

# Partnerships and Community Engagement Manager

Global Maritime Forum, duty station in Copenhagen

Apply before 17 November 2025

Please submit applications as soon as possible as they are reviewed continuously.

Are you passionate about promoting a more sustainable future for global shipping for a purposedriven organisation? Are you keen to build a network and engage with the world's leading and most ambitious maritime companies and organisations?

The Global Maritime Forum is a Copenhagen-based international not-for-profit organisation. We convene leaders from across the global maritime value chain through projects and initiatives to tackle collective challenges and develop new solutions for a more sustainable future. We focus on decarbonisation and operational efficiency, promoting safety for maritime professionals, and addressing key governance issues.

We offer an opportunity to be part of an organisation driven by future-focus, a collaborative and entrepreneurial spirit, and where you can bring your skills to bear on a meaningful mission. You will be part of a young and dynamic organisation of 50 colleagues from 16 nationalities with a strong appetite for learning and sharing.

# **Key responsibilities**

The Community team of five colleagues is responsible for extending and developing a strong and engaged community of partners across the global maritime value chain to participate in our initiatives, including identifying relevant executive leaders for our Annual Summit.

The two Partnerships and Community Engagement Managers in the team are responsible for building, mobilising, and managing a relevant and diverse community of mainly commercial companies. Frequent exchanges with maritime companies and other relevant stakeholders, along with a strong understanding of the Global Maritime Forum's initiatives and projects, enable the Partnerships and Community Engagement Managers to build strong relationships, particularly with our 68 partner companies at specialist and senior executive levels. The Partnerships and Community Engagement Managers coordinate and align but serve as key account managers for their assigned partner portfolios and geographies.

#### Tasks will include:

- Mapping and identifying potential partners and community members, and proactively initiate and lead dialogues and negotiations.
- Managing and coordinating new partner onboarding and contractual matters, and ensure that databases and records are updated and accurate.

- Developing a good knowledge base of and relations with partners over time. Ensuring that our Global Maritime Forum colleagues understand the interests of our partners and assist in linking and mobilising partners to engage in our initiatives and activities.
- Leading processes and meetings across the organisation and across teams.
- Remaining up-to-date on initiatives across the organisation and to take part in programme meetings and events.
- Responsibility for preparing, taking part in or leading partner-related travels.
- Ensuring that Annual Summit participant lists are updated and that enquiries are responded to.
- Ensuring that our contact database in Salesforce is updated and acting as an organisational super user.

You will report to the Director for Partnerships and Community Engagement. You will work closely with colleagues across the organisation and our large community of partners and community members. You should expect to travel 15-25 days a year.

## **About you**

Your experience, professionalism and your accessible personality work to your advantage. You are used to building strong and trusting relations across cultures and organisational levels. Your understanding of the importance of engaging in a supportive, respectful and service-minded manner takes you far.

Your eye for detail and your structured, systematic way of working command trust both internally and externally. You put an honour in ensuring that records, contract information, and participant lists are accurate and updated.

You are curious and committed to learning about the maritime value chain, including challenges, technologies, companies, and the roles the different segments play.

### Moreover, you are:

- Are ambitious, used to working independently and to exercise informal leadership to secure progress.
- Have strong interpersonal skills, including high cultural sensitivity and a sense of appropriateness.
- Are one step ahead in terms of planning and following up.
- Can seamlessly work across seniority levels and departments, and are not afraid of engaging or asking for help.
- Are proactive and able to drive initiatives with high integrity by taking ownership and responsibility to resolve challenges.
- Are intellectually curious, driven, and enjoy the challenge of working in a dynamic environment, adapting to an evolving portfolio of activities and events.
- Are a flexible and team-oriented colleague, ready to handle at times intense work pressure, tight deadlines and ad hoc demands.
- Are committed to aligning and coordinating but keen to work independently and grow.

## Requirements

- Minimum 3 years of professional experience working with multi-stakeholder engagement, preferably from the maritime sector with English as the working language.
- Strong communication skills and full proficiency in verbal and written English. Written and spoken Chinese is an advantage.
- Relevant Master's degree.
- Advantages include: Maritime experience/background and strong proficiency in Salesforce.

# How to apply

Please send your CV and cover letter to **careers@globalmaritimeforum.org**. Only applications sent to this address will be considered. Please mark your application "[name]—Community Manager" and send it no later than **17 November 2025**. Applications will be reviewed continuously. The expected start date is as soon as possible.

We value diversity and are committed to creating an inclusive environment for our team. Appointments are based on qualifications, merit, and the needs of our organisation.

If you have questions about the salary package or contractual issues, please contact Ms. Felicia Jensen, People & Culture Coordinator, **fej@globalmaritimeforum.org**. For questions about the position, please contact Christian Jacob Hansen, Director for Partnerships and Community Engagement at **+45 2889 3373**.

#### **Practical information**

Full-time employment with a weekly working time of 37.5 hours. Our salary and remuneration package includes mobile phone and paid wifi at home. The office has a lunch scheme. Duty station is our Copenhagen office, with the possibility to work from home as per agreement with your manager.

#### **About the Global Maritime Forum**

We are an international team with a global reach and about 50 highly motivated colleagues. The annual turnover of 9.5 million EUR is partly financed by contributions from our partners, partly by institutional donors and philanthropic funding. We share a common goal of making real change and bringing our passion and ideals to everything we do. In addition to the Annual Summit, the Global Maritime Forum is focused on decarbonisation, governance and human sustainability, engaged in a number of concrete initiatives and action groups and secretariat for the Sea Cargo Charter, Poseidon Principles, and the Poseidon Principles for Marine Insurance.