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Our value proposition & strategy

Creating digital advantage for businesses and society

We are the backbone of the Nordic society, transforming businesses with
expertise, technology and data, to harness the biggest opportunities of our time

Services and global
capabilities to accelerate
the customer's digital agenda

Focus on Nordic companies
and the public sector, building
on our deep customer
knowledge

Differentiating from the competition by combining:

- Deep customer insights

- Expertise from one of the largest pools of digital consultants
  in the Nordic countries

Operating model based on
country teams and service
lines that continuously adapt
to market needs and
efficiency

International expansion
enabled by selected Industry
software products

- Right scale of global capabilities

- Competitive software assets

- Cloud services and global technology ecosystem

Local proximity with global capabilities and partnerships

Digital advantage for businesses and societies

Bringing g**lobal capabilities** to the Nordics in Digital Consulting and Cloud & Infrastructure services

Scaling the **Nordic mindset** on a global level in Industry Software, Financial Services and Product Development Services

Delivery centers within EU and globally:
Ukraine, Poland, Czech Republic, India, China and the Baltics

The **market leader** in d**igital services in Norway**, **Sweden** and **Finland**

24 000 professionals globally

More than **10 000** customers

Investments in technology and services more than

EUR 100 million* per year

*incl. capital expenditure and operational costs

Turnover of approximately **EUR 3 billion**

Serving customers in over **90** countries worldwide

#1 in Nordic

Estonia, Latvia, Lithuania

Poland

India

China

Czech Republic

Ukraine

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What we do

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Who we serve

We address key industry segments with our technical and functional expertise combined with our deep industry knowledge and understanding

Key industry segments

Central Government	Municipality	Healthcare	Other including: Telecom, Energy Utilities, Forest, Logistics, Automotive etc.
Financial Services	Industrial	Retail & Consumer services	

Our key capabilities and service practices

Combining digital consulting and application services with managed cloud and infrastructure services, competitive industry specific software and software R&D services

Digital Consulting

- Business & Technology consulting
- Service design
- Application development, management and integration
- Enterprise applications: SAP, Oracle, Salesforce, Workday, IFS, Unit4 etc.
- DevOps
- Customer experience management
- Cloud, data & insights
- Data science & analytics

Cloud and Infrastructure

- Cloud transformation
- Public cloud and multi-cloud management
- Hybrid, Private Cloud and Edge services
- Application operations
- End user services
- Service desk
- Service integration and management (SIAM)
- Cyber security services

Industry Software

- Healthcare
- Welfare
- Education
- Case management
- Oil and Gas
- Production Excellence
- Smart utility
- Industrial
- Data Platforms

Financial services solutions

- Payments
- Credit and Lending
- Wealth management
- ATM Solutions
- Core Banking
- Customer Experience
- Open Banking
- Card and Mobile payments
- Financial Crime Prevention/ Fraud Prevention
- Insurance

Product development services

- 5G, Telecom Networks and Radio
- Core telecom network products
- Automotive: Connected and autonomous cars
- Smart Devices