Key skills for corporate growth

Developing digital know-how across teams for future success



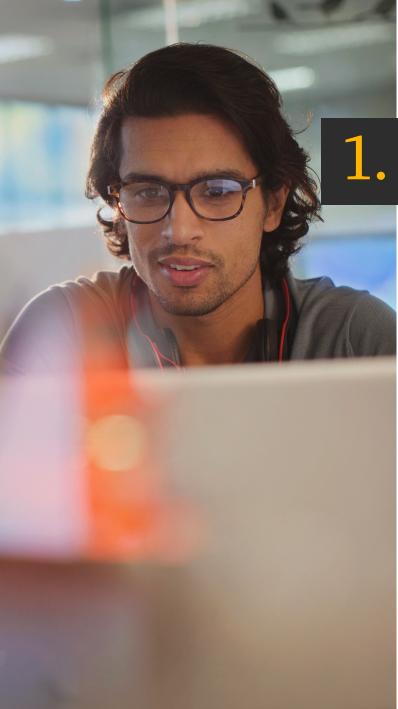


In any business, you want the most experienced, knowledgeable people doing what they do best. That's the premise behind the standard functional org chart.

But when it comes to digital and related skills, companies should aim to ensure that functional teams—not just the IT folks—have the know-how they need to use technologies like robotic process automation (RPA), artificial intelligence (AI) and data visualization to solve the business problems they face every day. The same goes for innovative approaches like agile project management and design thinking.

\$15.7 trillion

in global economic growth will come from artificial intelligence by 2030. Those who upskill their workforce now can benefit most.



Skills that create tech-savvy, innovative leaders

Robotic Process Automation (RPA)

RPA software—essentially, bots—saves time and improves accuracy by automating time-consuming rules-based office tasks. It works with your existing systems and processes.

Applications across departments:	Benefits of upskilling in RPA:
 Data cleansing and normalization Data replication Portal queries Data extraction Data reconciliation Price comparison 	 Fewer human errors Increased productivity from existing talent Faster service delivery

Finance, operations, maintenance and sales departments could use RPA software for data cleansing and normalization tasks.



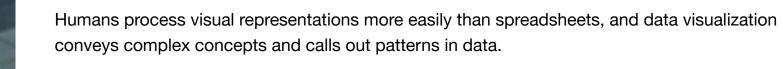
2. Artificial Intelligence (AI)

Al can be used to automate tasks that require human cognition, such as fraud detection or creating maintenance schedules for aircraft, cars, or other physical assets. Al tools support and improve human decision-making in everything from capital project oversight to customer retention to go-to-market strategies for new products.

Applications across departments:	Benefits of upskilling in AI:
 Customer or prospect behavior prediction Product, service, or treatment recommendations Fraud detection and cybersecurity Automated, personalized ad targeting Online customer support Actuarial modeling 	 Faster, better decision-making and new insights Increased productivity Increased resilience (through threat sensing and disruption mitigation)

Al augments human decision-making on everything from capital project oversight to customer retention to go-to-market strategies for new products.





		Applications across departments:	Benefits of
		 Delivering data more efficiently Assisting decision-making Showing trends over time Communicating information in a universal way Surfacing market opportunities 	 Better in Data par Better u
	Data visualization tools identify new patterns and convey complex concepts to help people make decisions more quickly—with confidence.		

Benefits of upskilling in data visualization:

- Better insights derived more quickly
- Data pattern and trend identification
- Better use of data to inform business strategy



4. Agile project management

Agile project management helps organizations develop new products or services in a flexible and interactive way, shortening development cycles and increasing speed to market.

Applications across departments:Benefits of upskilling in agile project
management:• Ensuring quality• Faster time to market• Improving management of smaller projects within
departments• Better communication among teams
• Better models for continuous improvement• Improving performance of larger projects
managed by the PMO• Better models for continuous improvement• Enabling cross-functional collaboration
• Keeping up with the fast pace of change
• Improving relationships with stakeholders• Hore to the fast pace of change
• Improving relationships with stakeholders

Understanding agile approaches can give employees a deeper understanding of how to improve processes, and it empowers them to manage projects more effectively.



Design thinking is an approach to product design that prioritizes users, taking an iterative approach that encourages improvement through testing and incorporating user feedback. It is not, however, limited to product design and can be applied to problem-solving, collaboration, and decision-making.

Applications across departments:	Benefits of upskilling in design thinking:
 Improving ability to see root problems Building on insights to serve human needs Creating customer-centered solutions Imagining, co-creating, and prototyping new products, services, strategies and business models 	 Better understanding of the user experience Fewer unnecessary deliverables created Higher user adoption

Design thinking can help teams put themselves in the shoes of users and find innovative solutions to problems.

Building a learning culture for everyone

Improving capabilities across an organization means upskilling everyone regardless of department or function. Developing talent can help improve your organizational capabilities—especially in the five key areas for corporate growth: RPA, AI, data visualization, agile project management and design thinking. Upskilling in these areas can help establish a culture of innovation, productivity and a continuous learning mindset.

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