Errata

At DearbornTM Real Estate Education, we are proud of our reputation for providing the most complete, current, and accurate information in all our products. We are committed to ensuring the kind of quality you rely on. Please note the following changes, which will be reflected in the next printing of *Business Brokerage Training*, *First Edition*.

This document contains a running list of revisions made since the text was first printed. Depending on what printing you have of the book, these revisions may or may not be included.

| Page/Location | Reads Now | Should Be |
|---------------|--------------------------------|------------|
| 71 | 3. Exclusive agency | [Deleted] |
| | a)An employment agreement | |
| | and contract giving only one | |
| | broker the right to sell the | |
| | business (for a specified time | |
| | period) and allowing only the | |
| | owner to sell the business | |
| | without paying a commission | |
| | b) One-time showing: when a | |
| | seller authorizes a broker to | |
| | show their business to one | |
| | buyer only. | |
| 229 | Owner's Benefit Worksheet | [Replaced] |