

Errata

At Dearborn™ Real Estate Education, we are proud of our reputation for providing the most complete, current, and accurate information in all our products. We are committed to ensuring the kind of quality you rely on. Please note the following changes, which will be reflected in the next printing of Essentials Of New Jersey Real Estate.

This document contains a running list of revisions made since the text was first printed. Depending on what printing you have of the book, these revisions may or may not be included.

Page/Location	Reads Now	Should Be
65, Question #21	D. When listing any real estate	D. Before any discussion of financial motivation
616, Unit 4, Review Question #2	2. B	2. C
618, Unit 11, Review Question #11	11. D	11. A
618, Unit 12, Review Question #9	9. C	9. D
624, Units 16 Through 22 Question #47	47. C	47. B