	1
High Speed Internet Subscribers	1,794	1,765	1,743	1,722	1,703	1,686	1,794	1
TV subscriber net adds ¹⁰	15	6	14	9	5	7	21	ì
TV subscribers ^{(B)10}	1,051	1,104	1,098	1,084	1,075	1,070	1,051	ì
Residential NAL net additions (losses)	(10)	(16)	(14)	(20)	(19)	(23)	(26)	ì
Residential Network access lines (NAL)	1,272	1,282	1,298	1,312	1,332	1,351	1,272	ì
Total Wireline net additions	34	12	21	8	3	8	46	ì
Total Wireline Subscribers ^(B)	4,117	4,151	4,139	4,118	4,110	4,107	4,117	ì

 $[\]ensuremath{^{(A)}}\!\text{May}$ not balance due to rounding alignment to YTD figures.

⁽B) Effective April 1, 2018 and on a prospective basis, we have adjusted cumulative subscriber connections to remove approximately 68,000 TELUS TV subscribers as we have ceased marketing our Satellite TV product.



Annual 2017

81

1,743 35

1,098

(76) 1,298 40

4,139

Non-GAAP measures and definitions of key operating indicators

- ¹Return on common equity is Net income attributed to equity shares for a 12-month trailing period, divided by the average Common equity for the 12-month period.
- ² EBITDA interest coverage ratio is defined as EBITDA (excluding restructuring and other costs), divided by net interest cost. Net interest cost is defined as financing costs, net of capitalized long-term debt interest, excluding employee defined benefit plans net interest, as well as recoveries on redemption and repayment of debt, calculated on a 12-month trailing basis. Any losses recorded on the redemption of debt are included in net interest. This measure is similar to the coverage ratio covenant in TELUS' credit facilities.
- ³ <u>Free cash flow</u> is calculated as EBITDA, adding or deducting as appropriate: net gains and equity income or net losses and equity losses from real estate joint venture developments, the effects of contract asset, acquisition and fulfilment, non-cash gains from the sale of property, plant and equipment, restructuring and other costs net of disbursements, share-based compensation, net employee defined benefit plans expense, employer contributions to employee defined benefit plans, interest paid, interest received, capital expenditures (excluding spectrum licenses), income taxes received or paid net of refunds. Refer to Section 11.1 of the Q2 2018 Management's Discussion and Analysis for additional details.
- ⁴ <u>Net debt</u> is defined as Long-term Debt (including current maturities of long-term debt) plus debt issue costs netted against long-term debt, Short-term borrowings and net derivative liabilities, less Cash and temporary investments and Accumulated other comprehensive income amounts arising from financial instruments used to manage interest rate and currency risks associated with U.S. dollar-denominated long-term debt (excluding tax effects).
- ⁵ <u>Net debt to EBITDA</u> excluding restructuring and other costs is defined as Net debt as at the end of the period divided by the 12-month trailing EBITDA excluding restructuring and other costs. TELUS' current policy guideline for Net debt to EBITDA is from 2.0 to 2.5 times. Historically, Net debt to EBITDA excluding restructuring and other costs is similar to the Leverage Ratio covenant in TELUS' credit facilities.
- ⁶ <u>Capital expenditure intensity</u> is defined as capital expenditures (excluding spectrum licences and non-monetary transactions) as a percentage of total operating revenues.
- ⁷ <u>Average billing per subscriber unit per month (ABPU)</u> for wireless subscribers is calculated as Network revenue derived from monthly service plan, roaming and usage charges, as well as monthly re-payments of the outstanding device balance owing from customers on contract; divided by the average number of subscriber units on the network during the period and is expressed as a rate per month.
- ⁸ <u>Average revenue per subscriber unit per month (ARPU)</u> for wireless subscribers is calculated as Network revenue derived from monthly service plan, roaming and usage charges; divided by the average number of subscriber units on the network during the period and is expressed as a rate per month.
- ⁹ <u>Churn per month</u> is calculated as the number of subscriber units deactivated during a given period divided by the average number of subscriber units on the network during the period, and is expressed as a rate per month. Blended churn refers to the aggregate average of both prepaid and postpaid churn. A TELUS, Koodo or Public Mobile brand prepaid subscriber is deactivated when the subscriber has no usage for 90 days following expiry of the prepaid credits.
- ¹⁰ TV subscribers consist of IP-based Optik TV and Pik TV subscribers, as well as TELUS Satellite TV subscribers.