

Understanding the Market Business Block

5 Key Facts

Total Gambling Industry GGY

GB Gambling Market
£14.1bn

GB Online Gambling
Market
£5.7bn

GB Land Based
Gambling Market
£4.4bn

Lotteries
(Sales – Prizes)
£4.0bn

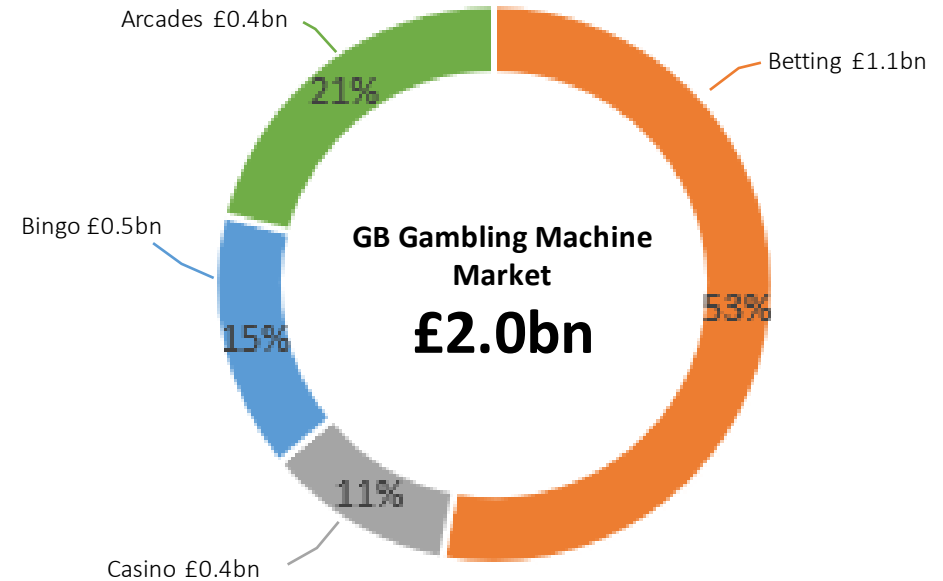
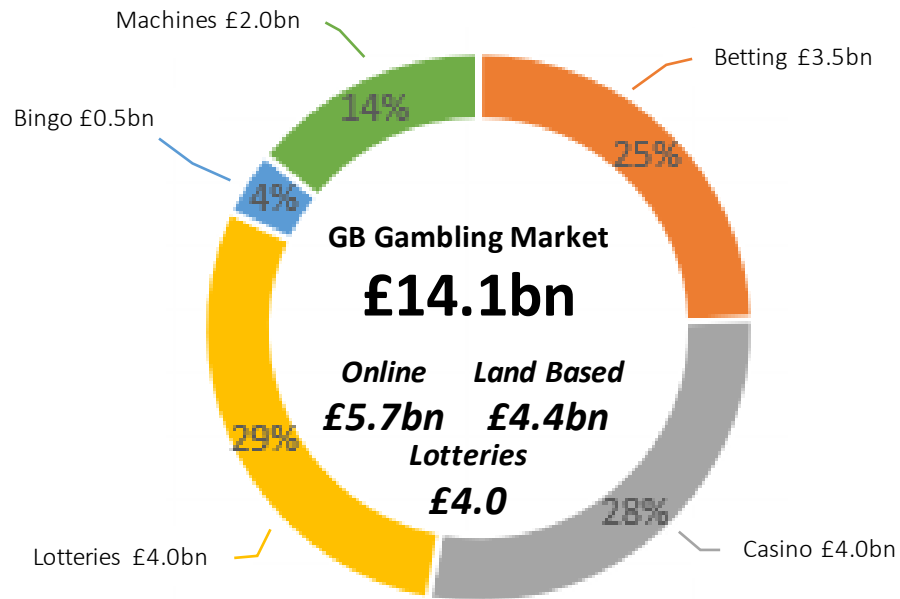
Total Gross Gambling Yield (GGY) of the Great Britain gambling industry (April 2019 to March 2020) *1

Gross Gambling Yield (GGY) refers to the amount retained by gambling operators after the payment of winnings prior to operating cost deductions.

UK Agriculture Sector
£14bn

UK Video Game
Market
£5.3bn

GGY Split by Product



All data is derived from regulatory returns and apportioned if required. Arcades data is derived from AGC's and FEC's. Both non-remote. Betting includes 'Off-Course' (over the counter), 'On-Course' & 'Pool' non-remote data with 'Betting', 'Betting Exchange' & 'Pool' remote data. Bingo is remote and non-remote. Lotteries are also remote and non-remote and a GGY equivalent (Sales minus Prizes).

GB gamblers lost approx. £450 per second during FY 2019/20.

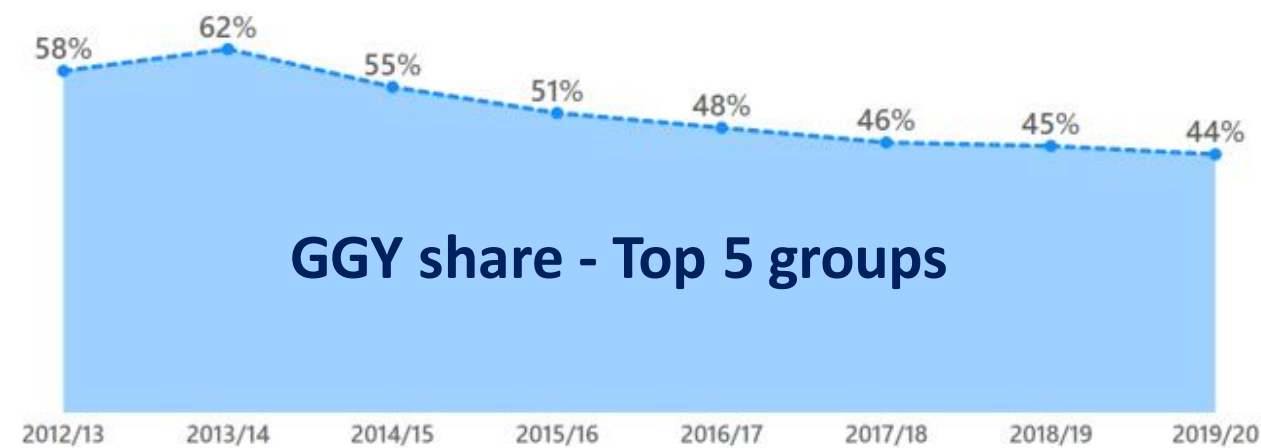
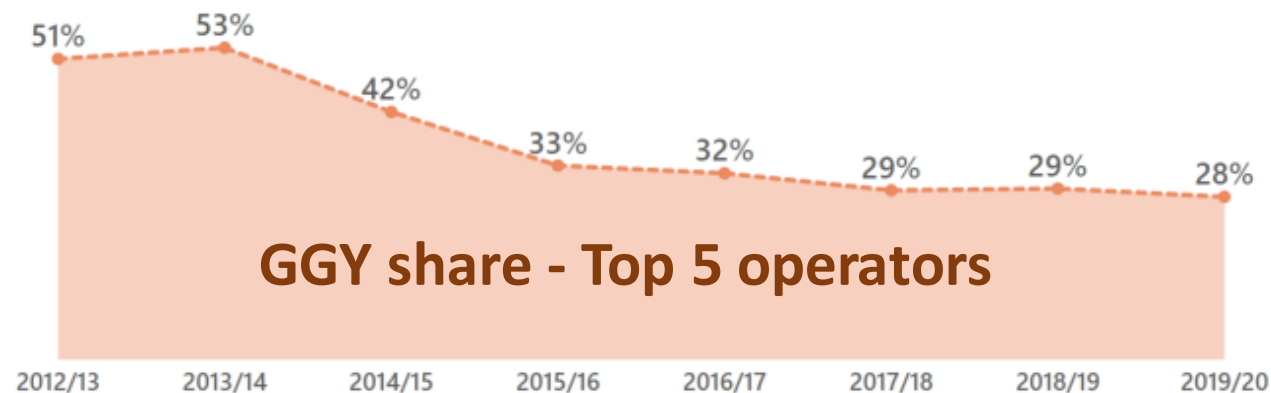
Number of licenced operators

2346 Operators
(2019/20)

395 of these are gathered
into **169** parent groups
(2019/20)

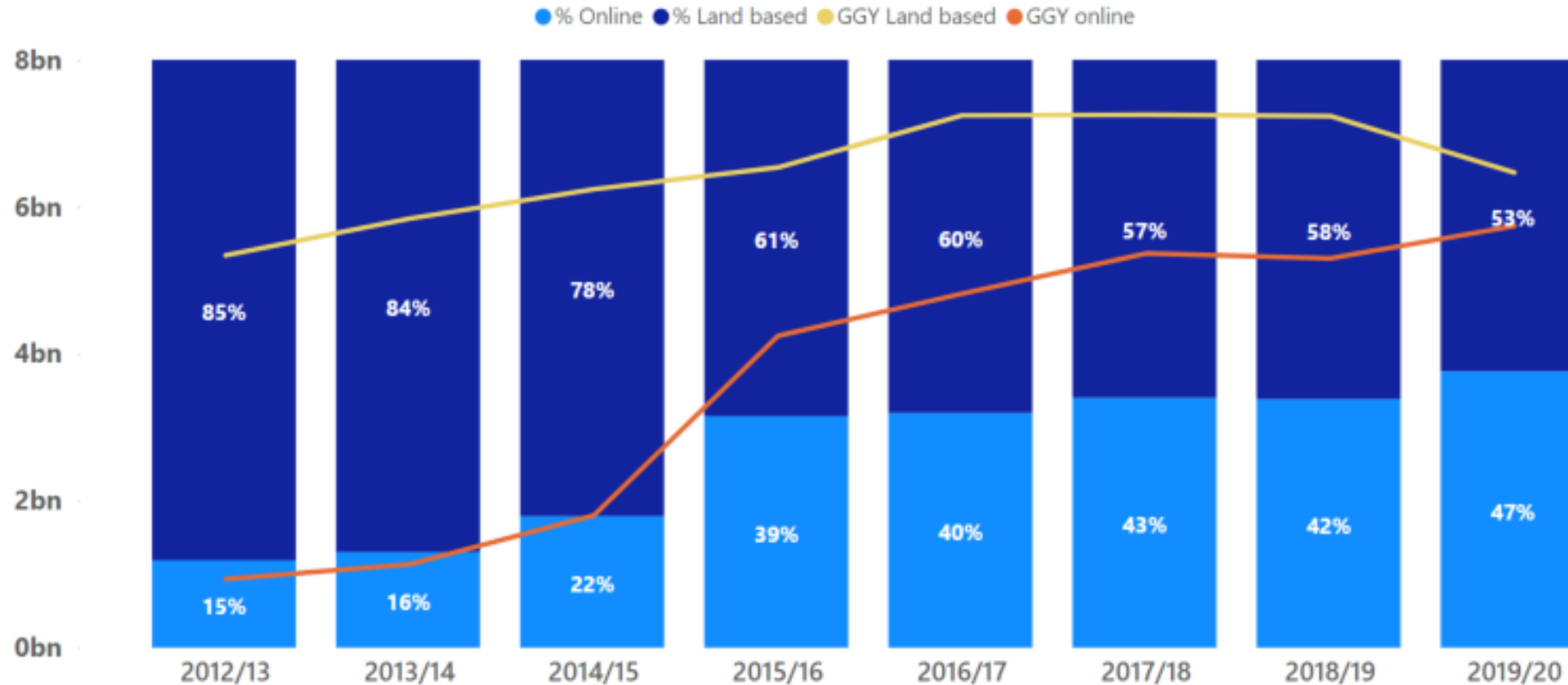
Sector	Operators
Adult Gaming Centre	417
Betting	664
Bingo	174
Casino 1968	47
Casino 2005	9
External Lottery Manager	49
Family Entertainment Centre	124
Gambling Software	322
Gaming Machine Technical	478
Lottery	647
Remote Casino, Betting & Bingo	595
Trading Rooms Only	2

(Mar 2020)



All data is derived from regulatory returns and include both online and offline

Increase of Online Gambling Over Time



All data is from DQ checked regulatory returns. Figures do not include the national lottery.

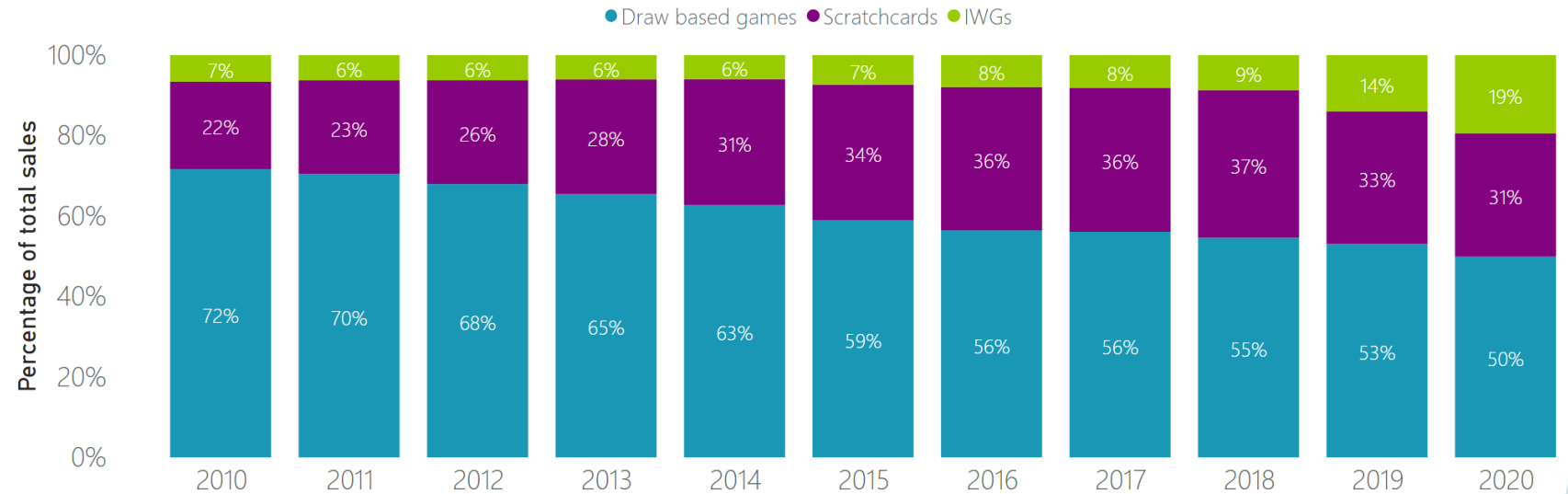
National Lottery

£43bn

To good causes in total

- £1.9bn raised for good causes in FY 2020/21
- Annual funds raised for good causes have increased by 13% in the last 10 years

National Lottery sales distribution



Over the last 10 years:

- Market share of draw based games has decreased by 22%.
- IWGs market share increased by 12%.
- Scratchcards market share has overall increased by 9%, despite decreasing in recent years.

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